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Total receipts

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Financial Report:		1
Washington, D. G. February 2	erioris Car	Į.
	A MARK TO THE REST OF THE PARTY	Žį.
To the President and Board of Trustees of the	Southern 5	
🌲 Industrial Educational Association 🔭 📜		
Sirs: The state of		
In accordance with Article III Section 3. o	ntne by	
Laws of this Association, I have the hopout it submissions condensed report of its financial operation	as who the	
lowing condensed report of its financial operation year: February 26, 1910, to hebruary 25, 1911	inclusives 📲	ž,
	有美国的企业工程的企业工程的	
Balance on hand, February 25, 1910	\$1:52778	Ø.
Receipts from all sources from Light date to and in clinding February 25, 1915.	7 268 44	
Cuting rentary 2. 1917		
Total amount in Treasury for fiscal year.	\$8,596.23	
The expenditures as disbursed through warrant	S P P P P P P P P P P P P P P P P P P P	
properly executed amount to	. 6,466.59 🦟	2
	\$2 120 63	
Leaving in the Treasury this day a balance of The total receipts of the Association since its or	, φ2,129.00 -	
ganization amount to	39,640.06	
ganization amount to. The total disbursements amount to	37,510.43	70
	0010060	
Balance	\$2,129.63	
STATEMENT OF CLASSIFIED RECEIPTS FOR THE	YEAR	
From New York Auxiliary	\$2,240,00	g See
From Maryland Auxiliary		
From California Auxiliary.	. 100.00	
From Virginia Auxiliary.	. 85.50 🐩	
From Patriotic Societies, Schools and Clubs	. 1,674.55.	ar i
From Patrons, Life Members and Annual Sub	. 2,218.50	1
scribers Lectures and sales of Mrs. Gielow's story	. 222.59	The last
Entertainments	397.30	
		1

MARY H. WHITE, Recording Secreta

Annual Report of the President.

To the Electors of the Southern Industrial Educational

Ladies and Gentlemen:

Complying with the by-laws I have the honor to submit my fifth annual report of the administration, and the condition of the affairs of the Association.

Legret to report that the receipts of the Association for the year ending today, have fallen below those of the preceding year. However, while disappointed in our expectations, we have not been discouraged to The success of our undertaking to relieve the distressing conditions in the Southern Mountains, that led to the organization of our Association, is not to be measured by the money actually raised and expended by us in industrial education. Though the education of the children in all of the States, and their fitness for the performance of the duties of citizenship is of vital interest to the people at large, it is primarily the obligation of the States respectively. Through example and exhortation we have stimulated the people of many of the Southern States to make extraordinary exertions on this behalf. New schools where greatly needed have been founded by individuals and many local associations, and improved methods of industrial education have been adopted in these as well as in the older ones. I have not the space to devote to a particular mention of these, but will give two instances of importance. (1) Some years ago an industrial school for girls was started in an humble way at Brewton, Alabama. From careful inspection we were convinced of the excellence of its work, and extended it material aid from time to time. One of our patrons, Miss Cornelia Taylor, a native of Alabama, was so impressed that she contributed the money to build a commodious school building and dormitory for the school—the Pauline Taylor Hall. The people of the community have also contributed money and ma-

terial. Chiefly through the efforts of Mrs. Martha S. Gielow, on her visits to Alabama, a permanent endowment fund of \$10,000.00 has been raised. Recently Miss Cornelia Taylor departed this life, leaving a will bequeathing \$15,000.00 to the endowment of the school that will be paid

after the termination of a life estate.

(2) A communication has recently been received from which I quote: "As a direct outcome of the influence of the Southern Industrial Educational Association, the Pi Beta Phi Fraternity, oldest of the Greek letter fraternities for women; and representing as membership of six thousand undergraduates and Alumnæ, has undertaken the establishment of a settlement school in the Southern Appalachians This undertaking marks the beginning of a new movement among college circles and in its recognition of the compelling needs of the women and girls of the mountains with their limited horizons and starved lives, appeals strongly and directly to the sympathies and interests of all college women. The new movement is the result of interest incited by the officers of the Southern Industrial Educational Association in Washington, D. C."

