

PRINCESS ANNE COUNTY - - - VIRGINIA

County Agent Annual Report, 1921.

<u>Index</u>	<u>Page</u>
1 c 3.23	Milk plants. . . . . bb
2 a 4	Tile drainage. . . . . bb
5 c 4.1	Fairs. . . . . bb
5 b 6	Publicity . . . . . 2 2
7 a 5	Oats. . . . . G
7 a 6.2	Varieties. . . . . G
10 a 2.11	Fertilizers. . . . . K
10 a 5	Home orchards. . . . . K

COOPERATIVE EXTENSION WORK IN AGRICULTURE  
AND HOME ECONOMICS

U. S. Department of Agriculture  
and State Agricultural Colleges  
Cooperating.

States Relations Service  
Office of Extension Work South



REPORT OF WORK OF THE COUNTY AGENT

CALENDAR YEAR 19 21

State Virginia

County Princess Anne

Report of H. J. [unclear] County Agent

From January <sup>1st</sup> 1 to December ~~31~~ 19 21

Approved:

\_\_\_\_\_  
State Agent

\_\_\_\_\_  
Date Forwarded

\_\_\_\_\_  
Director of Extension Work

COOPERATIVE EXTENSION WORK  
IN  
AGRICULTURE AND HOME ECONOMICS  
STATE OF VIRGINIA

VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE  
AND THE UNITED STATES DEPARTMENT OF  
AGRICULTURE, COOPERATING.

EXTENSION DIVISION,  
VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE

I herewith present my report of County Agent work done in Princess Anne County from January 1st, 1921 to December 1st, 1921.

In presenting this report I want to say that it is impossible for me to give as full a report as I could a month later, for I have not been able to get near all of the records of the work that I have been especially active in, or in other words corn harvesting is just being done at this time.

however I have tried to place a conservative estimate on all items where the exact figures were not known, and I hope that this report will show that County Agent work is progressing as it should in Princess Anne county and that I am doing some good here. I feel however that I have done my duty as far as I could and that a majority of the people in the county are at this time in full sympathy with the work and are boosting it more than ever before.

Signed

H. W. Ozlin,  
County Agent,  
Princess Anne County, Va.

ANNUAL REPORT FORM AND INSTRUCTIONS TO AGENTS

The agent's annual report should be a complete summary of all the work performed during the year. This is the only record that the officials of the Extension Division of the State and the Department have of the agent's activities.

The only means of making such a report is to keep field notes or a field diary of everything that is done each day. It is well to not only keep notes of things actually done, but to make some brief observations of general conditions as found from time to time. Many things which seem of minor importance to the agent may be very valuable to the head offices when asked for detailed information regarding certain localities.

An agent's efficiency and the success of his work is necessarily judged from this office by what is contained in his report. Your district and State agent may know that you are rendering efficient service, but it is absolutely essential to have something on record to show that the work has been done, when outside parties who can not possibly inspect your work desire definite and accurate information in regard to the results that are being accomplished in local territory.

Every agent in the work has been instructed, by circular letter and by the supervising force at agents' meetings, as to the importance of keeping systematic records throughout the year. If this advice has been followed you should have no difficulty in rendering your annual report upon the forms which are herewith attached. These are broad enough to include the activities of the agents in the entire territory covered by the Extension Work in the South. Some of the questions will not apply to your local territory, and these, of course, need not be answered.

In some instances you will observe that the same form is used for several crops. Be sure to use separate sheets for each crop named under the heading. For example, take the sheet headed "Small Grains", under which are included oats, wheat, barley, and rye. In this case all the demonstrations in oats should be included on one sheet, all the demonstrations in rye on another, and so on for all the crops included under this heading.

Be sure to answer the questions in the order in which they are asked, and see that you give the information called for. If this is done, all the reports will be uniform when they are sent in to the State agent's office, and in like manner the State agent's reports will be uniform when sent to the Director's office in the State and then to the Washington Office.

It should be distinctly understood that these forms are only to summarize the statistical part of the report, and under each crop or heading such remarks, observations or points of interest as may be useful should be briefly written out. The back of the respective sheets may be used for remarks on the crops reported on. No doubt many interesting features will be called to mind, which, if written up and sent in to the State agent's office along with the replies to these definite questions, would be very valuable in giving the report that personal touch which proves of great value and interest in all reports of this nature.

In collecting the replies to the questions of a personal nature, the agent will have to depend on his tact and good judgment in approaching the farmer. A few, no doubt, will be averse to furnishing you with some of the information asked for, but if reliable data could be collected with reference to these points, it would enable the Department to get a rather definite idea as to the beneficial effects of the demonstration work in your section.

The forms that we are sending out include the following crops, groups of crops, and other miscellaneous work of the county agent:

CROPS:

Corn  
 Cotton  
 Tobacco  
 Small grain  
 Hay and forage  
 Cover crops  
 Summer legumes  
 Potatoes (Irish and Sweet)  
 Truck crops and gardens  
 Sugar cane  
 Orchards

OTHER WORK:

Fertilizers  
 Farm manures  
 Silos  
 Dipping vats  
 Seed selection  
 Lime  
 Rotations  
 Pastures  
 Organizations  
 Farm buildings  
 Drainage  
 Farm machinery and tools  
 Clearing land, stumps, etc.  
 Timber and wood lots  
 Miscellaneous demonstration work  
 Effect of demonstration work on  
 community, and human interest  
 features  
 Successful undertakings  
 Work with negroes  
 Boys club work

LIVE STOCK:















Horses  
 Dairy cattle  
 Beef cattle  
 Hogs  
 Sheep and goats  
 Poultry  
 Live stock diseases and pests

If there is anything in any of these forms that is not thoroughly-understood discuss the matter with your district or State agent or write to this office for a more specific explanation.

MAP OF COUNTYSHOWING KIND AND DISTRIBUTION OF WORK

The following sheet is to be used for an outline map of your county, to show the kinds and distribution of your work. Maps larger in size than this sheet may be used if desired. In some states, suitable maps, showing topography, railroads, rivers, election districts, etc., are obtainable from the Office of the State Geological Survey. It is suggested that a copy of the map furnished with your report be kept for your own office record, unless you already have one answering the same purpose.

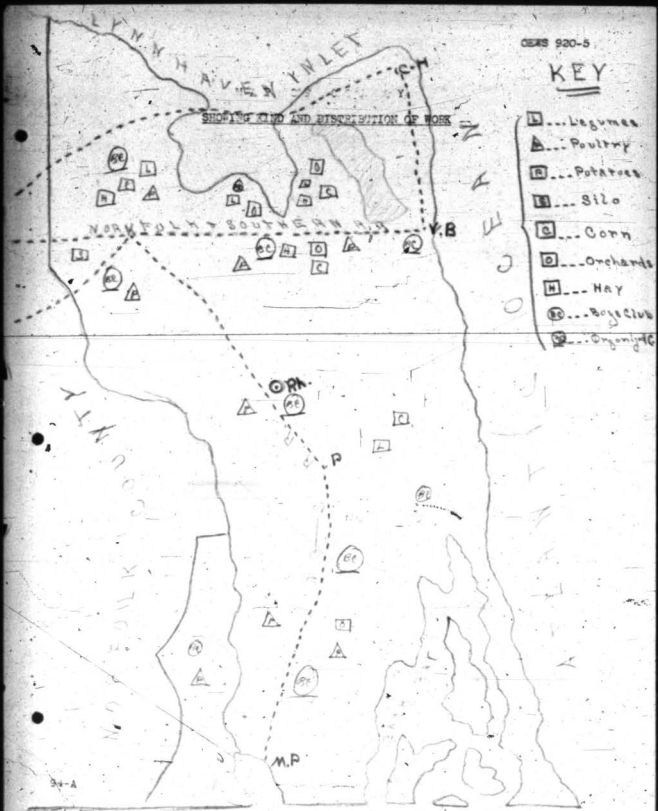
The map is intended to show the approximate location of your various demonstrations, community clubs, boys' clubs, etc., each kind of demonstration club, or other activity to be indicated by the same sign or mark, so that a glance at the map will give a general impression of the nature and extent of the work. Be sure to enter at some convenient place along the margin of the map sheet a key or explanation to the various marks. For example, some such set of marks and key as the following might be used:

 community organizations;	 corn;	 cotton;
 tobacco;	 wheat;	 cats;
 legumes;	 potatoes;	 orchards;
 poultry;	 silo;	 boys' clubs, or, cream routes, etc.
		 livestock;
		 hay;

Additional signs may be used for other lines of work. The use of colored pencils for these signs, using one color for all the work of the same kind, makes such a map very effective. If further suggestions are desired in this connection write direct to this office. It is believed that a large outline map of the county, showing the kind and the location of the work, could be displayed to advantage in every county agent's office.

KEY

- ... Legumes
- △ ... Poultry
- ▣ ... Potatoes
- ▤ ... Silo
- ... Corn
- ◻ ... Orchards
- ◻ ... Hay
- ⊙ ... Boys Club
- ⊙ ... Organized



NORTH CAROLINA

34-A

Space for Agent's Stamp

H. W. GELIN,  
County Agent  
LYNNHAVEN, VIRGINIA

COUNTY ORGANIZATIONS

1. Is there a central county organization supporting your work? Yes

If so, what is it called? Fair Association

Who constitute its membership? Stock Holders

How is membership selected or appointed? By buying one or more shares of stock

What is the membership fee, if any? \$5.00 per share

Who are its present officers? B. H. Gordon, Pres.

J. E. Day, Vice Pres., Dr. T. J. Brooks, Treas., W. M. Brier, Secy

How long has this county organization been in existence? Three Years

2. How many community farmers' clubs have you assisted in organizing this year? None  
Total membership 0

3. How many community farmers' clubs have you in your county? None  
Total membership 0

4. How many local lodges of Granges, Farmers' Unions, etc., as community organizations, are supporting your work? 0  
Total membership 0

Are such Granges, Farmers' Unions, etc., included in your answers to Nos. 2 and 3? No

5. How many community farmers' clubs have ceased to exist during the year? None  
(Give reason, using extra pages when necessary)

6. How many of these clubs are organized so as to include the farmer's wife, children, and others, in their membership? None



Space for agent's stamp

**COOPERATIVE BUYING  
AND SELLING ORGANIZATIONS**

H. W. COLLIER

County Agent  
LYNNHAVEN, VIRGINIA

1. How many of your farmers' organizations buy and sell cooperatively? One
2. State the quantity and value of each farm necessity or product bought or sold cooperatively by these organizations and the approximate saving to the farmer. Make a separate list of purchases and likewise one for sales, and indicate which are purchases and which sales. Report all livestock in carload lots, keeping the different kinds of livestock separate, for example, cars cattle; cars hogs, etc. Report all grains and potatoes in bushels and carloads, making a separate report on each kind of grain, i. e., 10 carloads, or 8000 bushels of corn. Report all seed in bushels, all fertilizer and lime in tons, and wool in pounds. In the column headed "value", report the amount at which the commodity was actually sold, or for which it was bought. If more commodities have been bought or sold than can be listed on this form, use an additional sheet. A full report on this subject is urged.

Article	Quantity		Value	Saving
	Cars	Bu., lbs. or tons		
*Bought			\$	\$
Sw. potatoes	2	1200 bu.	2000.00	1000.00
Flour	2	20 tons	2000.00	10.00
*Sold				
Sw. hogs	2	200 bu.	500.00	100.00

3. Have you attempted to keep a bulletin board in your office, listing things for sale and things wanted? No
4. Have you used the market news service of the U. S. Department of Agriculture or your State market news service?

\*Use back of this sheet or separate sheets if there is not space here to list separately your purchases and sales. Carefully read No. 2 above.

