

ETHICAL IDEOLOGY: AN INQUIRY INTO FACTORS AFFECTING THE
ETHICAL POSITION OF SELECTED FUTURE HEALTH
ADMINISTRATORS AND PRACTITIONERS

by

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Dissertation submitted to the Faculty of the
Virginia Polytechnic Institute and State University
in partial fulfillment of the requirements for the degree of

DOCTOR OF EDUCATION

in

Educational Administration

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October, 1987

Blacksburg, Virginia

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(ABSTRACT)

Members of the health professions are being faced with a wide range of ethical dilemmas, the resolution of which will often be influenced by the ethical ideology of individuals in various health fields.

The purpose of this study was to measure the ethical position of junior and senior students in several health disciplines to determine if such factors as discipline, sex, ethnic membership, religious conviction, and locus of control were predictors of their ethical ideology.

Two hundred sixty-seven junior and senior students enrolled in allied health, nursing, and medicine programs at two universities completed questionnaire's used in the study. One university was predominantly black and the other was predominantly white. Subjects were administered the Ethics Position Questionnaire and Rotter I-E Locus of Control Scale. Subjects also completed a personal data sheet.

The results indicated that there was a significant difference in ethical ideology among health profession students as a function of type of health profession. Medical students tended to be subjectivist, nursing students, exceptionist; while allied health students were either situationist or absolutist. There were some evidence in the literature to support the results obtained for medical and nursing students. In addition, the literature would suggest that members of the same profession tend to share common values.

ACKNOWLEDGEMENTS

"O Give Thanks Unto the Lord..."
Psalms 105; 1

I am sincerely grateful to my major dissertation advisor, Dr. Loyd Andrew, for his patience, support, and encouragement. Special recognition is also given to Dr. Mary Ann Rogers-Wright and Dr. Jimmie Fortune, dissertation readers and advisors, for sharing their expertise during my growth. Sincere thanks are extended to Dr. Wayne Worner and Dr. Houston Conley, dissertation readers, for challenging me to give my very best. I wish to thank each committee member for their excellent feedback during the conduct of this entire study, for this I will always be grateful.

I extend special thanks to Dr. Yvonne Bronner, Dr. Harley Flack, and _____ for their continued support and encouragement. Also, thanks to _____ for his initial computer and programming expertise, and special thanks to _____, _____, and _____ for their secretarial assistance.

I am extremely grateful to the Kellogg Foundation who provided initial financial support through the American Society of Allied Health Professionals (ASAHP).

In conclusion, I wish to thank several family members
and friends for their encouragement and moral support during
the process of this study:

;

;

; and,

DEDICATION

This dissertation is dedicated to my family: my
parents, for their love and support; my
husband, , for his encouragement; my children, ,
, and ; and, especially my grandchildren, ,
, , and in hopes it will
encourage them to inspire to their greatest heights.

SPECIAL TRIBUTE

TO.....All the Faculty, Administrators and Students who participated in this study, and

TO.....A group of Health Care Professionals who share in my recognition of the possibilities:

POSSIBILITIES**

THE MORE FAITH YOU HAVE,
THE MORE YOU BELIEVE,
THE MORE GOALS YOU SET
THE MORE YOU'LL ACHIEVE.
PICK A MOUNTAIN TO CLIMB,
DARE TO THINK BIG
BUT GIVE YOURSELF TIME.
REMEMBER, NO MATTER HOW
FUTILE THINGS SEEM,
WITH FAITH THERE IS
NO IMPOSSIBLE DREAM!

**Alice Joyce Davidson

*Posthumously

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CHAPTER I

Introduction

The past few decades have witnessed an increasing focus on and concerns about the ethical problems faced by health professionals and administrators. Many of these issues are not new. What is new is the present scope and complexity of these issues. There are two major reasons for this: first, there is the development of highly sophisticated biomedical technology; and second, there is the growing complexity of the institutional setting in which medical and other health professions are practiced (Childress, 1981; Veatch, 1980, 1972; Ramsey, 1978; Pellegrino, 1969). Biomedical research has created new ethical problems and has provided a different perspective to the way in which the older ethical problems are approached. Mappes and Zembaty (1986) have made the following observations concerning this influence:

Some developments, for example, those associated with in vitro fertilization and cloning, seem to present us with ethical problems that are genuinely unprecedented. More commonly, however, the advance of biomedical research has simply added complexity to old problems and created a sense of urgency with regard to their solution. Euthanasia is not a new problem, but our ability to save the lives of severely defective newborns who would have died in the past, and our ability to sustain the biological process of irreversibly comatose individuals have added new dimensions and surely, a new urgency. . . . (p. 3).

With respect to the latter, Clouser (1976) has asked the following questions: "Is abortion the killing of the fetus or simply terminating an unwanted pregnancy?" "Is not treating a patient the same as killing?" "What rights do the fetus, the severely retarded, the terminally ill, or the senile have?" "What type of efforts should be applied to sustain life?" (p. 45).

The growing complexity of the institutional setting of health care also poses new and sometimes unprecedented problems for the health care professional. In the past, the health care system was a much more simplified process generally involving only the patient and his physician. Current health care systems are increasingly specialized. Patient care and treatment is often carried out by a team composed of physicians and other health professionals. These various groups often use very diverse methods to arrive at solutions for the patient. Because of the advances in biomedical technology and the complexities of the institutional settings, decisions arrived at by health professionals have come under greater scrutiny. In many instances, the health professions have received strong criticisms for practices which have been termed inhumane or ethically wrong. The Tuskegee syphilis experiment, and, more recently, the case of Baby Fae (1986) are some examples of those decisions that received adverse publicity.

Because of these concerns and the controversies surrounding some of the decisions made by health care professionals, there has been a growing interest in the need to examine the value systems of health professionals, the process by which judgments related to giving health care are arrived at, and the ways in which the value system of a health care professional may impact on his or her ethical decisions. Allen and Fowler (1986) concluded that it is essential to examine "the process as well as the context of bioethical decision-making by students and practitioners" (p. 19).

Background

The process by which individuals arrive at decisions are often complex and no models describing this process exists in the health professions literature. A review of selected literature on the decision making process, however, reveals that the way in which people arrive at a decision is dependent on many factors. Further, the literature appears to suggest that the predominance of a particular factor is often dependent on the situational context (Guillen, 1983; Frankena, 1973; Carlton, 1978; Janis & Mann, 1977; Midgely, 1981). Among the various factors cited in the literature which appear to affect an individual's decision making process are the value system of the individual and the antecedents of the process as well as the demographic and personality characteristics of the individual.

Research on moral and ethical issues would suggest that individuals differ significantly in ethical ideologies, and that such variances may be influenced by certain other salient characteristics of the individual (Sharp, 1898; Schlenker & Forsyth, 1977). Significant factors held to be responsible for variances observed in ethical stance include the stage of one's moral development, sex, religion, and locus of control.

