

Pittsylvania County - - - - Virginia  
County Agent Annual Report, 1921.

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COOPERATIVE EXTENSION WORK IN AGRICULTURE  
AND HOME ECONOMICS

U. S. Department of Agriculture  
and State Agricultural Colleges  
Cooperating.

States Relations Service  
Office of Extension Work



REPORT OF WORK OF THE COUNTY AGENT

CALENDAR YEAR 1921.

State Virginia

County Wittesman

Report of W. M. Perry, County Agent

From January 1, 1921 to November 1st, 1921.

Approved:

\_\_\_\_\_  
State Agent

\_\_\_\_\_  
Date Forwarded

\_\_\_\_\_  
Director of Extension Work

Space for agent's stamp

HAY, FORAGE, OR COVER CROPS

NOTE: This form to be used for such crops as Alfalfa, Crimson, Alsike, Red, Bur and Sweet Clover, Lespedeza, Vetch, Vetch and Oats, - Wheat, or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy; Mixed Grasses and Clovers; Sudan, Johnson and other grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.

**Vetch**

Demonstration

(Enter here the name of crop - separate sheet for each.)

5

- |   |       |     |
|---|-------|-----|
| 1. Number of demonstrators  | _____ | 5   |
| 2. Number of demonstrators reporting  | _____ | 15  |
| 3. Total acreage in this crop grown under improved methods on demonstrations                            | _____ | 112 |
| 4. Average yield per acre on demonstrations (tons of cured hay)   | _____ |     |
| 5. Estimated average yield per acre for entire county (tons of cured hay)                               | _____ | 111 |
| 6. Number of acres cut for hay  | _____ |     |
| 7. Increased yield per acre of demonstrations over ordinary methods (tons of cured hay)                 | _____ |     |
| 8. Number of acres grazed off   | _____ |     |
| 9. Estimated value per acre of grazing  | _____ | \$  |
| 10. Number of cooperators   | _____ |     |
| 11. Total acreage grown under improved methods by cooperators   | _____ |     |
| 12. Average yield per acre by cooperators (tons of cured hay)   | _____ | 111 |
| 13. How many acres (if legume) were inoculated?   | _____ | 111 |
| 14. How many farmers ordered inoculating material through you from U. S. Department of Agriculture?     | _____ |     |
| 15. How many demonstration acres were turned under for soil improvement?                                | _____ |     |
| 16. Estimate total number of acres in county turned under by agent's advice                             | _____ | 12  |
| 17. How many acres were sown this fall?   | _____ |     |
| 18. How many farmers have you directly influenced to use better methods in growing this crop this year? | _____ |     |
| 19. Estimate how many were indirectly influenced  | _____ |     |

94-A

(Use reverse side for remarks on this crop)

Space for agent's stamp

HAY, FORAGE, OR COVER CROPS

SUDAN

NOTE: This form to be used for such crops as Alfalfa, Crimson, Alsike, Red, Bur and Sweet Clover, Lespedeza, Vetch, Vetch and Oats, - Wheat, or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy; Mixed Grasses and Clovers; Sudan, Johnson and other grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.

(Enter here the name of crop - separate sheet for each.) Demonstration

- 1. Number of demonstrators \_\_\_\_\_  
1
- 2. Number of demonstrators reporting \_\_\_\_\_  
1
- 3. Total acreage in this crop grown under improved methods on demonstra-  
tions \_\_\_\_\_  
3
- 4. Average yield per acre on demonstrations (tons of cured hay) \_\_\_\_\_  
8
- 5. Estimated average yield per acre for entire county(tons of cured hay) \_\_\_\_\_  
8
- 6. Number of acres cut for hay \_\_\_\_\_  
8
- 7. Increased yield per acre of demonstrations over ordinary methods  
(tons of cured hay) \_\_\_\_\_  
8
- 8. Number of acres grazed off \_\_\_\_\_
- 9. Estimated value per acre of grazing \$ \_\_\_\_\_
- 10. Number of cooperators \_\_\_\_\_
- 11. Total acreage grown under improved methods by cooperators \_\_\_\_\_
- 12. Average yield per acre by cooperators (tons of cured hay) \_\_\_\_\_
- 13. How many acres (if legume) were inoculated? \_\_\_\_\_
- 14. How many farmers ordered inoculating material through you from U. S.  
Department of Agriculture? \_\_\_\_\_
- 15. How many demonstration acres were turned under for soil improvement? \_\_\_\_\_
- 16. Estimate total number of acres in county turned under by agent's advice \_\_\_\_\_
- 17. How many acres were sown this fall? \_\_\_\_\_
- 18. How many farmers have you directly influenced to use better methods  
in growing this crop this year? \_\_\_\_\_
- 19. Estimate how many were indirectly influenced \_\_\_\_\_

94-A (Use reverse side for remarks on this crop)

Space for agent's stamp

C R C H A R D S

1. Number of demonstration home orchards - - - -	( Apple Peach Other)	<u>12</u> <u>3</u>
2. Total number of trees in these demonstrations		<u>814</u> Trees
3. Orchards inspected by agrnt	<u>18</u>	<u>500</u>
4. Orchards pruned due to your influence	<u>21</u>	<u>314</u>
5. Orchards sprayed due to your influence	<u>8</u>	<u>135</u>
6. Peach orchards treated for borers due to your influence	<u>10</u>	<u>113</u>
7. Orchards planted due to your influence		
	<u>55</u>	<u>1779</u>
TOTAL		
8. How many commercial orchards in your county - Apple	Trees	<del>2075</del>
9. How many commercial orchards in your county - Peach	Trees	<u>1800</u>
10. How many commercial orchards in your county - Other	Trees	
11. How many commercial orchards have you assisted in caring for?		
12. How many trees did you actually spray?		
13. How many trees did you actually prune?		<u>300</u>
14. How many trees did you actually worm?		<u>96</u>
15. Estimated value of increased production due to demonstration methods	\$	
16. Report of special campaigns, results, etc.		

