

Cooperative Extension Work in Agriculture
and Home Economics.

U. S. DEPARTMENT OF AGRICULTURE
AND STATE AGRICULTURAL COLLEGES
COOPERATING.

STATES RELATIONS SERVICE,
OFFICE OF EXTENSION WORK, SOUTH.
FARMERS' COOPERATIVE DEMONSTRATION WORK.

REPORT OF WORK OF THE COUNTY AGENT.

CALENDAR YEAR 1917.

DUE DECEMBER 31, 18

STATE, Virginia COUNTY, Pittsylvania

REPORT OF W. M. Perry COUNTY AGENT.

FROM JANUARY 1, 1917; TO DECEMBER 31, 1917.

APPROVED:

STATE AGENT.

DATE FORWARDED.

DIRECTOR OF EXTENSION WORK.

E. W. PERRY,
County Agent,
DANVILLE, VIRGINIA.

In submitting this, my fifth annual report, I feel that in some respects it is better than any of my reports of past years. Owing to circumstances beyond my control, actual reports from my demonstrators are very few. The circumstances are noted through the pages following.

The seeding of grasses the fall of 1916 was a complete failure, hence no reports for this year's mowing.

The same was true of alfalfa.

For corn, however, the year has been good.

Much is still unshucked, however, owing to the scarcity of labor, seeding of wheat and marketing of tobacco.

An unusually large crop of wheat has been seeded, probably 18 per cent larger than last year.

Scarcity of labor is discouraging dairying, and our people are planning to get in some beef cattle. About a car load of Shorthorn calves have been asked for by our farmers, which we will get next spring from Southwest Virginia.

The boys it will be noted had a good year. Like the men, however, they have left much of their corn unshucked, and a considerable number of reports will be late in coming in.

In other matters, such as liming, silos, etc. this year will compare favorably with other years.

In conclusion, would state that the transition from a line of strictly fine tobacco growing to other crops is a slow

(Over)

ANNUAL REPORT FORM AND INSTRUCTIONS TO AGENTS.

The agent's annual report should be a complete summary of all the work performed during the year. This is the only record that the officials of the Extension Division of the State and the Department have of the agent's activities.

The only means of making such a report is to keep field notes or a field diary of everything that is done each day. It is well to not only keep notes of things actually done, but to make some brief observations of general conditions as found from time to time. Many things which seem of minor importance to the agent may be very valuable to the head offices when asked for detailed information regarding certain localities.

An agent's efficiency and the success of his work is necessarily judged from this Office by what is contained in his report. Your District and State Agent may know that you are rendering efficient service, but it is absolutely essential to have something on record to show that the work has been done, when outside parties who can not possibly inspect your work desire definite and accurate information in regard to the results that are being accomplished in local territory.

Every agent in the work has been instructed, by circular letter and by the supervising force at agents' meetings, as to the importance of keeping systematic records throughout the year. If this advice has been followed you should have no difficulty in rendering your annual report upon the forms which are herewith attached. These are broad enough to include the activities of the agents in the entire territory covered by the Extension Work in the South. Some of the questions will not apply to your local territory, and these, of course, need not be answered.

In some instances you will observe that the same form is used for several crops. Be sure to use separate sheets for each crop named under the heading. For example, take the sheet headed "Small Grains", under which are included oats, wheat, barley and rye. In this case all the demonstrations in oats should be included on one sheet, all the demonstrations in rye on another, and so on for all the crops included under this heading.

Be sure to answer the questions in the order in which they are asked, and see that you give the information called for. If this is done, all the reports will be uniform when they are sent in to the State Agent's office, and in like manner the State Agents' reports will be uniform when sent to the Director's office in the State and then to the Washington Office.

It should be distinctly understood that these forms are only to summarize the statistical part of the report, and under each crop or heading such remarks, observations or points of interest as may be useful should be briefly

written out. The back of the respective sheets may be used for remarks on the crops reported on. No doubt many interesting features will be called to mind, which, if written up and sent in to the State Agent's office along with the replies to these definite questions, would be very valuable in giving the report that personal touch which proves of great value and interest in all reports of this nature.

In collecting the replies to the questions of a personal nature, the agent will have to depend on his tact and good judgment in approaching the farmer. A few, no doubt, will be averse to furnishing you with some of the information asked for, but if reliable data could be collected with reference to these points, it would enable the Department to get a rather definite idea as to the beneficial effects of the demonstration work in your section.

The forms that we are sending out include the following crops, groups of crops, and other miscellaneous work of the County Agent:

CROPS:

Corn
 Cotton
 Tobacco
 Small Grain
 Hay & Forage
 Cover Crops
 Summer Legumes
 Potatoes (Irish & Sweet)
 Truck Crops & Gardens
 Sugar Cane
 Orchards

LIVE STOCK:

Horses
 Dairy Cattle
 Beef Cattle
 Hogs
 Sheep & Goats
 Poultry
 Live Stock Diseases & Pests.

OTHER WORK:

Fertilizers
 Farm Manures
 Silos
 Dipping Vats
 Seed Selection
 Lime
 Rotations
 Pastures
 Organizations
 Farm Buildings
 Drainage
 Farm Machinery & Tools
 Clearing Land, Stumps, etc.
 Timber & Wood Lots
 Miscellaneous Demonstration Work
 Effect of Demonstration Work on
 Community, and Human Interest
 Features.
 Boys' & Girls' Clubs

If there is anything in any of these forms that is not thoroughly understood, discuss the matter with your District or State Agent or write to this Office for a more specific explanation.

written out. The back of the respective sheets may be used for remarks on the crops reported on. No doubt many interesting features will be called to mind, which, if written up and sent in to the State Agent's office along with the replies to these definite questions, would be very valuable in giving the report that personal touch which proves of great value and interest in all reports of this nature.

In collecting the replies to the questions of a personal nature, the agent will have to depend on his tact and good judgment in approaching the farmer. A few, no doubt, will be averse to furnishing you with some of the information asked for, but if reliable data could be collected with reference to these points, it would enable the Department to get a rather definite idea as to the beneficial effects of the demonstration work in your section.

The forms that we are sending out include the following crops, groups of crops, and other miscellaneous work of the County Agent:

CROPS:

Corn
 Cotton
 Tobacco
 Small Grain
 Hay & Forage
 Cover Crops
 Summer Legumes
 Potatoes (Irish & Sweet)
 Truck Crops & Gardens
 Sugar Cane
 Orchards

LIVE STOCK:

Horses
 Dairy Cattle
 Beef Cattle
 Hogs
 Sheep & Goats
 Poultry
 Live Stock Diseases & Pests.

OTHER WORK:

Fertilizers
 Farm Manures
 Silos
 Dipping Vats
 Seed Selection
 Lime
 Rotations
 Pastures
 Organizations
 Farm Buildings
 Drainage
 Farm Machinery & Tools
 Clearing Land, Stumps, etc.
 Timber & Wood Lots
 Miscellaneous Demonstration Work
 Effect of Demonstration Work on
 Community, and Human Interest
 Features.
 Boys' & Girls' Clubs

If there is anything in any of these forms that is not thoroughly understood, discuss the matter with your District or State Agent or write to this Office for a more specific explanation.

Owing to the large number of Corn Club members in the County we have comparatively few men demonstrators in corn. My experience has shown that where there is a club acre on a farm, it takes but a little while for the parent to adopt the methods learned from the boy.

While I have but 15 adult corn demonstrators, I figure out that on not less than 250 farms where there is a club acre the father has adopted better methods. The acreage on these farms in corn is 3,185. The number of acres on adjacent farms, work under improved methods, as the result of the club acres has not been computed.