Piaget (1965) and Kohlberg (1969) have suggested that people arrive at moral judgments in very dissimilar ways, and that such judgments are dependent on the developmental stage of the individual. Consequently, variations in moral judgments can be attributed to variation in levels of cognitive and moral development. Rest (1973) observed that there is a positive correlation between moral judgment and decision making. He has identified at least seven different variables which appear to intervene between an individual's moral judgment and actual decision. These variables include ego, situation, ethical orientation and steps of moral development. Voloshen (1980) has observed significant relationship between locus of control, sex, and moral judgment maturity.

Schlenker and Forsyth (1977) suggest that individual differences must be taken into account when examining moral judgment. They hypothesize that individuals have different ethical systems and make moral decisions based on their

system. They propose two basic factors underlying individual variations in ethical systems:

1. The extent to which individuals favor relative over absolute values. These individuals are at two extremes on a continuum. Some believe that no moral or universal rules can be relied on when making moral judgments. At the other end of the continuum are those individuals who believe that in some situations one can make use of moral rules.
2. The extent to which individuals favor idealism when making moral judgments. At one end of the idealism continuum are those who believe that good consequences can always be achieved if the actions are right or moral. At the other end are those who allow for both good and bad consequences from an action (p. 175-176).

They developed a questionnaire to measure individual ethical ideology and to test their hypothesis. The questionnaire consisted of 68 items designed to measure the extent to which individuals agreed or disagreed to the first 50 items based on a nine-point Likert-like scale. The authors claimed that many of the items were selected to "tap the major dimensions of ethical concern discussed by adherents to the three moral philosophies" they had previously discussed (p. 382); deontology, teleology, and skepticism. The authors conducted two experiments to

determine the degree to which "judgments of the ethicality of psychological research are affected by the consequences of the research and judges ethical ideology" (p. 369).

Subjects judged experiments that investigated obedience to authority, and also were administered the Ethics Position Questionnaire. Factor Analysis were used to group items in the questionnaire into two categories. Two major factors emerged: Idealism-Pragmatism, and Rule-Universality. Each subject's average scores on the items that loaded heavily on each factor were then computed. A four-way classification table was then created by crossing the two factors.

Their model consists of two major dimensions, which are: (1) relativism, and (2) idealism. Each of these dimensions can be divided into high and low groups to yield four typologies: Situationists, Subjectivists, Absolutists, and Exceptionists. Figure 1 presents a taxonomy developed by Schlenker and Forsyth.

Forsyth (1980) used this model (Figure 1) to develop an instrument for measuring ethical ideology; labeled the Ethics Position Questionnaire (EPQ). He developed an instrument which was based partly on the initial questionnaire used by him and Schlenker (1977) to assess individual variations in ethical positions. Originally the instrument consisted of 55 items. The items were reworded so that they were not specific to psychological research as was the case with the initial Schlenker and Forsyth Questionnaire. In addition,

		Relativism	
Idealism		High	Low
High	Situationists Rejects moral rules; advocates individualistic analysis of each act in each situation; relativistic.	Situationists	Absolutists Assumes that the best possible outcome can always be achieved by following universal moral rules.
Low	Subjectivists Appraisals based on personal values and perspective rather than universal moral principles; relativistic.	Subjectivists	Exceptionists Moral absolutes guide judgments open to exceptions to these standards; utilitarian.

Figure 1. Taxonomy of Ethical Ideologies*

*A brief description of the characteristics of individuals within each category; developed by Forsyth (1980).

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he included items extracted from the works of major philosophers of ethics.

Using the EPQ, Forsyth was able to empirically classify individuals along the two basic dimensions and further subdivide them into the four ethical typologies identified in the original study (Schlenker & Forsyth, 1977). In discussing the relationship of the four typologies to the major ethical theories, Forsyth described them as follows:

1. Situationism. The situationist believes that "people should make certain that their actions never intentionally harm another even to a small degree," but that "no ethical principles are so important that they should be a part of any code of ethics."

He observes that situationism "corresponds to skeptical philosophies such as situation ethics since this moral philosophy argues that morality should focus on a "contextual appropriateness" which is determined by the fit between the act and the circumstance."

2. Subjectivism. The subjectivist is skeptical of moral principle. Their stance corresponds to moral philosophies like ethical egoism. He states that "subjectivists agree with such statements as questions of what is ethical for everyone can never be resolved since what is moral or unmoral is up to the individual" but they disagree with items like "if an action could harm an innocent other, then it should not be done."

3. Exceptionism. The exceptionist relies on moral absolutes when formulating judgments, but does not insist that all negative consequences be avoided. Forsyth states "this stance is consistent with a teleological moral philosophy." Such a viewpoint holds that the ultimate judgment of the morality of an action or set of actions depends upon the consequences that follow it.

4. Absolutism. The absolutist believes that the best possible outcome can be achieved if the moral rules regulating behavior are always followed. Forsyth (1980) states that, "in many respects, this ethical ideology is congruent with a system of ethics known as deontology" (pp. 175-176).

Several studies have been conducted using the EPQ (Forsyth, 1978, 1980, 1981a; Forsyth & Berger, 1982; Forsyth & Pope, 1984). However, only two of these investigated the relationship between ethical ideology and moral judgment (Schlenker & Forsyth, 1977; Forsyth, 1978). Further, while these studies used diverse populations ranging from high school to college students, only one focused on a particular profession (psychology). None have attempted to investigate the ethical ideology of health professionals or health professional students.

Forsyth (1980), in a study to measure the extent to which individuals adopt one of four ethical ideologies, concluded that there was a need for more research with the

EPQ to determine the ways in which differences in ethical ideology are related to the characteristics of different groups and the process by which ethical decisions are made.

One definition of group membership would include such factors as shared values, mores and codes of conduct. Given this definition, members of a particular health profession can be assigned to a group, sharing all the properties enumerated in the definition given. This assumption is supported by the fact that each health field has its own code of professional ethics. While there is a great deal of similarity among the codes of the various health professions, there are enough differences to render each code distinctive.

Statement of the Problem

The research on moral and ethical issues suggests that individuals differ in ethical ideologies and that such variances may be influenced by certain other characteristics such as age, group membership, level of education, religious beliefs, race, and locus of control (Forsyth, 1980; Rest, 1976; Kohlberg, 1976; Erikson, 1968; Gilligan, 1982; Connery, 1977; Gustafson, 1978). Consequently, once individuals have been classified along the dimensions suggested by Forsyth and Schlenker, it may be possible to account for differences in ethical ideology.

The following research questions were, therefore, examined in the study:

1. Can health care professionals be classified into the four ethical types identified by Schlenker and Forsyth using the EPQ?
2. Are there differences in ethical ideology among selected health professions groups?
3. To what degree do the factors of sex, race, health profession field, religious preference, and locus of control predict the ideological system of the individuals in the selected health profession?

Purpose and Objectives

The purpose of this study was to determine if: (1) student health professionals in Allied Health, Nursing, and Medicine can be classified according to the four typologies developed by Forsyth, and (2) whether a relationship exists between selected characteristics and ethical ideology.