(Use reverse side for additional remarks)

Space for agent's stamp

H O R S E S

1. How many pure-bred stallions have been brought into the county this year, due to your influence? \_\_\_\_\_
2. How many pure-bred jacks brought in due to your influence? \_\_\_\_\_
3. How many brood mares brought in due to your influence? \_\_\_\_\_
4. How many demonstrations in feeding horses or mules? \_\_\_\_\_
5. How many horses or mules in these demonstrations \_\_\_\_\_  
 (Report results under "Remarks")
6. How many horses or mules fed and cared for according to methods you have advocated? \_\_\_\_\_
7. How many pure-bred stallions in county now? \_\_\_\_\_
8. How many pure-bred jacks in county now? \_\_\_\_\_

R E M A R K S :

Treated six horses for diseases. Treatments successful

(Use reverse side for additional remarks)

Dairy business at a standstill owing to local conditions. Our distributing plant in better shape now, and dairy work will be revived.

Space for agent's stamp

DAIRY CATTLE

1. How many head of pure-bred bulls have been brought into the county this year through your influence? \_\_\_\_\_
2. How many head of pure-bred cows or heifers have been brought into the county this year through your influence? \_\_\_\_\_
3. How many head of pure-bred dairy cattle have you assisted your farmers in selling this year - through individual sales? \_\_\_\_\_
4. How many head of pure-bred dairy cattle have you assisted your farmers in selling this year - through group sales? \_\_\_\_\_
5. How many grade dairy cows have been brought into the county for breeding purposes this year through your influence? \_\_\_\_\_
6. How many cows have been tested at your instance to determine the profitable milk producers? \_\_\_\_\_
7. Do you carry or own a Babcock tester? \_\_\_\_\_
8. How many farmers have been induced to feed a better balanced ration to their stock? \_\_\_\_\_
9. How many head of stock so fed? \_\_\_\_\_
10. How many demonstrations in dairy work have you supervised? \_\_\_\_\_
11. How many cows in these demonstrations? (Report results under "Remarks") \_\_\_\_\_
12. How many new cream stations established this year due to your influence? \_\_\_\_\_
13. How many cream stations in county? \_\_\_\_\_
14. How many new cream routes established this year due to the influence of the county agent's work? \_\_\_\_\_  
(If creameries have been established make report)
15. How many cheese factories in your county? \_\_\_\_\_
16. How many cheese factories established in your county this year? \_\_\_\_\_
17. How many pure-bred dairy bulls in the county now? \_\_\_\_\_
18. How many pure-bred dairy cows in the county now? \_\_\_\_\_

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Space for agent's stamp

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DAIRY CATTLE (Continued)

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19. How many cow testing associations established this year due to your influence? (Give report if any) \_\_\_\_\_
20. How many dairy breeders' associations established this year due to your influence? (Give report if any) \_\_\_\_\_
21. How many dairy bull associations established this year? \_\_\_\_\_
22. Number of members in these associations \_\_\_\_\_
23. Number of bulls in these associations \_\_\_\_\_
24. Total number of cows kept by members of these associations \_\_\_\_\_
25. Total number of bull associations now in operation in your county \_\_\_\_\_

(Use reverse side for remarks)

Space for agent's stamp

B E E F C A T T L E

1. How many head of pure-bred bulls have been brought into the county this year through your influence? 1
2. How many head of pure-bred cows or heifers have been brought into the county this year through your influence? \_\_\_\_\_
3. How many head of pure-bred beef cattle have you assisted your farmers in selling this year - through individual sales? \_\_\_\_\_
4. How many head of pure-bred beef cattle have you assisted your farmers in selling this year - through group sales? \_\_\_\_\_
5. How many head of grade cows have been brought into the county this year for breeding purposes, through your influence? \_\_\_\_\_
6. How many beef breeding herds were started this year due to your influence? \_\_\_\_\_
7. How many head of feeding cattle have been brought into the county this year through your influence? \_\_\_\_\_
8. How many beef feeding demonstrations did you supervise? \_\_\_\_\_
9. How many cattle in these feeding demonstrations? \_\_\_\_\_
10. On how many of these demonstrations were records kept? \_\_\_\_\_  
 (Give methods, dates, and results in dollars, gains made, cost of gains, total profit, etc., under "Remarks")
11. Estimate the number of beef cattle cared for according to methods which you advocated - where methods were wholly followed \_\_\_\_\_
12. Estimate the number of beef cattle cared for according to methods which you advocated - where methods were partially followed \_\_\_\_\_  
 (Give results of these methods and special campaigns along beef cattle lines under "Remarks")
13. Number of beef cattle breeders' associations or clubs formed \_\_\_\_\_
14. Number of members of such associations or clubs \_\_\_\_\_
15. Number of pure-bred beef bulls in county now? 8
16. Number of pure-bred beef cows in county now? 8