Space for agent's stamp

## CORN

(Including Kafir, Milo, Peterita)  
Separate sheet for eachH. W. O'NEILL  
County Agent  
LYNNHAVEN, VIRGINIA

- |  |  |      |
|--|--|------|
| 1. Number of demonstrators   |  | 8    |
| 2. Number of demonstrators reporting   |  | 5    |
| 3. Total acreage of corn grown under improved methods on demonstration farms                       |  | 82   |
| 4. Average yield per acre on demonstrations (bushels)  |  | 32.5 |
| 5. Estimated average yield for entire county (bushels)   |  | 23   |
| 6. Increased yield on demonstrations over ordinary methods (bushels)                               |  | 12.5 |
| 7. Number of cooperators   |  | 11   |
| 8. Total acreage of corn grown under improved methods by cooperators                               |  | 145  |
| 9. Average yield per acre on demonstrations by cooperators (bushels)                               |  | 32   |
| 10. Number of farmers testing seed corn for germination  |  | None |
| 11. Number of bushels so tested for germination  |  | None |
| 12. How many farmers planted pure or selected seed on their demonstrations?                        |  | 4    |
| 13. Acreage planted with pure or selected seed   |  | 82   |
| 14. Number of farmers you have influenced to select seed for next year's crop?                     |  | 10   |
| 15. Estimated amount of seed selected (bushels)  |  | 100  |
| 16. Number who fall-plowed their demonstration acres   |  | 2    |
| 17. Number who turned under cover crops on their demonstration acres                               |  | 1    |
| 18. Number of acres harvested for silage   |  | None |
| 19. Yield per acre harvested for silage (tons)   |  | None |
| 20. Number of acres "hogged down"  |  | None |
| 21. Estimated value per acre when utilized this way  |  | \$   |
| 22. Number of acres treated for diseases or insect pests   |  | None |
| 23. How many farmers have you directly influenced to use better methods in growing corn this year? |  | 10   |
| 24. Estimate how many were indirectly influenced   |  | 25   |

(Use reverse side for remarks on this crop)

Space for agent's stamp

CORN

(Including Kafir, Milo, Feterita)  
 Separate sheet for each

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage of corn grown under improved methods on demonstration farms \_\_\_\_\_
4. Average yield per acre on demonstrations (bushels) \_\_\_\_\_
5. Estimated average yield for entire county (bushels) \_\_\_\_\_
6. Increased yield on demonstrations over ordinary methods (bushels) \_\_\_\_\_
7. Number of cooperators \_\_\_\_\_
8. Total acreage of corn grown under improved methods by cooperators \_\_\_\_\_
9. Average yield per acre on demonstrations by cooperators (bushels) \_\_\_\_\_
10. Number of farmers testing seed corn for germination \_\_\_\_\_
11. Number of bushels so tested for germination \_\_\_\_\_
12. How many farmers planted pure or selected seed on their demonstrations? \_\_\_\_\_
13. Acreage planted with pure or selected seed \_\_\_\_\_
14. Number of farmers you have influenced to select seed for next year's crop \_\_\_\_\_
15. Estimated amount of seed selected (bushels) \_\_\_\_\_
16. Number who fall-plowed their demonstration acres \_\_\_\_\_
17. Number who turned under cover crops on their demonstration acres \_\_\_\_\_
18. Number of acres harvested for silage \_\_\_\_\_
19. Yield per acre harvested for silage ( tons ) \_\_\_\_\_
20. Number of acres "hogged down" \_\_\_\_\_
21. Estimated value per acre when utilized this way \$ \_\_\_\_\_
22. Number of acres treated for diseases or insect pests \_\_\_\_\_
23. How many farmers have you directly influenced to use better methods in growing corn this year? \_\_\_\_\_
24. Estimate how many were indirectly influenced \_\_\_\_\_

(Use reverse side for remarks on this crop)

Space for agent's stamp

C O T T O N

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage grown under improved methods on demonstration farms \_\_\_\_\_
4. Average yield per acre on demonstration farms (pounds seed cotton) \_\_\_\_\_
5. Estimated average yield for entire county (pounds seed cotton) \_\_\_\_\_
6. Increased yield per acre on demonstrations over ordinary methods - (pounds seed cotton) \_\_\_\_\_
7. Number of cooperators \_\_\_\_\_
8. Total acreage grown under improved methods by cooperators \_\_\_\_\_
9. Average yield per acre by cooperators (pounds seed cotton) \_\_\_\_\_
10. Number of farmers testing seed cotton for germination \_\_\_\_\_
11. Number of bushels so tested \_\_\_\_\_
12. Number of demonstrators who planted pure or selected seed \_\_\_\_\_
13. Acreage planted with pure or selected seed \_\_\_\_\_
14. Number of farmers you have induced to field select seed for next \_\_\_\_\_  
year's crop \_\_\_\_\_
15. How many fall-plowed their demonstration acres? \_\_\_\_\_
16. How many turned under cover crops on their demonstration acres? \_\_\_\_\_
17. Number of acres treated for diseases or insect pests \_\_\_\_\_
18. Have you been able to get the farmers in any community to grow but one variety of cotton? \_\_\_\_\_
19. How many farmers have you directly influenced to use better methods in cotton growing this year? \_\_\_\_\_
20. Estimate how many were indirectly influenced \_\_\_\_\_

Give particulars \_\_\_\_\_

(Use reverse side for remarks on this crop)

Space for agent's stamp

T O B A C C O

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage in demonstrations \_\_\_\_\_
4. Average yield per acre \_\_\_\_\_ (pounds)
5. Estimated average yield per acre for entire county \_\_\_\_\_ (pounds)
6. Increased yield per acre of demonstrations over ordinary methods \_\_\_\_\_ (pounds)
7. How many farmers have you induced to plant pure or selected seed? \_\_\_\_\_
8. Acreage planted with pure or selected seed \_\_\_\_\_
9. How many farmers treated tobacco seed for disease? \_\_\_\_\_
10. How many acres did this treated seed plant? \_\_\_\_\_
11. How many farmers have you directly influenced to use better methods in growing tobacco this year? \_\_\_\_\_
12. Estimate how many were indirectly influenced \_\_\_\_\_

(Use reverse side for remarks on this crop)

Space for agent's stamp

H. W. OZLIN

HAY, FORAGE, OR COVER CROPS

NOTE: This form to be used for such crops as Alfalfa, Crimmon, Alsike, Red, Bur and Sweet CLOVER, Lespedeza, Vetch, Tetch and Oats, - Wheat, or Rye; Crimmon Clover and Oats - Wheat or Rye, Timothy; Mixed Grasses and Clovers; Sudan, Johnson and other grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.

Crimson Clover Demonstration  
(Enter here the name of crop - separate sheet for each.)

- |   |       |    |
|---|-------|----|
| 1. Number of demonstrators  | _____ | 1  |
| 2. Number of demonstrators reporting  | _____ | 1  |
| 3. Total acreage in this crop grown under improved methods on demonstrations                            | _____ | 10 |
| 4. Average yield per acre on demonstrations (tons of cured hay)   | _____ |    |
| 5. Estimated average yield per acre for entire county (tons of cured hay)                               | _____ |    |
| 6. Number of acres cut for hay  | _____ |    |
| 7. Increased yield per acre of demonstrations over ordinary methods (tons of cured hay)                 | _____ |    |
| 8. Number of acres grazed off   | _____ |    |
| 9. Estimated value per acre of grazing  | _____ | 0  |
| 10. Number of cooperators   | _____ | 0  |
| 11. Total acreage grown under improved methods by cooperators   | _____ | 10 |
| 12. Average yield per acre by cooperators (tons of cured hay)   | _____ |    |
| 13. How many acres (if legume) were inoculated?   | _____ | 0  |
| 14. How many farmers ordered inoculating material through you from U. S. Department of Agriculture?     | _____ | 1  |
| 15. How many demonstration acres were turned under for soil improvement?                                | _____ | 10 |
| 16. Estimate total number of acres in county turned under by agent's advice.                            | _____ | 20 |
| 17. How many acres were sown this fall?   | _____ | 10 |
| 18. How many farmers have you directly influenced to use better methods in grazing this crop this year? | _____ | 4  |
| 19. Estimate how many were indirectly influenced  | _____ | 5  |

94-A

(Use reverse side for remarks on this crop)

Three years ago I influenced one of my farmers  
to sow some crimson clover for soil improvement,  
he did as I directed and this demonstration has  
been running now for three years on the same land and  
while it was very dry this summer the crop on this  
plot was at least 50% better than on land where  
no clover was used.

Space for agent's stamp

## HAY, FORAGE, OR COVER CROPS

H. W. COLLIN

County Agent  
L. W. COLLIN

NOTE: This form to be used for such crops as Alfalfa, Crimmon, Alsike, Red, Bur and Sweet Clover, Lespedeza, Vetch, Vetch and Oats, - Wheat, or Rye, Crimmon Clover and Oats - Wheat or Rye, Timothy; Mixed Grasses and Clovers; Sudan, Johnson and other grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.

Alfalfa	Demonstration	
(Enter here the name of crop - separate sheet for each.)		
1. Number of demonstrators		4
2. Number of demonstrators reporting		4
3. Total acreage in this crop grown under improved methods on demonstra- tions		11
4. Average yield per acre on demonstrations (tons of cured hay)		5
5. Estimated average yield per acre for entire county (tons of cured hay)		3.5
6. Number of acres cut for hay		11
7. Increased yield per acre of demonstrations over ordinary methods (tons of cured hay)		1.5
8. Number of acres grazed off		None
9. Estimated value per acre of grazing		0
10. Number of cooperators		4
11. Total acreage grown under improved methods by cooperators		12
12. Average yield per acre by cooperators (tons of cured hay)		4
13. How many acres (if legume) were inoculated?		23
14. How many farmers ordered inoculating material through you from U.S. Department of Agriculture?		8
15. How many demonstration acres were turned under for soil improvement?		None
16. Estimate total number of acres in county turned under by agent's advice		0
17. How many acres were sown this fall?		15
18. How many farmers have you directly influenced to use better methods in growing this crop this year?		5
19. Estimate how many were indirectly influenced		0

94-A

(Use reverse side for remarks on this crop)

Space for agent's stamp

SMALL GRAINS

(Oats, Wheat, Rye, Barley, Buckwheat)

Demonstration

(Enter here name of crop - separate sheet for each)

1. Number of demonstrators
2. Number of demonstrators reporting
3. Total acreage grown under improved methods on demonstration farms
4. Average yield per acre on demonstrations (bushels)
5. Estimated average yield per acre for entire county (bushels)
6. Increased yield per acre on demonstrations over ordinary methods (bushels)
7. Number of cooperators
8. Total acreage grown under improved methods by cooperators
9. Average yield per acre by cooperators (bushels)
10. Number of farmers testing seed for germination
11. Number of bushels so tested
12. Number of demonstration acres threshed for grain
13. Acreage planted with pure or selected seed
14. Number of demonstration acres cut for hay
15. Average yield of cured hay per acre on demonstrations (tons)
16. Increase per acre of cured hay on demonstrations over ordinary methods (tons)
17. Number of acres grazed off
18. Estimated value per acre of grazing
19. Number of acres turned under for soil improvement
20. How many bushels of seed were treated for smut, rust, etc.?
21. How many farmers have you directly influenced to use better methods in growing this crop this year?
22. Estimate how many were indirectly influenced
- 23-1 (Use reverse side for remarks on this crop)

Space for agent's stamp

**SMALL GRAINS**

H. W. OZLICK

(Oats, Wheat, Rye, Barley, Buckwheat)

County Agent  
LYNNHAVEN, ILLINOIS

Barley Demonstration

(Enter here name of crop - separate sheet for each)

1. Number of demonstrators 1
2. Number of demonstrators reporting Just Starting
3. Total acreage grown under improved methods on demonstration farms \_\_\_\_\_
4. Average yield per acre on demonstrations (bushels) \_\_\_\_\_
5. Estimated average yield per acre for entire county (bushels) \_\_\_\_\_
6. Increased yield per acre on demonstrations over ordinary methods \_\_\_\_\_
7. Number of cooperators (bushels) \_\_\_\_\_
8. Total acreage grown under improved methods by cooperators \_\_\_\_\_
9. Average yield per acre by cooperators (bushels) \_\_\_\_\_
10. Number of farmers testing seed for germination \_\_\_\_\_
11. Number of bushels so tested \_\_\_\_\_
12. Number of demonstration acres threshed for grain \_\_\_\_\_
13. Acreage planted with pure or selected seed \_\_\_\_\_
14. Number of demonstration acres cut for hay \_\_\_\_\_
15. Average yield of cured hay per acre on demonstrations (tons) \_\_\_\_\_
16. Increase per acre of cured hay on demonstrations over ordinary methods (tons) \_\_\_\_\_
17. Number of acres grazed off \_\_\_\_\_
18. Estimated value per acre of grazing \_\_\_\_\_
19. Number of acres turned under for soil improvement \_\_\_\_\_
20. How many bushels of seed were treated for smut, rust, etc.?  
\_\_\_\_\_
21. How many farmers have you directly influenced to use better methods  
in growing this crop this year? \_\_\_\_\_
22. Estimate how many were indirectly influenced \_\_\_\_\_

2-4 (Use reverse side for remarks on this crop)

Space for agent's stamp.

