

HEINEKEN MODEL wks 1 to 20

WME - GRG NonLinear

WHOLES	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line								
WEEK	IO	eIO	AO	ϵ	O_t	(AO-Ot)	(AO-Ot) ²	EI	S_t	SL_t								
0	4	0																
1	4	0.994095	4	1.7319	12.72599	-8.725995	76.1429849	12	12	12								
2	4	1.741134	4	1.399065	13.1402	-9.140199	83.543231	12	12	12								
3	4	2.302616	6	-1.25361	11.04891	-6.048906	26.4914527	12	12	12								
4	8	2.724381	7	-0.254401	12.46998	-5.46998	29.9206862	12	12	14								
5	8	4.035498	10	-0.247477	17.78802	-7.788021	60.6532644	8	8	17								
6	12	5.020771	12	-0.455735	22.56504	-10.56504	111.61999	4	4	23								
7	12	6.755276	15	0.006949	28.76222	-13.76222	189.398829	-2	0	29								
8	12	8.056714	19	-0.83034	29.42837	-10.42837	108.750994	-7	0	37								
9	12	9.038218	21	1.820178	32.8584	-11.8584	140.621545	-9	0	46								
10	12	9.774291	30	1.630399	33.40469	-3.40469	11.5919119	-14	0	60								
11	12	10.32743	45	0.111847	32.43908	12.58092	157.776709	-21	0	85								
12	12	10.74311	45	-0.846729	31.89638	13.103623	171.704941	-23	0	120								
13	12	11.05547	44	0.144824	33.2003	10.799703	116.833581	-23	0	153								
14	16	11.29021	44	-1.35386	31.93835	12.063849	145.531622	-22	0	184								
15	16	12.46071	46	-0.2348	34.22591	11.774094	138.629298	-23	0	213								
16	16	13.3403	50	-2.191945	33.14836	16.851641	283.977792	-19	0	239								
17	8	14.0013	36	1.103523	25.10483	10.895175	118.704834	12	12	242								
18	8	12.50984	0	-0.520868	0	0	0	37	37	245								
19	0	11.38903	0	-0.846729	0	0	0	79	79	195								
20	0	8.558588	0	0.144824	0	0	0	154	154	120								
21																		
22																		
23																		
24																		
25																		
26																		
27																		
28																		
29																		
30																		
31																		
32																		
33																		
34																		
35																		
36																		
37																		
38																		
39																		
40																		
				mean of the disturbance	-0.037159		0.0928492	mean of the standard errors										
				std dev of the disturbance	1.0972													

Incoming Orders:
 $IO = WIO$
 Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$
 Actual Orders:
 $AO = WOP$
 Disturbance:
 normally distributed white noise
 mean = 0
 std dev = 1
 Model Orders:
 $O_t = \text{MAX}(0, eIO + as(s' - S_t - \beta SL_t) + \epsilon$
 Error Term:
 $AO - O_t$
 Squared errors:
 $(AO - O_t)^2$
 Effective Inventory:
 $EI = MWEI$
 Stock:
 $S_t = \text{MAX}(0, EI)$
 Supply Line:
 $SL_t = WSL = WSD1 + WSD2 + DIO + DBL$

HEINEKEN MODEL wks 1 to 20

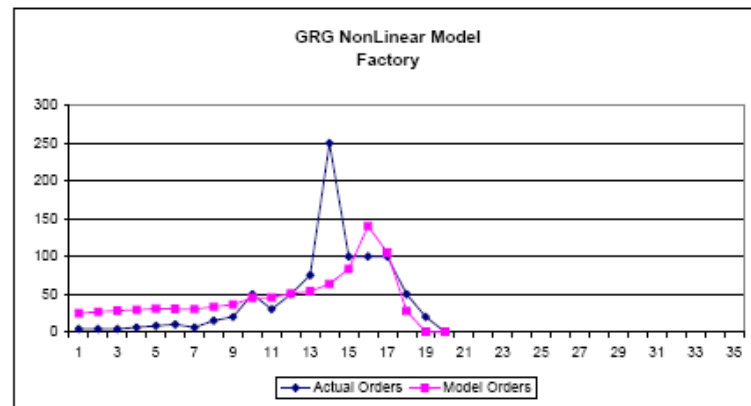
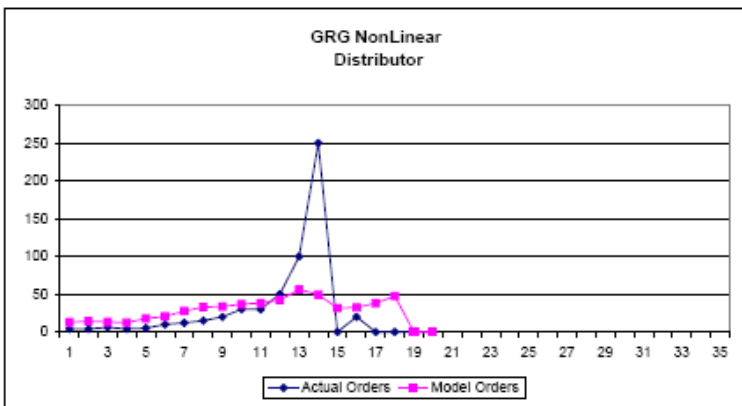
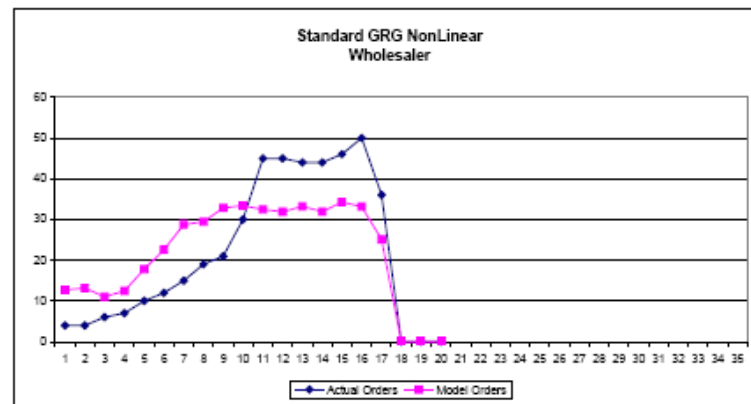
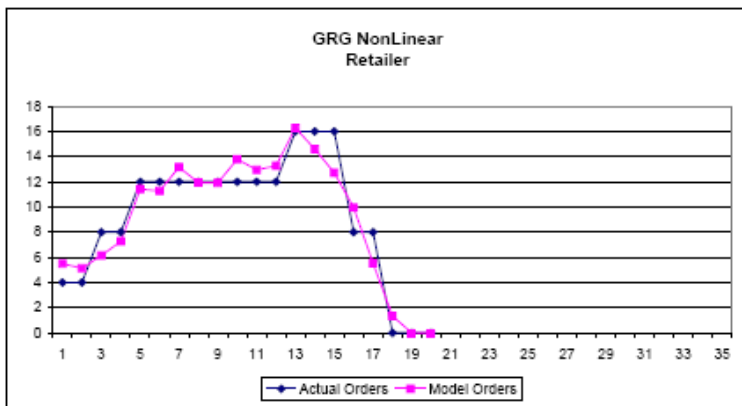
DME - GRG NonLinear

DISTRIB	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line									
WEEK	IO	eIO	AO	ϵ	O_t	(AO-Ot)	(AO-Ot) ²	EI	S_t	SL_t									
0	4	0																$\Sigma (AO-Ot)^2$	
1	4	4	4	-0.247002	12.67946	-8.67946	75.3330341	12	12	12								49481.34	constraints
2	4	4	4	1.111074	14.03754	-10.03754	100.752147	12	12	12									θ 1.00
3	4	4	6	0.266825	13.19229	-7.192288	51.7290018	12	12	12									α 1.00
4	6	4	4	-0.484326	12.26321	-8.263214	68.2807031	12	12	14									β 0.09
5	7	6	6	0.923178	17.67072	-12.67072	160.547102	10	10	14									S' 22.00
6	10	7	10	-0.226013	20.43307	-10.43307	108.848857	7	7	15									
7	12	10	12	0.13773	27.43796	-15.43796	238.330894	3	3	19									
8	15	12	15	1.202202	32.78874	-17.78874	316.368223	-5	0	27									GRG NonLinear
9	19	15	20	-0.069958	33.61997	-13.61997	185.603554	-15	0	37									
10	21	19	30	-0.087508	38.7278	-8.727805	45.2633558	-24	0	47									
11	30	21	30	1.1112	38.29821	-8.298207	68.8270479	-33	0	65									
12	45	30	50	-2.386819	42.27834	7.7216668	59.6239838	-50	0	82									
13	45	45	100	-0.473977	56.05903	43.940985	1930.80844	-80	0	117									
14	44	45	250	0.036374	49.41147	200.58853	40235.758	-105	0	197									
15	44	44	0	1.27837	31.4938	-31.4938	991.86918	-102	0	400									
16	46	44	20	-0.676212	32.49144	-12.49144	156.036099	-113	0	387									
17	50	46	0	0.141948	37.99344	-37.99344	1443.50165	-109	0	337									
18	36	50	0	-1.190505	47.3706	-47.3706	2243.97362	-84	0	262									
19	0	36	0	-0.351055	0	0	0	122	122	20									
20	0	0	0	-0.622008	0	0	0	142	142	0									
21																			
22																			
23																			
24																			
25																			
26																			
27																			
28																			
29																			
30																			
31																			
32																			
33																			
34																			
35																			
36																			
37																			
38																			
39																			
40																			
				mean of the disturbance	-0.029324		0.1878452	mean of the standard errors											
				std dev of the disturbance	0.893014														

Incoming Orders:
 IO = DIO
 Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$
 Actual Orders:
 AO = DOP
 Disturbance:
 normally distributed white noise
 mean = 0
 std dev = 1
 Model Orders:
 $O_t = \text{MAX}(0, eIO + \alpha(s' - S_t - \beta SL_t) + \epsilon$
 Error Term:
 $AO - O_t$
 Squared errors:
 $(AO - O_t)^2$
 Effective Inventory:
 EI = MDEI
 Stock:
 $S_t = \text{MAX}(0, EI)$
 Supply Line:
 $SL_t = \text{DSL} = \text{DSD1} + \text{DSD2} + \text{FIO} + \text{FBL}$

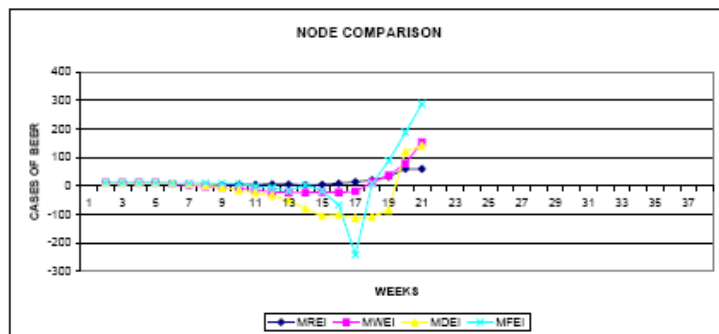
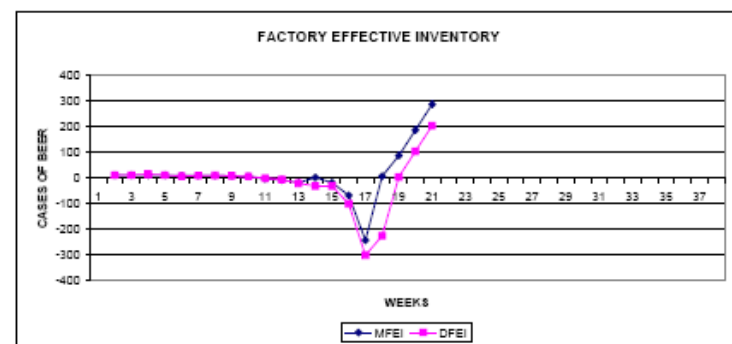
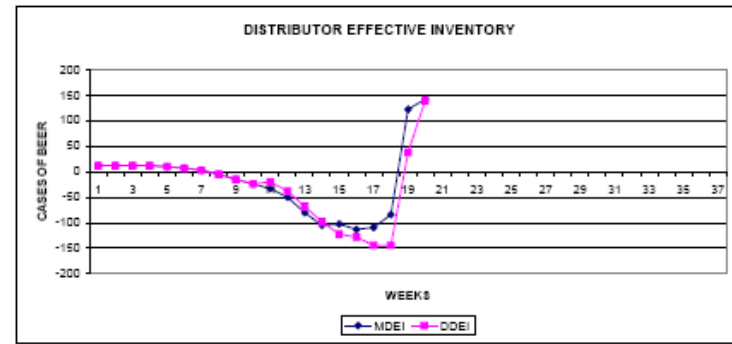
HEINEKEN MODEL wks 1 to 20

ORDER CHARTS



HEINEKEN MODEL wks 1 to 20

MODEL CHARTS



HEINEKEN MODEL wks 1 to 20

MODEL WORKSHEET

STEP 1 Receive The Inventory and Advance the shipping Delays										STEP 2 Look at the incoming orders and fill orders all incoming orders + backlog						
HEINEKEN Team Costs		IT \$ 2,055.50								HEINEKEN Costs \$ 148.50		Retailer IT				
WEEK	COR	RINV1	RSD1	RSD2	RBL	RSR	RINV2	MREI	DREI	RCOSTS	ROP	WIO	RSL	WINV1	WSD1	
0	0	12	4	4	0	4	12			0	4	4		12	4	
1	4	16	4	4	0	4	12	12	12	6	4	4	12	16	4	
2	4	16	4	4	0	4	12	12	12	12	4	4	12	16	4	
3	4	16	4	4	0	4	12	12	12	18	8	4	12	16	4	
4	4	16	4	4	0	4	12	12	12	24	8	8	16	16	4	
5	8	16	4	8	0	8	8	8	8	28	12	8	20	16	4	
6	8	12	8	8	0	8	4	4	4	30	12	12	28	12	6	
7	8	12	8	10	0	8	4	4	4	32	12	12	32	10	7	
8	8	12	10	7	0	8	4	4	6	34	12	12	36	7	10	
9	8	14	7	10	0	8	6	6	5	37	12	12	38	10	7	
10	8	13	10	7	0	8	5	5	7	39.5	12	12	43	7	6	
11	8	15	7	5	0	8	7	7	6	43	12	12	45	5	10	
12	8	14	5	10	0	8	6	6	6	46	12	12	50	10	12	
13	8	11	10	12	0	8	3	3	7	47.5	18	12	57	12	13	
14	8	13	12	13	0	8	5	5	6	50	18	16	63	13	15	
15	8	17	13	15	0	8	9	9	3	54.5	18	16	67	15	20	
16	8	22	15	20	0	8	14	14	5	61.5	8	16	70	20	47	
17	8	29	20	35	0	8	21	21	10	72	8	8	63	47	33	
18	8	41	35	8	0	8	33	33	14	88.5	0	8	51	45	50	
19	8	68	8	8	0	8	60	60	21	118.5	0	0	16	67	76	
20	8	68	8	0	0	8	60	60	28	148.5	0	0	8	154	120	

HEINEKEN MODEL wks 1 to 20

MODEL WORKSHEET

STEP 3 Record your inventory or backlog										STEP 4 Advance the order slips and the brewery Brews							
HEINEKEN Wholesaler										HEINEKEN							
Costs \$ 334.00										Costs							
WEEK	WSD2	WBL	WINV2	MWEI	DWEI	WCOSTS	WOP	DIO	WSL	DINV1	DSD1	DSD2	DBL	DINV2	MDEI	DDEI	
0	4	0	12			0	4	4		12	4	4	0	12			
1	4	0	12	12	12	8	4	4	12	16	4	4	0	12	12	12	
2	4	0	12	12	12	12	4	4	12	16	4	4	0	12	12	12	
3	4	0	12	12	12	18	6	4	12	16	4	4	0	12	12	12	
4	4	0	12	12	12	24	7	8	14	16	4	4	0	12	12	12	
5	6	0	8	8	8	28	10	7	17	16	4	6	0	10	10	10	
6	7	0	4	4	4	30	12	10	23	14	6	4	0	7	7	7	
7	10	2	0	-2	-2	32	15	12	29	13	4	5	0	3	3	3	
8	7	7	0	-7	-7	39	19	15	37	7	5	10	5	0	-5	-5	
9	5	9	0	-9	-9	48	21	19	46	5	10	12	15	0	-15	-15	
10	10	14	0	-14	-14	62	30	21	60	10	12	13	24	0	-24	-24	
11	12	21	0	-21	-21	83	45	30	85	12	13	15	33	0	-33	-20	
12	13	23	0	-23	-23	108	45	45	120	13	15	20	50	0	-50	-38	
13	15	23	0	-23	-22	129	44	45	153	15	20	47	80	0	-80	-68	
14	20	22	0	-22	-22	151	44	44	184	20	47	33	105	0	-105	-98	
15	47	23	0	-23	-23	174	46	44	213	47	33	50	102	0	-102	-122	
16	33	19	0	-19	-24	193	50	46	239	33	50	75	113	0	-113	-128	
17	50	0	12	12	-20	199	36	50	242	50	75	242	109	0	-109	-144	
18	75	0	37	37	22	217.5	0	36	245	75	242	20	84	0	-84	-144	
19	120	0	79	79	44	257	0	0	195	242	20	0	0	122	122	38	
20	0	0	154	154	94	334	0	0	120	142	0	0	0	142	142	139	

HEINEKEN MODEL wks 1 to 20

MODEL WORKSHEET

STEP 5 Place and record your orders															
	Distributor		IT									HEINEKEN	Factory	IT	
	\$ 886.00											Costs	\$ 687.00		
WEEK	DCOSTS	DOP	FIO	DSL	FPD1	FPD2	FSD2	FBL	FINV2	MFEI	DFEI	FCOSTS	FPR	FSL	
0	0	4	4	12	12	4	4	0	12	12	12	0	4	8	
1	8	4	4	12	16	4	4	0	12	12	12	8	4	8	
2	12	4	4	12	16	4	4	0	12	12	12	12	4	8	
3	18	6	4	12	16	4	4	0	12	12	16	18	4	8	
4	24	4	6	14	16	4	4	0	12	12	12	24	6	8	
5	29	5	4	14	16	4	6	0	10	10	8	29	8	10	
6	32.5	10	5	15	14	6	8	0	10	10	10	34	10	14	
7	34	12	10	19	16	8	10	0	11	11	11	39.5	8	18	
8	39	15	12	27	19	10	6	0	9	9	9	44	15	16	
9	54	20	15	37	19	6	15	0	7	7	7	47.5	20	21	
10	78	30	20	47	13	15	20	2	0	-2	0	49.5	50	35	
11	111	30	30	65	15	20	50	7	0	-7	-5	56.5	30	70	
12	161	50	30	82	20	50	30	17	0	-17	-20	73.5	50	80	
13	241	100	50	117	50	30	50	0	3	3	-30	75	75	80	
14	348	250	100	197	33	50	75	17	0	-17	-30	92	250	125	
15	448	0	250	400	50	75	250	67	0	-67	-100	159	100	325	
16	561	20	0	387	75	250	100	242	0	-242	-300	401	100	350	
17	670	0	20	337	250	100	100	0	8	8	-225	405	100	200	
18	754	0	0	262	108	100	100	0	88	88	5	449	50	200	
19	815	0	0	20	188	100	50	0	188	188	105	543	20	150	
20	886	0	0	0	288	50	20	0	288	288	205	687	0	70	

HIRES ROOT BEER MODEL WKS 1 to 20

RME GRG NonLinear

RETAILE	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line										
WEEK	IO	eIO	AO	ϵ	O_t	$(AO-O_t)$	$(AO-O_t)^2$	EI	S_t	SL_t										
0	0	0																		
1	4	0.00	4	0.154418	3.148888	0.8513322	0.72476852	12	12	12										
2	4	0.70	4	-0.685985	3.027825	0.9723753	0.94551367	12	12	12										
3	4	1.28	5	-0.05814	4.212554	0.7874484	0.62007176	12	12	12										
4	4	1.75	5	0.717213	5.301772	-0.301772	0.09106838	12	12	13										
5	8	2.15	8	2.171013	8.633545	-0.833545	0.40137942	8	8	14										
6	8	3.17	5	-1.098223	7.387982	-2.387982	5.70245778	4	4	18										
7	8	4.01	7	0.14198	10.70833	-3.708332	13.7368987	1	1	18										
8	8	4.71	10	-1.682125	9.85838	0.3136205	0.09835779	-2	0	20										
9	8	5.29	10	-1.008845	10.59012	-0.590116	0.34823648	-2	0	22										
10	8	5.78	12	-0.181543	11.08037	0.9198345	0.84572771	-5	0	27										
11	8	6.15	10	-0.242194	10.59999	-0.599993	0.35983216	-6	0	32										
12	8	6.48	8	-0.887631	10.29747	-2.29747	5.27836938	-4	0	32										
13	8	6.74	20	0.047029	11.80329	8.19871	67.1880542	-2	0	30										
14	8	6.98	10	-0.734036	9.119991	0.8800088	0.7744152	2	2	38										
15	8	7.14	12	-0.484089	8.727816	3.2721841	10.7071898	4	4	38										
16	8	7.29	8	-0.506707	8.205868	-0.205868	0.04231182	4	4	42										
17	8	7.42	8	-0.988039	7.849974	0.1500262	0.02250785	4	4	42										
18	8	7.52	8	1.774695	10.21356	-2.213563	4.89985971	6	6	40										
19	8	7.60	8	0.331517	10.02714	-2.027135	4.10927685	-2	0	48										
20	8	7.67	8	0.65131	9.24389	-1.24389	1.54726248	6	6	40										
21																				
22																				
23																				
24																				
25																				
26																				
27																				
28																				
29																				
30																				
31																				
32																				
33																				
34																				
35																				
36																				
37																				
38																				
39																				
40																				
				mean of the disturbance	-0.125218			0.0068071		mean of the standard errors										
				std dev of the disturbance	0.94385															

$\Sigma (AO-O_t)^2$ 118.4414

constraints		
θ	0.17	>=0 <=1
α	0.41	>=0 <=1
β	0.39	>=0 <=1
S^i	24.00	>=0 <=100 INT

GRG NonLinear

Incoming Orders:
IO = COR

Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$

Actual Orders:
AO = ROP

Disturbance:
normally distributed white noise
mean = 0
std dev = 1

Model Orders:
 $O_t = \text{MAX}(0, eIO + \alpha(s^i - S_t - \beta SL_t) + \epsilon$

