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INSIDE VT WOOD

News From Paul Winistorfer

- Our Graduate Student Spotlight and Seminar presenter this week is Omar Espinoza, doctoral candidate working with Dr. Bond. The title of his presentation is "Quality measurements in a wood products supply chain". Please join us at 9:00 am on Friday morning in the Brooks Classroom.
- Additional details on Wood Week 2008 have been set. Please see the attached one page announcement of the schedule for the week.
- The faculty 'bowling team' is ready to take on our students on Friday March 14th. See the announcement below and join us for a great time with our students.
- The Southern Virginia Forest Products Initiative Conference is Thursday (March 13) in Danville. We have over 135 people registered for this one day showcase event. The response and expected turn out is exceptional! There is a [VT news story](#) on this initiative this morning on the VT News Service.
<http://www.vtnews.vt.edu/story.php?relyear=2008&itemno=156>
- Casey Mickelson, President of Richmond International Forest Products, will be visiting our department on Wednesday, lecturing and visiting with students in our forest products marketing class and hosted by Dr. Bush.
- Hood Industries will be on campus March 18 recruiting for management trainees. See the position announcement below and encourage our students to sign up.
- Baillie Lumber Company's George Thomson will be coming to campus March 25th to interview our students. Please pass the word.
- A special thanks to our Computer and Network Services group at Virginia Tech for making the Brooks Forest Products Center wireless! Thank you, thank you, thank you!

Wood Bowl '08 is Near

By Jesse Paris, Student Club President (parisjl@vt.edu)

The students of the forest products club have challenged the faculty and staff to two games of bowling at the NRV Superbowl at 5:30 PM Friday March 14. We ave 4 lanes reserved for that time slot, and we can fit up to 8 people on a lane. We did this two years ago and had a great time! The prices are \$4/game/person, and \$3.50/person for shoes. So we are looking at \$11.50 per person plus whatever food and beverages you would want for yourselves. The club however will pay \$5/person, so that means anyone wanting to come would only need \$6.50. This should be a great time, and the students are looking to rebound from that embarassing loss to the so-called "Faculty" team in football last fall. I will leave a sign-up sheet with both Angie and Debbie at Brooks and Cheatham for people who know they want to come, so we can get a better estimate of who will participate. We hope to see a great turn out. As always feel free to e-mail or call me (804-338-4353) if you have any questions, or need a ride.

Future Student Visits Department

Andrew Kirst (shown below in the center) visited the department recently. Andrew will begin his MS studies in August working with Dr. Urs Buehlmann. Andrew has a background in finance and was 'recruited' to our program by current student Gavin Wherry.



(L-R: Dr. Paul Winistorfer, Andrew Kirst, and Gavin Wherry)

Thomas M. Brooks Center Goes Wireless!

Thanks to Computer and Network Services for upgrading the Brooks Center to wireless connectivity! We are most appreciative of this upgrade to our facility for our faculty and students.



Photos provided by Dr. Dan Hindman



Omar Espinoza
Ph.D. Candidate

My name is Omar Espinoza, second-year Ph.D. student working with Dr. Brian Bond. My research project is about quality measurement in the wood products supply chain and ways to improve it. I completed my Master's degree also in this department in the spring of 2006, and for my thesis I developed some improvement tools for the Bolivian drying operations.

I am from Cochabamba, the third largest city of Bolivia, surrounded by mountains and located at 8,500 feet altitude. I graduated as a Production Engineer from the Private University of Bolivia in 1998. One year before graduating, I started working in a company that exports solid-wood exterior doors, mostly to the US market. Eventually I became Production Manager and stayed in that position until 2004. I enjoyed very much working in the manufacturing and export business since it allowed me to travel frequently, spending months at a time in other countries, United States among them. Maybe my most challenging and rewarding work was to be project manager for the manufacturing, finishing and installation of architectural wood products in three Mormon Temples,

located in Bolivia, Paraguay, and Uruguay. While working, I obtained a Masters in International Business degree from the Florida International University.