Space for agent's stamp

H O G S

1. How many head of pure-bred boars have been brought into the county this year due to your influence? 5
2. How many head of pure-bred sows or gilts have been brought into the county this year due to your influence? 4
3. How many head of pure-bred hogs have you assisted your farmers in selling this year - through individual sales? 3
4. How many head of pure-bred hogs have you assisted your farmers in selling this year - through group sales? \_\_\_\_\_
5. How many herds of pure-bred hogs have been started through your influence? \_\_\_\_\_
6. How many hog feeding demonstrations did you supervise? \_\_\_\_\_
7. How many hogs in these demonstrations? \_\_\_\_\_
8. On how many of these demonstrations were records kept? \_\_\_\_\_
9. How many self-feeders secured at your suggestion? 3
10. How many farmers have you induced to start the growing of grazing crops for hogs? 13
11. Estimate number of hogs fed or cared for according to methods which you advocated \_\_\_\_\_
12. Give number of pure-bred boars in county now 17

(For remarks, incidents, &c., use other side and additional sheets if necessary)

Space for agent's stamp

## P O U L T R Y

- |  |  |   |
|--|--|---|
| 1. Number of poultry demonstrations  |  | _____                                     |
| 2. Number of each kind of poultry<br>grown and cared for according<br>to methods which you advocated | ( Chickens<br>( Ducks<br>( Guineas<br>( Turkeys<br>( Geese | _____<br>_____<br>_____<br>_____<br>_____ |
|  | TOTAL  | _____                                     |
| 3. On how many farms has poultry management been improved as a result<br>of your work?               |  | _____                                     |
| 4. How many birds on these farms?  |  | _____                                     |
| 5. How many communities have adopted a standard variety of poultry?                                  |  | _____                                     |
| 6. On how many cream routes are poultry products collected?  |  | _____                                     |
| 7. How many flocks culled through your efforts?  |  | _____                                     |
| 8. Number of birds in flocks culled  |  | _____                                     |
| 9. Number of birds eliminated through culling  |  | _____                                     |
| 10. How many farmers were induced to raise standard bred poultry this year?                          |  | _____                                     |
| 11. How many demonstrators were induced to practice early hatching?                                  |  | _____                                     |
| 12. How many winter feeding demonstrations?  |  | _____                                     |
| 13. Number of birds in these demonstrations?   |  | _____                                     |
| 14. Number of new poultry houses erected at your suggestion  |  | _____                                     |
| 15. Number of poultry houses remodeled at your suggestion  |  | _____                                     |
| 16. Report on reverse side of this sheet any work done on poultry diseases.                          |  | _____                                     |

(For additional remarks use reverse side of this sheet)

Space for agent's stamp

LIVE STOCK DISEASES AND PESTS

1. How many demonstrations have been conducted through your influence in treating or testing livestock for the control of the following:

		Demonstrations	* Animals treated
<u>CATTLE</u>	(Blackleg - - - - -)	_____	_____
	(Anthrax or charbon - - - - -)	_____	_____
	(Digestive and other troubles - - - - -)	2	2
	(Tuberculosis - - - - -)	_____	_____
	(Ticks - - - - -)	_____	_____
	(Lice - - - - -)	_____	_____
<u>HOGS</u>	(Cholera (single treatment) - - - - -)	_____	_____
	(Cholera (simultaneous treatment) - - - - -)	_____	_____
	(Digestive and other troubles - - - - -)	_____	_____
	(Worms - - - - -)	_____	_____
	(Lice - - - - -)	_____	_____
	(Wange - - - - -)	_____	_____
<u>SHEEP</u>	(Stomach worms - - - - -)	_____	_____
	(Digestive and other troubles - - - - -)	_____	_____
	(Grubs - - - - -)	_____	_____
	(Scab - - - - -)	_____	_____
	(Ticks - - - - -)	_____	_____
<u>HORSES</u>	(Spinal meningitis - - - - -)	_____	_____
	(Digestive ailments - - - - -)	_____	2
	(Anthrax or charbon - - - - -)	_____	_____
	(Distemper - - - - -)	_____	_____
	(Accidents - - - - -)	_____	1
	(Other troubles - - - - -)	_____	_____

2. State in how many of the above demonstrations you actually treated livestock to demonstrate the method of treatment and the number of animals actually treated by you:

	All	Demonstrations	Animals
CATTLE, for Blackleg - - - - -	_____	_____	_____
CATTLE, for Tuberculosis - - - - -	_____	_____	_____
CATTLE, for Anthrax or charbon - - - - -	_____	_____	_____
HOGS, for Cholera - - - - -	_____	_____	_____
HORSES, for Anthrax or charbon - - - - -	_____	_____	_____

3. Have you instruments for such demonstrations? \_\_\_\_\_
4. Report results of treatments and of campaigns for eradication or control of diseases or pests under "Remarks" (Use reverse side of sheet).

\* Include all animals treated through your influence.

Space for agent's stamp

F E R T I L I Z E R S

1. How many farmers have you advised regarding the proper use of fertilizers? \_\_\_\_\_
2. How many fertilizer demonstrations are the farmers conducting with you? \_\_\_\_\_
3. Total acreage in these demonstrations \_\_\_\_\_
4. How much fertilizer used on such demonstrations? ( tons ) \_\_\_\_\_
5. How many communities have you influenced to buy fertilizers cooperatively? \_\_\_\_\_
6. Quantity bought cooperatively ( tons ) \_\_\_\_\_
7. Value of fertilizer bought cooperatively (actual price paid by cooperative purchase) \$ \_\_\_\_\_
8. Total amount saved by cooperative purchases \$ \_\_\_\_\_
9. Number of farmers home-mixing fertilizer on your advice \_\_\_\_\_
10. Estimated number of tons home-mixed \_\_\_\_\_
11. Estimated saving to farmers (per ton) \$ \_\_\_\_\_

(For additional remarks use reverse side of sheet)

