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REPORT FILES

EXTENSION WORK

ANNUAL NARRATIVE

REPORT FOR NANSEMOND COUNTY

Dec. 1, 1939 - Nov. 30, 1940

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COUNTY AGENT ANNUAL REPORT

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III.

INTRODUCTION AND SUMMARY

The agent's Program of Work for 1940 was changed very little from that of 1939. The only major changes being the addition of one or two extra projects and the discontinuing of one or two which the agent has been carrying for several years, which he feels have been completed, or have been carried long enough to prove their value. More time has been found to work on regular extension activities than heretofore, and the agent feels that much has been accomplished in this respect, in that more time has been spent dealing with individual and group problems.

While it is still true that the major portion of the time spent in the field by the agent is spent in the inoculation of hogs against cholera, the agent has in many instances made the visit to the farm a dual purpose one. By so doing it has been found that many of the farmer problems of an extension nature can be talked over and some agreement reached as to a probable solution of same, while the main object of the visit was to inoculate hogs, or some other form of personal service work. Last year the agent inoculated twelve thousand and forty five (12,045) hogs against Hog Cholera, and two hundred thirty four (234) head of team against Botulism, or forage poisoning. This is a type of work which is appreciated by the farmers and one that the agent feels is really worthwhile. When you take into consideration the value of the Swine Industry in Nansemond County, and to what extent farmers are depending on it as a source of cash income, the agent can think of no greater service which he could possibly render than that of inoculating hogs against cholera and other diseases.

This work continues to increase each year, especially the inoculating of hogs. During the current year the agent, together with the assistance of the assistant county agent has inoculated fifteen thousand and ninety eight (15,098) hogs and two hundred (200) head of team. This type of personal

service work naturally consumes a large portion of the agent's time, but it is a type of work that is appreciated by the farmers in the county, and one that saves them dollars and cents, not only from the standpoint of what is saved in the cost of treating the hogs, but the mere fact of getting the hogs treated at the right time often means the saving of the entire herd. As stated above, since hogs are one of the leading sources of cash income on the farms in Nansemond County, and due to the fact that Hog Cholera is so prevalent in Tidewater Virginia, this type of work will naturally continue to occupy a large portion of the agent's time.

Even though the assistant county agent's time is divided between Nansemond and Sussex counties, without his help it would be almost a physical impossibility to answer the many personal service calls received during the year in connection with Hog Cholera treatment.

During the past year the only connection the agent had with the Agricultural Conservation Program was from the educational standpoint, and in a general supervisory capacity of the Association personnel. While the agent acts as Secretary of the Association and handles most of the correspondence in connection with the program, the details of the entire program are left entirely to the Chief Clerk and other office assistants.

The agent feels that this phase of the work has been carried on most satisfactorily during the past year, and those in charge are to be congratulated. In most all instances the work has been done in an orderly manner and in most cases it has been kept up to date. This year only seven and five tenths (7.5) percent will be deducted for association expenses, while last year ten (10) percent had to be deducted. This, the agent feels shows an increase in the efficiency of the personnel of the Association. Especially does it show up well over last year when the fact that the percentage of compliance for 1940 will be somewhat less than it was in 1939.

The agent has found some little time to devote to

several other phases of work such as Horticulture, Agronomy, Farm Bureau, R. E. A., Soil Conservation and other types of work of an extension nature, which will be discussed a little more in detail later in this report.

IV.

CHANGES AND PRESENT STATUS OF COUNTY EXTENSION ORGANIZATION

The personnel of the County Extension Organization has not changed during the past year, however, the general approach to the work has changed somewhat. In his report last year the agent made mention of the fact that the old extension advisory board had been discontinued and that a County Board of Agriculture had been set up to take its' place. However, this board was new and very little had been done by same prior to 1939.

The agent feels that the present board really got off to a good start in 1940 with their annual meeting, which was held in February in the form of a dinner meeting sponsored by one of the Suffolk banks. Both the attendance and the attitude of the entire membership of the board was one hundred (100) percent, and much that was planned by the board for the current year has been carried out. The agent feels that the entire membership of the County Board of Agriculture more clearly understands that the purpose of the board is to guide and coordinate the activities of all agricultural agencies at work in the county.

During the past year the county was mapped into communities and neighborhoods, which was another step in making the work of the County Board of Agriculture more effective. This new mapping of the county means that the membership of the board will almost be doubled, but it is generally agreed by the members of the board and the professional workers in the county that if the best results are to be obtained it is highly essential that the communities and neighborhoods be used.

as an approach to the various problems to be dealt with.

As has been the procedure for the past several years, during January, February and March, the agent in cooperation with the Vocational Agriculture Teachers in the county held a series of group discussion meetings in each community in the county. These meetings were all very well attended, and in most of the meetings the farmers took a very active part in the discussion, and in several instances they were responsible for leading the discussion. These meetings usually center around the things of interest to the various groups and in most instances they serve as a basis for carrying out the years' plan of work.

These meetings are always held jointly with the Vocational Agriculture Teachers, and in every case perfect harmony exists between the two agencies. Both the agent and the agricultural teachers feel that a great deal more good is accomplished by holding our discussion meetings jointly than could possibly be obtained if they were held independently of each other.

Approximately seven (7) meetings were held in each community, with a total attendance of one thousand two hundred forty seven (1,247).

During the past year a Professional Workers Council was organized in the county. This, as the name implies, is composed of the representatives from the different agencies working with agriculture in the county. A regular meeting is held on the second Monday of each month. No set program is planned for these meetings and most of the workers use this council as a clearing house for problems which arise from time to time in their work. It is the opinion of the agent that it is serving to promote a better understanding between the various agencies at work in the county. It also gives each agency a clearer insight into the other's problems.

The different agencies use the council as a

medium to discuss with each other problems which should be brought up before the County Board of Agriculture, and many others relating to the work which arise from time to time. It has many good features and the agent has found it to be very helpful. If it served to do nothing more than bring about good will and a clearer understanding between the workers from the various agencies, the agent feels that it would be time well spent.

The 4-H Club work in the county has been under the direction of the home agent and the assistant county agent, and the 4-H Club Leaders. The agent feels that this particular phase of the work has shown decided improvement over the past year. This improvement is due to several things, but most of all to the fact that there has been no change in the extension personnel working with the club children during the year. Consequently, it was possible to maintain more interest on the part of the club members during the entire year. We all realize that club work in Nansemond County is still far below average, on the other hand, we feel that real progress was attained last year. From the boys' standpoint we had fifty (50) percent of the members completing their project, which was double the percentage of a year ago. As stated above, we realize that this is far from perfect, however, everyone connected with club work is proud of this improvement, and we are looking forward to even better work in 1941.

Nansemond County was represented by twelve (12) members at the State Short Course in Blacksburg last summer, two (2) of these being made All Stars. This, we are all proud of and glad to see, for so far all of the 4-H Club members from Nansemond County who have been made All Stars have not only made better club members themselves, but have served to greatly increase the interest of the other club members.

Thirty two (32) club members from Nansemond County attended the District Short Course at Jamestown. All of these took a very active part in the camp activities and every one of the members brought back some piece of handicraft work which they made

during the week.

The agent has felt for a long time that the drawback to club work in the county has been the lack of capable leaders for each club, and the lack of interest on the part of the parents. During the past year this has been overcome to some extent, most especially from the standpoint of the parents. The agent feels that more interest has been displayed on their part this year than ever before. If this interest can be maintained on the part of the parents it is bound to make for better club work in the county.

The Annual 4-H Achievement Program was held on the night of November 29th. Every club in the county was represented and each had a part on the program. The talent displayed by the club members was something to be justly proud of. The attendance was above all expectations from both the club members' and the parents' standpoint.

V.

#### COUNTY PROGRAM OF WORK

As has been stated earlier in this report the county Program of Work differed very little from that of the preceding year. In working up the plan of work for the year, the agent as well as the County Board of Agriculture felt that it was best to continue with most of the projects which had been started during the preceding year and continue to develop them, rather than attempt to take on too many new ones.

While it is true that one or two of the major projects consumed most of the agent's time, during the past year some time was found to devote to most of the projects outlined in the program of work. In addition to this, several other projects of interest to the people in the county were carried out. More will be said about these later in the report.

In a program as broad as the extension agent's program has been, it would be impossible for any

one person to accomplish but so much without the cooperation of other related agencies. This, the agent feels he has had, and he feels that much of this has been brought about through the Professional Workers' Council, which was organized the early part of this report year. At this point the agent wishes to give recognition to the home agent, the assistant county agent, and the following groups who assisted in carrying out the extension program during the year just ended:

1. Vocational Agriculture Teachers.
2. School Principals.
3. Director, Holland Experiment Station.
4. County Farm Bureau.
5. County Board of Supervisors.
6. Agricultural Conservation Committeemen.
7. County Board of Agriculture.
8. Office Personnel.
9. The Negro Farm Agent.
10. Other Government Agencies working with farm people in Nansemond County.

The rest of this report will be divided into three (3) major parts, each part being discussed separately. A. Agricultural Conservation Program; B. Regular Extension Activities; and C. 4-H Club Work.

A. Agricultural Conservation Program

The Agricultural Conservation Program indirectly probably reaches more farmers than any other phase of agricultural work being carried on in Nansemond County. The nature of this program makes it necessary to contact practically every farmer in the

county one or more times during the year. While these contacts are usually made in connection with some phase of the program, it also gives the agent a chance to discuss some phase of extension work with a large number of farmers which would probably never be reached except through the Agricultural Conservation Program.

The farm program has been and still is a means through which the agent is able to get more and more farmers to carry out better soil building and soil conserving practices. As a result of the program more lime was used in Nansemond County during last year than any year during the past ten.

Most of the farmers in Nansemond County comply with and appreciate the value of and necessity for the farm program. Most of them are of the opinion, however, that more of the major cash crops should be classified as basic commodity crops, and that marketing quotas should be established for them. This is especially true of peanuts. The acreage of this crop has expanded to such an extent during the past five (5) years that production has gotten so far out of line with consumption that the growers are feeling it in the low prices being received for the crop. It is the hope of the agent, as well as the farmers in this county, that steps can be taken to secure acreage control for the peanut crop for another year.

The Grant of Aid feature of the program was used by more farmers during the past year than ever before. This is probably due to two (2) things, namely, this feature of the program was stressed more by the agent than ever before, and too, the farmers could more readily see the benefits to be derived by obtaining lime and winter cover crop seed in lieu of their soil building payment.

During the past year farmers in Nansemond County received one thousand five hundred twenty five and three tenths (1,525.3) tons of ground limestone, and forty six hundred (4600) pounds of

Austrian Winter Peas and Vetch under the Grant of Aid feature of the Agricultural Conservation Program. The Vetch and Austrian Winter Peas were obtained more or less for experimental purposes, in an attempt to see if they would prove to be of value as a winter cover crop, and also as a source of seed supply in this section. The agent feels that the fact that farmers in the county were willing to try forty six hundred (4600) pounds of these seed is evidence of their interest in the agricultural program.

The acreage of winter cover crops continues to increase on the farms in the county. The agent continues to stress their importance, and more of the farmers are realizing the necessity of keeping their land covered during the winter months. Rye and Crimson Clover are the major winter cover crops used in the county, and in the opinion of the agent they are probably the best that can be used. They are very well adapted to the growing season and they serve as excellent winter and early spring grazing for hogs.

During 1940 there were one thousand three hundred twenty four (1,324) farmers in Nansemond County cooperating with the Agricultural Conservation Program. This number includes all of the farms in the county of any consequence, and includes all of those growing any of the basic commodity crops, and out of this number approximately eight hundred seventy five (875) farmers will comply for payment under the terms of the program. This reduction in percent of compliance under last year is due to the excess planting of peanuts. The cotton crop in both 1938 and 1939 was almost a complete failure, due to the boll weevil. This resulted in a large number of farmers leaving cotton out and planting this acreage to peanuts.

During 1939 farmers cooperating with the Agricultural Conservation Program received a total of one hundred and two thousand eight hundred fifty dollars and eighty nine cents (\$102,850.89). This amount is somewhat less than the one hundred

thirty thousand two hundred ninety three dollars and fifty two cents (\$130,293.52) received under the 1938 program. This, however, is due to the over planting of peanuts as was stated earlier in this report. In order to give a clearer picture of this total, and to show how it was arrived at, the agent wishes to list separately the amounts received by farmers in the county since December 1, 1939, under the various phases of the program; Agricultural Conservation Program, seventy six thousand seven hundred sixty six dollars and ninety five cents (\$76,766.95); Cotton Price Adjustment Program, twenty five thousand eight hundred ninety seven dollars and sixty four cents (\$25,897.64); and the Wheat Price Adjustment Program, one hundred eighty six dollars and thirty cents (\$186.30).