The net result of the work is that practically no corn came into the County during the past year. Practically the whole county is supplied with home grown corn.

C O R N .
 (INCLUDING KAFFIR, MILD, FETERITA)
 SEPARATE SHEET FOR EACH.

SPACE FOR AGENT'S OFFICE.
 W. M. PERRY,
 County Agent,
 DANVILLE, VIRGINIA.

1. Number of demonstrators 15
2. Number of demonstrators reporting 5
3. Total acreage of corn grown under improved methods on demonstration farms 107
4. Average yield per acre on demonstrations (bushels) 44-21/46
5. Increased yield on demonstrations over ordinary methods 20
6. Number of cooperators _____; Acreage _____; Yield per A. _____ bu.
7. Number who planted pure or selected seed on their demonstrations 8
8. Number of farmers you have influenced to select seed for next year's crop _____; Estimated amount of seed selected _____ bu.
9. Number who fall plowed their demonstration acres _____
10. Number who turned under cover crops on their demonstration acres _____
11. Number of acres harvested for silage _____; Yield per acre _____ (tons)
12. Number of acres "hogged down" 4; Value per acre when utilized this way \$ _____
13. Number of acres treated for diseases or insect pests _____
14. How many farmers have you influenced to use better methods in growing corn this year? 250
15. Estimate total number of farmers in county who have been influenced to use better methods in corn growing since county agent work started 900
16. What per cent is this of total number of farmers in your county? 15

(FOR REWARDS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

COTTON.

SPACE FOR AGENT'S SIGNATURE

W. M. PERRY,
County Agent,
DANVILLE, VIRGINIA

1. Number of demonstrators _____
2. Number of demonstrators reporting _____
3. Total acreage grown under improved methods on demonstration farms _____
4. Average yield per acre on demonstrations (pounds seed cotton) _____
5. Increased yield per acre on demonstrations over ordinary methods _____
6. Number of cooperators _____; Acreage _____; Yield per acre in
pounds seed cotton _____
7. Number of demonstrators who planted pure or selected seed _____
8. Number of farmers you have induced to field select seed for next year's
crop _____
9. How many fall plowed their demonstration acres? _____
10. How many turned under cover crops on their demonstration acres? _____
11. Number of acres treated for diseases or insect pests _____
12. How many farmers have you influenced to use better methods in cotton grow-
ing this year? _____
13. Estimate the total number of farmers in your county who have used improved
methods since county agent work was started _____
14. What per cent of all the farmers of your county have been reached? _____
15. Have you been able to get the farmers in any community to grow but one va-
riety of cotton? _____; Give particulars: _____

TOBACCO.

SPACE FOR AGENT'S STAMP.

W. M. PERRY,
 County Agent,
 DANVILLE, VIRGINIA

1. Number of demonstrators _____
2. Number of demonstrators reporting _____
3. Total acreage in demonstration _____
4. Average yield per acre (pounds) _____
5. Increased yield of demonstrations over ordinary methods _____
6. How many farmers have you induced to plant pure selected seed? _____
7. How many farmers have you induced to field select seed for next year's crop? _____
8. How many fall plowed their demonstration acres? _____
9. How many turned under cover crops on their demonstration acres? _____
10. How many tobacco farmers did you influence to adopt a rotation system? _____
11. State the number of acres treated for insect pests _____
12. Estimate the total number of acres in your county which were worked by improved methods due to the county agent's influence _____

(FOR REBARKS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

On account of difficulty of getting a stand of crimson clover, I have conducted these demonstrations with the object in view of using the buckwheat as a nurse crop. In these cases the clover did well and the buckwheat yielded good returns in poultry food.

I shall advise the use of buckwheat generally next year to sow with crimson clover.

SMALL GRAINS.
(OATS, WHEAT, RYE, BARLEY, BUCKWHEAT.)

MADE FOR COUNTY AGENT
W. H. PERRY,
County Agent,
DANVILLE, VIRGINIA.

Buckwheat

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators 4
2. Number of demonstrators reporting 4 orally
3. Total acreage in this crop grown under improved methods on demonstration farms 4
4. Average yield per acre on demonstration farms (bushels) Did not thresh. Fed to poultry in straw.
5. Increased yield on demonstrations over ordinary methods (bushels) _____
6. Number of cooperators _____; Acreage _____; Yield per acre (bushels) _____
7. Number of demonstration acres threshed for grain _____
8. Number of demonstration acres cut for hay _____
9. Average yield of cured hay per acre on demonstrations (tons) _____
10. Increase per acre of cured hay on demonstrations over ordinary methods, tons _____
11. Number of acres grazed off _____; Estimated value per acre \$ _____
12. Number of acres turned under for soil improvement _____
13. How many acres were treated for insect pests? * _____
14. How many bushels of seed were treated for smut, rust, etc? _____
15. How many farmers have you induced to plant this crop for the first time? _____
16. Estimated total number of farmers in your territory who have been influenced to sow this crop since county agent's work started _____
17. What per cent is this of the total number of farmers in the county? _____

*NOTE.

UNDER REMARKS STATE THE NATURE AND RESULTS OF TREATMENT OF DISEASE FROM INSECT PESTS.
USE OTHER SIDE OF SHEET FOR THIS.

SMALL GRAINS.
(OATS, WHEAT, RYE, BARLEY, BUCKWHEAT.)

W. H. FERRY,
County Agent,
DANVILLE, VIRGINIA

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators _____
2. Number of demonstrators reporting _____
3. Total acreage in this crop grown under improved methods on demonstration farms _____
4. Average yield per acre on demonstration farms (bushels) _____
5. Increased yield on demonstrations over ordinary methods (bushels) _____
6. Number of cooperators _____; Acreage _____; Yield per acre (bushels) _____
7. Number of demonstration acres threshed for grain _____
8. Number of demonstration acres cut for hay _____
9. Average yield of cured hay per acre on demonstrations (tons) _____
10. Increase per acre of cured hay on demonstrations over ordinary methods, tons _____
11. Number of acres grazed off _____; Estimated value per acre \$ _____
12. Number of acres turned under for soil improvement _____
13. How many acres were treated for insect pests? * _____
14. How many bushels of seed were treated for smut, rust, etc? _____
15. How many farmers have you induced to plant this crop for the first time? _____
16. Estimated total number of farmers in your territory who have been influenced to sow this crop since county agent's work started _____
17. What per cent is this of the total number of farmers in the county? _____

*NOTE. UNDER REMARKS STATE THE NATURE AND RESULTS OF TREATMENT OF DISCASE FROM INSECT PESTS. USE OTHER SIDE OF SHEET FOR THIS.

SMALL GRAINS.
(OATS, WHEAT, RYE, BARLEY, BUCKWHEAT.)

W. M. PERRY,
County Agent,
DANVILLE, VIRGINIA.

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators _____
2. Number of demonstrators reporting _____
3. Total acreage in this crop grown under improved methods on demonstration farms _____
4. Average yield per acre on demonstration farms (bushels) _____
5. Increased yield on demonstrations over ordinary methods (bushels) _____
6. Number of cooperators _____; Acreage _____; Yield per acre (bushels) _____
7. Number of demonstration acres threshed for grain _____
8. Number of demonstration acres cut for hay _____
9. Average yield of cured hay per acre on demonstrations (tons) _____
10. Increase per acre of cured hay on demonstrations over ordinary methods, tons _____
11. Number of acres grazed off _____; Estimated value per acre \$ _____
12. Number of acres turned under for soil improvement _____
13. How many acres were treated for insect pests? _____
14. How many bushels of seed were treated for smut, rust, etc? _____
15. How many farmers have you induced to plant this crop for the first time? _____
16. Estimated total number of farmers in your territory who have been influenced to sow this crop since county agent's work started _____
17. What per cent is this of the total number of farmers in the county? _____

*NOTE. UNDER REMARKS STATE THE NATURE AND RESULTS OF TREATMENT OF DISEASE FROM INSECT PESTS. USE OTHER SIDE OF SHEET FOR THIS.