Space for agent's stamp

M A N U R E

1. How many farmers have you induced to take better care of farm manure? \_\_\_\_\_
2. How many have provided manure sheds at your suggestion? \_\_\_\_\_
3. How many are composting farm manure and waste products? \_\_\_\_\_
4. How many manure spreaders have been secured this year through your influence? \_\_\_\_\_
5. How many farmers are using phosphate or other material for reinforcing farm manure? \_\_\_\_\_

(For additional remarks use reverse side of this sheet)

Space for agent's stamp

S I L O S

1. How many silos have been built in your county this year?
2. How many silos built this year as a result of your advice?
3. How many silos are in county now?
4. Of the number of silos in county now there are:

1  
1  
43

Tile \_\_\_\_\_  
 Cement 1  
 Stave 44  
 Stone \_\_\_\_\_  
 Pit \_\_\_\_\_  
 Other \_\_\_\_\_  
 \_\_\_\_\_

TOTAL

45

(For additional remarks use reverse side of sheet)

Space for agent's stamp

L I M E

1. Number of demonstrators		<u>79</u>
2. Number of demonstrators reporting		<u>          </u>
3. Total number of acres in lime demonstrations		<u>550</u>
4. How many farmers, other than demonstrators, used lime this year due to your influence?		<u>          </u>
5. Quantity of burned lime used	(tons)	<u>          </u>
6. Quantity of limestone or its equivalent used	(tons)	<u>1100</u>
7. Total number of acres treated this year		<u>550</u>
8. Number of local sources of lime developed		<u>          </u>
9. Number of lime crushers installed as a result of your work		<u>          </u>
10. Number of lime kilns built as a result of your work		<u>          </u>
11. Number of lime sheds constructed as a result of your work		<u>8</u>
12. Number of carloads shipped into your county		<u>58</u>
13. Number of farms on which soil was tested for acidity		<u>          </u>

All the lime used was used under my directions. I consider all of the farmers <sup>using it</sup> demonstrators. All farmers using it have reported to me verbally the fine effects from its use. The increase next year will be considerable owing to the lime houses built.

1

(For additional remarks use reverse side of this sheet)

Space for agent's stamp

FARM AND FARMSTEAD  
IMPROVEMENTS

THINGS DONE WITH AGENT'S ASSISTANCE AND ADVICE

	<u>Dwelling</u>	<u>Other</u>
1. Number of buildings erected	1	4
2. Number of farm buildings improved	_____	_____
3. Number of new building plans furnished	_____	2
4. Number of farm buildings painted or whitewashed	_____	_____
5. Number of home water systems installed or improved this year	_____	_____
6. Total number of such systems in county now	_____	_____
7. Number of home lighting systems installed in county this year	_____	_____
8. Total number of such systems in county now	_____	_____
9. Number of windmills erected this year	_____	_____
10. Number of home grounds improved	_____	4
11. Number of farm and home sanitary conditions improved	_____	_____
12. Number of homes screened against flies and mosquitoes	_____	_____
13. Number of sanitary privies erected	_____	_____
14. Number of septic tanks installed	_____	_____
15. Number of telephone systems installed	_____	_____
16. Number of farmers furnished plans and induced to adopt systematic crop rotations	_____	8
17. Total acreage of such rotations	_____	400
18. Number of new pastures established	_____	_____
19. Total acreage of new pastures established	_____	_____
20. Number of old pastures renovated	_____	_____
21. Total acreage of old pastures renovated	_____	_____

Space for agent's stamp

## FARM AND FARMS/STEAD IMPROVEMENTS (Continued)

22. Number of drainage systems established in county	_____	_____	
23. Number of farmers induced to drain all or part of their farms	_____	9	
24. Number of such acres drained - by tile	_____	10	
25. Number of such acres drained - by ditch	_____	32	
26. Number of farmers induced to remove stumps	_____	_____	
27. Number of acres from which stumps were removed	_____	_____	
28. Number of farmers induced to terrace their sloping lands	_____	_____	
29. Total acreage so terraced	_____	_____	
30. Number of home gardens planted or improved	_____	_____	
31. Number of road improving demonstrations assisted in	_____	_____	
32. Number of miles of improved roads resulting therefrom	_____	_____	
33. Number of farmers who planted cover crops to be turned under	_____	_____	
34. Number of new implements and tools bought:			
Binders	_____	Flows	_____
Hay presses	_____	Hay loaders	_____
Gas engines	_____	Farm levels	_____
2-horse cultivators	_____	Grading machines	_____
Tractors	_____	Hay rakes	_____
Motor trucks	_____	Ensilage cutters	_____
Corn Planters	_____	Cream separators	_____
Ditching machines	_____	Spraying machines	_____
Mowers	_____	Manure spreaders	_____
Grain drills	_____	Small tools	_____
Disk harrows	_____		_____
1-horse cultivators	_____	<u>Line conveyors</u>	<u>2</u>

Space for agent's stamp

## MISCELLANEOUS EXTENSION WORK

	(Demonstrators -----	225
	(Cooperators -----	45
1. Number of visits by agent to --	(Other farmers -----	55
	(Business men -----	90
	(Boys' and girls' club members --	411
	TOTAL	411
	(Railroad -----	1,094
	(Team -----	5,308
2. Number of miles traveled - - - -	(Automobile -----	
	(Otherwise -----	
	TOTAL	3,392
3. Calls on agent at office and home relative to work - Personal		69
4. Calls on agent at office and home relative to work - Telephone		31
5. Number of farmers' meetings held under auspices of agent or Extension Division		61
6. How many meetings of all kinds, including field meetings, did you address?		114
7. Total attendance at these meetings (approximate)		4,008
8. How many field meetings held by you?		
9. Total attendance at these meetings		
10. What per cent of time spent at office work? <u>18.4</u>	How divided?	(Correspondence 20%
		(Conference 28%
		(Miscellaneous 32%
		TOTAL 100%
11. What per cent of time spent in field work? <u>81.6</u>	How divided?	(Supervising regular demonstrations 30%
		(Other farm visits 13%
		(At meetings 5%
		(Assisted in short course work 5%
		(Organization and marketing 5%
		TOTAL 100%