Specific Objectives. The specific objectives are as follows:

1. To determine the extent to which selected health professional groups (Allied Health, Nursing, and Medicine) differ in ethical ideology.
2. To determine if one or more of the following characteristics are associated with ethical

ideology: sex, race, health profession, level of education, religion, and locus of control.

Based on the objectives of the study, the following research hypotheses are posited:

General Hypotheses

1. There are differences in Ethical Ideology among students enrolled in selected health professions as a function of type of health profession.
2. There is a difference in ethical ideology among students enrolled in selected health professions as a function of race, sex, level of education, religion, exposure to ethics courses, and locus of control.

Definition of Terms

Ethical Ideology refers to the stance an individual takes when making a moral decision or judgment. Four stances are identified by Forsyth: Situationist, Absolutist, Subjectivist, and Exceptionist.

Health Professional Students refer to students currently enrolled in selected health fields: Medicine, Nursing, and Allied Health (i.e. Physical Therapy, Radiation Therapy, Physician Assistant).

Level of Education refers to the year of study in which the student is enrolled. Nursing and Allied Health students

were in the junior or senior year. First year medical students were classified as juniors, and second year medical students were classified as seniors taking into account prior years of undergraduate education.

Religion refers to the individual's religious conviction and was based on responses to the items on the personal data sheet.

Exposure to Ethics Course refers to whether or not the participant took a course in ethics while matriculating in the program.

Locus of Control refers to the extent an individual perceives that internal or external forces are in control of the outcomes of his actions.

Limitations of the Study

The research was limited to a survey of 267 black and white students enrolled in the health professions field of medicine, nursing, and allied health at two universities, one predominantly black, another predominantly white.

Significance

There is a critical need for an understanding and discussion of how individuals in the health professions arrive at decisions or judgments that may impact on the well-being of patients. One factor in such decision-making is the values of the individual. As Uustal (1978) observed, "Everything we do, every decision we make and course of

To espouse the Principles of Beneficence is to say not only that we have no obligations except when some improvement or impairment of someone's life is involved but also that we have a prima facie obligation whenever this is involved." (p. 43)

Firth's (1970) Ideal Observer Theory

Firth has focused on the cognitive processes and emphasizes the role of cognition in moral judgment. According to Firth, an individual who is an 'ideal observer' is dispassionate and disinterested when faced with an ethical dilemma. Consequently, he is an impartial judge. Because of this impartiality, equality in treatment is assumed for all. Further, because judgments are made dispassionately and not emotionally, there is a tendency to be consistent. Essentially Firth postulated that the qualities of the ideal observer ensures that any ideal observer would act in the same manner to a given act. The theory, thus, provides criteria for examining ethical dilemmas through ethical reasoning and reflective thinking. It has certain drawbacks, however, not the least being a failure to explain how and where the development of the moral omniscience of the ideal observer will occur.

Related Research on Moral Development, Ethical Ideology and Moral Judgment

Ketefian (1980) examined the relationship between critical thinking, educational preparation and development of moral judgment among selected groups of practicing nurses.

to which he feels the reward is controlled by forces outside his own actions. When a reinforcement is perceived by the subject as following some action of his own, but not being entirely contingent upon his action, then in our culture, it is typically perceived as the result of luck, fate, as under the control of powerful others, or as unpredictable because of the great complexity of the forces surrounding him. When the event is interpreted in this way, by an individual, we have labeled this a belief in external control. If the person perceives that the event is contingent upon his own behavior or his own relatively permanent characteristics, we have termed this a belief in internal control. (p. 53)

Research would appear to support the hypothesis that locus of control is related to "conformity to authority," with external types being more ready to conform.

It is, therefore, an important variable to consider when investigating the ethical reasoning of health professionals who may find their moral values in conflict with that of those in higher authority. For example, nurses versus doctors; or doctors versus hospital administrators.

Several studies which investigated the relationship of this variable with moral judgment and decision making were examined.

Jones (1973) conducted a study using middle class teenagers. She tested them, using the written form of the Kohlberg interview and an internality-externality scale. She found that preconventional moral reasoners expressed greater belief in external control than conventional and post-conventional reasoners.

80% of the variance in moral development. He recommended future research to identify variables which can account for variances in moral development and ethical ideology.

A few studies have investigated the relationship between ethical ideology and moral judgment. Schlenker and Forsyth (1977), using the Ethics Position Questionnaire, investigated the relationship of ethical ideology and moral judgment. College students were asked to rate the morality of an obedience experiment. They were later classified along the four typologies they endorsed. Consistent differences as a function of type of ethical ideology endorsed was obtained. The differences focussed on students' perceptions of the risks and benefits of the experiment. The authors found that for students who were exceptionists, moral judgment correlated with the benefits of the research but had almost no relationship to the threat to subjects, or possibility of harm for participants. For Absolutists, on the other hand, the cost factors of the research correlated significantly with moral judgment, but the benefit factors did not.

In a similar study, Forsyth (1978) investigated the relationship between ethical ideology and the consequences of a field study on altruism. The field study yielded both positive and negative consequences. The results indicated significant differences in judgment as a function of ethical ideology. Absolutists were harshest in their evaluation of negative consequences. Additionally, they attributed more

Summary

This chapter provided a review of the literature in the areas of cognitive theories of moral development, and research on moral development, ethical values and decisions, in particular as they relate to health care professionals. The literature provides evidence of a relationship between moral development normative ethical stance and various background variables. The review of the literature on the relationship between ethical stance, personality variables, and moral judgment among health professionals proved disappointing. Very little research exists in this area. This literature review underscores the need for more research activity to obtain baseline data on the ethical stance and moral judgment of health professionals.

The independent variables were: type of health professions, level of education, exposure to ethics courses, sex, race, locus of control, and religion. The review of the literature had indicated the latter variables may have an effect on an individual's ethical stance (Gore & Rotter, 1963).

Subjects

Subjects for the study were students enrolled in selected Allied Health fields, nursing, and medicine, at two types of research universities; namely, predominantly black and predominantly white institutions. Only students in their junior and senior years were selected. It was reasoned that students who had been enrolled in a professional program for longer than one year would have become more familiar with some of the ethical dilemmas faced by professionals in their fields of study. Exposure to such dilemmas may, therefore, have increased their awareness of a need to clarify their own value systems. Simon and Clark (1976), in stressing the need for values clarification, observe that knowing one's self narrows the gap between our words and actions, while Brody observes that "we will act better in the long run if we get into the habit of making our values explicit and of being ready to examine our values critically" (p. 294).

male addict patients (1973), male soldiers (1971), and administrators (1971).

The scale, which is derived from learning theory principles, proposes two generalized expectancies concerning reinforcement: Based on their past experiences, one group of individuals acquire the view that the locus of causality for reinforcement is external and that consequently they are helpless to change the course of events. A second group view events as a consequence of their own actions, capabilities or personality. Consequently, individuals are hypothesized to vary along a locus of control dimension with the end points labelled internal and external.