Error Term:
 $AO - O_t$

Squared errors:
 $(AO - O_t)^2$

Effective Inventory:
EI = REI

Stock:
 $S_t = \text{MAX}(0, EI)$

Supply Line:
 $SL_t = RSL = RSD1 + RSD2 + WIO + WBL$

HIRES ROOT BEER MODEL WKS 1 to 20

WME - GRG NonLinear

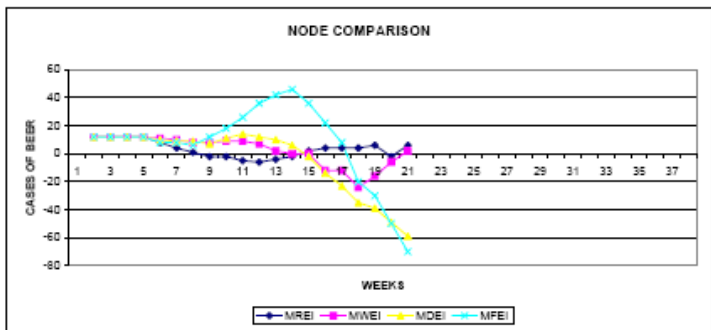
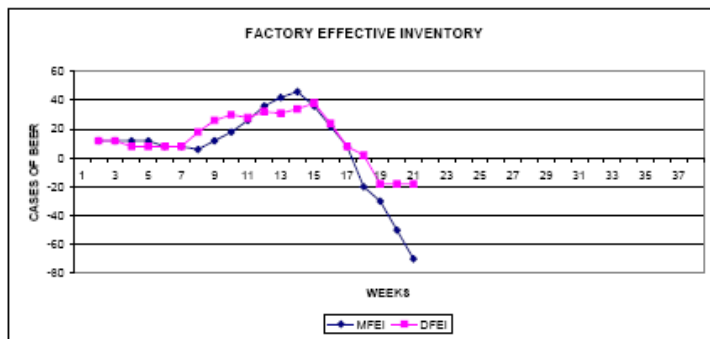
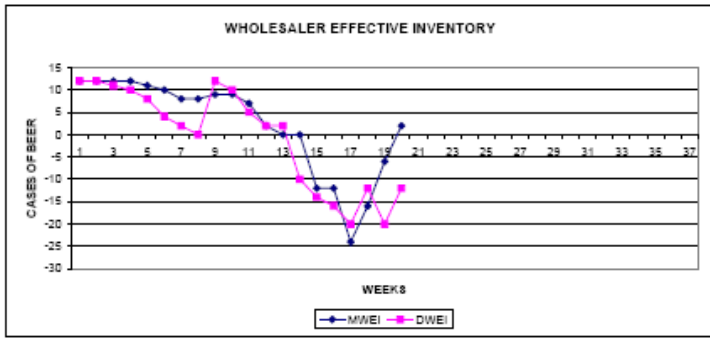
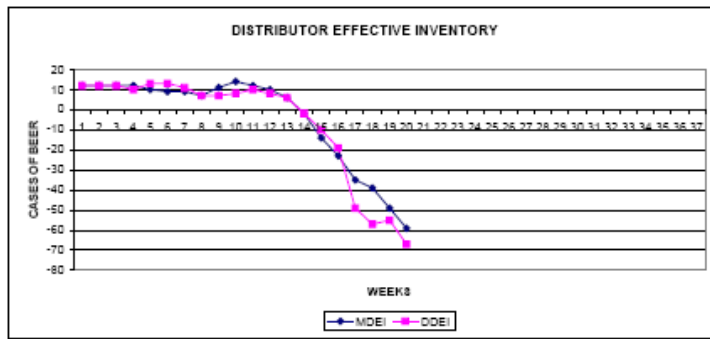
WHOLESALE	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line									
WEEK	IO	eIO	AO	ϵ	O_t	(AO-Ot)	(AO-Ot) ²	EI	S_t	SL_t									
0	4	0																	
1	4	0.331838	4	1.7319	5.063738	-1.063738	1.13153773	12	12	12									
2	4	0.836147	4	1.399065	5.035212	-1.035212	1.07166288	12	12	12									
3	4	0.915211	6	-1.25361	2.661801	3.3383994	11.1449105	12	12	12									
4	5	1.171123	5	-0.254401	3.916722	1.0832776	1.17349032	12	12	14									
5	5	1.486785	8	-0.247477	5.241287	2.7587125	7.61048492	11	11	15									
6	8	1.780055	10	-0.455735	6.32432	3.6758797	13.5106212	10	10	19									
7	5	2.296059	8	0.006949	9.303005	-1.303008	1.69782963	8	8	23									
8	7	2.520376	7	-0.83034	8.890036	-1.890036	3.57223794	8	8	26									
9	10	2.892004	8	1.820178	10.71218	-2.712182	7.35582941	9	9	25									
10	10	3.48188	8	1.630399	11.11206	-3.112078	9.68503097	9	9	23									
11	12	4.022436	8	0.111647	12.13408	-4.134084	17.0906473	7	7	23									
12	10	4.884251	12	-0.846729	16.83752	-4.837522	23.4016221	2	2	24									
13	8	5.125243	12	0.144824	20.27007	-8.270066	68.3939982	0	0	28									
14	20	5.383731	25	-1.35386	19.00987	5.9901284	35.8816384	0	0	32									
15	10	6.577949	30	-0.2348	21.34315	8.658851	74.94107	-12	0	49									
16	12	6.861841	20	-2.191945	19.6699	0.3301045	0.108969	-12	0	69									
17	8	7.2881	20	1.103523	23.39162	-3.391623	11.5031053	-24	0	89									
18	8	7.347159	20	-0.520866	21.82629	-1.826292	3.33634387	-16	0	93									
19	8	7.401318	20	-0.846729	21.55459	-1.554589	2.41674813	-6	0	95									
20	8	7.450984	30	0.144824	20.59581	9.4041921	88.4388287	2	2	99									
21																			
22																			
23																			
24																			
25																			
26																			
27																			
28																			
29																			
30																			
31																			
32																			
33																			
34																			
35																			
36																			
37																			
38																			
39																			
40																			
mean of the disturbance				-0.037159		0.0063457	mean of the standard errors												
std dev of the disturbance				1.0972															

constraints			
θ	0.08	>=0	<=1
α	1.00	>=0	<=1
β	0.00	>=0	<=1
S^*	15.00	>=0	<=100
INT			

Incoming Orders:
 $IO = WIO$
 Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$
 Actual Orders:
 $AO = WOP$
 Disturbance:
 normally distributed white noise
 mean = 0
 std dev = 1
 Model Orders:
 $O_t = \text{MAX}(0, eIO + \alpha(s' - S_t - \beta SL_t) + \epsilon$
 Error Term:
 $AO - O_t$
 Squared errors:
 $(AO - O_t)^2$
 Effective Inventory:
 $EI = MWEI$
 Stock:
 $St = \text{MAX}(0, EI)$
 Supply Line:
 $SL_t = WSL = WSD1 + WSD2 + DIO + DBL$

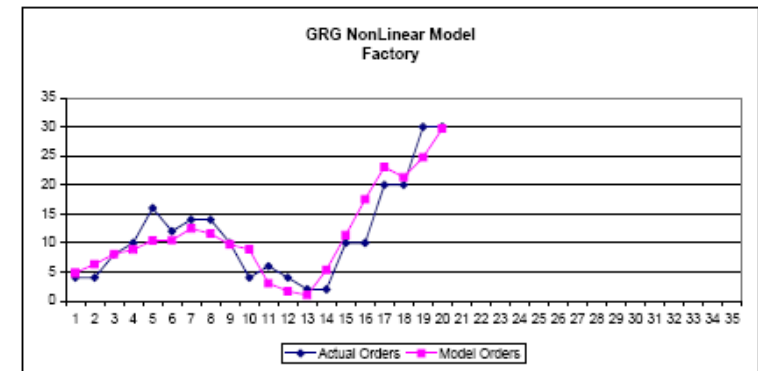
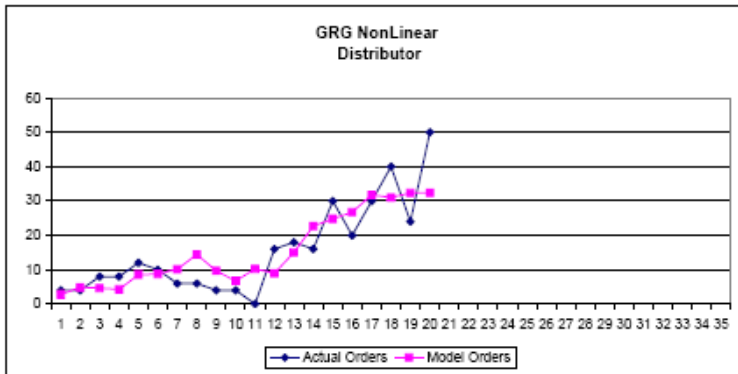
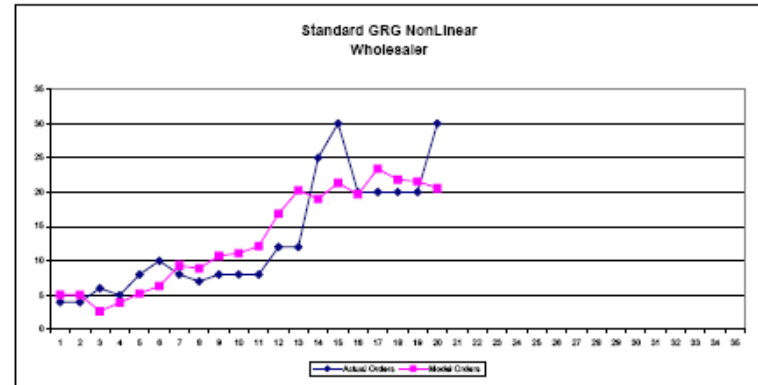
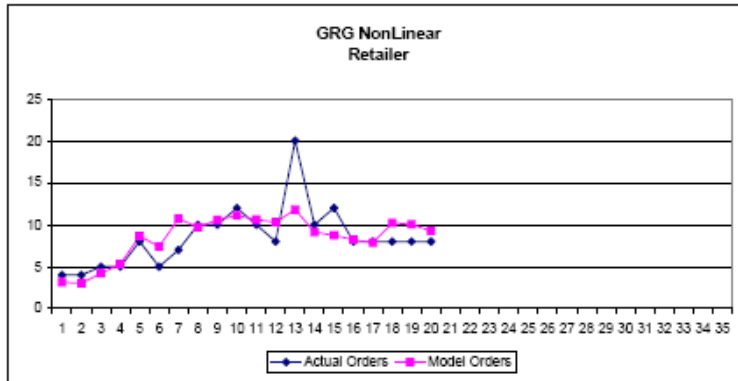
HIRES ROOT BEER MODEL WKS 1 to 20

MODEL CHARTS



HIRES ROOT BEER MODEL WKS 1 to 20

ORDER CHARTS



HIRES ROOT BEER MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 1 Receive The Inventory and Advance the shipping Delays										STEP 2 Look at the incoming orders and fill orders all incoming orders + backlog						
HIRES ROOT BEER		NO IT								HIRES ROOT BEER		Retailer		NO IT		
Team Costs		\$ 810.50								Costs		\$ 66.50				
WEEK	COR	RINV1	RSD1	RSD2	RBL	RSR	RINV2	MREI	DREI	RCOSTS	ROP	WIO	RSL	WINV1	WSD1	
0	0	12	4	4	0	4	12			0	4	4		12	4	
1	4	16	4	4	0	4	12	12	12	6	4	4	12	16	4	
2	4	16	4	4	0	4	12	12	12	12	4	4	12	16	4	
3	4	16	4	4	0	4	12	12	12	18	5	4	12	16	4	
4	4	16	4	4	0	4	12	12	15	24	5	5	13	16	4	
5	8	16	4	5	0	8	8	8	21	28	8	5	14	16	4	
6	8	12	5	5	0	8	4	4	18	30	5	8	18	15	6	
7	8	9	5	8	0	8	1	1	10	30.5	7	5	18	16	5	
8	8	6	8	5	2	6	0	-2	7	32.5	10	7	20	13	8	
9	8	8	5	7	2	8	0	-2	7	34.5	10	10	22	16	10	
10	8	5	7	10	5	5	0	-5	17	39.5	12	10	27	19	8	
11	8	7	10	10	6	7	0	-8	12	45.5	10	12	32	17	7	
12	8	10	10	12	4	10	0	-4	14	49.5	8	10	32	14	8	
13	8	10	12	10	2	10	0	-2	18	51.5	20	8	30	10	8	
14	8	12	10	8	0	10	2	2	20	52.5	10	20	38	8	8	
15	8	12	8	8	0	8	4	4	20	54.5	12	10	38	8	10	
16	8	12	8	10	0	8	4	4	22	56.5	8	12	42	10	0	
17	8	12	10	0	0	8	4	4	14	59.5	8	8	42	0	16	
18	8	14	0	16	0	8	6	6	16	61.5	8	8	40	16	18	
19	8	6	16	18	2	6	0	-2	12	63.5	8	8	48	18	16	
20	8	16	18	14	0	10	6	6	20	66.5	8	8	40	16	10	

HIRES ROOT BEER MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 3 Record your inventory or backlog										STEP 4 Advance the order slips and the brewery Brews							
HIF		HIRES ROOT BEER						Wholesaler		NO IT		HIRES ROOT BEER					
		Costs						\$ 127.00				Costs					
WEEK	WSD2	WBL	WINV2	MWEI	DWEI	WCOSTS	WOP	DIO	WSL	DINV1	DSD1	DSD2	DBL	DINV2	MDEI	DDEI	
0	4	0	12			0	4	4		12	4	4	0	12			
1	4	0	12	12	12	6	4	4	12	16	4	4	0	12	12	12	
2	4	0	12	12	12	12	4	4	12	16	4	4	0	12	12	12	
3	4	0	12	12	11	18	6	4	12	16	4	4	0	12	12	12	
4	4	0	12	12	10	24	5	6	14	16	4	4	0	12	12	10	
5	6	0	11	11	8	29.5	8	5	15	16	4	8	0	10	10	13	
6	5	0	10	10	4	34.5	10	8	19	14	8	8	0	9	9	13	
7	8	0	8	8	2	38.5	8	10	23	17	8	12	0	9	9	11	
8	10	0	8	8	0	42.5	7	8	26	17	12	10	0	7	7	7	
9	8	0	9	9	12	47	8	7	25	19	10	6	0	11	11	7	
10	7	0	9	9	10	51.5	8	8	23	21	6	6	0	14	14	8	
11	8	0	7	7	5	65	8	8	23	20	6	4	0	12	12	10	
12	8	0	2	2	2	66	12	8	24	18	4	4	0	10	10	8	
13	8	0	0	0	2	66	12	12	28	14	4	0	0	6	6	6	
14	10	0	0	0	-10	66	25	12	32	10	0	16	2	0	-2	-2	
15	0	12	0	-12	-14	66	30	25	49	0	16	18	14	0	-14	-10	
16	18	12	0	-12	-16	80	20	30	69	16	18	16	23	0	-23	-19	
17	18	24	0	-24	-20	104	20	20	89	18	16	10	35	0	-35	-49	
18	16	16	0	-16	-12	120	20	20	93	16	10	10	39	0	-39	-57	
19	10	6	0	-6	-20	126	20	20	95	10	10	10	49	0	-49	-55	
20	10	0	2	2	-12	127	30	20	99	10	10	20	59	0	-59	-67	

HIRES ROOT BEER MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 5 Place and record your orders																
HIF Distributor		NO IT			HIRES ROOT BEER								Factory		NO IT	
\$ 289.00													\$ 328.00			
WEEK	DCOSTS	DOP	FIO	DSL	FPD1	FPD2	FSD2	FBL	FINV2	MFEI	DFEI	FCOSTS	FPR	FSL		
0	0	4	4	12	12	4	4	0	12			0	4	8		
1	6	4	4	12	16	4	4	0	12	12	12	8	4	8		
2	12	4	4	12	16	4	4	0	12	12	12	12	4	8		
3	18	8	4	12	16	4	4	0	12	12	8	18	8	8		
4	24	8	8	16	16	4	8	0	12	12	8	24	10	12		
5	29	12	8	20	16	8	10	0	8	8	8	28	18	18		
6	33.5	10	12	28	16	10	16	0	8	8	8	32	12	26		
7	38	6	10	30	18	16	12	0	6	6	18	35	14	28		
8	41.5	6	6	28	22	12	14	0	12	12	26	41	14	26		
9	47	4	6	22	24	14	14	0	18	18	30	50	10	28		
10	54	4	4	16	32	14	10	0	26	26	28	63	4	24		
11	60	0	4	14	40	10	4	0	36	36	32	81	6	14		
12	65	18	0	8	46	4	6	0	42	42	31	102	4	10		
13	68	18	18	20	46	6	4	0	46	46	34	125	2	10		
14	70	18	18	34	52	4	2	0	36	36	38	143	2	6		
15	84	30	18	50	40	2	2	0	22	22	24	154	10	4		
16	107	20	30	64	24	2	10	0	8	8	8	158	10	12		
17	142	30	20	66	10	10	10	20	0	-20	2	178	20	20		
18	181	40	30	80	10	10	20	30	0	-30	-18	208	20	30		
19	230	24	40	110	10	20	20	50	0	-60	-18	258	30	40		
20	289	50	24	124	20	20	30	70	0	-70	-18	328	30	50		

LONESTAR 2 BEER MODEL WKS 1 to 20

WME - GRG NonLinear

WHOLESALE	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line							
WEEK	IO	eIO	AO	ϵ	O_t	(AO- O_t)	(AO- O_t) ²	EI	S_t	SL_t							
0	4	0															
1	4	2.400954	4	1.7319	5.174807	-1.174807	1.37970077	12	12	12							
2	4	3.380783	4	1.399065	5.801581	-1.801581	3.24589257	12	12	12							
3	4	3.744458	4	-1.25361	3.532601	0.4673993	0.21846207	12	12	12							
4	4	3.897844	4	-0.254401	4.685198	-0.685198	0.46949392	12	12	12							
5	4	3.959182	4	-0.247477	4.753438	-0.753438	0.5676681	12	12	12							
6	12	3.983675	12	-0.455735	4.569893	7.4303074	55.2094881	12	12	12							
7	8	8.795382	8	0.006949	10.96289	-2.962897	8.77751318	4	4	20							
8	10	8.317983	10	-0.83034	10.40728	-0.40728	0.16587722	0	0	24							
9	12	9.327598	12	1.820178	13.43407	-1.434071	2.0565997	-8	0	30							
10	8	10.93187	12	1.630399	14.84838	-2.848377	8.11325393	-8	0	30							
11	16	9.17197	8	0.111647	11.28102	-3.281023	10.7651148	-8	0	34							
12	14	13.27042	16	-0.846729	14.58554	1.4344555	2.05786268	-12	0	32							
13	10	13.70834	20	0.144824	15.70812	4.2938795	18.4374008	-14	0	38							
14	8	11.48245	20	-1.35388	11.40375	8.5962521	73.8955498	-12	0	44							
15	4	9.39215	8	-0.2348	9.565805	-1.565805	2.45174828	-12	0	58							
16	4	6.155574	1	-2.191945	4.949884	-3.949884	15.601587	0	0	48							
17	4	4.881715	4	1.103523	4.930984	-0.930984	0.86689363	18	18	29							
18	0	4.344481	0	-0.520868	0.552134	-0.552134	0.30485218	32	32	13							
19	0	1.738756	0	-0.846729	0	0	0	40	40	5							
20	0	0.694288	0	0.144824	0	0	0	41	41	4							
21																	
22																	
23																	
24																	
25																	
26																	
27																	
28																	
29																	
30																	
31																	
32																	
33																	
34																	
35																	
36																	
37																	
38																	
39																	
40																	
		mean of the disturbance		-0.037159													
		std dev of the disturbance		1.0972													

Incoming Orders:
IO = WIO

Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$

Actual Orders:
AO = WOP

Disturbance:
normally distributed white noise
mean = 0
std dev = 1

Model Orders:
 $O_t = \text{MAX}(0, eIO + \alpha(s' - S_t - \beta SL_t) + \epsilon$

Error Term:
AO - O_t

Squared errors:
 $(AO - O_t)^2$

Effective Inventory:
EI = MWEI

Stock:
 $S_t = \text{MAX}(0, EI)$

Supply Line:
 $SL_t = \text{WSL} = \text{WSD1} + \text{WSD2} + \text{DIO} + \text{DBL}$

FACTORY	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line								
WEEK	IO	eIO	AO	ϵ	O_t	$(AO-O_t)$	$(AO-O_t)^2$	EI	S_t	SL_t								
0	4	0											$\Sigma (AO-O_t)^2$	13765.22	constraints			
1	4	3.915888	4	-2.290003	0	4	16	12	12	8			θ	0.98	>=0	<=1		
2	4	3.99823	4	-1.349261	0	4	16	12	12	8			αs	1.00	>=0	<=1		
3	4	3.999963	6	-0.046087	0	6	36	12	12	8			β	0.98	>=0	<=1		
4	100	3.999999	6	0.369153	0	6	36	12	12	10			S'	0.00	>=0	<=100	INT	
5	0	97.98079	120	-0.169816	87.30443	32.69657	1069.0003	-84	0	12								
6	0	2.060888	0	-0.899105	0	0	0	-78	0	126								
7	100	0.043347	100	-0.724893	0	100	10000	-72	0	120				GRG NonLinear				
8	0	97.89757	5	-0.627018	9.715983	-4.715983	22.2404977	-52	0	100								
9	0	2.059118	0	-0.757398	0	0	0	-52	0	105								
10	50	0.04331	0	0.724481	0	0	0	48	48	5								
11	0	48.94924	0	-1.865115	44.08413	-44.08413	1943.41018	3	3	0								
12	0	1.029589	0	-1.214404	0	0	0	3	3	0								
13	20	0.021655	0	0.080862	0	0	0	3	3	0								
14	10	19.57979	0	-0.26075	19.31904	-19.31904	373.225218	-17	0	0								
15	20	10.2015	0	-0.207898	9.993797	-9.993797	99.8759935	-27	0	0								
16	10	19.7939	10	0.582058	20.37596	-10.37596	107.660558	-47	0	0								
17	10	10.206	10	0.624549	2.075091	7.9249094	62.8041892	-57	0	10								
18	0	10.00433	1	-2.290003	0	1	1	-67	0	20								
19	0	0.210425	1	-1.349261	0	1	1	-57	0	11								
20	0	0.004428	1	-0.046087	0	1	1	-47	0	2								
21																		
22																		
23																		
24																		
25																		
26																		
27																		
28																		
29																		
30																		
31																		
32																		
33																		
34																		
35																		
36																		
37																		
38																		
39																		
40																		
			mean of the disturbance	-0.585181		3.7565787	mean of the standard errors											
			std dev of the disturbance	0.919295														

Incoming Orders:
IO = FIO

Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$

Actual Orders:
AO = FPR

Disturbance:
normally distributed white noise
mean = 0
std dev = 1

Model Orders:
 $O_t = \text{MAX}(0, eIO + \alpha s (s' - S_t - \beta SL_t) + \epsilon$