2. Our receipts during the year have amounted to \$7,268.44. This money has been received from members, patrons and auxiliary associations; from patriotic societies, clubs and schools; from entertainments, lectures by Mrs. Gielow, and the sale of her book "Old Andy the Moonshiner." As usual the New York Auxiliary heads the list

of contributors. In November last a bazaar was held at the Arlington Hotel in this city at which were exhibited many specimens of the handiwork of the children of mountain industrial schools. The primary object was to bring before the public the character and value of the work in which we are engaged, and to sell the exhibits for the benefit of the schools furnishing them. Distinguished speakers addressed the visitors and excited much interest. The sales realized a handome sum for the schools interested which was paid over to them. While our object was not the raising of money, I am happy to say that voluntary contributions made

to our cause exceeded all the expenses of the bazaar to the extent of \$146.40. A statement of the receipts, prepared by the Recording Secretary, is printed on another page.

3. During the year we have disbursed among approved

schools the sum of \$4,438.00.

4. Attention has heretofore been called to the importance of obtaining a permanent office where our records can be kept, meetings held, and an officer maintained for the reception of visitors seeking information. Specimens of the handiwork of the schools may also be exhibited. We have heretofore been prevented from doing this by the desire to economize our means; but the need is now imperative. Steps have been taken which we hope will enable us soon to open an office in a convenient building without great expense.

5. Notwithstanding there has been some improvement, the conditions of illiteracy in some of the mountain regions, as shown by the last census, are appalling. In four counties of Alabama the illiterates are 18.3 of the population, which is nearly all white. In 11 counties of Georgia they are 20.7 per cent. In 12 counties of North Carolina 24.3. In 8 counties of Tennessee 21.9 per cent. In 4 counties of Virginia 24.0 per cent. In 9 counties of West Virginia 20.5 per cent. In 24 counties of Kentucky an average of 24.5 per cent; in two of these it is as high as 35.0 per cent.

These conditions, shown in advance statements of the Director of the Census, call for relief, and should stimulate us to renewed efforts. Work to be effective must be continuous, and calls for increased and regular supplies of money. To this end we think it of the greatest importance that our list of annual contributing members should be widely extended. The annual membership fee-one dollar-is small and the burden falls lightly, but the income from a large membership will not only be considerable, but will furnish a fund that can be counted on with certainty and enable us to undertake some important, continuous work, that is new impracticable.

The trustees have a committee engaged in perfecting a plan for the increase of membership, but it is not yet prepared to report. In the meantime we hope that our elec-

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tors and auxiliaries will lend their active aid to the exten-

sion of membership.

6. In view of the fact that new schools are being established and are applying to us for aid, it is of the utmost importance that regular inspection of schools should be had in order that we may know the value of their work. We have not the means to employ a regular inspector and have to rely largely upon our members who have occasional opportunities. Last summer one of your trustees visited several of the North Carolina schools, among them Banner Elk and Valle Crucis, with gratifying results. A brief account of this visit was published in the September Quarterly.

7. In my last annual report I stated that it was a cherished purpose of the Association to build a model school in some desirable locality. This purpose, still cherished, has remained unaccomplished for want of the necessary funds

to insure success.

8. The duties of our Vice-President and Organizer and of our Secretaries and Treasurer have been performed throughout the year with assiduity and efficiency, and their unselfish devotion is gratefully appreciated by the trustees. The books and accounts have been well and correctly kept, and have been regularly inspected and audited by a competent committee. It is the privilege, if not the duty, of the Electors at each annual meeting to provide for an independent audit of the accounts, and we shall be glad if it be provided for.

9. The terms of four members of the Board of Trustees expire by limitation today, and it is the duty of the electors

at this meeting to elect new members.

10. I cannot conclude this report without expressing thanks on behalf of the trustees to our auxiliary associations, to the patriotic societies of the country, to the clubs, fraternities and schools, and to the many public-spirited individuals who have so generously contributed to our objects

Respectfully submitted, SETH SHEPA

Washington, D. C., March 9, 1911.

Abstract of the Minutes of the Annual Meeting.

The annual meeting of the electors of the Southern Industrial Educational Association was held at the residence of the President, March 9, 1911, at 8 P. M.

The minutes of the last annual meeting were read and

approved.

The Recording Secretary presented the financial statement for the year, which was received. (See page 2.)

The Auditing Committee reported that after a careful examination of the books and the accounts of the Association they were found to be correct in every detail. This report, together with the Recording Secretary's financial report, were accepted and ordered spread upon the minutes.

The Secretary presented the annual reports of the New York Auxiliary, Mrs. Sullivan, President; of the Maryland Auxiliary, Mrs. Jackson, President, and of the Virginia

Auxiliary, Miss Rutherford, President.