Space for agent's stamp

MISCELLANEOUS EXTENSION WORK  
(Continued)

	247
	288
12. Number of official letters written	55
13. Number of articles relating to your work prepared for publication	18
14. Number of different circular letters prepared by you and sent out	1,318
15. Total number of copies of such letters (Give list and copy of each, if possible)	_____
16. Number of bulletins or circulars of U. S. Department of Agriculture distributed	1,122
17. Number of bulletins or circulars of U. S. Department of Agriculture distributed	3,000
18. Number of visits to schools relating to work	61
19. How many schools did you assist in outlining an agricultural course?	300
20. How many extension schools or short courses did you assist in?	_____
21. Total attendance at these schools	_____
22. Total number of days you were engaged in these schools	_____
23. Number of farmers who attended short courses at colleges as a result of your effort	5
24. Number of club boys who entered college for first time this year	_____
25. How many times have you been visited by specialists from college or the Department?	yes
26. Was there a county fair held in your county?	About 100
27. How many demonstrators, cooperators and club members had exhibits?	11
28. How many of these won prizes?	_____
29. How many demonstrations have you in truck or small fruit?	_____
30. How many were successful from a financial standpoint?	_____
31. How many farm account books distributed to farmers?	_____
32. How many farmers in your county are keeping <u>complete cost records</u> at your instance?	_____
33. How many farmers in your county are keeping <u>partial cost records</u> at your instance?	_____

Space for agent's stamp.

MISCELLANEOUS EXTENSION WORK

(Continued)

- 34. How many farmers in your county are practicing fall plowing as a result of county agent's work?                       
**Our rotation carries but little fall plowing.**
- 35. How many wood lots have been improved at your suggestion?
- 36. How many farmers in your county have been influenced to grow sugar cane or sorghum for syrup?
- 37. How many farmers began keeping bees this year at your suggestion?
- 38. Number of hives involved in these demonstrations
- 39. How many farmers induced to transfer from old to improved hives?
- 40. Number of hives involved in these transfers
- 41. How many new queens introduced?
- 42. How many honey extractors purchased?

CROP	Improved seed secured		Improved seed offered for sale	
	Farms	Bushels	Farms	Bushels
Corn	:	:	:	:
Cotton	:	:(lbs)	:	:(lbs)
Oats	:	:	:	:
Potatoes	:	:	:	:
Tobacco	:	:(oz.)	:	:(oz.)
Other	:	:	:	:
_____	:	:	:	:
_____	:	:	:	:
_____	:	:	:	:

(For additional remarks, reports, etc., use other side and extra sheets)

Space for agent's stamp

SPECIAL REPORT BY WHITE AGENTS ON WORK WITH  
 NEGRO FARMERS

NOTE:- The data reported on this and following page must be included in your report on all work done. Negro agents need not report on these sheets.

1. Number of negro demonstrators (all crops) \_\_\_\_\_
  2. Number of negro demonstrators reporting (all crops) \_\_\_\_\_
  3. Total acreage of all crops grown under improved methods on negro demonstration farms \_\_\_\_\_
  4. Number of negro cooperators (all crops) \_\_\_\_\_
  5. Total acreage of all crops of negro cooperators \_\_\_\_\_
  6. Number of negro farmers who planted pure or selected seed on their demonstrations \_\_\_\_\_
  7. Number of negro farmers you have influenced to select seed for next year's crop \_\_\_\_\_
  8. Estimated quantity of all seed selected by negro farmers (bushels) \_\_\_\_\_
  9. Number of negro farmers who fall-plowed their demonstration acres \_\_\_\_\_
  10. Approximately, how many negro farmers in your territory are following demonstration methods on their farms? \_\_\_\_\_
  11. Name the principal crops grown under demonstration methods by negro demonstrators and cooperators \_\_\_\_\_
- 
- |  |                            |       |
|--|----------------------------|-------|
|  | (Horses - - - - -          | _____ |
|  | (Beef cattle - - - - -     | _____ |
| 12. Number of pure-bred animals bought by negro farmers at your suggestion - - - - - | (Sheep and goats - - - - - | _____ |
|  | (Dairy cattle - - - - -    | _____ |
|  | (Hogs - - - - -            | _____ |
|  | (Poultry - - - - -         | _____ |
- 
13. Number of negro farmers who have produced practically all their home food and feed due to your influence \_\_\_\_\_
  14. Number of negro agricultural clubs or community organizations formed this year for the general improvement of rural conditions \_\_\_\_\_
  15. Number of members \_\_\_\_\_

Space for agent's stamp

SPECIAL REPORT BY WHITE AGENTS ON WORK WITH  
 NEGRO FARMERS (Cont'd)

	(New houses built - - - - -	_____
	(New barns built - - - - -	_____
16. Farm and rural improvements made	(New schools built - - - - -	_____
due to agent's influence - - - - -	(New churches built - - - - -	_____
	(New toilets built - - - - -	_____
	(Buildings improved or repaired	_____
17. Number of Farm Makers' Clubs organized this year		_____
18. Number of members in these clubs		_____
19. Number of Home Makers' Clubs organized this year		_____
20. Number of members in these clubs		_____

Space for agent's stamp

SUCCESSFUL UNDERTAKINGS

Each county agent will be expected to report three (3) important pieces of extension work attempted and successfully accomplished by him during the year. Details of your plan, method of procedure, and results, together with any other interesting facts and observations concerning each piece of work, should be included.

