

Cooperative Extension Work in Agriculture  
and Home Economics.

U. S. DEPARTMENT OF AGRICULTURE  
AND STATE AGRICULTURAL COLLEGES  
COOPERATING.

STATES RELATIONS SERVICE,  
OFFICE OF EXTENSION WORK, SOUTH.  
FARMERS' COOPERATIVE DEMONSTRATION WORK.

REPORT OF WORK OF THE COUNTY AGENT,

CALENDAR YEAR 1917.

DUE DECEMBER 31, 19

STATE, Virginia COUNTY, Albemarle

REPORT OF L. M. Walker COUNTY AGENT.

FROM JANUARY 1, 1917, TO DECEMBER 31, 1917.

APPROVED:

\_\_\_\_\_  
STATE AGENT.

\_\_\_\_\_  
DATE FORWARDED.

\_\_\_\_\_  
DIRECTOR OF EXTENSION WORK.

**ANNUAL REPORT FORM AND INSTRUCTIONS TO AGENTS.**

The agent's annual report should be a complete summary of all the work performed during the year. This is the only record that the officials of the Extension Division of the State and the Department have of the agent's activities.

The only means of making such a report is to keep field notes or a field diary of everything that is done each day. It is well to not only keep notes of things actually done, but to make some brief observations of general conditions as found from time to time. Many things which seem of minor importance to the agent may be very valuable to the head offices when asked for detailed information regarding certain localities.

An agent's efficiency and the success of his work is necessarily judged from this Office by what is contained in his report. Your District and State Agent may know that you are rendering efficient service, but it is absolutely essential to have something on record to show that the work has been done, when outside parties who can not possibly inspect your work desire definite and accurate information in regard to the results that are being accomplished in local territory.

Every agent in the work has been instructed, by circular letter and by the supervising force at agents' meetings, as to the importance of keeping systematic records throughout the year. If this advice has been followed you should have no difficulty in rendering your annual report upon the forms which are herewith attached. These are broad enough to include the activities of the agents in the entire territory covered by the Extension Work in the South. Some of the questions will not apply to your local territory, and these, of course, need not be answered.

In some instances you will observe that the same form is used for several crops. Be sure to use separate sheets for each crop named under the heading. For example, take the sheet headed "Small Grains", under which are included oats, wheat, barley and rye. In this case all the demonstrations in oats should be included on one sheet, all the demonstrations in rye on another, and so on for all the crops included under this heading.

Be sure to answer the questions in the order in which they are asked, and see that you give the information called for. If this is done, all the reports will be uniform when they are sent in to the State Agent's office, and in like manner the State Agents' reports will be uniform when sent to the Director's office in the State and then to the Washington Office.

It should be distinctly understood that these forms are only to summarize the statistical part of the report, and under each crop or heading such remarks, observations or points of interest as may be useful should be briefly

written out. The back of the respective sheets may be used for remarks on the crops reported on. No doubt many interesting features will be called to mind, which, if written up and sent in to the State Agent's office along with the replies to these definite questions, would be very valuable in giving the report that personal touch which proves of great value and interest in all reports of this nature.

In collecting the replies to the questions of a personal nature, the agent will have to depend on his tact and good judgment in approaching the farmer. A few, no doubt, will be averse to furnishing you with some of the information asked for, but if reliable data could be collected with reference to these points, it would enable the Department to get a rather definite idea as to the beneficial effects of the demonstration work in your section.

The forms that we are sending out include the following crops, groups of crops, and other miscellaneous work of the County Agent:

**CROPS:**

Corn  
Cotton  
Tobacco  
Small Grain  
Hay & Forage  
Cover Crops  
Summer Legumes  
Potatoes (Irish & Sweet)  
Truck Crops & Gardens  
Sugar Cane  
Orchards

**LIVE STOCK:**

Horses  
Dairy Cattle  
Beef Cattle  
Hogs  
Sheep & Goats  
Poultry  
Live Stock Diseases & Pests.

**OTHER WORK:**

Fertilizers  
Farm Manures  
Silos  
Dipping Vats  
Seed Selection  
Lime  
Rotations  
Pastures  
Organizations  
Farm Buildings  
Drainage  
Farm Machinery & Tools  
Clearing Land, Stumps, etc.  
Timber & Wood Lots  
Miscellaneous Demonstration Work  
Effect of Demonstration Work on  
Community, and Human Interest  
Features.  
Boys' & Girls' Clubs

If there is anything in any of these forms that is not thoroughly understood, discuss the matter with your District or State Agent or write to this Office for a more specific explanation.

**CORN.**  
 (INCLUDING KAFIR, MILO, FETERITA)  
 SEPERATE SHEET FOR EACH.

L. M. WALKER,  
 County Agent,  
 IVY DEPOT, VIRGINIA.

1. Number of demonstrators 67
2. Number of demonstrators reporting 34
3. Total acreage of corn grown under improved methods on demonstration farms 3410
4. Average yield per acre on demonstrations (bushels) 64
5. Increased yield on demonstrations over ordinary methods 24
6. Number of cooperators 62; Acreage 1860; Yield per A. 52 bu.
7. Number who planted pure or selected seed on their demonstrations 41
8. Number of farmers you have influenced to select seed for next year's crop 210; Estimated amount of seed selected 1280 bu.
9. Number who fall plowed their demonstration acres 31
10. Number who turned under cover crops on their demonstration acres 22
11. Number of acres harvested for silage 940; Yield per acre 8 1/2 tons (tons)
12. Number of acres "hogged down" 360; Value per acre when utilized this way \$ 43.00
13. Number of acres treated for diseases or insect pests None
14. How many farmers have you influenced to use better methods in growing corn this year? 550
15. Estimate total number of farmers in county who have been influenced to use better methods in corn growing since county agent work started 3240
16. What per cent is this of total number of farmers in your county? About 65%