No reports were received from the Alabama or the California Auxiliaries, and the chairman noted with regret the recent resignation of Mrs. Voorhies of the California Auxiliary

The President, Judge Shepard, then presented his annual report, giving an account of the work of the Association for the past year and stating some plans for the future. The report appears in full on the preceding pages.

The Vice-President and Organizer, Mrs. Gielow, read letters from several electors regretting their inability to be present, among them being Thomas Nelson Page and Capt. Richmond Pearson Hobson. Mrs. Gielow gave an enthusiastic review of her work for the past year, dwelling particularly upon the fact that she had made a strong appeal to the local D. A. R. Chapters of the District, urging that the great national body consider the establishment of a school of its own in memory of the Revolutionary patriots.

The election of Trustees being next in order, the chair appointed a committee to make nominations. While the committee was deliberating Mr. F. B. Laney, of the U. S. Geological Survey, who had spent many months traveling in the Georgia mountains, was asked to address

the Association upon the mountain people. Extracts from his remarks will appear in the next number of the Quarterly.

Upon the recommendation of the nominating committee Mr. Leigh Robinson, Dr. Thomas Nelson Page, Mrs. J. Lowrie Bell, and Mrs. C. David White were elected trustees to serve three years.

There being no further business the meeting adjourned at 10.30 P. M., after which the electors and guests for a pleasant social hour greatly enjoyed the generous hospitality of the President and Mrs. Shepard

Annual Report of the New York Auxiliary.

(Report delivered at the Annual Meeting in New York.)

The members of this association who have been observant of the occasional announcement made in the daily press of efforts being made for the educational welfare of the Southern illiterate whites must have noticed the rapid increase in the interest which the public is taking in the general movement.

It has been said, and I believe truly, that this little society of ours, an extension of the National one in Washington, was the first to definitely and effectively arouse the general public of New York to the conditions existing in the Southern Mountain region and the need for their correction.

It would seem then that our organization, which has somewhat increased its strength since last year, should have grown even more than it has, but at the present stage of our movement the fact that so much benefit can be bestowed by gifts comparatively small in amount, small enough to be within the means of one, or a very few united persons, has apparently tended to the forming of many small associations intent upon the development of one particular school.

I believe that this association of ours is the only one, among many, that is devoting its sympathies and efforts for the advancement of the cause at large.

We have not endowed one school or named one after us; we have sought the needy people and needy schools where

they were and gone to them. We have advocated the cause of a people, and not one locality.

It is a broad-minded attitude to take and a generous work to perform and one absolutely needed. Nevertheless it is one which may not meet with the same enthusiastic emotional support as though the appeals were for one school only; but I feel we could not in any other way accomplish the great good which we have

That very successful and interesting open meeting held at the Colony Club, February 12, 1910, in honor of Mrs. Gielow, the Founder and Vice-President of the National Society, brought in but an inconsiderable sum, but it introduced the great object to many people and to many circles of acquaintances to whom the matter had been one of remoteness and indifference.

At different meetings during the past year, Mrs. Gielow, the Founder, Mrs. J. Lowrie Bell, Mrs. Voorhies, President of the California Auxiliary, Mrs. Wetmore, Miss Pettit, Miss Stone, Rev. Joseph Hall, Miss Berry, Rev. Edgar Tufts, Rev. George P. Mayo, representing mountain schools, have made interesting addresses about their special work.

The benefit performance at the New Theater was a great undertaking, which interested a large number of young people so much that they organized among themselves a society called the Gramercy Guild, the object being to give entertainments for our benefit.

Although they have had no time to prove what they can accomplish, they are not idle, but are now rehearsing a play, which they hope to produce successfully after Easter.

We have added to our Board the following managers: Miss Elizabeth Agnew. Mrs. William Woodward, Mrs. William G. Slade, Mrs. James A. Moffatt, Mrs. Martin W. Littleton, Mrs. G. W. E. Atkins, Mrs. James H. Dunwiddie.

By resignation we have lost Mrs. Spencer Aldrich, Mrs.

James Trowbridge, Miss Laura Shortridge.

To our Honorary Presidents we have added: Dr. John A. Wyeth, F. Hopkinson Smith, Rt. Rev. Charles Tyler Olmsted, Mr. William G. McAdoo.