After working seven years in the manufacturing of wood products without any academic background in the field, I decided to start a Master's degree program in wood science. I resigned from my job and moved to Blacksburg as an international student. After completing my degree, I decided to continue my studies and work towards my Ph.D., but not without my wife and son, so I went back to Bolivia and brought them to Blacksburg. Although having a family and conducting research has its challenges, I only need to remember a former fellow student in the department, who worked on his Masters while taking care of a wife and four small kids!

In my spare time, I like listening to music and reading history and science books. Although I try to exercise regularly, I am not an outdoors person. My 12-year-old son attends middle school and keeps me busy. My wife is an Industrial Engineer, and among other things, she is an excellent cook and responsible for my extra pounds. I have two sisters living in the U.S. and try to see them regularly.

I found very nice people in Blacksburg since the day I arrived, and particularly at the Wood Science Department; this helps a lot when you are far away from home. I am very grateful for that.

Room Surveys To Be Conducted

By Bob Wright

The Room Survey, conducted every three years, will be commencing on the first of April (and this is not a joke J), to be concluded by 30-April. During this time I may need to conduct individual interviews with faculty to determine the three qualities each room must have to satisfy the survey requirements:

a) People get assigned to rooms, b) Funds get assigned to rooms, and c) Functionalities get assigned to rooms.

I will go over the explanations of these categories during the interview period. This survey is different in that we only need to work with research laboratories and rooms providing laboratory services (like lab storage as an example). Offices are not to be done this year.

This survey accounts for roughly 5% of the total overhead that VT can charge the Federal Government for payment/reimbursement. It is a significant accounting project and needs to be dealt with appropriately.

Thank You in advance for cooperation when I get around to contacting you to set up an interview time.

Kline to Present in New Orleans

Earl Kline is presenting research — “Demand driven materials management: from the “woods” to the final consumer” at TMS (The Materials Society) Annual meeting in New Orleans on 10-11 March, 2008. The presentation is part of a Sloan Industry Studies technical forum entitled “ Sloan Industry Centers Forum: Techno-Management Issues Related to Materials-Centric Industries” In this session, different materials related Sloan industry centers will present and discuss research that apply to materials-centric business. Earl Kline along with Al Landers from Huber Engineered Woods will discuss current trends, research, and technological needs to better balance wood products materials production with consumer demand. For more information about TMS and this technical forum, please see the Final Meeting Program at <http://www.tms.org/Meetings/Annual-08/AnnMtg08Home.html>.

ICTAS Seminar on Nanoscience this Week

The fourth installment of the ICTAS Spring Seminar Series will be held Wednesday, March 12 at 3:30 p.m., in the Corporate Research Center, Building XV, Room 2018. This presentation is by Dr. Mike Hochella, of the Geosciences Department, and entitled, “Nanoscience, Nanotechnology and the Environment.”

Please forward this communication to your colleagues and plan to join us for the entire series on selected Wednesdays during the spring semester. An UPDATED schedule can be viewed at <http://www.ictas.vt.edu/pdf/SeminarSeriesp08.pdf>

Faculty, staff and students are invited to attend.

Shelley Johnson
540/231-1929

6th Annual Virginia Tech Undergraduate Research and Prospective Graduate Student Conference

Virginia Tech undergraduates are invited to participate in the 6th Annual Virginia Tech Undergraduate Research and Prospective Graduate Student Conference on Tuesday, April 1, 2008 at the Squires Student Center. Sponsored by the Center for Academic Enrichment and Excellence and the Graduate School, the conference offers a professional forum for undergraduates to showcase the results of their involvement in scholarly research and gain essential information relevant to their pursuit of graduate study.

Please ask your undergraduate researchers to register immediately as proposals are accepted on a first come, first serve basis. The actual registration deadline closes on March 13, 2008.