(FOR CHANGES, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

**COTTON.**

SPACE FOR AGENT'S SIGNATURE  
**L. M. WALKER,**  
 County Agent,  
 IVY DEPOT, VIRGINIA

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage grown under improved methods on demonstration farms \_\_\_\_\_
4. Average yield per acre on demonstrations (pounds seed cotton) \_\_\_\_\_
5. Increased yield per acre on demonstrations over ordinary methods \_\_\_\_\_
6. Number of cooperators \_\_\_\_\_; Acreage \_\_\_\_\_; Yield per acre in pounds seed cotton \_\_\_\_\_
7. Number of demonstrators who planted pure or selected seed \_\_\_\_\_
8. Number of farmers you have induced to field select seed for next year's crop \_\_\_\_\_
9. How many fall plowed their demonstration acres? \_\_\_\_\_
10. How many turned under cover crops on their demonstration acres? \_\_\_\_\_
11. Number of acres treated for diseases or insect pests \_\_\_\_\_
12. How many farmers have you influenced to use better methods in cotton growing this year? \_\_\_\_\_
13. Estimate the total number of farmers in your county who have used improved methods since county agent work was started \_\_\_\_\_
14. What per cent of all the farmers of your county have been reached? \_\_\_\_\_
15. Have you been able to get the farmers in any community to grow but one variety of cotton? \_\_\_\_\_; Give particulars \_\_\_\_\_

S.E.W.S. NO. 222-C

**TOBACCO.**

SPACE FOR AGENT'S STAMP.

**L. M. WALKER,**  
County Agent,  
**IVY DEPOT, VIRGINIA**

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage in demonstration \_\_\_\_\_
4. Average yield per acre (pounds) \_\_\_\_\_
5. Increased yield of demonstrations over ordinary methods \_\_\_\_\_
6. How many farmers have you induced to plant pure, selected seed? \_\_\_\_\_
7. How many farmers have you induced to field select seed for next  
year's crop? \_\_\_\_\_
8. How many fall plowed their demonstration acres? \_\_\_\_\_
9. How many turned under cover crops on their demonstration acres? \_\_\_\_\_
10. How many tobacco farmers did you influence to adopt a rotation system? \_\_\_\_\_
11. State the number of acres treated for insect pests \_\_\_\_\_
12. Estimate the total number of acres in your county which were worked by  
improved methods due to the county agent's influence \_\_\_\_\_

(FOR REMARKS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

SMALL GRAINS.  
(OATS, WHEAT, RYE, BARLEY, BUCKWHEAT.)

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA

Oats

DEMONSTRATION.

ENTER HERE THE NAME OF CROP. SEPARATE SHEET FOR EACH.

1. Number of demonstrators 21
2. Number of demonstrators reporting 12
3. Total acreage in this crop grown under improved methods on demonstration farms 1830
4. Average yield per acre on demonstration farms (bushels) 41
5. Increased yield on demonstrations over ordinary methods (bushels) 15
6. Number of cooperators 6; Acreage 140; Yield per acre (bushels) 34
7. Number of demonstration acres threshed for grain 1620
8. Number of demonstration acres cut for hay 310
9. Average yield of cured hay per acre on demonstrations (tons) 4 1/6
10. Increase per acre of cured hay on demonstrations over ordinary methods, tons 2
11. Number of acres grazed off 45; Estimated value per acre \$ 20.00
12. Number of acres turned under for soil improvement \_\_\_\_\_
13. How many acres were treated for insect pests? \_\_\_\_\_
14. How many bushels of seed were treated for smut, rust, etc? 210
15. How many farmers have you induced to plant this crop for the first time? 32
16. Estimated total number of farmers in your territory who have been influenced to sow this crop since county agent's work started 68
17. What per cent is this of the total number of farmers in the county? Less than 1/100.

\*NOTE. WHEN REMARKS STATE THE NATURE AND RESULTS OF TREATMENT OF DISEASE FROM INSECT PESTS, USE OTHER SIDE OF SHEET FOR THIS.

**SMALL GRAINS.**  
(OATS, WHEAT, RYE, BARLEY, BUCKWHEAT.)

**L. M. WALKER,**  
County Agent,  
IVY DEPOT, VIRGINIA

Wheat.

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators 167
2. Number of demonstrators reporting 43
3. Total acreage in this crop grown under improved methods on demonstration farms 3870
4. Average yield per acre on demonstration farms (bushels) 31
5. Increased yield on demonstrations over ordinary methods (bushels) 16
6. Number of cooperators 10; Acreage 210; Yield per acre (bushels) 24
7. Number of demonstration acres threshed for grain 3870
8. Number of demonstration acres cut for hay 70
9. Average yield of cured hay per acre on demonstrations (tons) 3½
10. Increase per acre of cured hay on demonstrations over ordinary methods, tons 1½
11. Number of acres grazed off ~~Wheat~~; Estimated value per acre \$ \_\_\_\_\_
12. Number of acres turned under for soil improvement \_\_\_\_\_
13. How many acres were treated for insect pests? \* \_\_\_\_\_
14. How many bushels of seed were treated for smut, rust, etc? 175
15. How many farmers have you induced to plant this crop for the first time? 30
16. Estimated total number of farmers in your territory who have been influenced to sow this crop since county agent's work started 340
17. What per cent is this of the total number of farmers in the county? 87% of those that have wheat land.

\*NOTE. UNDER REMAINS STATE THE NATURE AND RESULTS OF TREATMENT OF DISEASE FROM INSECT PESTS. SEE OTHER SIDE OF SHEET FOR THIS.

SMALL GRAINS.  
(OATS, WHEAT, RYE, BARLEY, BUCKWHEAT.)