At the Lees and McRae School at Banner Elk, N. C., a

hospital has been established by a member of this Auxiliary, Mrs. George Walker Jenkins, and the fact that the hospital is already rendering efficient service in individual cases and in the entire community by its teaching must be a source of gratification to the generous donor as it is to us.

The Resident Physician at this School Hospital extends his professional visits over a large region and his attendance has proved a great blessing specially to the poor over-

worked women of the mountains.

To alleviate these sad conditions, of itself makes our work worth-while; and I am grateful to the members of this Auxiliary who afford me the privilege of working with

. I have been much touched, as I think you will be, by an interesting report of the Rey. Edgar Tufts upon the pathetic and stupefying conditions of the lives of the mountain women. Mr. Tufts has worked among them for seven years and educated in part four hundred girls.

> MARY MILDRED SULLIVAN, President New York Auxiliary of the Southern Industrial Educational Association,

Annual Report of the Virginia Auxiliary

The first year of our work as a branch of the Southern

Industrial Educational Association has closed.

On Monday, December 13, 1909, Mrs. Martha S. Gielow delivered an address before the Woman's Club of Richmond, in which, in a graphic picture, she described the conditions—physical, moral and spiritual—of those members of the Anglo-Saxon race who are dragging out an existence in the Appalachian ranges in the Southern States.

In these regions, and the remote rural districts, this Association is planting Industrial Schools, and we were urged to co-operate in this work and organize an Auxiliary in Virginia. This was done the next morning, a few women, members of the club, meeting for that purpose at the home of Mrs. John Dunlop, one of our honorary Vice-Presidents,

who has since died.

The meeting organized with a full corps of officers. Reg-

ular monthly meetings have been held, one of unusual interest being that at which Rev. George P. Mayo, of Simmons Gap, Albemarle Co., Va. Igave an account of the work being done in and by his school, and the conditions as they were compared with what they are; another, when Miss Wilson, of Richmond, described the work at Banner Elk, N. C., where she taught during the past year. By special invitation of the Secretary, Mrs. Bell, I attended the annual meeting in Washington, March 10, 1910.

The reports and addresses were full of interest. We had so recently organized there was no report from Virginia, and I regret we have not a more encouraging report this year. Besides our Annual Subscription fees we have received two special donations one from the Stuart Chapter of the D. A. R. and one from a friend in New York. We have made efforts to secure speakers who might bring a knowledge of the work before the general public; also tried to arrange for a musical entertainment by which to raise money, but without success, which will be a success, which without success, which will be a succ

Dr. Page says: "Our progress is not to be gauged by the amount of money that actually comes into the organization, if the work of the organization inspires the people to give to the subject general attention, and subsequently

money." के व्यक्तिक निर्देश कर के अपने कर कर किया है। At the November meeting a resolution was carried, that effort be made to establish branches of the Auxiliary in other cities of the State. This work was begun, when illness of the President caused it temporarily to cease. Circular letters and cards have been sent out which in some instances have been favorably received, and we hope to press the matter and rouse interest through the State.

We urge every member to use her influence to awaken interest in this very important work, and to try and secure scholarships and endowments to promote the cause.

Respectfully submitted,

JANE M. RUTHERFOORD,
President Virginia Auxiliary Southern Industrial Educational Association.

February 19, 1911.

Quarterly: Magazine

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SOUTHERN INDUSTRIAL EDUCATIONAL ASSOCIATION

PUBLISHED QUARTERLY BY THE SOUTHERN INDUSTRIAL EDUCATIONAL ASSOCI-

Application for entry as second-class matter at the Post Office at Washington, D. C., under the Act of Congress, July 16, 1894, pending.

WASHINGTON, D. C.

MARCH. 1911

All communications relating to the QUARTERLY MAGAZINE should be addressed to the Editor, Mrs. J. Lowrie Bell, 1459 Girard Street, Washington, D. C.

The Association to Have a School of Its Own.

Mrs. Gelow has just announced to the Board that a gift of five thousand dollars has been promised the Association from an interested and generous patron, for the nucleus of a fund which the Association will use in building a model industrial settlement school in the mountains.

This piece of news comes with a ring of joy, for the Association is more than anxious to demonstrate what can be done in the mountains, and hopes other patrons will add to the fund donations to make complete the equipments in manual training and industrial arts, etc. So great is the need of industrial schools in the mountains it will be a little difficult to decide at once upon a locality, more especially since the Association stands for all, and has aided as far as possible mountain schools in Georgia, Kentucky, North Carolina, Tennessee, South Carolina, Virginia and Alabama. The Pauline Taylor Hall of the Downing Industrial Institute near Brewton, Alabama, was built with a donation of five thousand dollars through the Association several years ago and is doing splendid service in the cause of industrial education for the poor girls of that State. But the forthcoming school will be the Association's own child, and the Association will endeavor to make it a model of its kind in every respect.