Call For Proposals

For the sixth consecutive year, undergraduates are invited to participate in the Virginia Tech Undergraduate Research and Prospective Graduate Student Conference, scheduled for Tuesday, April 1, 2008 in the Squires Student Center. Sponsored by the Center for Academic Enrichment and Excellence and the Graduate School, the conference offers a professional forum for undergraduates from Virginia Tech and other schools to showcase their involvement in research and creative scholarship and gain essential information relevant to their pursuit of graduate study.

Presentation Guidelines: Students' presentations of creative scholarship and undergraduate research may be in a variety of formats, including:

- Visual/Poster Presentation: Dedicated to display all possible kinds of information, pictures and graphics, artistic pictures or photographs, architectural or design models, or other types of display. The maximum poster size is 32" by 40" in size.
- Performance/Speech/Verbal Presentation: This entry method is intended for sharing music, poetry, literature, history, theatre, or other scholarly pursuits that can be best presented this way. In addition, students can use PowerPoint slides or overheads to present their work, research or other creative scholarship.

There is no registration fee for the conference. However, space will allow only 40 oral and 50 poster presentations, so students are encouraged to register early. Oral presentations will be limited to 15 minutes for the presentation and question/answer period. Students must register online by March 13, 2008 at the Undergraduate Research and Prospective Graduate Student Conference Registration Page (http://www.cae.vt.edu/programs/graduate_conference.html).

Registration confirmation will be sent soon after receipt of proposal information. Registrants will be notified of their presentation time and room location no later than March 20, 2008.

Additional information, including the tentative agenda is available at the conference registration page. Questions about the conference should be directed to Anita Price at priceam@vt.edu or 231-5499.

Cheryl B. Gittens
Director, Ronald E. McNair Postbaccalaureate Achievement Program
Virginia Polytechnic Institute & State University
110 Femoyer Hall (0276) Blacksburg, VA 24061
540/231-5499
cgittens@vt.edu

Tornado Preparedness Day is March 18, 2008

By Virginia Department of Emergency Management

Tornado Preparedness Day is March 18, 2008. The program begins with the annual statewide tornado drill at 9:45 a.m. During this time, schools, businesses and families have the opportunity to practice their tornado safety plan as if a tornado warning had been issued in their area. All state agencies throughout the Commonwealth are encouraged to participate. Last year, more than 80 state agencies took part in the drill.

Many public schools, private schools and businesses in Virginia will participate in the drill, and your state agency can join them in setting an example for other agencies to follow. But most importantly, agencies can use this drill to educate and prepare employees for a tornado emergency. Knowing what to do when seconds count can save lives

Learn about your agency's plan and encourage your fellow state employees to participate in the drill. Also, ensure that your family knows what to do and where to go at home during a tornado. Detailed steps about conducting a tornado drill are available at the Virginia Department of Emergency Management's Web site. The site includes an online registration form for your agency's drill.

Thank you for your help in making Tornado Preparedness Day a success.

Construction Safety Seminar



The Center for Innovation in Construction
Safety and Health Research
PRESENTS
Dr. Helen Lingard and Ms. Tracy Cooke
from RMIT University in Melbourne,
Australia



Topic: Australian developments in
procurement and design for safety in
construction

Date: Friday, March 14
Time: 10 – 11am
Location: 210 Bishop-Favrao Hall
(Adjacent to Whittemore)
ALL INVITED!!! RECEPTION TO
FOLLOW!!