Extensive research on the I.E. has been reviewed by Lefcourt (1981) and Rotter (1975, 1971). Much of the research reviewed focused on the reliability of the scale. The review concludes that:

The test-retest reliability of the Rotter I-E scale is consistent and acceptable and varies between .49 and .83. The reliability and validity of the scale was assessed by Hersch and Scheiber (1967). Hersch and Scheiber administered the scale to three samples of college students who were volunteer workers in state mental institutions in 1964, 1965, and 1966.

The tests were administered within a seven-week interval to each sample. Test-retest reliability coefficients ranged from .43 to .84 for the 1966 sample, and .72 for the 1964 and

Table 1

Analysis of Variance Summary Table for
Main Effect of Type Health Professions on
Measure of Idealism

Source	Sum of Squares	df	Mean Squares	F
Between Groups	32.99	2	16.49	12.8**
Within Groups	341.13	264	1.29	

**p < .01

Table 3

Analysis of Variance Summary Table for
Main Effect of Type Health Professions on
Measure of Ethical Ideology

Source	Sum of Squares	df	Mean Squares	F
Between Groups	6.08	2	3.041	3.39*
Within Groups	236.57	264	0.89	

*p < .05

Table 4
Analysis of Variance Summary Table for
Main Effect of Sex on Measure of Idealism

Source	Sum of Squares	df	Mean Squares	F
Between Groups	15.65	1	15.65	11.57**
Within Groups	358.49	265	1.35	

**P < .01

Table 5
Analysis of Variance Summary Table of
Main Effect of Sex on Measure of Relativism

Source	Sum of Squares	df	Mean Squares	F
Between Groups	0.97	1	0.97	0.51 ns
Within Groups	505.04	265	1.90	

ns = not significant

Table 6

Analysis of Variance Summary Table of Main
Effect of Sex on Measure of Ethical Ideology

Source	Sum of Squares	df	Mean Squares	F
Between Groups	2.41	1	2.41	2.65 ns
Within Groups	240.24	265	0.91	

ns = not significant

Table 10

Analysis of Variance Summary Table for Main
Effect of Religious Conviction on Measure of Idealism

Source	Sum of Squares	df	Mean Squares	F
Between Groups	1.68	1	1.68	1.98 ns
Within Groups	372.45	265	1.41	

ns = not significant

students as a function of Internal-External locus of control. This was rejected, with a significant $F(1,265) = 6.07$, $p .01$ (Table 13).

Subhypothesis #2k. There is no significant difference on the relativism scale of the EPQ as a function of Internal-External locus of control among health profession students. This was accepted $F(1,265) = .30$ (Table 14).

Subhypothesis #2l. There is no significant difference in ethical ideology as measured by combined scores on the idealism and relativism scales of the EPQ as a function of Internal-External locus of control among health professions students. This was accepted, $F(1,265) = 1.40$ (Table 15).

Subhypothesis #2m. There is no significant difference on the relativism scale of the EPQ among health professions students as a function of exposure of ethnic courses. This was accepted with a nonsignificant $F(1,265) = 0.04$ (Table 16).

Subhypothesis #2n. There is no significant difference on the relativism scale of the EPQ among health professions students as a function of exposure to ethic courses. This was accepted $F(1,265) = 1.94$ (Table 17).

Subhypothesis #2p. There is no significant difference in ethical ideology as measured by combined scores on the idealism and relativism scales of the EPQ among health professions students as a function of exposure to ethics.

This was accepted. A nonsignificant $F(1.265) = 1.38$ was obtained (Table 18).

Subhypothesis #2g. There are no significant interactions between the independent variables of (1) type of health professions, (2) sex, (3) race, (4) strength of religious conviction, and (5) Internal-External locus of control on the idealism and relativism scales of the Ethics Position Questionnaire and on Ethical Ideology.

The null hypothesis was tested by a four-way analysis of variance. The results showed a significant two-way interaction between type of health professions and race, and a significant three-way interaction between sex, race, and internal-external locus of control on the idealism scale (Table 19). All other interactions on this scale were nonsignificant.

On the relativism scale, significant two-way interactions were obtained between type of health professions and locus of control. No other two-way interactions was significant. There was a significant three-way interaction between sex, race, and locus of control. No other three-way interaction was significant (Table 20).

Significant two-way interactions were obtained between type of health professions and religious conviction and between sex and religious conviction on the total EPQ scale. There were significant three-way interactions between type of health professions, race, and locus of control; sex, race,

Table 18

Analysis of Variance Summary Table for
Main Effect of Exposure to Ethics Course on
Measure of Ideology

Source	Sum of Squares	df	Mean Squares	F
Between Groups	1.26	1	1.26	1.38 ns
Within Groups	241.39	265	0.91	

ns = not significant

and locus of control; and sex, religious conviction, and locus of control. All other interactions were not significant (Table 21).

Findings for the Stepwise Multiple Regression Analyses

Three separate multiple regression analyses were run on the data using those independent variables which had been shown to have a significant effect on scores of one or other of the two EPQ scales and on the EPQ as a whole. This was done to determine the contribution that each of these variables might have in predicting the ethical ideology of students in the health professions. In each case, the dependent variables were scores on the idealism and relativism and total EPQ scale. Using a stepwise approach, all variables were entered into the equation. This was done to ensure that the variable which contributed most to any observed variations would be forced out first. On the idealism scale, the variable to enter the equation first was type of health profession. This was significant when related to scores on idealism ($r = .29$, $f = 25.1$, $p = .001$). Next to enter the equation was Internal-External locus of control with an $r = .03$. This was not significant. The other independent variables entered the equation simultaneously and together obtained a nonsignificant r of .03 (Table 22).

On the relativism scale, strength of religious conviction entered the equation first with an r of .13. This

Table 21
Analysis of Variance Summary Table for Effects of Health Profession, Race, Sex, Religious Conviction and Locus of Control on Measures of Ideology

Source	Sum of Squares	df	Mean Squares	F
<u>Main Effects</u>				
Health Profession	2029	2	1014.7	2.81*
Sex	668	1	468.6	1.44 ns
Race	103	1	668.5	1.84 ns
Religious Conviction	103	1	668.5	1.84 ns
Locus of Control	448	1		
<u>Two-Way Interactions</u>				
Health Profession x Locus of Control	547.7	2	273.8	0.7 ns
Health Profession x Race	1129.4	1	564.7	1.55 ns
Locus of Control x Race	44.2	1	44.2	1.41 ns
<u>Three-Way Interactions</u>				
Health Profession x Locus of Control x Race	1029.9	2	514.9	1.42 ns

*p = .05

ns = not significant

Table 27

Relation Between Sex and Ethical Ideology

Sex	Ethical Ideology			
	Situationist	Absolutist	Subjectivist	Exceptionist
Male	24.4%	15.1%	37.2%	23.3%
Female	30.9%	29.8%	17.7%	21.5%

$\chi^2 = 15.2$, $df = 3$, $p = .001^{**}$

$N = 267$

**Indicates significance at the .01 level

Table 28

Relation Between Religious Strength and Ethical Ideology

Religious Strength	Ethical Ideology			
	Situationist	Absolutist	Subjectivist	Exceptionist
Religious	28.3%	26.7%	21.7%	23.3%
Not Religious	29.9%	21.8%	28.7%	19.5%

N = 267

Table 29

Relation Between Race and Ethical Ideology

Race	Ethical Ideology			
	Situationist	Absolutist	Subjectivist	Exceptionist
White	31.2%	22.3%	27.4%	19.1%
Black	25.5%	29.1%	19.1%	26.4%

N = 267

A similar pattern emerged when the relationship between internal-external locus of control and ethical ideology was examined. No significant relationship was observed; however, internals were slightly more likely to be situationists (Table 30). Finally, the analysis of crossbreaks revealed no relationship between ethical ideology and prior exposure to ethics courses. Here again, however, health profession students who had such an exposure were more likely to be situationists (Table 31).