With conditions in the world as they are today, and our export trade being curtailed more and more, it is absolutely necessary that we produce more and more of our food and feed crops at home. It is also important that we cut down on the production of many of our major cash crops, in order to bring production more in line with domestic consumption, if we are to continue to receive anything like a fair price for these crops. As the agent sees it, the only way to do this is through marketing quotas on most of the major cash crops, and through more and more farmers carrying out the "live-at-home" Program.

This year farmers in Nansemond County are experiencing one of the most bountiful harvests from the standpoint of production that they have experienced in many years. To begin with the potato crop was above all expectations, and most of the truck and vegetable crops have been yielding good, however, the prices received for same were far below the cost of production. This year cotton and peanut farmers are obtaining the best yields from each of these crops ever to be obtained. Cotton is averaging a bale to

the acre throughout the county, and peanut farmers are averaging anywhere from three (3) to ten (10) bags more per acre than has been obtained in twenty (20) years or more. Bumper crops of this kind naturally tend to bring about lower prices. It is true that certain programs, such as the Cotton Loan Program, and the Peanut Oil Diversion Program serve to put a floor under the markets for these products, but such programs are only temporary. What is needed in the case of peanuts and other major cash crops is acreage control with marketing quotas, such as are in effect on tobacco and cotton at the present time. In the opinion of the agent, if such programs could be enacted for most of the major crops it would be far less expensive than programs such as the present oil diversion program and other surplus removal programs, and they most certainly would be more effective.

## B. Regular Extension Activities

### 1. Hog and Team Inoculation

As was stated in the beginning of this report this is one of the major activities of the agent and one that consumes a large portion of his time. Hogs are one of the major sources of cash income of farmers in Nansemond County, and if they are going to raise them it is almost imperative that they have them immunized against Hog Cholera. This is a type of service which the farmer appreciates, and it is also one that can't be put off, as it is entirely possible for a man's hogs to get sick and all die in a period of a week or less. Consequently, when a man's pigs get to the proper age for treatment, which is around eight (8) to ten (10) weeks old, he usually wants them treated. If he is put off for days or weeks and his hogs in the meantime get sick and he loses some, then it is rather embarrassing for the agent, as well as expensive to the farmer. This is probably one of the greatest services rendered to farmers of this county and one which will, of necessity, continue to consume a large part of the agent's time, so long as he continues to perform this service.

During the past twelve (12) months the agent, together with the help of the assistant agent, who is in charge of 4-H Club work in two counties, inoculated fifteen thousand and ninety eight (15,098) hogs against Hog Cholera and mixed infection. This is an increase of three thousand and fifty three (3,053) over the preceding year. In performing this service the agent and the assistant agent made eight hundred and twenty six (826) farm visits to farmers in the county during the past year. Sickness in hogs, except for one unusual outbreak in September, has been somewhat less during the past year than it was during the preceding year. This is all probably due to the fact that more and more farmers are having their hogs treated to prevent outbreaks of cholera in their herd.

The agent treated two hundred and ten (210) head of team against Botulism, or forage poisoning, last year. This disease is confined to a small section, which keeps it from being a burden on the agent, and it is usually all done in the months of June, July, August and September.

These types of personal service work saved the farmers of Nansemond County approximately three thousand dollars (\$3,000.00) in the cost of serum and virus. However, this saving is a minus item when you take into consideration the value of the livestock saved as a direct result of these treatments.

## 2. Animal Husbandry

While veterinary work is the most outstanding piece of work done along this line, the agent is attempting to promote swine sanitation on farms in the county. Several experiments have been conducted along this line in an effort to control intestinal parasites in hogs. It would be an astonishing figure to the hog raisers in the county, if they knew how much parasites cost them in dollars and cents every year. A number of the larger packing plants are paying

farmers a premium on hogs that are parasite-free, and this has helped to promote this movement among many of our farmers. More and more of our farmers are beginning to realize that they are the ones who are paying for the livers, kidneys, etc. that are unfit for use and consequently have to go into tankage. Several of our farmers have been practicing sanitation in the feeding and raising of their hogs and they have found that it pays.

One of the greatest needs among hog raisers in the county is better breeding stock. This, the agent has realized for a long time and steps are now being taken in an effort to introduce better breeds of hogs in the county. For the past two (2) years a pure-bred boar sale has been held in the county with over-whelming success. More boars could have been sold at each sale than were available. This has been most encouraging to the agent, as he feels that this is indicative of the fact that more and more farmers are realizing the advantages of better breeding stock, and that it is almost a necessity if they are going to continue to produce hogs at a profit. Early in January of next year another pure-bred sale will be held in the county. At this sale both boars and gilts will be offered for sale. This will be the first time that pure-bred gilts have ever been offered at one of these sales, and the agent is hoping that they will be as enthusiastically received as have been the boars at the previous sales.

### 3. Horticulture

As was outlined in the agent's plan of work for the year, pruning and spraying demonstrations were held on the commercial fruit growing farms in the county. Since there are only a small number of commercial orchards in the county, the agent found it to be more effective if all of the orchards are visited in connection with the above mentioned practices, than if demonstrations were held on just one or two of

the farms. Peach Tree Borer Control Methods were also demonstrated to the fruit growers of the county, and most of these have practiced this form of control with a good deal of success.

#### 4. General Field Crops

Farmers in Nansemond County are experiencing one of the most bountiful harvests of several years from the standpoint of yield per acre.

Cotton farmers have found a high yielding variety of cotton which most all of them are substituting for Trice, which heretofore has been recommended by the experiment station. Approximately ninety five percent (95%) of the cotton seed this year was treated to prevent damping off when the plant is young. This treatment is very successful, and most farmers planting cotton obtained one of the highest yields on record. In fact the cotton in Nansemond County this year is averaging nearly a bale to the acre which is most unusual for this section of the country. Not all of this can be contributed to seed treatment, however. The absence of the Cotton Boll Weevil in this section this year, naturally played a large part in bringing about this high yield of cotton. Methods for the control of the boll weevil with sweetened poison have been very successful and the agent is stressing the importance of this type of control among all cotton growers.

The peanut crop in Nansemond County is one of the largest on record, and just about the largest yield per acre that has ever been recorded. While the quality is rather inferior from the standpoint of Jumbos and fancy grades, the meat content is turning out better than expected. Quite a bit of work has been done along an experimental line with Sulphur Dust in an effort to control leaf spot on peanuts. These experiments have proven to be most successful. The sulphur causes the foliage to mature later than when no sulphur dust is

applied, thus giving a longer growing season, which results in higher yield of nuts and the vines yield a much better quality of hay.

The feed and fiber crops also yielded well this year, and ample food for livestock is on hand as well as food for family needs.

#### 5. Truck Crops

The major portion of the farm income in two (2) districts in the county is derived from truck crops. This is a highly specialized type of farming, and one that requires a lot of skill and attention.

Most of the agent's work in this connection has been from the standpoint of soil improvement and disease and insect control. The agent relies to a great extent on the Virginia Truck Experiment Station for help and information in connection with truck crops, and he has always found them to be more than willing to give of their time and efforts to help promote the welfare of the truck farmer.

#### 6. Rural Electrification

Since the agent made his last report, Rural Electrification has become a shining example of what farm people can do for themselves if they are willing to cooperate with each other. During the past year the REA has constructed one hundred and twenty (120) miles of rural line in Nansemond County, and approximately three hundred (300) additional farm families are now enjoying the benefits to be derived from electricity. Under the leadership of the Board of Directors and the Superintendent this project continues to expand, and it is the hope and aim of all those interested in this project that in the not far distant future all of the farm homes in Nansemond County will have access to electricity.

#### 7. Forestry

The Forestry Demonstrations which were started

a year ago have been followed up and some work has been done on most all of the demonstration plots. As stated in last year's report, the forestry program contains three (3) main points; 1. A systematic program of forestry improvement to be carried out, not as an independent farm enterprise but in connection with the regular farm demand for fuel wood. 2. Reinstating pine on acres where it is feasible by natural seeding. 3. Greater owner responsibility for the well being of his own forest land. The main purpose of this program is to attempt to prove to farmers that it is possible to put their woods land on a paying basis just as they have their tilled acreage.

In addition to the above demonstrations the agent has assisted several farmers in carrying out a system of selective cutting when selling timber, rather than selling the tract as a whole, as is the common practice.

#### 8. Nansemond County Farm Bureau

The Farm Bureau has approximately one hundred (100) members, and in the opinion of the agent this number is far too small in a county where the number of farmers is approximately seventeen hundred (1700). The Farm Bureau is affiliated with both the Virginia Farm Bureau Federation and the American Farm Bureau Federation, and is doing a wonderful piece of work for the farmers in the county. Most of them realize the need for farm organization, but as yet it is apparent that the work of the Farm Bureau hasn't been clearly set forth to them. It is the consensus of opinion among many of our leading farmers and of the agent that there is greater need for farm organization now than ever before. Plans are being made for a membership drive early in January, and it is hoped that several hundred members can be secured at that time. The Board of Directors of the Farm Bureau hold regular monthly meetings, and the agent always meets with them and advises with them

in any way possible. The Farm Bureau still acts as a purchasing agent through which the farmers purchase fertilizer at quite a saving to them.

9. The Virginia Peanut Cooperative Association

As has been the case for the past several years the agent has held meetings throughout the county in an effort to explain the features of this program to the farmers in the county. This program has been the salvation of the peanut farmer ever since its beginning, and this year, with the extremely large crop of peanuts, without this program farmers would be receiving prices far below the cost of production. However, while such a program has its merits, it also has its defects. While this program has served to stabilize the price of peanuts during the past three (3) or four (4) years, it has also served to greatly increase the acreage of peanuts to the point where an enormous surplus is being produced. Someone made the statement when this program was first put into operation "that the more it succeeded, the more it was certain to fall over a period of years". This statement has turned out to be a reality. The stabilization of prices without acreage control has brought about an increase in acreage that has placed the farmer in a perilous situation. Without strict acreage control and marketing quotas on peanuts this program is certain to fail, and the agent and the peanut farmers in this county are in favor of marketing quotas on peanuts, and a committee from the Farm Bureau is working in an attempt to bring about such legislation. Such legislation, together with the peanut stabilization program will, in the agent's opinion go a long way in solving the peanut farmers problem.

This year the cooperative will probably take in more peanuts to be diverted to oil than it has in all of the previous years combined. The farmers appreciate what the program is doing for them, but they also realize that some means of curtailing acreage must be worked

out or else the peanut industry in this section will surely be lost.

#### 10. Other Federal Agencies

The agent has worked in close harmony with the different Federal Agencies working with agriculture in the county. During the year the agent has advised with the representatives of the Farm Security Administration in connection with F. S. A. Loans, and also reviewed many Farm Tenant Purchase Applications. The agent has always assisted the local Farm Security Supervisor in selecting farmers to serve on the Farm Tenant Purchase Committee, and in all instances these farmers have done an excellent job in carrying out their duties.

The Farm Security Administration has thirty eight (38) F. S. A. clients in Nansemond County. The total amount of money loaned these farmers for the purpose of purchasing feed, seed, fertilizer, team and equipment amounts to approximately ten thousand five hundred seventy seven dollars (\$10,577.00), and for the year 1940 all of the borrowers have their accounts up to date.

The Farm Tenant Purchase Committee has approved and purchased eight (8) farms for tenants in Nansemond County. This number is small when compared to the number of tenant-farmers in the county, however, the inability of the committee to secure suitable farms on which to place these applicants is the greatest handicap to this program.

The Emergency Crop and Seed Loan is still rendering a much needed service to farmers who are unable to secure credit from other sources due to the lack of sufficient collateral, etc. During the past year there were one hundred and twenty six (126) such loans made to farmers in Nansemond County, totaling fifteen thousand four hundred sixty dollars (\$15,460). To date, approximately sixty (60) percent of this amount has been

repaid. Just recently the agent met with the local Field Supervisor and helped select a committee of farmers to review and approve applications for loans from this source.