Spring 2008 Seminar

Seminar meets in the Brooks Forest Products Classroom

Date-Friday 9:00 AM	Presenter	Topic
January 18	Brian Perkins Ph.D. Candidate	Modeling Factors that Influence Firm Performance of Eastern Hardwood Lumber Manufacturers
January 25	John Bouldin Ph.D. Candidate	Defects in engineered wood products in residential construction
February 1	Thammarat Mettanurak M.S. Candidate	Effect of Suppression and Release on Compression Parallel to Grain Property for Small-sized Yellow-poplar (<i>Liriodendron tulipifera</i> L.) Specimens
February 8	Omid Parhizkar Ph.D. Candidate	Improving the international competitiveness of U.S. sawmills to Middle Eastern markets: An assessment of market segments
February 15	Tim Stuess Ph.D. Candidate	Information Flow in the Hardwood Supply Chain
February 22	Jim Bisha M.S. Candidate	The effect of load stabilizer selection on load slip within unit loads
February 29	Alex Hagedorn Ph.D. Candidate	Identifying pallet size incompatibilities within the global supply chain
March 14	Omar Espinoza Ph.D. Candidate	Quality Measurement in a Wood Products Supply Chain
March 21	Hezong Wang Ph.D. Candidate	Polyelectrolyte complex formation between cellulose nanocrystals and chitosan
March 28	Gi Young Jeong Ph.D. Candidate	Tensile Properties of Loblolly Pine Strands Using Digital Image Correlation and Stochastic Finite Element Method
April 4	Braden White M.S. Candidate	Verification of Finite Element Model Estimates of Wooden Pallet Performance
April 11	Angela Zhou M.S. Candidate	Nano-coating on wood veneers for adhesion and durability
April 18	Ji Youn Yoo M.S. Candidate	Quantitative Analysis of the Static Stress Distributions across Pallet Decks for the Unit Loads of Selected Packaged Product Forms and Stacking Patterns
April 25	Garrett Norman M.S. Candidate	Just-In-Time Manufacturing System Design for Rough Mill Systems: A Case Study

April 30 classes end

For more information please contact the department at 540/231-8853

Wood Week 2008

September 15-19, 2008

26bfgwper 12-18 2008

MOOQ M66K 2008

Calendar of Events

Monday
September 15th

Department Welcome Back to School Picnic
5:00 - 7:00 p.m. Hahn Horticulture Garden Pavilion

Keynote Speaker—Patrick Calello, founder of Automoblox—Kicks Off Wood Week 7:00 p.m. www.automoblox.com



Tuesday
September 16th

Wood Magic Show - Brooks Center
www.woodmagic.vt.edu



Wednesday
September 17th

Center for Forest Products Marketing and Management Meets The Inn at Virginia Tech

Department Scholarship Recognition and Reception Program
The Inn at Virginia Tech 6:00 - 8:00 p.m.

Thursday
September 18th

Wood Week 2008 Career Fair
Join us under the 'big top' tent in the middle of our campus for the largest University sponsored wood industry career fair in North America. We have room for 75 wood industry companies this year.

Come to Virginia Tech and recruit for all majors for all your wood industry business needs.

Registration opens April 1, 2008 at www.woodscience.vt.edu

Friday
September 19th

No activities



VirginiaTech
Invent the Future

The Department of
Wood Science & Forest Products
www.woodscience.vt.edu at Virginia Tech



Forest Products Club 2008 WOOD T-Shirts

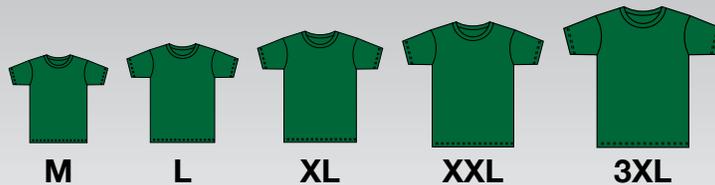
Brooks Forest Products Center
1650 Ramble Road
Blacksburg, VA 24061

230 Cheatham Hall
Virginia Tech
Blacksburg, VA 24061



\$12.00

Sizes Available



Cash or Checks (Payable to "FPS Society")

t-shirt design by Michael Elebash

Internships and Job Postings

Note: Hood industry representatives will be in our department March 18 to interview our students.

Job Description

Hood Distribution Management Trainee

Hood Distribution possesses a strong belief in developing our future leaders to their fullest potential. Our management trainee program is structured to do just that.

