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OF THE

Southern Industrial Educational Association

MARCH, 1916

VOL. VIII.

No. 1.

70/41

Southern Industrial Educational Association (Inc.)

(NON-SECTARIAN)

Organized to Promote Industrial Education of the
Children of the Southern Mountains

Headquarters: Southern Building, Room 331, Washington, D. C.

MRS. MARTHA S. GIELOW, Founder

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Annual Report of the President.

To the Electors of the Southern Industrial Educational
Association, in Annual Meeting Assembled.

March 16, 1916.

LADIES AND GENTLEMEN :

As required by our By-Laws, I have the honor to submit this my Tenth Annual Report of the administration and condition of affairs of the Association.

The state of arrested development of the peoples of the mountain districts, hard conditions under which they exist, and the insufficiency of the means provided by state laws to eradicate those conditions appealed strongly to the founder of this Association and justified its organization.

This meeting marks the tenth year of the existence of the Southern Industrial Educational Association.

It is now realized that a very essential part of education is to exercise and train the hand, ear and eye. Industrial education is especially adapted to this purpose. Sewing, cooking, carpentry, gardening and the like give this desirable training.

During these ten years we have been engaged in the promotion of industrial education in the mountain districts in order that the inhabitants of all ages may be benefited by a system that brings development to the lives of the people, and enables them to overcome the difficulties of their environment.

Our object has been to bring to the education of the people the means whereby they may enable their children to live in their own mountains, to improve the conditions of their own homes, and share in the general prosperity of the country.

The report of our Financial Secretary shows that during these ten years our receipts from all sources and for all purposes have been \$89,632.34, of which \$50,479.85 have been disbursed in direct aid to industrial education.

The several schools and institutions to which assistance has been rendered with the amounts severally received by each are set forth in the Secretary's report herewith presented.

The total receipts for the last year ending February 28, 1916, were \$11,232.02. The several sources of these receipts are found in the Financial Secretary's report herewith.

Included in this statement are \$5,000 received from Mr. Cleveland H. Dodge for the employment of a field secretary, and which sum is now in the Treasury.

We have also in the Treasury a fund of \$6,534.95 which has been collected by us for the founding of a school in some appropriate place in the mountains, and which has not yet been expended.

With the fund generously donated by Mr. Cleveland H. Dodge two years ago we employed a field secretary for one year, sending him on inspection trips through the mountains, reporting upon schools and conditions generally, these services ending April 15, 1915. Since then no field secretary has been employed, although the Trustees are making inquiries through a committee with a view to the selection of a suitable person. Since that time we have concluded to change our system of field services, acting with the advice of Dr. John C. Campbell, Secretary of the Russell Sage Foundation for the Highland Division.

We have considered it advisable to divide the mountain field into districts of suitable size, and employ in each a fit assistant field secretary familiar with the mountain people and their needs. These assistants are competent to instruct in the mountain industrial schools, and to pass upon their methods of education. They are also sufficiently skilled to investigate the conditions of the homes of the people and to instruct in practical sewing, cooking, housekeeping, nursing and in methods of sanitation. They will also promote the

home industries of the mountain people, and suggest markets for the sale of their products. Two assistants have already been employed, one in North Carolina, located at Tryon, and another in the mountains of Kentucky, located at Hindman. Other assistants will be provided in other localities as soon as our plans are perfected. We hope soon to have the entire region divided up so that those assistants may be employed.

Another field secretary will be employed whose duty it will be to travel in the mountains, inspect schools, reporting upon their financial systems, and the efficiency of their methods of instruction. This secretary will also supervise the work of the assistant field workers, report upon their efficiency, and advise the Board of Trustees in respect to the methods adopted by them. This change has been reported to Mr. Dodge, and I am happy to say has received his approval and his consent to use so much of his fund as may not be needed to pay the salary and expenses of the field secretary in the employment of his assistants.

When this system shall have been perfected we expect to establish our long contemplated school in some part of the mountains to be recommended by the field secretary. In the meantime we shall continue the aid of schools of others as we have done in the past. Many of these are doing excellent work, and are giving satisfaction. We find that the people generally are enthusiastic in the desire to receive industrial training, as well as to improve the condition of their homes.