SMALL GRAINS

H. W. OELIN

County Agent

LYNNHAYES, MISSISSIPPI

(Oats, Wheat, Rye, Barley, Buckwheat)

Oats Demonstration

(Enter here name of crop - separate sheet for each)

1. Number of demonstrators		3
2. Number of demonstrators reporting		3
3. Total acreage grown under improved methods on demonstration farms		43
4. Average yield per acre on demonstrations	(bushels)	57
5. Estimated average yield per acre for entire county	(bushels)	30
6. Increased yield per acre on demonstrations over ordinary methods	(bushels)	27
7. Number of cooperators		5
8. Total acreage grown under improved methods by cooperators		45
9. Average yield per acre by cooperators	(bushels)	35
10. Number of farms testing seed for germination		None
11. Number of bushels so tested		
12. Number of demonstration acres threshed for grain		43
13. Acreage planted with pure or selected seed		43
14. Number of demonstration acres cut for hay		None
15. Average yield of cured hay per acre on demonstrations	(tons)	
16. Increase per acre of cured hay on demonstrations over ordinary methods	(tons)	
17. Number of acres grazed off		None
18. Estimated value per acre of grazing		0
19. Number of acres tilled under for soil improvement		None
20. How many bushels of seed were treated for smut, rust, etc.?		None
21. How many farmers have you directly influenced to use better methods in growing this crop this year?		3
22. Estimate how many were indirectly influenced		10

23-A

(Use reverse side for remarks on this crop.)

One of my oat demonstrators who planted the variety and fertilized as I directed, made an average yield on his demonstration plot of 75 bushels per acre, this high yield created a lot of attention and this farmer was able to sell all the seed that he could spare in a short time for an average of 50¢ per bushel more than the general market.

Space for agent's stamp

## SMALL GRAINS

(Oats, Wheat, Rye, Barley, Buckwheat)

J. W. OZLIN,  
County Agent,  
LYNCHBURG, VIRG.

## Rye Demonstration

(Enter here name of crop - separate sheet for each)

- |  |           |          |
|--|-----------|----------|
| 1. Number of demonstrators   |           | 2        |
| 2. Number of demonstrators reporting                                       |           | 2        |
| 3. Total acreage grown under improved methods on demonstration farms       |           | 25       |
| 4. Average yield per acre on demonstrations                                | (bushels) | 18       |
| 5. Estimated average yield per acre for entire county                      | (bushels) | 15       |
| 6. Increased yield per acre on demonstrations over ordinary methods        | (bushels) | 3        |
| 7. Number of cooperators   |           | 4        |
| 8. Total acreage grown under improved methods by cooperators               |           | 15       |
| 9. Average yield per acre by cooperators                                   | (bushels) | GRAZED   |
| 10. Number of farmers testing seed for germination                         |           | NONE     |
| 11. Number of bushels so tested  |           |          |
| 12. Number of demonstration acres threshed for grain                       |           | 25       |
| 13. Acreage planted with pure or selected seed                             |           | 25       |
| 14. Number of demonstration acres cut for hay                              |           | NONE     |
| 15. Average yield of cured hay per acre on demonstrations                  | (tons)    | NONE     |
| 16. Increase per acre of cured hay on demonstrations over ordinary methods | (tons)    |          |
| 17. Number of acres grazed off   |           | 15       |
| 18. Estimated value per acre of grazing                                    |           | \$ 12.00 |
| 19. Number of acres turned under for soil improvement                      |           | NONE     |
| 20. How many bushels of seed were treated for smut, rust, etc.             |           | NONE     |
| 21. How many farmers have you directly influenced to use better methods    |           | 2        |
| 22. Estimate how many were indirectly influenced                           |           | 6        |

12-4 (Use reverse side for remarks on this crop)

Two of my farmers were fixing to plant winter rye when I saw them and explained the advantages of abruzzi rye over the winter, with the results that both of them planted abruzzi, they got three months of good grazing off this rye and then threshed three bushels more per acre than our average yields, also they have had no trouble in selling their entire crop for seed purposes.

Space for agent's stamp

## T O M A T O E S

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage in demonstrations \_\_\_\_\_
4. Average yield per acre \_\_\_\_\_ (bushels) \_\_\_\_\_
5. Estimated average yield per acre for entire county \_\_\_\_\_ (bushels) \_\_\_\_\_
6. Increased yield per acre of demonstrations over ordinary methods \_\_\_\_\_ (bushels) \_\_\_\_\_
7. How many farmers have you induced to plant pure or selected seed? \_\_\_\_\_
8. How many farmers have you induced to field select seed for next \_\_\_\_\_  
year's crop? \_\_\_\_\_
9. Acreage planted with pure or selected seed \_\_\_\_\_
10. How many fall-plowed their demonstration acres? \_\_\_\_\_
11. How many turned under cover crops on their demonstration acres? \_\_\_\_\_
12. How many tomato farmers did you influence to adopt a rotation system? \_\_\_\_\_
13. State the number of acres treated for insect pests \_\_\_\_\_
14. Estimate increased value per acre resulting from treatment \$ \_\_\_\_\_
15. State the number of acres treated for diseases \_\_\_\_\_
16. Estimate increased value per acre resulting from treatment \$ \_\_\_\_\_
17. How many demonstrators grew their own plants? \_\_\_\_\_
18. How many farmers have you induced to construct hot beds? \_\_\_\_\_
19. How many farmers have you directly influenced to use better methods \_\_\_\_\_  
in growing tomatoes this year? \_\_\_\_\_
20. Estimate how many were indirectly influenced? \_\_\_\_\_

(Use separate sheet for remarks on this crop)

Space for agent's stamp

H. W. OLLIN

County Agent

LANCASTER, MISSOURI

## HAY, FORAGE, OR COVER CROPS

NOTE: This form to be used for such crops as Alfalfa, Crimmon, Alsike, Red, Bur and Sweet Clover, Lespedeza, Vetch, Vetch and Oats, - Wheat, or Rye, Crimmon Clover and Oats - Wheat or Rye, Timothy; Mixed Grasses and Clovers; Sudan, Johnson and other grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.

Alsike, Orchard grass & Oat grass Demonstration  
(Enter here the name of crop - separate sheet for each.)

- |  |      |
|--|------|
| 1. Number of demonstrators   | 1    |
| 2. Number of demonstrators reporting   | 1    |
| 3. Total acreage in this crop grown under improved methods on demonstra-<br>tions                          | 10   |
| 4. Average yield per acre on demonstrations (tons of cured hay)  | 1.75 |
| 5. Estimated average yield per acre for entire county (tons of cured hay)                                  | 1.5  |
| 6. Number of acres cut for hay   | 10   |
| 7. Increased yield per acre of demonstrations over ordinary methods<br>(tons of cured hay)                 | 0    |
| 8. Number of acres grazed off  | None |
| 9. Estimated value per acre of grazing   | 0    |
| 10. Number of cooperators  | None |
| 11. Total acreage grown under improved methods by cooperators  | None |
| 12. Average yield per acre by cooperators (tons of cured hay)  | None |
| 13. How many acres (if legume) were inoculated?  |      |
| 14. How many farmers ordered inoculating material through you from U. S.<br>Department of Agriculture?     |      |
| 15. How many demonstration acres were turned under for soil improvement?                                   | None |
| 16. Estimate total number of acres in county turned under by agent's advice                                |      |
| 17. How many acres were sown this fall?  | 10   |
| 18. How many farmers have you directly influenced to use better methods<br>in growing this crop this year? | 1    |
| 19. Estimate how many were indirectly influenced   | None |

99-A (Use reverse side for remarks on this crop)



Space for agent's stamp

SUMMER LEGUMES

(C peas, Soy Beans, Velvet Beans, Peanuts, etc.)

Soy Beans Demonstration  
(Name of crop, - separate sheet for each)

- |   |                   |                 |
|---|-------------------|-----------------|
| 1. Number of demonstrators  |                   | <u>4</u>        |
| 2. Number of demonstrators reporting  |                   | <u>4</u>        |
| 3. Total acreage of this crop grown under improved methods on demonstrations  |                   | <u>77</u>       |
| 4. Average yield per acre on demonstrations   | (bushels of seed) | <u>16</u>       |
| 5. Average yield per acre on demonstrations   | (tons cured hay)  | <u>2.5</u>      |
| 6. Estimated average yield per acre for entire county   | (bushels of seed) | <u>12</u>       |
| 7. Estimated average yield per acre for entire county   | (tons cured hay)  | <u>2</u>        |
| 8. Increased yield per acre on demonstrations over ordinary methods   | (bushels of seed) | <u>4</u>        |
| 9. Increased yield per acre on demonstrations over ordinary methods   | (tons cured hay)  | <u>.</u>        |
| 10. Number of cooperators   |                   | <u>25</u>       |
| 11. Total acreage grown under improved methods by cooperators   |                   | <u>65</u>       |
| 12. Average yield per acre by cooperators   | (bushels of seed) | <u>14</u>       |
| 13. Average yield per acre by cooperators   | (tons cured hay)  | <u>2</u>        |
| 14. Number of farmers testing seed for germination  |                   | <u>None</u>     |
| 15. Total number of bushels seed so tested  |                   | <u>0</u>        |
| 16. Acreage planted with pure or selected seed  |                   | <u>57</u>       |
| 17. Total acreage of demonstrators and cooperators threshed for seed  |                   | <u>57</u>       |
| 18. Total acreage of demonstrators and cooperators cut for hay  |                   | <u>20</u>       |
| 19. Number of acres grazed off  |                   | <u>60</u>       |
| 20. Estimated value per acre of grazing   |                   | <u>\$ 20.00</u> |
| 21. Total number of acres turned under for soil improvement   |                   | <u>15</u>       |
| 22. Total number of acres inoculated - by Department cultures   |                   | <u>10</u>       |
| 23. Total number of acres inoculated - by inoculated soil   |                   | <u>0</u>        |
| 24. Total number of acres inoculated - by commercial cultures   |                   | <u>0</u>        |
| 25. Give estimate of the number of acres in your territory which were planted this year to this crop due to your influence. |                   | <u>70</u>       |
| 26. How many farmers have you directly influenced to use better methods in growing this crop this year?                     |                   | <u>10</u>       |
| 27. Estimate how many were indirectly influenced  |                   | <u>15</u>       |

(Use reverse side for remarks on this crop)

My answers to questions No. 19, 20 & 21 does not include answers to questions above, and while nearly all the farmers in my county graze soy beans one way or another I influenced five farmers to use different methods and thus get more good out of soy beans as a grazing crop. I have no way to estimate the advantages obtained but good results were gotten.

Also three farmers were influenced to turn under soy beans in preparing their land for alfalfa.

Space for agent's stamp

**SUMMER LEGUMES**

(Cowpeas, Soy Beans, Velvet Beans, Peanuts, etc.)

Demonstration

(Name of crop - separate sheet for each)

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage of this crop grown under improved methods on demonstrations \_\_\_\_\_
4. Average yield per acre on demonstrations (bushels of seed) \_\_\_\_\_
5. Average yield per acre on demonstrations (tons cured hay) \_\_\_\_\_
6. Estimated average yield per acre for entire county (bushels of seed) \_\_\_\_\_
7. Estimated average yield per acre for entire county (tons cured hay) \_\_\_\_\_
8. Increased yield per acre on demonstrations over ordinary methods (bushels of seed) \_\_\_\_\_
9. Increased yield per acre on demonstrations over ordinary methods (tons cured hay) \_\_\_\_\_
10. Number of cooperators \_\_\_\_\_
11. Total acreage grown under improved methods by cooperators \_\_\_\_\_
12. Average yield per acre by cooperators (bushels of seed) \_\_\_\_\_
13. Average yield per acre by cooperators (tons cured hay) \_\_\_\_\_
14. Number of farmers testing seed for germination \_\_\_\_\_
15. Total number of bushels seed so tested \_\_\_\_\_
16. Acreage planted with pure or selected seed \_\_\_\_\_
17. Total acreage of demonstrators and cooperators threshed for seed \_\_\_\_\_
18. Total acreage of demonstrators and cooperators cut for hay \_\_\_\_\_
19. Number of acres grazed off \_\_\_\_\_
20. Estimated value per acre of grazing \$ \_\_\_\_\_
21. Total number of acres turned under for soil improvement \_\_\_\_\_
22. Total number of acres inoculated - by Department cultures \_\_\_\_\_
23. Total number of acres inoculated - by inoculated soil \_\_\_\_\_
24. Total number of acres inoculated - by commercial cultures \_\_\_\_\_
25. Give estimate of the number of acres in your territory which were planted this year to this crop due to your influence \_\_\_\_\_
26. How many farmers have you directly influenced to use better methods in growing this crop this year? \_\_\_\_\_
27. Estimate how many were indirectly influenced \_\_\_\_\_

(Use reverse side for remarks on this crop)

Space for agent's stamp

## SUMMER LEGUMES

(Cowpeas, Soy Beans, Velvet Beans, Peanuts, etc.)