The program provides dynamic interaction with all facets and levels of the organization. Our most successful managers have a strong interest in distribution; its process, asset management, equipment, and customer satisfaction. These traits will be continually emphasized throughout the training process.

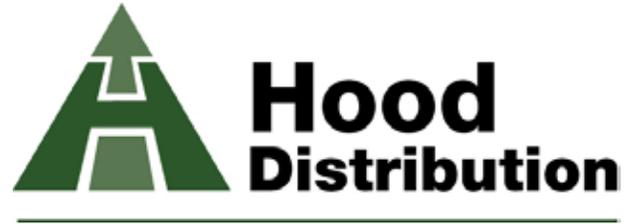
The distribution environment is an ever-changing one. Although the basic business principles are consistent throughout the company, each of our distribution branches are often inherently different based upon specific local or regional market requirements. This program and position within the company is designed to expose our future leaders to the wide array of products, markets, customers, and management styles that exist throughout our distribution facilities.

- Inventory/Warehouse Management
- Lead by Example
- Purchasing
- Labor Relations
- Deliver products and services that create customer loyalty
- Logistics
- Follow and Execute Safety Procedures
- Asset Management
- Problem Solving

Individuals selected to this training program will begin the education process focusing on the core operational aspects of the business and then proceed on to the sales and marketing aspects as the development process continues. Distribution management requires many hats to be worn at one time and often gives a new meaning to the term “multi-tasking”. Effectively managing the company’s assets through well thought out purchases, efficient accounts receivable handling, and proper facility and equipment maintenance are key initiatives on the operational side of the business. Service is a very important aspect in distribution in that it is truly what sets you apart from the competition. Creating this level of service begins from hiring the right people, properly training and managing them, all the way to effective sales calls and on-time delivery.

- Sales & Marketing
- Employee Motivation
- Developing Effective Working Relationships
- Financial Management
- Customer Relations
- Effective Selling Skills
- Forecasting & Planning
- Field & Inside Sales
- Information Management
- Time Management
- Interpersonal Skills
- Sales Prospecting

The success of a distribution operation is heavily tied to the sales abilities of the staff and the supplier/customer relationships that are fostered during these transactions. Distribution is truly a people and relationship based business. Motivation and dedication are critical traits in a sales and marketing environment where the number of customer objections can sometimes outweigh the number of customer successes. A relentless approach must be taken in properly analyzing a market and prospecting for the potential customer base in it. Markets evolve and change on a continual basis due to competitive environments, housing starts, interest rates, local economy, market prices, season of the year, and many others. Due to this, planning and forecasting is an ongoing task in an environment where Hood Distribution strives to be proactive rather than reactive to the ever-changing market conditions. Inventory levels, pricing structure, staffing levels, delivery routes and schedules, credit terms, etc. are



analyzed and continually adjusted where needed to promote sales and build and maintain long lasting customer relationships. Distribution provides a fast-paced work environment where everyday presents a new and exciting challenge.

This position is geared to teach the distribution business from the ground up. This program offers mentoring from various levels of management throughout the organization. The position of management trainee affords the employee opportunities to travel to the corporate headquarters on occasion to gain exposure to the various departments and obtain insight from the management staff that leads them. A very interactive and "hands-on" environment is offered in an effort to provide the necessary exposure to become an effective leader in the organization. Trips to key vendor mills and production facilities as well as classes and seminars with related industry associations are utilized in this position to aid in the development process. The values behind this position are structured to prepare and develop your overall management skills. At Hood Distribution, we strive to provide our future leaders with the knowledge, experience, and support to allow them to grow personally as well as professionally and exceed company expectations.

SUMMER INTERN

A major supplier of specialty chemicals to the forest products industry is seeking a self motivated individual for a Summer Intern position to be based in Virginia or North Carolina. The applicant will be enrolled in a Forest Resources, Wood Science, or related program and possess excellent problem solving and communication skills. The responsibilities of the position include providing exceptional customer service and maintaining contact with sales representatives to ensure customer satisfaction. Extensive overnight travel within the Mid-Atlantic Region is required. Company car and travel expenses are provided.