Error Term:
AO - O_t

Squared errors:
 $(AO - O_t)^2$

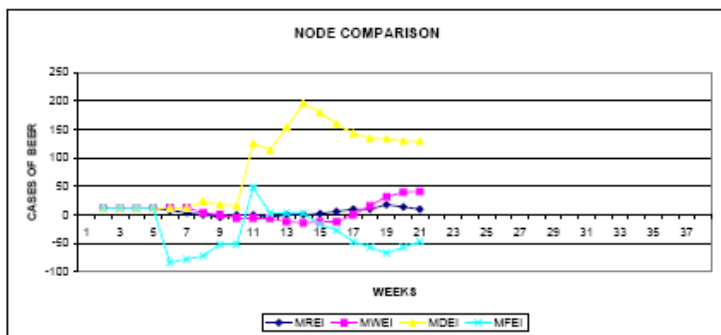
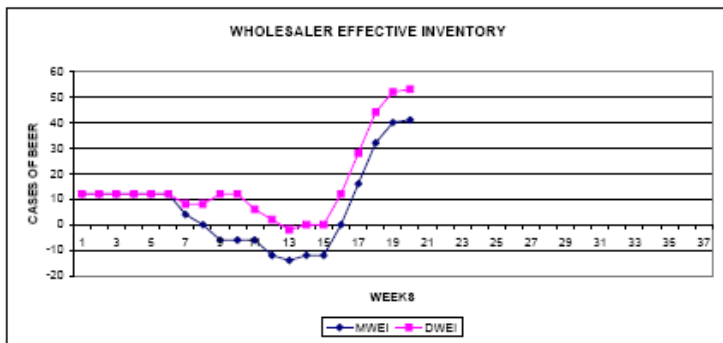
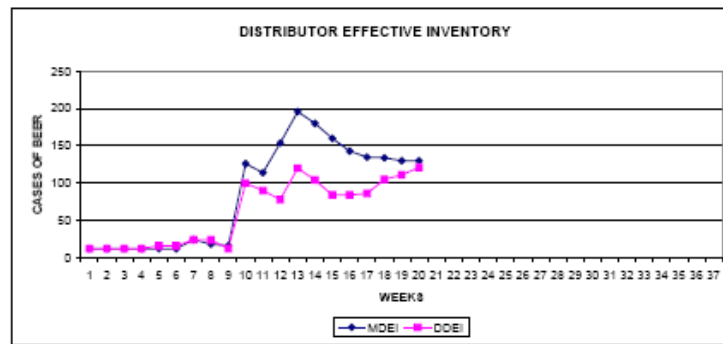
Effective Inventory:
EI = MFEI

Stock:
 $S_t = \text{MAX}(0, EI)$

Supply Line:
 $SL_t = FSL = \text{FPD1} + \text{FPD2}$

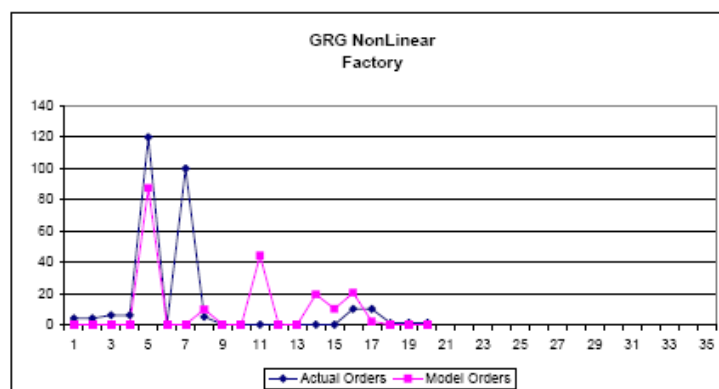
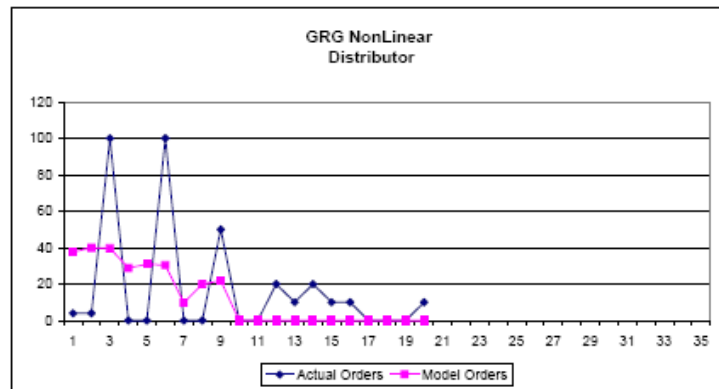
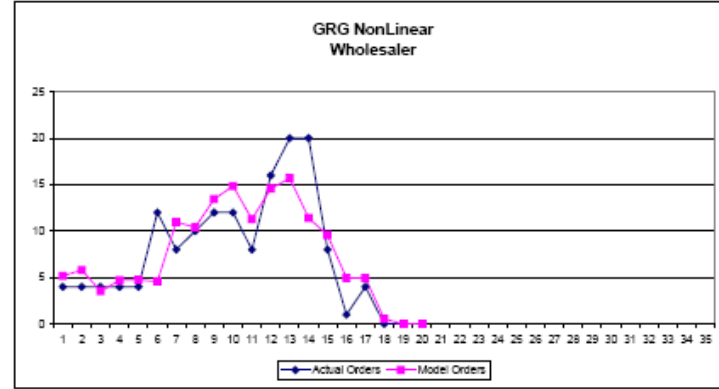
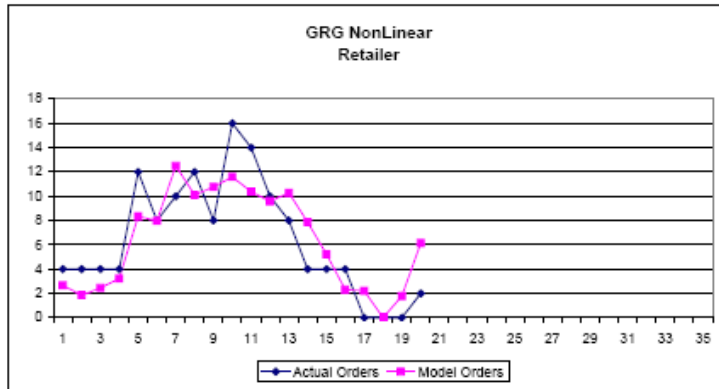
LONESTAR 2 BEER MODEL WKS 1 to 20

MODEL CHARTS



LONESTAR 2 BEER MODEL WKS 1 to 20

ORDER CHARTS



LONESTAR 2 BEER MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 1 Receive The Inventory and Advance the shipping Delays														STEP 2 Look at the incoming orders and fill orders all incoming orders + backlog			
LONESTAR IT Team Costs \$ 1,819.00		LONESTAR Retailer IT Costs \$ 73.00															
WEEK	COR	RINV1	RSD1	RSD2	RBL	RSR	RINV2	MREI	DREI	RCOSTS	ROP	WIO	RSL	WINV1	WSD1		
0	0	12	4	4	0	4	12			0	4	4		12	4		
1	4	16	4	4	0	4	12	12	12	6	4	4	12	16	4		
2	4	16	4	4	0	4	12	12	12	12	4	4	12	16	4		
3	4	16	4	4	0	4	12	12	12	18	4	4	12	16	4		
4	4	16	4	4	0	4	12	12	12	24	4	4	12	16	4		
5	8	16	4	4	0	8	8	8	8	28	12	4	12	16	4		
6	8	12	4	4	0	8	4	4	4	30	8	12	20	16	4		
7	8	8	4	12	0	8	0	0	0	30	10	8	24	16	4		
8	8	4	12	8	4	4	0	-4	-4	34	12	10	30	8	4		
9	8	12	8	4	0	12	0	0	0	34	8	12	30	4	12		
10	8	8	4	12	0	8	0	0	-8	34	16	8	30	12	8		
11	8	4	12	8	4	4	0	-4	-6	38	14	16	42	8	10		
12	8	12	8	10	0	12	0	0	-2	38	10	14	44	10	12		
13	8	8	10	12	0	8	0	0	-2	38	8	10	46	12	12		
14	8	10	12	12	0	8	2	2	6	39	4	8	44	12	8		
15	8	14	12	8	0	8	6	6	10	42	4	4	36	8	16		
16	8	18	8	16	0	8	10	10	14	47	4	4	28	16	20		
17	8	18	16	4	0	8	10	10	14	52	0	4	24	20	20		
18	8	26	4	4	0	8	18	18	10	61	0	0	8	36	8		
19	8	22	4	0	0	8	14	14	6	68	0	0	4	40	1		
20	8	18	0	0	0	8	10	10	2	73	2	0	0	41	4		

LONESTAR 2 BEER MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 3 Record your inventory or backlog										STEP 4 Advance the order slips and the brewery Brews							
LONESTAR Wholesaler										LONESTAR							
Costs \$ 170.50										Costs							
IT	WEEK	WSD2	WBL	WINV2	MWEI	DWEI	WCOSTS	WOP	DIO	WSL	DINV1	DSD1	DSD2	DBL	DINV2	MDEI	DDEI
	0	4	0	12			0	4	4		12	4	4	0	12		
	1	4	0	12	12	12	8	4	4	12	18	4	4	0	12	12	12
	2	4	0	12	12	12	12	4	4	12	18	4	4	0	12	12	12
	3	4	0	12	12	12	18	4	4	12	18	4	4	0	12	12	12
	4	4	0	12	12	12	24	4	4	12	18	4	4	0	12	12	12
	5	4	0	12	12	12	30	4	4	12	18	4	18	0	12	12	16
	6	4	0	12	12	12	38	12	4	12	18	18	8	0	12	12	16
	7	4	0	4	4	8	38	8	12	20	28	8	8	0	24	24	24
	8	12	0	0	0	8	38	10	8	24	30	8	120	0	18	18	24
	9	8	8	0	-8	12	44	12	10	30	24	120	0	0	18	18	12
	10	10	8	0	-8	12	50	12	12	30	138	0	52	0	128	128	100
	11	12	8	0	-8	6	58	8	12	34	128	52	50	0	114	114	90
	12	12	12	0	-12	2	68	18	8	32	188	50	0	0	154	154	78
	13	8	14	0	-14	-2	82	20	18	38	204	0	0	0	198	198	120
	14	18	12	0	-12	0	94	20	20	44	198	0	3	0	180	180	104
	15	20	12	0	-12	0	108	8	20	58	180	3	0	0	180	180	84
	16	20	0	0	0	12	108	1	8	48	163	0	0	0	143	143	84
	17	8	0	18	18	28	114	4	1	28	143	0	0	0	135	135	86
	18	1	0	32	32	44	130	0	4	13	135	0	0	0	134	134	105
	19	4	0	40	40	52	150	0	0	5	134	0	10	0	130	130	111
	20	0	0	41	41	53	170.5	0	0	4	130	10	10	0	130	130	121

LONESTAR 2 BEER MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 5 Place and record your orders															
	Distributor		IT									LONESTAR	Factory		IT
	\$ 866.00											Costs	\$ 709.50		
WEEK	DCOSTS	DOP	FIO	DSL		FPD1	FPD2	FSD2	FBL	FINV2	MFEI	DFEI	FCOSTS	FPR	FSL
0	0	4	4	12		12	4	4	0	12			0	4	8
1	6	4	4	12		16	4	4	0	12	12	12	6	4	8
2	12	4	4	12		16	4	4	0	12	12	12	12	4	8
3	18	100	4	12		16	4	4	0	12	12	12	18	6	8
4	24	0	100	108		16	4	6	0	12	12	12	24	6	10
5	30	0	0	104		16	6	6	84	0	-84	-82	108	120	12
6	36	100	0	100		6	6	120	78	0	-78	-76	186	0	126
7	48	0	100	184		6	120	0	72	0	-72	120	258	100	120
8	57	0	0	178		120	0	100	52	0	-52	20	310	5	100
9	65	50	0	172		0	100	5	52	0	-52	120	362	0	105
10	128	0	60	102		100	5	0	0	48	48	125	388	0	5
11	185	0	0	102		53	0	0	0	3	3	75	387.5	0	0
12	262	20	0	60		3	0	0	0	3	3	75	389	0	0
13	360	10	20	20		3	0	0	0	3	3	75	390.5	0	0
14	450	20	10	30		3	0	0	17	0	-17	75	407.5	0	0
15	530	10	20	50		0	0	0	27	0	-27	55	434.5	0	0
16	601.5	10	10	57		0	0	0	47	0	-47	45	481.5	10	0
17	669	0	10	67		0	0	10	57	0	-57	25	538.5	10	10
18	736	0	0	67		0	10	10	67	0	-67	15	605.5	1	20
19	801	0	0	67		10	10	1	57	0	-57	5	662.5	1	11
20	866	10	0	67		10	1	1	47	0	-47	15	709.5	1	2

LONESTAR BEER MODEL WKS 1 to 20

LONESTAR BEER MODEL WKS 1 to 20

RETAILER	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line										
WEEK	IO	eIO	AO	ϵ	O_t	(AO-Ot)	(AO-Ot) ²	EI	S_t	SL_t										
0	0	0																		
1	4	0.00	4	0.154418	3.983774	0.0162263	0.00026329	12	12	12										
2	4	0.00	4	-0.665985	3.163372	0.8366282	0.69994674	12	12	12										
3	4	0.00	6	-0.05814	3.771218	2.2287824	4.96747092	12	12	12										
4	4	0.00	4	0.717213	4.54857	-0.54857	0.29873841	12	12	14										
5	8	0.00	4	2.171013	7.702306	-3.702306	13.7070733	8	8	14										
6	8	0.00	8	-1.096223	6.137007	1.8629928	3.47074227	4	4	14										
7	8	0.00	6	0.14198	8.226179	-2.226179	4.95587102	2	2	16										
8	8	0.00	6	-1.662125	7.273042	-1.273042	1.62063646	-2	0	18										
9	8	0.00	8	-1.008845	7.926321	0.0736785	0.00542852	-8	0	20										
10	8	0.00	10	-0.181543	8.763623	1.2463767	1.553455	-8	0	20										
11	8	0.00	8	-0.242194	8.692973	-0.892973	0.48021123	-8	0	24										
12	8	0.00	10	-0.867531	8.067836	1.9323642	3.73403158	-10	0	28										
13	8	0.00	10	0.047029	8.982195	1.0178045	1.03592809	-10	0	28										
14	8	0.00	10	-0.734038	8.201131	1.798889	3.23592984	-8	0	28										
15	8	0.00	10	-0.484089	8.451098	1.5489024	2.39909857	-8	0	30										
16	8	0.00	10	-0.506707	8.428459	1.5715405	2.46973956	-8	0	30										
17	8	0.00	10	-0.988039	7.949127	2.0508727	4.20607894	-4	0	30										
18	8	0.00	10	1.774595	10.70976	-0.709761	0.50376132	-2	0	30										
19	8	0.00	6	0.331517	9.266684	-3.266684	10.6712253	0	0	30										
20	8	0.00	6	0.65131	9.586477	-3.586477	12.8628169	-3	0	31										
21																				
22																				
23																				
24																				
25																				
26																				
27																				
28																				
29																				
30																				
31																				
32																				
33																				
34																				
35																				
36																				
37																				
38																				
39																				
40																				
				mean of the disturbance	-0.125218		0.0090523	mean of the standard errors												
				std dev of the disturbance	0.94366															

$\Sigma (AO-Ot)^2$	72.37845	constraints	
θ	0.00	≥ 0	≤ 1
α	0.43	≥ 0	≤ 1
β	0.00	≥ 0	≤ 1
S^*	21.00	≥ 0	≤ 100 INT
GRG NonLinear			
Incoming Orders: IO = COR			
Expected Incoming Orders: $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$			
Actual Orders: AO = ROP			
Disturbance: normally distributed white noise mean = 0 std dev = 1			
Model Orders: $O_t = \text{MAX}(0, eIO + \alpha(s^* - S_t - \beta SL_t)) + \epsilon$			
Error Term: $AO - O_t$			
Squared errors: $(AO - O_t)^2$			
Effective Inventory: EI = REI			
Stock: $S_t = \text{MAX}(0, EI)$			
Supply Line: $SL_t = \text{RSL} = \text{RSD1} + \text{RSD2} + \text{WIO} + \text{WBL}$			

LONESTAR BEER MODEL WKS 1 to 20

LONESTAR BEER MODEL WKS 1 to 20

DISTRIB	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line								
WEEK	IO	eIO	AO	ϵ	O_t	(AO-Ot)	(AO-Ot) ²	EI	S_t	SL_t								
0	4	0																
1	4	0.015058	4	-0.247002	5.689891	-1.689891	2.85505598	12	12	12								
2	4	0.030059	4	1.111074	7.062789	-3.062789	9.38056148	12	12	12								
3	4	0.045003	6	0.266925	6.232464	-0.232464	0.05403949	12	12	12								
4	6	0.059892	8	-0.484328	5.497201	2.5027986	6.26400085	12	12	14								
5	4	0.082253	6	0.923178	7.06165	-1.06165	1.12710001	10	10	18								
6	6	0.097001	10	-0.225013	5.928207	4.0717935	16.5795022	10	10	20								
7	8	0.119223	12	0.13773	6.313171	5.6868291	32.3400248	10	10	24								
8	10	0.148889	16	1.202202	7.407309	7.5926907	57.6489519	10	10	28								
9	12	0.185873	2	-0.089958	6.441399	-4.441399	19.7280243	6	8	37								
10	10	0.230447	2	-0.067508	6.622905	-4.622905	21.3712493	4	4	29								
11	6	0.267223	2	1.1112	7.83839	-5.83839	34.0667955	4	4	21								
12	6	0.288804	2	-2.385819	4.093788	-2.093788	4.38393997	8	8	13								
13	12	0.310304	4	-0.473977	5.825253	-1.825253	3.33154949	11	11	6								
14	8	0.354309	6	0.036374	7.051523	-1.051523	1.1057004	1	1	8								
15	8	0.383091	10	1.27837	8.390592	1.6094075	2.59019261	-5	0	12								
16	6	0.411784	8	-0.676212	6.464684	1.5353164	2.35719837	-11	0	20								
17	8	0.432801	6	0.141948	7.303878	-1.303878	1.70009849	-13	0	24								
18	10	0.461287	8	-1.190505	5.999913	2.0000886	4.00034651	-15	0	24								
19	8	0.497195	8	-0.351055	6.875271	1.124729	1.26501527	-15	0	22								
20	10	0.525439	8	-0.622008	6.632564	1.3674357	1.86988044	-15	0	22								
21																		
22																		
23																		
24																		
25																		
26																		
27																		
28																		
29																		
30																		
31																		
32																		
33																		
34																		
35																		
36																		
37																		
38																		
39																		
40																		
					mean of the disturbance	-0.029324												
					std dev of the disturbance	0.893014												
							0.013389	mean of the standard errors										

$\Sigma (AO-Ot)^2$ 224.0373

constraints

θ 0.00 ≥ 0 ≤ 1

as 0.07 ≥ 0 ≤ 1

β 0.00 ≥ 0 ≤ 1

S^t 100.00 ≥ 0 ≤ 100 INT

GRG NonLinear

Incoming Orders:
 $IO = DIO$

Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$

Actual Orders:
 $AO = DOP$

Disturbance:
 normally distributed white noise
 mean = 0
 std dev = 1

Model Orders:
 $O_t = \text{MAX}(0, eIO + as(s^t - S_t - \beta SL_t) + \epsilon$

Error Term:
 $AO - O_t$

Squared errors:
 $(AO - O_t)^2$

Effective Inventory:
 $EI = MDEI$

Stock:
 $S_t = \text{MAX}(0, EI)$

Supply Line:
 $SL_t = DSL = DSD1 + DSD2 + FIO + FBL$

LONESTAR BEER MODEL WKS 1 to 20

LONESTAR BEER MODEL WKS 1 to 20

FACTOR	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line								
WEEK	IO	eIO	AO	ϵ	O_t	(AO-Ot)	(AO-Ot) ²	EI	S_t	SL_t								
0	4	0	0															
1	4	0.551019	4	-2.290003	1.068831	2.9311692	8.59176294	12	12	8								
2	4	1.026132	4	-1.349261	2.484888	1.5163142	2.296177711	12	12	8								
3	4	1.435796	0	-0.045087	4.198523	-4.198523	17.6275988	12	12	8								
4	6	1.789027	6	0.369153	7.232966	-1.232966	1.52018073	12	12	4								
5	8	2.389108	8	-0.169816	7.976022	0.0239793	0.00057496	10	10	6								
6	6	3.144789	10	-0.899105	10.84023	-0.840229	0.70598526	2	2	14								
7	10	3.538108	10	-0.724693	9.130998	0.8690016	0.75516379	2	2	18								
8	12	4.428283	10	-0.627018	10.82078	-0.820783	0.67369848	0	0	20								
9	15	5.471305	12	-0.757398	11.73344	0.2665658	0.071052	-2	0	20								
10	2	6.783927	15	0.724461	13.39444	1.6055655	2.57780838	-7	0	22								
11	2	6.124919	6	-1.865115	6.394442	-0.394442	0.15558439	1	1	27								
12	2	5.566892	0	-1.214404	0.700197	-0.700197	0.49027813	11	11	21								
13	2	5.086741	0	0.080862	0	0	0	24	24	6								
14	4	4.644284	0	-0.26075	0	0	0	28	28	0								
15	6	4.555531	0	-0.207898	0.878984	-0.878984	0.45828004	24	24	0								
16	10	4.754513	10	0.592058	7.172004	2.9279985	7.99756411	18	18	0								
17	8	5.477103	10	0.624549	11.44885	-1.448855	2.09338844	8	8	10								
18	6	5.824644	10	-2.290003	10.55418	-0.554178	0.30711368	0	0	20								
19	8	5.8488	8	-1.349261	7.848208	0.1517922	0.02304086	4	4	20								
20	8	6.145138	10	-0.045087	8.746765	1.2532346	1.57059708	6	6	18								
21																		
22																		
23																		
24																		
25																		
26																		
27																		
28																		
29																		
30																		
31																		
32																		
33																		
34																		
35																		
36																		
37																		
38																		
39																		
40																		
				mean of the disturbance	-0.595181		0.0289735	mean of the standard errors										
				std dev of the disturbance	0.919295													

Incoming Orders:
IO = FIO

Expected Incoming Orders:
eIO = $\theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$

Actual Orders:
AO = FPR

Disturbance:
normally distributed white noise
mean = 0
std dev = 1

Model Orders:
 $O_t = \text{MAX}(0, eIO + \alpha(s' - S_t - \beta SL_t) + \epsilon$