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA

Rye

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators 14
2. Number of demonstrators reporting 10
3. Total acreage in this crop grown under improved methods on demonstration farms 343
4. Average yield per acre on demonstration farms<sup>a</sup> (bushels) 22
5. Increased yield on demonstrations over ordinary methods (bushels) 12
6. Number of cooperators \_\_\_\_\_; Acreage \_\_\_\_\_; Yield per acre (bus els) \_\_\_\_\_
7. Number of demonstration acres threshed for grain 27
- 8.<sup>2</sup> Number of demonstration acres cut for hay 216
9. Average yield of cured hay per acre on demonstrations (tons) 3 1/5
10. Increase per acre of cured hay on demonstrations over ordinary methods, tons 1 1/2
11. Number of acres grazed off \_\_\_\_\_; Estimated value per acre \$ \_\_\_\_\_
12. Number of acres turned under for soil improvement \_\_\_\_\_
13. How many acres were treated for insect pests?<sup>\*</sup> \_\_\_\_\_
14. How many bushels of seed were treated for smut, rust, etc! \_\_\_\_\_
15. How many farmers have you induced to plant this crop for the first time? 7
16. Estimated total number of farmers in your territory who have been influenced to sow this crop since county agent's work started 72
17. What per cent is this of the total number of farmers in the county? \_\_\_\_\_

<sup>\*</sup>NOTE. UNDER NUMBER 13 STATE THE NATURE AND RESULTS OF TREATMENT OF DISEASE FROM INSECT PESTS. USE OTHER SIDE OF SHEET FOR THIS.

## HAY, FORAGE OR COVER CROPS.

SPACE FOR AGENT'S NAME  
**L. M. WALKER,**  
 County Agent,  
 IVY DEPOT, VIRGINIA.

(NOTE: - This form to be used for such crops as Alfalfa, Crimson, Alsike, Red, Bur and Sweet Clovers, Lespedeza, Vetch, Vetch and Oats - Wheat or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy, Mixed Grasses and Clovers, Sudan, Johnson and other Grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.)

## Alfalfa

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

- Number of demonstrators 120
  - Number of demonstrators reporting 54
  - Total acreage in this crop grown under improved methods on demonstrations 730
  - Average yield per acre on demonstrations 3 1/6 (tons of cured hay)
  - Number of acres cut for hay 605
  - Increased yield of demonstrations over ordinary methods 2 (tons cured hay)
  - Number of acres grazed off 30
  - Estimated value per acre of grazing \$ 41.00
  - Number of cooperators 12 Acreage 41 Yield per acre cured hay (tons) 2 1/2
  - How many acres of legumes in this class of crops were inoculated? 510
  - How many farmers ordered inoculating material through you from the Dept? 21
  - How many demonstration acres were turned under for soil improvement purposes? 38
  - Estimate total number of acres in county turned under by agent's advice. About 25. This was filled with weeds.
  - How many acres were sown this fall? 145
  - Estimate acreage grown in county before county agent's work started. None
  - What is your estimate of the increased acreage of this crop in the county as the result of the agent's influence? About 100%
- |                       |            |                                    |
|-----------------------|------------|------------------------------------|
| First year's increase | <u>5%</u>  | Give increase by year if possible. |
| Second "              | <u>15%</u> | Third year's increase <u>40%</u>   |
|                       |            | Fourth " <u>40%</u>                |

**HAY, FORAGE OR COVER CROPS.**

**L. M. WALKER,**  
County Agent,  
**IVY DEPOT, VIRGINIA.**

(NOTE: - This form to be used for such crops as Alfalfa, Crimson, Alsike, Red, Bur and Sweet Clovers, Lespedeza, Vetch, Vetch and Oats - Wheat or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy, Mixed Grasses and Clovers, Sudan, Johnson and other Grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.)

**Mixed Hay**

**DEMONSTRATION.**

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators 110
  2. Number of demonstrators reporting 24
  3. Total acreage in this crop grown under improved methods on demonstrations 1946
  4. Average yield per acre on demonstrations 3 (tons of cured hay)
  5. Number of acres cut for hay Practically all.
  6. Increased yield of demonstrations over ordinary methods 1 1/2 (tons cured hay)
  7. Number of acres grazed off \_\_\_\_\_
  8. Estimated value per acre of grazing \$ \_\_\_\_\_
  9. Number of cooperators 25 Acreage 415 Yield per acre cured hay (tons) 2 1/2
  10. How many acres of legumes in this class of crops were inoculated? 35
  11. How many farmers ordered inoculating material through you from the Dept? 16
  12. How many demonstration acres were turned under for soil improvement purposes? \_\_\_\_\_
  13. Estimate total number of acres in county turned under by agent's advice All that was not fit for meadow.
  14. How many acres were sown this fall? 1410
  15. Estimate acreage grass in county before county agent's work started Very little grass seeded unless with cover crop.
  16. What is your estimate of the increased acreage of this crop in the county as the result of the agent's influence? 7000
- |                                  |                                     |
|----------------------------------|-------------------------------------|
| First year's increase <u>10%</u> | Give increase by year if available. |
| Second " " <u>30%</u>            | Third year's increase <u>30%</u>    |
|                                  | Fourth " " <u>40%</u>               |

## HAY, FORAGE OR COVER CROPS.

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA

(NOTE: - This form to be used for such crops as Alfalfa, Crimson, Alsike, Red, Bar and Sweet Clovers, Leapsless, Vetch, Vetch and Oats - Wheat or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy, Mixed Grasses and Clovers, Sodas, Johnson and other Grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.)

Crimson Clover

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

- Number of demonstrators Nothing worth reporting on account of scarcity as well as high price of seed.
  - Number of demonstrators reporting \_\_\_\_\_
  - Total acreage in this crop grown under improved methods on demonstrations \_\_\_\_\_
  - Average yield per acre on demonstrations \_\_\_\_\_ (tons of cured hay)
  - Number of acres cut for hay \_\_\_\_\_
  - Increased yield of demonstrations over ordinary methods \_\_\_\_\_ (tons cured hay)
  - Number of acres grazed off \_\_\_\_\_
  - Estimated value per acre of grazing \$ \_\_\_\_\_
  - Number of cooperators \_\_\_\_\_ Acreage \_\_\_\_\_ Yield per acre cured hay (tons) \_\_\_\_\_
  - How many acres of legumes in this class of crops were inoculated? \_\_\_\_\_
  - How many farmers ordered inoculating material through you from the Dept? \_\_\_\_\_
  - How many demonstration acres were turned under for soil improvement purposes? \_\_\_\_\_
  - Estimate total number of acres in county turned under by agent's advice \_\_\_\_\_
  - How many acres were sown this fall? \_\_\_\_\_
  - Estimate acreage grown in county before county agent's work started Practically
  - What is your estimate of the increased acreage of this crop in the county as the result of the agent's influence? 95% none.
- |                       |            |                                     |
|-----------------------|------------|-------------------------------------|
| First year's increase | <u>5%</u>  | Give increase by year, if possible. |
| Second "              | <u>15%</u> | Third year's increase <u>35%</u>    |
|                       |            | Fourth " _____                      |

## HAY, FORAGE OR COVER CROPS.

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA.