## Demonstration

(Name of crop - separate sheet for each)

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage of this crop grown under improved methods on demonstrations \_\_\_\_\_
4. Average yield per acre on demonstrations (bushels of seed) \_\_\_\_\_
5. Average yield per acre on demonstrations (tons cured hay) \_\_\_\_\_
6. Estimated average yield per acre for entire county (bushels of seed) \_\_\_\_\_
7. Estimated average yield per acre for entire county (tons cured hay) \_\_\_\_\_
8. Increased yield per acre on demonstrations over ordinary methods (bushels of seed) \_\_\_\_\_
9. Increased yield per acre on demonstrations over ordinary methods (tons cured hay) \_\_\_\_\_
10. Number of cooperators \_\_\_\_\_
11. Total acreage grown under improved methods by cooperators \_\_\_\_\_
12. Average yield per acre by cooperators (bushels of seed) \_\_\_\_\_
13. Average yield per acre by cooperators (tons cured hay) \_\_\_\_\_
14. Number of farmers testing seed for germination \_\_\_\_\_
15. Total number of bushels seed so tested \_\_\_\_\_
16. Acreage planted with pure or selected seed \_\_\_\_\_
17. Total acreage of demonstrators and cooperators threshed for seed \_\_\_\_\_
18. Total acreage of demonstrators and cooperators cut for hay \_\_\_\_\_
19. Number of acres grazed off \_\_\_\_\_
20. Estimated value per acre of grazing \$ \_\_\_\_\_
21. Total number of acres turned under for soil improvement \_\_\_\_\_
22. Total number of acres inoculated - by Department cultures \_\_\_\_\_
23. Total number of acres inoculated - by inoculated soil \_\_\_\_\_
24. Total number of acres inoculated - by commercial cultures \_\_\_\_\_
25. Give estimate of the number of acres in your territory which were planted this year to this crop due to your influence \_\_\_\_\_
26. How many farmers have you directly influenced to use better methods in growing this crop this year? \_\_\_\_\_
27. Estimate how many were indirectly influenced \_\_\_\_\_

(Use reverse side for remarks on this crop)

Space for agent's stamp

**SUMMER LEGUMES**

(Cowpeas, Soy Beans, Velvet Beans, Peanuts, etc.)

\_\_\_\_\_  
 Demonstration  
 (Name of crop - separate sheet for each)

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage of this crop grown under improved methods on demonstrations \_\_\_\_\_
4. Average yield per acre on demonstrations (bushels of seed) \_\_\_\_\_
5. Average yield per acre on demonstrations (tons cured hay) \_\_\_\_\_
6. Estimated average yield per acre for entire county (bushels of seed) \_\_\_\_\_
7. Estimated average yield per acre for entire county (tons cured hay) \_\_\_\_\_
8. Increased yield per acre on demonstrations over ordinary methods (bushels of seed) \_\_\_\_\_
9. Increased yield per acre on demonstrations over ordinary methods (tons cured hay) \_\_\_\_\_
10. Number of cooperators \_\_\_\_\_
11. Total acreage grown under improved methods by cooperators \_\_\_\_\_
12. Average yield per acre by cooperators (bushels of seed) \_\_\_\_\_
13. Average yield per acre by cooperators (tons cured hay) \_\_\_\_\_
14. Number of farmers testing seed for germination \_\_\_\_\_
15. Total number of bushels seed so tested \_\_\_\_\_
16. Acreage planted with pure or selected seed \_\_\_\_\_
17. Total acreage of demonstrators and cooperators threshed for seed \_\_\_\_\_
18. Total acreage of demonstrators and cooperators cut for hay \_\_\_\_\_
19. Number of acres grazed off \_\_\_\_\_
20. Estimated value per acre of grazing \$ \_\_\_\_\_
21. Total number of acres turned under for soil improvement \_\_\_\_\_
22. Total number of acres inoculated - by Department cultures \_\_\_\_\_
23. Total number of acres inoculated - by inoculated soil \_\_\_\_\_
24. Total number of acres inoculated - by commercial cultures \_\_\_\_\_
25. Give estimate of the number of acres in your territory which were planted this year to this crop due to your influence \_\_\_\_\_
26. How many farmers have you directly influenced to use better methods in growing this crop this year? \_\_\_\_\_
27. Estimate how many were indirectly influenced. \_\_\_\_\_

(Use reverse side for remarks on this crop)

Space for agent's stamp

## IRISH POTATOES

H. W. OZLIN

County Agent

CANTONMENT, VIRGINIA

- |   |       |
|---|-------|
| 1. Number of demonstrators  | _____ |
| 2. Number of demonstrators reporting  | _____ |
| 3. Total acreage of potato demonstrations   | _____ |
| 4. Average yield per acre on demonstrations (bushels)   | _____ |
| 5. Estimated average yield per acre for entire county (bushels)   | _____ |
| 6. Estimated number of acres planted with treated seed  | _____ |
| 7. Estimated number of acres on which foliage was treated for diseases and insects pests                | _____ |
| 8. How many farmers used certified seed through your influence?   | 0     |
| 9. Total acreage planted with certified seed  | 25    |
| 10. How many farmers have you directly influenced to use better methods in growing this crop this year? | 0     |
| 11. Estimate how many were indirectly influenced  | 10    |

(Use reverse side for additional remarks on this crop)

Specs for agent's stamp

**SWEET POTATOS**

H. W. TOLSON

County Agent  
LYNCHBURG, VIRGINIA

- |   |           |                   |
|---|-----------|-------------------|
| 1. Number of demonstrators  |           | <u>2</u>          |
| 2. Number of demonstrators reporting  |           | <u>1</u>          |
| 3. Total acreage of potato demonstrations   |           | <u>2</u>          |
| 4. Average yield per acre on demonstrations   | (bushels) | <u>105</u>        |
| 5. Estimated average yield per acre for entire county   | (bushels) | <u>60</u>         |
| 6. Estimated number of acres planted with treated seed  |           | <u>2</u>          |
| 7. Estimated number of acres on which foliage was treated for diseases and insect pests                 |           | <u>No amt.</u>    |
| 8. Estimated increased acreage this year over last year due to county agent's work                      |           | <u>No amt.</u>    |
| 9. How many storage houses built this year?   |           | <u>None</u>       |
| 10. Total capacity of these storage houses  | (bushels) | <u>          </u> |
| 11. How many storage houses in county?  |           | <u>1</u>          |
| 12. Total capacity of storage houses in county  | (bushels) | <u>          </u> |
| 13. Total number of bushels put in storage this year  | (bushels) | <u>          </u> |
| 14. How many farmers have you directly influenced to use better methods in growing this crop this year? |           | <u>          </u> |
| 15. Estimate how many were indirectly influenced  |           | <u>          </u> |

(Use reverse side for additional remarks on this crop)

Space for agent's stamp

## O R C H A R D S

H. W. OELIN,  
County Agent,  
LYNNHAVEN, VIRGINIA

- |  |      |                 |              |
|--|------|-----------------|--------------|
| 1. Number of demonstration home orchards -                               | 5    | ( Apple         | _____        |
|  |      | ) Peach         | _____        |
|  |      | ( Other         | _____        |
| 2. Total number of trees in these demonstrations                         |      |                 | 375          |
|  |      | <u>Orchards</u> | <u>Trees</u> |
| 3. Orchards inspected by agrnt   | 0    |                 | 000          |
| 4. Orchards pruned due to your influence                                 | 0    |                 | 450          |
| 5. Orchards sprayed due to your influence                                | 5    |                 | 375          |
| 6. Peach orchards treated for borers due to your influence               | 1    |                 | 25           |
| 7. Orchards planted due to your influence                                | 1    |                 | 50           |
|  |      | <u>TOTAL</u>    | <u>800</u>   |
| 8. How many commercial orchards in your county - Apple                   | NONE | Trees           | _____        |
| 9. How many commercial orchards in your county - Peach                   | NONE | Trees           | _____        |
| 10. How many commercial orchards in your county - Other                  | NONE | Trees           | _____        |
| 11. How many commercial orchards have you assisted in caring for?        |      |                 | _____        |
| 12. How many trees did you actually spray                                |      |                 | _____        |
| 13. How many trees did you actually prune?                               |      |                 | _____        |
| 14. How many trees did you actually worm?                                |      |                 | _____        |
| 15. Estimated value of increased production due to demonstration methods |      | \$              | 1,000.00     |
| 16. Report of special campaigns, results, etc.                           |      |                 | _____        |

(Use reverse side for additional remarks)

I secured five farmers last winter to put on demonstrations with their home orchards. I showed these farmers how to prune their trees by pruning several myself in each orchard. I went back and gave spraying directions and helped to mix the first lot and spray a few trees myself in each orchard. I then advised an application of nitrate of soda. The results are that practically all the fruit raised in the county this year was raised in these five orchards, and my estimate of \$1000.00 on the reverse side I believe is very conservative as one farmer sold more than this amount worth of fruit and I do not believe that he would have sold any had he not carried out my instructions.

10 a 2.11

Space for agent's stamp

H O R S E S

1. How many pure-bred stallions have been brought into the county this year, due to your influence? \_\_\_\_\_
2. How many pure-bred jacks brought in due to your influence? \_\_\_\_\_
3. How many brood mares brought in due to your influence? \_\_\_\_\_
- a. How many demonstrations in feeding horses or mules? \_\_\_\_\_
5. How many horses or mules in these demonstrations \_\_\_\_\_  
 (Report results under "Remarks")
6. How many horses or mules fed and cared for according to methods you have advocated? \_\_\_\_\_
7. How many pure-bred stallions in county now? \_\_\_\_\_
8. How many pure-bred jacks in county now? \_\_\_\_\_

R E M A R K S :

(Use reverse side for additional remarks)

Space for agent's stamp

## DAIRY CATTLE

1. How many head of pure-bred bulls have been brought into the county this year through your influence? \_\_\_\_\_
2. How many head of pure-bred cows or heifers have been brought into the county this year through your influence? \_\_\_\_\_
3. How many head of pure-bred dairy cattle have you assisted your farmers in selling this year - through individual sales? \_\_\_\_\_
4. How many head of pure-bred dairy cattle have you assisted your farmers in selling this year - through group sales? \_\_\_\_\_
5. How many grade dairy cows have been brought into the county for breeding purposes this year through your influence? \_\_\_\_\_
6. How many cows have been tested at your instance to determine the profitable milk producers? \_\_\_\_\_
7. Do you carry or own a Babcock tester? \_\_\_\_\_
8. How many farmers have been induced to feed a better balanced ration to their stock? \_\_\_\_\_
9. How many head of stock so fed? \_\_\_\_\_
10. How many demonstrations in dairy work have you supervised? \_\_\_\_\_
11. How many cows in these demonstrations? (Report results under "Remarks") \_\_\_\_\_
12. How many new cream stations established this year due to your influence? \_\_\_\_\_
13. How many cream stations in county? \_\_\_\_\_
14. How many new cream routes established this year due to the influence of the county agent's work? \_\_\_\_\_  
(If creameries have been established make report)
15. How many cheese factories in your county? \_\_\_\_\_
16. How many cheese factories established in your county this year? \_\_\_\_\_
17. How many pure-bred dairy bulls in the county now? \_\_\_\_\_
18. How many pure-bred dairy cows in the county now? \_\_\_\_\_

Space for agent's stamp

## DAIRY CATTLE (Continued)

19. How many cow testing associations established this year due to your influence? (Give report if any) \_\_\_\_\_
20. How many dairy breeders' associations established this year due to your influence? (Give report if any) \_\_\_\_\_
21. How many dairy bull associations established this year? \_\_\_\_\_
22. Number of members in these associations \_\_\_\_\_
23. Number of bulls in these associations \_\_\_\_\_
24. Total number of cows kept by members of these associations \_\_\_\_\_
25. Total number of bull associations now in operation in your county \_\_\_\_\_