Error Term:
AO - O_t

Squared errors:
(AO - O_t)²

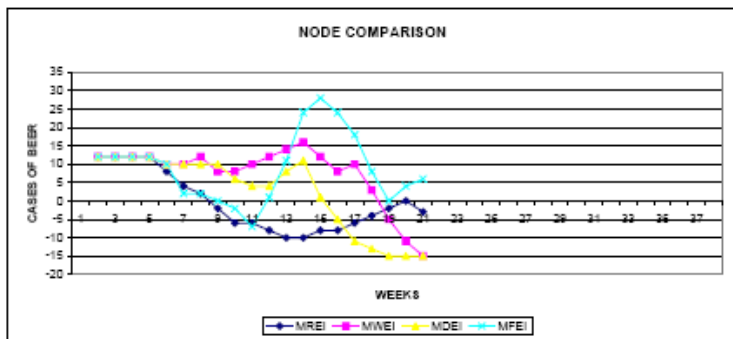
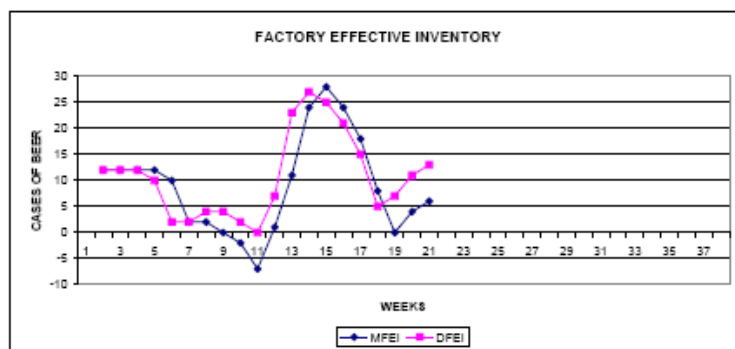
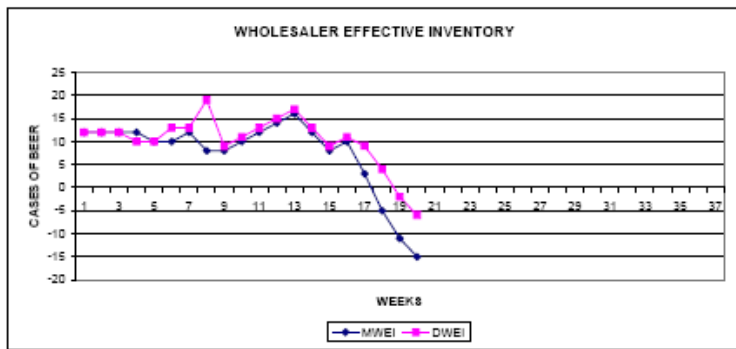
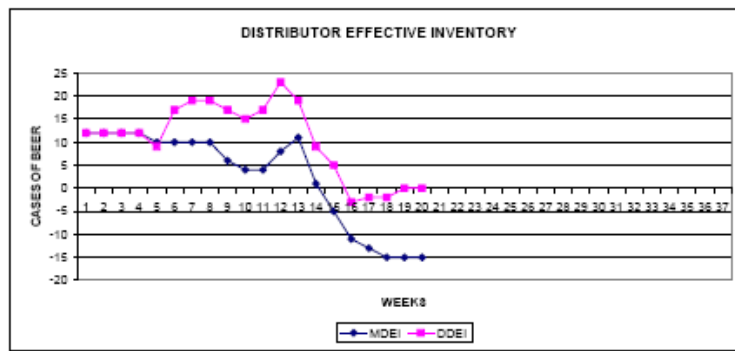
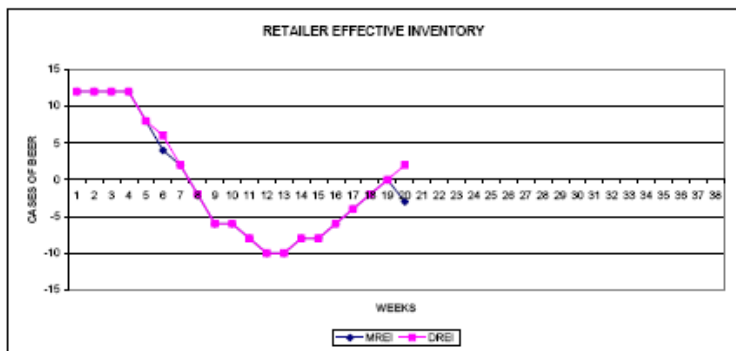
Effective Inventory:
EI = MFEI

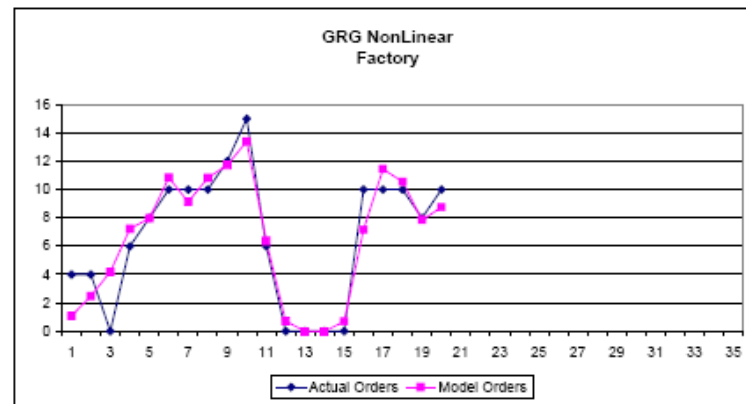
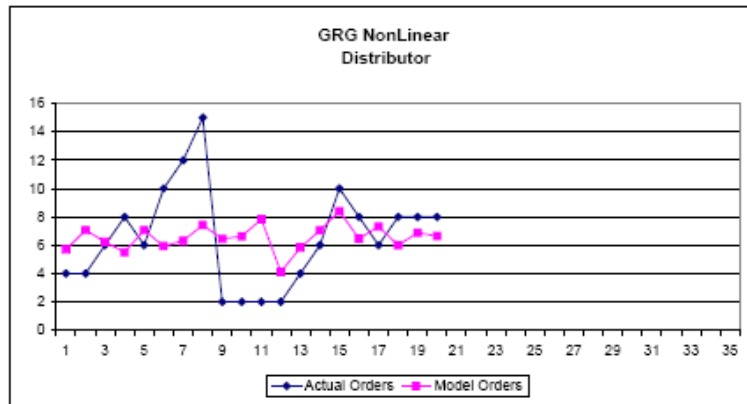
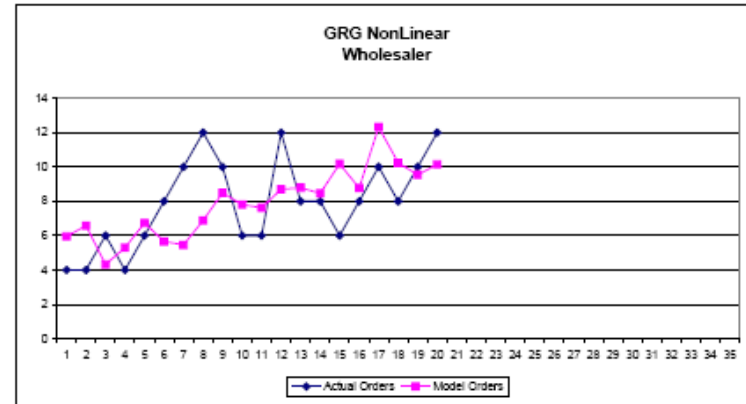
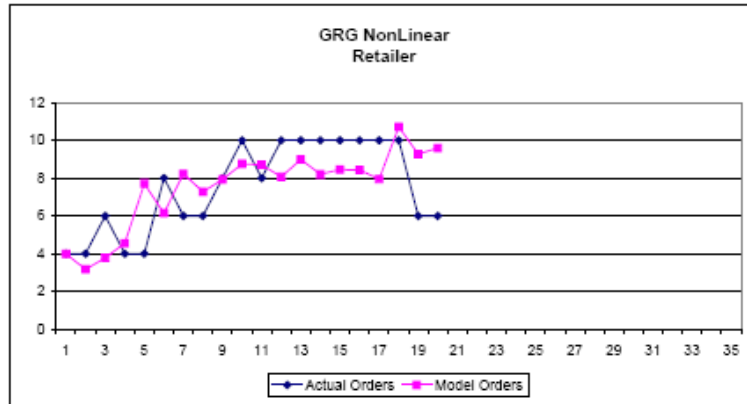
Stock:
St = MAX(0, EI)

Supply Line:
SLt = FSL = FPD1 + FPD2

LONESTAR BEER MODEL WKS 1 to 20

LONESTAR BEER MODEL WKS 1 to 20





LONESTAR BEER MODEL WKS 1 to 20

LONESTAR BEER MODEL WKS 1 to 20

STEP 1 Receive The Inventory and Advance the shipping Delays										STEP 2 Look at the incoming orders and fill orders all incoming orders + backlog							
LONESTAR Team Costs		IT \$ 462.50								LONESTAR Costs		Retailer \$ 104.00	IT				
WEEK	COR	RINV1	RSD1	RSD2	RBL	RSR	RINV2	MREI	DREI	RCOSTS	ROP	WIO	RSL	WINV1	WSD1		
0	0	12	4	4	0	4	12			0	4	4		12	4		
1	4	16	4	4	0	4	12	12	12	6	4	4	12	16	4		
2	4	16	4	4	0	4	12	12	12	12	4	4	12	16	4		
3	4	16	4	4	0	4	12	12	12	18	6	4	12	16	4		
4	4	16	4	4	0	4	12	12	12	24	4	6	14	16	4		
5	8	16	4	6	0	8	8	8	8	28	4	4	14	16	4		
6	8	12	6	4	0	8	4	4	6	30	8	4	14	14	6		
7	8	10	4	4	0	8	2	2	2	31	6	8	16	16	4		
8	8	6	4	8	2	6	0	-2	-2	33	6	6	18	16	6		
9	8	4	8	6	6	4	0	-6	-6	39	8	6	20	14	8		
10	8	8	6	6	8	8	0	-6	-6	45	10	8	20	16	10		
11	8	6	6	8	8	6	0	-8	-8	53	8	10	24	20	12		
12	8	6	8	10	10	6	0	-10	-10	63	10	8	26	24	10		
13	8	8	10	8	10	8	0	-10	-10	73	10	10	28	24	6		
14	8	10	8	10	8	10	0	-8	-8	81	10	10	28	22	6		
15	8	8	10	10	8	8	0	-8	-8	89	10	10	30	18	12		
16	8	10	10	10	6	10	0	-6	-6	95	10	10	30	20	3		
17	8	10	10	10	4	10	0	-4	-4	99	10	10	30	13	2		
18	8	10	10	5	2	10	0	-2	-2	101	10	10	30	5	4		
19	8	10	5	4	0	10	0	0	0	101	6	10	30	4	6		
20	8	5	4	6	3	5	0	-3	2	104	6	6	31	6	10		

LONESTAR BEER MODEL WKS 1 to 20

LONESTAR BEER MODEL WKS 1 to 20

STEP 3 Record your inventory or backlog																	STEP 4 Advance the order slips and the brewery Brews													
LONESTAR Wholesaler																	IT							LONESTAR						
Costs																								Costs						
\$ 121.50																														
WEEK	WSD2	WBL	WINV2	MWEI	DWEI	WCOSTS	WOP	DIO	WSL		DINV1	DSD1	DSD2	DBL	DINV2	MDEI	DDEI													
0	4	0	12			0	4	4			12	4	4	0	12															
1	4	0	12	12	12	6	4	4	12		16	4	4	0	12	12	12													
2	4	0	12	12	12	12	4	4	12		16	4	4	0	12	12	12													
3	4	0	12	12	12	18	6	4	12		16	4	4	0	12	12	12													
4	4	0	12	12	10	24	4	6	14		16	4	4	0	12	12	12													
5	6	0	10	10	10	29	6	4	14		16	4	6	0	10	10	9													
6	4	0	10	10	13	34	8	6	16		14	6	8	0	10	10	17													
7	6	0	12	12	13	40	10	8	18		16	8	6	0	10	10	19													
8	8	0	8	8	19	44	12	10	24		18	6	10	0	10	10	19													
9	10	0	8	8	9	48	10	12	30		16	10	10	0	6	6	17													
10	12	0	10	10	11	53	6	10	32		16	10	10	0	4	4	15													
11	10	0	12	12	13	59	6	6	29		14	10	9	0	4	4	17													
12	6	0	14	14	15	66	12	6	22		14	9	2	0	8	8	23													
13	6	0	16	16	17	74	8	12	24		17	2	2	0	11	11	19													
14	12	0	12	12	13	80	8	8	26		13	2	2	0	1	1	9													
15	3	0	8	8	9	84	6	8	28		3	2	4	5	0	-5	5													
16	2	0	10	10	11	89	8	6	22		2	4	6	11	0	-11	-3													
17	4	0	3	3	9	90.5	10	8	27		4	6	10	13	0	-13	-2													
18	6	5	0	-6	4	95.5	8	10	35		6	10	8	15	0	-15	-2													
19	10	11	0	-11	-2	106.5	10	8	39		10	8	6	15	0	-15	0													
20	8	15	0	-15	-6	121.5	12	10	43		8	6	8	15	0	-15	0													

LONESTAR BEER MODEL WKS 1 to 20

LONESTAR BEER MODEL WKS 1 to 20

STEP 5 Place and record your orders																		
	Distributor															LONESTAR	Factory	IT
	\$ 135.00															Costs	\$ 102.00	
WEEK	DCOSTS	DOP	FIO	DSL	FPD1	FPD2	FSD2	FBL	FINV2	MFEI	DFEI	FCOSTS	FPR	FSL				
0	0	4	4	12	12	4	4	0	12	12	12	0	4	8				
1	6	4	4	12	16	4	4	0	12	12	12	6	4	8				
2	12	4	4	12	16	4	4	0	12	12	12	12	4	8				
3	18	6	4	12	16	4	4	0	12	12	12	18	0	8				
4	24	8	6	14	16	4	0	0	12	12	10	24	6	4				
5	29	6	8	18	16	0	6	0	10	10	2	29	8	6				
6	34	10	6	20	10	6	8	0	2	2	2	30	10	14				
7	39	12	10	24	8	8	10	0	2	2	4	31	10	18				
8	44	15	12	28	10	10	10	0	0	0	4	31	10	20				
9	47	2	15	37	10	10	10	2	0	-2	2	33	12	20				
10	49	2	2	29	10	10	12	7	0	-7	0	40	15	22				
11	51	2	2	21	10	12	15	0	1	1	7	40.5	6	27				
12	55	2	2	13	13	15	6	0	11	11	23	46	0	21				
13	60.5	4	2	6	26	6	0	0	24	24	27	58	0	6				
14	61	6	4	8	30	0	0	0	28	28	25	72	0	0				
15	66	10	6	12	28	0	0	0	24	24	21	84	0	0				
16	77	8	10	20	24	0	0	0	18	18	15	93	10	0				
17	90	6	8	24	18	0	10	0	8	8	5	97	10	10				
18	105	8	6	24	8	10	10	0	0	0	7	97	10	20				
19	120	8	8	22	10	10	10	0	4	4	11	99	8	20				
20	135	8	8	22	14	10	8	0	6	6	13	102	10	18				

MILLER BEER MODELWKS 1 to 20

WME - GRG NonLinear

WHOLES	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line							
WEEK	IO	eIO	AO	ϵ	O_t	(AO-Ot)	(AO-Ot) ²	EI	S_t	SL_t							
0	4	0															
1	4	0	4	1.7319	8.251197	-2.251197	5.06798997	12	12	12							
2	4	0	4	1.399065	5.918362	-1.918362	3.68011357	12	12	12							
3	4	0	6	-1.25361	3.265688	2.7343123	7.47648359	12	12	12							
4	9	0	6	-0.254401	4.18478	1.8152201	3.29502414	12	12	14							
5	9	0	5	-0.247477	9.111588	-4.111588	16.9051403	7	7	16							
6	9	0	10	-0.456735	13.86327	-3.86327	14.9248559	2	2	17							
7	9	0	15	0.006949	16.16572	-1.16572	1.35890323	-1	0	21							
8	9	0	12	-0.83034	15.1679	-3.167904	10.0356171	-4	0	30							
9	9	0	20	1.820178	17.33801	2.8619877	7.08617848	-8	0	37							
10	9	0	18	1.630399	16.74765	1.2523523	1.56838825	-7	0	47							
11	9	0	20	0.111847	14.86837	5.1316303	26.3336298	-7	0	56							
12	9	0	20	-0.846729	13.26906	6.7309429	45.306592	-12	0	72							
13	9	0	20	0.144824	13.77991	6.2200931	38.6896578	-13	0	84							
14	9	0	20	-1.35368	11.69035	8.3198543	69.2186475	-17	0	99							
15	9	0	10	-0.2348	12.11841	-2.11841	4.48766283	-23	0	116							
16	9	0	10	-2.191945	10.36166	-0.361658	0.13072415	-17	0	111							
17	12	0	10	1.103523	13.7772	-3.777202	14.2672529	-13	0	108							
18	12	0	12	-0.520866	12.5534	-0.553398	0.30624903	-5	0	98							
19	12	0	5	-0.846729	11.94713	-6.947126	48.262554	-12	0	105							
20	12	0	1	0.144824	7.940141	-6.940141	48.1656578	8	8	80							
21																	
22																	
23																	
24																	
25																	
26																	
27																	
28																	
29																	
30																	
31																	
32																	
33																	
34																	
35																	
36																	
37																	
38																	
39																	
40																	
			mean of the disturbance	-0.037159			-0.115484	mean of the standard errors									
			std dev of the disturbance	1.0972													

$\Sigma (AO-Ot)^2$	368.684		constraints	
θ	0.00		≥ 0	≤ 1
α	1.00		≥ 0	≤ 1
β	0.04		≥ 0	≤ 1
S'	17.00		≥ 0	≤ 100
				INT

Standard GRG NonLinear

Incoming Orders:
 $IO = WIO$

Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$

Actual Orders:
 $AO = WOP$

Disturbance:
 normally distributed white noise
 mean = 0
 std dev = 1

Model Orders:
 $O_t = \text{MAX}(0, eIO + \alpha(s' - S_t - \beta SL_t) + \epsilon$

Error Term:
 $AO - O_t$

Squared errors:
 $(AO - O_t)^2$

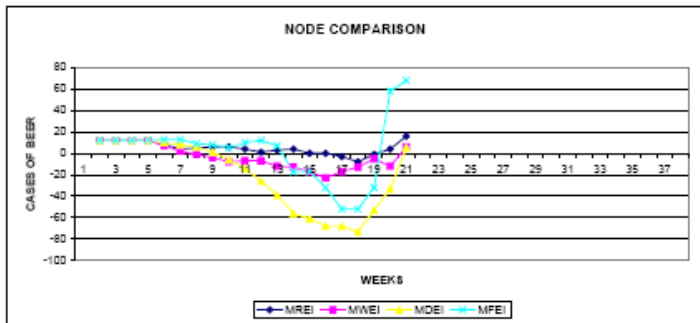
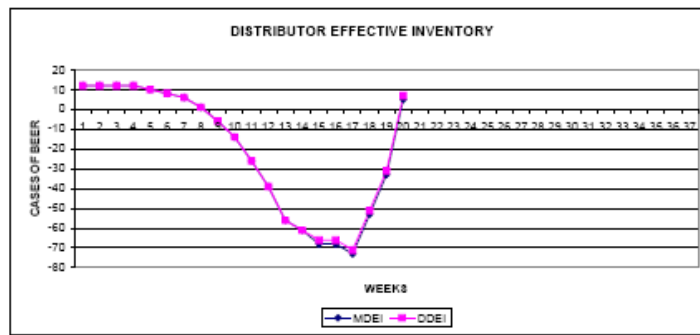
Effective Inventory:
 $EI = MWEI$

Stock:
 $S_t = \text{MAX}(0, EI)$

Supply Line:
 $SL_t = WSL = WSD1 + WSD2 + DIO + DBL$

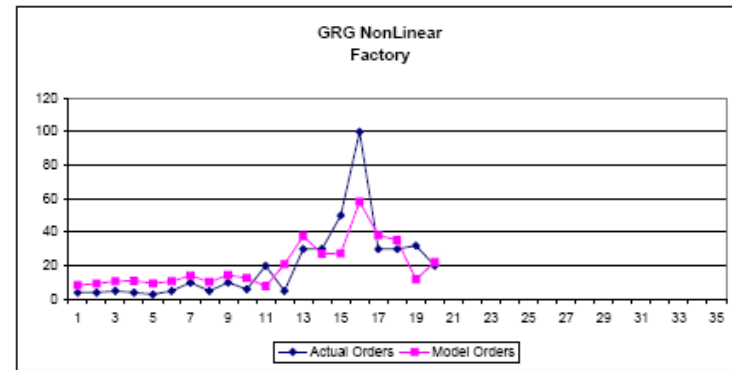
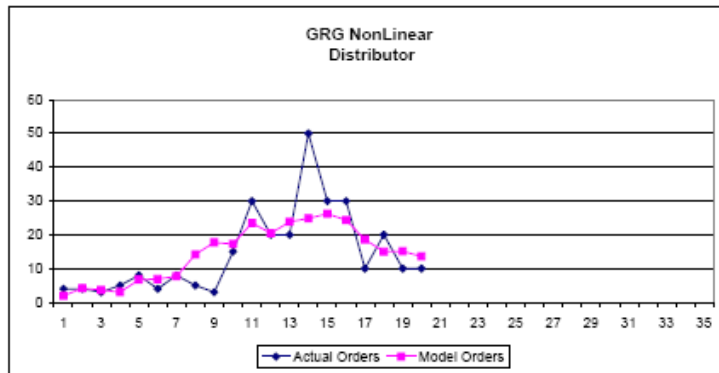
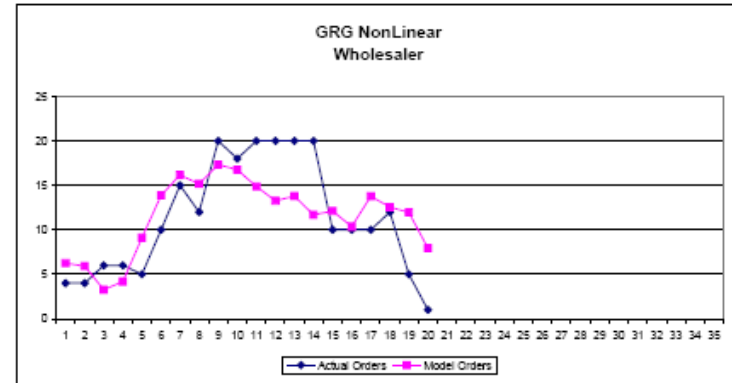
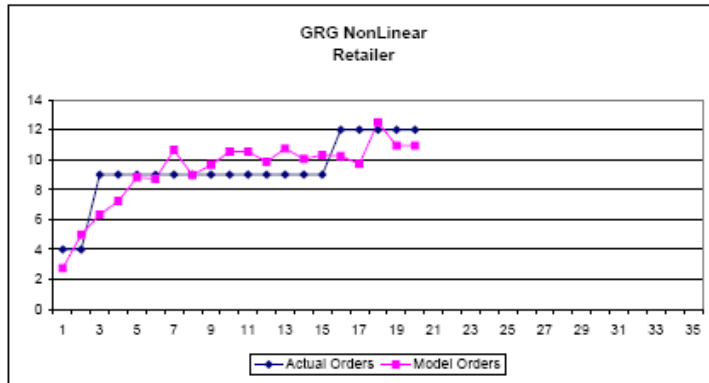
MILLER BEER MODEL WKS 1 to 20

MODEL CHARTS



MILLER BEER MODELWKS 1 to 20

ORDER CHARTS



MILLER BEER MODELWKS 1 to 20

MODEL WORKSHEET

STEP 1 Receive The Inventory and Advance the shipping Delays										STEP 2 Look at the incoming orders and fill orders all incoming orders + backlog						
MILLER Team Costs		IT \$ 1,100.50								MILLER Costs		Retailer \$ 66.50	IT			
WEEK	COR	RINV1	RSD1	RSD2	RBL	RSR	RINV2	MREI	DREI	RCOSTS	ROP	WIO	RSL	WINV1	WSD1	
0	0	12	4	4	0	4	12			0	4	4		12	4	
1	4	16	4	4	0	4	12	12	12	6	4	4	12	16	4	
2	4	16	4	4	0	4	12	12	12	12	4	4	12	16	4	
3	4	16	4	4	0	4	12	12	12	18	9	4	12	16	4	
4	4	16	4	4	0	4	12	12	12	24	9	9	17	16	4	
5	8	16	4	9	0	8	8	8	8	28	9	9	22	16	4	
6	8	12	9	9	0	8	4	4	4	30	9	9	27	11	6	
7	8	13	9	8	0	8	5	5	5	32.5	9	9	27	8	6	
8	8	14	8	8	0	8	6	6	6	35.5	9	9	27	6	5	
9	8	14	6	5	0	8	6	6	6	38.5	9	9	28	5	10	
10	8	12	5	10	0	8	4	4	4	40.5	9	9	31	10	9	
11	8	9	10	9	0	8	1	1	1	41	9	9	35	9	4	
12	8	11	9	4	0	8	3	3	3	42.5	9	9	34	4	8	
13	8	12	4	8	0	8	4	4	4	44.5	9	9	34	8	5	
14	8	8	8	5	0	8	0	0	0	44.5	9	9	39	5	3	
15	8	8	5	3	0	8	0	0	0	44.5	9	9	40	3	15	
16	8	5	3	15	3	5	0	-3	-3	47.5	12	9	44	15	13	
17	8	3	15	13	8	3	0	-8	-8	55.5	12	12	53	13	20	
18	8	15	13	20	1	15	0	-1	-1	58.5	12	12	50	20	5	
19	8	13	20	5	0	9	4	4	4	58.5	12	12	49	5	30	
20	8	24	5	24	0	8	16	16	16	66.5	12	12	41	30	30	