For confidential consideration, please send your resume and salary requirements to:

Ms. Andrea Goldberg - Kop-Coat, Incorporated
Email address: agoldberg@kop-coat.com

Entry level bi-lingual export lumber sales position

Entry level bi-lingual export lumber sales position at an global forest products company, Vanport International, Inc. The applicant must be fluent in a second language as well as have spent at least one year living in a foreign country. Japanese and/or Chinese language ability is preferred but Vanport will also look at applicants who are fluent in other languages. The understanding of other cultures is key for this position. A strong forest products education and or background is also required. Vanport's Website: www.vanport-intl.com. Please send cover letters and resumes to Attn: David Stallcop at david.stallcop@vanport-intl.com.

The immediate need for us is a Japanese speaking person to give the full training from log to lumber from the forest to the end product at the sawmill and then work with our VP, Paul Owen, to take over a lot of our U.S. to Japan sales programs so Paul's time can be freed up to get ready to become the President of the company when our current President, Hiro Hanada, retires in 3 years.

We could really hire two Japanese speaking people with forest products background right away. We are also looking at people with other language backgrounds to expand our sales in other countries.

David @ Vanport
503-701-6510

2008 Summer Internship

Goal:

Louisiana Pacific (LP) is looking for a **summer intern** to work at our R&D facility in Franklin, TN (Nashville area). This position will provide the opportunity to design, execute, analyze, and report scientific findings that contribute to our process and product improvement objectives. Additionally, there will be opportunity for the intern to gain exposure to: wood engineering principals, experimental design and statistical analysis, statistical process control, new product development, product performance enhancement, and cost reduction techniques.

About LP:

Louisiana-Pacific Corporation (LP) knows building products. Founded in 1973, we are today one of the leading manufacturers of premium building products in North America, with 2004 sales in excess of \$2.8 billion. Headquartered in Nashville, Tennessee, we're producing the products that build America's homes at more than 30 manufacturing plants throughout the United States, Canada and Chile. These products include: Oriented Strand Board (OSB), Engineered Wood Products, Engineered Wood Siding, and Wood/Plastic Decking/Railing Composites.

Qualifications:

Must be pursuing a B.S. in Wood Engineering, Wood Science, Forest Products, Wood Adhesives, Chemistry, Industrial Engineering, Civil Engineering, Polymer science, Statistical Quality Control, Forestry, or any other degree which may benefit the needs of the position. Experience or training in statistics is beneficial, but not necessary. With approval from their advisor, Ph.D. or Masters Candidates can also apply. Willingness to travel is a plus. Willingness and ability to work safely in a laboratory and manufacturing environment is required. The position pays \$16.50 per hour. Upon acceptance of a candidate, assistance in locating temporary housing will be provided if needed.

As an equal opportunity employer, a diverse workforce is material to our success.

Qualified candidates please visit LP's website at www.LPCorp.com and apply online for job #5427.

If you have any questions you are welcome to contact me by phone, fax, or email (Brian.Via@lpcorp.com) by April 4th, 2008. However, the review of qualified candidates will begin immediately.

Brian K. Via, Ph.D.
Research Engineer & Scientist
ADDRESS 308 Mallory Station Road
Franklin, TN 37067

TEL 615.656.2208
FAX 615.656.2174
WEB www.lpcorp.com



Process Control Technician

Georgia-Pacific, a leader in the forest products industry is seeking a skilled candidate for a Process Control Technician position opening in our oriented strand board plant located in Brookneal, VA. The plant is approximately 30 minutes from Lynchburg, VA. This Plant is capable of providing a safe and financially stable work environment.