(Use reverse side for remarks)

Space for agent's stamp

## B E E F C A T T L E

1. How many head of pure-bred bulls have been brought into the county this year through your influence? \_\_\_\_\_
2. How many head of pure-bred cows or heifers have been brought into the county this year through your influence? \_\_\_\_\_
3. How many head of pure-bred beef cattle have you assisted your farmers in selling this year - through individual sales? \_\_\_\_\_
4. How many head of pure-bred beef cattle have you assisted your farmers in selling this year - through group sales? \_\_\_\_\_
5. How many head of grade cows have been brought into the county this year for breeding purposes, through your influence? \_\_\_\_\_
6. How many beef breeding herds were started this year due to your influence? \_\_\_\_\_
7. How many head of feeding cattle have been brought into the county this year through your influence? \_\_\_\_\_
8. How many beef feeding demonstrations did you supervise? \_\_\_\_\_
9. How many cattle in these feeding demonstrations? \_\_\_\_\_
10. On how many of these demonstrations were records kept? \_\_\_\_\_  
(Give methods, dates, and results in dollars, gains made, cost of gains, total profit, etc., under "Remarks")
11. Estimate the number of beef cattle cared for according to methods which you advocated - where methods were wholly followed \_\_\_\_\_
12. Estimate the number of beef cattle cared for according to methods which you advocated - where methods were partially followed \_\_\_\_\_  
(Give results of these methods and special campaigns along beef cattle lines under "Remarks")
13. Number of beef cattle breeders' associations or clubs formed \_\_\_\_\_
14. Number of members of such associations or clubs \_\_\_\_\_
15. Number of pure-bred beef bulls in county now? \_\_\_\_\_
16. Number of pure-bred beef cows in county now? \_\_\_\_\_

Space for agent's stamp

D I P P I N G V A T S

1. How many dipping vats have been built through your influence this year? \_\_\_\_\_
2. How many have you helped to construct? \_\_\_\_\_
3. How many have you helped to fill with the solution? \_\_\_\_\_
4. For how many have you tested the solution? \_\_\_\_\_
5. Total number built in county by all forces during the year \_\_\_\_\_
6. Total number in the county at this time \_\_\_\_\_
7. Estimate the total number of cattle dipped during the year \_\_\_\_\_

(For additional remarks use reverse side of this sheet)

Space for agent's stamp

H O G S!

H. W. OZLIN,

County Agent  
LYNNHAYES, VIRGINIA

1. How many head of pure-bred boars have been brought into the county this year due to your influence? 8
2. How many head of pure-bred sows or gilts have been brought into the county this year due to your influence? 55
3. How many head of pure-bred hogs have you assisted your farmers in selling this year - through individual sales? 12
4. How many head of pure-bred hogs have you assisted your farmers in selling this year - through group sales? None
5. How many herds of pure-bred hogs have been started through your influence? 2
6. How many hog feeding demonstrations did you supervise? 1
7. How many hogs in these demonstrations? 50
8. On how many of these demonstrations were records kept? 2
9. How many self-feeders secured at your suggestion? 5
10. How many farmers have you induced to start the growing of grazing crops for hogs? 4
11. Estimate number of hogs fed or cared for according to methods which you advocated 15
12. Give number of pure-bred boars in county now 27

(For remarks, incidents, &c., use other side and additional sheets if necessary)

Space for agent's stamp

## SHEEP AND GOATS

W. COLLIN

County Agent  
LYNCHBURG, VIRGINIA

1. How many head of pure-bred rams have been brought into the county this year through your influence? 2
2. How many head of pure-bred ewes have been brought into the county this year through your influence? 0
3. How many head of pure-bred sheep and goats have you assisted your farmers in selling this year - through individual sales? None
4. How many head of pure-bred sheep and goats have you assisted your farmers in selling this year - through group sales? None
5. How many grade ewes have been brought into the county this year for breeding purposes due to your influence? 10
6. How many flocks have been started? 1
7. How many sheep-feeding demonstrations did you supervise? None
8. How many sheep in these demonstrations? \_\_\_\_\_
9. On how many of these demonstrations were records kept? \_\_\_\_\_
10. How many farmers did you induce to grow grazing crops for sheep? \_\_\_\_\_
11. Estimated number of sheep fed or cared for according to methods which you advocated 0
12. Number of pure-bred rams in county now 2
13. Number of pure-bred ewes in county now 0
14. Report results of campaign for more sheep, eradication of dogs, etc., under "Remarks".

(For additional remarks, etc., use reverse side of sheet)

Space for agent's stamp

H. W. GZLIN

COUNTY OF... VIRGINIA

## P O U L T R Y

- |  |            |       |
|--|------------|-------|
| 1. Number of poultry demonstrations  |            | 18    |
| 2. Number of each kind of poultry grown and cared for according to methods which you advocated | ( Chickens | 2010  |
|  | ( Ducks    | _____ |
|  | ( Guineas  | _____ |
|  | ( Turkeys  | _____ |
|  | ( Geese    | 100   |
|  |            | ===== |
|  | TOTAL      | 2110  |
| 3. On how many farms has poultry management been improved as a result of your work?            |            | 25    |
| 4. How many birds on these farms?  |            | 0     |
| 5. How many communities have adopted a standard variety of poultry?                            |            | 2000  |
| 6. On how many creek routes are poultry products collected?                                    |            | 2000  |
| 7. How many flocks culled through your efforts?  |            | _____ |
| 8. Number of birds in flocks culled  |            | 15    |
| 9. Number of birds eliminated through culling  |            | 175   |
| 10. How many farmers were induced to raise standard bred poultry this year?                    |            | _____ |
| 11. How many demonstrators were induced to practice early hatching?                            |            | 15    |
| 12. How many winter feeding demonstrations?  |            | _____ |
| 13. Number of birds in these demonstrations?   |            | 0     |
| 14. Number of new poultry houses erected at your suggestion                                    |            | _____ |
| 15. Number of poultry houses remodeled at your suggestion                                      |            | _____ |
| 16. Report on reverse side of this sheet any work done on poultry diseases.                    |            | _____ |

(For additional remarks use reverse side of this sheet)

Space for agent's stamp

## LIVE STOCK DISEASES AND PESTS

H. W. [unclear]  
LYNNHAYES, VIRGINIA

1. How many demonstrations have been conducted through your influence in treating or testing livestock for the control of the following:

		Demon- strations	* Animals treated
CATTLE	(Blackleg -----		
	(Anthrax or charbon -----		
	(Digestive and other troubles -----		
	(Tuberculosis -----		
	(Ticks -----		
	(Lice -----		
HOGS	(Cholera (single treatment) -----	1	25
	(Cholera (simultaneous treatment) -----	1	10
	(Digestive and other troubles -----	1	10
	(Worms -----	1	10
	(Lice -----	1	10
	(Mange -----	1	10
SHEEP	(Stomach worms -----	1	10
	(Digestive and other troubles -----		
	(Grubs -----		
	(Ticks -----		
HORSES	(Spinal meningitis -----	1	1
	(Digestive ailments -----		
	(Anthrax or charbon -----		
	(Distemper -----		
	(Accidents -----	1	1
	(Other troubles -----		

2. State in how many of the above demonstrations you actually treated livestock to demonstrate the method of treatment and the number of animals actually treated by you:

	Demon- strations	Animals
CATTLE, for Blackleg -----		
CATTLE, for Tuberculosis -----		
CATTLE, for Anthrax or charbon -----		
HOGS, for Cholera -----		
HORSES, for Anthrax or charbon -----		

3. Have you instruments for such demonstrations? Yes
4. Report results of treatments and of campaigns for eradication or control of diseases or pests under "Remarks": (Use reverse side of sheet).

\* Include all animals treated through your influence.

Hog cholera got started in one section of the county last summer in a bad way, but the farmers got so busy and in short order so had the serum and injected into all the hogs in that section, this checked the cholera, and no more trouble have been reported this year.

Space for agent's stamp.

## FERTILIZERS

H. W. OGDEN,  
County Agent  
LYNNHAVEN, VIRGINIA

- |   |            |
|---|------------|
| 1. How many farmers have you advised regarding the proper use of fertilizers?           | 12         |
| 2. How many fertilizer demonstrations are the farmers conducting with you?              | 6          |
| 3. Total acreage in these demonstrations  | 15         |
| 4. How much fertilizer used on such demonstrations? ( tons )                            | 2.5        |
| 5. How many communities have you influenced to buy fertilizers cooperatively?           | 1          |
| 6. Quantity bought cooperatively ( tons )   | 61         |
| 7. Value of fertilizer bought cooperatively (actual price paid by cooperative purchase) | \$ 2922.00 |
| 8. Total amount saved by cooperative purchases  | \$ 244.00  |
| 9. Number of farmers home-mixing fertilizer on your advice                              | None       |
| 10. Estimated number of tons home-mixed   |            |
| 11. Estimated saving to farmers (per ton) \$  |            |

(For additional remarks use reverse side of sheet.)

Space for agent's stamp

M A N U R E

N. W. OGLETHORPE  
County Agent  
LYNNHAVEN, VIRGINIA

1. How many farmers have you induced to take better care of farm manure? 2
2. How many have provided manure sheds at your suggestion? 5
3. How many are composting farm manure and waste products? 5
4. How many manure spreaders have been secured this year through your influence? 2
5. How many farmers are using phosphate or other material for reinforcing farm manure? NONE

(For additional remarks use reverse side of this sheet)

Space for agent's stamp

## S I L O S

H. W. OELIN,

County Agent,  
LYNCHBURG, VIRGINIA

1. How many silos have been built in your county this year? 3
2. How many silos built this year as a result of your advice? NONE
3. How many silos are in county now? 45

4. Of the number of silos in county now there are:

Tile	_____
Cement	_____
Stave	<u>44</u>
Stone	_____
Fit	_____
Other	<u>1</u>
	_____
TOTAL	<u>45</u>

(For additional remarks use reverse side of sheet)

Space for agent's stamp  
 H. W. OZLIN

COUNTY AGENT  
 LYNNHAVEN, VIRGINIA

L I M E

- |   |                  |             |
|---|------------------|-------------|
| 1. Number of demonstrators  |                  | <u>2</u>    |
| 2. Number of demonstrators reporting  |                  | <u>2</u>    |
| 3. Total number of acres in lime demonstrations   |                  | <u>10</u>   |
| 4. How many farmers, other than demonstrators, used lime this year due to your influence? |                  | <u>22</u>   |
| 5. Quantity of burned lime used   | Estimated (tons) | <u>60</u>   |
| 6. Quantity of limestone or its equivalent used   | Estimated (tons) | <u>150</u>  |
| 7. Total number of acres treated this year  | Estimated        | <u>120</u>  |
| 8. Number of local sources of lime developed  |                  | <u>None</u> |
| 9. Number of lime crushers installed as a result of your work                             |                  | <u>None</u> |
| 10. Number of lime kilns built as a result of your work                                   |                  | <u>None</u> |
| 11. Number of lime sheds constructed as a result of your work                             |                  | <u>None</u> |
| 12. Number of carloads shipped into your county   |                  | <u>None</u> |
| 13. Number of farms on which soil was tested for acidity                                  |                  | <u>5</u>    |

(For additional remarks use reverse side of this sheet)

Space for agent's stamp

FARM AND FARMSTEAD  
IMPROVEMENTS

H. W. GREEN,  
County Agent  
LYNNHURST, VIRGINIA

THINGS DONE WITH AGENT'S ASSISTANCE AND ADVICE

	Dwelling	Other
1. Number of buildings erected	_____	_____
2. Number of farm buildings improved	_____	_____
3. Number of new building plans furnished	_____	1
4. Number of farm buildings painted or whitewashed	_____	_____
5. Number of home water systems installed or improved this year	_____	40
6. Total number of such systems in county now	_____	Estimate 100
7. Number of home lighting systems installed in county this year	_____	Estimate 150
8. Total number of such systems in county now	_____	Estimate 400
9. Number of windmills erected this year	_____	4
10. Number of home grounds improved	_____	1
11. Number of farm and home sanitary conditions improved	_____	None
12. Number of homes screened against flies and mosquitoes	_____	None
13. Number of sanitary privies erected	_____	None
14. Number of septic tanks installed	_____	Estimate 30
15. Number of telephone systems installed	_____	None
16. Number of farmers furnished plans and induced to adopt systematic crop rotations	_____	_____
17. Total acreage of such rotations	_____	125
18. Number of new pastures established	_____	None
19. Total acreage of new pastures established	_____	None
20. Number of old pastures renovated	_____	None
21. Total acreage of old pastures renovated	_____	None