Considering it of prime importance to establish an agency for the sale of the products manufactured in the mountain homes and schools, we have, as you know, heretofore opened in our Central Office an exchange for the exhibition and sale of these products.

During these several years our sales have increased to a considerable extent.

During the past year we have made sales of products, at the prices fixed by the producers, of \$2,300.86, all of which has been remitted to them.

This money has greatly stimulated the workers and has contributed to their material welfare.

The publication of our QUARTERLY has been continued, and its circulation has greatly increased under the efficient editorial management of Mrs. Mary H. White. Valuable information has been given concerning the condition in the mountains, and our work in improving those conditions.

The officers of the Association have performed their duties satisfactorily throughout the year.

The accounts of the Financial Secretary and Treasurer have been well and accurately kept, and their correctness has been approved in the report of the Auditing Committee which is submitted.

Our thanks are due to our auxiliary societies in New York, Philadelphia, Baltimore and California, and to the societies of the Daughters of the American Revolution, Colonial Dames, and the United Daughters of the Confederacy for their material assistance during the past year, and for their hearty co-operation with the Association.

By the provisions of our By-Laws the terms of four members of the Board of Trustees expire by limitation this day. It is the duty of the electors to fill these vacancies by election at this meeting.

It is also the privilege of the electors to have another audit of the affairs of the Association should they see proper to exercise their discretion in that respect. We will be glad to have it done.

Respectfully submitted,

SETH SHEPARD,
President.

Archaic Forms.

The old plural form of words ending in *st* yet survives in the mountains, where the people speak of the "nestes" of the hens, the "postes" of the fence, the "waistes" of the dresses, pronouncing the words in two syllables. It may be said that the word "waist" is generally replaced by "body," while the skirt of the dress is the "tail," and one can imagine the agitated feelings of the newly arrived New England lady to whom a mountain man came, asking if she could not sell him a "body" for his wife, as she already had a "tail," and wanted to go to church.—MARGARET MORLEY, in *The Carolina Mountains*.

The Kentucky Slogan.

If each mountain state were fortunate enough to hold within its borders a Federation of Women's Clubs as deadly in earnest as the Women's Clubs of Kentucky, the whole question of illiteracy among the mountain people would soon be adequately and successfully solved.

When the Women's Clubs through their campaign of exposure made known the real and humiliating facts concerning illiteracy in the State of Kentucky, they at once set to work to devise means whereby the stigma should be removed. They have set in motion a tremendous movement which includes the co-operation of commercial clubs, boards of trade, railroad corporations, the press of the States, and other agencies of great strength. School improvement leagues, the wonderful moonlight schools, the creation of an illiteracy commission are a few of the agencies by means of which the Women's Clubs of Kentucky are waging their warfare against ignorance.

They have adopted as their slogan, printed on Federation and club stationery, "No Illiteracy After 1920."

The work that the Women's Clubs of Kentucky are doing should serve as an incentive to the Women's Clubs of all those states in which there is a high percentage of white illiteracy.

Report of the Philadelphia Auxiliary of the Southern
Industrial Educational Association.

HON. SETH SHEPARD, *President*, AND ELECTORS.

The Philadelphia Auxiliary on this its second representation among you sends greeting to the parent association with a keen appreciation for all the encouragement and assistance rendered it in its infancy. Its mistakes have been many, but were those of youth and judgment, not intent. And it is in fullness of pride and gratitude to God that I present to you the fruits of the successful efforts of its members as attested by the various reports given.

It is here on this, the tenth anniversary of the Southern Industrial Association, that the Philadelphia Auxiliary wishes publicly to express its debt of gratitude to Mrs. Martha S. Gielow, the one little woman whose dynamic force, whose magnetic personality and untiring zeal made possible the existence of this National Association, and who by her presence and pen has been ever ready to work with and inspire this auxiliary to greater effort for the people of her heart.

The activities of the auxiliary have been widely extended and more intelligently conducted by correspondence with the various schools, through which information as to the special work and needs of each was gained.