W. H. PERRY,
County Agent,
DANVILLE, VIRGINIA.

HAY, FORAGE OR COVER CROPS.

(NOTE: - This form to be used for such crops as Alfalfa, Erucan, Alsike, Red, Bur and Sweet Clovers, Lespedeza, Vetch, Vetch and Oats - Wheat or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy, Mixed Grasses and Clovers, Sudan, Johnson and Other Grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.)

Alfalfa

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators 53
2. Number of demonstrators reporting See opposite page.
3. Total acreage in this crop grown under improved methods on demonstrations 192
4. Average yield per acre on demonstration 3 (tons of cured hay)
5. Number of acres cut for hay 59
6. Increased yield of demonstration over ordinary methods _____ (tons cured hay)
7. Number of acres grazed off 5 1/2
8. Estimated value per acre of grazing \$ _____
9. Number of cooperators _____ Acreage _____ Yield per acre cured hay (tons) _____
10. How many acres of legumes in this class of crops were inoculated? All.
11. How many farmers ordered inoculating material through you from the Dept? All.
12. How many demonstration acres were turned under for soil improvement purposes? _____
13. Estimate total number of acres in county turned under by agent's advice _____
14. How many acres were sown this fall? 125
15. Estimate acreage grown in county before county agent's work started 16.
16. What is your estimate of the increased acreage of this crop in the county as the result of the agent's influence?

First year's increase	<u>35</u>	Give increase by year if possible.
Second "		Third year's increase <u>125</u>
		Fourth " " <u>47</u>
		Fifth " " <u>125</u>

(FOR SPERMAL, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

HAY, FORAGE OR COVER CROPS.

W. H. PERRY,
County Agent,
DANVILLE, VIRGINIA.

(NOTE: - This form to be used for such crops as ALFALFA, Crimsons, Alsike, Red, Bur and Sweet Clovers, Leapslers, Vetch, Vetch and Oats - Wheat or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy, Mixed Grasses and Clovers, Sudan, Johnson and other Grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.)

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators _____
 2. Number of demonstrators reporting _____
 3. Total acreage in this crop grown under improved methods on demonstrations _____
 4. Average yield per acre on demonstrations _____ (tons of cured hay)
 5. Number of acres cut for hay _____
 6. Increased yield of demonstrations over ordinary methods _____ (tons cured hay)
 7. Number of acres grazed off _____
 8. Estimated value per acre of grazing \$ _____
 9. Number of cooperators _____ Acreage _____ Yield per acre cured hay (tons) _____
 10. How many acres of legumes in this class of crops were inoculated? _____
 11. How many farmers ordered inoculating material through you from the Dept? _____
 12. How many demonstration acres were turned over for soil improvement purposes? _____
 13. Estimate total number of acres in county turned over by agent's advice _____
 14. How many acres were sown this fall? _____
 15. Estimate acreage grown in county before county agent's work started _____
 16. What is your estimate of the increased acreage of this crop in the county as the result of the agent's influence? _____
- Give increase by year if possible.
- First year's increase _____ Third year's increase _____
- Second " " _____ Fourth " " _____

(FOR REMARKS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

HAY, FORAGE OR COVER CROPS.

W. M. FERRI,
County Agent,
DANVILLE, VIRGINIA.

(NOTE: This form is to be used for such crops as Alfalfa, Crimson, Alsike, Red, Bur and Sweet Clovers, Lespedeza, Vetch, Vetch and Oats - Wheat or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy, Mixed Grasses and Clovers, Sudan, Johnson and other Grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.)

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators _____
 2. Number of demonstrators reporting _____
 3. Total acreage in this crop grown under improved methods on demonstrations _____
 4. Average yield per acre on demonstrations _____ (tons of cured hay)
 5. Number of acres cut for hay _____
 6. Increased yield of demonstrations over ordinary methods _____ (tons cured hay)
 7. Number of acres grazed off _____
 8. Estimated value per acre of grazing \$ _____
 9. Number of cooperators _____ Acreage _____ Yield per acre cured hay (tons) _____
 10. How many acres of legumes in this class of crops were inoculated? _____
 11. How many farmers ordered inoculating material through you from the Dept? _____
 12. How many demonstration acres were turned under for soil improvement purposes? _____
 13. Estimate total number of acres in county turned under by agent's advice _____
 14. How many acres were sown this fall? _____
 15. Estimate acreage grown in county before county agent's work started _____
 16. What is your estimate of the increased acreage of this crop in the county all the result of the agent's influence? _____
- | | |
|-----------------------------|------------------------------------|
| First year's increase _____ | Give increase by year if possible. |
| Second " _____ | Third year's increase _____ |
| | Fourth _____ |

(FOR REMARKS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

HAY, FORAGE OR COVER CROPS.

W. M. PERRY,
County Agent,
DANVILLE, VIRGINIA.

(NOTE:— This form to be used for such crops as Alfalfa, Crimson, White, Red, Bur and Sweet Clovers, Lespedeza, Vetch, Vetch and Oats - Wheat or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy, Mixed Grasses and Clovers, Sudan, Johnson and other Grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.)

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators _____
2. Number of demonstrators reporting _____
3. Total acreage in this crop grown under improved methods on demonstrations _____
4. Average yield per acre on demonstrations _____ (tons of cured hay)
5. Number of acres cut for hay _____
6. Increased yield of demonstrations over ordinary methods _____ (tons cured hay)
7. Number of acres grazed off _____
8. Estimated value per acre of grazing \$ _____
9. Number of cooperators _____ Acreage _____ Yield per acre cured hay (tons) _____
10. How many acres of legumes in this class of crops were inoculated? _____
11. How many farmers ordered inoculating material through you from the Dept? _____
12. How many demonstration acres were turned under for soil improvement purposes? _____
13. Estimate total number of acres in county turned under by agent's advice _____
14. How many acres were sown this fall? _____
15. Estimate acreage grown in county before county agent's work started _____
16. What is your estimate of the increased acreage of this crop in the county as the result of the agent's influence? _____
 _____ Give increase by year if possible.
 First year's increase _____ Third year's increase _____
 Second " _____ Fourth " _____

(FOR REMARKS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

SUMMER LEGUMINE
(COMMON SOY BEANS, VELVET BEANS, PEANUTS, ETC.)

W. H. PERRY,
County Agent,
DANVILLE, VIRGINIA.

Velvet Beans

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators 3 Experimental plats.
2. Number of demonstrators reporting _____
3. Total acreage of this crop grown under improved methods on demonstration farms 6
4. Average yield per acre on demonstrations -
Seed (bushels) _____, Cured hay (tons) _____
5. Increased yield on demonstrations over ordinary methods -
Seed (bushels) _____, Cured hay (tons) _____
6. Number of cooperators _____, Acreage _____, Yield per acre -
Seed (bushels) _____, Cured hay (tons) _____
7. Total acreage of demonstrators and cooperators threshed for seed _____
8. Total acreage of demonstrators and cooperators cut for hay _____
9. Number of acres grazed off 6; Estimated value per acre of grazing \$ _____
10. Total number of acres turned under for soil improvement _____
11. Total number of acres inoculated: 6 by Department cultures 6
by inoculated soils _____
12. Give estimate of the number of acres in your territory which were planted to this crop due to your influence _____
13. If possible give the increase by years -
First year's increase _____ acres Third year's increase _____ acres
Second " " _____ acres Fourth " " _____ acres

(FOR REBARS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

SUMMER LEGUMES.
(COWPEAS, SOY BEANS, VELVET BEANS, PEANUTS, ETC.)