LIST OF JOB RESPONSIBILITIES

- Works with the Team Leader to resolve quality and/or production problems.
- Performs daily quality control tests as outlined by Georgia-Pacific Corporation standards and APA specifications including but not limited to: surface inspections, thickness tolerance checks, verification of flake geometry and flake moisture content, cross-panel density, internal bonding, parallel and perpendicular.

LIST OF JOB REQUIREMENTS

- Desire to work in a team-based environment.
- Willingness to work rotating shifts which will include weekends and holidays.
- Solid working knowledge of APA performance standards and polices for structural-use panels, production methods, tests and reporting procedures for quality control from receipt of raw materials to shipment of the finished product.
- Excellent interpersonal communication skills.
- Ability to compose technical material including letters, reports and proposals.
- 3 – 5 years of job related experience and/or a Bachelor's Degree in Wood Science.

WHAT ALL APPLICANTS CAN EXPECT

- Interested applicants should forward a current resume cover letter and salary requirements to:

**Georgia-Pacific Corporation
Attn: Keith Scott
Post Office Box 340
Brookneal, Virginia 24528**

- Any applicants offered employment would be required to take a post-offer drug screen.
- Deadline to apply is February 22nd, 2008.

An Equal Opportunity Employer M/F/V/D

To: Prospective Summer Interns in Wood Science or Forestry

Subject: Summer Intern Job Description

We are looking for a Summer Intern to assist our sawmill customers in the proper use of our products.

The employment period is May through August. Actual starting and ending dates are dependant on school sessions and student availability.

The salary is \$2160 per month. This job requires significant travel covering several states. The intern is out visiting customers 5 days a week, averaging 5-6 customers per day.

A company car is provided. An expense advance is given. Hotels, meals, gas, and other usual travel expenses are reimbursed.

The intern's primary responsibility is to provide support to the District Sales Supervisor by monitoring and maintaining anti-stain dip tank solutions. The goal of the intern is to help the sawmill utilize our products to their best and most efficient potential.

This position requires an individual that is a true self-starter. The intern will spend the majority of their time working in the field without direct supervision. This is a good opportunity to become familiar with the sawmill side of the wood industry.

Please email resumes to Lance Johnson at johnsonl@ibio.com.

Lance Johnson
District Sales Supervisor
ISK Biocides, Inc.
434-989-2627
johnsonl@ibio.com

Sawmill Manager Trainee

Coastal Lumber Company is seeking a person to train within its mills to one day manage a Hardwood Sawmill. The candidate should possess a degree in wood science and the desire to achieve a strong working knowledge of the entire plant process.

The right person will be trained in several plants and will be exposed to each department and will perform several tasks such as supervising and quality control etc. the person will be trained to one day fill a managers role in one of the WV or PA mills.

Anyone interested in this position please contact Tim Hinkle at thinkle@coastallumber.com or send your resume to PO Box 979 Buckhannon WV 26201. Coastal Lumber has a Drug Free Workplace and is an Equal Opportunity Employer.

Treated Lumber Business Management Trainee

Fortress Wood Products is a medium-sized producer of pressure treated lumber products operating four plants in North Carolina. A rapidly growing company, our business has quadrupled in size over the last eight years. We plan to continue our growth through ongoing plant acquisition and business development activities. A subsidiary of The Lester Group, Fortress is based in Martinsville, VA.

We are seeking an individual for an entry level position. Experience with inside sales and/or building products is a plus. Fortress will train the successful candidate in all aspects of the treated lumber business: operations, administrative, purchasing, and sales. The position will be based in our Martinsville, VA headquarters. Must be a recent college graduate or planning to graduate in May. Summer internship possible for underclassmen.

Company has track record of rewarding its employees. Position offers salary, bonus, and full benefits. Excellent opportunity for growth. Job can lead to positions in outside sales, purchasing, management, or operations with the organization.

Send resume' to:
Jeff Kern
Fortress Wood Products
P.O. Drawer 4991
Martinsville, VA 24115
or e-mail to jkern@fortresswood.com