#### 11. Peanut Dusting Demonstrations

The agent, together with the Extension Plant Pathologist, conducted two (2) demonstrations using Sulphur Dust on peanuts to control the potato leaf hopper and leaf spot. These demonstrations were started early in July, and three (3) applications of the dust was applied at intervals ranging from two weeks to fifteen days. The plots on which the Sulphur Dust was applied stayed green much longer than did the check plots, which meant they had a longer growing season, which should and did, in both experiments, show an increase in yield of nuts over the undusted check plots. Peanut vines in this county are used for hay and the increase in the value of the hay when the dust is used would be sufficient reason for dusting, even if there was no increase in the yield of nuts. The local experiment station has been conducting similar experiments for several years with outstanding results being obtained. Already a large number of farmers are dusting their peanut crops on a commercial scale with marked results, and the agent expects to advocate this practice more widely in the future, as he feels that it is a proven one, and one that will pay dividends if properly carried out.

#### 12. Cotton Mattress Program

This is a new project in Nansemond County, and one which has been received most enthusiastically, not only by those eligible to receive a mattress, but also by the County Board of Agriculture and AAA Committee. We all realize that no educational program has ever gone but so far in reaching the lower income group of farmers. While this program is a means of reaching the lower income group

of farmers, it is at the same time performing a wonderful piece of work for them from the educational standpoint.

One hundred and nineteen (119) mattresses have been made by families in the county, and an order for additional cotton has been placed. At a recent meeting of the County AAA Committeemen, and the County Board of Agriculture, this project was discussed at much length, and it was the unanimous opinion of both of these committees that there were approximately one thousand (1000) families in the county that could be helped through this program, and that it should be put into operation on as large a scale as possible. It is the hope of all interested that at least one thousand (1000) mattresses can be made for the low income farm families in this county.

#### C. 4-H Club Work

There has been a marked improvement in 4-H Club work in the county during the past year. The people in charge of the work in the county have had the whole-hearted cooperation of the school authorities and others interested in the work. The agent feels that the real value of 4-H Club work has been demonstrated, and while we all realize it is far from perfect we do feel that real progress was made during the year. In order to set forth a clear picture of the accomplishments during the year, the agent wishes to incorporate herewith a brief summary of 4-H Club work prepared by the assistant county agent.

There are six (6) 4-H Clubs in Nansemond County, with a total enrollment of eighty-two (82) boys. One (1) hour is usually devoted to monthly meetings, at which time different phases of club work are discussed with the group, as well as various educational programs presented by the club members. Each club member is urged to take part in at least one program during the year.

Three (3) training meetings were held during the year for local leaders, with an attendance of

forty-one (41). The agent feels that these meetings are very important since they familiarize the leaders with what is expected of them as a leader in their respective clubs.

The regular 4-H Camp was held at Jamestown from August 12th to 17th, 1940, with an attendance of thirty-two (32), including boys and girls. Each Club member completed a project, which he brought home to show his parents that this was one of the accomplishments which he achieved while there.

Twelve (12) members and leaders attended the State Short Course held in Blacksburg from July 22 to July 27, 1940. One (1) boy and one (1) girl from the county were made All Stars. The boy was Adaron Jordan, of the Cypress Club, and the girl, Julia Ann Matthews of the Chuckatuck Club. Very interesting reports were given by these members to the clubs upon their return.

Most of the clubs in the county sponsored a program for the P. T. A. and the Ruritan Club, or some community organization. This tends to give 4-H Club work more recognition in the eyes of similar organizations, as well as developing leadership of the club members.

The clubs present different types of programs during the year in order to raise money for their recreational activities and to defray part of the expenses of the most outstanding club boy and girl to the State Short Course in Blacksburg.

During the year 1939-40, there was a total of sixty four (64) club meetings held with an attendance of one thousand two hundred eighty four (1,284); this figure includes that for the boys and girls.

From the eighty-two (82) boys enrolled in club work in Nansemond County, forty one (41) of them completed their projects and turned in record books to the agent. The agent fully realizes that this percent is not what it should be, but would like to call attention to the fact that it is exactly one hundred (100) percent better than

that of last year. The agent is going to do his utmost in trying to increase this percentage from year to year.

During the summer a County-wide Picnic was held by the club members. One hundred and fifty (150) club members, parents and friends were present for this occasion and apparently enjoyed the association with other members from different parts of the county.

Due to the postponement of the 1939 Achievement Program, it was impossible to give a report of it until this year, but would like to say that one hundred and fifty (150) club members, parents, and friends attended. The 1940 Achievement Program was held November 29, 1940, with a record attendance of one hundred and seventy-five (175) club members, parents and friends. Ribbons in First, Second, and Third place were given to those turning in the best completed record in each class of project work.

The agent feels that club work is progressing in the county with the members showing more interest and enthusiasm. If as much improvement can be shown in the coming year as was shown in the past year, the agent believes that club work will be in front where it should be. The 1940 records indicate that club work improved one hundred (100) percent over 1939, and it is the aim of the agent to improve it another one hundred (100) percent in 1941.

VI.

RECOMMENDATIONS AND SUGGESTED PLAN OF WORK  
FOR COMING YEAR

With the many changes which have taken place during the past year and with the outlook for the future none too promising, several changes will, of necessity, be made. With the closing date of the Conservation Program being changed to June 30th, a great deal of educational work will have to be done in order for the farmers to be able to earn their soil building payments.

The agent hopes, with the help of the County Board of Agriculture, and the AAA Committeemen, to be able to aid as many farmers as possible in carrying out approved practices between now and the 30th, of June, to enable them to meet their soil building requirements.

The following is a Suggested Program of Work for the Coming Year.

1. Inoculate hogs against cholera and mixed infection, and attempt to get farmers to treat their own hogs.
2. Acquaint the farmers with the Agricultural Conservation Program, and attempt to bring about a clearer understanding of the program on the part of all farmers. It is hoped that this can be done with the aid of the committeemen through educational meetings and personal contact.
3. Cooperate with the local experiment station in the interest of the farmers.
4. Attempt to increase membership in local farm organization through educational meetings.
5. Promote the use of better seeds, and increase the number of pure-bred livestock in the county.
6. Work with other government agencies in county working with farmers.
7. Promote 4-H Club work, and attempt to secure competent leaders for all clubs in county.
8. Encourage farmers to take advantage of the Grant of Aid features of the Agricultural Conservation Program.
9. Carry on an intensive Cotton Mattress Program.

10. Encourage farmers to use approved  
methods for the control of insects  
and plant diseases.

### COOPERATIVE EXTENSION WORK IN AGRICULTURE AND HOME ECONOMICS

U.S. Department of Agriculture  
and State Agricultural Colleges  
Cooperating

Extension Service  
Washington, D. C.

## COMBINED ANNUAL REPORT OF COUNTY EXTENSION WORKERS

1940

This report form is for use by county extension agents in making a combined statistical report on all extension work done in the county during the year. Agents resigning during the year should make out this report before quitting the service.

State Virginia

County Naussemond

#### REPORT OF

Geo S. Minix  
(Name) Home Demonstration Agent.

From Dec. 1-39 to Nov. 30, 1940

Assistant Home Demonstration Agent.

From \_\_\_\_\_ to \_\_\_\_\_, 1940

4-H Club Agent.

From \_\_\_\_\_ to \_\_\_\_\_, 1940

J. B. Sanders  
Assistant County Agent in charge of Club Work.

From Dec. 1, 1939 to Nov. 30, 1940

F. Moore  
Agricultural Agent.

From Dec 1 1939 to Nov 30, 1940

Assistant Agricultural Agent.

From \_\_\_\_\_ to \_\_\_\_\_, 1940



READ SUGGESTIONS, PAGES 2 AND 3

Approved: \_\_\_\_\_

Date \_\_\_\_\_

State Extension Director.

## SUGGESTIONS RELATIVE TO THE PREPARATION OF THE COUNTY EXTENSION AGENT'S ANNUAL REPORT

The annual report should be a summary, with analysis and interpretations, for presentation to the people of the county, the State, and the Nation of the extension activities in each county for the year, and the results obtained by the county extension agents assisted by the subject-matter specialists. The making of such a report is of great value to the county extension agents and the people of the county in showing the progress made during the year as a basis for future plans. It is of vital concern also to the State and Nation as a measure of rural progress and a basis for intelligent legislation and financial support of extension work.

At least four copies of the annual report should be made: One copy for the county officials, one copy for the agent's files, one copy for the State extension office, and one copy for the Extension Service, United States Department of Agriculture. *The report to the Washington office should be sent through the State extension office.*

### STATISTICAL SUMMARY

Where two or more agents are employed in a county they should submit a single statistical report showing the combined activities and accomplishments of all county extension agents employed in the county during the year. Results obtained through assistance rendered agents by specialists should also be included. This report shows, insofar as possible, the part each agent has taken in forwarding the extension program. The county totals should be the sum of the activities and accomplishments of individual agents *minus duplications due to two or more agents participating in the same activity or accomplishment*. The county totals, when properly recorded, show the progress made in the county during the year in forwarding the entire extension program. Negro men and women agents should prepare a combined statistical report separate from that of the white agents.

The statistical summary should be a report of this year's activities and results that can be verified by records on file in the county office. Where records are not available careful estimates are desired. Such estimates should be marked "Est."

### NARRATIVE SUMMARY

A separate narrative report is desired from the leader of each line of work, such as county agricultural agent, home demonstration agent, boys' and girls' club agent, and Negro agent. Where an assistant agent has been employed during a part or all of the year, the report of his or her work should be included with the report of the leader of that line of work. Where an agent in charge of a line of work has quit the service during the year, the information contained in his or her report should be incorporated in the annual report of the agent on duty at the close of the report year, and the latter report so marked.

The narrative report should summarize and interpret, under appropriate subheadings, the outstanding results accomplished and the extension methods used for each project. Every statement should be clear-cut, concise, forceful, and, where possible, reinforced with necessary data from the statistical summary. Use a descriptive style of writing, giving major accomplishments first under each project. Give extension methods fully relating to outstanding results only, and where practicable illustrate with photographs, maps, diagrams, blueprints, or copies of charts and other forms used. Full credit should be given to all cooperating agencies. The lines should be single-spaced, with double space between the paragraphs and reasonably good margins. The pages should be numbered in consecutive order.

The following outline is merely suggestive of how the narrative report may be clearly and systematically presented. Each agent should prepare an outline to fit the situation and the work to be reported.

### SUGGESTIVE OUTLINE OF ANNUAL NARRATIVE REPORT

- I. Cover and title page.
- II. Table of contents.
- III. Summary of activities and accomplishments, preferably of one or two typewritten pages only, placed at the beginning of the narrative report.
- IV. Changes in county extension organization made during the year to improve regular procedures or to meet emergencies.
- V. County extension program.
  - (1) Problems determining extension program.
  - (2) Influence of State and National agricultural agencies operating in county upon extension program.
  - (3) Activities and results.
 

Under appropriate headings present in some detail for each major problem or line of work the goals set up, the methods used, the cooperation received, the coordination effected, the results achieved, and the significance of these results in terms of problem solution.
- VI. Outlook and recommendations.

## TERMINOLOGY

To insure reports which convey the intended meaning to others and to facilitate the compilation of satisfactory national statistics on extension, it is extremely important that terms be used in accordance with accepted definitions. The following definitions of extension terms have been approved by the United States Department of Agriculture and the Association of Land Grant Colleges and Universities. Agents should read these definitions before starting to write the annual reports.