SPACE FOR AGENT'S NAME.

W. W. PERRY,
County Agent,
DANVILLE, VIRGINIA.

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators _____
2. Number of demonstrators reporting _____
3. Total acreage of this crop grown under improved methods on demonstration farms _____
4. Average yield per acre on demonstrations -
Seed (bushels) _____, Cured hay (tons) _____
5. Increased yield on demonstrations over ordinary methods -
Seed (bushels) _____, Cured hay (tons) _____
6. Number of cooperators _____, Acreage _____, Yield per acre -
Seed (bushels) _____, Cured hay (tons) _____
7. Total acreage of demonstrators and cooperators threshed for seed _____
8. Total acreage of demonstrators and cooperators cut for hay _____
9. Number of acres grazed off _____; Estimated value per acre of grazing \$ _____
10. Total number of acres tilled under for soil improvement _____
11. Total number of acres inoculated _____ by Department cultures _____
by inoculated soils _____
12. Give estimate of the number of acres in your territory which were planted to this crop due to your influence _____
13. If possible give the increase by years -
First year's increase _____ acres Third year's increase _____ acres
Second " " _____ acres Fourth " " _____ acres

SUMMER LEGUMES.
(COMMON SOY BEANS, VELVET BEANS, PEANUTS, ETC.)

W. M. PERRY,
County Agent,
DANVILLE, VIRGINIA.

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators _____
2. Number of demonstrators reporting _____
3. Total acreage of this crop grown under improved methods on demonstration farms _____
4. Average yield per acre on demonstrations -
Seed (bushels) _____, Cured hay (tons) _____
5. Increased yield on demonstrations over ordinary methods -
Seed (bushels) _____, Cured hay (tons) _____
6. Number of cooperators _____, Acreage _____, Yield per acre -
Seed (bushels) _____, Cured hay (tons) _____
7. Total acreage of demonstrators and cooperators threshed for seed _____
8. Total acreage of demonstrators and cooperators cut for hay _____
9. Number of acres grazed off _____, Estimated value per acre of grazing \$ _____
10. Total number of acres turned under for soil improvement _____
11. Total number of acres inoculated _____ by Department cultures _____
by inoculated soils _____
12. Give estimate of the number of acres in your territory which were planted to this crop due to your influence _____
13. If possible give the increase by years -
First year's increase _____ acres, Third year's increase _____ acres
Second " " _____ acres, Fourth " " _____ acres

(FOR BARABAR, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

POTATOES.

(SWEET OR IRISH)

SPACE FOR AGENT'S SIGNATURE

W. M. PERRY,
County Agent,
DANVILLE, VIRGINIA.

1. Number of demonstrators _____
2. Number of demonstrators reporting _____
3. Total acreage of potato demonstrations _____
4. Average yield per acre on demonstrations (bushels) _____
5. Estimate number of acres treated for diseases, insects and pests, due to your influence _____
6. Estimate number of acres worked by improved methods due to your advice _____
7. Estimate number of acres in potatoes when agent's work started _____ Now _____
8. Estimate number of acres increased due to county agent's work _____
9. How have you been able to assist in marketing the crops? _____

(FOR RECORDS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

ORCHARDS

W. M. FURR,
County Agent,
DANVILLE, VIRGINIA

1. Number of demonstration home orchards 5
 Kind: Apple _____ Peach _____ (etc.) Assortment trees.
 2. Total number of trees in these demonstrations: 208
 Give statement of results on reverse side.
 3. Number of orchards inspected - - - - - 46 No. trees 3272
 4. Number of orchards pruned due to your influence - 46 No. trees 1472
 5. Number of orchards sprayed due to your influence - 15 No. trees 2000
 6. Number of peach orchards wormed due to your influence 5 No. trees 276
 7. Number of orchards planted due to your influence - 2 No. trees 200
-
- TOTAL 114 7210
8. How many commercial orchards have you assisted in caring for? 1
 9. How many trees did you actually spray? _____, prune 243, worm 55.
 10. Report of special campaigns, results, etc.

HORSES.

NAME OF AGENT'S OFFICE

W. M. PERRY,
County Agent,

DANVILLE, VIRGINIA.

1. Give number of pure blood stallions _____, and jacks _____, brought into _____ the county this year due to your influence.
2. Give number of brood mares brought in due to your influence _____
3. Give number of demonstrations in feeding horses or mules _____
4. Give number of horses or mules in these demonstrations _____
(Give results under "Remarks".)
5. Give number of horses or mules fed and cared for according to methods you have advocated _____
6. Give number of pure blood stallions in county when demonstration work started 4 , Number now 4
7. Give number of pure blood jacks in county when demonstration work started 3 , Number now 5

DAIRY CATTLE.

NAME OF COUNTY AGENT

W. N. PERRY,

County Agent,

DANVILLE, VIRGINIA.

1. How many head of pure bred dairy stock have been brought into the county through your influence? Bulls 16, Cows or Heifers 280.
2. How many grade dairy cows have been brought into the county for breeding purposes through your influence? _____
3. How many cows have been tested at your instance to determine the profitable milk producers? 12 this year.
4. Do you carry or own a Babcock tester? Yes.
5. How many farmers have been induced to feed a better balanced ration to their stock? _____ How many head of stock so fed? _____
(Give results under "Remarks")
6. How many demonstrations in dairy work have you supervised? _____
7. How many cows in these demonstrations? _____ (Give results under "Remarks")
8. How many new creameries established this year due to your influence? _____
9. How many pure bred dairy bulls in the county when county agent work was started? 6 How many now? 21
10. How many pure bred dairy cows in the county when county agent work was started? 44 How many now? 324
11. How many new cream routes established this year due to the influence of the county agent's work? _____
12. How many cow testing associations established under your influence? _____
13. How many dairy breeders? " " " " " " " " 1

W. M. FERRY,
County Agent,
DARTVILLE, VIRGINIA

BEEF CATTLE.

1. How many head of pure blood beef cattle have been brought in this year through your influence? Bulls _____, Cows or heifers _____.
2. How many head of grade cows have been brought in for breeding purposes through your influence? _____
3. How many beef breeding herds were started, due to your influence? _____
4. How many head of feeding cattle have been brought in through your influence? _____
5. How many beef feeding demonstrations did you supervise? _____
6. How many cattle in these demonstrations? _____
7. On how many of these demonstrations were records kept? _____
(Give methods, dates and results in dollars, gains made, cost of gains, total profit, etc., under "Remarks")
8. Estimate the number of beef cattle cared for according to methods which you advocated.
Number of cattle where methods were wholly followed _____
" " " " " partially " _____
(Give results of these methods and special campaigns along beef cattle lines under "Remarks")
9. Number of beef cattle breeders' associations or clubs formed _____
Number of members _____
10. Number of pure blood beef bulls in county when demonstration work started _____; Number now _____
11. Number of pure blood beef cows in county when demonstration work started _____; Number now _____
12. Give increase in shipments of beef cattle from the county by years since demonstration work started; _____

W. M. FERRY,
County Agent,
DANVILLE, VIRGINIA.

DIPPING VATS.