(NOTE:- This form to be used for such crops as Alfalfa, Crimson, White, Red, Bur and Sweet Clovers, Leavedoan, Vetch, Vetch and Oats - Wheat or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy, Mixed Grasses and Clovers, Sudan, Johnson and other Grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.)

## Sorghum &amp; Millet

## DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

- Number of demonstrators 10
- Number of demonstrators reporting 10
- Total acreage in this crop grown under improved methods on demonstrations 110
- Average yield per acre on demonstrations 4 1/2 (tons of cured hay)
- Number of acres cut for hay 110
- Increased yield of demonstrations over ordinary methods 2 (tons cured hay)
- Number of acres grazed off \_\_\_\_\_
- Estimated value per acre of grazing \$ \_\_\_\_\_
- Number of cooperators \_\_\_\_\_ Acreage \_\_\_\_\_ Yield per acre cured hay (tons) \_\_\_\_\_
- How many acres of legumes in this class of crops were inoculated? \_\_\_\_\_
- How many farmers ordered inoculating material through you from the Dept? \_\_\_\_\_
- How many demonstration acres were turned under for soil improvement purposes? \_\_\_\_\_
- Estimate total number of acres in county turned under by agent's advice \_\_\_\_\_
- How many acres were sown this fall? \_\_\_\_\_
- Estimate acreage grown in county before county agent's work started \_\_\_\_\_
- What is your estimate of the increased acreage of this crop in the county as the result of the agent's influence? \_\_\_\_\_  
 Give increase by year if possible.  
 First year's increase \_\_\_\_\_  
 Second " " \_\_\_\_\_  
 Third year's increase \_\_\_\_\_  
 Fourth " " \_\_\_\_\_

**SUMMER LEGUMES.**  
(COWPEAS, SOY BEANS, VELVET BEANS, PEANUTS, ETC.)

L. H. WALKER,  
County Agent  
IVY DEPOT, VIRGINIA

## Cowpeas

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH

- Number of demonstrators 147
- Number of demonstrators reporting 41
- Total acreage of this crop grown under improved methods on demonstration farms 840
- Average yield per acre on demonstrations -  
Seed (bushels) 17½, Cured hay (tons) 2½
- Increased yield on demonstrations over ordinary methods -  
Seed (bushels) 10, Cured hay (tons) 1
- Number of cooperators 15, Acreage 130, Yield per acre -  
Seed (bushels) 11, Cured hay (tons) 2½
- Total acreage of demonstrators and cooperators threshed for seed 84
- Total acreage of demonstrators and cooperators cut for hay 696
- Number of acres grazed off \_\_\_\_\_; Estimated value per acre of grazing \$ \_\_\_\_\_
- Total number of acres tamed under for soil improvement 67
- Total number of acres inoculated 24 by Department cultures 14  
by inoculated soils 10
- Give estimate of the number of acres in your territory which were planted to this crop due to your influence 3380
- If possible give the increase by years -  
First year's increase 20 acres Third year's increase 420 acres  
Second " " 110 acres Fourth " " 1030 acres  
Fifth " " 1600 acres

(FOR REWARDS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

**SUMMER LEGUMES.**  
(COWPEAS, SOY BEANS, VELVET BEANS, PEANUTS, ETC.)

**L. M. WALKER,**  
County Agent,  
IVY DEPOT, VIRGINIA

## Soy beans

DEMONSTRATION

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH

1. Number of demonstrators 31
2. Number of demonstrators reporting 8
3. Total acreage of this crop grown under improved methods on demonstration farms 150
4. Average yield per acre on demonstrations None threshed.  
Seed (bushels) \_\_\_\_\_, Cured hay (tons) 2½
5. Increased yield on demonstrations over ordinary methods -  
Seed (bushels) \_\_\_\_\_, Cured hay (tons) 1
6. Number of cooperators \_\_\_\_\_, Acreage \_\_\_\_\_, Yield per acre -  
Seed (bushels) \_\_\_\_\_, Cured hay (tons) \_\_\_\_\_
7. Total acreage of demonstrators and cooperators threshed for seed None
8. Total acreage of demonstrators and cooperators cut for hay 150
9. Number of acres grazed off None, Estimated value per acre of grazing \$ None
10. Total number of acres turned under for soil improvement None
11. Total number of acres inoculated 16 by Department cultures 16  
by inoculated soils \_\_\_\_\_
12. Give estimate of the number of acres in your territory which were planted to this crop due to your influence 350
13. If possible give the increase by years -  
First year's increase 12 acres Third year's increase 100 acres  
Second " " 38 acres Fourth " " 150 acres

(FOR REMARKS, INCIDENTS, SPECIAL REPORTS, ETC., SEE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

**SUMMER LEGUMES.**  
(COMPEAS; SOY BEANS, VELVET BEANS, PEANUTS, ETC.)

REPORT FOR AGENT'S USE.  
**L. M. WALKER,**  
County Agent,  
IVY DEPOT, VIRGINIA

**Velvet Beans**

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

- Number of demonstrators 6
- Number of demonstrators reporting 6
- Total acreage of this crop grown under improved methods on demonstration farms 18
- Average yield per acre on demonstrations -  
Seed (bushels) None, Cured hay (tons) 3 1/2
- Increased yield on demonstrations over ordinary methods -  
Seed (bushels) None, Cured hay (tons) None cured until 1917.
- Number of cooperators     , Acreage     , Yield per acre -  
Seed (bushels)     , Cured hay (tons)
- Total acreage of demonstrators and cooperators threshed for seed
- Total acreage of demonstrators and cooperators cut for hay 18
- Number of acres grazed off     ; Estimated value per acre of grazing \$
- Total number of acres turned under for soil improvement
- Total number of acres inoculated      by Department cultures       
     by inoculated soils
- Give estimate of the number of acres in your territory which were planted to this crop due to your influence 18
- If possible give the increase by years -  
First year's increase      acres      Third year's increase      acres  
Second " "      acres      Fourth " " 15 acres

(FOR ERRANDA, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

C.S.P.A. NO. 240-A

**POTATOES.**

(SWEET OR IRISH)

Irish Potatoes

SPACE FOR AGENT'S STAMP

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA.