Space for agent's stamp

FARM AND FARMSTEAD IMPROVEMENTS (Continued)

H. W. OULAN

- |   |      |
|---|------|
| 22. Number of drainage systems established in county              | None |
| 23. Number of farmers induced to drain all or part of their farms | 1    |
| 24. Number of such acres drained - by tile                        | 50   |
| 25. Number of such acres drained - by ditch                       | None |
| 26. Number of farmers induced to remove stumps                    | 1    |
| 27. Number of acres from which stumps were removed                | 10   |
| 28. Number of farmers induced to terrace their sloping lands      | None |
| 29. Total acreage so terraced                                     |      |
| 30. Number of home gardens planted or improved                    | None |
| 31. Number of road improving demonstrations assisted in           | 1    |
| 32. Number of miles of improved roads resulting therefrom         | 00   |
| 33. Number of farmers who planted cover crops to be turned under  | 0    |
| 34. Number of new implements and tools bought:                    |      |

Binders	_____	Plows	_____
Hay presses	1	Hay loaders	1
Gas engines	_____	Farm levels	_____
2-horse cultivators	_____	Grading machines	_____
Tractors	_____	Hay rakes	_____
Motor trucks	4	Ensilage cutters	_____
Corn Planters	_____	Cream separators	_____
Ditching machines	_____	Spraying machines	_____
Mowers	_____	Furrow spreaders	_____
Grain drills	_____	Small tools	8
Disk harrows	_____		_____
1-horse cultivators	_____		_____

Space for agent's stamp

MISCELLANEOUS EXTENSION WORK

NEW ORLEANS  
 County of  
 LYNCHBURG, VIRGINIA

1. Number of visits by agent to	(Demonstrators -----	100	
	(Cooperators -----	100	
	(Other farmers -----	70	
	(Business men -----	30	
	(Boys' and girls' club members -----	150	
	TOTAL	470	
2. Number of miles traveled	(Railroad -----	1450	
	(Team -----		
	(Automobile -----	5501	
	(Otherwise -----		
	TOTAL	7201	
3. Calls on agent at office and home relative to work	- Personal	207	
4. Calls on agent at office and home relative to work	- Telephone	54	
5. Number of farmers' meetings held under auspices of agent or Extension Division		24	
6. How many meetings of all kinds, including field meetings, did you address?		26	
7. Total attendance at these meetings (approximate)		450	
8. How many field meetings held by you?		8	
9. Total attendance at these meetings		90	
10. What per cent of time spent at office work? <u>1/8</u>	How divided?	(Correspondence -----	24
		(Conference -----	20
		(Miscellaneous -----	20
		TOTAL	100
11. What per cent of time spent in field work? <u>7/8</u>	How divided?	(Supervising regular -----	50
		( demonstrations -----	20
		(Other farm visits -----	20
		(At meetings -----	5
		( Assisted in-short -----	5
		( course work -----	5
	(Organization and -----	15	
	( marketing -----	15	
	TOTAL	100	

Space for agent's stamp

MISCELLANEOUS EXTENSION WORK  
(Continued)

H. W. OLLI  
COUNTY AGENT  
Lynchburg, Virginia

	5
12. Number of official letters written	<u>516</u>
13. Number of articles relating to your work prepared for publication	<u>10</u>
14. Number of different circular letters prepared by you and sent out	<u>7</u>
15. Total number of copies of such letters (Give list and copy of each, if possible)	<u>1107</u>
16. Number of bulletins or circulars of U. S. Department of Agriculture distributed	<u>475</u>
17. Number of bulletins or circulars from State college or State department of agriculture distributed	<u>144</u>
18. Number of visits to schools relating to work	<u>30</u>
19. In how many schools did you assist in outlining an agricultural course?	<u>1</u>
20. How many extension schools or short courses did you assist in?	<u>None</u>
21. Total attendance at these schools	<u>None</u>
22. Total number of days you were engaged in these schools	<u>None</u>
23. Number of farmers who attended short courses at colleges as a result of your effort	<u>None</u>
24. Number of club boys who entered college for first time this year	<u>0</u>
25. How many times have you been visited by specialists from college or the Department?	<u>0</u>
26. Was there a county fair held in your county?	<u>Yes</u>
27. How many demonstrators, cooperators and club members had exhibits?	<u>45</u>
28. How many of these won prizes?	<u>26</u>
29. How many demonstrations have you in truck or small fruit?	<u>None</u>
30. How many were successful from a financial standpoint?	<u>None</u>
31. How many farm account books distributed to farmers?	<u>None</u>
32. How many farmers in your county are keeping complete cost records at your instance?	<u>None</u>
33. How many farmers in your county are keeping partial cost records at your instance?	<u>None</u>

COOPERATIVE EXTENSION WORK  
IN  
AGRICULTURE AND HOME ECONOMICS  
STATE OF VIRGINIA

No. 336

VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE  
AND THE UNITED STATES DEPARTMENT OF  
AGRICULTURE, COOPERATING.

EXTENSION DIVISION,  
VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE.

Lynchaven, Virginia,  
November 26, 1921.

Dear Club Member:

Enclosed is a check for the prize that you won at our County fair and I hope that you will put it to a use that will do you good in the future. I also want to thank you for the splendid interest that you have taken in Club Work this year. If you will take more and more interest in things of this kind and always do your part, you will find when you are older that it was training that was worth while.

The money for this prize was given you by the *Seaboard Bank* Bank in Norfolk. I want you to write the Bank how much you won and your appreciation of it. It will only take a few minutes to do this and it will make them want to help us again next year.

Wishing you much success, I am

Your friend,

H. W. Olin,  
County Agent.

*Encl. Letter No. 28*

No. 3119

COOPERATIVE EXTENSION WORK  
IN  
AGRICULTURE AND HOME ECONOMICS  
STATE OF VIRGINIA

VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE  
AND THE UNITED STATES DEPARTMENT OF  
AGRICULTURE, COOPERATING

EXTENSION DIVISION,  
VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE

Lynchaven, Virginia,  
September 24, 1931.

Dear Club Member:

The year is drawing to a close and it is almost time for our annual county fair; the time when YOU will show to the public what the boys and girls have done in club work this year in Princess Anne county. Dont these pretty fall days just make you feel like getting ready for the fair by putting your exhibit in good shape?

When you signed the enrollment card last spring to do club work you promised on your honor to show your work at the county fair. I am expecting YOU to stand by your promise and to do your part to make our club show at the fair this year something that we will all be proud of, a show that will make the older people open their eyes and take notice of the work you are doing. I want you to begin at once to prepare your exhibit for the fair.

If you are a corn club member begin now to pick out the best ears, so when the time comes to exhibit you will only have to match up the ten best ears for the show. I want ten ears and one single ear from each corn club member in the county at the fair and you promised to do this when you took the oath to plant last spring.

If you are a pig club member start now to clean up your pig and try to put on a little extra flesh to make it show up better and win the money at the fair. If you have some pigs to sell, bring the best to the fair for it will be an excellent place to dispose of them.

If you are a poultry club member and have raised enough chickens to pick out a good pen, separate them at once and feed them up to show, but if you cannot get a good pen then pick out one or two good pullets or cockerels to exhibit. You promised to bring some to the fair and the people of the county are expecting them.

Expecting you to do your duty to make your club show a good one, I am

Your friend,

*W. W. Ogden*  
County Agent.

Cir. Letter No. 27.

COOPERATIVE EXTENSION WORK  
IN  
AGRICULTURE AND HOME ECONOMICS

STATE OF VIRGINIA

No. 3904

VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE  
AND THE UNITED STATES DEPARTMENT OF  
AGRICULTURE, COOPERATIVE  
Ext. Letter No. 2

EXTENSION DIVISION,  
VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE.

Lynchaven, Virginia.  
August 16, 1921

DEAR CITY MEMBERS:-

We want you to get more out of club work in the future than you have in the past (in a social way) and, to make this possible, we are planning to hold a community picnic for your club \_\_\_\_\_ at \_\_\_\_\_.

We want you to make this your picnic so not only be there yourself but bring your people and friends with you; in this way making it a REAL COMMUNITY PICNIC.

This is our first attempt at a community picnic and, if you want it to be an AMAZING affair, help make it a big success by coming yourself and bringing a crowd. Club Members will bring their own lunch baskets and watermelons with them, and we will all have a good time together. (This will count for our regular August meeting.)

At this picnic we will tell you about our annual county picnic that we will hold this year at City Park in Norfolk August 31st, so you have two enjoyable occasions to look forward to. We are very anxious that you be present at both, for it will mean a big boost to club work in Princess Anne County.

Do not let anything keep you at home on the above date, for if you do you will certainly regret it.

Yours sincerely,

County Agent.

Home Reconstruction Agent.

COOPERATIVE EXTENSION WORK  
IN  
AGRICULTURE AND HOME ECONOMICS  
STATE OF VIRGINIA

VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE  
AND THE UNITED STATES DEPARTMENT OF  
AGRICULTURE, COOPERATION

EXTENSION DIVISION,  
VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE

Lynchaven, Virginia,  
June 30, 1921.

TO THE PARENTS OF CLUB MEMBERS-

Dear Friends:

It is easy enough to have a good attendance and hold good club meetings while school is in session, but the real test and the trying time comes during the summer while the schools are closed.

I want your cooperation in doing club work, for without it we cannot do your boys and girls the good that we should. I know that you are interested in giving your boys and girls all the train possible to fit them for their life's work and to make better citizens of them, and this is exactly what we are trying to give them in club work, but we cannot do it if your boys and girls are at home on the days we hold our monthly meetings. Attending these meetings is an important part of club work and all members obligate themselves to attend these meetings when they join the club.

I am asking you again to cooperate with us and encourage your boys and girls at home in their club work and to carry out their obligations by sparing them two or three hours each month from their duties at home so that they may be present at each meeting.

Our next meeting will be held at \_\_\_\_\_ o'clock P. M., and I am especially anxious that EACH member attend this meeting; also as many of the parents as possible. Miss Emma E. DeCorse, our new Home Demonstration Agent, will be at this meeting to meet the club members and their parents. Let's give her a big welcome to the county by having a 100% meeting. Its up to each parent and club member.

Very sincerely yours,

H. W. Ozlin,

County Agent.

Circular letter  
No. 25.

COOPERATIVE EXTENSION WORK  
IN  
AGRICULTURE AND HOME ECONOMICS  
STATE OF VIRGINIA

VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE  
AND THE UNITED STATES DEPARTMENT OF  
AGRICULTURE, COOPERATING

EXTENSION DIVISION  
VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE

Lynchaven, Virginia.  
March 18, 1921.

Dear Poultry Club Members:-

I am sending you herewith several good bulletins on poultry club work. I want you to read and study them very carefully, for they will be a big help to you in doing good poultry club work and in making an expert poultryman out of you in the future.

Do not throw bulletins away: Take care of them for future use.

I am also enclosing your record book for 1921, and when your chicks are ten weeks old tear out No. 1 report, fill it in from your calendar and mail to me AT ONCE, then put your record book away where it cannot get lost and continue to keep record of chicks on calendar until November 1st, when you will tear out No. 2 report and mail to me after you have filled it in from your calendar.

These reports do not require any postage in mailing to me, but they are very important and I want you to keep this letter as a guide in sending them in.

Remember that the 1921 Poultry Club is going to beat the record made by the 1920 club, so do YOUR PART. I am counting on you as never before to send me a good report this year, and if there is anything that you do not understand write to me about it and I will gladly either come and show you or write you.

TALK CLUB WORK, BOOST YOUR CLUB, AND MAKE YOUR CLUB A LIVE ONE.

Your friend

Circular Letter No. 24.

H. W. Gelin  
County Agent.

COOPERATIVE EXTENSION WORK

IN

AGRICULTURE AND HOME ECONOMICS

STATE OF VIRGINIA

No. 1541 - 2

VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE  
AND THE UNITED STATES DEPARTMENT OF  
AGRICULTURE, COOPERATING.

EXTENSION DIVISION,  
VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE.

Spotswood, Virginia.

February 19, 1921.