The analysis of crossbreaks helped clarify the conflicting results obtained in the earlier analysis. It also helped to explain the dominance of the idealism scale when analysis of variance and multiple regression techniques were performed on the data.

The results from these analyses, implications, and recommendations for further research are discussed in Chapter 5.

Table 30

Relation Between Locus of Control and Ethical Ideology

Locus of Control	Ethical Ideology		
	Situationist	Absolutist	Subjectivist
Internal	30.6%	27.4%	22.6%
External	27.3%	23.1%	25.2%

N = 267

Table 31

Relation Between Ethics Course and Ethical Ideology

Ethics Course	Ethical Ideology		
	Situationist	Absolutist	Subjectivist
Yes	30.8%	22.5%	25.8%
No	27.2%	27.2%	23.1%

N = 267

CHAPTER V

Discussion & Conclusion

This chapter contains a summary of the study, a discussion of the results, as well as conclusions from the analysis. The results are discussed in relation to specific hypothesis, and then in terms of the implications for development of ethics courses for students in the health professions. Particular care was taken to address the findings to the philosophical and cognitive perspectives on ethical systems and moral development. The order of presentation of the contents of this chapter is as follows: (a) overview of the purpose, (b) summary of literature findings, (c) restatement of hypothesis and methodology used, (d) discussion of findings, (e) implications for training of students in the health professions, in particular, the development of ethics courses for such students, (f) recommendations, and (g) conclusions.

Purpose and Objectives

The major purpose of the study was to determine whether there was a difference in ethical ideology among students enrolled in selected health professions as a function of type of health profession. More specifically, the objectives of the study were (1) to determine the extent to which selected health professional groups (Allied Health, Nursing, and

Medicine) differ in ethical ideology, and (2) to determine the extent to which characteristics of health profession students are related to their ethical ideology.

Hypothesis

The major null hypotheses which were tested in this study are as follows:

1. There is no significant differences in ethical ideology as measured by scores on the idealism and relativism scales of the Ethics Position Questionnaire among students enrolled in selected health professions (Allied Health, Nursing, and Medicine) as a function of type of health profession.
2. There is no significant difference in ethical ideology among students enrolled in selected health professions as a function of race, sex, level of education, religious conviction, exposure to ethics courses, and locus of control.

Discussion of the Findings

The first null hypothesis was that there would be no significant difference in ethical ideology as measured by (a) scores on the idealism scale, (b) scores on the relativism scale, and (c) scores on the EPQ among students in selected health professions (Allied Health, Nursing, and Medicine) as

a function of type of health profession. Significant differences in ethical ideology among the three health professions were obtained for the idealism scale of the EPQ and for the EPQ as a whole. No significant differences were observed when student groups in the various health professions were compared on the relativism scale.

Analysis of crossbreaks revealed that medical students were more likely to be subjectivists, nursing students were more likely to be exceptionists, while Allied Health students were either situationists or absolutists. Schlenker and Forsyth (1977) observed that subjectivists tend to be low in idealism and high in relativism. In this respect, they appear to endorse an ideology based on ethical skepticism. They recognize that there are "many different ways to look at morality" (p. 176) and that a pragmatic approach should be taken when evaluating actions. While few studies were found in the literature which examined the ethical ideology of health professionals or health professions students, a study by Wakeford and Allery (1986) appeared to confirm the results of this study in respect to medical students. They found that male surgeons tended to be mostly subjectionists while women doctors were more likely to be situationists. They surveyed 200 practicing physicians and psychiatrists in this study.

A study conducted by Schwartz, et al. (1978) gives further support to this study's findings that medical

students tend to be subjectionists, that is, low in idealism and high in relativism. In a survey of medical students, they found that these students tended to become less idealistic as they progress through medical school. They concluded that there was a pattern of discontent with both the process of medical education and medicine in general, which occurs in the last few years of medical school.

However, a study by Self (1983) appears to contradict this study's findings that medical students were more likely to be subjectivists. Self conducted a survey of medical students and physicians to determine the various philosophical positions they held with respect to ethical decision-making. He observed that physicians tended to be inconsistent in the philosophical foundations of their medical ethical decision-making. He also observed that they simultaneously hold some subjective and some objective beliefs which are philosophically incompatible with each other. One reason for the difference in the two studies may be because Self's study used items that focused solely on medical issues, while the EPQ, which was used in the present study, posed dilemmas that were more general in nature. However, this study's findings are not completely incompatible with Self's results. For while the largest percentage of medical students tended to be subjectionists, the second largest number were exceptionists. In this regard, it should be noted that Self's definition of

objectivists suggests that they are somewhat similar in philosophical orientation to exceptionists, as defined by Schlenker and Forsyth.

The conflicting results obtained when student groups in the three health professions were compared on the idealism and relativism scale is puzzling. It is not clear why no differences could be observed on the relativism scale. One explanation can be found in Self's findings of a subjective-objective dichotomy in the philosophical basis of medical students' and physicians' ethical decision-making. This is further substantiated (Erde, 1983; Marcus, 1980; and Nagel, 1977) who observed that professionals often tend to become moral schizophrenics. Thus, Erde (1983) observed:

People enter the professions for what may be termed personal reasons at all three levels of value -- ego-level, prudence (self, health or finances, id-level reactions (anger, fear, or hatred of death); - as wounded healer, trickster (Erde forthcoming) and at the super-ego-level missions (ideal of helping). Once entered, individuals are forced by the ethic of being professionals to sever much of their ties to central aspects of these values so that they may act upon other values; for example, they are supposed to contribute some of their skills without charge, and they are encouraged to work so hard that it is to the detriment of their own health. Further, they are supposed to pursue cure and to accept a patient's choice of death or rejection of best care; they are required not to help in all possible ways - not to co-opt the sick into being their patient. They are also obliged to please the patient, but not to use unorthodox therapies. (p. 23)

Self (1983) in noting this dichotomy concluded that physicians may not be inconsistent in their actual medical

decisions but only in the responses they give to questions about how medical ethical decisions are to be determined, and these responses may require inconsistent philosophical stances. He warned that one should:

"be careful not to confuse medical ethical decisions with questions about medical ethical decision-making, i.e., with the methodology for determining the response to a medical ethical question. Basically, the difference is in asking what to do as opposed to asking how to determine what to do. Medical ethical questions are "what" questions. Methodological questions about medical ethical decision-making are "how" questions. (p. 68)

Few studies were found which examined the ethical ideology of Allied Health and Nursing professions or students. However, there was one such study which looked at the ethical stance of nurses. The study appeared to confirm this study's findings that nursing students tend to be exceptionists. Kohnke (1973) surveyed a group of hospital and college trained nurses. She found that, on the whole, nurses did not practice what they verbalized. This relates to Schlenker and Forsyth's definition of exceptionists as those who confirm to moral rules but feel that exceptions to these principles are permissible.