### DEFINITIONS OF EXTENSION TERMS

1. An extension program is a statement of the specific projects to be undertaken by the extension agents during a year or a period of years.
2. A plan of work is a definite outline of procedure for carrying out the different phases of the program. Such a plan provides specifically for the means to be used and the methods of using them. It also shows what, how much, when, and where the work is to be done.
3. A community is a more or less well-defined group of rural people with common interests and problems. Such a group may include those within a township, trade area, or similar limits. For the purpose of this report a community is one of the several units into which a county is divided for conducting organized extension work.
4. A project leader, local leader, or committeeman is a person who, because of special interest and fitness, is selected to serve as a leader in advancing some phase of the local extension program. A project leader may be either an organization or a subject-matter leader.
5. Demonstrations as contemplated in this report are of two kinds—method demonstrations and result demonstrations. A method demonstration is a demonstration given by an extension worker or other trained leader for the purpose of showing how to carry out a practice. Examples: Demonstrations of how to can fruits and vegetables, mix spray materials, and cull poultry. A result demonstration is a demonstration conducted by a farmer, home maker, boy, or girl under the direct supervision of the extension worker, to show locally the value of a recommended practice. Such a demonstration involves a substantial period of time and records of results and comparisons, and is designed to teach others in addition to the person conducting the demonstration. Examples: Demonstrating that the application of fertilizer to cotton will result in more profitable yields, that underweight of certain children can be corrected through proper diet, that the use of certified seed in growing potatoes is a good investment, or that a large farm business results in a more efficient use of labor.
6. The adoption of a farm or home practice resulting from a demonstration or other teaching activity employed by the extension worker as a means of teaching is not in itself a demonstration.
7. A result demonstrator is an adult, a boy, or a girl who conducts a result demonstration as defined above.
8. A cooperator is a farmer or home maker who agrees to adopt certain recommended practices upon the solicitation of an extension worker. The work is not directly supervised by the extension agent and records are not required, but reports on the success of the practices may be obtained.
9. A 4-H Club is an organized group of boys and/or girls with the objectives of demonstrating improved practices in agriculture or home economics, and of providing desirable training for the members.
10. 4-H Club members enrolled are those boys and girls who actually start the work outlined for the year.
11. 4-H Club members completing are those boys and girls who satisfactorily finish the work outlined for the year.
12. A demonstration meeting is a meeting held to give a method demonstration or to start, inspect, or further a result demonstration.
13. A leader-training meeting is a meeting at which project leaders, local leaders, or committeemen are trained to carry on extension activities in their respective communities.
14. An office call is a call in person by an individual or a group seeking agricultural or home-economics information, as a result of which some definite assistance or information is given. A telephone call differs from an office call in that the assistance or information is given or received by means of the telephone. Telephone calls may be either incoming or outgoing.
15. A farm or home visit is a call by the agent at a farm or home at which some definite information relating to extension work is given or obtained.
16. Days in office should include time spent by the county extension agent in the office, at annual and other extension conferences, and on any other work directly related to office administration.
17. Days in field should include all days spent on official duty other than "days in office."
18. Letters written should include all original letters on official business. (Duplicated letters should not be included.)
19. An extension school is a school usually of 2 to 6 days' duration, arranged by the Extension Service, where practical instruction is given to persons not resident at the college. An extension short course differs from an extension school in that it is usually held at the college or another educational institution and usually for a longer period of time.
20. Records consist of definite information on file in the county office that will enable the agent to verify the data on extension work included in this report.
21. The county extension association or committee is that county organization, whether a membership or a delegate body, which is recognized officially in the conduct of extension work in the county.

## GENERAL ACTIVITIES

Report Only This Year's Extension Activities and Results That Can Be Verified

1. List below the names, titles, and periods of service of the county extension agents whose work is included in this report. Include time of assistants with that of regular agent.

AGENT	Total months of service this year	Days devoted to work with adults	Days devoted to work with 4-H Club and other youth	Total days in office	Total days in field	
	(a)	(b)	(c)	(d)	(e)	
<u>Eva J. Munnif</u> Home demonstration agent (Name) Asst. home demonstration agent	(1) 12	210	75	67	218	13
<u>H. B. Powers</u> 4-H Club agent Assistant county agent in charge of club work	(2) 12	105	149	84	170	1
<u>F. C. Moore</u> Agricultural agent Assistant agricultural agent	(3) 12	287	5	142	149.9	

Sumner school  
Home Agent

2. County extension association or committee:

(a) Agricultural extension:	(1) Name <u>County Board of Agriculture</u>	(2) Number of members <u>27</u>	} 2
(b) Home demonstration:	(1) Name <u>Hausmond Co. Home-making Board</u>	(2) Number of members <u>33</u>	
(c) 4-H Club:	(1) Name <u>Hausmond Co. 4-H Council</u>	(2) Number of members <u>60</u>	

3. Number of communities in county where extension work should be conducted 18 3
4. Number of above communities in which the extension program has been planned cooperatively by extension agents and local committees 18 4
5. Number of different voluntary county or community project leaders or committeemen actively engaged in forwarding the extension program:
- |                |                     |                   |                    |                               |     |
|----------------|---------------------|-------------------|--------------------|-------------------------------|-----|
| (a) Adult work | { (1) Men <u>40</u> | (b) 4-H Club work | { (1) Men <u>1</u> | (3) Older club boys <u>1</u>  | } 5 |
|                | (2) Women <u>59</u> |                   | (2) Women <u>4</u> | (4) Older club girls <u>2</u> |     |
6. Number of different paid local leaders engaged in agricultural-conservation and adjustment programs:
- |                    |     |
|--------------------|-----|
| (a) Men <u>30</u>  | } 6 |
| (b) Women <u>0</u> |     |
7. Number of clubs or other groups organized to carry on adult home demonstration work 13 7
8. Number of members in such clubs or groups 379 8

ITEM	Home demonstration agents (a)	4-H Club agents (b)	Agricultural agents (c)	County total (d)	
9. Number of 4-H Clubs	8	6		8	9
10. Number of different 4-H Club members enrolled:	(1) Boys <sup>2</sup>	82		82	} 10
	(2) Girls <sup>2</sup>	120		120	
11. Number of different 4-H Club members completing:	(1) Boys <sup>1</sup>	41		41	} 11
	(2) Girls <sup>2</sup>	53		53	

12. Number of different members enrolled in 4-H Club work for:

MEMBERS	1st year	2d year	3d year	4th year	5th year	6th year and over	
(a) Boys	38	16	17	6	4	1	} 12
(b) Girls	30	32	20	26	8	4	

<sup>1</sup> County total should equal sum of preceding three columns minus duplications due to two or more agents participating in the same activity or accomplishment.

<sup>2</sup> Report the total number of different boys or girls enrolled in club work. This total should equal the sum of the project enrollments reported on pages 7 to 24, minus duplications due to the same boy or girl carrying on two or more subject-matter lines of work. Do not include boys and girls enrolled late in the year in connection with the succeeding year's program.

<sup>3</sup> Same as footnote <sup>2</sup> but refers to completions instead of enrollments.

<sup>4</sup> The total for this question should agree with county total, question 10.

## GENERAL ACTIVITIES—Continued

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Age	10 and under	11	12	13	14	15	16	17	18	19	20 and over		
13. Number of different 4-H Club members enrolled according to age <sup>1</sup>	(a) Boys	7	14	15	21	14	2	6	2	0	1	0	13	
	(b) Girls	18	24	16	12	20	15	12	3	0	0	0		
14. Number of 4-H Club members: <sup>1</sup>	(a) In school	202										(b) Out of school	0	14

ITEM	Home demonstration agents (a)	4-H Club agents (b)	Agricultural agents (c)	County total <sup>1</sup> (d)		
15. Number of 4-H Club teams trained	(1) Judging				15	
	(2) Demonstration					
16. Number of groups <sup>2</sup> other than 4-H Clubs organized for extension work with rural young people 16 years of age and older					16	
17. Members in groups reported in question 16	(1) Young men				17	
	(2) Young women					
18. Total number of farm or home visits made in conducting extension work	515	510	578	1603	18	
19. Number of different farms or homes visited	430	415	462	1307	19	
20. Number of calls relating to extension work	(1) Office	435	90	11987	12512	20
	(2) Telephone	500	115	9063	9678	
21. Number of news articles or stories published <sup>3</sup>	59	30	38	127	21	
22. Number of individual letters written	268	170	2536	2974	22	
23. Number of different circular letters issued (not total copies mailed)	149	7	105	261	23	
24. Number of bulletins distributed	1920	217	1445	3582	24	
25. Number of radio talks broadcast or prepared for broadcasting	1	1	1	3	25	
26. Number of events at which extension exhibits were shown	1			1	26	
27. Training meetings held for local leaders or committeemen	(1) Adult work	(a) Number	8	15	23	27
		(b) Men leaders		155	155	
		(c) Women leaders	214		214	
	(2) 4-H Club	(a) Number	4	4	4	
		(b) Total attendance of	42	42	42	
		(b) Leaders				
28. Method demonstration meetings held (include all method demonstrations in both adult and 4-H Club work given by agents and specialists not reported under question 27)	(1) Number	225	100	12	337	28
	(2) Total attendance	3225	1284	145	4654	
29. Meetings held at result demonstrations	(1) Number	8			8	29
	(2) Total attendance	90			90	

<sup>1</sup>The total for this question should agree with county total, question 10.<sup>2</sup>County total should equal sum of preceding three columns minus duplications due to two or more agents participating in the same activity or accomplishment.<sup>3</sup>Do not include groups previously reported under question 9.

Do not count a single visit to both the farm and home as two visits.

Do not count items relating to notices of meetings only.

<sup>4</sup>Notes.—Questions 18-34 refer to the total number of different activities conducted this year. The totals should equal the sums of the corresponding information reported on following pages minus duplications where the same activity relates to two or more lines of work.

GENERAL ACTIVITIES—Continued

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Home demonstration agents (a)	4-H Club Agents (b)	Agricultural agents (c)	County total (d)
30. Tours conducted <i>or District meeting</i>	(1) Adult work (a) Number	1	1	3
	(1) Adult work (b) Total attendance	72	5	15
	(2) 4-H Club (a) Number		1	1
	(2) 4-H Club (b) Total attendance		6	6
31. Achievement days held	(1) Adult work (a) Number	1		1
	(1) Adult work (b) Total attendance	200		200
	(2) 4-H Club (a) Number	2	2	2
	(2) 4-H Club (b) Total attendance	300	300	300
32. Encampments held (Do not include picnics, rallies, or short courses, as these should be reported under other meetings.)	(1) Farm women (a) Number	1	1	1
	(1) Farm women (b) Total members attending		13	13
	(1) Farm women (c) Total others attending			
	(2) 4-H Club (a) Number	19		19
33. Other meetings of an extension nature participated in by agents or specialists and not previously reported	(1) Number	52	29	82
	(2) Total attendance	6885	1130	2777
34. Meetings held by local leaders or committeemen not participated in by agents or specialists and not reported elsewhere	(1) Adult work (a) Number			
	(1) Adult work (b) Total attendance			
34. Number of above meetings (questions 27-34) at which discussion group method of presentation was followed	(2) 4-H Club (a) Number			
	(2) 4-H Club (b) Total attendance			

SUMMARY OF EXTENSION INFLUENCE FOR YEAR

It is highly desirable for extension workers to consider the proportion of farms and farm homes in the county which have been definitely influenced to make some substantial change in farm or home operations as a result of the extension program for men, women, boys, and girls. It is recognized that this information is very difficult for agents to report accurately, so a conservative estimate based upon such records, surveys, and other sources of information as are available will be satisfactory. Such estimates should be marked "Est."

Include results of emergency activities as well as the regular extension program.

35. Number of farms in county	1928	35
36. Number of farms on which changes in practices have definitely resulted from the agricultural extension program	187	36
37. Number of farm homes in which changes in practices have definitely resulted from the home demonstration program	423	37
38. Number of other homes in which changes in practices have definitely resulted from the home demonstration program	75	38
39. Number of farm homes with 4-H Club members enrolled	125	39
40. Number of other homes with 4-H Club members enrolled	20	40
41. Total number of different farm families influenced by some phase of the extension program (Include questions 36, 37, and 39, minus duplications.)	2000	41
42. Total number of different other families influenced by some phase of extension program (Include questions 38 and 40, minus duplications.)	95	42

County total should equal sum of preceding three columns minus duplications due to two or more agents participating in the same activity or accomplishment.

NOTE.—Questions 18-34 refer to the total number of different activities conducted this year. The totals should equal the sums of the corresponding information reported on following pages minus duplications where the same activity relates to two or more lines of work.