1. How many dipping vats have been built through your influence this year? _____
2. How many have you helped to construct? _____
3. How many have you helped to fill with the solution? _____
4. For how many have you tested the solution? _____
5. Total number built in county by all forces during the year _____
6. Total number in the county at this time _____
7. Estimate the total number of cattle dipped during the year _____
8. Give yearly increase in vats in county _____

1st year's increase _____	3rd year's increase _____
2nd " " _____	4th " " _____

W. M. PERRY,
County Agent,
DANVILLE, VIRGINIA.

SHEEP AND GOATS

DEMONSTRATION

SPECIFY IF SHEEP OR GOATS. SEPARATE SHEET FOR EACH

1. How many head of pure bred rams have been brought into the county through your influence? _____; How many ewes? _____
2. How many grade ewes have been brought into the county for breeding purposes due to your work? _____
3. How many flocks have been started? _____
4. How many sheep feeding demonstrations did you supervise? _____
5. How many sheep in these demonstrations? _____
6. On how many of these demonstrations were records kept? _____
(Give statement of production in dollars, rate, amount and cost of gain, profit, etc., as 'attach hereto)
7. Give results of grazing of crops in same manner as above.
8. Number of farmers induced to grow grazing crops for sheep _____
9. Estimated number of sheep fed or cared for according to methods which you advocated _____
10. Number of pure blood rams in county when demonstration started _____, Now _____
11. " " " " sheep " " " " " " " " _____, Now _____
12. Give results of campaign for more sheep, eradication of dogs, etc., under "Remarks".
13. Give increase in shipments of sheep from county by years since work started _____

(FOR REMARKS, INCIDENTS, SPECIAL REPORTS, ETC. USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

POULTRY.

W. M. PERRY,
County Agent,
DANVILLE, VIRGINIA.

1. How many poultry demonstrations? _____
2. Number of each kind of poultry grown and cared for according to methods which you advocate.

Chickens _____	Turkeys _____
Ducks _____	Geese _____
Guineas _____	
3. On how many farms has poultry management been improved as a result of your work? _____ Number of birds on these farms _____
4. Do you give advice on poultry diseases? _____ (Give results under "Remarks")
5. How many farmers have you induced to produce non fertile eggs? _____
6. Give number of eggs produced _____; Average price (dcs.) _____
7. How many communities are raising same kind of poultry? _____
8. Are poultry products collected on cream routes? _____

LIVE STOCK
DISEASES AND PESTS.

SPACE FOR AGENT'S NAME

W. M. FERRY;
County Agent,
DANVILLE, VIRGINIA.

1. How many head of stock have you or other extension workers induced farmers to have treated for diseases or pests?

Cattle treated for blackleg _____, anthrax or charbon _____,
 " " " tuberculosis _____, ticks _____, lice _____,
 " " " digestive and other troubles 1 _____
 (Give results under "Remarks")

Hogs treated for cholera (single treatment) - - - 84
 " " " (simultaneous treatment) - - - _____
 " " " worms _____, lice _____, mange _____
 " " " digestive and other troubles - - - 6 _____
 (Give results under "Remarks")

Sheep treated for stomach worms _____, grubs _____, scab _____,
 " " " ticks _____, Digestive and other
 (Give results under "Remarks") troubles _____

Horses treated for spinal meningitis _____, distemper _____,
 " " " digestive ailments _____, accidents _____,
 " " " anthrax or charbon _____, other _____
 (Give results under "Remarks") troubles _____

2. How many of the above did you actually treat or test?

Cattle: Blackleg _____, Anthrax or Charbon - - - _____,
 Tuberculosis - - - _____
 Hogs: Hog cholera 86
 Horses: Anthrax or Charbon _____

3. Have you instruments for such treatments? Have had four farmers to purchase sets, and I teach them how to use them.
4. Give results of campaigns for eradication or control of diseases or pests.
Newspaper publicity. Only an occasional outbreak of cholera.
5. Have you assisted in any way in the control of foot-and-mouth disease;
 if so, how? _____

FERTILIZER.

NAME FOR AGENT'S STATE
W. M. PERRY,
 County Agent,
DANVILLE VIRGINIA.

1. How many farmers have you advised regarding proper use of fertilizers? _____
2. How many fertilizer demonstrations are the farmers conducting with you? _____
3. How much fertilizer used on such demonstrations? _____ (tons)
4. How many communities have you influenced to buy fertilizers cooperatively? We have Farmers' Union Locals in almost every section which buys cooperatively, saving two to three dollars per ton.
 Quantity bought cooperatively _____ (tons) ton.
 Value of fertilizer bought cooperatively \$ _____
 Amount saved \$ _____
5. Number of farmers home-mixing fertilizer on your advice No home-mixing now on account of trouble in getting materials.
6. Estimated saving per ton to farmers \$ _____
7. Number of farmers who top-dressed crops with fertilizer at your suggestion 3

MANURE.

NAME OF COUNTY AGENT
 E. M. FERRY,
 County Agent,
 DANVILLE, VIRGINIA.

1. How many farmers have you induced to take better care of farm manure? _____
2. How many have provided manure sheds at your suggestion? _____
3. How many are composting farm manure and waste products? _____
4. How many manure spreaders are in the county? 15
5. How many have you helped to place? 4
6. How many farmers are using phosphate or other material for reinforcing farm manure? _____
7. Estimated quantity of farm manure now being saved in your territory _____ (tons).

SILOS.

W. M. PERRY,
County Agent,
DANVILLE, VIRGINIA.

1. How many silos built in county this year? 4
2. How many silos built as a result of your advice? 4 this year.
3. How many silos were in county when county agent's work was started? 4
How many in county now? 38
4. Of the number of silos in county now there are:
Tile _____, Cement 1, Stave 37, Stone _____, Other _____
5. Give growth in number of silos by years:
- | | | |
|-------------|-----------|--------|
| First year | <u>5</u> | (1913) |
| Second year | <u>6</u> | (1914) |
| Third year | <u>12</u> | (1915) |
| Fourth year | <u>5</u> | (1916) |
| Fifth " | <u>4</u> | (1917) |

UNDER THE AGENT'S SIGNATURE
 W. M. FERRY,
 County Agent,
 DANVILLE, VIRGINIA

L I M E .

1. Number of farmers using lime due to your influence 60
2. quantity used due to your influence 390 (tons)
 Burned lime _____ (tons), Limestone or its equivalent 390 (tons)
3. Number of acres treated first year of demonstration work _____ (19__)
4. " " " " second " " " " " 65 (1914)
5. " " " " third " " " " " 427 (1915)
6. " " " " fourth " " " " " 480 (1916)
7. " " " " fifth " " " " " 390 (1917)
- Total - - - 1362
8. Number of local sources of lime developed _____
9. Number of lime crushers installed as a result of your work _____
10. Number of lime kilns built as a result of your work _____

Car shortage cut us out of several car loads.

I assisted in the formation of a County Council of Safety last spring. Officers were elected and various committees were appointed to look after the various phases of the work.

We carried out a speaking campaign. Within two weeks 31 meetings were held at school houses and various community centers. The estimated attendance at these meetings was 1805 persons. No doubt these meetings were responsible for part of the increase in peas and corn production.

Four Farm Loan Associations were organized through my assistance and advice. These were recently merged into one Association with headquarters at our County seat. The farmers are now beginning to receive their money.