Annual Report of the Maryland Auxiliary.

The President of the Maryland Auxiliary reports a continued interest in the work of the Association although a new Association has been started in Baltimore, called the Holman Association, to build a hospital in North Carolina, which has, of course, taken from the Southern Industrial Educational Association some support and some interest.

On account of this the Auxiliary gave a free lecture by Rev. Malcolm S. Taylor, of the Patterson School, Yadkin Valley, N. C. This lecture increased the interest of the community and brought some new members.

The President also reports the absence in Europe of the very valuable Treasurer, Mrs. Eric Bergland. Mrs. Joseph Trippe acts as temporary Treasurer during Mrs. Bergland's absence.

Plans for an entertainment in the spring are now being considered.

Mrs. J. J. Jackson,

President Maryland Auxiliary, S. I. E. Association.

Baltimore, February 8, 1911.

An Appeal to the D. A. R.

Specifical provides the property of the first and application

Address by Martha S. Gielow at a Patriotic Meeting of the D. A. R., March 13, 1911, 8 P. M., at the New Willard Hotel, Washington, D. C.

Madam Chairman, Daughters of the American Revolution:—I bring you greetings from the Southern Industrial Educational Association, which I am here to represent.

I have been asked to give in five minutes a few words in behalf of the cause nearest our heart, the cause of the impoverished, uneducated, neglected American people of the Appalachian Mountains. Not only does this cause appeal to us above all others from a humane standpoint, but from the standpoint of national welfare, national patriotism and pride. The Daughters of the American Revolution do not need me to tell them who these so-called "poor whites" of the South are. You already know their forefathers were among

the gentry who settled Virginia, the Huguenots, and Scotch-Irish of the Carolinas, the brave, adventurous French and Spanish who followed the Bienville brothers to Louisiana and Alabama. Their forefathers were with Campbell and Shelby at King's Mountain and with Morgan, Pickins and McCall at Cowpens, and made possible the capture of Cornwallis at Yorktown. They were with Jackson at New Orleans and with him defeated the Chickasaws and Cherokees. They waged the successful campaign against the Spainards and Seminoles in Florida and made possible the acquisition of Florida. They carried the American colors to the City of Mexico, and of their dauntless courage in Texas it was said, "Thermopylæ had her messenger of defeat, but the Alamo had none."

And you do not need me to tell you that these so-called "poor whites of the Southern Mountains," these descendants of revolutionary heroes are today, through no fault of their own, having been cut off by their inaccessibility and their lack of waterways and railroads for 150 years, more destitute of all the opportunities that go with education than any other people of our race in the world.

I cannot spare even one of the precious five minutes to give the deplorable statistics of illiteracy in our Appalachians which the Census of 1910 discloses. I can only condense all I would like to tell you in one brief burning appeal to you in their behalf.

Daughters of the American Revolution, you have accomplished great things! You have builded a most beautiful temple in honor of dead patriots, and now I am here to appeal to you in the name of those departed heroes to let the crowning deed of your glorious achievements be the building of a temple of learning for the making of more living heroes! Not a white marble temple but a temple of simple settlement school architecture in the heart of the mountains. A temple whose everlasting influence and good will go down through the ages to the eternal glory of your Patriotic Order. One dollar from each of your eighty thousand members would build this industrial settlement school, and your annual subscriptions could endow it for all time. Ladies,

this is no idle suggestion—this is an earnest appeal, a prayer from our heart of hearts! What are marble temples and bronze monuments to dead heroes, when their descendants are left to an ignominious fate? When the very seed-corn of that Americanism which they made glorious is left to go to waste in the mountain strongholds of illiteracy!

The Conservation of the American children of the Moun-

tains is the most vital work of the nation today!

What is material greatness compared to human worth? The educated citizen is the most valuable asset to the State. The negligence of our law-makers is greatly responsible for this blot upon our fair land. But we must blaze the way for the State school, and already there are schools, many mission schools, struggling with this mountain problem, not one endowed, not one adequately equipped with industrial training, not one that is not in need of aid, not one that is not appealing for assistance.

