

.....  
"It is also realized that the great force  
that readjusts the world originates in the home."  
.....

COOPERATIVE EXTENSION WORK IN AGRICULTURE  
AND HOME ECONOMICS

U. S. Department of Agriculture  
and State Agricultural Colleges  
Cooperating

State Extension Service  
Office of Extension Work South.

Due January 1 1921



ANNUAL REPORT OF HOME DEMONSTRATION AGENT

of  
Amherst  
County.

Jonnie F. Wallace  
County Home Demonstration Agent.  
Amherst Virginia  
Post Office State.

Date.

Approved:

Dec. 13th 1921  
Date.

Approved and forwarded:

Date.

Director.

Mrs. M. M. Davis  
State Home Demonstration Agent.

*forwarded*

*Rec'd*

Form No. 753.  
(Rev. July 1, 1921.)

.....  
"Country life can be placed upon a higher plane  
of profit, comfort, culture, influence, and power."  
S. A. Knapp.  
.....

To the County Home Demonstration Agents:

It is very important to send in accurate and complete Annual Reports. The future success and support of the Home Demonstration Work depend upon your activities now. It will aid the cooperating authorities greatly to have adequate records of what has been done. The law requires such reports and the lawmakers are greatly interested in the development of all of the extension work.

The statistical part of the Home Demonstration Work has been simplified and condensed. It is hoped that it will be easier for you to make a full and graphic showing of the achievements of your women and girls. Of course it is not expected that every agent will be conducting demonstrations upon every phase of work every year. Do not hesitate, therefore, to have spaces blank where you have no work being done. On the other hand, it will be unjust to your demonstrators and club members to fail to report all of their real results.

Please note that all reports are to be in the offices of the State agents by January 1 of each year. This enables them to prepare their reports promptly and forward copies to the Washington office in the new year. It makes it possible to prepare reports in the United States Department of Agriculture in time for them to do the most possible good.

Do not wait until January 1 to send in your report if it is ready before that time. It should contain data to December 1. It is impossible to fully show the actual development in statistics. It is therefore suggested that you write a narrative report on separate sheets and attach same to this blank.

Send with the report a map of your county showing the number of demonstrators and cooperative agencies. It is suggested that on this map the data for girls' work be recorded in red ink, for women's work in black ink.

Write numbers of girl demonstrators in red and of women demonstrators in black, and if the demonstrators are in organized clubs enclose the figures in a circle of the corresponding color. For example: Demonstrators not in clubs, 11 demonstrators in organized clubs, ②. If both women and girls have organized clubs in one community have two circles with figures enclosed, one in black, one in red ink.

Indicate "community clubs" with a square in black ink, with membership numbers inside, as 50.

Indicate headquarters of county councils and other supporting organizations with stars, showing membership; e. g. 15.

These are minimum suggestions for the map. Other details may well be reported in this graphic form, but it is expected that every agent will send at least a simple map showing the fundamental and essential data indicated.



I. ENROLLMENT AND MEMBERSHIP.

	GIRLS	WOMEN
Total enrollment in all lines of work.....	215	110
Total number reporting.....	150	14
Total number adopting practices.....	167	14
Total number in clubs.....	8	3
Total membership in clubs.....	215	110
Total number not in organized clubs.....		
Number of first year members.....	131	65
Number of second year members.....	37	35
Number of third year members.....	33	30
Number of fourth year members.....	7	
More than four years.....	0	

II. GARDEN, ORCHARD, GROVE, AND VINEYARD.

Garden.

GIRLS	NUMBER	WOMEN	NUMBER
Total garden demonstrators....	33	Total garden demonstrators....	14
Number reporting.....	15	Number reporting.....	4
Number adopting practices.....	33	Number adopting practices....	14
1/10 acre gardens.....	7	Home gardens.....	10
1/20 acre gardens.....	26	Market gardens.....	5
Smaller acreage.....	5	Combination gardens.....	
Winter gardens.....	1	Winter gardens.....	5
Perennial gardens.....		Perennial gardens.....	
Flower gardens.....		Flower gardens.....	

	GIRLS	WOMEN
Demonstrators growing vegetables for -		
pods (beans, peas, etc.) .....	8	
fruits (tomatoes, peppers, etc.) .....	6	
roots (carrots, beets, etc.) .....		
leaves or stems (spinach, lettuce, etc.) .....		

New vegetables.

	GIRLS	WOMEN
_____		
_____		

Orchard and Grove.

Total number of demonstrators.....		
Total number reporting.....		
Number adopting practices.....		
Number demonstrations with apples.....		
Number demonstrations with peaches.....		
Number demonstrations with pears.....		
Number demonstrations with citrus fruits.....		
Number demonstrations with nut trees.....		
Number demonstrations with other trees.....		
Number demonstrations with combinations.....		
Number trees per demonstrator.....		

GIRLS                            WOMEN

Vineyard and Small Fruit Demonstrations.