MILLER BEER MODELWKS 1 to 20

MODEL WORKSHEET

STEP 3 Record your inventory or backlog																	STEP 4 Advance the order slips and the brewery Brews						
																	MILLER Costs						
																	IT						
																	MILLER Costs						
																	MILLER Costs						
WEEK	WSD2	WBL	WINV2	MWEI	DWEI	WCOSTS	WOP	DIO	WSL	DINV1	DSD1	DSD2	DBL	DINV2	MDEI	DDEI							
0	4	0	12			0	4	4		12	4	4	0	12									
1	4	0	12	12	12	8	4	4	12	18	4	4	0	12	12	12							
2	4	0	12	12	12	12	4	4	12	18	4	4	0	12	12	12							
3	4	0	12	12	12	18	8	4	12	18	4	4	0	12	12	12							
4	4	0	12	12	12	24	8	8	14	18	4	4	0	12	12	12							
5	8	0	7	7	7	27.5	5	8	16	18	4	3	0	10	10	10							
6	8	0	2	2	2	28.5	10	5	17	14	3	5	0	8	8	8							
7	5	1	0	-1	-1	29.5	15	10	21	11	5	8	0	8	8	6							
8	10	4	0	-4	-4	33.5	12	15	30	11	8	4	0	1	1	1							
9	9	8	0	-8	-8	41.5	20	12	37	9	4	8	8	0	-8	-6							
10	4	7	0	-7	-7	48.5	18	20	47	4	8	5	14	0	-14	-14							
11	8	7	0	-7	-7	55.5	20	18	58	8	5	3	26	0	-26	-26							
12	5	12	0	-12	-12	67.5	20	20	72	5	3	15	39	0	-39	-39							
13	3	13	0	-13	-13	80.5	20	20	84	3	15	13	56	0	-56	-56							
14	15	17	0	-17	-17	97.5	20	20	99	15	13	20	81	0	-81	-81							
15	13	23	0	-23	-23	120.5	10	20	116	13	20	5	88	0	-88	-88							
16	20	17	0	-17	-17	137.5	10	10	111	20	5	30	88	0	-88	-88							
17	5	13	0	-13	-13	150.5	10	10	108	5	30	30	73	0	-73	-71							
18	30	5	0	-5	-5	155.5	12	10	98	30	30	50	53	0	-53	-51							
19	30	12	0	-12	-12	167.5	5	12	105	30	50	42	33	0	-33	-31							
20	45	0	8	6	6	170.5	1	5	80	50	42	20	0	5	5	7							

MILLER BEER MODELWKS 1 to 20

MODEL WORKSHEET

STEP 5 Place and record your orders															
	Distributor		IT									MILLER	Factory	IT	
	\$ 536.00											Costs	\$ 327.50		
WEEK	DCOSTS	DOP	FIO	DSL		FPD1	FPD2	FSD2	FBL	FINV2	MFEI	DFEI	FCOSTS	FPR	FSL
0	0	4	4	12		12	4	4	0	12			0	4	8
1	8	4	4	12		16	4	4	0	12	12	12	8	4	8
2	12	4	4	12		16	4	4	0	12	12	12	12	4	8
3	18	3	4	12		16	4	4	0	12	12	12	18	5	8
4	24	5	3	11		16	4	5	0	12	12	12	24	4	9
5	29	8	5	12		16	5	4	0	13	13	13	30.5	3	9
6	33	4	8	16		18	4	3	0	13	13	13	37	5	7
7	36	8	4	17		17	3	5	0	9	9	9	41.5	10	8
8	36.5	5	8	20		12	5	10	0	8	8	8	45.5	5	15
9	42.5	3	5	17		13	10	5	0	5	5	5	48	10	15
10	56.5	15	3	16		15	5	10	0	10	10	10	53	8	15
11	82.5	30	15	23		15	10	6	0	12	12	12	59	20	16
12	121.5	20	30	48		22	6	20	0	7	7	7	62.5	5	26
13	177.5	20	20	65		13	20	5	17	0	-17	-17	79.5	30	25
14	238.5	50	20	70		20	5	30	17	0	-17	-17	96.5	30	35
15	308.5	30	50	107		5	30	30	32	0	-32	-32	128.5	50	60
16	374.5	30	30	117		30	30	50	52	0	-52	-52	180.5	100	80
17	447.5	10	30	142		30	50	100	52	0	-52	-52	232.5	30	150
18	500.5	20	10	122		50	100	30	32	0	-32	-32	264.5	30	130
19	533.5	10	20	112		100	30	30	0	68	68	8	293.5	32	60
20	536	10	10	72		88	30	32	0	68	68	18	327.5	20	62

FACTOR	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line								
WEEK	IO	eIO	AO	ϵ	O_t	(AO-Ot)	(AO-Ot) ²	EI	S_t	SL_t								
0	4	0											$\Sigma (AO-Ot)^2$	215.7681	constraints			
1	4	1.847621	4	-2.290003	0	4	16	12	12	8			θ	0.46	>=0	<=1		
2	4	2.841816	0	-1.349261	0.344625	-0.344625	0.11876851	12	12	8			α	0.49	>=0	<=1		
3	4	3.376787	4	-0.046087	2.269555	1.730445	2.99443999	12	12	4			β	0.04	>=0	<=1		
4	2	3.664652	4	0.369153	2.971661	1.0283392	1.05748153	12	12	4			S'	10.00	>=0	<=100	INT	
5	4	2.895741	0	-0.169816	2.554355	-2.554355	6.52472773	10	10	8								
6	2	3.405804	4	-0.889105	2.430914	1.5690859	2.46203049	10	10	4								
7	4	2.756456	2	-0.724893	0.969618	1.0303822	1.06168754	12	12	4				GRG NonLinear				
8	4	3.330855	2	-0.627018	3.55152	-1.55152	2.40721404	8	8	6								
9	5	3.639937	2	-0.757398	3.773113	-1.773113	3.14393061	8	8	4								
10	15	4.268157	6	0.724461	7.347732	-2.347732	5.51184759	5	5	4								
11	10	9.225251	12	-1.885115	12.09181	-0.091812	0.00842937	-8	0	7								
12	14	9.593112	12	-1.214404	12.88592	-0.885921	0.78485585	-16	0	17								
13	24	11.6233	25	0.080862	16.07125	8.9287533	79.7226357	-25	0	24								
14	20	17.34016	15	-0.26075	21.1677	-6.167697	38.0404874	-37	0	37								
15	20	18.56875	25	-0.207698	22.385	2.6149959	6.8382038	-45	0	40								
16	25	19.22985	25	0.582058	23.83588	1.1641414	1.35522527	-40	0	40								
17	5	21.89511	25	0.624549	26.32915	-1.329149	1.76683643	-50	0	50								
18	5	14.09117	20	-2.290003	15.61068	4.3893444	19.2683444	-30	0	50								
19	13	9.891913	10	-1.349261	12.45937	-2.459369	6.04849367	-10	0	45								
20	20	11.32755	10	-0.046087	14.54452	-4.544518	20.6526455	2	2	30								
21																		
22																		
23																		
24																		
25																		
26																		
27																		
28																		
29																		
30																		
31																		
32																		
33																		
34																		
35																		
36																		
37																		
38																		
39																		
40																		
				mean of the disturbance	-0.585181		0.1202838	mean of the standard errors										
				std dev of the disturbance	0.919295													

Incoming Orders:
IO = FIO

Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$

Actual Orders:
AO = FPR

Disturbance:
normally distributed white noise
mean = 0
std dev = 1

Model Orders:
 $O_t = \text{MAX}(0, eIO + \alpha(s' - S_t - \beta SL_t) + \epsilon$

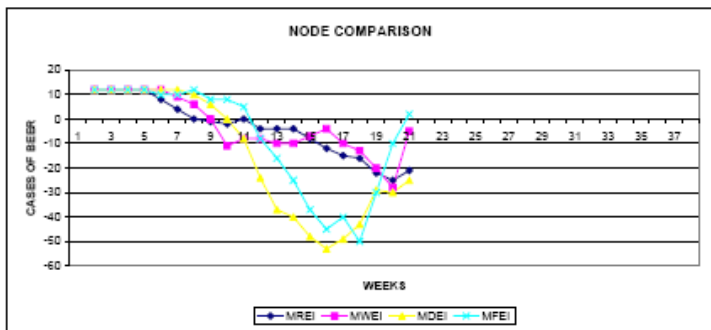
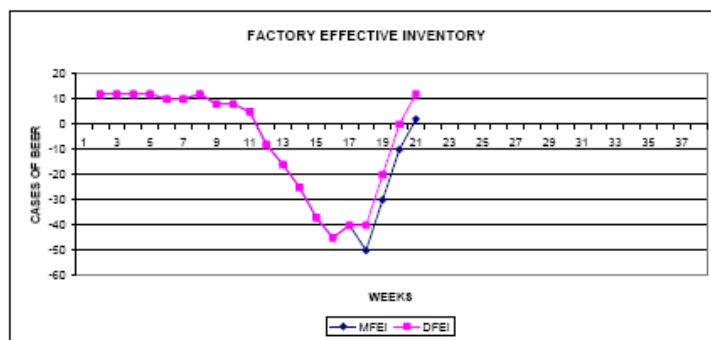
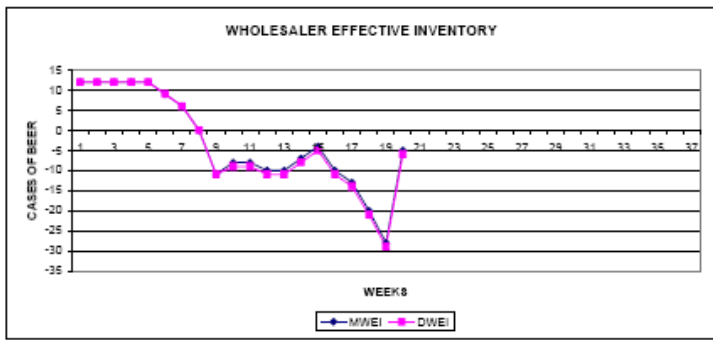
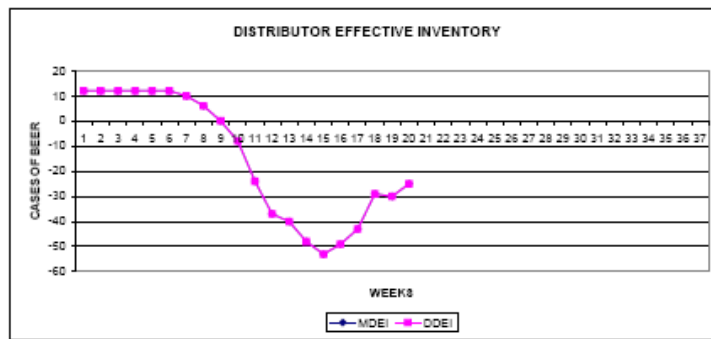
Error Term:
AO - O_t

Squared errors:
(AO - O_t)²

Effective Inventory:
EI = MFEI

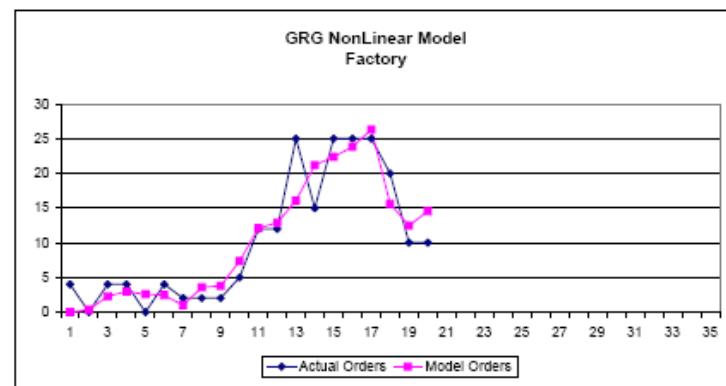
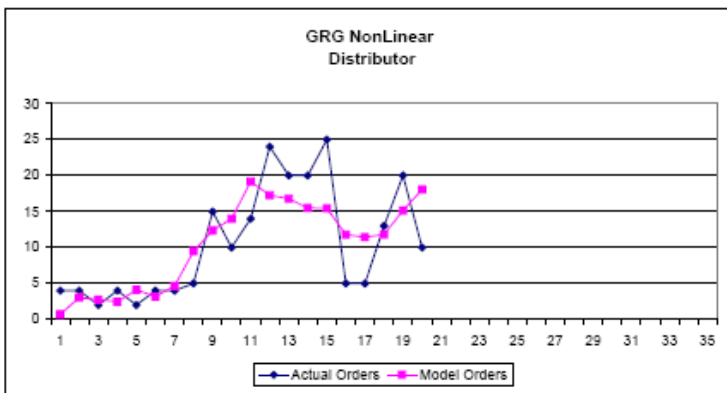
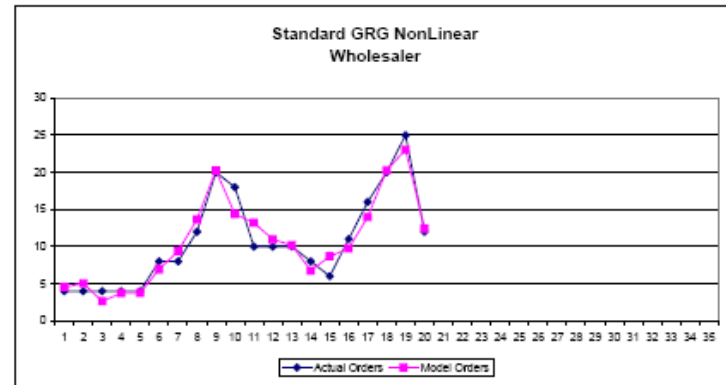
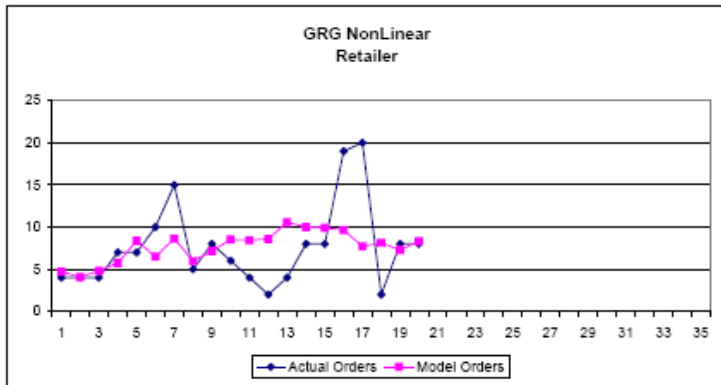
Stock:
S_t = MAX(0, EI)

Supply Line:
SL_t = FSL = FPD1 + FPD2



NAPOLY BEER MODEL WKS 1 to 20

ORDER CHARTS



NAPOLY BEER MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 1 Receive The Inventory and Advance the shipping Delays										STEP 2 Look at the incoming orders and fill orders all incoming orders + backlog					
NAPOLY Team Costs		No IT \$ 1,078.00								NAPOLY Costs		Retailer \$ 164.00			
WEEK	COR	RINV1	RSD1	RSD2	RBL	RSR	RINV2	MREI	DREI	RCOSTS	ROP	WIO	RSL	WINV1	WSD1
0	0	12	4	4	0	4	12			0	4	4		12	4
1	4	16	4	4	0	4	12	12	12	6	4	4	12	16	4
2	4	16	4	4	0	4	12	12	12	12	4	4	12	16	4
3	4	16	4	4	0	4	12	12	12	18	4	4	12	16	4
4	4	16	4	4	0	4	12	12	12	24	7	4	12	16	4
5	8	16	4	4	0	8	8	8	8	28	7	7	15	16	4
6	8	12	4	7	0	8	4	4	4	30	10	7	18	16	4
7	8	8	7	7	0	8	0	0	0	30	15	10	24	13	4
8	8	7	7	10	1	7	0	-1	-1	31	5	15	32	10	4
9	8	7	10	4	2	7	0	-2	-2	33	8	5	30	4	8
10	8	10	4	8	0	10	0	0	0	33	6	8	28	8	8
11	8	4	8	8	4	4	0	-4	-4	37	4	6	30	8	4
12	8	8	8	4	4	8	0	-4	0	41	2	4	28	4	4
13	8	8	4	4	4	8	0	-4	0	45	4	2	20	4	5
14	8	4	4	5	8	4	0	-8	-4	53	8	4	20	5	7
15	8	4	5	7	12	4	0	-12	-8	65	8	8	24	7	2
16	8	5	7	2	15	5	0	-15	-11	80	19	8	27	2	5
17	8	7	2	5	16	7	0	-16	-12	98	20	19	39	5	12
18	8	2	5	12	22	2	0	-22	-18	118	2	20	57	12	12
19	8	5	12	12	25	5	0	-25	-21	143	8	2	54	12	25
20	8	12	12	25	21	12	0	-21	-17	164	8	8	50	25	15

NAPOLY BEER MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 3 Record your inventory or backlog										STEP 4 Advance the order slips and the brewery Brews							
NAPOLY Wholesaler										No IT							NAPOLY
Costs \$ 171.50																	Costs
WEEK	WSD2	WBL	WINV2	MWEI	DWEI	WCOSTS	WOP	DIO	WSL	DINV1	DSD1	DSD2	DBL	DINV2	MDEI	DDEI	
0	4	0	12			0	4	4		12	4	4	0	12			
1	4	0	12	12	12	8	4	4	12	18	4	4	0	12	12	12	
2	4	0	12	12	12	12	4	4	12	18	4	4	0	12	12	12	
3	4	0	12	12	12	18	4	4	12	18	4	4	0	12	12	12	
4	4	0	12	12	12	24	4	4	12	18	4	4	0	12	12	12	
5	4	0	12	12	12	30	4	4	12	18	4	2	0	12	12	12	
6	4	0	9	9	9	34.5	8	4	12	18	2	4	0	12	12	12	
7	4	0	6	6	6	37.5	8	8	18	14	4	2	0	10	10	10	
8	8	0	0	0	0	37.5	12	8	20	14	2	4	0	6	6	6	
9	8	11	0	-11	-11	48.5	20	12	28	8	4	4	0	0	0	0	
10	4	8	0	-8	-9	56.5	18	20	40	4	4	5	8	0	-8	-8	
11	4	8	0	-8	-9	64.5	10	18	50	4	5	7	24	0	-24	-24	
12	5	10	0	-10	-11	74.5	10	10	58	5	7	2	37	0	-37	-37	
13	7	10	0	-10	-11	84.5	10	10	62	7	2	5	40	0	-40	-40	
14	2	7	0	-7	-8	91.5	8	10	67	2	5	12	48	0	-48	-48	
15	5	4	0	-4	-5	95.5	8	8	68	5	12	12	53	0	-53	-53	
16	12	10	0	-10	-11	105.5	11	8	72	12	12	25	49	0	-49	-49	
17	12	13	0	-13	-14	118.5	18	11	78	12	25	15	43	0	-43	-43	
18	25	20	0	-20	-21	138.5	20	18	82	25	15	25	29	0	-29	-29	
19	15	28	0	-28	-29	166.5	25	20	90	15	25	25	30	0	-30	-30	
20	25	5	0	-5	-6	171.5	12	25	90	25	25	23	26	0	-26	-26	

NAPOLY BEER MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 5 Place and record your orders															
	Distributor											NAPOLY	Factory	No IT	
	\$ 430.00											Costs	\$ 312.50		
WEEK	DCOSTS	DOP	FIO	DSL	FPD1	FPD2	FSD2	FBL	FINV2	MFEI	DFEI	FCOSTS	FPR	FSL	
0	0	4	4	12	12	4	4	0	12			0	4	8	
1	6	4	4	12	16	4	4	0	12	12	12	8	4	8	
2	12	4	4	12	16	4	4	0	12	12	12	12	0	8	
3	18	2	4	12	16	4	0	0	12	12	12	18	4	4	
4	24	4	2	10	16	0	4	0	12	12	12	24	4	4	
5	30	2	4	10	12	4	4	0	10	10	10	29	0	8	
6	36	4	2	8	14	4	0	0	10	10	10	34	4	4	
7	41	4	4	10	14	0	4	0	12	12	12	40	2	4	
8	44	5	4	10	12	4	2	0	8	8	8	44	2	6	
9	44	15	5	13	12	2	2	0	8	8	8	48	2	4	
10	52	10	15	24	10	2	2	0	5	5	5	50.5	5	4	
11	76	14	10	30	7	2	5	8	0	-8	-8	58.5	12	7	
12	113	24	14	39	2	5	12	16	0	-16	-16	74.5	12	17	
13	153	20	24	56	5	12	12	25	0	-25	-25	99.5	25	24	
14	201	20	20	74	12	12	25	37	0	-37	-37	136.5	15	37	
15	254	25	20	89	12	25	15	45	0	-45	-45	181.5	25	40	
16	303	5	25	102	25	15	25	40	0	-40	-40	221.5	25	40	
17	346	5	5	95	15	25	25	50	0	-50	-40	271.5	25	50	
18	375	13	5	75	25	25	25	30	0	-30	-20	301.5	20	50	
19	405	20	13	73	25	25	20	10	0	-10	0	311.5	10	45	
20	430	10	20	68	25	20	10	0	2	2	12	312.5	10	30	

NORTHEAST MODEL WKS 1 to 20

DME - GRG NonLinear

DISTRIB	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line							
WEEK	IO	eIO	AO	ϵ	O_t	$(AO-O_t)$	$(AO-O_t)^2$	EI	S_t	SL_t							
0	4	0															
1	4	2.101194	4	-0.247002	1.062414	2.9375863	8.62941308	12	12	12							
2	4	3.098834	4	1.111074	3.41793	0.5820699	0.33880537	12	12	12							
3	4	3.57212	4	0.265825	3.046167	0.9538329	0.90979722	12	12	12							
4	4	3.796885	4	-0.484326	2.520781	1.4792192	2.18808947	12	12	12							
5	4	3.903581	4	0.923178	4.034981	-0.034981	0.00122369	12	12	12							
6	4	3.95423	4	-0.225013	2.937439	1.0625611	1.12903618	12	12	12							
7	4	3.978273	4	0.13773	3.324225	0.6757752	0.45667208	12	12	12							
8	4	3.989688	5	1.202202	4.40011	0.5998902	0.3598683	12	12	12							
9	8	3.995104	8	-0.069958	3.100377	4.8996227	24.0063025	12	12	13							
10	8	6.09887	5	-0.067508	5.208593	-0.208593	0.04268079	8	8	17							
11	12	7.097531	8	1.1112	7.482934	0.5170656	0.26735684	4	4	18							
12	12	9.67279	8	-2.385819	6.594166	1.4058343	1.97837005	-3	0	21							
13	15	10.89627	10	-0.473977	9.728487	0.2715129	0.07371926	-7	0	21							
14	10	13.05148	10	0.035374	12.22908	-2.229093	4.96885602	-17	0	28							
15	5	11.44854	10	1.27837	11.80317	-1.803171	3.2514255	-19	0	28							
16	9	8.061132	4	-0.676212	6.395198	-2.395198	5.73897364	-16	0	30							
17	0	8.554318	4	0.141946	7.904486	-3.904486	15.2450137	-15	0	24							
18	0	4.060748	0	-1.190505	2.278409	-2.278409	5.18203894	-5	0	18							
19	15	1.927643	0	-0.351055	1.147708	-1.147708	1.31723375	5	5	8							
20	10	8.794533	0	-0.622006	8.040564	-8.040564	64.6506648	-6	0	4							
21																	
22																	
23																	
24																	
25																	
26																	
27																	
28																	
29																	
30																	
31																	
32																	
33																	
34																	
35																	
36																	
37																	
38																	
39																	
40																	
		mean of the disturbance		-0.029324			-0.332662	mean of the standard errors									
		std dev of the disturbance		0.893014													