In May the Philanthropic committee which takes care of the small needs of the schools such as clothing, books, etc., held a card party at the residence of Mrs. James H. Dawes from which \$104.00 was realized. From this amount two victrolas were purchased, one for Oneida School and one for Highland College, with many records; also for Mr. Hall's school a baseball outfit for the boys; several boxes of books, clothing, and one small box of groceries were sent to various schools, and one hundred and twenty yards of material purchased to be used in the domestic departments of the schools.

By a bazaar held November 6, 1915, much publicity was given this work both local and national.

In January, through the influence of a few members of the Philadelphia Auxiliary, the courtesy of the New Century Club of Wilmington, Delaware, was extended by its President, for an illustrated lecture on "The Mountain People" and for a sale of articles representing the mountain crafts; results from both were most gratifying in interest awakened and amount of sales made.

The Mountain Crafts Committee reports having sent back to the mountains for goods bought and sold *during the year past*, \$1,052.75.

The Treasurer's report is as follows:

Total receipts for the year since last report.....\$5,588.00

Expenditures have been:

To parent organization, Washington, D. C., March, 1915	\$200.00
To Mrs. Gielow for 225 copies of "Light on the Hill".....	225.00
To sales of products of mountain in- dustries	1,052.75
To advertising bazaar	205.88
Feb., 1916, to Washington for schools and salary of Miss Van Meter.....	1,430.00
Other expenses of bazaar and current year	1,983.37
To parent organization, Washington, D. C., March 13, 1916.....	100.00
Total expenditures	<u>\$5,197.00</u>
Balance March 15, 1916.....	\$391.00

Beside the above, \$50.00 was sent to Highland College, Guerrant, Kentucky, through the Philadelphia Auxiliary by one of its members, which did not pass through the treasury of the parent organization.

Philadelphia Auxiliary was honored by the personal representative from Washington in attendance upon its bazaar in November, 1915, which courtesy was highly appreciated. The Auxiliary feels very grateful to the National Association for the presence among us of Rev. James Taylor on Feb. 14, 1916, whose personal magnetism and forceful address gave much pleasure. We shall hope for a speedy return.

Thanking you for the courtesy extended me, I remain,
Most cordially,

ELIZABETH OWEN LEWIS,
President of Philadelphia Auxiliary.

Little Homes in the Mountains.

A stranger from one of our well-favored agricultural States was traveling through a mountain settlement one bleak winter day when the road was at its worst. His eye took in at a glance the little, rocky, upheaved farms, their hillsides rent with many a clay chasm, and noted how nature had tried to conceal the barrenness with an unprofitable growth of pine and broom-grass. "Why do they stay here," he exclaimed, "and try to cultivate these barren acres? Why not move out to places where they can at least make a good living?"

The one who overhead the remark had lingered long in the shadow of the rockribbed Appalachians. She had

breathed in the spirit of the hills, and so come to understand the chart of the mountaineer's heart. Her answer came quietly: "Because this, to the American Highlander, is home. Not a birthplace of his own choosing, but forced upon his immigrant ancestors by an overcrowded coastal plain on the east, and an Indian barrier on the west. Succeeding generations having drawn from the soil its life-giving elements, never too abundant, the upland inheritance is even less productive than in its earlier days. Still the 'hut in the craggy glen, and the cot in the sun-washed clearing' teem with children who are asking for bread."

Make haste, you who usher in the new era, and bring to the inhabitant of the hills, as you have to the dweller on the arid plain, a knowledge that shall make possible a more abundant living,—and so be first aid to the teacher whose center of service is *the schoolhouse among the hills.*—By JOSEPHINE BUNDY, *Mission Quarterly.*

The Fourth Annual Conference of Southern Mountain

Workers, which was held at Knoxville, Tennessee, March 29th and 30th, was by far the most successful and inspiring in the brief history of the organization. Under the direction of the able chairman, Dr. John C. Campbell, of the Russell Sage Foundation, a most interesting and helpful program had been arranged which could not fail to stimulate the large number of delegates present, more than one hundred, to greater zeal and earnestness in their work for and among the mountain people.