About 50 of the applications for loans have been approved to date. The average amount to be received is \$3000. The money is to be used largely in paying mortgages, building and fencing.

Our wheat campaign this fall has resulted in an increase of wheat acreage fully 18 per cent.

SPACE FOR AGENT'S NAME

W. M. FERRY,
County Agent,
DANVILLE, VIRGINIA,

ORGANIZATION.

- 1. How many farmers' clubs have you assisted in organizing? 2
- 2. Give total membership of these clubs _____
- 3. Give the name and address of each club and state briefly the object of each.
(Use other side if additional space is necessary)

County Council of Safety

Farmers' Loan Association

- 4. Is there a central county organization composed of delegates from the local clubs? _____
- 5. Is there any central county organization supporting your work? _____
If so, what is it called? _____
Who may be members of the central organization? _____
- 6. What other organizations of farmers or business men cooperate with or support your work? Danville Fair Association and the Danville Chamber of Commerce.
- 7. State the quantity of each farm product bought or sold by these organizations and the approximate saving to the farmer The Farmers Union in the purchasing of fertilizers effect quite a saving, but cannot tell the amount.
- 8. Have you attempted to keep a bulletin board in your office, listing things for sale and things wanted? _____

(FOR REMARKS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE AND ADDITIONAL SHEETS IF NECESSARY)

FARM AND FARMSTEAD
IMPROVEMENTS.

F. M. PERRY,
County Agent,
DANVILLE, VIRGINIA

THINGS DONE WITH AGENT'S ASSISTANCE AND ADVICE.

1. Number of buildings erected _____
2. Number of farm buildings improved _____
3. Number of new building plans furnished _____
4. Number of farm buildings painted or whitewashed _____
5. Number of home water systems installed or improved _____
6. Number of home water systems in county before demonstration work started _____
 Number now _____
7. Number of home lighting systems installed _____
8. Number of home lighting systems in county before demonstration work started _____
 Number now _____
9. Number of home grounds improved _____
10. Number of farm and home sanitary conditions improved _____
11. Number of homes screened against flies and mosquitoes _____
 Number of fly traps installed _____
12. Number of sanitary privies erected _____
13. Number of telephone systems installed _____
14. Number of farmers furnished plans and induced to adopt a systematic rotation _____
15. Total acreage of such rotations _____
16. Crops commonly used in these rotations:

W. M. FERRY,
County Agent,
DAVIEVILLE, VIRGINIA.

U. S. DEPT. OF AGRICULTURE

17. Number of new pastures established _____
18. Number of old pastures renovated _____ Acreage _____
19. Number of drainage systems established in county _____
20. Number of farmers induced to drain all or part of their farms _____
21. Number of swam acres drained - by tile _____ - by ditch _____
22. Number of farmers induced to remove stumps _____ Acreage _____
23. Number of farmers induced to terrace their sloping lands _____ Acreage _____
24. Number of home gardens planted or improved _____
25. Number of farmers induced to save surplus farm products for winter use _____
26. Number of road improving demonstrations assisted in _____
27. Number of miles of improved roads resulting therefrom _____
28. Number of farmers who planted cover crops to be turned under _____
29. Number of acres in each kind of cover crop:
- | | |
|------------|---------------|
| Crop _____ | Acreage _____ |
| Crop _____ | Acreage _____ |
| Crop _____ | Acreage _____ |
| Crop _____ | Acreage _____ |
30. Number of new implements and tools bought:
- | | | |
|---------------------------|------------------------|-------------------|
| Miscellaneous _____ | Miscers _____ | Hay rakes _____ |
| Grain drills _____ | Ensilage cutters _____ | |
| Disk harrows _____ | Cream separators _____ | |
| Tractors: two horse _____ | one horse _____ | Small tools _____ |
| Planting machines _____ | Etc. _____ | |

ORGANIZATION

NAME FOR AGENT'S GROUP
W. M. FERRY,
 County Agent,
DARVILLE, VIRGINIA.

- | | |
|--|--|
| | IMMIGRATIONS _____ 410
INCORPORATIONS _____
OTHER FARMERS _____
GROUND MEN _____
(GIVE A ONLY CLUB MEMBERS) <u>459</u> |
| 1. Number of visits by agent to _____ | |
| 2. Number of miles traveled _____ | (Railroad <u>1072</u>
(Team <u>3561</u>
(Otherwise <u>738</u> Total <u>5159</u> |
| 3. Calls on agent relative to work at office or home _____ | (Personal <u>73</u>
(Telephone <u>23</u> |
| 4. Number of farmers' meetings held under auspices of agent or Extension Division _____ | <u>36</u> |
| 5. How many meetings of all kinds did you address? _____ | <u>96</u> |
| 6. Total attendance at such meetings (approximate) _____ | <u>5451</u> |
| 7. How many field meetings held by you? _____ | About 35 addresses made on Sundays in addition to the above. |
| 8. Total attendance at these meetings _____ | |
| 9. What per cent of time spent at office work? <u>16</u> | HOW
DIVIDED (CORRESPONDENCE <u>50</u>
(CONFERENCE <u>25</u>
(MISCELLANEOUS <u>25</u>
_____ <u>85</u> |
| 10. What per cent of time spent in field work? <u>84</u> | (SUPERVISING REG. DEPT. _____
(OTHER FIELD VISITS <u>10</u>
HOW
DIVIDED (BY MEETINGS _____
(HELD IN SHOW _____
(HOUSE WORK _____
(ORGANIZATION _____ |
| 11. Number of official letters written _____ | <u>708</u> |
| 12. Number of articles relating to your work prepared for publication _____ | <u>15</u> |
| 13. Number of circular letters prepared by you and sent out _____ | <u>1790</u> |
| (Give list and copy of each if possible) "Boys Club Letter" | |
| 14. In addition to the above I have mailed during the year 4000 copies _____ | <u>500</u> |
| 15. Number of bulletins or circulars from State College or State Department of Agriculture distributed _____ | |
| 16. Number of visits to schools relating to work _____ | <u>48</u> |

W. M. FERRY,
County Agent,
DANVILLE, VIRGINIA.

U.S. DEPT. OF AGRICULTURE

17. In how many schools did you assist in outlining an agricultural course? _____
18. How many Extension schools or short courses did you assist in? _____
19. Total attendance at these schools: _____
20. Total number of days you were engaged in these schools: _____
21. Number of farmers who attended short courses at college as a result of your effort: _____
22. Number of boys attending Agricultural or other schools or colleges as result of club work: _____
23. How many girls attended industrial or other schools as result of girls' club work? _____
24. How many times have you been visited by specialists from college or the Department? _____
25. Was there a county fair held in your county? _____
26. How many demonstrators, cooperators and club members had exhibits? _____
27. How many prizes won? _____
28. How many demonstrations have you in truck or small fruit? _____
29. Were they successful from a financial standpoint? _____
30. How many farmers in your county are keeping cost records at your instance?
Complete: _____ Partial: _____
31. How many farmers in your county are practicing fall plowing as result of county agent's work? _____
32. How many farmers are selecting seed? _____
33. How many farmers are growing any kind of improved seed for sale? _____
34. How many word lots have been improved at your suggestion? _____
35. How many farmers in your county have been influenced to grow sugar cane or sorghum for syrup? _____

Work With Fairs.

As I am a Director of the Danville Fair, and partly supported by said organization, I must give some time to its work. This is especially true at and around the meeting time. I am a great believer in the Agricultural Fair, minus horse-racing, as an asset to our community. For five years I have been a close observer of the effects of the Fair on agricultural conditions. Much good live stock has come in through the influence of the Fair. The farmer learns the value of the use of pure bred seed. The exhibits tell the story of pure bred seed.