$\Sigma (AO-O_t)^2$	140.7315	constraints		
θ	0.53	≥ 0	≤ 1	
α	0.03	≥ 0	≤ 1	
β	1.00	≥ 0	≤ 1	
S'	0.00	≥ 0		INT

GRG NonLinear

Incoming Orders:
 $IO = DIO$

Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$

Actual Orders:
 $AO = DOP$

Disturbance:
 normally distributed white noise
 mean = 0
 std dev = 1

Model Orders:
 $O_t = \text{MAX}(0, eIO + \alpha(s' - S_t - \beta SL_t) + \epsilon$

Error Term:
 $AO - O_t$

Squared errors:
 $(AO - O_t)^2$

Effective Inventory:
 $EI = MDEI$

Stock:
 $S_t = \text{MAX}(0, EI)$

Supply Line:
 $SL_t = DSL = DSD1 + DSD2 + FIO + FBL$

NORTHEAST MODEL WKS 1 to 20

WME - GRG NonLinear

WHOLESALES	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line								
WEEK	IO	eIO	AO	ϵ	O_t	$(AO-O_t)$	$(AO-O_t)^2$	EI	S_t	SL_t								
0	4	0																
1	4	1.215761	4	1.7319	3.896946	0.1031546	0.01064087	12	12	12								
2	4	2.062003	4	1.399065	4.410253	-0.410253	0.16830717	12	12	12								
3	4	2.651038	4	-1.25361	2.346613	1.6533867	2.73368768	12	12	12								
4	4	3.061042	4	-0.254401	3.755826	0.2441738	0.05962085	12	12	12								
5	4	3.346429	4	-0.247477	4.048137	-0.048137	0.00231713	12	12	12								
6	8	3.545075	4	-0.455735	4.038528	-0.038528	0.00148423	12	12	12								
7	8	4.899108	4	0.006949	6.479597	-2.479597	6.14840151	8	8	12								
8	12	5.841592	8	-0.63034	7.409151	0.590849	0.34910251	-4	4	12								
9	16	7.71338	8	1.820178	11.73567	-3.735673	13.955253	-4	0	16								
10	8	10.23202	12	1.630399	13.44439	-1.44439	2.08626372	-16	0	20								
11	8	9.553617	12	0.111647	10.00698	1.9930405	3.97221083	-20	0	28								
12	8	9.08141	15	-0.846729	7.956237	7.0437633	49.614602	-20	0	32								
13	8	8.752726	10	0.144824	7.53388	2.4661404	6.0818486	-20	0	39								
14	10	8.523943	5	-1.35386	5.651358	-0.651358	0.42426682	-19	0	40								
15	8	8.972576	9	-0.2348	7.684156	1.3158446	1.73144667	-21	0	37								
16	8	8.676071	0	-2.191945	4.811265	-4.811265	23.1482751	-24	0	41								
17	10	8.471212	0	1.103523	9.141255	-9.141255	83.5625464	-24	0	33								
18	10	8.935872	15	-0.520866	9.221808	5.7781939	33.3875249	-26	0	25								
19	11	9.259303	10	-0.846729	8.4442	1.5558003	2.42051451	-26	0	30								
20	19	9.768371	10	0.144824	9.96482	0.0351805	0.00123767	-27	0	30								
21																		
22																		
23																		
24																		
25																		
26																		
27																		
28																		
29																		
30																		
31																		
32																		
33																		
34																		
35																		
36																		
37																		
38																		
39																		
40																		
				mean of the disturbance	-0.037159		0.0009537	mean of the standard errors										
				std dev of the disturbance	1.0972													

$\Sigma (AO-O_t)^2$ 229.8698

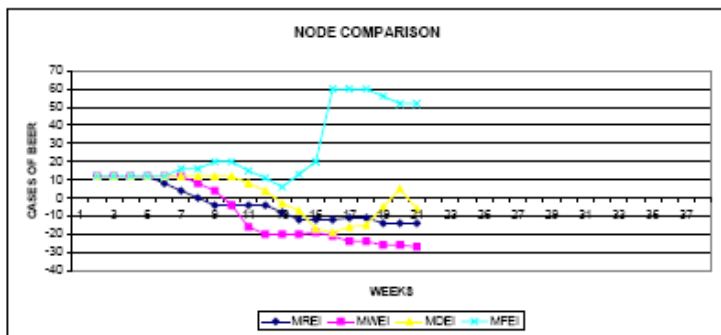
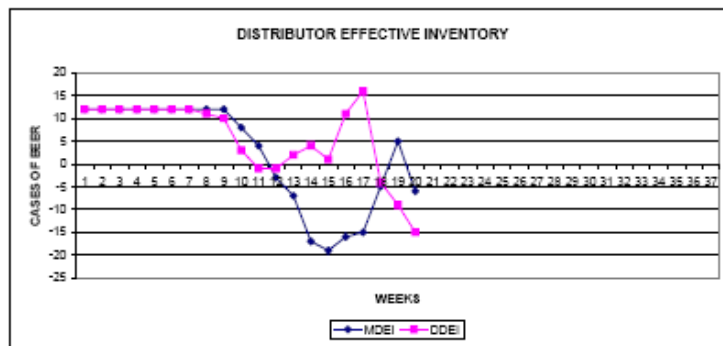
constraints		
θ	0.30	>=0 <=1
α	0.16	>=0 <=1
β	0.99	>=0 <=1
S'	30.00	>=0

Standard GRG NonLinear

Incoming Orders:
 $IO = WIO$
 Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$
 Actual Orders:
 $AO = WOP$
 Disturbance:
 normally distributed white noise
 mean = 0
 std dev = 1
 Model Orders:
 $O_t = \text{MAX}(0, eIO + \alpha(s' - S_t - \beta SL_t) + \epsilon$
 Error Term:
 $AO - O_t$
 Squared errors:
 $(AO - O_t)^2$
 Effective Inventory:
 $EI = MWEI$
 Stock:
 $S_t = \text{MAX}(0, EI)$
 Supply Line:
 $SL_t = WSL = WSD1 + WSD2 + DIO + DBL$

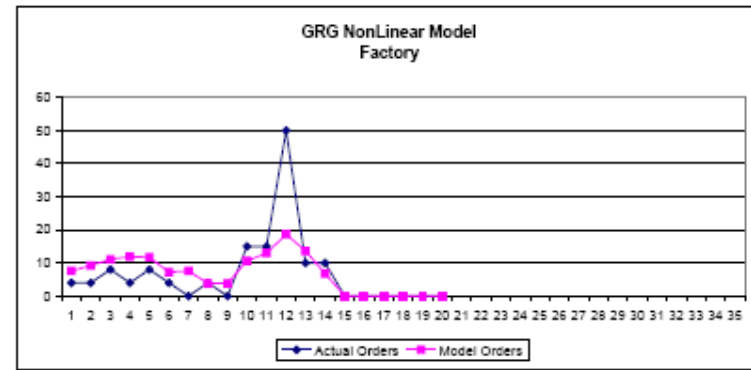
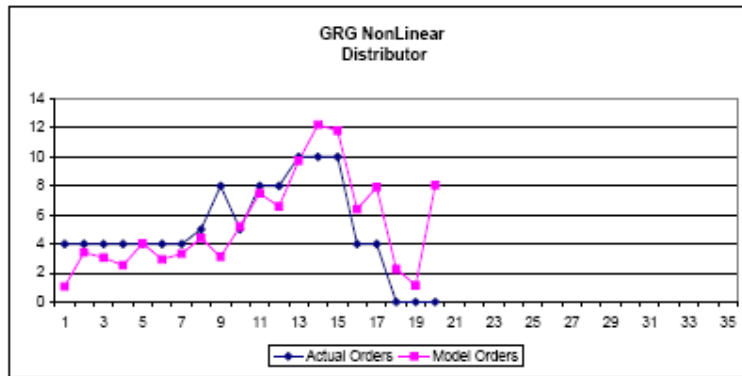
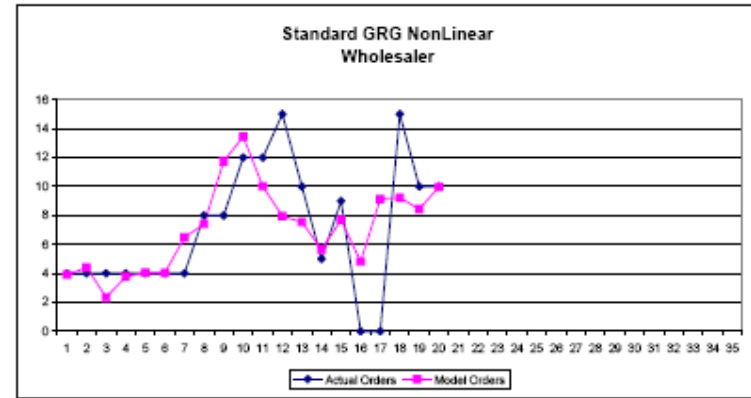
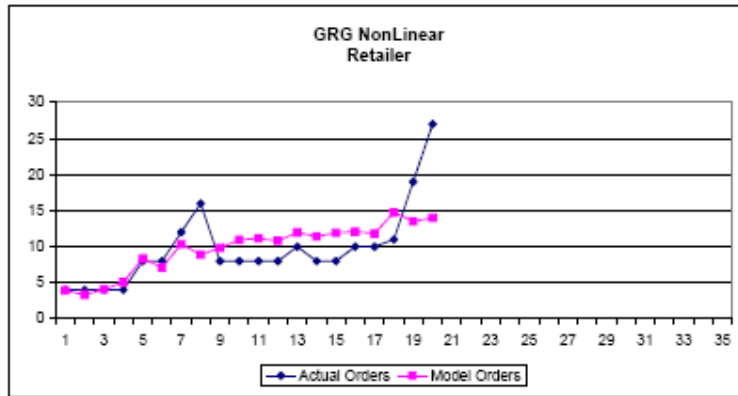
NORTHEAST MODEL WKS 1 to 20

MODEL CHARTS



NORTHEAST MODEL WKS 1 to 20

ORDER CHARTS



NORTHEAST MODEL WKS 1 to 20

MODEL WORKSHEET

		STEP 1 Receive The Inventory and Advance the shipping Delays							STEP 2 Look at the incoming orders and fill orders all incoming orders + backlog								
		NORTH EAST Team Costs		NO IT							NORTH EAST Costs		Retailer NO IT				
		\$ 862.00									\$ 154.00						
WEEK	COR	RINV1	RSD1	RSD2	RBL	RSR	RINV2	MREI	DREI	RCOSTS	ROP	WIO	RSL	WINV1	WSD1		
0	0	12	4	4	0	4	12			0	4	4		12	4		
1	4	16	4	4	0	4	12	12	12	6	4	4	12	16	4		
2	4	16	4	4	0	4	12	12	12	12	4	4	12	16	4		
3	4	16	4	4	0	4	12	12	12	18	4	4	12	16	4		
4	4	16	4	4	0	4	12	12	12	24	4	4	12	16	4		
5	8	16	4	4	0	8	8	8	8	28	8	4	12	16	4		
6	8	12	4	4	0	8	4	4	4	30	8	8	16	16	4		
7	8	8	4	8	0	8	0	0	0	30	12	8	20	16	4		
8	8	4	8	8	4	4	0	-4	-4	34	16	12	28	12	4		
9	8	8	8	8	4	8	0	-4	-4	38	8	16	36	8	4		
10	8	8	8	4	4	8	0	-4	-4	42	8	8	36	4	4		
11	8	8	4	4	4	8	0	-4	0	46	8	8	36	4	8		
12	8	4	4	8	8	4	0	-8	-2	54	8	8	40	8	8		
13	8	4	8	8	12	4	0	-12	-2	66	10	8	44	8	0		
14	8	8	8	8	12	8	0	-12	-2	78	8	10	46	9	8		
15	8	8	9	8	12	8	0	-12	-2	90	8	8	46	8	5		
16	8	9	8	5	11	9	0	-11	-2	101	10	8	45	5	8		
17	8	8	5	8	11	8	0	-11	-10	112	10	10	47	8	8		
18	8	5	8	8	14	5	0	-14	-8	126	11	10	52	8	10		
19	8	8	8	10	14	8	0	-14	-11	140	19	11	55	10	10		
20	8	8	10	10	14	8	0	-14	-19	154	27	19	66	10	5		

NORTHEAST MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 3 Record your inventory or backlog								STEP 4 Advance the order slips and the brewery Brews									
NORTH EAST Wholesaler								NO IT								NORTH EAST	
Costs \$ 289.00																Costs	
WEEK	WSD2	WBL	WINV2	MWEI	DWEI	WCOSTS	WOP	DIO	WSL	DINV1	DSD1	DSD2	DBL	DINV2	MDEI	DDEI	
0	4	0	12			0	4	4		12	4	4	0	12			
1	4	0	12	12	12	6	4	4	12	16	4	4	0	12	12	12	
2	4	0	12	12	12	12	4	4	12	16	4	4	0	12	12	12	
3	4	0	12	12	12	18	4	4	12	16	4	4	0	12	12	12	
4	4	0	12	12	12	24	4	4	12	16	4	4	0	12	12	12	
5	4	0	12	12	12	30	4	4	12	16	4	4	0	12	12	12	
6	4	0	12	12	12	36	4	4	12	16	4	4	0	12	12	12	
7	4	0	8	8	8	40	4	4	12	16	4	4	0	12	12	12	
8	4	0	4	4	0	42	8	4	12	16	4	4	0	12	12	11	
9	4	4	0	-4	-15	46	8	8	16	16	4	4	0	12	12	10	
10	8	16	0	-16	-3	62	12	8	20	16	4	5	0	8	8	3	
11	8	20	0	-20	-12	82	12	12	28	12	5	8	0	4	4	-1	
12	9	20	0	-20	0	102	15	12	32	9	8	5	3	0	-3	-1	
13	8	20	0	-20	4	122	10	15	39	8	5	8	7	0	-7	2	
14	5	19	0	-19	7	141	5	10	40	5	8	8	17	0	-17	4	
15	8	21	0	-21	6	162	9	5	37	8	8	10	19	0	-19	1	
16	8	24	0	-24	1	186	0	9	41	8	10	10	16	0	-16	11	
17	10	24	0	-24	-3	210	0	0	33	10	10	10	15	0	-15	16	
18	10	26	0	-26	-11	236	15	0	25	10	10	4	5	0	-5	-4	
19	5	26	0	-26	-22	262	10	15	30	10	4	4	0	5	5	-9	
20	9	27	0	-27	-28	289	10	10	30	9	4	0	6	0	-6	-15	

NORTHEAST MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 5 Place and record your orders																
Distributor		NO IT										NORTH EAST Factory			NO IT	
\$ 150.50												Costs	\$ 268.50			
WEEK	DCOSTS	DOP	FIO	DSL	FPD1	FPD2	FSD2	FBL	FINV2	MFEI	DFEI	FCOSTS	FPR	FSL		
0	0	4	4	12	12	4	4	0	12			0	4	8		
1	6	4	4	12	16	4	4	0	12	12	12	6	4	8		
2	12	4	4	12	16	4	4	0	12	12	12	12	4	8		
3	18	4	4	12	16	4	4	0	12	12	12	18	8	8		
4	24	4	4	12	16	4	8	0	12	12	12	24	4	12		
5	30	4	4	12	16	8	4	0	12	12	8	30	8	12		
6	36	4	4	12	20	4	8	0	16	16	12	36	4	12		
7	42	4	4	12	20	8	4	0	16	16	12	46	0	12		
8	48	5	4	12	24	4	0	0	20	20	15	56	4	4		
9	54	8	5	13	24	0	4	0	20	20	11	66	0	4		
10	58	5	8	17	20	4	0	0	15	15	3	73.5	15	4		
11	60	8	5	18	19	0	15	0	11	11	-5	79	15	15		
12	63	8	8	21	11	15	15	0	6	6	-12	82	50	30		
13	70	10	8	21	21	15	50	0	13	13	0	88.5	10	65		
14	87	10	10	26	28	50	10	0	20	20	5	98.5	10	60		
15	106	10	10	28	70	10	10	0	60	60	50	128.5	0	20		
16	122	4	10	30	70	10	0	0	60	60	56	158.5	0	10		
17	137	4	4	24	70	0	0	0	60	60	66	188.5	0	0		
18	142	0	4	18	60	0	0	0	56	56	66	216.5	0	0		
19	144.5	0	0	8	56	0	0	0	52	52	66	242.5	0	0		
20	150.5	0	0	4	52	0	0	0	52	52	61	268.5	0	0		

ROOT 66 MODEL WKS 1 to 20

RME GRG NonLinear

WEEK	incoming orders IO	expected incoming orders eIO	actual orders AO	disturbance ϵ	model orders O_t	error term (AO-Ot)	squared errors (AO-Ot) ²	effective inventory EI	Stock S_t	Supply line SL_t
0	0	0								
1	4	0.00	4	0.154416	3.457829	0.5421711	0.29394955	12	12	12
2	4	0.48	4	-0.665985	3.113499	0.886501	0.78588402	12	12	12
3	4	0.90	6	-0.05814	4.140756	1.8592443	3.45678948	12	12	12
4	4	1.26	4	0.717213	5.122593	-1.122593	1.2602156	12	12	14
5	8	1.59	7	2.171013	9.756217	-2.756217	7.59673272	8	8	14
6	8	2.35	10	-1.096223	9.861623	0.1383774	0.01914831	4	4	17
7	8	3.03	10	0.14198	12.87302	-2.873017	8.25422871	2	2	21
8	8	3.62	14	-1.662125	12.59911	1.4008901	1.96249301	-2	0	27
9	8	4.14	14	-1.008845	13.20346	0.7965375	0.63447202	-3	0	34
10	8	4.60	14	-0.181543	14.16427	-0.164269	0.02698446	-1	0	38
11	8	5.00	10	-0.242194	13.46886	-3.468856	12.0329641	1	1	42
12	8	5.36	10	-0.867531	11.77301	-1.773014	3.14357791	3	3	42
13	8	5.67	14	0.047029	14.10291	-0.102911	0.01059071	1	1	46
14	8	5.95	20	-0.734036	13.7417	6.2582995	39.1663131	0	0	53
15	8	6.19	14	-0.484069	11.99333	2.0066657	4.02670712	2	2	63
16	8	6.41	14	-0.506707	12.32858	1.6714186	2.79363997	1	1	70
17	8	6.60	12	-0.986039	10.28535	1.7146529	2.9400346	3	3	74
18	8	6.77	12	1.774595	13.51878	-1.518779	2.30668919	2	2	79
19	8	6.91	10	0.331517	11.89658	-1.896581	3.59702066	2	2	83
20	8	7.04	10	0.65131	12.18278	-2.182779	4.76452233	2	2	85
21										
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40										

mean of the disturbance mean of the standard errors
 std dev of the disturbance

$\Sigma (AO-Ot)^2$	<input type="text" value="88.07236"/>
θ	<input type="text" value="0.12"/>
as	<input type="text" value="0.71"/>
β	<input type="text" value="0.11"/>
S'	<input type="text" value="18.00"/>

constraints		
>=0	<=1	
>=0	<=1	
>=0	<=1	
>=0	<=100	INT

GRG NonLinear

Incoming Orders:
 IO = COR
 Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$
 Actual Orders:
 AO = ROP
 Disturbance:
 normally distributed white noise
 mean = 0
 std dev = 1
 Model Orders:
 $O_t = \text{MAX}(0, eIO + as(s' - S_t - \beta SL_t) + \epsilon$
 Error Term:
 $AO - O_t$
 Squared errors:
 $(AO - O_t)^2$
 Effective Inventory:
 $EI = REI$
 Stock:
 $S_t = \text{MAX}(0, EI)$
 Supply Line:
 $SL_t = RSL = RSD1 + RSD2 + WIO + WBL$

ROOT 66 MODEL WKS 1 to 20

WME - GRG NonLinear

WHOLESALES	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line
WEEK	IO	eIO	AO	ϵ	O_t	$(AO-O_t)$	$(AO-O_t)^2$	EI	S_t	SL_t
0	4	0								
1	4	1.137098	4	1.7319	5.341687	-1.341687	1.80012483	12	12	12
2	4	1.950946	4	1.399065	5.822702	-1.822702	3.32224138	12	12	12
3	4	2.533439	9	-1.25361	3.75252	5.2474797	27.5360437	12	12	12
4	6	2.950344	7	-0.254401	5.168635	1.8313652	3.35389845	12	12	17
5	4	3.817282	6	-0.247477	6.098694	-0.098694	0.00974048	10	10	20
6	7	3.869224	5	-0.455735	5.942378	-0.942378	0.88807673	10	10	22
7	10	4.759223	6	0.006949	7.238863	-1.238863	1.5347822	12	12	18
8	10	6.24904	7	-0.63034	8.175688	-1.175688	1.38224188	9	9	17
9	14	7.315341	10	1.820178	11.8049	-1.804902	3.2576695	5	5	18
10	14	9.215617	7	1.630399	13.65589	-6.655892	44.3006934	-4	0	23
11	14	10.57569	10	0.111647	13.49722	-3.497217	12.2305252	-12	0	24
12	10	11.54913	16	-0.846729	13.51228	2.4877174	6.18873781	-19	0	27
13	10	11.10876	12	0.144824	14.06346	-2.063456	4.25784999	-19	0	33
14	14	10.79357	14	-1.35386	12.24958	1.750418	3.06396324	-22	0	38
15	20	11.70507	14	-0.2348	14.28015	-0.280148	0.078483	-26	0	42
16	14	14.06311	25	-2.191945	14.68104	10.318964	106.481008	-39	0	49
17	14	14.04517	20	1.103523	17.95857	2.0414346	4.16745481	-45	0	66
18	12	14.03233	15	-0.520866	16.32134	-1.321337	1.74593053	-51	0	78
19	12	13.45459	15	-0.846729	15.41774	-0.417736	0.17450371	-53	0	83
20	10	13.04109	15	0.144824	15.99579	-0.995787	0.9915911	-49	0	82
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mean of the disturbance: -0.037159
 std dev of the disturbance: 1.0972
 0.0010446 mean of the standard errors