The Southern Industrial Educational Association was represented by Mrs. J. Lowrie Bell of the New York Auxiliary and Mrs. David White of the Board of Trustees in Washington, D. C.

A fuller report of the Conference will appear in the June QUARTERLY.

Quarterly Magazine

OF THE

SOUTHERN INDUSTRIAL EDUCATIONAL ASSOCIATION.

PUBLISHED QUARTERLY BY THE SOUTHERN INDUSTRIAL EDUCATIONAL ASSOCIATION, ROOM 331 SOUTHERN BUILDING, WASHINGTON, D. C.

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WASHINGTON, D. C.

MARCH, 1916

All communications relating to the QUARTERLY MAGAZINE should be addressed to the Editor, Mrs. C. David White, Room 331, Southern Building, Washington, D. C.

Report of Auditing Committee, March 14, 1916.

*To the President and Board of Trustees of the
Southern Industrial Educational Association.*

Your committee appointed to audit the accounts of the Southern Industrial Educational Association for the year ending February 28, 1916, respectfully submits the following report:

The committee has examined in detail the accounts of the Association, the books, the receipts, the disbursement warrants, the cancelled checks, the bank books, etc. The committee finds the accounts correct throughout, the bank balance is in accord with the bank balance reported by the Financial Secretary.

The Auditing Committee takes pleasure in calling to the attention of the President and the Board of Trustees of the Southern Industrial Educational Association the manner in which the accounts have been kept, and wishes to commend the business-like methods of the Financial Secretary.

Respectfully submitted,

DAVID WHITE, *Chairman.*

LEIGH ROBINSON,

HERBERT E. DAY.

Financial Statement.

*To the President and Board of Trustees of the
Southern Industrial Educational Association.*

SIRS:

In accordance with Article II, Section 3, of the By-Laws of the Association, I have the honor to submit the following report of its financial operations for the year from February 27, 1915, to February 28, 1916, inclusive:

Working balance on hand February 26, 1915.....	\$6,033.19
Since the last annual meeting, the receipts of the Association from all sources, as per stubs and duplicate slips, up to and including February 28, 1916, amount to.....	11,233.02
Total amount in treasury for fiscal year....	\$17,266.21

The expenditures as disbursed through warrants properly executed in accordance with Article III, Section 6, of the By-Laws, and presented to the Treasurer for payment, amount to.....	7,419.10
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Leaving in the treasury this day a balance of....	\$9,847.11
Total receipts of the Association since its organization, amount to	\$89,632.34
Total disbursements amount to	79,785.23

Working balance, in Riggs Bank.....	9,847.11
Reserve Fund, in American Security & Trust Company	6,534.95

Total balance	\$16,382.06
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Respectfully submitted,

AUGUSTA S. STONE,

Financial Secretary.

Washington, D. C., February 28, 1916.

Minutes of the Tenth Annual Meeting, March 16, 1916.

The Tenth Annual Meeting of the Electors of the Southern Industrial Educational Association was held at the New Willard Hotel, at 3 P.M., March 16, 1916.

In addition to the Electors and officers from this city there were present from the Philadelphia Auxiliary the Vice-President, Mrs. Beatty, and two members.

The New York Auxiliary was represented by its President, Mrs. Mary Mildred Sullivan, Mrs. J. Lowrie Bell and Mrs. Livingston Rowe Schuyler.

At 3.15 P.M. the President, Judge Seth Shepard, called the meeting to order. The minutes of the ninth annual meeting were read and approved.

The Financial Secretary, Mrs. A. S. Stone, presented a statement of the finances of the Association, a copy of which appears on page 13 of this QUARTERLY.

The chairman of the Auditing Committee, consisting of Messrs. White, Robinson, and Day, reported that they had examined in detail the accounts of the Association and had found them correct throughout.

Upon motion the reports of the Financial Secretary and the Auditing Committee were approved and ordered to record.

The Annual Report was presented by the President of the Association, Judge Seth Shepard, in which he reviewed the work accomplished by the Association during the ten years of its existence.