This sheet and as many additional sheets as are necessary should be used for this purpose.

1. Lime Storage Houses.

This work had its inception because of an actual need.

First, lime is actually needed.

Second, demonstrations prove that lime under our conditions is indispensable for the production of grass and clover.

Third, Lime cannot be purchased advantageously in less than car lots.

Fourth, If car loads are ordered it may come at a time when it is inconvenient to unload the same and haul to farm.

Fifth, many small farmers are deterred from using lime because they cannot use as much as a car load.

Therefore the lime storage house solves the problem. Because--

First, lime may be ordered at any time.

Second, it may be hauled to the farms when the men and teams are not otherwise pressed with work.

Third, the little farmer has the same advantages as the <sup>large</sup> small farmers.

Fourth, the small initial cost for each person building and further, for maintaining the houses is very little.

Fifth, the saving to the farmers is well worth the cost of houses.

These lime houses are built at a cost of from \$500 to \$1,000 each depending on the size of house. Each person wishing to use lime through the organizations each contribute \$10 towards the building and maintenance of the plants. This money covers rental of right-of-way and keeping house stocked with lime. No lime is sold to persons other than stockholders. This part of the plan may be later changed. We have six houses already built, and the seventh arranged for.

2. Tobacco Marketing Organization. A great deal of time has been given to this matter. I am glad to report that we have gone over the top and the marketing of next year's crop through the organization is assured.

3. The club work is also one of my principal projects. The failure of this year's crop on account of drought hurt our work very much. Of course this was no fault of mine. I did my best.

My "Boys' Club Letter" has continued to be published. It has done much to stimulate interest in the club work. The banks have manifested a great interest in the work. Whenever called upon they have generously responded, and made possible the continued interest so much manifested.

ANNUAL REPORT FORM AND INSTRUCTIONS TO AGENTS

The agent's annual report should be a complete summary of all the work performed during the year. This is the only record that the officials of the Extension Division of the State and the Department have of the agent's activities.

The only means of making such a report is to keep field notes or a field diary of everything that is done each day. It is well to not only keep notes of things actually done, but to make some brief observations of general conditions as found from time to time. Many things which seem of minor importance to the agent may be very valuable to the head offices when asked for detailed information regarding certain localities.

An agent's efficiency and the success of his work is necessarily judged from this office by what is contained in his report. Your district and State agent may know that you are rendering efficient service, but it is absolutely essential to have something on record to show that the work has been done, when outside parties who can not possibly inspect your work desire definite and accurate information in regard to the results that are being accomplished in local territory.

Every agent in the work has been instructed, by circular letter and by the supervising force at agents' meetings, as to the importance of keeping systematic records throughout the year. If this advice has been followed you should have no difficulty in rendering your annual report upon the forms which are herewith attached. These are broad enough to include the activities of the agents in the entire territory covered by the Extension Work in the South. Some of the questions will not apply to your local territory, and these, of course, need not be answered.

In some instances you will observe that the same form is used for several crops. Be sure to use separate sheets for each crop named under the heading. For example, take the sheet headed "Small Grains", under which are included oats, wheat, barley, and rye. In this case all the demonstrations in oats should be included on one sheet, all the demonstrations in rye on another, and so on for all the crops included under this heading.

Be sure to answer the questions in the order in which they are asked, and see that you give the information called for. If this is done, all the reports will be uniform when they are sent in to the State agent's office, and in like manner the State agent's reports will be uniform when sent to the Director's office in the State and then to the Washington Office.

It should be distinctly understood that these forms are only to summarize the statistical part of the report, and under each crop or heading such remarks, observations or points of interest as may be useful should be briefly written out. The back of the respective sheets may be used for remarks on the crops reported on. No doubt many interesting features will be called to mind, which, if written up and sent in to the State agent's office along with the replies to these definite questions, would be very valuable in giving the report that personal touch which proves of great value and interest in all reports of this nature.

In collecting the replies to the questions of a personal nature, the agent will have to depend on his tact and good judgment in approaching the farmer. A few, no doubt, will be averse to furnishing you with some of the information asked for, but if reliable data could be collected with reference to these points, it would enable the Department to get a rather definite idea as to the beneficial effects of the demonstration work in your section.

The forms that we are sending out include the following crops, groups of crops, and other miscellaneous work of the county agent:

CROPS:

Corn  
Cotton  
Tobacco  
Small grain  
Hay and forage  
Cover crops  
Summer legumes  
Potatoes (Irish and Sweet)  
Truck crops and gardens  
Sugar cane  
Orchards

LIVE STOCK:

Horses  
Dairy cattle  
Beef cattle  
Hogs  
Sheep and goats  
Poultry  
Live stock diseases and pests

OTHER WORK:















Fertilizers  
Farm manures  
Silos  
Dipping vats  
Seed selection  
Lime  
Rotations  
Pastures  
Organizations  
Farm buildings  
Drainage  
Farm machinery and tools  
Clearing land, stumps, etc.  
Timber and wood lots  
Miscellaneous demonstration work  
Effect of demonstration work on  
community, and human interest  
features  
Successful undertakings  
Work with negroes  
Boys club work

If there is anything in any of these forms that is not thoroughly understood discuss the matter with your district or State agent or write to this office for a more specific explanation.