Dear Poultry Club Member:

Let's start early with our work this year and make the best record in Poultry Club work that we have ever made in Spotswood Anne County. The 1920 Poultry Club made a very good record, but I believe that you meant business when you joined the Poultry Club this year and that you are going to make the 1920 record look small compared with the 1921 record.

I am going to help you all I can this year in making your good record, and I want you to feel free to write to me at any time and to ask any question that you want to know about your chickens. If I do not visit you as often as you think I ought, please don't blame me, but remember that I have about 150 boys and girls in the County to look after besides my other work, which is growing all the time.

The purpose of this letter is to find out where you expect to get your eggs for use in Club work this year, so I want you to fill out the enclosed card, (which is addressed and requires no postage) and return it to me at once. You remember that I told you at our last meeting that you could set or get your own eggs so long as they were pure bred, so do not think that you have to get eggs from me, but fill out the card anyway and mail it at once so that I will know whether you want me to get your eggs or whether you are going to furnish yourself.

Remember that every Poultry Club member will have to set at least three sittings of pure bred eggs this year, and that this is going to mean that you can make a much better record than is possible with one sitting.

Do not forget to fill out and mail the card at once.

With best wishes, I am

Your County Agent.

Cir. Letter No. 23.

H. W. OZLIN.

COOPERATIVE EXTENSION WORK  
AGRICULTURE AND HOME ECONOMICS  
STATE OF VIRGINIA

VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE  
AND THE UNITED STATES DEPARTMENT OF  
AGRICULTURE, COOPERATING.

EXTENSION DIVISION,  
VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE.

Lynchaven, Virginia,  
January 18, 1921.

To the Parents in Princess Anne County:

Dear Sir & Madam:

Knowing that you are interested in the boys' and girls' club work that I am trying to do in the county, I am giving you a brief report of some of the things I have done along this line in the three years I have been in the county.

In 1918 corn club work was about the only club project that I took up, and 45 boys were enrolled to raise an acre of corn. Thirty-five of these boys did their work well and made complete reports, making an average that year of 50 bushels of corn per acre.

In 1919 I enrolled 135 boys and girls in Corn, Pig and Poultry club work. Twenty-two boys made complete reports in Corn club work and an average of 55-1/2 bushels per acre, or 5-1/2 bushels more than the preceding year; 26 boys and girls secured registered pigs, and fed and cared for them according to instructions, making an average profit of \$31.00 each. Thirty-five boys and girls made complete reports in Poultry club work and an average profit of \$10.50 per member with their sitting of standard-bred eggs.

In 1920 the Corn club members made an average of 69-1/3 bushels per acre, or \$44.10 clear profit per member. The Pig club members made a clear profit of \$49.14 each. Sixty-nine boys and girls made complete reports in Poultry club work and an average clear profit of \$14.00 each.

We had the honor in both 1918 and 1919 of making the highest yield of corn on one acre in club work in the State of Virginia, one boy raising 175 bushels on his acre in 1918 and another boy 128 bushels in 1919. 113 bushels was our highest yield in 1920, and I do not know at this time whether it was beaten in the State or not.

We have seven organized Agricultural clubs in the county where the boys and girls hold monthly meetings to discuss their work with one another and where I do go before them to answer questions and give instructions as to carrying on their work.

I feel that the training that we are trying to give boys and girls in this club work is very valuable to all who join the club and then do what we ask them after they join. I am looking forward to 1921 as being the best year in club work that we have had. The purpose of this letter is to get you interested in the work, not only encourage your boys and girls to join and take an active part in the club, but I want to ask you to encourage them throughout the year to attend their monthly club meetings and to do their work as best they can. Also give your boys and girls to understand when they join the club that what they make will be theirs to do with as they see fit.

Yours very truly,  
H. W. GELIN,  
County Agent.

W. Letter No. 2

Space for agent's stamp

MISCELLANEOUS EXTENSION WORK

(Continued)

County Agent  
LYNNHAVEN, VIRGINIA

- 34. How many farmers in your county are practicing fall plowing as a result of county agent's work? 5
- 35. How many wood lots have been improved at your suggestion? None
- 36. How many farmers in your county have been influenced to grow sugar cane or sorghum for syrup? None
- 37. How many farmers began keeping bees this year at your suggestion? None
- 38. Number of hives involved in these demonstrations \_\_\_\_\_
- 39. How many farmers induced to transfer from old to improved hives? \_\_\_\_\_
- 40. Number of hives involved in these transfers \_\_\_\_\_
- 41. How many new queens introduced? \_\_\_\_\_
- 42. How many honey extractors purchased? None

CROP	Improved seed secured		Improved seed offered for sale	
	Farms	Bushels	Farms	Bushels
Corn	2	25	0	100
Cotton		(lbs)		(lbs)
Oats				
Potatoes	1	0		
Tobacco		(oz.)		(oz.)
Other				

(For additional remarks, reports, etc., use other side and extra sheets)

Space for agent's stamp

SPECIAL REPORT BY WHITE AGENTS ON WORK WITH

NEGRO FARMERS

NOTE:- The data reported on this and following page must be included in your report on all work done. Negro agents need not report on these sheets.

1. Number of negro demonstrators (all crops) \_\_\_\_\_
2. Number of negro demonstrators reporting (all crops) \_\_\_\_\_
3. Total acreage of all crops grown under improved methods on negro demonstration farms \_\_\_\_\_
4. Number of negro cooperators (all crops) \_\_\_\_\_
5. Total acreage of all crops of negro cooperators \_\_\_\_\_
6. Number of negro farmers who planted pure or selected seed on their demonstrations \_\_\_\_\_
7. Number of negro farmers you have influenced to select seed for next year's crop \_\_\_\_\_
8. Estimated quantity of all seed selected by negro farmers (bushels) \_\_\_\_\_
9. Number of negro farmers who fall-plowed their demonstration acres \_\_\_\_\_
10. Approximately, how many negro farmers in your territory are following demonstration methods on their farms? \_\_\_\_\_
11. Name the principal crops grown under demonstration methods by negro demonstrators and cooperators \_\_\_\_\_
  
12. Number of pure-bred animals bought by negro farmers at your suggestion - - - - -
 

(Horses - - - - -	_____
(Beef cattle - - - - -	_____
(Sheep and goats - - - - -	_____
(Dairy cattle - - - - -	_____
(Hogs - - - - -	_____
(Poultry - - - - -	_____
13. Number of negro farmers who have produced practically all their home food and feed due to your influence \_\_\_\_\_
14. Number of negro agricultural clubs or community organizations formed this year for the general improvement of rural conditions \_\_\_\_\_
15. Number of members \_\_\_\_\_

Space for agent's stamp

SPECIAL REPORT BY WHITE AGENTS ON WORK WITH  
 NEGRO FARMERS (Cont'd)

- |  |                                 |       |
|--|---------------------------------|-------|
|  | (New houses built - - - - -     | _____ |
|  | (New barns built - - - - -      | _____ |
| 16. Farm and rural improvements made                 | (New schools built - - - - -    | _____ |
| due to agent's influence - - - - -                   | (New churches built - - - - -   | _____ |
|  | (New toilets built - - - - -    | _____ |
|  | (Buildings improved or repaired | _____ |
| 17. Number of Farm Makers' Clubs organized this year |                                 | _____ |
| 18. Number of members in these clubs                 |                                 | _____ |
| 19. Number of Home Makers' Clubs organized this year |                                 | _____ |
| 20. Number of members in these clubs                 |                                 | _____ |

Space for agent's stamp

SUCCESSFUL UNDERTAKINGS

H. W. GILLEN

County Agent  
LYNNHAVEN, VIRGINIA

Each county agent will be expected to report three (3) important pieces of extension work attempted and successfully accomplished by him during the year. Details of your plan, method of procedure, and results, together with any other interesting facts and observations concerning each piece of work, should be included.

This sheet and as many additional sheets as are necessary should be used for this purpose.

COOPERATIVE EXTENSION WORK H. W. OZLINS  
IN  
AGRICULTURE AND HOME ECONOMICS  
STATE OF VIRGINIA

County Agent  
LYNNHAVEN, VIRGINIA

VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE  
AND THE UNITED STATES DEPARTMENT OF  
AGRICULTURE, COOPERATING.

EXTENSION DIVISION,  
VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE.

Under Talking No. 1.

Work Done With Milk Producers Association.

About one year ago the milk Producers of Norfolk and Princess Anne Counties called a meeting in the Chamber of Commerce of Norfolk to consider what could be done to better their present condition in marketing their milk and to put dairying in this section on a sound footing.

Mr. F. L. Portlock, County Agent of Norfolk county and myself were present at this meeting to give such advice as might be asked of us and to render any other service that we could to help the local dairymen. At this time it seemed as if the local dairymen were in danger of being run out of business, for a large supply of milk was being shipped into Norfolk daily from the Valley of Virginia and was being retailed at a price much below what the local dairymen could afford to dispose of their grade A milk for, and the consumers were turning to the Valley or grade B milk because of the cheaper price.

Mr. Portlock and myself got together and analyzed the situation out as best we could, and we found that the local dairymen were not only competing against the Valley milk but were competing against themselves all over the city of Norfolk, so when another meeting was called we urged the dairymen to organize into a stock company and operate a central distributing station owned by themselves and thus be able to meet the price of outside milk by reducing the cost of the present system of distribution. This plan was received very coldly by most of the large dairymen who would not agree to give up their individual milk routes they had worked so hard to establish, and nothing definite was done at this meeting.

However Mr. Portlock and myself kept urging this plan of salvation and secured specialist from both Blacksburg and Washington to come down and help us put this thing across, but meeting after meeting was held without anything definite being done, finally though we got enough thinking our way and get them organized under a charter to sell stock for the purpose of operating a distributing station owned by the local dairymen.

At the present they have sold enough stock and have enough milk pledged to guarantee a distributing plant which I hope will be in operation in a few months at most.

H. W. OZLINS  
County Agent  
LYNCHBURGH, VIRGINIA

COOPERATIVE EXTENSION WORK

IN  
AGRICULTURE AND HOME ECONOMICS

STATE OF VIRGINIA

VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE  
AND THE UNITED STATES DEPARTMENT OF  
AGRICULTURE, COOPERATION

EXTENSION DIVISION,  
VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE

Successful Undertaking No. 2.

Tile Drainage Work.

I have often thought since I have been in this county as County Agent, that if I could get some tile-drainage work started that it would mean more to Princess Anne County than anything else that I could possibly start, for the entire county is flat or slightly rolling and fully 95% of it has to be drained in some way to make farming it profitable and the present system of drainage is by open ditch which in many cases are so constructed that they really do not drain at all but is simply a harbor for weeds, bushes and briars.

I began talking tile-drainage about two years ago and had Mr. C. E. Seitz, Agricultural Engineer for the Extension Division, to come down and help me, and together we visited some of the best farmers to interest them in tile drainage and to explain the advantages of tile drainage over the open ditch way, but we made slow progress as most of the farmers argued that under-surface drainage would not work in so flat a country.

I did not give up however and persuaded Mr. Seitz to put on a tile exhibit at our county fair in October 1920, this was done and Mr. Seitz stayed with the exhibit to explain the system to such farmers that were interested enough to ask any questions.

The result of this work was that Mr. B. saw that tile drainage was far ahead of the open ditch way and arranged with Mr. Seitz to have fifty acres of his farm tiled drained as soon as the work could be done. This work was actually done last spring under the supervision of Mr. Seitz, 41000 feet of tile was laid on fifty acres of land, and while it is yet too early to get any definite results Mr. B. says that he is well pleased thus far and that the investment is already paying him a dividend in larger crops produced of land once taken up by open ditches..

I am hoping to get other tile work started in the near future and I believe that once the farmers learn the great advantages of it the work will go forward with a rush.

COOPERATIVE EXTENSION WORK

IN  
AGRICULTURE AND HOME ECONOMICS

STATE OF VIRGINIA

H. W. OZLIN,

County Agent,  
LYNCHBURG, VIRGINIA.

VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE  
AND THE UNITED STATES DEPARTMENT OF  
AGRICULTURE, COOPERATING.

EXTENSION DIVISION,  
VIRGINIA AGRICULTURAL AND MECHANICAL  
COLLEGE AND POLYTECHNIC INSTITUTE.

Successful Undertaking No. 3.

Work With County Fair.

In beginning this article I feel that it is necessary for me to go back about three years and give the history of our Fair's birth.