$\Sigma (AO-O_t)^2$ 226.7658

θ	0.28
as	0.03
β	0.00
S'	100.00

constraints		
>=0	<=1	
>=0	<=1	
>=0	<=1	
>=0		INT

Standard GRG NonLinear

Incoming Orders:
 $IO = WIO$
 Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$
 Actual Orders:
 $AO = WOP$
 Disturbance:
 normally distributed white noise
 mean = 0
 std dev = 1
 Model Orders:
 $O_t = \text{MAX}(0, eIO + as(s' - S_t - \beta SL_t) + \epsilon$
 Error Term:
 $AO - O_t$
 Squared errors:
 $(AO - O_t)^2$
 Effective Inventory:
 $EI = MWEI$
 Stock:
 $S_t = \text{MAX}(0, EI)$
 Supply Line:
 $SL_t = WSL = WSD1 + WSD2 + DIO + DBL$

ROOT 66 MODEL WKS 1 to 20

DME - GRG NonLinear

DISTRIB	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line
WEEK	IO	eIO	AO	ϵ	O_t	$(AO-O_t)$	$(AO-O_t)^2$	EI	S_t	SL_t
0	4	0								
1	4	2.417769	4	-0.247002	0.170767	3.8292328	14.6630238	12	12	12
2	4	3.374137	4	1.111074	2.485211	1.5147892	2.29458634	12	12	12
3	4	3.752435	6	0.266825	2.01826	3.9817401	15.8542545	12	12	12
4	9	3.902074	6	-0.484326	1.417748	4.5822523	20.9970359	12	12	14
5	7	6.983476	6	0.923178	10.90665	-4.906655	24.0752614	7	7	16
6	6	6.993464	8	-0.225013	12.76845	-4.768451	22.7381258	4	4	18
7	5	6.392972	6	0.13773	12.5307	-6.530702	42.6500724	4	4	20
8	6	5.551001	8	1.202202	11.7532	-3.753202	14.0865289	5	5	20
9	7	5.822395	8	-0.069958	10.75244	-2.752437	7.57590959	5	5	22
10	10	6.534189	6	-0.067508	10.46668	-4.466682	19.9512438	6	6	22
11	7	8.829072	8	1.1112	17.74027	-9.740272	94.8729059	2	2	22
12	10	7.644392	8	-2.386819	12.25857	-4.258573	18.1354432	3	3	22
13	16	9.068221	10	-0.473977	17.59424	-7.594244	57.6725411	1	1	22
14	12	13.25808	16	0.035374	23.29346	-7.293456	53.1945011	-9	0	26
15	14	12.49764	16	1.27837	23.77601	-7.776014	60.4664004	-13	0	34
16	14	13.40573	25	-0.676212	22.72952	2.2704802	5.15508022	-19	0	42
17	25	13.76493	25	0.141946	23.90688	1.0931211	1.19491384	-23	0	57
18	20	20.55588	40	-1.190505	29.38538	10.834621	113.095174	-32	0	68
19	15	20.21988	50	-0.351055	29.86883	20.131171	405.264057	-38	0	92
20	15	17.06476	50	-0.622006	26.44276	23.567241	554.9436	-41	0	130
21										
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mean of the disturbance: -0.028324
 std dev of the disturbance: 0.893014
 0.387698 mean of the standard errors

$\Sigma (AO-O_t)^2$	1548.881
θ	0.60
α	1.00
β	0.00
S^1	10.00

constraints		
>=0	<=1	
>=0	<=1	
>=0	<=1	
>=0		INT

GRG NonLinear

Incoming Orders:
 $IO = DIO$
 Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$
 Actual Orders:
 $AO = DOP$
 Disturbance:
 normally distributed white noise
 mean = 0
 std dev = 1
 Model Orders:
 $O_t = \text{MAX}(0, eIO + \alpha(s^1 - S_t - \beta SL_t)) + \epsilon$
 Error Term:
 $AO - O_t$
 Squared errors:
 $(AO - O_t)^2$
 Effective Inventory:
 $EI = MDEI$
 Stock:
 $S_t = \text{MAX}(0, EI)$
 Supply Line:
 $SL_t = DSL = DSD1 + DSD2 + FIO + FBL$

ROOT 66 MODEL WKS 1 to 20

FME - GRG NonLinear

WEEK	IO	eIO	AO	ϵ	O_t	$(AO-O_t)$	$(AO-O_t)^2$	EI	S_t	SL_t
0	4	0								
1	4	4	4	-2.290003	1.709997	2.2900026	5.24411205	12	12	8
2	4	4	4	-1.349261	2.650739	1.3492608	1.82050467	12	12	8
3	4	4	4	-0.045087	3.054913	0.0450873	0.00203287	12	12	8
4	6	4	4	0.369153	4.369153	-0.369153	0.13627415	12	12	8
5	6	6	4	-0.169816	7.830184	-3.830184	14.6703102	10	10	8
6	6	6	6	-0.889105	9.110895	-3.110895	9.67766982	8	8	8
7	8	6	8	-0.724693	11.27531	-3.275307	10.7276362	6	6	10
8	6	8	6	-0.627018	17.37298	-11.37298	129.344728	2	2	14
9	8	8	8	-0.757398	15.2426	-7.242602	52.4552801	2	2	14
10	8	8	8	0.724461	18.72446	-10.72446	115.014059	2	2	14
11	6	8	10	-1.865115	18.13488	-8.134885	66.1763495	0	0	16
12	8	6	12	-1.214404	14.7856	-2.785596	7.75954755	2	2	18
13	8	8	10	0.080862	18.08086	-8.080862	65.3003379	2	2	22
14	10	8	14	-0.26075	15.73925	-1.73925	3.02499057	4	4	22
15	16	10	12	-0.207698	15.7923	-3.792302	14.3815532	6	6	24
16	16	16	20	0.582056	28.58206	-8.582056	73.6516913	0	0	26
17	25	16	26	0.624549	28.62455	-2.624549	6.88825615	-2	0	32
18	25	25	40	-2.290003	34.71	5.2900026	27.9841278	-15	0	46
19	40	25	60	-1.349261	35.65074	24.349261	592.886501	-20	0	66
20	50	40	100	-0.045087	51.95491	48.045087	2308.33042	-34	0	100
21										
22										
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40										

mean of the disturbance: -0.585181
 std dev of the disturbance: 0.919295
 0.2851808 mean of the standard errors

$\Sigma (AO-O_t)^2$

3505.476
θ 1.00
as 1.00
β 0.00
S^1 12.00

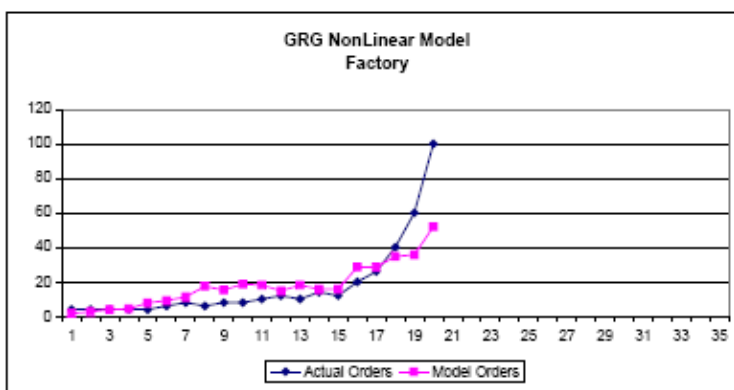
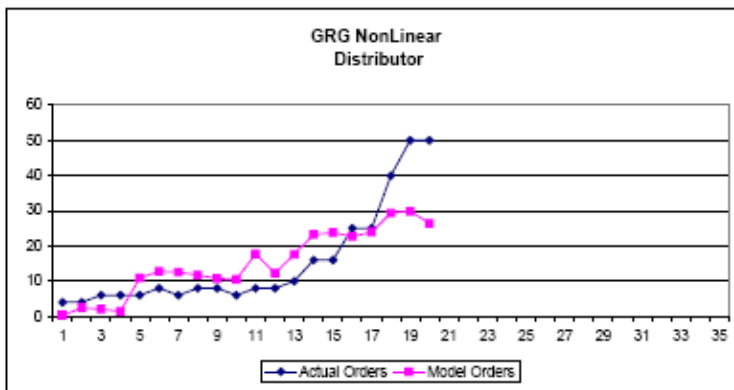
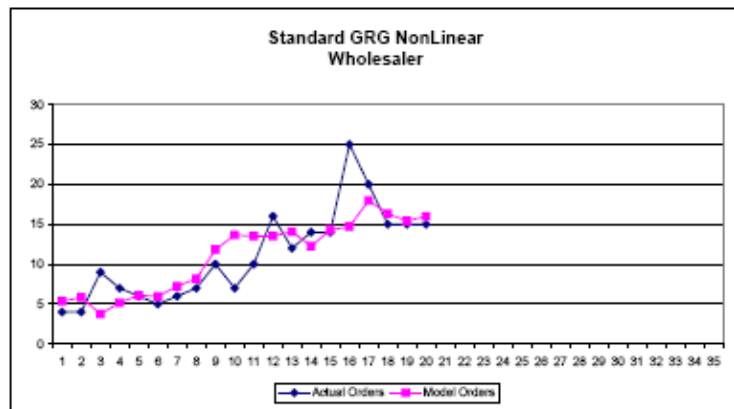
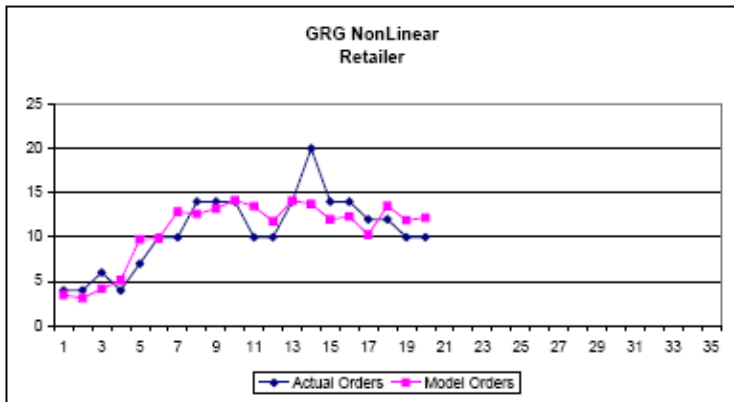
constraints		
>=0	<=1	
>=0	<=1	
>=0	<=1	
>=0		INT

GRG NonLinear

Incoming Orders:
 $IO = FIO$
 Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$
 Actual Orders:
 $AO = FPR$
 Disturbance:
 normally distributed white noise
 mean = 0
 std dev = 1
 Model Orders:
 $O_t = \text{MAX}(0, eIO + as(s^1 - S_t - \beta SL_t) + \epsilon$
 Error Term:
 $AO - O_t$
 Squared errors:
 $(AO - O_t)^2$
 Effective Inventory:
 $EI = MFEI$
 Stock:
 $S_t = \text{MAX}(0, EI)$
 Supply Line:
 $SL_t = FSL = FPD1 + FPD2$

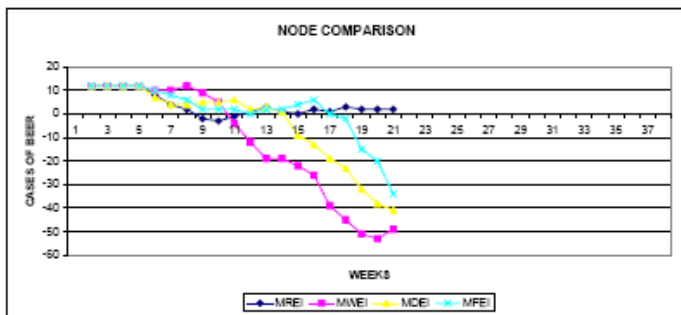
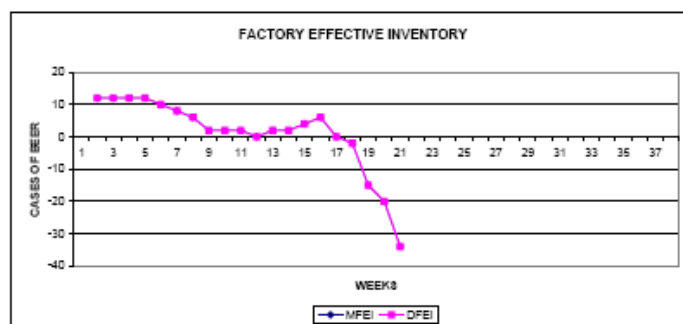
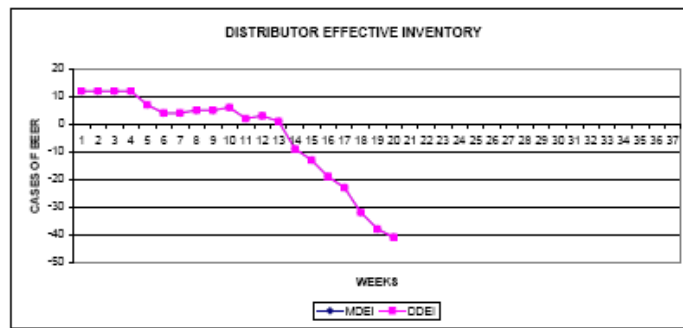
ROOT 66 MODEL WKS 1 to 20

ORDER CHARTS



ROOT 66 MODEL WKS 1 to 20

MODEL CHARTS



ROOT 66 MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 1
Receive The Inventory and Advance the shipping Delays

STEP 2
Look at the incoming orders and fill orders
all incoming orders + backlog

ROOT 66 NO IT
Team Costs \$ 766.00

ROOT 66 Retailer NO IT
Costs \$ 45.50

WEEK	COR	RINV1	RSD1	RSD2	RBL	RSR	RINV2	MREI	DREI	RCOSTS	ROP	WIO	RSL	WINV1	WSD1
0	0	12	4	4	0	4	12			0	4	4		12	4
1	4	16	4	4	0	4	12	12	12	6	4	4	12	16	4
2	4	16	4	4	0	4	12	12	12	12	4	4	12	16	4
3	4	16	4	4	0	4	12	12	12	18	6	4	12	16	4
4	4	16	4	4	0	4	12	12	12	24	4	6	14	16	4
5	8	16	4	6	0	8	8	8	8	28	7	4	14	16	4
6	8	12	6	4	0	8	4	4	4	30	10	7	17	14	9
7	8	10	4	7	0	8	2	2	2	31	10	10	21	19	7
8	8	6	7	10	2	6	0	-2	-2	33	14	10	27	19	6
9	8	7	10	10	3	7	0	-3	-3	36	14	14	34	15	5
10	8	10	10	10	1	10	0	-1	-1	37	14	14	38	10	6
11	8	10	10	6	0	9	1	1	2	37.5	10	14	42	6	7
12	8	11	6	7	0	8	3	3	3	39	10	10	42	7	10
13	8	9	7	10	0	8	1	1	1	39.5	14	10	46	10	7
14	8	8	10	7	0	8	0	0	0	39.5	20	14	53	7	10
15	8	10	7	10	0	8	2	2	2	40.5	14	20	63	10	7
16	8	9	10	7	0	8	1	1	1	41	14	14	70	7	8
17	8	11	7	8	0	8	3	3	3	42.5	12	14	74	8	8
18	8	10	8	8	0	8	2	2	2	43.5	12	12	79	8	10
19	8	10	8	10	0	8	2	2	2	44.5	10	12	83	10	16
20	8	10	10	16	0	8	2	2	2	45.5	10	10	85	16	14

ROOT 66 MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 3
Record your inventory or backlog

STEP 4
Advance the order slips and the brewery Brews

ROOT 66 Wholesaler Costs \$ 386.00											NO IT				ROOT 66 Costs			
WEEK	WSD2	WBL	WINV2	MWEI	DWEI	WCOSTS	WOP	DIO	WSL	DINV1	DSD1	DSD2	DBL	DINV2	MDEI	DDEI		
0	4	0	12			0	4	4		12	4	4	0	12				
1	4	0	12	12	12	6	4	4	12	16	4	4	0	12	12	12		
2	4	0	12	12	12	12	4	4	12	16	4	4	0	12	12	12		
3	4	0	12	12	12	18	9	4	12	16	4	4	0	12	12	12		
4	4	0	12	12	12	24	7	9	17	16	4	4	0	12	12	12		
5	9	0	10	10	10	29	6	7	20	16	4	6	0	7	7	7		
6	7	0	10	10	10	34	5	6	22	11	6	6	0	4	4	4		
7	6	0	12	12	12	40	6	5	18	10	6	6	0	4	4	4		
8	5	0	9	9	9	44.5	7	6	17	10	6	8	0	5	5	5		
9	6	0	5	5	4	47	10	7	18	11	8	6	0	5	5	5		
10	7	4	0	-4	-5	51	7	10	23	13	6	8	0	6	6	6		
11	10	12	0	-12	-13	63	10	7	24	12	8	8	0	2	2	2		
12	7	19	0	-19	-20	82	16	10	27	10	8	6	0	3	3	3		
13	10	19	0	-19	-20	101	12	16	33	11	6	8	0	1	1	1		
14	7	22	0	-22	-23	123	14	12	38	7	8	8	9	0	-9	-9		
15	8	26	0	-26	-27	149	14	14	42	8	8	10	13	0	-13	-13		
16	8	39	0	-39	-40	188	25	14	49	8	10	16	19	0	-19	-19		
17	10	45	0	-45	-46	233	20	25	66	10	16	14	23	0	-23	-23		
18	16	51	0	-51	-52	284	15	20	78	16	14	12	32	0	-32	-32		
19	14	53	0	-53	-54	337	15	15	83	14	12	20	38	0	-38	-38		
20	12	49	0	-49	-50	386	15	15	82	12	20	26	41	0	-41	-41		

ROOT 66 MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 5
Place and record your orders

Distributor \$ 217.50		NO IT										ROOT 66 Factory Costs \$ 117.00		NO IT	
WEEK	DCOSTS	DOP	FIO	DSL	FPD1	FPD2	FSD2	FBL	FINV2	MFEI	DFEI	FCOSTS	FPR	FSL	
0	0	4	4	12	12	4	4	0	12			0	4	8	
1	6	4	4	12	16	4	4	0	12	12	12	6	4	8	
2	12	4	4	12	16	4	4	0	12	12	12	12	4	8	
3	18	6	4	12	16	4	4	0	12	12	12	18	4	8	
4	24	6	6	14	16	4	4	0	12	12	12	24	4	8	
5	27.5	6	6	16	16	4	4	0	10	10	10	29	4	8	
6	29.5	8	6	18	14	4	4	0	8	8	8	33	6	8	
7	31.5	6	8	20	12	4	6	0	6	6	6	36	8	10	
8	34	8	6	20	10	6	8	0	2	2	2	37	6	14	
9	36.5	8	8	22	8	8	6	0	2	2	2	38	8	14	
10	39.5	6	8	22	10	6	8	0	2	2	2	39	8	14	
11	40.5	8	6	22	8	8	8	0	0	0	0	39	10	16	
12	42	8	8	22	8	8	10	0	2	2	2	40	12	18	
13	42.5	10	8	22	10	10	12	0	2	2	2	41	10	22	
14	51.5	16	10	26	12	12	10	0	4	4	4	43	14	22	
15	64.5	16	16	34	16	10	14	0	6	6	6	46	12	24	
16	83.5	25	16	42	16	14	12	0	0	0	0	46	20	26	
17	106.5	25	25	57	14	12	20	2	0	-2	-2	48	26	32	
18	138.5	40	25	66	12	20	26	15	0	-15	-15	63	40	46	
19	176.5	50	40	92	20	26	40	20	0	-20	-20	83	60	66	
20	217.5	50	50	130	26	40	60	34	0	-34	-34	117	100	100	

ROOT 66 MODEL WKS 1 to 20

MODEL DATA

ROOT 66 NO IT Week	ROR	REI	WOR	WEI	DOR	DEI	FOR	FEI
1	4	12	4	12	4	12	4	12
2	4	12	4	12	4	12	4	12
3	6	12	9	12	6	12	4	12
4	4	12	7	12	6	12	4	12
5	7	8	6	10	6	7	4	10
6	10	4	5	10	8	4	6	8
7	10	2	6	12	6	4	8	6
8	14	-2	7	9	8	5	6	2
9	14	-3	10	4	8	5	8	2
10	14	-1	7	-5	6	6	8	2
11	10	2	10	-13	8	2	10	0
12	10	3	16	-20	8	3	12	2
13	14	1	12	-20	10	1	10	2
14	20	0	14	-23	16	-9	14	4
15	14	2	14	-27	16	-13	12	6
16	14	1	25	-40	25	-19	20	0
17	12	3	20	-46	25	-23	26	-2
18	12	2	15	-52	40	-32	40	-15
19	10	2	15	-54	50	-38	60	-20
20	10	2	15	-50	50	-41	100	-34

SHINER MODEL WKS 1 to 20

RME GRG NonLinear

RETAILER	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line										
WEEK	IO	eIO	AO	ϵ	O_t	$(AO-O_t)$	$(AO-O_t)^2$	EI	S_t	SL_t										
0	0	0																		
1	4	0.00	4	0.154416	5.045223	-1.045223	1.09240065	12	12	12										
2	4	0.31	6	-0.665985	4.536312	1.4636877	2.14238157	12	12	12										
3	4	0.60	8	-0.05814	5.40747	2.5925302	6.72121295	12	12	14										
4	4	0.88	6	0.717213	6.399843	-0.399843	0.15987411	12	12	18										
5	8	1.11	8	2.171013	9.258512	-1.258512	1.58385371	8	8	20										
6	8	1.64	8	-1.096223	7.096342	0.9036579	0.81659762	6	6	22										
7	8	2.14	8	0.14198	8.829463	-0.829463	0.68800808	6	6	22										
8	8	2.60	8	-1.662125	8.050087	-0.050087	0.00250874	4	4	24										
9	8	3.02	6	-1.008845	9.124204	-3.124204	9.7606504	4	4	24										
10	8	3.40	8	-0.181543	10.64767	-2.647671	7.01018017	3	3	23										
11	8	3.78	10	-0.242194	11.51322	-1.513219	2.28983093	1	1	25										
12	8	4.09	12	-0.867531	11.46615	0.5338472	0.28490283	-1	0	29										
13	8	4.40	10	0.047029	12.57734	-2.577342	6.64268943	-6	0	38										
14	8	4.88	18	-0.734036	12.0051	5.9949046	35.9388815	-10	0	44										
15	8	4.94	14	-0.484069	12.34634	1.6536622	2.73459857	-14	0	58										
16	8	5.17	20	-0.506707	12.53837	7.4616347	55.6759917	-10	0	60										
17	8	5.39	12	-0.986039	12.1355	-0.135504	0.0183613	-10	0	72										
18	8	5.60	12	1.774595	15.05117	-3.051168	9.30962784	-10	0	76										
19	8	5.78	12	0.331517	13.74732	-1.747323	3.05313644	-10	0	80										
20	8	5.98	12	0.65131	14.23963	-2.239625	5.01592015	-6	0	80										
21																				
22																				
23																				
24																				
25																				
26																				
27																				
28																				
29																				
30																				
31																				
32																				
33																				
34																				
35																				
36																				
37																				
38																				
39																				
40																				
				mean of the disturbance	-0.125218		-0.000763	mean of the standard errors												
				std dev of the disturbance	0.94365															

$\Sigma (AO-O_t)^2$	160.9418	constraints		
θ	0.08	≥ 0	≤ 1	
as	0.30	≥ 0	≤ 1	
β	0.04	≥ 0	≤ 1	
S^*	29.00	≥ 0	≤ 100	INT