CEREALS<sup>1</sup>

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Corn	Wheat	Oats	Rye	Barley	Grain sorghums, rice, and other cereals <sup>2</sup>	
	(a)	(b)	(c)	(d)	(e)	(f)	
43. Days devoted to line of work by:							
(1) Home demonstration agents.....							} 43
(2) 4-H Club agents.....	28						
(3) Agricultural agents.....	2	1					
(4) Specialists.....							
44. Number of communities in which work was conducted.....	18	2					44
45. Number of voluntary local leaders or committeemen assisting.....							45
46. Days of assistance rendered by voluntary leaders or committeemen.....							46
47. Number of adult result demonstrations conducted.....	6						47
48. Number of meetings at result demonstrations.....							48
49. Number of method-demonstration meetings held.....	30						49
50. Number of other meetings held.....							50
51. Number of news stories published.....	7						51
52. Number of different circular letters issued.....	1						52
53. Number of farm or home visits made.....	27						53
54. Number of office calls received.....	50	25					54
55. Number of 4-H Club members enrolled.....							} 55
(1) Boys.....	22						
(2) Girls.....							
56. Number of 4-H Club members completing.....							} 56
(1) Boys.....	16						
(2) Girls.....							
57. Number of acres in projects conducted by 4-H Club members completing.....	23 1/4						57
58. Total yields of crops grown by 4-H Club members completing.....	1028.3						58
..... bu.      bu.      bu.      bu.      bu.      bu.							
59. Number of farmers following fertilizer recommendations.....	1000 <sup>ad</sup>						59
60. Number of farmers following insect-control recommendations.....	450 <sup>ad</sup>						60
61. Number of farmers following disease-control recommendations.....	200 <sup>ad</sup>						61
62. Number of farmers following marketing recommendations.....							62
63. Number of farmers assisted in using timely economic information as a basis for readjusting enterprise.....	500 <sup>ad</sup>						63
66. Number of farmers following other specific practice recommendations: <sup>3</sup>							} 66
(1).....							
(2).....							
(3).....							
(4).....							
(5).....							

<sup>1</sup> Report fall-sown crops the year they are harvested.<sup>2</sup> Indicate crop by name.<sup>3</sup> For the sake of uniformity it is suggested that each State prepare a list of the more important practices to be reported upon by all agents in that State.

## LEGUMES AND FORAGE CROPS

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Alfalfa	Sweet-clover	Red, bur, and other clovers	Vetch	Lespedeza	Pasture	
	(a)	(b)	(c)	(d)	(e)	(f)	
67. Days devoted to line of work by:							
(1) Home demonstration agents.....							} 67
(2) 4-H Club agents.....							
(3) Agricultural agents.....			1	1		1	
(4) Specialists.....						1	
68. Number of communities in which work was conducted.....			16	10		2	68
69. Number of voluntary local leaders or committeemen assisting.....							69
70. Days of assistance rendered by voluntary leaders or committeemen.....							70
71. Number of adult result demonstrations conducted.....							71
72. Number of meetings at result demonstrations.....							72
73. Number of method-demonstration meetings held.....						2	73
74. Number of other meetings held.....							74
75. Number of news stories published.....							75
76. Number of different circular letters issued.....				2			76
77. Number of farm or home visits made.....						4	77
78. Number of office calls received.....			350	150	75	22	78
79. Number of 4-H Club members enrolled.....							} 79
(1) Boys.....							
(2) Girls.....							
80. Number of 4-H Club members completing.....							} 80
(1) Boys.....							
(2) Girls.....							
81. Number of acres in projects conducted by 4-H Club members completing.....							81
82. Total yields of crops grown by 4-H Club members completing.....							} 82
(1) Seed.....	bu.	bu.	bu.	bu.	bu.	XXXX	
(2) Forage.....	tons	tons	tons	tons	tons	XXXX	
83. Number of farmers following fertilizer recommendations.....							83
84. Number of farmers following insect-control recommendations.....							84
85. Number of farmers following disease-control recommendations.....							85
86. Number of farmers following marketing recommendations.....							86
87. Number of farmers assisted in using timely economic information as a basis for readjusting enterprise.....							87
90. Number of farmers following other specific practice recommendations: <sup>1</sup>							} 90
(1).....							
(2).....							
(3).....							
(4).....							
(5).....							

<sup>1</sup> For the sake of uniformity it is suggested that each State prepare a list of the more important practices to be reported upon by all agents in that State.

LEGUMES AND FORAGE CROPS—CONTINUED

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Soybeans (g)	Cowpeas and field peas (h)	Velvet- beans (i)	Field beans (j)	Peanuts (k)	All other legumes and forage crops <sup>1</sup> (m)	
67. Days devoted to line of work by:							
(1) Home demonstration agents.....					25		} 67
(2) 4-H Club agents.....	2				10		
(3) Agricultural agents.....					1		
(4) Specialists.....					18		
68. Number of communities in which work was conducted.....	18						68
69. Number of voluntary local leaders or committeemen assisting.....							69
70. Days of assistance rendered by voluntary leaders or committeemen.....							70
71. Number of adult result demonstrations conducted.....							71
72. Number of meetings at result demonstrations.....							72
73. Number of method-demonstration meetings held.....					18		73
74. Number of other meetings held.....					4		74
75. Number of news stories published.....					6		75
76. Number of different circular letters issued.....	1				4		76
77. Number of farm or home visits made.....					85		77
78. Number of office calls received.....	700				890		78
79. Number of 4-H Club members enrolled.....					9		} 79
(1) Boys.....							
(2) Girls.....							
80. Number of 4-H Club members completing.....					4		} 80
(1) Boys.....							
(2) Girls.....							
81. Number of acres in projects conducted by 4-H Club members completing.....					4.25		81
82. Total yields of crops grown by 4-H Club members completing.....					7300		} 82
(1) Seed..... bu.      bu.      bu.      bu.      lb.							
(2) Forage..... tons      tons      tons      tons      tons      tons							
83. Number of farmers following fertilizer recommendations.....					1000		83
84. Number of farmers following insect-control recommendations.....					200		84
85. Number of farmers following disease-control recommendations.....					100		85
86. Number of farmers following marketing recommendations.....					500		86
87. Number of farmers assisted in using timely economic information as a basis for readjusting enterprise.....							87
90. Number of farmers following other specific practice recommendations: <sup>2</sup>							} 90
(1).....							
(2).....							
(3).....							
(4).....							
(5).....							

<sup>1</sup> Indicate crop by name.  
<sup>2</sup> For the sake of uniformity it is suggested that each State prepare a list of the more important practices to be reported upon by all agents in that State.

## POTATOES, COTTON, TOBACCO, AND OTHER SPECIAL CROPS

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Irish potatoes (a)	Sweetpotatoes (b)	Cotton (c)	Tobacco (d)	Sugar beets and all other special crops <sup>1</sup> (e)	
91. Days devoted to line of work by:						
(1) Home demonstration agents.....						} 91
(2) 4-H Club agents.....	5		10			
(3) Agricultural agents.....	4		4	1	2	
(4) Specialists.....	2		2			
92. Number of communities in which work was conducted.....	6		16	4	18	92
93. Number of voluntary local leaders or committeemen assisting.....						93
94. Days of assistance rendered by voluntary leaders or committeemen.....						94
95. Number of adult result demonstrations conducted.....						95
96. Number of meetings at result demonstrations.....						96
97. Number of method-demonstration meetings held.....			8			97
98. Number of other meetings held.....	4		8	1	4	98
99. Number of news stories published.....	1		5	1	4	99
100. Number of different circular letters issued.....	3		2	1	0	100
101. Number of farm or home visits made.....	2		25			101
102. Number of office calls received.....	200		804	80	400	102
103. Number of 4-H Club members enrolled.....						103
(1) Boys.....	1					} 103
(2) Girls.....						
104. Number of 4-H Club members completing.....						104
(1) Boys.....						} 104
(2) Girls.....						
105. Number of acres in projects conducted by 4-H Club members completing.....						105
106. Total yields of crops grown by 4-H Club members completing..... bu.      bu.      lb. <sup>2</sup> lb.						106
107. Number of farmers following fertilizer recommendations.....			600 <sup>act</sup>			107
108. Number of farmers following insect-control recommendations.....	90 <sup>act</sup>		200 <sup>act</sup>			108
109. Number of farmers following disease-control recommendations.....	90 <sup>act</sup>		650 <sup>act</sup>			109
110. Number of farmers following marketing recommendations.....						110
111. Number of farmers assisted in using timely economic information as a basis for readjusting enterprise.....						111
114. Number of farmers following other specific practice recommendations: <sup>3</sup>						114
(1) .....						} 114
(2) .....						
(3) .....						
(4) .....						
(5) .....						

<sup>1</sup> Indicate crop by name.

<sup>2</sup> Report yield of cotton in pounds of seed cotton.

<sup>3</sup> For the sake of uniformity it is suggested that each State prepare a list of the more important practices to be reported upon by all agents in that State.

## FRUITS, VEGETABLES, AND BEAUTIFICATION OF HOME GROUNDS

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Home	Market	Beauti-	Tree	Bush and	Grapes		
	gardens	gardening, truck, and canning crops	fication of home grounds	fruits	small fruits			
	(a)	(b)	(c)	(d)	(e)	(f)		
115. Days devoted to line of work by:								
(1) Home demonstration agents	6		20				115	
(2) 4-H Club agents	10		2					
(3) Agricultural agents	1	4		2		1		
(4) Specialists	1		2	2				
116. Number of communities in which work was conducted	15	6	15	2			116	
117. Number of voluntary local leaders or committeemen assisting	12		12				117	
118. Days of assistance rendered by voluntary leaders or committeemen	12		18				118	
119. Number of adult result demonstrations conducted	2		2				119	
120. Number of meetings at result demonstrations	1		1				120	
121. Number of method-demonstration meetings held	23		20	6			121	
122. Number of other meetings held	10		0			1	122	
123. Number of news stories published	7		4				123	
124. Number of different circular letters issued	18		12			1	124	
125. Number of farm or home visits made	54	3	20	10			125	
126. Number of office calls received	131	400	25	40		10	126	
127. Number of 4-H Club members enrolled							127	
(1) Boys	10		1					
(2) Girls	3		20					
128. Number of 4-H Club members completing							128	
(1) Boys	5		1					
(2) Girls	2		12					
129. Number of acres in projects conducted by 4-H Club members completing	4 A.						129	
130. Total yields of crops grown by 4-H club members completing	bu.	bu.	x x x x		bu.	bu.	bu.	130
131. Number of farms or homes where fertilizer recommendations were followed		400 <sup>cal</sup>					131	
132. Number of farms or homes where insect-control recommendations were followed	125 <sup>cal</sup>	400 <sup>cal</sup>					132	
133. Number of farms or homes where disease-control recommendations were followed	125 <sup>cal</sup>	400 <sup>cal</sup>					133	
134. Number of farms or homes where marketing recommendations were followed	25		x x x x				134	
135. Number of farms or homes where assistance was given in using timely economic information as a basis for readjusting enterprise			x x x x				135	
136. Number of homes where recommendations were followed as to establishment or care of lawn	x x x x	x x x x		x x x x	x x x x	x x x x	136	
137. Number of homes where recommendations were followed regarding planting of shrubbery and trees	x x x x	x x x x		x x x x	x x x x	x x x x	137	
138. Number of homes where recommendations were followed as to treatment of walks, drives, or fences	x x x x	x x x x		x x x x	x x x x	x x x x	138	
139. Number of homes where recommendations were followed as to improving appearance of exterior of house and outbuildings	x x x x	x x x x		x x x x	x x x x	x x x x	139	
140. Number of homes where other specific practice recommendations were followed:							140	
(1) _____								
(2) _____								
(3) _____								

<sup>1</sup> For the sake of uniformity it is suggested that each State prepare a list of the more important practices to be reported upon by all agents in that State.

## FORESTRY, WILDLIFE CONSERVATION, AND AGRICULTURAL ENGINEERING

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Forestry (a)	Wildlife conservation, fur and game farming (b)	Agricultural engineering <sup>1</sup> (farm and home) (c)	
141. Days devoted to line of work by:			3	
(1) Home demonstration agents.....				} 141
(2) 4-H Club agents.....				
(3) Agricultural agents.....	1		2	
(4) Specialists.....			2	
142. Number of communities in which work was conducted.....	6		12	142
143. Number of voluntary local leaders or com- mitteemen assisting.....				143
144. Days of assistance rendered by voluntary leaders or committeemen.....				144
145. Number of adult result demonstrations con- ducted.....				145
146. Number of meetings at result demonstrations.....				146
147. Number of method-demonstration meetings held.....				147
148. Number of other meetings held.....				148
149. Number of news stories published.....	2			149
150. Number of different circular letters issued.....				150
151. Number of farm or home visits made.....	2		12	151
152. Number of office calls received.....	30		35	152
153. Number of 4-H Club mem- bers enrolled.....				} 153
(1) Boys.....				} 154
(2) Girls.....				
154. Number of 4-H Club mem- bers completing.....				} 154
(1) Boys.....			XXXXXXXXXX	
(2) Girls.....			XXXXXXXXXX	
154}. Number of 4-H Club mem- bers not in special project clubs who participated in forestry or wildlife conser- vation activities.....				} 154
155. Number of units handled by 4-H Club mem- bers completing. (This refers to questions 154 and 154}).....	(1) Transplant beds	Coverts <sup>2</sup> improved or built.....	Acres terraced.....	} 155
	(2) Acres planted to forest trees	Nest boxes, feed trays for song birds.....	Machines or equip- ment repaired.....	
	(3) Acres improved	Feeding stations operated.....	Articles made.....	
	(4) Acres of wood- land protect- ed from fire	Animals or birds produced.....	Equipment installed	

### FORESTRY—Continued

156. Number of farms on which new areas were reforested by planting with small trees.....	156
157. Acres involved in preceding question.....	157
158. Number of farmers planting windbreaks or shelterbelts.....	158
159. Number of farmers planting trees for erosion control.....	159
160. Number of farmers making improved thinnings and weedings.....	160
161. Number of farmers practicing selection cutting.....	150 161
162. Number of farmers pruning forest trees.....	162
163. Number of farmers cooperating in prevention of forest fire.....	163
164. Number of farmers adopting improved practices in production of naval stores.....	164
165. Number of farmers adopting improved practices in production of maple sugar and sirup.....	165

<sup>1</sup> 4-H farm shop/club should be reported under this heading.