1. Number of demonstrators 38
2. Number of demonstrators reporting 21
3. Total acreage of potato demonstrations 380
4. Average yield per acre on demonstrations (bushels) 56
5. Estimate number of acres treated for diseases, insects and pests, due to your influence 310
6. Estimate number of acres worked by improved methods due to your advice 380
7. Estimate number of acres in potatoes when agent's work started 150 Now 3630
8. Estimate number of acres increased due to county agent's work About  $\frac{1}{4}$  increase
9. How have you been able to assist in marketing the crop? Yes, both at home market and getting farmers to join in car-lot shipment.

(FOR DISEASES, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

## ORCHARDS.

ISSUE THE ABOVE'S STAMP.  
L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA

1. Number of demonstration home orchards 65  
Kind: Apple \_\_\_\_\_ Peach \_\_\_\_\_ (etc.)
2. Total number of trees in these demonstrations 3800  
Give statement of results on reverse side.
- |  |           |            |           |              |
|--|-----------|------------|-----------|--------------|
| 3. Number of orchards inspected                          | - - - - - | <u>140</u> | No. trees | <u>8700</u>  |
| 4. Number of orchards pruned due to your influence       | - - - - - | <u>15</u>  | No. trees | <u>780</u>   |
| 5. Number of orchards sprayed due to your influence      | - - - - - | <u>24</u>  | No. trees | <u>1705</u>  |
| 6. Number of peach orchards wormed due to your influence | - - - - - | <u>5</u>   | No. trees | <u>325</u>   |
| 7. Number of orchards planted due to your influence      | - - - - - | <u>15</u>  | No. trees | <u>2600</u>  |
|  |           | <u>199</u> |           | <u>14010</u> |
|  | TOTAL     |            |           |              |
8. How many commercial orchards have you assisted in caring for? 5
9. How many trees did you actually spray: 32, prune 47, worm 6
10. Report of special campaigns, results, etc.

Held several meetings in orchard sections and the orchard men joined with the farmer to secure spray material etc. in car-lots which was a big saving to both.

## HORSES.

SPACE FOR AGENT'S NAME  
**L. M. WALKER,**  
 County Agent,  
 IVY DEPOT, VIRGINIA

1. Give number of pure blood stallions 4, and jacks 2, brought into the county this year due to your influence.
2. Give number of brood mares brought in due to your influence 28
3. Give number of demonstrations in feeding horses or mules 18
4. Give number of horses or mules in these demonstrations 180  
 (Give results under "Remarks".)
5. Give number of horses or mules fed and cared for according to methods you have advocated 340
6. Give number of pure blood stallions in county when demonstration work started 2, Number now 31
7. Give number of pure blood jacks in county when demonstration work started 3, Number now 9

L. M. WALKER  
 County Agent,  
 IVY DEPOT, VIRGINIA

## DAIRY CATTLE.

1. How many head of pure bred dairy stock have been brought into the county through your influence? Bulls 7, Cows or Heifers 46.
2. How many grade dairy cows have been brought into the county for breeding purposes through your influence? 160
3. How many cows have been tested at your instance to determine the profitable milk producers? 314
4. Do you carry or own a Babcock tester? No.
5. How many farmers have been induced to feed a better balanced ration to their stock? 28. How many head of stock so fed? 320  
 (Give results under "Remarks")
6. How many demonstrations in dairy work have you supervised? 5
7. How many cows in these demonstrations? 62 (Give results under "Remarks")
8. How many new creameries established this year due to your influence? None  
**Good sale for whole milk in county.**
9. How many pure bred dairy bulls in the county when county agent work was started? 8 How many now? 28
10. How many pure bred dairy cows in the county when county agent work was started? 15 How many now? 119
11. How many new cream routes established this year due to the influence of the county agent's work? 6
12. How many cow testing associations established under your influence?
13. How many dairy breeders' " " " " " " 2

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA.

## BEEF CATTLE.

- How many head of pure blood beef cattle have been brought in this year through your influence? Bulls 6, Cows or heifers 38.
- How many head of grade cows have been brought in for breeding purposes through your influence? 143
- How many beef breeding herds were started, due to your influence? 3
- How many head of feeding cattle have been brought in through your influence? 340
- How many beef feeding demonstrations did you supervise? 2
- How many cattle in these demonstrations? 180
- On how many of these demonstrations were records kept? Can't get records kept.  
(Give methods, dates and results in dollars, gains made, cost of gains, total profit, etc., under "Remarks")
- Estimate the number of beef cattle cared for according to methods which you advocated.  
Number of cattle where methods were wholly followed 150  
" " " " " partially " 42  
(Give results of these methods and special campaigns along beef cattle lines under "Remarks")
- Number of beef cattle breeders' associations or clubs formed \_\_\_\_\_  
Number of members \_\_\_\_\_
- Number of pure blood beef bulls in county when demonstration work started 3; Number now 42
- Number of pure blood beef cows in county when demonstration work started 18; Number now 78
- Give increase in shipments of beef cattle from the county by means of demonstration work started; A continued increase averaging about 45% each year.

SPACE FOR AGENT'S STAMP

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA.

## DIPPING VATS.

- How many dipping vats have been built through your influence this year? 3
- How many have you helped to construct? 1
- How many have you helped to fill with the solution? 4
- For how many have you tested the solution? 2
- Total number built in county by all forces during the year 3
- Total number in the county at this time 7
- Estimate the total number of cattle dipped during the year 175
- Give yearly increase in vats in county 1 each year.

1st year's increase \_\_\_\_\_ 3rd year's increase \_\_\_\_\_

2nd " " \_\_\_\_\_ 4th " " \_\_\_\_\_

Spraying under directions of State Veterinarian has done successfully under my supervision and only a very few infected farms left.