GRG NonLinear

Incoming Orders:
 $IO = COR$
 Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$
 Actual Orders:
 $AO = ROP$
 Disturbance:
 normally distributed white noise
 mean = 0
 std dev = 1
 Model Orders:
 $O_t = \text{MAX}(0, eIO + as(s^* - S_t - \beta SL_t) + \epsilon$
 Error Term:
 $AO - O_t$
 Squared errors:
 $(AO - O_t)^2$
 Effective Inventory:
 $EI = REI$
 Stock:
 $S_t = \text{MAX}(0, EI)$
 Supply Line:
 $SL_t = RSL = RSD1 + RSD2 + WIO + WBL$

SHINER MODEL WKS 1 to 20

WME - GRG NonLinear

WHOLESALES	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line								
WEEK	IO	eIO	AO	ϵ	O_t	$(AO-O_t)$	$(AO-O_t)^2$	EI	S_t	SL_t								
0	4	0																
1	4	3.816528	4	1.7319	3.938824	0.061176	0.0037425	12	12	12								
2	4	3.983237	5	1.399065	3.952699	1.0473014	1.09684031	12	12	12								
3	6	3.996476	5	-1.26361	1.333262	3.6667376	13.4449642	12	12	13								
4	8	5.807926	5	-0.264401	5.553526	-0.553526	0.30839022	10	10	14								
5	6	7.78985	6	-0.247477	10.36158	-4.361579	19.0233734	6	6	15								
6	8	6.171589	6	-0.455735	9.239863	-3.239863	10.4967111	5	5	16								
7	8	7.824714	7	0.006949	13.47008	-6.470076	41.8618847	2	2	17								
8	8	7.983196	7	-0.63034	14.40067	-7.400672	54.772909	-1	0	19								
9	8	7.998389	10	1.820178	16.86658	-6.866583	47.1499668	-3	0	20								
10	6	7.999846	7	1.630399	16.67826	-9.678261	93.6687287	-5	0	24								
11	8	6.191721	13	0.111647	13.35139	-0.351385	0.12347153	-8	0	28								
12	10	7.826644	10	-0.846729	14.02793	-4.027932	16.2242326	-12	0	37								
13	12	9.791645	13	0.144824	16.98448	-3.984484	15.8761163	-18	0	43								
14	10	11.78829	20	-1.35386	17.48246	2.5175541	6.33807868	-18	0	44								
15	18	10.17144	30	-0.2348	16.98466	13.015344	169.399171	-20	0	56								
16	14	17.24949	35	-2.191945	22.10556	12.894438	166.266524	-30	0	78								
17	20	14.31152	40	1.103523	22.46306	17.536938	307.544198	-36	0	105								
18	12	19.45466	25	-0.520866	25.98181	-0.981807	0.96394449	-44	0	133								
19	12	12.71466	20	-0.846729	18.91595	1.0840486	1.17516141	-44	0	146								
20	12	12.06851	15	0.144824	19.26135	-4.261353	18.1591325	-41	0	151								
21																		
22																		
23																		
24																		
25																		
26																		
27																		
28																		
29																		
30																		
31																		
32																		
33																		
34																		
35																		
36																		
37																		
38																		
39																		
40																		
				mean of the disturbance	-0.037159		-0.017709	mean of the standard errors										
				std dev of the disturbance	1.0972													

Incoming Orders:
IO = WIO

Expected Incoming Orders:
eIO = $\theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$

Actual Orders:
AO = WOP

Disturbance:
normally distributed white noise
mean = 0
std dev = 1

Model Orders:
 $O_t = \text{MAX}(0, eIO + \alpha(s' - S_t - \beta SL_t) + \epsilon$

Error Term:
 $AO - O_t$

Squared errors:
 $(AO - O_t)^2$

Effective Inventory:
EI = MWEI

Stock:
 $S_t = \text{MAX}(0, EI)$

Supply Line:
 $SL_t = \text{WSL} = \text{WSD1} + \text{WSD2} + \text{DIO} + \text{DBL}$

DISTRIB	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line								
WEEK	IO	eIO	AO	ϵ	O_t	(AO-Ot)	(AO-Ot) ²	EI	S_t	SL_t								
0	4	0																
1	4	2.276081	4	-0.247002	0	4	16	12	12	12								
2	4	3.267025	6	1.111074	1.3681	4.6319004	21.4545017	12	12	12								
3	5	3.679793	2	0.266825	0.945618	1.0543822	1.11172182	12	12	14								
4	5	4.431017	0	-0.484326	1.946691	-1.946691	3.78960698	11	11	12								
5	5	4.75478	2	0.923178	4.677958	-2.677958	7.17146083	10	10	8								
6	6	4.894315	4	-0.225013	2.669302	1.3306978	1.77075661	11	11	4								
7	6	5.523472	4	0.13773	7.661202	-3.661202	13.4044009	7	7	6								
8	7	5.794626	12	1.202202	14.99683	-2.996828	8.98097651	1	1	10								
9	7	6.480508	10	-0.069958	15.41055	-5.41055	29.2740533	-4	0	20								
10	10	6.776109	12	-0.067508	15.7086	-3.708602	13.7537261	-7	0	26								
11	7	8.610568	18	1.1112	18.72177	-0.721768	0.52094947	-13	0	34								
12	13	7.694122	12	-2.385819	14.3063	-2.308303	5.32826459	-8	0	40								
13	10	10.71327	6	-0.473977	19.2393	-13.2393	175.278968	-13	0	44								
14	13	10.30741	8	0.035374	19.34278	-11.34278	128.65887	-15	0	42								
15	20	11.83955	10	1.27837	22.11792	-12.11792	146.84391	-20	0	42								
16	30	16.48301	18	-0.676212	24.8068	-6.806797	46.332488	-28	0	40								
17	35	24.17445	25	0.141946	33.3164	-8.316395	69.1624293	-48	0	46								
18	40	30.33441	50	-1.190505	38.1439	11.858098	140.567094	-68	0	56								
19	25	35.83432	60	-0.351055	44.48327	15.516732	240.768987	-102	0	102								
20	20	29.66938	80	-0.622008	38.04737	41.952831	1760.02321	-118	0	151								
21																		
22																		
23																		
24																		
25																		
26																		
27																		
28																		
29																		
30																		
31																		
32																		
33																		
34																		
35																		
36																		
37																		
38																		
39																		
40																		
				mean of the disturbance	-0.029324		0.2543677	mean of the standard errors										
				std dev of the disturbance	0.893014													

$\Sigma (AO-Ot)^2$ 2830.198

constraints			
θ	0.57	≥ 0	≤ 1
αs	1.00	≥ 0	≤ 1
β	0.00	≥ 0	≤ 1
S	9.00	≥ 0	

GRG NonLinear

Incoming Orders:
IO = DIO

Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$

Actual Orders:
AO = DOP

Disturbance:
normally distributed white noise
mean = 0
std dev = 1

Model Orders:
 $O_t = \text{MAX}(0, eIO + \alpha(s' - S_t - \beta SL_t) + c$

Error Term:
AO - O_t

Squared errors:
 $(AO - O_t)^2$

Effective Inventory:
EI = MDEI

Stock:
 $S_t = \text{MAX}(0, EI)$

Supply Line:
SLt = DSL = DSD1 + DSD2 + FIO + FBL

SHINER MODEL WKS 1 to 20

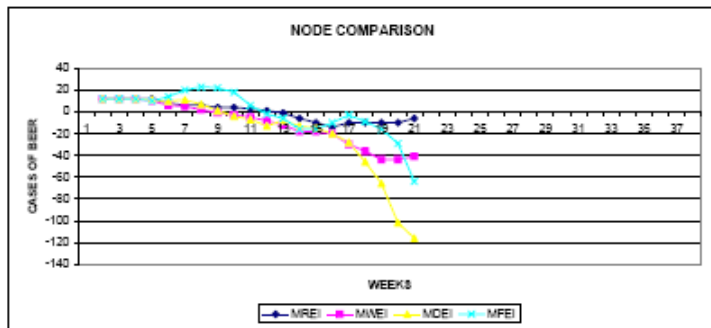
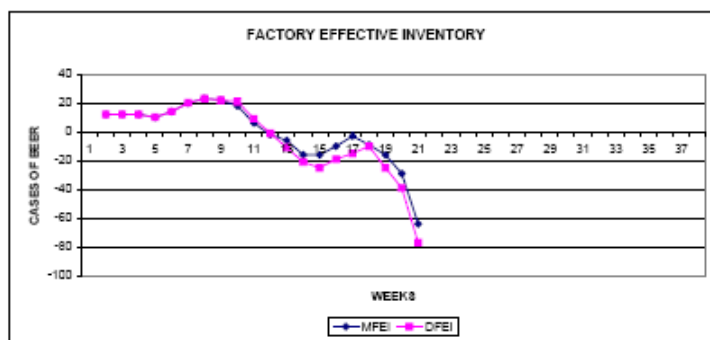
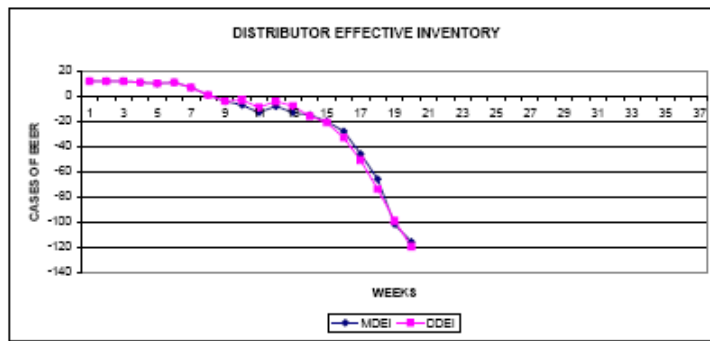
FME - GRG NonLinear

FACTOR	incoming orders	expected incoming orders	actual orders	disturbance	model orders	error term	squared errors	effective inventory	Stock	Supply line							
WEEK	IO	eIO	AO	ϵ	O_t	$(AO-O_t)$	$(AO-O_t)^2$	EI	S_t	SL_t							
0	4	0															
												$\Sigma (AO-O_t)^2$	2260.94				constraints
1	4	4	4	-2.290003	4.174584	-0.174584	0.03047963	12	12	8		θ	1.00	>=0	<=1		
2	4	4	6	-1.349261	5.115326	0.884674	0.78264807	12	12	8		as	0.49	>=0	<=1		
3	6	4	6	-0.045087	6.419499	-0.419499	0.17597981	12	12	10		β	0.00	>=0	<=1		
4	2	6	5	0.369153	9.819575	-4.819575	23.2283012	10	10	12		S'	17.00	>=0	<=1	INT	
5	0	2	3	-0.169816	3.308936	-0.308936	0.09544156	14	14	11							
6	2	0	0	-0.889105	0	0	0	20	20	8							
7	4	2	0	-0.724693	0	0	0	23	23	3			GRG NonLinear				
8	4	4	2	-0.627018	0.908396	1.0916044	1.19160017	22	22	0							
9	12	4	8	-0.757398	2.749684	5.2503156	27.565814	18	18	2							
10	10	12	8	0.724461	18.14655	-10.14655	102.952512	6	6	10							
11	12	10	12	-1.865115	16.51448	-4.51448	20.380528	-2	0	16							
12	18	12	12	-1.214404	19.16519	-7.165192	51.3399698	-8	0	20							
13	12	18	15	0.080862	26.46046	-11.46046	131.342087	-16	0	24							
14	6	12	4	-0.26075	20.11885	-16.11885	259.817167	-16	0	27							
15	8	6	11	-0.207898	14.1719	-3.171897	10.0609301	-10	0	19							
16	10	8	12	0.582056	16.96165	-4.961651	24.6179851	-3	0	15							
17	18	10	15	0.624549	19.00414	-4.004144	16.0331679	-9	0	23							
18	25	18	30	-2.290003	24.08959	5.9104075	34.9329173	-16	0	27							
19	50	25	65	-1.349261	32.03033	32.969666	1086.99886	-29	0	45							
20	60	50	80	-0.045087	58.33451	21.665492	469.393553	-64	0	95							
21																	
22																	
23																	
24																	
25																	
26																	
27																	
28																	
29																	
30																	
31																	
32																	
33																	
34																	
35																	
36																	
37																	
38																	
39																	
40																	
				mean of the disturbance	-0.585181		0.0253173	mean of the standard errors									
				std dev of the disturbance	0.919295												

Incoming Orders:
 $IO = FIO$
 Expected Incoming Orders:
 $eIO = \theta * IO_{(t-1)} + (1-\theta) * eIO_{(t-1)}$
 Actual Orders:
 $AO = FPR$
 Disturbance:
 normally distributed white noise
 mean = 0
 std dev = 1
 Model Orders:
 $O_t = \text{MAX}(0, eIO + as(s' - S_t - \beta SL_t) + \epsilon$
 Error Term:
 $AO - O_t$
 Squared errors:
 $(AO - O_t)^2$
 Effective Inventory:
 $EI = MFEI$
 Stock:
 $S_t = \text{MAX}(0, EI)$
 Supply Line:
 $SL_t = FSL = FPD1 + FPD2$

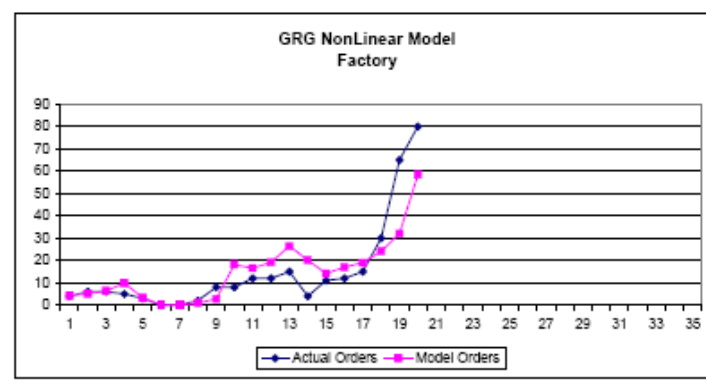
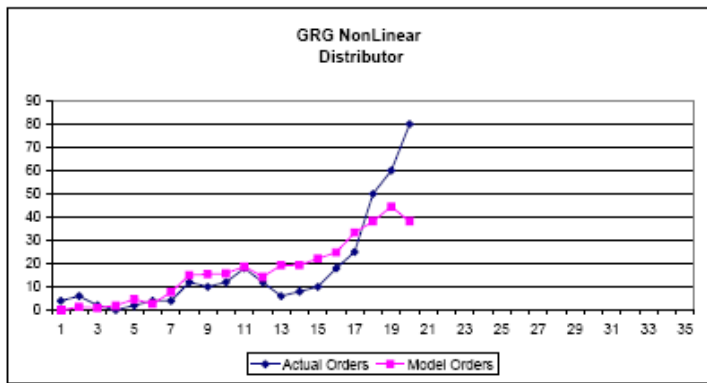
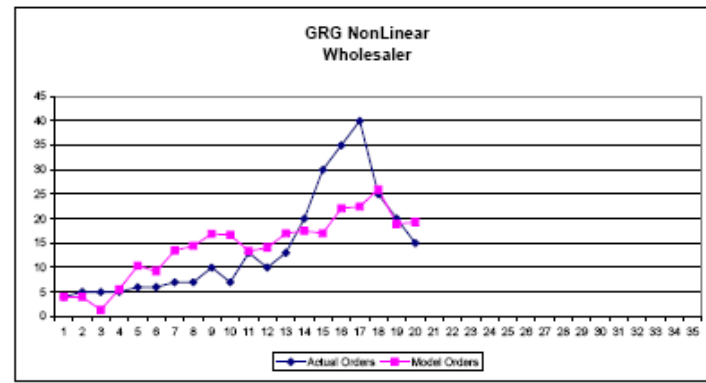
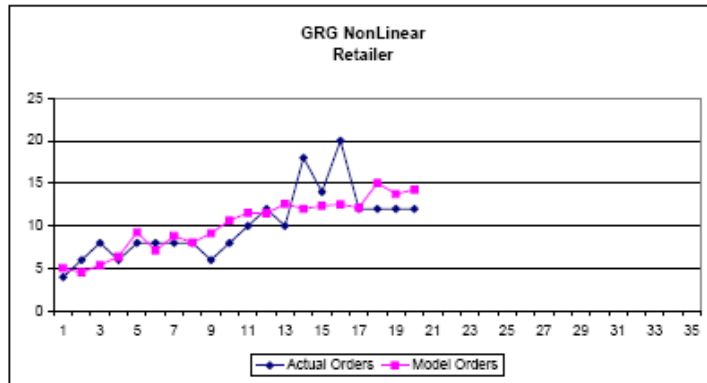
SHINER MODEL WKS 1 to 20

MODEL CHARTS



SHINER MODEL WKS 1 to 20

ORDER CHARTS



SHINER MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 1 Receive The Inventory and Advance the shipping Delays										STEP 2 Look at the incoming orders and fill orders all incoming orders + backlog					
SHINER		NO IT								SHINER		Retailer		NO IT	
Team Costs		\$ 1,148.00								Costs		\$ 117.00			
WEEK	COR	RINV1	RSD1	RSD2	RBL	RSR	RINV2	MREI	DREI	RCOSTS	ROP	WIO	RSL	WINV1	WSD1
0	0	12	4	4	0	4	12			0	4	4		12	4
1	4	16	4	4	0	4	12	12	12	8	4	4	12	16	4
2	4	16	4	4	0	4	12	12	12	12	6	4	12	16	4
3	4	16	4	4	0	4	12	12	12	18	8	6	14	16	4
4	4	16	4	6	0	4	12	12	12	24	6	8	18	16	4
5	8	16	6	8	0	8	8	8	8	28	8	8	20	14	5
6	8	14	8	6	0	8	6	6	6	31	8	8	22	11	5
7	8	14	6	8	0	8	6	6	6	34	8	8	22	10	5
8	8	12	8	7	0	8	4	4	4	38	8	8	24	7	6
9	8	12	7	6	0	8	4	4	4	38	6	8	24	6	6
10	8	11	6	6	0	8	3	3	3	39.5	8	6	23	6	3
11	8	9	6	3	0	8	1	1	1	40	10	8	25	3	4
12	8	7	3	4	1	7	0	-1	-1	41	12	10	29	4	4
13	8	3	4	4	6	3	0	-6	-6	47	10	12	38	4	12
14	8	4	4	12	10	4	0	-10	-10	57	18	10	44	12	8
15	8	4	12	8	14	4	0	-14	0	71	14	18	58	8	8
16	8	12	8	8	10	12	0	-10	0	81	20	14	60	8	8
17	8	8	8	8	10	8	0	-10	-14	91	12	20	72	8	12
18	8	8	8	12	10	8	0	-10	-10	101	12	12	76	12	12
19	8	8	12	12	10	8	0	-10	-9	111	12	12	80	12	15
20	8	12	12	15	6	12	0	-6	-15	117	12	12	80	15	4

SHINER MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 3 Record your inventory or backlog										STEP 4 Advance the order slips and the brewery Brews							
										SHINER Wholesaler Costs \$ 309.50							
										NO IT							
										SHINER Costs							
WEEK	WSD2	WBL	WINV2	MWEI	DWEI	WCOSTS	WOP	DIO	WSL	DINV1	DSD1	DSD2	DBL	DINV2	MDEI	DDEI	
0	4	0	12			0	4	4		12	4	4	0	12			
1	4	0	12	12	12	6	4	4	12	16	4	4	0	12	12	12	
2	4	0	12	12	12	12	5	4	12	16	4	4	0	12	12	12	
3	4	0	12	12	12	18	5	5	13	16	4	4	0	12	12	12	
4	5	0	10	10	10	23	5	5	14	16	4	6	0	11	11	11	
5	5	0	6	6	6	26	6	5	15	15	6	2	0	10	10	10	
6	5	0	5	5	5	26.5	6	6	16	16	2	0	0	11	11	11	
7	6	0	2	2	2	29.5	7	6	17	13	0	2	0	7	7	7	
8	6	1	0	-1	-1	30.5	7	7	19	7	2	4	0	1	1	1	
9	3	3	0	-3	-3	33.5	10	7	20	3	4	4	4	0	-4	-4	
10	4	5	0	-5	-5	36.5	7	10	24	4	4	12	7	0	-7	-3	
11	4	8	0	-8	-8	46.5	13	7	28	4	12	8	13	0	-13	-9	
12	12	12	0	-12	-12	56.5	10	13	37	12	8	8	8	0	-8	-4	
13	8	16	0	-16	-16	76.5	13	10	43	8	8	8	13	0	-13	-8	
14	8	16	0	-16	-16	94.5	20	13	44	8	8	12	15	0	-15	-16	
15	8	20	0	-20	-19	114.5	30	20	56	8	12	12	20	0	-20	-21	
16	12	30	0	-30	-35	144.5	35	30	78	12	12	15	28	0	-28	-33	
17	12	36	0	-36	-41	180.5	40	35	105	12	15	4	48	0	-48	-51	
18	15	44	0	-44	-53	224.5	25	40	133	15	4	11	66	0	-66	-74	
19	4	44	0	-44	-53	266.5	20	25	146	4	11	12	102	0	-102	-99	
20	11	41	0	-41	-53	309.5	15	20	151	11	12	15	116	0	-116	-120	

SHINER MODEL WKS 1 to 20

MODEL WORKSHEET

STEP 5 Place and record your orders															
	Distributor		NO IT									SHINER	Factory		NO IT
	\$ 476.00											Costs	\$ 245.50		
WEEK	DCOSTS	DOP	FIO	DSL	FPD1	FPD2	FSD2	FBL	FINV2	MFEI	DFEI	FCOSTS	FPR	FSL	
0	0	4	4	12	12	4	4	0	12			0	4	8	
1	6	4	4	12	16	4	4	0	12	12	12	6	4	8	
2	12	6	4	12	16	4	4	0	12	12	12	12	6	8	
3	18	2	6	14	16	4	6	0	12	12	12	18	6	10	
4	23.5	0	2	12	16	6	6	0	10	10	10	23	5	12	
5	28.5	2	0	8	16	6	5	0	14	14	14	30	3	11	
6	34	4	2	4	20	5	3	0	20	20	20	40	0	8	
7	37.5	4	4	6	25	3	0	0	23	23	23	51.5	0	3	
8	38	12	4	10	26	0	0	0	22	22	22	62.5	2	0	
9	42	10	12	20	22	0	2	0	18	18	21	71.5	8	2	
10	49	12	10	26	18	2	8	0	6	6	9	74.5	8	10	
11	62	18	12	34	8	8	8	2	0	-2	-1	76.5	12	16	
12	70	12	18	40	8	8	12	6	0	-8	-11	82.5	12	20	
13	83	6	12	44	8	12	12	16	0	-16	-21	98.5	15	24	
14	98	8	6	42	12	12	15	16	0	-16	-25	114.5	4	27	
15	118	10	8	42	12	15	4	10	0	-10	-19	124.5	11	19	
16	146	18	10	40	15	4	11	3	0	-3	-15	127.5	12	15	
17	192	25	18	46	4	11	12	9	0	-9	-10	136.5	15	23	
18	258	50	25	56	11	12	15	16	0	-16	-25	152.5	30	27	
19	360	60	50	102	12	15	30	29	0	-29	-39	181.5	65	45	
20	476	80	60	151	15	30	65	64	0	-64	-77	245.5	80	95	