The next order of business was the report from the New York Auxiliary, presented by its president, Mrs. Sullivan, which showed a most encouraging state of activity and enthusiasm. Mr. Calhoun moved that a rising vote of thanks be extended to the New York Auxiliary for its splendid cooperation in the work of the Association.

Mrs. Schuyler reported upon the very successful work done by Mrs. Bell in the sales of articles of mountain craftsmanship. She then read a stirring poem by Mrs. Gielow

entitled "Line up for Uncle Sam," saying that it had been adopted by the National Cathedral School as its school song, and that various other organizations were using it as their slogan.

The report from the Philadelphia Auxiliary was not received in time for presentation at the meeting as a telegram from the President, Mrs. Louis Lewis, explained that she had been detained at the last moment by a severe fall. Mrs. Beatty, the Vice-President, spoke of the great enthusiasm of the Philadelphia Auxiliary and the excellent work that it had accomplished. She also expressed the thanks of the Auxiliary to Mrs. Bell for her generous counsel and advice given during frequent visits.

Upon motion of Dr. Taylor it was voted that the Association express its regret at the absence of Mrs. Lewis and its sympathy in her misfortune, also that her report be printed with the other reports in the coming number of the QUARTERLY.

The California and Maryland Auxiliaries were not represented either by members or reports, greatly to the regret of the Association.

A message from Miss Margaret Wilson, the Honorary President explained that her absence from the meeting was due to the fact that she had been called out of the city by the illness of a member of her family.

The next in order of business was the election of four trustees, the President announcing that the terms of Hon. Seth Shepard, C. C. Calhoun, Esq., Mrs. Samuel Spencer and Mr. R. K. Campbell expired upon this date.

Upon motion of General Greely, the Recording Secretary was instructed to cast the ballot of the Electors for the reelection of the retiring trustees. This motion was unanimously carried.

The formal business being completed the meeting was thrown open for general discussion regarding the work of the Association.

Mrs. Samuel Spencer read the following resolution:

RESOLUTION IN THE MATTER OF MRS. GIELOW.

"WHEREAS, the Southern Industrial Educational Association has learned with regret of the long and painful illness through which MRS. MARTHA S. GIELOW (at once our friend and the Founder of this Association), has been passing;

AND WHEREAS, this Association must always exist as a memorial of the untiring efforts and dauntless courage of MRS. GIELOW, of the sacrifice she made both of her time and strength in bringing to a realization the noble ideals she had thought out;

Therefore be it Resolved, That this Association convey to MRS. GIELOW its sympathy in her suffering, and express the hope that at no distant time her health will be sufficiently restored to enable her to give to the Board, both by her presence and her advice, the assistance it so greatly values."

A motion by Mrs. Schuyler for the adoption of this resolution was seconded by Mrs. Bell and carried.

Mrs. Schuyler reviewed Mrs. Gielow's work in organizing the Association and moved that a committee be appointed to consider the matter of marking the tenth anniversary by making a suitable expression of the appreciation of the parent Association and of the Auxiliaries for the work that she had accomplished.

She suggested a loving cup appropriately inscribed as a fitting memorial, saying that such gift was in accord with the sentiments of the New York Auxiliary.

Dr. Taylor said that while he was heartily in favor of the spirit of this action it was essential to know how the funds were to be secured—whether by personal gift or from the treasury of the Association.

It being the sense of the meeting that the gift should be paid for by private subscriptions among Mrs. Gielow's friends, upon motion of General Greely it was voted that

individual subscriptions not to exceed one dollar be solicited.

After a brief discussion of Dr. Taylor's question, Judge Shepard appointed as a committee charged with the selection and purchase of a loving cup, Mrs. Schuyler, Mrs. Spencer and Mrs. Lewis. Mrs. Sullivan said it was desirable that the gift should be made by the parent Association and pledged \$25.00 from the New York Auxiliary. Mrs. Beatty pledged the sum of \$20.00 from the Philadelphia Auxiliary. Mrs. Schuyler spoke of the suitability of having the presentation made in April when the D. A. R. should be in session and a considerable number of visiting members of this Association would be in the city.