HOGS.

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA.

1. How many head of pure blood hogs have been brought in this year due to your influence? 54 Boars 21 Sows or gilts 33
2. How many extra head of pure blood and grade sows have been bred, due to your influence? 164
3. How many herds have been started? 72
4. How many hog feeding demonstrations did you supervise? 4
5. How many hogs in these demonstrations? 176
6. On how many of these demonstrations were records kept? **Records approximated**  
(Give results in dollars, rate of gain, amount and cost of gain, total profit, detailed statements of production, etc., and attach hereto.)
7. Give number of farmers, number of hogs and results of "hogging off" or grazing of crops, in same manner as above. **5 farmers, 310 hogs hogged off corn, peas & rye to good profit.**
8. How many hog pastures have you induced farmers to start? 26
9. Give number of farmers induced to start the growing of grazing crops for hogs 16
10. Estimate number of hogs fed or cared for according to methods which you advocated 576
11. Give number of pure blood boars when demonstration work started 15 Now 175
12. " " " hogs in county " " " " 3700 Now 10750
13. Give increase in shipment of hogs from the county by years since demonstration work started. About 60% increase.

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA.

## SHEEP AND GOATS.

Sheep

DEMONSTRATION.

SPECIFY IF SHEEP OR GOATS SEPARATE SHEET FOR EACH

1. How many head of pure bred rams have been brought into the county through your influence? 12; How many ewes? 40
2. How many grade ewes have been brought into the county for breeding purposes due to your work? 678
3. How many flocks have been started? 14
4. How many sheep feeding demonstrations did you supervise? \_\_\_\_\_
5. How many sheep in these demonstrations? \_\_\_\_\_
6. On how many of these demonstrations were records kept? \_\_\_\_\_
- (Give statement of production in dollars, rate, amount and cost of gain, profit, etc., and attach hereto)
7. Give results of grazing of crops in same manner as above.
8. Number of farmers induced to grow grazing crops for sheep 16
9. Estimated number of sheep fed or cared for according to methods which you have advocated 1270
10. Number of pure blood rams in county when demonstration started 10, Now 148
11. " " " " sheep " " " " " " " 28, Now 147
12. Give results of campaign for more sheep, eradication of dogs, etc., under "Remarks". By advocating importance of sheep raising was instrumental in having 3 carloads put in past fall.
13. Give increase in shipments of sheep from county by years since work started. Have advocated importing them instead of shipping out.

(FOR REMARKS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE AND ADDITIONAL SHEETS IF NECESSARY.)

## POULTRY.

SPACE FOR AGENT'S NAME.

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA.

Poultry is taken care of by Home Demonstration Agent.

1. How many poultry demonstrations? \_\_\_\_\_
2. Number of each kind of poultry grown and cared for according to methods which you advocate.
 

Chickens _____	Turkeys _____
Ducks _____	Geese _____
Guineas _____	
3. On how many farms has poultry management been improved as a result of your work? \_\_\_\_\_ Number of birds on these farms \_\_\_\_\_
4. Do you give advice on poultry diseases? \_\_\_\_\_ (Give results under "Remarks")
5. How many farmers have you induced to produce non fertile eggs? \_\_\_\_\_
6. Give number of eggs produced \_\_\_\_\_; Average price (per doz.) \_\_\_\_\_
7. How many communities are raising same kind of poultry? \_\_\_\_\_
8. Are poultry products collected on cream routes? \_\_\_\_\_

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA.

LIVE STOCK  
DISEASES AND PESTS.

1. How many head of stock have you or other extension workers induced farmers to have treated for diseases or pests?

Cattle treated for blackleg 187, anthrax or charbon 87,  
" " " tuberculosis     , ticks 470, lice 87,  
" " " digestive and other troubles 28.  
(Give results under "Remarks")

Hogs treated for cholera (single treatment)     ,  
" " " (simultaneous treatment)     ,  
" " " worms 62, lice 510, mange 13,  
" " " digestive and other troubles     .  
(Give results under "Remarks")

Sheep treated for stomach worms 10, grubs 4, scab     ,  
" " " ticks     , Digestive and other     ,  
(Give results under "Remarks") troubles     .

Horses treated for spinal meningitis     , distemper 24,  
" " " digestive ailments 14, accidents     ,  
" " " anthrax or charbon     , other     ,  
(Give results under "Remarks") troubles     .

2. How many of the above did you actually treat or ~~kill~~: 1087

Cattle: Blackleg 187, Anthrax or Charbon     ,  
          Tuberculosis     .  
Hogs: Hog cholera       
Horses: Anthrax or Charbon     

3. Have you instruments for such treatments? Yes
4. Give results of campaigns for eradication or control of diseases or pests.
5. Have you assisted in any way in the control of foot-and-mouth disease; if so, how? Quarantined from order of State Veterinarian

Under orders I assisted State Veterinarian from June 1st to December 1st. Quarantined all farms infected with cattle tick, visited them regularly every ten days and assisted and showed farmers how to rid their farms of cattle tick; traveled 1746 miles in assisting with this work, and all live stock owners were more than pleased at the work accomplished, except a few farmers who were put under quarantine and made to spray their cattle whether it suited or not.

Lots of time was taken from my regular demonstration work, which was satisfactory to my Board of Supervisors and Director of Extension work.

## FERTILIZER.

SPACE FOR AGENT'S STAMP

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA.

1. How many farmers have you advised regarding proper use of fertilizers? 114
2. How many fertilizer demonstrations are the farmers conducting with you? 6
3. How much fertilizer used on such demonstrations? 28 (tons)
4. How many communities have you influenced to buy fertilizers cooperatively? 11
- Quantity bought cooperatively - - - 190 (tons)
- Value of fertilizer bought cooperatively - \$ 3430
- Amount saved - - - - - \$ 417.00
4. Number of farmers home-mixing fertilizer on your advice 4
6. Estimated saving per ton to farmers \$ 3.25
7. Number of farmers who top-dressed crops with fertilizer at your suggestion 18

## MANURE.

SPACE FOR AGENT'S NAME

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA.

