

An Inventory of Beef Slaughter & Processing Facilities for Virginia Direct Marketers of Beef

*Denise Mainville, Assistant Professor,
Department of Agricultural and Applied Economics, Virginia Tech*

*Ashleigh Waddle, Graduate Student,
Department of Agricultural and Applied Economics, Virginia Tech*

Opportunities to direct-market locally grown beef are growing in Virginia, and an increasing number of producers are seeking facilities where they can have their beef slaughtered and processed. This inventory provides information about the availability of beef slaughter and processing facilities to help meet this need.

The inventory includes facilities that have USDA, Talmedge-Aiken, and Virginia Department of Agriculture and Consumer Services (VDACS) certification that are in or within approximately 100 miles of Virginia (only USDA and Talmedge-Aiken certified facilities outside of Virginia are included). It excludes custom-exempt operations. As a general rule, beef that is processed at USDA and Talmedge-Aiken certified facilities can be sold across state borders while beef that is processed at state-certified facilities can only be marketed within the state in which it is processed.

Information presented in this inventory is from telephone interviews with representatives of each facility in February and March 2008. The inventory includes information on the species slaughtered, kill and processing fees, services included and available at extra cost, recommended lead times on making appointments, contact information, and any additional information that the facility representative chose to provide.

The inventory is intended as a resource to help facilitate producers' search for appropriate slaughter and processing facilities. It should not be construed as an endorsement of any facility. Before making appointments with any particular facility, producers should contact the individual facility to verify and update information provided in this guide.

Anyone who owns a beef slaughter or processing facility that is USDA, Talmedge-Aiken, or VDACS certified that is not included in this inventory should contact the authors for inclusion in future listings.

This research was funded by a Sustainable Agriculture Research and Education grant. The authors gratefully acknowledge the thoughtful reviews and other contributions of Corey Childs, Matthew Miller, Jonah Fogel and Alex White of Virginia Cooperative Extension and Barry Jones of the Virginia Department of Agriculture and Consumer Services.

www.ext.vt.edu



Produced by Communications and Marketing, College of Agriculture and Life Sciences,
Virginia Polytechnic Institute and State University, 2009

Virginia Cooperative Extension programs and employment are open to all, regardless of race, color, national origin, sex, religion, age, disability, political beliefs, sexual orientation, or marital or family status. An equal opportunity/affirmative action employer. Issued in furtherance of Cooperative Extension work, Virginia Polytechnic Institute and State University, Virginia State University, and the U.S. Department of Agriculture cooperating, Rick D. Rudd, Director, Virginia Cooperative Extension, Virginia Tech, Blacksburg; Alma C. Hobbs, Administrator, 1890 Extension Program, Virginia State, Petersburg.



VIRGINIA STATE UNIVERSITY

Facility Services

(● = service included in cost, ○ = service available at additional charge)