MAP OF COUNTYSHOWING KIND AND DISTRIBUTION OF WORK

The following sheet is to be used for an outline map of your county, to show the kinds and distribution of your work. Maps larger in size than this sheet may be used if desired. In some states, suitable maps, showing topography, railroads, rivers, election districts, etc., are obtainable from the Office of the State Geological Survey. It is suggested that a copy of the map furnished with your report be kept for your own office record, unless you already have one answering the same purpose.

The map is intended to show the approximate location of your various demonstrations, community clubs, boys' clubs, etc., each kind of demonstration club, or other activity to be indicated by the same sign or mark, so that a glance at the map will give a general impression of the nature and extent of the work. Be sure to enter at some convenient place along the margin of the map sheet a key or explanation to the various marks. For example, some such set of marks and key as the following might be used:

 community organizations;	 corn;	 cotton;
 tobacco;	 wheat;	 oats;
 legumes;	 potatoes;	 orchards;
 poultry;	 silo;	 boys' clubs; <u>cr</u> cream routes, etc.
 hay;	 livestock;	

Additional signs may be used for other lines of work. The use of colored pencils for these signs, using one color for all the work of the same kind, makes such a map very effective. If further suggestions are desired in this connection write direct to this office. It is believed that a large outline map of the county, showing the kind and the location of the work, could be displayed to advantage in every county agent's office.

## INTRODUCTION

IN some respects this has been the most discouraging year since I have been in the work. The visitation of the most severe drought within the recollection of our oldest inhabitants put a check on the adult as well as the young folks' work. Notwithstanding the fact that I was handicapped in successful demonstrations, I found plenty to do.

The Tobacco Marketing organization called for a great deal of work. This was such an important piece of work that much other work was laid aside to give it room. The wisdom of this has been demonstrated in the fact that our county is over the top in the contracts signed.

I also had on foot plans for the erection of lime storage houses throughout the county whereby the farmers would be enabled to get lime at cost whenever needed. Considerable time was given to this project. The result shows six cooperative lime houses erected and three others projected.

The club work, especially in corn, presents a very poor showing. The drought discouraged the boys to such an extent that they failed to carry out their work to the end.

I feel however, that the work done in connection with the marketing organization and the lime plants has well repaid the county for the work done this year.

○ Lime storage Houses -

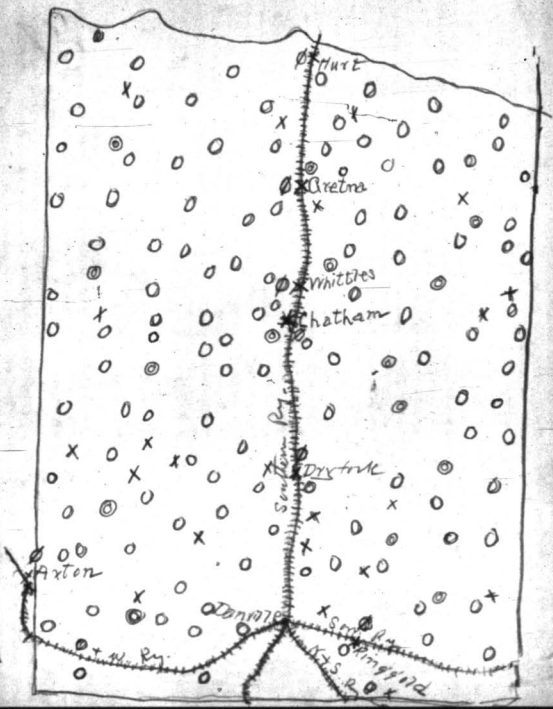
X Afton -

⊙ Organized Boy & Girl clubs.

○ Tobacco Marketing Association

ORS 920-5

SHOWING KIND AND DISTRIBUTION OF WORK



Space for Agent's Stamp

COUNTY ORGANIZATIONS

1. Is there a central county organization supporting your work? No.  
 If so, what is it called? Not financially  
 Who constitute its membership? \_\_\_\_\_  
 \_\_\_\_\_  
 How is membership selected or appointed? \_\_\_\_\_  
 \_\_\_\_\_  
 What is the membership fee, if any? ----- \$ \_\_\_\_\_  
 Who are its present officers? \_\_\_\_\_  
 \_\_\_\_\_  
 How long has this county organization been in existence? \_\_\_\_\_
  
2. How many community farmers' clubs have you assisted in organizing  
 this year? \_\_\_\_\_  
 Total membership \_\_\_\_\_
  
3. How many community farmers' clubs have you in your county?  
 Total membership \_\_\_\_\_
  
4. How many local lodges of Granges, Farmers' Unions, etc., as community  
 organizations, are supporting your work? \_\_\_\_\_  
 Total membership \_\_\_\_\_  
**Morally, but not financially—Farmers Union.**  
 Are such Granges, Farmers' Unions, etc., included in your  
 answers to Nos. 2 and 3? \_\_\_\_\_
  
5. How many community farmers' clubs have ceased to exist during  
 the year? \_\_\_\_\_  
 (Give reason, using extra pages when necessary)
  
6. How many of these clubs are organized so as to include the farmer's  
 wife, children, and others, in their membership? \_\_\_\_\_

## ORGANIZATIONS

1. Farmers Union. This is the oldest organization in the county. It has done good work, but at present is somewhat overshadowed by the Tobacco Marketing organization. I have worked through the Union, and it has always endorsed the agent's work, but is not a contributor towards the work.

2. The Tobacco Marketing Association. We now have 130 local organizations, with a membership of           members. There is also a central county organization. It has unánimously endorsed the county agent work.

3. Lime Storage Associations. There are now seven of these associations with a membership of 500. I have led in organizing these units, and of course have endorsed the work I am doing for the county.