1. How many farmers have you induced to take better care of farm manure? 160
2. How many have provided manure sheds at your suggestion? 15
3. How many are composting farm manure and waste products? 7
4. How many manure spreaders are in the county? 343
5. How many have you helped to place? 216
6. How many farmers are using phosphate or other material for reinforcing farm manure? 37
7. Estimated quantity of farm manure now being saved in your territory 53,000 (tons).

SILOS.

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA.

1. How many silos built in county this year? 62  
 2. How many silos built as a result of your advice? 41  
 3. How many silos were in county when county agent's work was started? 8

How many in county now? 208

4. Of the number of silos in county now there are:

Tile 5, Cement 105, Stave 85, Stone 13, Other \_\_\_\_\_

5. Give growth in number of silos by years:

First year 7 (1914)

Second year 34 (1915)

Third year 157 (1916)

Fourth year 41 (1917)

On account of high price of corn not as many silos were put up as would otherwise have been. Those feeding to livestock are paid as per price of livestock all that corn is bringing.

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA

## L I M E .

1. Number of farmers using lime due to your influence 348
2. Quantity used due to your influence 10,000 (tons)  
     Burned lime 150 (tons), Limestone or its equivalent 8500 (tons)
3. Number of acres treated first year of demonstration work None (1913.)
4. " " " " second " " " " 60 (1914.)
5. " " " " third " " " " 340 (1915.)
6. " " " " fourth " " " " 360 (1916.)
7. " " " " fifth " " " " 4000 (1917)  
     4660
- Total - - - - -
8. Number of local sources of lime developed None
9. Number of lime crushers installed as a result of your work ---
10. Number of lime kilns built as a result of your work None, no lime rock.

SPACE FOR AGENT'S NAME.

L. M. WALKER,  
County Agent,

IVY DEPOT, VIRGINIA.

## ORGANIZATION.

1. How many farmers' clubs have you assisted in organizing? 10
2. Give total membership of these clubs 310
3. Give the name and address of each club and state briefly the object of each.  
(Use other side if additional space is necessary) Ivy's Farmers Club  
Crozet Farmers Club, Moores Creek Farmers Club, Carters Bridge  
Farmers Club, Revanna Farmers Club, Geesmint Farmers Union,  
Scottsville Union, Howardsville Union, Freetown Union Club.
4. Is there a central county organization composed of delegates from the local clubs? Yes
5. Is there any central county organization supporting your work? Local unions  
If so, what is it called? Farmers Union.  
Who may be members of the central organization? \_\_\_\_\_
6. What other organizations of farmers or business men cooperate with or support your work? Local Clubs and Boards of Supervisors.
7. State the quantity of each farm product bought or sold by these organizations and the approximate saving to the farmer Fertilizer mostly  
and a saving about 2.25 per ton.
8. Have you attempted to keep a bulletin board in your office, listing things for sale and things wanted? Yes, but with our demand and market  
everything brings its price.

(FOR REBARKS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE AND ADDITIONAL SHEETS IF NECESSARY.)

**FARM AND FARMSTEAD  
IMPROVEMENTS.**

SPACE FOR AGENT'S STAMP

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA.

THINGS DONE WITH AGENT'S ASSISTANCE AND ADVICE.

1. Number of buildings erected 12
2. Number of farm buildings improved 32
3. Number of new building plans furnished I suggested many.
4. Number of farm buildings painted or whitewashed 24
5. Number of home water systems installed or improved 34
6. Number of home water systems in county before demonstration work started None  
Number now 78
7. Number of home lighting systems installed 17
8. Number of home lighting systems in county before demonstration work started None  
Number now 17
9. Number of home grounds improved I suggested many and improvements were made.
10. Number of farms and home sanitary conditions improved 24
11. Number of homes screened against flies and mosquitoes 46  
Number of fly traps installed Suggested.
12. Number of sanitary privies erected    and adopted.
13. Number of telephone systems installed 4
14. Number of farmers furnished plans and induced to adopt a systematic rotation
15. Total acreage of such rotations 4350
16. Crops commonly used in these rotations:  
Hay, Corn, Wheat, Oats, Rye, Potatoes, Peas, Lima Beans,  
Crimson Clover, Red Clover, Hog down certain fields.  
Improve and renovate permanent pastures.

17. Number of new pastures established 21
18. Number of old pastures renovated 37 Acreage 769
19. Number of drainage systems established in county 5
20. Number of farmers induced to drain all or part of their farms 5 More but for labor.
21. Number of such acres drained - by tile 107 - by ditch 275
22. Number of farmers induced to remove stumps 14 Acreage 76
23. Number of farmers induced to terrace their sloping lands 7 Acreage 210
24. Number of home gardens planted or improved 196
25. Number of farmers induced to save surplus farm products for winter use 478
26. Number of road improving demonstrations assisted in 13
27. Number of miles of improved roads resulting therefrom 107
28. Number of farmers who planted cover crops to be turned under 33
29. Number of acres in each kind of cover crop:

Crop	<u>Crimson Clover</u>	Acreage	<u>76</u>	War conditions prevented a turn under crop at this time.
Crop	<u>Rye &amp; Vetch</u>	Acreage	<u>34</u>	
Crop	_____	Acreage	_____	
Crop	_____	Acreage	_____	

30. Number of new implements and tools bought:

Binders	<u>41</u>	Mowers	<u>27</u>	Hay rakes	<u>27</u>
Hay presses	<u>5</u>	Grain drills	<u>51</u>	Ensilage cutters	<u>24</u>
Gas engines	<u>8</u>	Disk harrows	<u>18</u>	Cream separators	<u>24</u>
Cultivators: two horse	<u>21</u>	one horse	<u>14</u>	Small tools	<u>63</u>
Spraying machines	<u>16</u>	Etc.	<u>Kerosene Engines</u>	<u>34</u>	

MISCELLANEOUS  
DEMONSTRATION WORK.

