

COOPERATIVE EXTENSION WORK
IN
AGRICULTURE AND HOME ECONOMICS
STATE OF VIRGINIA

VIRGINIA AGRICULTURAL AND MECHANICAL
COLLEGE AND POLYTECHNIC INSTITUTE
AND THE UNITED STATES DEPARTMENT OF
AGRICULTURE, COOPERATING.

EXTENSION DIVISION,
VIRGINIA AGRICULTURAL AND MECHANICAL
COLLEGE AND POLYTECHNIC INSTITUTE.

Blacksburg, Virginia.
May 24, 1921.

Mr. Charles E. Seitz,
Blacksburg, Virginia.

Dear Mr. Seitz:-

I am sending you herewith the results of a study which has recently been made by Mr. I. O. Schaub, of the Washington office, of the work of your department. Mr. Schaub has worked out a map showing the distribution of this work, number of visits to each county, number of personal visits, demonstrations, etc.

A study of the activities of all of our specialists would indicate that their work is not as well planned as it might be in reference to its distribution over the State. A few counties have received a very large number of visits by the specialists as a whole, while a considerable number of others have been visited only a very few times. This is particularly true in those counties where county agents are employed. There are two counties having county agents that received no visits during the past year from specialists, while one county received 56 visits. Twelve counties received 298 visits, while the remaining forty-five counties received 267 visits. I of course was a specialist long enough to realize the cause of doing more work in some counties than others, but I think this is a thing that we have got to watch and try to make our work cover the State as nearly as possible.

You of course understand that it is a policy of the Virginia Extension Division to have the specialists do their work in cooperation with the county agents wherever possible. Your field reports would indicate that a good part of your time is taken up in making personal visits to farmers. I know that some of this is necessary, but I hope that you will make these personal visits in the nature of a demonstration whenever possible.

The studies made herewith would indicate that some specialists are spending too much time in their offices.

Please take time to make a careful study, with the other men in your department, of the enclosed matter. The criticisms are meant to be entirely constructive.

Yours very truly,

J. R. H. MD
Director.

JRH/MD
Enclosures.

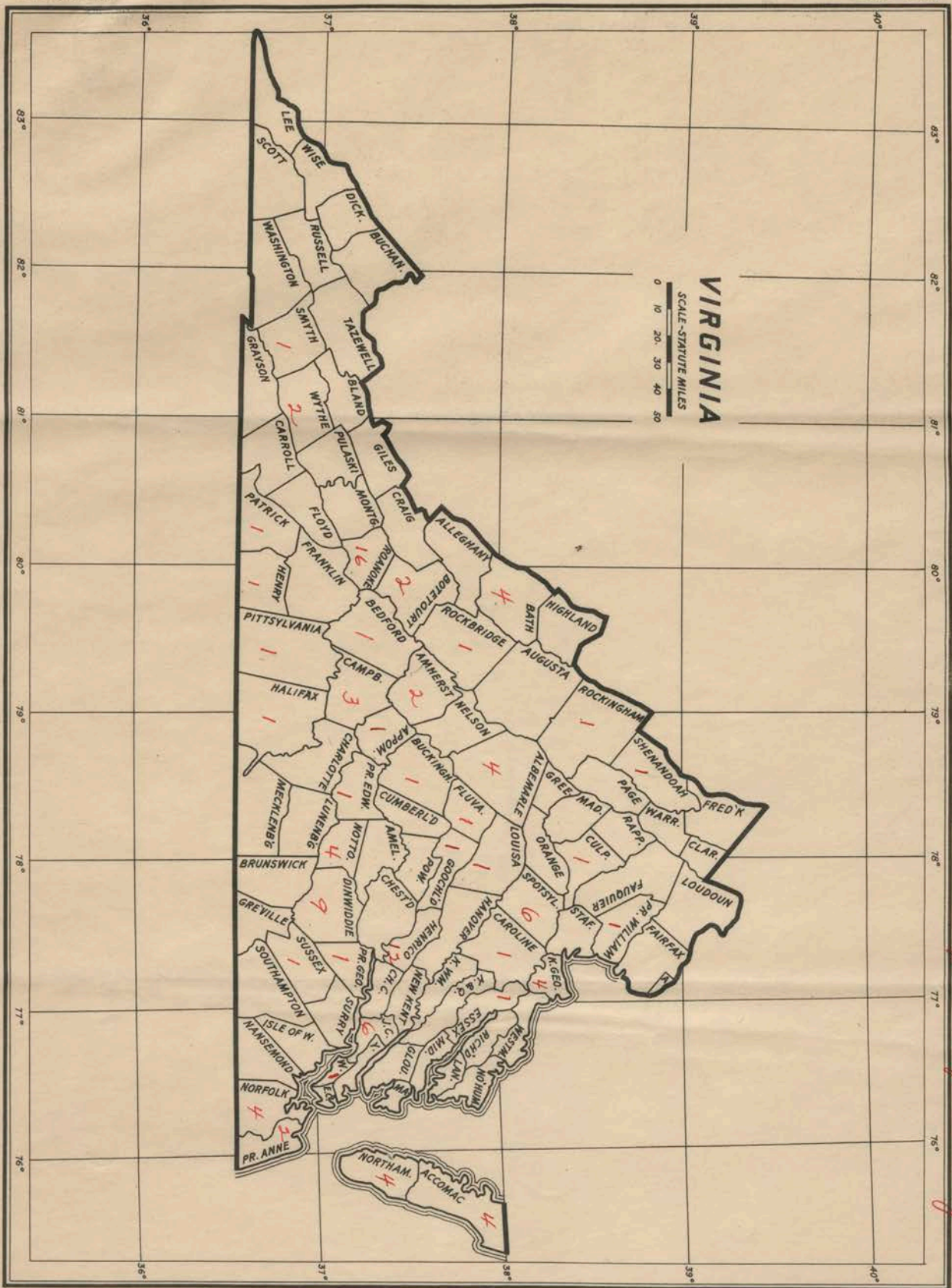
Please try to arrange more definite demonstrations through county agents -

Agricultural Engineering.

Under this project Mr. Seitz was employed for the full year, while Mr. Glenn was engaged from June 20 to the end of the year. These men reached a comparatively large number of counties. Judging from their reports, however, their work closely approaches that of personal service. Practically all of their time has been given to drainage work and endeavoring to locate tile factories. The work seems to be in the nature of personal visits and surveys for individual farms. In some instances five or six trips were made to individual farms for the purpose of staking out ditches or running survey lines and additional time given in the office for the preparation of maps and blue prints of such surveys. From the nature of such work, the number of farmers benefited could never be large. In a broad sense, the farm upon which they worked could be classed as a demonstration, but when one considers the large area in the State washing away for lack of proper terracing it would seem that more benefit could be derived from the efforts of these men if they would give more time to the conducting of demonstrations in cooperation with the county agents.

CLASSIFICATION OF WORK OF AGRICULTURAL ENGINEERING SPECIALISTS
BY DAYS IN VIRGINIA IN 1920

Name	: Office :	: Meetings :	: Personal visits :	: Confer- ences :	: Fairs :	: Out of State :	: En Route :	: Leave :
C. E. Seitz	:	:	:	:	:	:	:	:
Full year	: 103	: 8	: 73	: 36	: 27	: 6	: 15	: 22
J. S. Glenn	:	:	:	:	:	:	:	:
June 29 - Dec. 25.	: 65	: --	: 72	: --	: 10	: --	: 12	: 1



Visita by Specialista - 1920

Agri. Engineering