Processor Name	Address	Phone	Certification				Other Certification	Kill Fee (per head)	Processing Fee (per lb)	Appointment lead time	Transportation	Oral Disposal	Hide Disposal	Weighing on Certified Scales	Custom Cuts	Paper Packaging	Vacuum Packaging	Labels with name of processor	Labels provided by customer	Creation and application of custom labels	Dry Aging	Aging (days included)	Storage	Freezing	Delivery	
			Species Slaughtered																							
			Beef	Swine	Sheep	Deer																				Goat
1. Blue Ridge Meats of Front Royal	2391 Guard Hill Rd. Middletown, VA 22645	(540) 636-6050	USDA					\$45	< 1 month	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
2. Blue Ridge Packing	3111 Kimble Rd. Berryville, VA 22611	(276) 398-2845	USDA	■	■	■	■	\$30	< 1 month	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
3. Central Meat Packing	1120 Kempsville Rd. Chesapeake, VA 23320	(757) 547-2161	USDA	■	■	■	■	\$50	\$0.40 - \$0.60	< 1 month	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
4. Dinner Bell Meat Products	PO Box 11404 Lynchburg, VA 24506	(434) 847-7766	TA	■	■	■	■	\$55	do not process	< 1 month	●	●	●	●	●	●	●	●	●	●	N/A	●	●	●	●	
5. EcoFriendly Foods	3397 Stony Fork Rd. Moneta, VA 24121	(540) 297-9582	USDA	■	■	■	■	\$40	\$0.70 plus one dollar a day for aging	< 1 month	○	●	●	●	●	●	●	●	●	●	●	●	●	●	○	
6. Fauquier's Finest	11746 Ag Industrial Dr. Bealton, VA 22712	(540) 439-7227	USDA Organic	■	■	■	■	\$45	\$0.60	< 1 month	●	●	●	●	●	●	●	●	○	●	●	●	●	●	●	
7. Gores Processing, Inc.	1426 Double Church Rd. Stephens City, VA 22655	(540) 869-1029	TA	■	■	■	■	\$50	\$0.50	2-4 months	●	●	●	●	●	●	●	●	○	●	●	●	●	●	●	
8. Gores Processing, Inc.	12526 South Middle Rd. Edinburg, VA 22824	(540) 984-8139	USDA Organic	■	■	■	■	\$50	\$0.50	2-4 months	●	●	●	●	●	●	●	●	○	●	●	●	●	●	●	
9. Joines Meat Processing	910 Shuler Hollow Rd. Chilhowie, VA 24319	(276) 646-8109	USDA	■	■	■	■	\$40	\$0.45	< 1 month	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	
10. Matkins Meat Processors	9683 Kerr's Chapel Rd. Gibsonville, NC 27249	(336) 584-8247	USDA Halal	■	■	■	■	\$40	\$0.50	< 1 month	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	
11. Russell Co. Meat Packing	315 Sulphur Spring Cir. Castletown, VA 24224	(276) 794-7600	USDA	■	■	■	■	\$25	\$0.35	2-4 months	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	
12. Sessoms Packing Co.	329 Jenigan Airport Rd. Ahoskie, NC 27910	(252) 332-2978	USDA	■	■	■	■	\$35 for 1st 500 lbs.	\$0.45	< 1 month	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	
13. Smith Valley Meats	PO Box C Rich Creek, VA 24147	(540) 726-3992	TA	■	■	■	■	\$65	\$0.59-\$0.79	< 1 month	○	○	○	○	○	○	○	○	○	○	○	additional \$17.50	○	○	○	
14. Teets Meat Packing	PO Box 3131 Elkins, WV 26241	(304) 636-9748	USDA	■	■	■	■	\$30	\$0.45	2-4 months	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	
15. True and Essential Meats	256 Charles St. Harrisonburg, VA 22802	(540) 434-4415	TA	■	■	■	■	\$47	\$0.65	2-4 months	●	○	○	○	○	○	○	○	○	○	○	○	○	○	○	
16. Washington Co. Meat Packing	20505 Campground Rd. Bristol, VA 24202	(276) 466-3000	USDA Organic, Halal	■	■	■	■	\$40	\$0.40	< 1 month	●	●	●	●	●	●	●	●	○	○	○	○	○	○	○	
17. Wayne Mays Meat Processing	Processing 541 East Main Ave. Taylorsville, NC 28681	(828) 632-2034	USDA	■	■	■	■	\$40	\$0.40	< 1 month	●	●	●	●	●	●	●	●	○	○	○	○	○	○	○	

Beef Processing Facilities

1. Blue Ridge Meats of Front Royal
2. Blue Ridge Packing
3. Central Meat Packing
4. Dinner Bell Meat Products
5. EcoFriendly Foods
6. Fauquier's Finest
7. Gores Processing, Inc.
8. Gores Processing, Inc.
9. Joines Meat Processing
10. Matkins Meat Processors
11. Russell Co. Meat Packing
12. Sessoms Packing Co.
13. Smith Valley Meats
14. Teets Meat Packing
15. True and Essential Meats
16. Washington Co. Meat Packing
17. Wayne Mays Meat Processing