General Greely, speaking in behalf of the Electors, said that in this time of stress it was most gratifying to note the continued interest in the work for the mountaineers. He said that every movement that tends to build up a national spirit should be cultivated as the best means towards preparedness, and that support should be given to the work, for the mountain people are more truly American in feeling than those of any other section of the country.

Mr. White commenting upon the plan of appointing district instructing workers, as outlined in the report of the President, expressed gratification at the new policy as one destined to exert a highly beneficial effect upon both homes and schools. He suggested that there also be added workers to study local conditions of soil and surface features for the purpose of showing the mountain people how to make a better living from their small farms.

General discussion followed, in which Mrs. Sullivan, Mrs. Bell, Gen. Greely and others took part.

At 5 P.M. the meeting adjourned and an hour of social intercourse around the charmingly appointed tea table brought visiting members and the Trustees into closer acquaintance.

MARY H. WHITE,
Recording Secretary.

Report of the New York Auxiliary of the Southern Industrial Educational Association.

FOR THE YEAR ENDING FEBRUARY 14, 1916.

MR. PRESIDENT AND MEMBERS:

I am glad to be welcomed again by the Board of Trustees to a consideration of the activities of our Auxiliary during the year that has just passed.

Each and every day has its own value and importance in the life of either a person or an organization, but the particular day which marks an anniversary always has a special significance, because on that day custom, and perhaps acquired instinct, inclines us to fill that day with memories, criticisms, or commendations of our conduct during the preceding year.

To us, I am glad to say, this day of annual review comes with memories of accomplishments amply sufficient to indicate the good value of our little organization and the efficiency and humanitarian impulses of our members, although all of us, knowing the great needs of the southern mountaineers wish that our abilities were far greater.

SALES AND ENTERTAINMENTS.

Our chief source of income, thanks to several capable and energetic members, has generally been the receipts from entertainments and sales of goods manufactured in the homes of the mountain people whom we design to help. During the past twelve months two of such sales were held, one at Mrs. Kerrison's home on April 20th to 24th, when we raised a substantial sum and another at No. 150 West 57th Street, on December 8th to 11th. From the latter the Committee netted \$674.38 and an additional value in goods paid for equalling \$200.

Our Mardi Gras Ball was given at the Biltmore. It is described by every one as having been one of the most beautiful events ever given of our Auxiliary. The net receipts were \$685. The committee handling the sales and the ball have our appreciation and grateful thanks.

The Southland Club presented a scholarship of \$50 for a particular mountain child to be educated at the St. John's Industrial School at Corbin, Kentucky, the Southland Club having taken the child as its ward.

Miss Sullivan donated \$50 for a scholarship in Mrs. Wetmore's school.

The Mary Mildred Sullivan Chapter, U. D. C., presented a scholarship of \$50 which was placed in the school at Brewton, Alabama.

The young ladies of the Mason School, at Tarrytown made gifts of boxes of clothing and two scholarships.

Mrs. Helen Hartley Jenkins has added to her previous gifts by donating \$150 for hospital equipment for Grace Hall, Banner Elk School.

Our distributions have amounted to \$1,250.

Often we are honored by the valued presence of our Founder and Honorary President, who, notwithstanding her condition of ill health embraces every opportunity to plead for the education of our mountain children.

Recently she obtained two annual scholarships for the Banner Elk School and three for the Plumtree School. These are to be known as the Millar Memorial Scholarships.

The checks in payment for the first year were sent direct to the schools by her friend, who makes the gift in memory of her children.

In this connection it is fitting to mention the tribute to Mrs. Gielow just published by Mrs. Lillian Rozell Messenger, which we deeply appreciate as must all those who have observed the utter disregard of self which has dominated Martha Sawyer Gielow in her years of devotion to the patriotic and humanitarian work of the nation.

Hoping and trusting that we may be united in this work with increasing success for many years, this report is submitted.

Respectfully,

MARY MILDRED SULLIVAN,
President of the New York Auxiliary.