The second hypothesis of no difference in ethical ideology among health professions as a function of race, sex, locus of control, religious beliefs, level of education, and exposure to ethics courses was partly rejected.

Significant main effects were obtained for sex and locus of control on the idealism scale, and for race and religious conviction on the relativism scale. Significant two-way interactions between health professions and race, and three-way interactions between sex, race, and locus of control were obtained for the idealism scale.

On the relativism scale, significant two-way interactions were obtained for health professions and locus of control and for sex and locus of control. Significant three-way interactions were obtained for sex, race, and locus of control.

On the total scale which represents the ethical ideology endorsed by an individual, significant two-way interactions were obtained between health professions and religious conviction, and between sex and religious conviction. Significant three-way interactions were obtained for health professions, race, and locus of control, and for sex, religious conviction, and locus of control.

The significant main effects observed for sex on the idealism scale was in the direction of females. An examination of the crossbreaks indicated that females tended to be more idealistic than males. This finding is in keeping with Gilligan's observation that females are higher on the Ethic of Caring Scale. However, Forsyth, et al. (1984) obtained results that contradicted both this study's and Gilligan's result. They found that there was no difference

in idealism as a function of sex. However, they did obtain a significant relationship between the idealism dimension of the EPQ and Gilligan's Ethic of Caring. One possible explanation for the sex difference observed in the idealism scale in the present study may be because the majority of respondents in the nursing sample were female.

A significant main effect was also observed for locus of control, with internally controlled subjects more idealistic than externals. When the interactions of these variables were examined, however, no significant interactions were observed between type of health profession, sex, and locus of control, although a main effect for health profession was observed on the idealism scale.

The converse was true for performance on the relativism scale. On this scale, significant main effects were observed for race and religious conviction. White health professional students who had been designated as religious tended to be more relativistic. On this scale, significant two-way interactions were obtained between type of health professions and locus of control.

On the total scale, which represented the individual's ethical ideology based on the four typologies, significant two-way interactions were obtained between type of health profession and religious conviction, and a significant three-way interaction between type of health profession, race, and locus of control. These conflicting results

underscored the need for further analysis to determine which of the independent variables contributed most to the differences observed in ethical ideology. The results of the multiple regression analysis yielded similar patterns. However, the regression analysis showed more clearly that the type of health profession in which the student was enrolled best predicted his/her ethical ideology. Characteristics such as race, religious conviction, and internality-externality added little to the prediction. They did, however, help to explain the relationship that existed between these variables as was evident when an analysis of the crossbreaks was conducted.

Several findings in the study are confirmed by evidence in the literature. The finding that black students tended to be more externally controlled has been well documented (Lefcourt, 1982; Strickland, 1977). The main effect of locus of control on the idealism scale is supported by the few studies found examining the relationship between moral judgment and locus of control. Thus, Alker and Poppin (1973) found that internals were more likely to use principled reasoning in Kohlberg's moral judgment interviews than were externals. While Bloomberg (1974), in a study which examined the relationship between locus of control and moral judgment, found no evidence of such a relationship, he did find that internals choose a significantly greater number of items characterized as principled than did externals.

A more recent study examined the relationship between ethical ideology and judgment of social psychological research. The findings of this study help to explain the conflicting findings obtained in this study. Forsyth and Pope (1984) examined the relationship between ethical ideology and three key factors in social science research: potential subject harm, use of illegitimate procedures, and the ratio between benefits and risks. Their results indicated that situationists tended to focus on the positive outcomes of the research while absolutists focused more on the cost benefits. Subjectivists were more likely to focus on the scientific legitimacy of the procedures and the invasiveness of the methods, while exceptionists were more concerned with the justification for the research, but would allow for violation of moral standards if proper safeguards were used.

These results helped in part to explain the type of interactions obtained in the study; for example, the significant interactions obtained between health professions and locus of control on the idealism scale, and between health professions, race, and locus of control on the total EPQ. Because of the lack of research in this area, little evidence was available in the literature to support the findings of this study. However, one important factor has emerged. There does appear to be a difference in ethical ideology among students in the different health professions

observed, which is a function of type of health profession. The various characteristics examined, while significant in themselves, did not appear to be strongly related to the type of health professions in which the students were enrolled. However, some interactions were observed in particular between health professions, locus of control, and religious conviction.

What does not seem clear is why students who embrace a specific ideology are more likely to be found enrolled in a particular health profession. Erde (1983) hints a possible answer to this question when he makes the following observation:

A profession can be considered a community, an institution or even a cooperative social practice aimed at producing social benefits (MacIntyre, 1981), but each profession takes on an orientation of its own. Each is defined by certain fundamental ends or goals that serve it as super-ego ideals. For medicine, these include health, cure palliation, and patient education - all of which constitute patient care. But the mental and social nature of human rights require that practitioners of medicine be shaped and molded by medical education so that medicine's fundamental ends may be realized. Through socialization, neophytes are, in effect, domesticated -- changed in the direction of accepting the domestic rules which lead to fulfilling the fundamental goals of the practice (p. 12).

In a similar vein, Schwartz, et al. have found that the stress of medical school selects for a certain student type rather than for a variety of types (p. 183).

Implications

The results of this study would seem to emphasize the need for more research on the ethical positions of health professions. The significant differences found between the three professions studied is a promising start. If there are in fact differences in ethical viewpoints among health professionals, who often have to work as a team to give health care to a patient, the potential for conflict is enormous. Erde has pointed out that in ethical decision-making, the professional brings not only his professional values but also his personal values. In this respect, he observed "how pervasively people are influenced by their values; how holding or adopting values affects one's construction of the world as well as the action and options one chooses among" (p. 23). He argued that if everyone agreed, there would be less interpersonal conflict and little need for ethics; but this homogeneity does not pertain. It is this potential for conflict which underscores the need for knowledge of the ethical stances of various health professionals. In this respect, Pellegrino, et al. (1985) surveyed 3,000 practicing physicians who had graduated between 1974 and 1978. They found that among all respondents with and without ethics training, 99.4% indicated that the most powerful factors influencing their approaches to ethical issues were personal values and beliefs (p. 50). An understanding of the fact that health professionals can and

do have differing ethical stances, and that such stances are in some way related to the type of health profession chosen, is of tremendous value to those in charge of developing ethics courses for students in the health professions. The differences observed would form a basis for the development of such courses to enable students to understand the type of value conflicts they may encounter, both as health professionals and later as administrators. The need for such an approach to the development of ethics courses is emphasized by Self (1983) when he observed:

Lastly, the large affirmative response to question 10 (83.07%) concerning the need for more emphasis to be placed upon medical ethics in medical education indicates that the medical profession perceives the need for more instruction in medical ethics. Since conceptual clarification and consistency in logical reasoning are major aims of philosophy, perhaps an increase in exposure to medical ethics would give physicians a better understanding of the philosophical foundations of medical ethical decision-making and help eliminate some of the inconsistency in their philosophical stances concerning medical ethical issues (p. 68).