SPACE FOR AGENT'S SIGNATURE

L. M. WALKER,  
County Agent  
IVY DEPOT, VIRGINIA.

- |  |                          |      |  |
|--|--------------------------|------|--|
|  | EXHIBITATIONS            | 1474 |  |
|  | COOPERATORS              | 621  |  |
|  | COTTON FARMERS           | 346  |  |
|  | BUSINESS MEN             | 87   |  |
|  | LADY & GIRL CLUB MEMBERS | 317  |  |
1. Number of visits by agent to \_\_\_\_\_
2. Number of miles traveled
- |            |      |            |
|------------|------|------------|
| Railroad   | 684  |            |
| (Team      | 379  |            |
| (Otherwise | 7210 | Total 8863 |
3. Calls on agent relative to work at office or home (Personal 174  
(Telephone 492)
4. Number of farmers' meetings held under auspices of agent or Extension Division 9
5. How many meetings of all kinds did you address? 7
6. Total attendance at such meetings (approximate) 274
7. How many field meetings held by you? 11
8. Total attendance at these meetings 143
9. What per cent of time spent at office work? 8% HOW DIVIDED (SUPERVISING 5%  
CONFERENCE 2%  
MISCELLANEOUS 1%)
10. That per cent of time spent in field work? 90% HOW DIVIDED (SUPERVISING AND DEM. 50%  
FIELD FARM VISITS 15%  
CAT MEETINGS 05%  
LECTURED IN SHOW 02%  
COURSE WORK 18%  
COLLIGATION
11. Number of official letters written 33
12. Number of articles relating to your work prepared for publication 7
13. Number of circular letters prepared by you and sent out (Give list and copy of each, if possible.)
14. Number of bulletins or circulars of U. S. Department of Agriculture distributed 210
15. Number of bulletins or circulars from State College or State Department of Agriculture distributed 314
16. Number of visits to schools relating to work 84

17. In how many schools did you assist in outlining an agricultural course? 14
18. How many Extension schools or short courses did you assist in? 2
19. Total attendance at these schools 31
20. Total number of days you were engaged in these schools 14
21. Number of farmers who attended short courses at college as a result of your effort 5
22. Number of boys attending Agricultural or other schools or colleges as result of club work 8 at V.P.I.
23. How many girls attended industrial or other schools as result of girls' club work?
24. How many times have you been visited by specialists from college or the Department? 16
25. Was there a county fair held in your county? No
26. How many demonstrators, cooperators and club members had exhibits?
27. How many prizes won?
28. How many demonstrations have you in truck or small fruit? 16
29. Were they successful from a financial standpoint? Yes
30. How many farmers in your county are keeping coat records at your instance? Complete Very few, this Only
31. How many farmers in your county are practicing fall plowing as result of county agent's work? 1/35
32. How many farmers are selecting seed? 240
33. How many farmers are growing any kind of improved seed for sale? 307
34. How many good lots have been improved at your suggestion?
35. How many farmers in your county have been influenced to grow sugar cane or sorghum for syrup? 187

**EFFECT OF DEMONSTRATION  
WORK ON THE COMMUNITY AND  
HUMAN INTEREST FEATURES.**

**L. M. WALKER,**  
County Agent,  
**IVY DEPOT, VIRGINIA.**

(The data called for on the other sheets are mostly statistics. The replies to the following questions are intended to furnish a basis from which to make an estimate of the general effect of the demonstration work on the individual and the community. The agent should not restrict his general information to the questions asked, but should give any additional facts that will bring out prominently the good effects of the influence the agent's work has exerted over any individual or over the county in general. Each agent should give at least one human interest story. It would be much better if such stories could take up the work with the individual and follow it through for several years.)

**HOW MANY OF YOUR DEMONSTRATORS AND COOPERATORS ARE:**

1. Raising practically all their home supplies? 2
2. Have opened new bank accounts since beginning demonstration work? 1/3
3. Have increased their bank deposits since beginning demonstration work? \_\_\_\_\_
4. Own their farms? Mostly and others that have farm loans.
5. Have mortgages on their farms? Some
6. Have paid off their mortgages since beginning demonstration work? \_\_\_\_\_
7. Trading on a cash basis since beginning demonstration work? \_\_\_\_\_
8. Do the bankers and merchants favor demonstration farmers in placing

business, such as in the loaning of money and extension of credit?

If so, give examples. Both are anxious to extend credit or loan money if the Agent thinks loan all O.K. Agent is in no way surety for any as they thoroughly understand.

**WHAT PER CENT OF YOUR DEMONSTRATORS AND FARMERS ARE:**

9. Decreasing their indebtedness along various lines? 1/3
10. Showing increased interest in agricultural meetings? 2/3

11. Showing a desire to study their farm business and progress: 3/4
12. What additional industries have been established in your territory since demonstration work was begun: Purebred live stock and grade sales.
13. What other signs of progress are apparent as a direct, or indirect, result of demonstration and extension work? Better farming all along the line.
14. In how many instances among your demonstrators and cooperators have labor saving devices for the home been installed? 28
15. Name some of the more noticeable effects on the farmers' home and family, of his greater earning power due to better methods; such as increased opportunities for social intercourse, amusements, entertainments, greater contentment with farm life, increased interest in church work, etc. Give instances:  
Community Betterment is largely on the increase in my county. Farmers are now more than ever aware of dividing with the children to interest and keep them at home. In other words, they have taken their boys and girls in as partners.

## BOYS' AND GIRLS' CLUBS.

L. M. WALKER,  
County Agent,  
IVY DEPOT, VIRGINIA.

How long has the Club Work been in your county? 6

List the various kinds of clubs organized, and state the enrollment in each, number reporting, average yield, number and value of prizes.

KIND OF CLUB	ENROLLMENT	NO. REPORTING	AVERAGE YIELD	NO. OF PRIZES	VALUE OF PRIZES
Boys Corn Club	28	6	56 $\frac{1}{2}$		\$
N.B. With no County Fair boys did not try to secure yield nor did they finish reports & only estimated these that were turned in to me.					
Boys Producing & Vegetable Club.					\$
	117	None			\$
Hope to have all Corn Club Boys with their 1 Ear and 10 Ear Exhibits at out State Corn Show in January, which will of itself help them in many ways.					
					\$
					\$
					\$