<sup>2</sup> Include food patches planted or left standing for wildlife.

## FORESTRY—Continued

Report Only This Year's Extension Activities and Results That Can Be Verified

166. Number of farmers assisted in timber estimating and appraisal.....	166
167. Number of farmers following wood-preservation recommendations.....	167
168. Number of farmers following recommendations in the marketing of forest products.....	168

## WILDLIFE CONSERVATION—Continued

169. Number of farms on which specific improvements for wildlife have been made.....	169
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ITEM	RABBITS		FOXES AND OTHER FUR ANIMALS		GAME BIRDS		CONSERVATION CAMPS		
	+H members (a)	Adults (b)	+H members (c)	Adults (d)	+H members (e)	Adults (f)	+H members (g)	Adults (h)	
169½. Number of individuals engaged or assisted in activity.....									169½
169½. Number of animals or birds produced by such individuals.....							X X X X	X X X X	169½

## AGRICULTURAL ENGINEERING—Continued

Engineering activities	Number of farms (a)	Number of units (b)	Total value of service or savings (c)	
170. Terracing complete with outlets and contour cultivation.....		acres.	\$.....	170
170½. Growing crops on contour.....		acres.		170½
170½. Gully control.....		acres.		170½
171. Drainage practices.....		acres.		171
172. Irrigation practices.....		acres.		172
173. Land-clearing practices.....		acres.		173
174. Better types of machines.....		machines.		174
175. Maintenance and repair of machines.....		machines.		175
176. Efficient use of machinery.....		X X X X X X X X X		176
176½. Better ginning of cotton.....		gin stands.		176½
177. All buildings constructed (include silos).....	5	5 buildings.	\$1,000	177
178. Buildings remodeled, repaired, painted.....	31	34 buildings.	\$7,500	178
179. Farm electrification.....		farms. <sup>1</sup>		179
180. Home equipment (include sewing machines).....	108	225	\$675	180
181. Total of columns (a) and (c).....	143 farms.	X X X X X X X X X	\$8,175	181

182. Number of machines repaired as reported in questions 175 and 180, by types:									
(a) Tractors.....									
(b) Tillage implements.....		(c) Harvesters and threshers.....		(d) Plows.....					182
(e) Mowers.....		(f) Planters.....		(g) Sewing machines.....	3				
(h) Other.....									

183. Number of buildings and equipment improved as reported in questions 177, 178, 179, 180, by types:									
(a) Dwellings constructed according to plans furnished.....		(A) Dairy buildings.....							
(b) Dwellings remodeled according to plans furnished.....	6	(i) Silos.....	(1) Regular.....						
(c) Sewage systems installed.....		(j) Hog houses.....	(2) Trench or pit.....						
(d) Water systems installed.....	3	(k) Poultry houses.....							183
(e) Heating systems installed.....		(l) Storage structures.....							
(f) Lighting systems installed.....	96	(m) Other.....							
(g) Home appliances and machines.....	40								

<sup>1</sup> Report the number of farms using electricity in farm enterprises for income-producing purposes such as electric milking, milk cooling, incubating, brooding, hatched heating, etc.

## POULTRY AND BEES

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Poultry (including turkeys)	Bees	
	(a)	(b)	
184. Days devoted to line of work by:			
(1) Home demonstration agents.....	6		184
(2) 4-H Club agents.....	10		
(3) Agricultural agents.....	3		
(4) Specialists.....	3		
185. Number of communities in which work was conducted.....	6		185
186. Number of voluntary local leaders or committeemen assisting.....	0		186
187. Days of assistance rendered by voluntary leaders or committeemen.....	0		187
188. Number of adult result demonstrations conducted.....	8		188
189. Number of meetings at result demonstrations.....	2		189
190. Number of method-demonstration meetings held.....	12		190
191. Number of other meetings held.....	0		191
192. Number of news stories published.....	6		192
193. Number of different circular letters issued.....	12		193
194. Number of farm or home visits made.....	34		194
195. Number of office calls received.....	72		195
196. Number of 4-H Club members enrolled.....	13		196
(1) Boys.....	4		
(2) Girls.....	4		
197. Number of 4-H Club members completing.....	3		197
(1) Boys.....	1		
(2) Girls.....	1		
198. Number of units in projects conducted by 4-H Club members completing.....	781 chickens	colonies	198

## POULTRY—Continued

199. Number of families following an organized improved breeding plan as recommended.....			199
200. Number of families following recommendations in purchasing baby chicks.....		4	200
201. Number of families following recommendations in chick rearing.....		36	201
202. Number of families following production-feeding recommendations.....		16	202
203. Number of families following sanitation recommendations in disease and parasite control.....		32	203
204. Number of families improving poultry-house equipment according to recommendations.....		23	204
205. Number of families following marketing recommendations.....			205
206. Number of families assisted in using timely economic information as a basis for readjusting enterprise.....			206
207. Number of families following other specific practice recommendations:			207
(a).....			
(b).....			

## BEES—CONTINUED

208. Number of farmers following recommendations in transferring colonies to modern hives.....			208
209. Number of colonies involved in question 208.....			209
210. Number of farmers following disease-control recommendations.....			210
211. Number of farmers following requeening recommendations.....			211
212. Number of farmers following marketing recommendations.....			212
213. Number of farmers following other specific practice recommendations:			213
(a).....			
(b).....			

\* For the sake of uniformity it is suggested that each State prepare a list of the more important practices to be reported upon by all agents in that State.

## DAIRY CATTLE, BEEF CATTLE, SHEEP, SWINE, AND HORSES.

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Dairy cattle	Beef cattle	Sheep	Swine	Horses and mules	Other livestock	
	(a)	(b)	(c)	(d)	(e)	(f)	
214. Days devoted to line of work by:							
(1) Home demonstration agents.....							214
(2) 4-H Club agents.....				118	4		
(3) Agricultural agents.....	1			105	6		
(4) Specialists.....				3			
215. Number of communities in which work was conducted.....	3			18	3		215
216. Number of voluntary local leaders or committeemen assisting.....							216
217. Days of assistance rendered by voluntary leaders or committeemen.....							217
218. Number of adult result demonstrations conducted.....							218
219. Number of meetings at result demonstrations.....							219
220. Number of method-demonstration meetings held.....				36			220
221. Number of other meetings held.....							221
222. Number of news stories published.....				4			222
223. Number of different circular letters issued.....				1	2		223
224. Number of farm or home visits made.....	3			826	28		224
225. Number of office calls received.....	50			1053	40		225
226. Number of 4-H Club members enrolled.....				34			226
(1) Boys.....							
(2) Girls.....							
227. Number of 4-H Club members completing.....				14			227
(1) Boys.....							
(2) Girls.....							
228. Number of animals in projects conducted by 4-H Club members completing.....				44			228
229. Number of farmers assisted in obtaining purebred sires.....				8			229
230. Number of farmers assisted in obtaining high-grade or purebred females.....							230
231. Number of bull, boar, ram, or stallion circles or clubs organized or assisted.....							231
232. Number of members in preceding circles or clubs.....							232
233. Number of herd or flock-improvement associations organized or assisted.....							233
234. Number of members in these associations.....							234
235. Number of farmers not in associations keeping performance records of animals.....							235
236. Number of families assisted in home butchering, meat cutting, and curing.....	XXXX				XXXX		236
237. Number of families assisted in butter and cheese making.....		XXXX	XXXX	XXXX	XXXX	XXXX	237
238. Number of farmers following parasite-control recommendations.....				600			238
239. Number of farmers following disease-control recommendations.....				1000		50	239
240. Number of farmers following marketing recommendations.....				200			240
241. Number of farmers assisted in using timely economic information as a basis for readjusting enterprise.....							241

<sup>1</sup> Do not include rabbits, game, and fur animals, which should be reported under Wildlife Conservation.

## AGRICULTURAL ECONOMICS

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Public problems and economic planning on county or community basis <sup>1</sup>	FARM MANAGEMENT			Outlook	Marketing, buying, selling, and financing	
		Farm records (inventories, accounts, etc.)	Individual farm planning	Farm and home financing (short and long time)			
	(a)	(b)	(c)	(d)	(e)	(f)	
244. Days devoted to line of work by:							
(1) Home demonstration agents					2	16	} 244
(2) 4-H Club agents							
(3) Agricultural agents						2	
(4) Specialists							
245. Number of communities in which work was conducted					10	9	245
246. Number of voluntary local leaders or committeemen assisting						5	246
247. Days of assistance rendered by voluntary leaders or committeemen						10	247
248. Number of adult result demonstrations conducted							248
249. Number of meetings at result demonstrations							249
250. Number of method-demonstration meetings held							250
251. Number of other meetings held						5	251
252. Number of news stories published						3	252
253. Number of different circular letters issued						10	253
254. Number of farm or home visits made						15	254
255. Number of office calls received						130	255
256. Number of 4-H Club members enrolled							} 256
(1) Boys	x x x x			x x x x	x x x x	x x x x	
(2) Girls	x x x x			x x x x	x x x x	x x x x	
257. Number of 4-H Club members completing							} 257
(1) Boys	x x x x			x x x x	x x x x	x x x x	
(2) Girls	x x x x			x x x x	x x x x	x x x x	
258. Number of farmers keeping farm accounts throughout the year under supervision of agent							258
259. Number of farmers keeping cost-of-production records under supervision of agent							259
260. Number of farmers assisted in summarizing and interpreting their accounts							260
261. Number of farmers assisted in making inventory or credit statements							261
262. Number of farmers assisted in obtaining credit						250	262
262½. Number of 4-H Club members receiving instruction in credit							262½
263. Number of farmers assisted in making mortgage or other debt adjustments							263
264. Number of farm credit associations assisted in organizing during the year							264
265. Number of farm business or enterprise-survey records taken during year							265
266. Number of farmers making recommended changes in their business as result of keeping accounts or survey records							266
267. Number of other farmers adopting cropping, livestock, or complete farming systems according to recommendations							267
268. Number of farmers advised relative to leases						150	268
269. Number of farmers assisted in developing supplemental sources of income							269
270. Number of families assisted in reducing cash expenditure:							} 270
(a) By exchange of labor or machinery							
(b) By bartering farm or home products for other commodities or services							
(c) By producing larger part of food on farm						175	
(d) By making own repairs of buildings and machinery							

<sup>1</sup> Include county agricultural planning, taxation, land utilization, and economic basis of extension programs.