The recreation feature is of considerable value. Our farmers look forward to the event with much interest long in advance.

We try to keep our Fair free of gambling devices, and immoral side-shows.

We have in addition to the Danville Fair a distinctive School Fair held at Chatham, our County seat. In this also I take an active part. This is proving of great value to our school work, as it is in reality a children's Fair,

W. M. FERRI,
County Agent,
DANVILLE, VIRGINIA.

**EFFECT OF DEMONSTRATION
WORK ON THE COMMUNITY AND
HUMAN INTEREST FEATURES.**

(The data called for on the other sheets are mostly statistics. The replies to the following questions are intended to furnish a basis from which to make an estimate of the general effect of the demonstration work on the individual and the community. The agent should not restrict his general information to the questions asked, but should give any additional facts that will bring out prominently the good effects of the influence the agent's work has exerted over an individual or over the county in general. Each agent should give at least one human interest story. It would be much better if such stories could take up the work with the individual and follow it through for several years.)

HOW MANY OF YOUR DEMONSTRATORS AND COOPERATORS ARE:

1. Raising practically all their home supplies: 93 per cent.
2. Have opened new bank accounts since beginning demonstration work? _____
3. Have increased their bank deposits since beginning demonstration work? _____
4. Own their farms: 90 per cent
5. Have mortgages on their farms? _____
6. Have paid off their mortgages since beginning demonstration work? _____
7. Trading on a cash basis since beginning demonstration work? _____
8. Do the bankers and merchants favor demonstration farmers in placing business, such as in the loaning of money and extension of credit?
If so, give examples. This is hard to answer. The demonstration as a rule are up-to-date and progressive, hence naturally enjoy the best of credit with the banks.

WHAT PER CENT OF YOUR DEMONSTRATORS AND FARMERS ARE:

9. Decreasing their indebtedness along various lines: Practically all.
This is attributed partly to the high price of tobacco.
10. Showing increased interest in agricultural meetings: 75%

My work in connection with the County Poor Farm is yielding good results.

Before I took it in charge there was absolutely no accounting of expenditures, production, etc., except in a very general way. Having volunteered my services three years ago, I got things working on a business basis. Report blanks were gotten out and put in the hands of the Superintendent. These are filled out and submitted to the County Board of Supervisors monthly. The Board, therefore keeps in very close touch with what is going on there .

Previous to my taking charge, the County spent hundreds of dollars for hay for the County mules wintered at the farm. Last winter the mules were wintered, and several large stacks of hay was left over.

The fields are being improved greatly and the productive capacity has increased by at least one half.

- 11. Showing a desire to study their farm business and progress? 100 per cent
- 12. What additional industries have been established in your territory since demonstration work was begun? Better roads, better schools,
- 13. and the general improvement of the land. What other signs of progress are apparent? Direct, or indirect,
result of demonstration and extension work? _____
- 14. In how many instances among your demonstrators and cooperators have labor saving devices for the home been installed? _____
- 15. Name some of the more noticeable effects on the farmers' home and family, of his greater earning power due to better methods; such as increased opportunities for social intercourse, amusements, entertainments, greater contentment with farm life, increased interest in church work, etc.. Give instances:

Wonderful progress has taken place within the past five years that I have been in Pittsylvania. It is impossible to tell how much is to be contributed (attributed ?) to demonstration work. Roads are being built in every direction. A new road has just been completed between Danville and a village 12 miles away. Three years before I gave a stereopticon lecture on good roads, with the result the people got busy towards making a road like in the pictures. One man said recently, "I thought when you showed these pictures that I would give \$50,000 to see a road like the ones showed, pass here. Little did I realize that we would get it so soon".

Everything points to greater progress. Your agent rejoices in the fact that he has during these years contributed his mite to the upbuilding of the Community.

The Boys Club Work in the County has constituted a major activity in Pittsylvania. Partly because of the Agent's inherent love for the boys, and largely because of the fruits of the work already witnessed. The rule is where you get the boy you get the man. This is the case here as is shown by the reports from the parents.

The number of reports is not as large in proportion to the number of boys as last year. This was due partly to the great confusion among our farmers in getting their tobacco stripped and marketed while prices were high. There was also a big effort being made to put in a large crop of wheat. Labor has been so scarce that many of the boys, and others have not shucked their corn yet. Hence there will be a good number of belated reports.

"The Boys' Club Letter" is being published and is well received by the men as well. One man said "Should my boy not be in the Club next year, send me the Club paper anyway. I love to read it."

Many of the Clubs are holding monthly meetings, using the ritual I have gotten out for them.

I got 184 Corn Club boys to plant each a peck of black-eyed peas which I got a bank to furnish them. Yields as high as 15 bushels are reported.

I started the Pig Club this year in a small way. It bids fair to be a success judging from the fine lot of boys and girls asking to belong to it next year. The work is financed by the Commercial Bank of Danville.

W. H. HENRY
County Agent,
DANVILLE, VIRGINIA.

Danville, Va., Sept. 1, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

I have been farming but two years and last year was so wet I can't say.

2. What is your idea of the value of the Club to your section?

I think the Corn Club is a good thing not only for the boys but is a help to the men also.

3. In what ways do you consider the Club helpful to your boy?

It gets him interested in the farm.

4. Do you wish to see the Club work continued in the county?

I most assuredly do.

Name - P. C. Wilbur - Address - Danville, Va. R.F.D. 4

W. W. FERRY
County Agent,
DANVILLE, VIRGINIA.

Danville, Va., Sept. 1, 1917.

Dear Club Members:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

I think so something like 1/8.

2. What is your idea of the value of the Club to your section?

I think it is real valuable to this section or at least to my boys.

3. In what ways do you consider the Club helpful to your boys?

It makes them take more interest in trying to cultivate their corn crop.

4. Do you wish to see the Club work continued in the county?

I do. I think it is so much help to the boys.

Name N. S. Payne, Address Witt, Va.

W. W. PERRY,
County Agent,
DANVILLE, VA.

Danville, Va., Sept. 1, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

Yes, about 15 per cent.

2. What is your idea of the value of the Club to your section?

It has taught the parent that shallow cultivation, and flat working of corn will certainly beat the old way of using the turning plow and ridge.

3. In what ways do you consider the Club helpful to your boys?

It has taught him, (Peyton, Hunter takes no interest in it), the best way to cultivate corn, and also numerous other ways that I think will last him for years to come.

4. Do you wish to see the Club work continued in the county?

I most assuredly do, but would like to see Mr. Perry more often, as his advice has been beneficial to me.

Name W. R. Keese Address Hitt, Va.

W. M. FERRY,
County Agent,
DANVILLE, VIRGINIA.

Danville, Va., Sept. 1, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

"I would guess 5 or 6 bushels per acre."

2. What is your idea of the value of the Club to your section?

"The greatest value I think, is getting boys interested in Farming. In teaching them that farming is not only a respectable business but a scientific business, one that furnishes more field for scientific study and experiments than any other I know, and can be made a successful business."

3. In what ways do you consider the Club helpful to your boys?

"Organization, Bookkeeping, or knowing what and how to do things."

4. Do you wish to see the Club work continued in the county?

Y/ds.

Name W. R. Hodnett Address Keeling, Va.

W. H. FERRY,
County Agent,
DANVILLE, VIRGINIA.

Danville, Va., Sept. 1, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

The average yield has been increased by nearly one fourth.