Pellegrino, et al., emphasize this need when they concluded:

Not surprisingly, factors other than course work were perceived to have the strongest influence on the respondent's values and beliefs. It is to be expected that persons in their 20s would arrive in medical school with some well-developed moral beliefs. What a study of ethics can add is the skill for systematic analysis of these beliefs and a capacity to handle the conflicts in values that can arise between physicians, families, and society in actual clinical decisions.

Clearly, the physician must understand both his own and the patient's moral values if he is to deal with decisions about truth telling, obtaining morally valid

consent, respecting the patient's autonomy, keeping promises, making just decisions, starting or stopping life-support measures, treating congenitally defective infants, or the myriad other issues common to medical practice today. The differences in fundamental beliefs in our society about the value of human life, the conflict of responsibility to the patient and to society, even the nature and meaning of human life, are such that the physician must be able to analyze ethical decisions with as much care and confidence as he does clinical decisions.

Courses in ethics can help to define and clarify ethical issues so that physicians and others can know when they can or cannot cooperate with the patient's wishes (pp. 52-53).

Conclusions

The major purpose of this study was to determine whether there was a significant difference in ethical ideology among students in different health professions as a function of type of health profession. The results indicated that there was a significant difference in ethical ideology among health professionals. However, when students in the various health professions were compared on the scales that make up the EPQ, no significant differences were observed on the relativism scale. Significant differences were obtained on the idealism and the total scales.

Significant interactions were obtained for some characteristics on both the idealism and the relativism scales. The lack of significant interactions between type of health profession and other characteristics of the students pointed to the predominance of type of health professions in predicting ethical ideology.

The study is of an exploratory nature, and therefore it would be premature to arrive at a final conclusion. However, the results obtained appear to confirm the investigator's intuitive belief that ethical ideology and group membership are related. The study makes a valuable contribution to the scant literature on ethical ideology and health professions. It demonstrates clearly that members of different health professions hold different ethical stances.

Recommendations for Further Research

1. The findings of this study emphasize the need for further research on the extent to which differences in ethical ideology is related to types of health professions. In particular, more research needs to be conducted to determine if differences observed in ethical ideology among the health professions holds true for other health professions.

2. Research is needed to determine the extent to which type of ethical ideology is related to decision-making among health professionals. In particular, research needs to be conducted to determine the extent to which health professionals perceive conflict in the decision-making process.

3. This study is regarded as exploratory in nature. There is need for replication, using larger samples of institutions and students.

4. Finally, the implications of the study highlights the need for more research that focuses on the socio-demographic characteristics of health professions students. This may help to further explain the type of ethical ideology they endorse.

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APPENDIX A

Table A1

Ethical Ideology of Health Profession Students, N = 267

ETHICAL POSITION	N	%
Situationist	77	28.8
Absolutist	67	25.1
Subjectivist	64	24.0
Exceptionist	59	22.1
Total	<hr/> 267	<hr/> 100.0

Table A2

Health Profession of Participants N = 267

ETHICAL POSITION	N	%
Allied Health	117	43.8
Nursing	77	28.8
Medicine	73	27.3
	<hr/>	<hr/>
Total	267	100.0

Table A3

Sex of Health Professional Students, N = 267

SEX	N	%
Male	86	32.2
Female	181	67.8
Total	267	100.0

Table A4

Race of Health Professional Students, N = 267

RACE	N	%
White	157	58.8
Black	110	41.2
	<hr/>	<hr/>
Total	267	100.0

Table A5
Exposure to Ethics Course of Health Professional Students,
N = 267

ETHICS COURSE	N	%
Yes	120	44.9
No	147	100.0
	<hr/>	<hr/>
Total	267	100.0

Table A6

Educational Level of Health Professional Students, N = 267

EDUCATIONAL LEVEL	N	%
Junior	156	58.4
Senior	111	41.6
Total	<hr/> 267	<hr/> 100.0

Table A7

Locus of Control of Health Professional Students, N = 267

LOCUS OF CONTROL	N	%
Internal	124	46.4
External	143	53.6
	<hr/>	<hr/>
Total	267	100.0

Table A8

Religious Strength of Health Professional Students

RELIGIOUS STRENGTH	N	%
Religious	180	67.4
Non Religious	87	32.6
	<hr/>	<hr/>
Total	267	100.0

APPENDIX B

SOCIO-DEMOGRAPHIC DATA QUESTIONNAIRE

1. Please indicate your sex. (Circle One)
 - a. Male
 - b. Female

2. Please indicate the year you were born.

3. What is your health care discipline? (Circle One)
 - a. Allied Health (Please specify OT, PT, RAD Tech, etc.)
 - b. Nursing
 - c. Medicine

4. Please indicate your classification. (Circle One)
 - a. Freshman
 - b. Sophomore
 - c. Junior
 - d. Senior
 - e. Medical School (Please specify 1st yr., 2nd yr., etc.) _____

5. What is your racial or ethnic group? (Circle One)
 - a. Caucasian/White
 - b. Black/Afro-American
 - c. Hispanic
 - d. Native American/American Indian
 - e. Asian/Oriental
 - f. Other (Please Specify) _____

6. Are you a member of an established church? (Circle One)
 - a. Yes
 - b. No

7. If the answer to number 6 is no, do you ever go to church, Synagoge or Temple? (Circle One)
 - a. Yes
 - b. No

8. What is your religious preference? (Circle One)
 - a. Baptist
 - b. Born Again Christian
 - c. Christian Scientist
 - d. Jehovah Witness
 - e. Jewish
 - f. Morman (Later Day Saints)
 - g. Protestant (Please specify Episcopal, Presbyterian, Methodist, Unitarian)

 - h. Roman Catholic
 - i. Seventh Day Adventist
 - j. Other (Please specify) _____

9. How often do you go to church? (Circle One)
 - a. Every Sunday or Saturday
 - b. Once every 2 weeks
 - c. Once a month
 - d. Two times a year
 - e. Only on Holy Days (e.g., Christmas, Easter Passover, etc.)

10. Have you taken a course in Ethics? (Circle One)
 - a. Yes
 - b. No

11. How would you classify the community where you spent most of your youth? (Circle One)
 - a. rural
 - b. small town/village
 - c. small city
 - d. large city
 - e. suburb of large city

The Ethics Position Questionnaire*

Instructions: You will find a series of general statements listed below. Each represents a commonly held opinion and there are no right or wrong answers. You will probably disagree with some items and agree with others. We are interested in the extent to which you agree or disagree with such matters of opinion.