AGRICULTURAL ECONOMICS—Continued

Report Only This Year's Extension Activities and Results That Can Be Verified

271. Number of urban families moving to farms who have been assisted in getting established.....	271
272. Number of farm families on relief assisted to become self-supporting.....	272
273. Number of marketing associations or groups <sup>1</sup> assisted in organizing during the year.....	273
274. Number of marketing associations or groups <sup>1</sup> previously organized assisted by extension agents this year.....	274
275. Membership in associations and groups organized or assisted (273 and 274).....	269 275
276. Number of individuals (not in associations) assisted with marketing problems.....	276
276½. Number of 4-H Club members receiving instruction in marketing.....	276½
277. Number of families following other specific practice recommendations.....	277

ITEM	Standardizing, packaging, or grading (a)	Processing or manufacturing (b)	Leasing markets and transportation (c)	Use of current market information (d)	Financing (e)	Organization (f)	Accounting (g)	Keeping membership informed (h)	
278. Number of organizations assisted with problems of.....	1			2	1		1	2	278
279. Number of individuals (not in organizations) assisted with problems of.....					XXXX	XXXX	XXXX	XXXX	279

ITEM	Hay and grain (a)	Cotton (b)	Tobacco (c)	Dairy products (d)	Livestock (e)	Wool (f)	
280. Value of products sold by all associations or groups organized or assisted.....	\$.....	\$.....	\$.....	\$.....	\$.....	\$.....	280
281. Value of products sold by individuals (not in organizations) assisted.....	\$.....	\$.....	\$.....	\$.....	\$.....	\$.....	281

ITEM	Fruits and vegetables (g)	Poultry and eggs (h)	Home products		Livestock (i)	Wool (j)	
			Food (k)	Handicraft (l)			
280. Value of products sold by all associations or groups organized or assisted.....	\$1124.78	\$1940	\$1750	\$25	\$.....	\$4,839.78	280
281. Value of products sold by individuals (not in organizations) assisted.....	\$.....	\$.....	\$.....	\$.....	\$.....	\$.....	281

ITEM	Livestock (a)	Feed for livestock (b)	Farm equipment (c)	Oil and gas (d)	Fertilizer, seed, and other farm supplies (e)	Home equipment (f)	Home supplies (g)	
282. Value of supplies purchased by all associations or groups organized or assisted.....	\$.....	\$.....	\$.....	\$.....	\$20,000	\$.....	\$.....	282
283. Value of supplies purchased by individuals (not in organizations) assisted.....	\$.....	\$.....	\$.....	\$.....	\$.....	\$.....	\$.....	283

<sup>1</sup> Include independent local associations, units of federations, branches of centralized organizations, terminal sales agencies, production associations which do buying or selling, and curb and home demonstration club markets.

## FOODS AND NUTRITION

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Food selection and preparation		Food preservation
	(a)	(b)	
284. Days devoted to line of work by:			
(1) Home demonstration agents	23	14	284
(2) 4-H Club agents			
(3) Agricultural agents			
(4) Specialists			
285. Number of communities in which work was conducted	13	14	285
286. Number of voluntary local leaders or committeemen assisting	8	9	286
287. Days of assistance rendered by voluntary leaders or committeemen	6	4	287
288. Number of adult result demonstrations conducted	0	0	288
289. Number of meetings at result demonstrations	0	0	289
290. Number of method-demonstration meetings held	33		290
(1) By agents or specialists	17	9	
(2) By leaders	4	3	
291. Number of other meetings held	3		291
(1) By agents or specialists	1	2	
(2) By leaders			
292. Number of news stories published	3	5	292
293. Number of different circular letters issued	8	17	293
294. Number of farm or home visits made	20	30	294
295. Number of office calls received	15	40	295
296. Number of 4-H Club members enrolled			296
(1) Boys		5	
(2) Girls			
297. Number of 4-H Club members completing			297
(1) Boys		2	
(2) Girls			
298. Number of units in projects conducted by 4-H Club members completing:			
(a) Dishes of food products prepared			298
(b) Meals planned and served			
(c) Quarts canned	100		
(d) Other containers of jelly, jam, and other products			
(e) Pounds of vegetables and fruits stored or dried			
299. Number of families budgeting food expenditure for a year			299
300. Number of families following food-buying recommendations		115	300
301. Number of families serving better-balanced meals		225	301
302. Number of families improving home-packed lunches according to recommendations		325	302
303. Number of schools following recommendations for a hot dish or school lunch		4	303
304. Number of children involved in question 303		1200	304
305. Number of families following recommended methods of child feeding			305
306. Number of individuals adopting recommendations for corrective feeding (such as weight control, anemia, pellagra, and constipation)			306
307. Number of families producing and preserving home food supply according to annual food-supply budget		175	307
308. Number of families assisted in the canning or otherwise preserving of fruits, vegetables, and meats		350	308
309. Number of quarts canned by families reported under question 308. (Do not include 4-H Club members)		25,028	309
310. Number of other containers of jam, jelly, or other products made by families reported under question 308. (Do not include 4-H Club members)			310
311. Total estimated value of all products canned or otherwise preserved (questions 298, 309, 310)		\$5,170.95	311
312. Number of families following recommendations for the storage of home food supply		125	312
313. Number of families assisted in using timely economic information as a basis for readjusting family food supply		15	313

**CHILD DEVELOPMENT AND PARENT EDUCATION**

Report Only This Year's Extension Activities and Results That Can Be Verified

314. Days devoted to line of work by:		
(a) Home demonstration agents.....	.....	} 314
(b) 4-H Club agents.....	.....	
(c) Agricultural agents.....	.....	
(d) Specialists.....	.....	
315. Number of communities in which work was conducted.....		315
316. Number of voluntary local leaders or committeemen assisting.....		316
317. Days of assistance rendered by voluntary leaders or committeemen.....		317
318. Number of adult result demonstrations conducted.....		318
319. Number of meetings at result demonstrations.....		319
320. Number of method-demonstration meetings held.....	{ (a) By agents or specialists..... (b) By leaders.....	} 320
321. Number of other meetings held.....	{ (a) By agents or specialists..... (b) By leaders.....	} 321
322. Number of news stories published.....		322
323. Number of different circular letters issued.....		323
324. Number of farm or home visits made.....		324
325. Number of office calls received.....		325
326. Number of 4-H Club members enrolled.....	{ (a) Boys..... (b) Girls.....	} 326
327. Number of 4-H Club members completing.....	{ (a) Boys..... (b) Girls.....	} 327
328. Number of 4-H Club members not in special child-development projects who participated in definite child-development work.....		328
329. Number of families improving habits of children.....		329
330. Number of families substituting positive methods of discipline for negative ones.....		330
331. Number of families providing recommended play equipment.....		331
332. Number of families following recommendations regarding furnishings adapted to children's needs.....		332
333. Number of different individuals participating in child-development and parent-education program.....	{ (a) Men..... (b) Women.....	} 333
334. Number of children involved in question 333.....		334
335. Number of families following other specific practice recommendations: <sup>1</sup>		
(a).....	.....	} 335
(b).....	.....	
(c).....	.....	
(d).....	.....	
(e).....	.....	

<sup>1</sup> For the sake of uniformity it is suggested that each State prepare a list of the more important practices to be reported upon by all agents in that State.

CLOTHING — *Personal Appearance*

Report Only This Year's Extension Activities and Results That Can Be Verified

336. Days devoted to line of work by:				
(a) Home demonstration agents.....			20	} 336
(b) 4-H Club agents.....				
(c) Agricultural agents.....				
(d) Specialists.....			1	
337. Number of communities in which work was conducted.....			8	337
338. Number of voluntary local leaders or committeemen assisting.....			11	338
339. Days of assistance rendered by voluntary leaders or committeemen.....			10	339
340. Number of adult result demonstrations conducted.....				340
341. Number of meetings at result demonstrations.....				341
342. Number of method-demonstration meetings held.....	13	{ (a) By agents or specialists.....	7	} 342
		(b) By leaders.....	6	
343. Number of other meetings held.....	9	{ (a) By agents or specialists.....	2	} 343
		(b) By leaders.....	7	
344. Number of news stories published.....			2	344
345. Number of different circular letters issued.....			8	345
346. Number of farm or home visits made.....			35	346
347. Number of office calls received.....			15	347
348. Number of 4-H Club members enrolled.....		{ (a) Boys.....		} 348
		(b) Girls.....	20	
349. Number of 4-H Club members completing.....		{ (a) Boys.....		} 349
		(b) Girls.....	14	
350. Number of articles made by 4-H Club members completing.....		{ (a) Dresses.....	33	} 350
		(b) Other.....	68	

ITEM	Adults		Juniors	
	(a)	(b)		
351. Number of individuals following recommendations in construction of clothing.....	80	14		351
352. Number of individuals following recommendations in the selection of clothing.....		6		352
353. Number of individuals keeping clothing accounts.....	10	5		353
354. Number of individuals budgeting clothing expenditures.....	0	0		354
355. Number of families following clothing-buying recommendations.....	60	X X X X X		355
356. Number of individuals improving children's clothing according to recommendations.....	40	0		356
357. Number of individuals following recommendations in improving care, renovation, and remodeling of clothing.....	88	14		357
358. Number of families assisted in using timely economic information in determining how best to meet clothing requirements.....	175	X X X X X		358
359. Total estimated savings due to clothing program.....	\$ 599	\$ 125		359
360. Number of individuals following other specific practice recommendations:				} 360
(a) <i>also 11, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58</i>				
(b)				

For the sake of uniformity it is suggested that each State prepare a list of the more important practices to be reported upon by all agents in that State.

## HOME MANAGEMENT AND HOUSE FURNISHINGS

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Home management	House furnishings	Handicraft	
	(a)	(b)	(c)	
361. Days devoted to line of work by:				
(1) Home demonstration agents.....	15	85	30	} 361
(2) 4-H Club agents.....				
(3) Agricultural agents.....				
(4) Specialists.....		4	1	
362. Number of communities in which work was conducted.....	10	17	17	362
363. Number of voluntary local leaders or committeemen assisting.....	8	29	29	363
364. Days of assistance rendered by voluntary leaders or committeemen.....	12	60	15	364
365. Number of adult result demonstrations conducted.....		4		365
366. Number of meetings at result demonstrations.....		4		366
367. Number of method-demonstration meetings held.....	9	66	9	} 367
130 { (1) By agents or specialists.....	4	36	6	
(2) By leaders.....		4		} 368
368. Number of other meetings held.....		3		
(1) By agents or specialists.....				} 369
(2) By leaders.....				
369. Number of news stories published.....	2	13	4	369
370. Number of different circular letters issued.....	8	20	8	370
371. Number of farm or home visits made.....	20	185	25	371
372. Number of office calls received.....	20	65	50	372
373. Number of 4-H Club members enrolled.....		68		} 373
(1) Boys.....				
(2) Girls.....				} 374
374. Number of 4-H Club members completing..		22		
(1) Boys.....				} 375
(2) Girls.....				
375. Number of units in projects conducted by 4-H Club members completing.....		{ 22 rooms 123 articles }	50 articles	375

## HOME MANAGEMENT—Continued

376. Number of kitchens rearranged or improved for convenience according to recommendations.....	82	376
377. Number of families following recommendations in obtaining labor-saving equipment.....	70	377
378. Number of families adopting recommended laundering methods.....		378
379. Number of families assisted in home soap making.....		379
380. Number of families adopting recommended methods in care of house.....		380
381. Number of families assisted in making home-made equipment or conveniences.....	110	381
382. Number of women following a recommended schedule for home activities.....		382
383. Number of 4-H Club members keeping personal accounts.....	40	383
384. Number of families keeping home accounts according to a recommended plan.....		384
385. Number of families budgeting expenditures in relation to income according to a recommended plan.....		385
386. Number of families assisted in developing home industries as a means of supplementing income.....	30	386
387. Number of families following recommended methods in buying for the home (other than foods and clothing).....	100	387
388. Number of families assisted in using timely economic information as a basis for readjusting family living (other than reported under foods and clothing).....		388
389. Number of families assisted in making adjustments in home making to gain a more satisfactory standard of living.....		389

## HOME MANAGEMENT—Continued

390. Number of families having increased time for rest and leisure activities as a result of the home-management program.....		390
391. Total estimated saving due to home-management program.....	\$ 300	391
392. Number of families following other specific practice recommendations: <sup>1</sup>		
(a) .....		} 392
(b) .....		

## HOUSE FURNISHINGS—Continued

393. Number of families improving the selection of household furnishings.....	239	393
394. Number of families following recommendations in improving methods of repairing, remodeling, or refinishing furniture.....	225	394
395. Number of families following recommendations in improving treatment of windows (shades, curtains, draperies).....	135	395
396. Number of families following recommendations in improving arrangement of rooms (other than kitchens).....	215	396
397. Number of families improving treatment of walls, woodwork, and floors.....	225	397
398. Number of families applying principles of color and design in improving appearance of rooms.....	108	398
399. Total estimated savings due to house-furnishings program.....	\$ 2,533.	399
400. Number of families following other specific practice recommendations: <sup>1</sup>		
(a) .....		} 400
(b) .....		