2. What is your idea of the value of the Club to your section?

As to my idea the Government could do nothing better for the advancement of my community than establish the Boys' Corn Club

3. In what ways do you consider the Club helpful to your boys?

It learns the boy better methods of farming, to love and protect his Government which he considers his friend.

4. Do you wish to see the Club work continued in the county?

Most certainly no better cooperative work in my day.

Name Richard Coard Address Dry Fork, Va.

W. W. FERRY,
County Agent,
DANVILLE, VIRGINIA.

Danville, Va., 1, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

Yes, 30 to 40 per cent.

2. What is your idea of the value of the Club to your section?

"It not only teaches the boys the better methods of Farming but it has interested them which makes them study and work with more earnestness? It has also done great good by making the older farmers stop and take notice and they too are increasing their yields.

3. In what ways do you consider the Club helpful to your boy.

It makes him love the Farm better, work with more interest, and helps to educate him in many ways.

4. Do you wish to see the Club work continued in the county?

I do, and will do anything in the future as in the past to foster it any way I can.

Name J. H. Warren Address Danville, R.F.D 2

W. H. ROACH,
County Agent,
DANVILLE, VIRGINIA.

Danville, Va., Sept. 1, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

I am unable to give you a fair estimate as to how much, but I am sure there has been an increase in our community worthy of note, and surely on our farm since we have had the benefit of your instructions as to Corn and its culture.

2. What is your idea of the value of the Club to your section?

Very good, especially to the young generation of farmers, if not to the old farmers who usually have a way of their own.

3. In what ways do you consider the Club helpful to your boys?

The literature, the instructions from County Agent, the Rotation of Crops, and the scientific way in which farming should be done, the Building up of the Soil, etc. which is absolutely necessary in Successful Farming.

4. Do you wish to see the Club Work continued in the County?

Yes.

Name W. H. Roach Address Whittles Depot, Va.

W. H. HENRY,
County Agent,
DANVILLE, VIRGINIA.

Danville, Va., Sept. 1, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope:

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

Yes, it has increased about 10%.

2. What is your idea of the value of the Club to your section?

I notice that most everyone is cultivating his corn level and by doing so is making much better corn.

3. In what ways do you consider the Club helpful to your boy?

In education and cooperation.

4. Do you wish to see the Club work continued in the county?

Yes.

Name Winbern Cocks Address Gretna, Va.

W. B. PERRY,
County Agent,
DANVILLE, VIRGINIA.

Danville, Va., Sept. 1, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

Yes, at least 10 per cent.

2. What is your idea of the value of the Club to your section?

It has been of untold value. It has made us think. It has gotten us out of the old rut. That is saying a great deal.

3. In what ways do you consider the Club helpful to your boys?

The Club is an incentive to the boy to do better work, to take an interest in farming and the keeping a regular account starts him in a business way.

4. Do you wish to see the Club work continued in the county?

Yes.

Name E. W. Moses, Jr. Address Hurt, Va.

F. M. FERRY,
County Agent,
DANVILLE, VIRGINIA.

Danville, Va., Sept. 1, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

I think for several years the average yield of corn has increased, couldn't say how much.

2. What is your idea of the value of the Club to your section?

Since Clubs started in our section better preparation and thorough and frequent cultivation has shown it pays for what extra work we put on crop.

3. In what ways do you consider the Club helpful to your boy?

It seems to stimulate him and he seems more interested since he joined the club.

4. Do you wish to see the Club work continued in the county?

I do.

Name C. A. Strickland Address Witt, R.F.D. 2

W. E. RAMSEY,
County Agent,
DANVILLE, VIRGINIA.

Danville, Va., Sept., 1, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

Yes, between 5 and 10 bu. per acre.

2. What is your idea of the value of the Club to your section?

It has introduced new methods of cultivation, better seed, and has been a general stimulant to the boys in the Agricultural line.

3. In what ways do you consider the Club helpful to your boys?

It has caused them to take more interest in farm work, to be more accurate in their business transactions and to like farm life better.

4. Do you wish to see the Club work continued in the county?

Yes.

Name W. E. Ramsey Address Sandy Level, Va.

W. S. FERRY
County Agent
DANVILLE, VIRGINIA.

Danville, Va., Sept. 1, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

Half.

2. What is your idea of the value of the Club to your section?

It is a great work I could not value. It is a great help.

3. In what ways do you consider the Club helpful to your boys?

It encourages them to work to make more Corn.

4. Do you wish to see the Club work continued in the County?

Yes.

Willie & Luther Lewis. Name R. S. Lewis Address Dry Fork, Va.

W. H. FERRY,
County Agent,
DANVILLE, VIRGINIA.

Danville, Va., Sept. 3, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

Double, I think.

2. What is your idea of the value of the Club to your section?

A great help to young as well as old.

3. In what ways do you consider the Club helpful to your boy?

It interests him in farming.

4. Do you wish to see the Club work continued in the county?

Yes, I do.

Name T. H. Furro, Address Keeling, Va.

F. M. FERRY,
County Agent,
DANVILLE, VIRGINIA.

Danville, Va., Sept. 1, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

I am not able to say how much, but the average yield of corn has greatly increased.

2. What is your idea of the value of the Club to your section?

It has increased the yield of corn and also infused the idea into the boys' minds that the land should be improved in order to make a good yield of corn as well as other things.

3. In what ways do you consider the Club helpful to your boy?

It has stimulated a desire to make the most of his crop, but it also has had the effect of wishing to see his community improved by bringing up the yield of corn.

4. Do you wish to see the Club work continued in the county?

By all means.

Name C. E. White Address Danville, Va.

W. H. PERRY,
County Agent,
DANVILLE, VIRGINIA.

Danville, Va., Sept. 1, 1917.

Dear Club Member:

Please hand this to your father and ask him to answer the questions below and return to me as soon as convenient, using the enclosed envelope.

1. Has the average yield of corn increased in your community since the Corn Club started? If so, how much?

The average yield of corn has considerably increased in this community since Corn Club started, many farmers following same method to some extent. Ave. yield now from 7 to 8 bbls. as before it was from 3 to 5 bbls per acre.

2. What is your idea of the value of the Club to your section?

Since the Club was started there is not only a greater increase in yield of corn per acre, but, consequently, more hogs & cattle are raised. There was more corn grown in this community in 1916 than ever before in my knowing.

3. In what ways do you consider the Club helpful to your boys?

The Club has helped my boys by teaching them up-to-date methods in farming, making them more interested in farming and hog-raising, & because of better profit, making their futures as farmers more attractive.

4. Do you wish to see the Club work continued in the county?

I wish to see the Club work continued in this county as I think it is of incalculable value to the county.

Name B. H. Rorer Address Java, Virginia.

BOYS' AND GIRLS' CLUBS.

NAME AND ADDRESS OF AGENT
W. H. FERRY,
 County Agent,
 DANVILLE, VIRGINIA.

How long has the Club Work been in your county? **Five years.**

List the various kinds of clubs organized, and state the enrollment in each, number reporting, average yield, number and value of prizes.

KIND OF CLUB	ENROLLMENT	NO. REPORTING	AVERAGE YIELD	NO. OF PRIZES	VALUE OF PRIZES
Corn Club	516				\$
Acres planted	500				\$
Boys leaving county, or corn destroyed	31	157	42-7/10		\$ 75.00
Pig Club	10	6		3	\$ 22.50
Peas	164		5 bus.		No prizes.
Planted one peck each.					
					\$
					\$
					\$
					\$
					\$