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COUNTY ORGANIZATIONS (Continued)

7. How have these clubs been helpful to the farmer and his family. (Use extra pages if necessary)

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8. Are these community farmers' clubs dependent on the county agent for their existence and the continuation of their efforts? \_\_\_\_\_
9. Does each club have a community plan or program of work? \_\_\_\_\_  
(Attach a copy of such plans for the past year)
10. Does the county organization have a definite plan of work with reference to the county? \_\_\_\_\_  
(Attach a copy of such plans for the past year)
11. Have you so thoroughly organized your county that you have someone in every community or school district assisting you in extension work and through whom you can reach EVERY farm family in your county?

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Space for agent's stamp

## C O R N

(Including Kafir, Milo, Feterita)  
Separate sheet for each

No special demonstrations in corn. This work is done by club members.

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage of corn grown under improved methods on demonstration farms \_\_\_\_\_
4. Average yield per acre on demonstrations (bushels) \_\_\_\_\_
5. Estimated average yield for entire county (bushels) \_\_\_\_\_
6. Increased yield on demonstrations over ordinary methods (bushels) \_\_\_\_\_
7. Number of cooperators \_\_\_\_\_
8. Total acreage of corn grown under improved methods by cooperators \_\_\_\_\_
9. Average yield per acre on demonstrations by cooperators (bushels) \_\_\_\_\_
10. Number of farmers testing seed corn for germination \_\_\_\_\_
11. Number of bushels so tested for germination \_\_\_\_\_
12. How many farmers planted pure or selected seed on their demonstrations? \_\_\_\_\_
13. Acreage planted with pure or selected seed \_\_\_\_\_
14. Number of farmers you have influenced to select seed for next year's crop \_\_\_\_\_
15. Estimated amount of seed selected (bushels) \_\_\_\_\_
16. Number who fall-plowed their demonstration acres \_\_\_\_\_
17. Number who turned under cover crops on their demonstration acres \_\_\_\_\_
18. Number of acres harvested for silage \_\_\_\_\_
19. Yield per acre harvested for silage ( tons ) \_\_\_\_\_
20. Number of acres "hogged down" \_\_\_\_\_
21. Estimated value per acre when utilized this way \$ \_\_\_\_\_
22. Number of acres treated for diseases or insect pests \_\_\_\_\_
23. How many farmers have you directly influenced to use better methods in growing corn this year? \_\_\_\_\_
24. Estimate how many were indirectly influenced \_\_\_\_\_

(Use reverse side for remarks on this crop) \_\_\_\_\_

Space for agent's stamp

**T O B A C C O**

- |   |                      |
|---|----------------------|
| 1. Number of demonstrators  | _____                |
| 2. Number of demonstrators reporting  | _____                |
| 3. Total acreage in demonstrations  | _____                |
| 4. Average yield per acre   | (pounds) _____       |
| 5. Estimated average yield per acre for entire county   | (pounds) _____       |
| 6. Increased yield per acre of demonstrations over ordinary methods                                   | (pounds) _____       |
| 7. How many farmers have you induced to plant pure or selected seed?                                  | _____                |
| 8. Acreage planted with pure or selected seed   | _____                |
| 9. How many farmers treated tobacco seed for disease?   | <del>42</del> _____  |
| 10. How many acres did this treated seed plant?   | <del>125</del> _____ |
| 11. How many farmers have you directly influenced to use better methods in growing tobacco this year? | _____                |
| 12. Estimate how many were indirectly influenced  | _____                |

**Last year a great deal of tobacco was diseased with wild fire and leaf spot. Plats treated showed practically no disease. It is apparently a sure preventative.**

(Use reverse side for remarks on this crop)

Space for agent's stamp

HAY, FORAGE, OR COVER CROPS

Alfalfa

NOTE: This form to be used for such crops as Alfalfa, Crimson, Alsike, Red, Bur and Sweet Clover, Lespedeza, Vetch, Vetch and Oats, - Wheat, or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy; Mixed Grasses and Clovers; Sudan, Johnson and other grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form; the name of the crop or combination to be entered in space below.

Demonstration

(Enter here the name of crop - separate sheet for each.)

- 1. Number of demonstrators 50
- 2. Number of demonstrators reporting 18
- 3. Total acreage in this crop grown under improved methods on demonstrations 1,48
- 4. Average yield per acre on demonstrations (tons of cured hay) 2
- 5. Estimated average yield per acre for entire county (tons of cured hay) ~~2~~  
*drought cut down yield*
- 6. Number of acres cut for hay 411
- 7. Increased yield per acre of demonstrations over ordinary methods (tons of cured hay) \_\_\_\_\_
- 8. Number of acres grazed off \_\_\_\_\_
- 9. Estimated value per acre of grazing 0
- 10. Number of cooperators \_\_\_\_\_
- 11. Total acreage grown under improved methods by cooperators \_\_\_\_\_
- 12. Average yield per acre by cooperators (tons of cured hay) \_\_\_\_\_
- 13. How many acres (if legume) were inoculated? 411
- 14. How many farmers ordered inoculating material through you from U. S. Department of Agriculture? 411
- 15. How many demonstration acres were turned under for soil improvement? \_\_\_\_\_
- 16. Estimate total number of acres in county turned under by agent's advice \_\_\_\_\_
- 17. How many acres were sown this fall? 24
- 18. ~~Expected to sow about 85 acres, but could not account drought.~~  
How many farmers have you directly influenced to use better methods in growing this crop this year? \_\_\_\_\_
- 19. Estimate how many were indirectly influenced \_\_\_\_\_