About three years ago I asked the leading farmers from every section of the county to meet me at the Court House, for the purpose of considering ways and means of starting a county fair in Princess Anne, eight farmers met me at this time and after discussing the question at some length these men decided with me that we needed a good county fair and offered their services to put the idea across.

The county fair idea ~~was~~ began to grow from this time, and other meetings were held until enough men were interested in the proposition to organize the Association and enough stock was soon sold to insure success, the grounds were then located and purchased and permanent buildings erected in time for our first fair in October 1919.

This first fair, as we expected, was small in both exhibits and attendance, and the exhibits that were shown were of a non-descript character, showing no judgment in selecting them at all, but new interest was created in the undertaking and plans were started at that time for the next or 1920 fair. The 1920 fair made a good growth in both exhibits and attendance and the quality of the exhibits were much improved.

The 1921 fair almost doubled the first fair in both exhibits and attendance and the quality of exhibits were all of 100% better than the first year. The main feature of this year's fair was that we cut out all carnival and gambling devices that we had heretofore tolerated, the people liked this change and gave their approval of it.

This fair proposition has taken a lot of hard work on my part, but I feel that it has been the most successful project that I have taken up in the county and that it has been ~~all~~ the worth all the time and work that I have put on it, because I feel that it has put county agent work in the county to stay and there is no better place for a county agent to show his work than at a county fair.



BOYS' CLUB WORK

Use separ

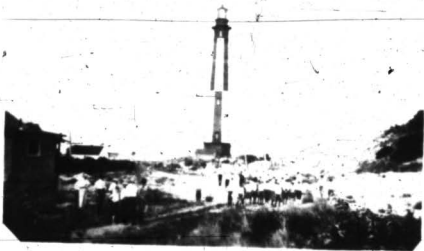


ble.

Giving club boys  
instructions at a  
regular meeting

MADE  
BY  
THE  
BOYS'

MADE  
BY  
THE  
BOYS'



Club boys at Cape Henry  
5 hour course

## RECORD OF CROPS REPORTED BY BOYS' CLUBS

ESTIMATE FROM  
CLUBS NOT REPORTING

Kind of Club	Total enrollment.	Number of acres	Com-plete reports received	Total production (bushels or pounds).	Average yield per acre	Average cost per bushel or pound	Total cost of production	Total value of crop	Total profit	Number of members	ESTIMATE FROM CLUBS NOT REPORTING	
											Estimated total production	Estimated total value
Corn	30	30	16	Bu. 823	Bu. 67	\$0.51	\$2788	\$658.40	\$350.91	14	Bu. 476	\$786.80
Peanuts				Bu.	Bu.						Bu.	
Peanut hay				Tons	T.						T.	
Irish potatoes				Lbs.	Bu.						Bu.	
Sweet "				Lbs.	Bu.						Bu.	
Grain sorghum				Bu.	Bu.						Bu.	
Wheat				Bu.	Bu.						Bu.	
Oats				Bu.	Bu.						Bu.	
Peas				Bu.	Bu.						Bu.	
Pea hay				Tons	T.						T.	
Soy beans				Bu.	Bu.						Bu.	
Soy bean hay				Tons	T.						T.	
Velvet beans				Bu.	Bu.						Bu.	
Seed cotton				Lb.	Lb.						Lb.	

Number of bushels of purebred seed corn distributed to club boys 12 bu.Number of bushels of other purebred seed distributed to club boys noneNumber of club members planted extra crops (beans, peas, etc.)? 2.

RECORD OF LIVESTOCK REPORTED BY BOYS' CLUBS

ESTIMATE FROM CLUBS FOR REPORTING

Kind of Club	Enroll- ment in clubs	Complete reports received	Total number of animals	Total initial weight (pounds)	Total final weight (pounds)	Average cost per pound	Total cost	Total value	Total profit	Number members	Estimated total number pounds	Estimated total value
<b>PIGS</b>	28	13	15	1125	2940	\$0.11	\$192.65	\$372.80	\$153.15	15	1950	\$314.00
Fattening dams	2	2	2	64	232	0.12	27.84	34.80	6.96			
Growing "	16	7	7	275	1145	0.11	116.50	184.80	68.30	9	1150	184.00
Sow and litter	10	5	5	825	1553	0.11	170.83	232.95	62.12	5	1250	1500.00
<b>SHEEP</b>												
Demonstrations												
<b>BEEF CATTLE</b>												
Fattening dams												
Growing "												
Cow-calf "												
<b>DAIRY CATTLE</b>												
Growing dams												
Cow-calf "												
<b>MISCELLANEOUS</b>												
Demonstrations												

Number starting with birds with eggs Produced  
with birds with eggs Birds Doz eggs

No. of Doz of  
birds eggs

**POULTRY**

Demonstrations 100 49 1 48 1085 41 14 34.4 1722.51 1383.51 51 918

Number of purified Pigs distributed to club boys ----- 10 -----  
 " " grade " " " " -----  
 " " purified CALVES " " " " -----  
 " " grade " " " " -----  
 " " purified SHEEP " " " " -----  
 " " grade " " " " -----  
 " " purified POULTRY " " " " -----  
 " " EGGS from purified poultry distributed to club boys (doz) 155 -----

## RECORDS OF CROPS REPORTED BY FARM MAKER'S CLUBS (Negro)

## ESTIMATE FROM CLUBS NOT REPORTING

Kind of Club	Total enrollment	Number of acres	Complete reports received	Total production (bushels or pounds)	Average	Average	Total cost of production	Total value of crop	Total profit	Number of members	Estimated total production	Estimated total value
					yield per acre	cost per bushel or pound						
Corn				Bu.	Bu.	\$	\$	\$	\$		Bu.	\$
Peanuts				Bu.	Bu.						Bu.	
Peanut hay				Tons	T.						T.	
Irish potatoes				Bu.	Bu.						Bu.	
Swiss potatoes				Bu.	Bu.						Bu.	
Grain sorghum				Bu.	Bu.						Bu.	
Wheat				Bu.	Bu.						Bu.	
Oats				Bu.	Bu.						Bu.	
Peas				Bu.	Bu.						Bu.	
Peanut hay				Tons	T.						T.	
Soy beans				Bu.	Bu.						Bu.	
Soy bean hay				Tons	T.						T.	
Velvet beans				Bu.	Bu.						Bu.	
Seed cotton				Lbs.	Lbs.						Lbs.	
Miscellaneous												

Number of bushels of purebred seed corn distributed to club boys \_\_\_\_\_

Number of bushels of other purebred seed distributed to club boys \_\_\_\_\_

How many club members planted catch crops (beans, peas, etc.)? \_\_\_\_\_

RECORD OF LIVESTOCK REPORTED BY FARM MAKERS' CLUBS (Negro)

ESTIMATE FROM CLUBS NOT REPORTING

Kind of club or	Enrollment in clubs	Complete reports received	Total number of animals	Total initial weight (pounds)	Total final weight (pounds)	Average cost per pound	Total cost	Total value	Total profit	Number members	Estimated total number pounds	Estimated total value
PIGS												
Fattening Doms.						\$	\$	\$	\$			\$
Growing "												
Sow and litter												
SHEEP												
Demonstrations												
BEEF CATTLE												
Fattening dems.												
Growing "												
Cow-calf "												
DAIRY CATTLE												
Growing dems.												
Cow-calf "												
MISCELLANEOUS												
Demonstrations												
POULTRY												
Demonstrations			Number starting with birds	starting with eggs	Produced Birds	Doz eggs					No. of Birds	Doz of Eggs

Number of purebred PIGS distributed to club boys-----  
 " " grade " " " "-----  
 " " purebred CALVES " " " "-----  
 " " grade " " " "-----  
 " " purebred SHEEP " " " "-----  
 " " grade " " " "-----  
 " " purebred POULTRY " " " "-----  
 " " Eggs from purebred poultry distributed to club boys (doz)-----

**LIST OF BOYS MAKING 5 BEST RECORDS**  
**CORN**

Name	Address	Bushels	Variety	Cost per bushel	Net profit	Value of Prizes
Japon Batten	Omana	105	B. variety	27 1/2 ct	\$58.00	\$8.00
O. McCall	Back Bay	76	B. variety	39 ct	31.72	
Ray Sawyer	Pleasant Ridge	64	B. variety	35 ct	28.28	2.00
Ray Sawyer	London Bridge	62	B. variety	21 ct	35.40	5.00
W. J. Blair	London Bridge	56	B. variety	25 ct	29.60	3.50

PEANUTS  
value all at 80cts per bu.

Name	Address	Bushels of nuts	Pounds of hay	Cost per bushel	Net profit	Value of prizes
					\$	\$

**POTATOES**

Name	Address	Bushels	Cost per bushel	Net profit	Value of prizes
				\$	\$

**GRAIN SPRINGUS**

Name	Address	Bushels	Variety	Cost per bushel	Net profit	Value of prizes
					\$	\$

**LIST OF BOYS MARKING 5 BEST RECORDS**

**COTTON**

Name	Address	Pounds		Pounds seed	Cost per pound seed cotton	Net profit	Value of prizes
		seed cotton	lint				

**PIGS - Fattening Demonstration**

Name	Address	Number of Animals	Original value	Final value	Total cost of gain	Profit	Value of prizes

**PIGS - Growing Demonstration**

Name	Address	Number of animals	Original value	Final value	Total cost of gain	Profit	Value of prizes
Jonathan Hunter	London Bridge	1	11.00	335.00	16.50	\$ 7.50	\$ 8.00
Edward Craykester	2a, South	1	15.00	46.00	17.25	7.75	6.00
William Lawers	Ku. Norfolk	1	14.00	30.00	19.00	0.00	
Blepp Bauer		1	15.00	43.00	11.50	13.50	
Edward Antreas	Lymington	2	24.00	60.00	20.25	15.75	4.00

**PIGS - Sow and Litter Demonstration**

Name	Address	Number of animals	Original value	Final value	Total cost of gain	Profit	Value of prizes
Erica Atkins	Back Bay	Sow 2 Pigs	40.00	60.00	\$ 17.50	\$ 27.50	
Mary Green	Back Bay	Sow 2 Pigs	40.00	60.00	17.00	43.00	
Walker Gault	Lymington	Sow 2 Pigs	40.00	60.00	16.25	23.75	11.00
George Anderson		Sow 2 Pigs	40.00	60.00	16.00	24.00	
Carly Bught	Back Bay	Sow 2 Pigs	40.00	60.00	14.50	41.50	

LIST OF BOYS MAKING 5 BEST RECORDS

SHEEP Demonstration

Name	Address	Number of	Original	Final	Total cost	Profit	Value of
		animals	value	value	of gain	\$	prices
			\$	\$	\$	\$	\$

BEEF CATTLE - Fatening Demonstration

Name	Address	Number of	Original	Final	Total cost	Profit	Value of
		animals	value	value	of gain	\$	prices
			\$	\$	\$	\$	\$

BEEF CATTLE - Growing Demonstration

Name	Address	Number of	Original	Final	Total cost	Profit	Value of
		animals	value	value	of gain	\$	prices
			\$	\$	\$	\$	\$

BEEF CATTLE - Cow-Calf Demonstration

Name	Address	Number of	Original	Final	Total cost	Profit	Value of
		animals	value	value	of gain	\$	prices
			\$	\$	\$	\$	\$

LIST OF BOYS MAKING 5 BEST RECORDS  
DAIRY CALF - Growing Demonstration

Name	Address	Number of animals	Original value	Final value	Total cost of gain	Profit	Value of prizes
			\$	\$	\$	\$	\$

DAIRY CALF - Cow - Calf Demonstration

Name	Address	Number of animals	Original value	Final value	Total cost of gain	Profit	Value of prizes
			\$	\$	\$	\$	\$

POULTRY Demonstration

Name	Address	Number of birds	Total eggs produced	Total value	Total cost	Profit	Value of prizes
Laura M. Smith	London Bridge	74	2,222 2/3	\$192.08	\$46.33	\$152.72	\$12.00
Phyllis Henry	Lyons Farm	36	12.00	21.95	50.05	5.50	
Lucas Kroonmeyer	Lyons Farm	26		52.00	24.50	31.50	5.00
Kathleen E. Hill	A. S. Mayhew	26		52.00	19.50	32.50	70.00 exhibit
Herbert Denton	Pleasant Ridge	37		74.00	25.50	40.50	

MISCELLANEOUS Demonstration

Name	Address	Number of animals	Original value	Final value	Total cost of gain	Profit	Value of prizes
			\$	\$	\$	\$	\$