Ladies, you who have already, with your scholarships through the Southern Industrial Educational Association, given many of these neglected children a chance, you can give even greater opportunities to many others in those bleak cabin homes in the mountains from whence came Lincoln, Jackson, Farragut, and others. The call of their mountain kinsmen is the call of your own blood. Let the response to that call, that pitiful call for a chance for enlightened citizenship, be worthy of the patriotic order, the Daughters of the American Revolution.

Our "Country Cousins."

Oh, they are ours, and there's no use denying it! To be sure we do not often see them, for they live way off on the big blue mountains, where day after day Nature's chorus rings out, with no one to applaud her glorious orchestra; where streams run and frolic down the mountain gorges; where the Season changes her dress with the regularity of a society belle; and where—as the poet Addison wrote—

"The unwearied Sun from day to day Does His Creator's power display."

Oh, yes, they live there; and as we have no "autos" nor Pullman cars to roll us languidly to them, we should lend an ear to their "thousand voices" which now call us from the mountains blue.

Not long since, in the Cumberland Mountains, a wagon caked with frozen mud lumbered along a winding road. The mules, old Jake and Zeke, were panting and puffing, for it was no light load they'd been drawing for more than forty miles. Not a light load, but at least a light-hearted load, for every one of the nine little occupants expected to be taken in at the Settlement School. They had been soused and combed; their poor little clothes had been washed and patched in various colors; and now "they's a-bein' fetched to the hig house, wher'they's agoin to git larnin'."

Overjoyed the youngsters were—and yet shy as little partridges—when the wagon reached the gate; and the old Mountaineer, charging the children to "set still," went to

the door, and made his mission known:

"Ther's nine ov 'em here, lady—five o' mine, an' four ov Lucindy's. She's my step-darter; an' begged me, as I was a comin' with Joe an' Sal an' Tildy an' Marcus an' Calline fer the Lord's sake to bring along her Abner an' Mose, an' Smanthy an' Sis. She 'low that a few mo' 'oulden' make much diff'ence, wher' you hed so much room."

So much room! That is the question. But the answer was, "Oh, I am as sorry as I can be! but we are just full full to overflowing—and there's not a crack nor a cranny

in this house to put another child!"

But there will be cracks and crannies to put children in; for the wide-awake, philanthropic people of to-day are giving their time, their ability, and their means to provide religious and industrial Education for these dear ones-unknown to us, but still none other than our little "Country

Mary Fairfax Childs, New York Auxiliary.

Southern Industrial Educational Association

(INCORPORATED)

Headquarters: Washington, D. C.

MARTHA S. GIELOW, Founder.

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RICHMOND, VA

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South

Appeals for Clothing, Books, Etc., for Schools in the

The teachers in the settlement schools in the South are very grateful for articles that can be used in their schools and in the neighborhood. Clothing is most valuable. It is not given to the pupils or their parents. The people like to pay for things themselves, and when they have not the money they bring articles from their little farms in exchange Antan will give chickens or corn meal to the value of one dollar or more for a suit of clothes. The teachers use these in their own homes and place the market value in the treasury of the school, and the money is used for the purchase of materials used in the industrial instruction. School books and simple story books are invaluable. Books of one syllable are often loaned to girls and boys who are learning to read.

The following articles will be most gratefully received: Maps, globes, blackboards, books and materials for manual work, Bibles, flags, wash-basins, towels, soap, combs, clothing of all descriptions, blankets, pieces of silk and calico for patchwork, sewing materials, pencils, stationery, books, pictures, needles, thimbles, scissors, toys, dolls, a magnifying glass, etc.

The Secretary of the Association will be glad to furnish the names of schools and the addresses of the responsible persons to whom articles may be sent direct by the donors.

We must have funds to extend the work of the Association, and we ask your co-operation.

We need:

1. A Foundation Fund to build settlement industrial schools.

2. Scholarships to place children in industrial schools that are aided or approved by the Association.

3. Salaries for Industrial Teachers; also teachers of elementary domestic science, simple nursing, and hygiene.

Not governed

s \$100 as year for a Member 3 500 for at Sustaining Member #25,60 forga Patron; #100 Office increases for a Benefactor

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SUBSCRIPTION BLANK

Southern Industrial Educational Association

WASHINGTON DE C. Enclosed please find

for (purpose)

Date

Make checks payable to Southern Industrial Educational Association, and send to the Recording Secretary,

> DAVID WEITE 1459 Girard Street, Washington, D