Please read each statement carefully. Then indicate the extent to which you agree or disagree by placing in front of the statement the number corresponding to your feelings, where:

1 = Completely disagree	4 = Slightly disagree	7 = Moderately agree
2 = Largely disagree	5 = Neither agree or agree	8 = Largely agree
3 = Moderately disagree	6 = Slightly agree	9 = Completely agree

1. A person should make certain that their actions never intentionally harm another even to a small degree.
2. Risks to another should never be tolerated, irrespective of how small the risks might be.
3. The existence of potential harm to others is always wrong, irrespective of the benefits to be gained.
4. One should never psychologically or physically harm another person.
5. One should not perform an action which might in any way threaten the dignity and welfare of another individual.
6. If an action could harm an innocent other, then it should not be done.
7. Deciding whether or not to perform an act by balancing the positive consequences of the act against the negative consequences of the act is immoral.
8. The dignity and welfare of people should be the most important concern in any society.
9. It is never necessary to sacrifice the welfare of others.
10. Moral actions are those which closely match ideals of the most "perfect" action.
11. There are no ethical principles that are so important that they should be a part of any code of ethics.
12. What is ethical varies from one situation and society to another.

13. Moral standards should be seen as being individualistic: What one person considers to be moral may be judged to be immoral by another person.
14. Different types of moralities cannot be compared as to "rightness."
15. Questions of what is ethical for everyone can never be resolved since what is moral or immoral is up to the individual.
16. Moral standards are simply personal roles which indicate how a person should behave, and are not to be applied in making judgments of others.
17. Ethical considerations in interpersonal relations are so complex that individuals should be allowed to formulate their own individual codes.
18. Rigidly codifying an ethical position that prevents certain types of actions could stand in the way of better human relations and adjustment.
19. No rule concerning lying can be formulated; whether a lie is permissible or not permissible totally depends upon the situation.
20. Whether a lie is judged to be moral or immoral depends upon the circumstances surrounding the action.

*Developed by Forsyth (1980)

THE ROTTER
INTERNAL-EXTERNAL LOCUS OF CONTROL SCALE

This is a questionnaire to find out the way in which certain important events in our society affect different people. Each item consists of a pair of alternatives lettered a or b. Please select the one statement of each pair (and only one) which you more strongly believe to be the case as far as you're concerned. Be sure to select the one you actually believe to be more true rather than the one you think you should choose or the one you would like to be true. This is a measure of personal belief; obviously there are no right or wrong answers.

Your answer, either a or b to each question on this inventory, is to be reported beside the question. Print your name and any other information requested by the examiner on the bottom of the questionnaire.

Please answer these items carefully but do not spend too much time on any one item. Be sure to find an answer for every choice. For each numbered question make an X on the line beside either the a or b, whichever you choose as the statement most true.

In some instances you may discover that you believe both statements or neither one. In such cases, be sure to select the one you more strongly believe to be the case as far as you're concerned. Also try to respond to each item independently when making your choice; do not be influenced by your previous choices.

REMEMBER

Select the alternative which you personally believe to be more true.

I more strongly believe that:

1. ___a. Children get into trouble because their parents punish them too much.
___b. The trouble with most children nowadays is that their parents are too easy with them.
2. ___a. Many of the unhappy things in people's lives are partly due to bad luck.
___b. People's misfortunes result from the mistakes they make.
3. ___a. One of the major reasons why we have wars is because people don't take enough interest in politics.
___b. There will always be wars, no matter how hard people try to prevent them.
4. ___a. In the long run people get the respect they deserve in this world.
___b. Unfortunately, an individual's worth often passes unrecognized no matter how hard he tries.

5. ___a. The idea that teachers are unfair to students is nonsense.
 ___b. Most students don't realize the extent to which their grades are influenced by accidental happenings.
6. ___a. Without the right breaks one cannot be an effective leader.
 ___b. Capable people who fail to become leaders have not taken advantage of their opportunities.
7. ___a. No matter how hard you try some people just don't like you.
 ___b. People who can't get others to like them don't understand how to get along with others.
8. ___a. Heredity plays the major role in determining one's personality.
 ___b. It is one's experiences in life which determine what they're like.
9. ___a. I have often found that what is going to happen will happen.
 ___b. Trusting to fate has never turned out as well for as making a decision to take a definite course of action.
10. ___a. In the case of the well prepared student there is rarely if ever such a thing as an unfair test.
 ___b. Many times exam questions tend to be so unrelated to course work that studying is really useless.
11. ___a. Becoming a success is a matter of hard work, luck has little or nothing to do with it.
 ___b. Getting a good job depends mainly on being in the right place at the right time.
12. ___a. The average citizen can have an influence in government decisions.
 ___b. This world is run by the few people in power, and there is not much the little guy can do about it.
13. ___a. When I make plans, I am almost certain that I can make them work.
 ___b. It is not always wise to plan too far ahead because many things turn out to be a matter of good or bad fortune anyhow.
14. ___a. There are certain people who are just no good.
 ___b. There is some good in everybody.
15. ___a. In my case getting what I want has little or

- nothing to do with luck.
- ___b. Many times we might just as well decide what to do by flipping a coin.
16. ___a. Who get to be the boss often depends on who was lucky enough to be in the right place first.
- ___b. Getting people to do the right thing depends upon ability; luck has little or nothing to do with it.
17. ___a. As far as world affairs are concerned, most of us are the victims of forces we can neither understand, nor control.
- ___b. By taking an active role in political and social affairs the people can control world events.
18. ___a. Most people can't realize the extent to which their lives are controlled by accidental happenings.
- ___b. There really is no such thing as "luck."
19. ___a. One should always be willing to admit his mistakes.
- ___b. It is usually best to cover up one's mistakes.
20. ___a. It is hard to know whether or not a person really likes you.
- ___b. How many friends you have depends upon how nice a person you are.
21. ___a. In the long run the bad things that happen to us are balanced by the good ones.
- ___b. Most misfortunes are the result of lack of ability, ignorance, laziness, or all three.
22. ___a. With enough effort we can wipe out political corruption.
- ___b. It is difficult for people to have much control over the things politicians do in office.
23. ___a. Sometimes I can't understand how teachers arrive at the grades they give.
- ___b. There is a direct connection between how hard I study and the grades I get.
24. ___a. A good leader expects people to decide for themselves what they should do.
- ___b. A good leader makes it clear to everybody what their jobs are.
25. ___a. Many times I feel that I have little influence over the things that happen to me.
- ___b. It is impossible for me to believe that chance or luck plays an important role in my life.

26. ___a. People are lonely because they don't try to be friendly.
___b. There's not much use in trying too hard to please people, if they like you, they like you.
27. ___a. There is too much emphasis on athletics in high school.
___b. Team sports are an excellent way to build character.
28. ___a. What happens to me is my own doing.
___b. Sometimes I feel that I don't have enough control over the direction my life is taking.
29. ___a. Most of the time I can't understand why politicians behave the way they do.
___b. In the long run the people are responsible for bad government on a national as well as on a local level.

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