## HANDICRAFT—Continued

401. Number of families following recommendations regarding handicraft.....	200	401
402. Number of families following other specific practice recommendations: <sup>1</sup>		
(a) 119 Mattresses from surplus cotton; 2 club members purchased		} 402
(b) Cotton & made Mattresses; 10 Mattress pads; 20 covers		

## HOME HEALTH AND SANITATION

Report Only This Year's Extension Activities and Results That Can Be Verified

403. Days devoted to line of work by:		
(a) Home demonstration agents.....	8	} 403
(b) 4-H Club agents.....		
(c) Agricultural agents.....		
(d) Specialists.....		
404. Number of communities in which work was conducted.....	4	404
405. Number of voluntary local leaders or committeemen assisting.....	8	405
406. Days of assistance rendered by voluntary leaders or committeemen.....	6	406
407. Number of adult result demonstrations conducted.....	0	407
408. Number of meetings at result demonstrations.....	0	408
409. Number of method-demonstration meetings held: <sup>{</sup> (a) By agents or specialists.....	6	} 409
(b) By leaders.....		
410. Number of other meetings held: <sup>{</sup> (a) By agents or specialists.....	3	} 410
(b) By leaders.....		
411. Number of news stories published.....	4	411
412. Number of different circular letters issued.....	6	412
413. Number of farm or home visits made.....	20	413
414. Number of office calls received.....	35	414

<sup>1</sup> For the sake of uniformity it is suggested that each State prepare a list of the more important practices to be reported upon by all agents in that State

## HOME HEALTH AND SANITATION—Continued

415. Number of 4-H Club members enrolled.....	{(a) Boys.....	} 415
	(b) Girls.....	
416. Number of 4-H Club members completing.....	{(a) Boys.....	} 416
	(b) Girls.....	
417. Number of 4-H Club members not in special health projects who participated in definite health-improvement work.....	{(a) Boys.....	} 417
	(b) Girls.....	
418. Number of individuals having health examination on recommendation of extension workers or participating in health contests.....	{(a) 4-H Club members.....	} 418
	(b) Others.....	
419. Number of individuals improving health habits according to recommendations.....	75	419
420. Number of individuals improving posture according to recommendations.....	50	420
421. Number of individuals adopting recommended positive preventive measures to improve health (immunization for typhoid, diphtheria, smallpox, etc.).....		421
422. Number of families adopting better home-nursing procedure according to recommendations.....	85	422
423. Number of families installing sanitary closets or outhouses according to recommended plans.....	6	423
424. Number of homes screened according to recommendations.....	16	424
425. Number of families following other recommended methods of controlling flies, mosquitoes, and other insects.....		425
426. Number of individuals enjoying improved health as a result of health and sanitation program.....		426
427. Number of families following other specific practice recommendations: <sup>1</sup>		} 427
(a) .....	r	
(b) .....		

## EXTENSION ORGANIZATION AND COMMUNITY ACTIVITIES

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Extension organization and program making	Community or country-life activities	
	(a)	(b)	
428. Days devoted to line of work by:			} 428
(1) Home demonstration agents.....	20	12	
(2) 4-H Club agents.....	15		
(3) Agricultural agents.....	20		
(4) Specialists.....	26		
429. Number of communities in which work was conducted.....	18		429
430. Number of voluntary local leaders or committeemen assisting.....	86		430
431. Days of assistance rendered by voluntary leaders or committeemen.....	199		431
432. Number of meetings held.....	48	10	432
433. Number of news stories published.....	20	5	433
434. Number of different circular letters issued.....	48	8	434
435. Number of farm or home visits made.....	43	11	435
436. Number of office calls received.....	540	25	436

<sup>1</sup> For the sake of uniformity it is suggested that each State prepare a list of the more important practices to be reported upon by all agents in that State.

## COMMUNITY OR COUNTRY-LIFE ACTIVITIES—Continued

437. Number of communities assisted in making social or country-life surveys, or in scoring themselves or their community organizations.....	437
438. Number of country-life conferences or training meetings conducted for community leaders.....	438
439. Number of community groups assisted with organizational problems, programs of activities, or meeting programs.....	439
440. Number of communities developing recreation according to recommendations.....	440
441. Number of families following recommendations as to home recreation.....	441
442. Number of community or county-wide pageants or plays presented.....	442
443. Number of community houses, clubhouses, permanent camps, or community rest rooms established for.....	443
(a) Adults.....	
(b) Juniors.....	
444. Number of communities assisted in establishing work centers for canning, seed treatment, meat curing, etc.....	444
445. Number of communities assisted in improving hygienic or public-welfare practices.....	445
446. Number of school or other community grounds improved in accordance with plans furnished.....	446
447. Number of communities assisted in providing library facilities.....	447
448. Number of 4-H Clubs engaging in community activities, such as improving school grounds, conducting local fairs, etc.....	448
449. Number of families aided in obtaining assistance from Red Cross or other relief agency.....	449

## MISCELLANEOUS ACTIVITIES

Report Only This Year's Extension Activities and Results That Can Be Verified

ITEM	Coyotes and other predatory animals	Rodents	General-feeder insects	Weeds	
	(a)	(b)	(c)	(d)	
450. Days devoted to line of work by:					450
(1) Home demonstration agents.....					
(2) 4-H Club agents.....					
(3) Agricultural agents.....					
(4) Specialists.....					
451. Number of communities in which work was conducted.....					451
452. Number of voluntary local leaders or committeemen assisting.....					452
453. Days of assistance rendered by voluntary leaders or committeemen.....					453
454. Number of adult result demonstrations conducted.....					454
455. Number of meetings at result demonstrations.....					455
456. Number of method-demonstration meetings held.....					456
457. Number of other meetings held.....					457
458. Number of news stories published.....					458
459. Number of different circular letters issued.....					459
460. Number of farm or home visits made.....					460
461. Number of office calls received.....					461
462. Number of farmers following recommendations.....					462
463. Pounds of poison used, or acres of weeds controlled.....					463
464. Total estimated saving due to control program.....	\$	\$	\$	\$	464

## MISCELLANEOUS 4-H CLUBS (Indicate by name)

ITEM	Leadership				
	(a)	(b)	(c)	(d)	
465. Number of 4-H Club members enrolled.....	(1) Boys.....				465
	(2) Girls.....				
466. Number of 4-H Club members completing.....	(1) Boys.....				466
	(2) Girls.....				

\* Include grasshoppers, army worms, chinch bugs, and other insects not reported under specific crop or livestock headings.

## SOIL CONSERVATION AND OTHER WORK

ITEM	Soil conservation	All other work	
	(a)	(b)	
467. Days devoted to line of work by:			
(1) Home demonstration agents.....			} 467
(2) 4-H Club agents.....			
(3) Agricultural agents.....			
(4) Specialists.....			
468. Number of communities in which work was conducted.....			468
469. Number of voluntary local leaders or committeemen assisting.....			469
470. Days of assistance rendered by voluntary leaders or committeemen.....			470
471. Number of adult result demonstrations conducted.....			471
471½. Number of meetings at result demonstrations.....			471½
472. Number of method-demonstration meetings held.....			472
473. Number of other meetings held.....			473
474. Number of news stories published.....			474
475. Number of different circular letters issued.....			475
476. Number of farm or home visits made.....			476
477. Number of office calls received.....			477
478. Number of 4-H Club members enrolled. (Do not include work previously reported.)	(1) Boys.....	X X X X	} 478
	(2) Girls.....	X X X X	
479. Number of 4-H Club members completing. (Do not include work previously reported.)	(1) Boys.....	X X X X	} 479
	(2) Girls.....	X X X X	
479½. Number of units in projects conducted by 4-H Club members completing. (Do not include work previously reported.)		X X X X	479½
.....			
.....			
.....			
.....			
.....			

## SOIL CONSERVATION—Continued

ITEM	Number of farms	Number of units	
	(a)	(b)	
480. Tests for soil acidity.....	350 est.	1500 est. acres.	480
481. Applying lime materials.....	1500 est.	12,000 est. tons.	481
482. Tests for plant-food deficiencies.....	425 est.	1,600 est. acres.	482
483. Applying recommended fertilizers.....		tons.	483
484. Proper land use—based on soil types (use of soil-survey maps).....		acres.	484
485. Using recommended crop rotations.....	500 est.	1500 est. acres.	485
486. Plowing under green manure.....	1250 est.	14,000 est. acres.	486
487. Controlling soil blowing.....		acres.	487
488. Strip cropping.....		acres.	488
489. Using cover crops.....	1200 est.	2,000 est. acres.	489
490. Approved summer-fallow.....		acres.	490
491. Constructing terraces. (Reported under question 170, p. 13.).....	X X X X	X X X X	491
492. Controlling gullies. (Reported under question 170, p. 13.).....	X X X X	X X X X	492
493. Growing crops on contour. (Reported under question 170, p. 13.).....	X X X X	X X X X	493
494. Pasture and range improvement by contouring.....		acres.	494
495. Grassing waterways.....		acres.	495
496. Depth of moisture tests.....		acres.	496
497. Floodwater control for crop production.....		acres.	497
498. Farms in:			498
(1) Legal soil-conservation districts.....		acres.	
(2) Voluntary soil-conservation associations.....		acres.	
(3) Grazing associations.....		acres.	
.....			
.....			
.....			
.....			
.....			

WORK IN COOPERATION WITH OTHER FEDERAL AGENCIES<sup>1</sup>

The purpose of this report on work in cooperation with other Federal agencies is to bring together in one place all the work done in relation to the programs of these agencies regardless of duplication. Include all related work reported under regular project headings on preceding pages, and in addition all other assistance rendered such agencies.

ITEM	AGRICULTURAL ADJUSTMENT ADMINISTRATION			Soil Con- servation Service	Farm Security Adminis- tration	
	Agricul- tural conser- vation program	Market agreement and order program	Surplus purchase and diversion program			
	(a)	(b)	(c)			
499. Days devoted to line of work by:						
(1) Home demonstration agents.....					2	499
(2) 4-H Club agents.....	27					
(3) Agricultural agents.....	105		4	4		
(4) Specialists.....	25			4		
500. Number of communities in which work was conducted.....	18		6	3	3	500
501. Number of voluntary local leaders or committeemen assisting.....				17		501
502. Days of assistance rendered by such leaders or committeemen.....						502
503. Number of paid local leaders or committeemen assisting.....	30					503
504. Days of assistance rendered by paid local leaders.....	92					504
505. Number of meetings held.....	38			3		505
506. Number of news stories published.....	15			2		506
507. Number of different circular letters issued.....	55		1	1		507
508. Number of farm or home visits made.....	5		3	5	15	508
509. Number of office calls received.....	5520		40	25		509
510. Number of farms or homes directly assisted by extension agents to carry out the program of the agency.....					6	510
.....						
.....						
.....						
.....						
.....						
.....						
.....						
.....						

<sup>1</sup> Farm Credit Administration not included, since provision is made for reporting work on farm and home financing in col. (d), p. 16.

WORK IN COOPERATION WITH OTHER FEDERAL AGENCIES<sup>1</sup>—Continued

The purpose of this report on work in cooperation with other Federal agencies is to bring together in one place all the work done in relation to the programs of these agencies regardless of duplication. Include all related work reported under regular project headings on preceding pages, and in addition all other assistance rendered such agencies.

ITEM	Rural Elec- trifi- cation (f)	Tennessee Valley Authority (g)	Works Progress Adminis- tration (h)	National Youth Adminis- tration (i)	Social Security, Public Health, Children's Bureau (j)	All other (including relief) (k)
499. Days devoted to line of work by:						
(1) Home demonstration agents.....	3					} 499
(2) 4-H Club agents.....						
(3) Agricultural agents.....	4					
(4) Specialists.....	3					
500. Number of communities in which work was conducted.....	12					500
501. Number of voluntary local leaders or committeemen assisting.....	25					501
502. Days of assistance rendered by such leaders or committeemen.....	115					502
503. Number of paid local leaders or committeemen assisting.....						503
504. Days of assistance rendered by paid local leaders.....						504
505. Number of meetings held.....	5					505
506. Number of news stories published.....	2					506
507. Number of different circular letters issued.....	3					507
508. Number of farm or home visits made.....	36					508
509. Number of office calls received.....	460					509
510. Number of farms or homes directly assisted by extension agents to carry out the program of the agency.....	325					510

<sup>1</sup> Farm Credit Administration not included, since provision is made for reporting work on farm and home financing in col. (k), p. 16.