Total number demonstrators.....	_____	_____
Number reporting.....	_____	_____
Number adopting practices.....	_____	_____
Number with muscadine grapes.....	_____	_____
Number with other grapes.....	_____	_____
Number with strawberries.....	_____	_____
Number with dewberries.....	_____	_____
Number with blackberries.....	_____	_____
Number with raspberries.....	_____	_____
_____	_____	_____
_____	_____	_____

Fresh Vegetables.

Total yield in pounds.....	2440	1500
Total number pounds sold.....	230	500
Value.....	\$4260	\$1000
Total number pounds used at home.....	1200	1000
Value.....	\$4200	\$2200
Total number pounds canned or preserved.....	600	500
Number pounds seed saved.....	3	1

Fresh Fruits

Total yield in pounds.....	_____	_____
Total number pounds sold.....	_____	_____
Value.....	\$ _____	\$ _____
Total number pounds used at home.....	_____	_____
Value.....	\$ _____	\$ _____
Number pounds canned or preserved.....	_____	_____

Flowers.

Number demonstrators.....	_____	_____
Number reporting.....	_____	_____
Number adopting practices.....	_____	_____
Number dozen sold.....	_____	_____
Value.....	\$ _____	\$ _____
Number dozen used at home.....	_____	_____
Number pounds seed saved.....	_____	_____
Number of demonstrators growing -		
roses.....	_____	_____
carnations.....	_____	_____
chrysanthemums.....	_____	_____
delhlias.....	_____	_____
peonies.....	_____	_____
pansies.....	_____	_____
daisies.....	_____	_____
other flowers.....	_____	_____

GIRLS

BOYS

Number of Garden Tools made and purchased.

Number of spraying outfits.....	_____	_____
Number of cold frames.....	_____	_____
Number of hotbeds.....	_____	_____

III. VEGETABLES AND FRUITS CONSERVED.

Number demonstrators in canning.....	21	18
Number reporting.....	13	11
Number adopting practices.....	27	45
Number quarts vegetables canned in tin.....	214	
Number quarts vegetables canned in glass.....	367	2,200
Value of vegetables canned in tin and glass.....	\$125.00	\$400.00
Number quarts fruits canned in tin.....	76	57
Number quarts fruits canned in glass.....	5740	\$23.30
Value of fruits canned in tin and glass.....	215	
Number quarts canned fruits and vegetables sold.....	\$23.79	
Value of canned products sold.....	1	
Number quarts fruit juices and syrups made.....	6.07	
Value of fruit juices and syrups made.....		
Number quarts fruit juices and syrups sold.....		
Value of fruit juices and syrups sold.....		
Number quarts of jellies.....	5	
Number quarts preserves, jams, marmalades, and fruit butters.....	121	18
Value of jellies, preserves, etc.....	\$10.00	\$9.00
Number quarts sold of these products.....		
Number pounds fruit paste, candied, and crystallized fruits made.....		
Value of fruit paste, candied, and crystallized fruits made.....	\$	\$
Number pounds fruit paste, candied, and crystallized fruits sold.....		
Value fruit paste, candied, and crystallized fruits sold.....	\$	\$
Number quarts of vinegar made.....	5	
Number quarts of catsup.....	10	71
Number quarts of pickles.....	3	
Number quarts of relishes.....		
Number quarts of chutneys.....		
Value of vinegar, catsup, etc. made.....	\$7.00	
Number quarts of vinegar, catsup, etc. sold.....		
Value of vinegar, catsup, etc. sold.....		
Number quarts of macedoines.....		
Number quarts of soup mixtures.....		
Value of macedoines, etc.....		
Number of quarts of macedoines, etc. sold.....		
Value of macedoines, etc. sold.....	\$	\$

	GIRLS	WOMEN
Number demonstrators in drying.....	—	—
Number reporting.....	—	—
Number adopting practices.....	—	—
Number pounds vegetables dried.....	—	—
Value of vegetables dried.....	\$ —	\$ —
Number pounds fruit dried.....	—	—
Value of fruit dried.....	\$ —	\$ —
Number pounds dried products sold.....	—	—
Value of dried products sold.....	\$ —	\$ —
Number demonstrators in brining.....	—	—
Number reporting.....	—	—
Number adopting practices.....	—	—
Number quarts vegetables brined.....	—	—
Value of vegetables brined.....	\$ —	\$ —
Number quarts fruit brined.....	—	—
Value of fruit brined.....	\$ —	\$ —
Number quarts brined products sold.....	—	—
Value of brined products sold.....	\$ —	\$ —
Number demonstrators in storing.....	—	—
Number reporting.....	—	—
Number adopting practices.....	—	—
Number pounds vegetables stored (pits, cellars, etc.)..	—	—
Value of vegetables stored.....	\$ —	\$ —
Number pounds fruits stored.....	—	—
Value of fruits stored.....	\$ —	\$ —
Total number pounds fruits and vegetables sold.....	—	—
Value of products sold.....	\$ —	\$ —

Equipment made or purchased.

Number canning outfits (all kinds).....	2	2
Number driers.....	—	—
Number fly traps.....	—	—
Number jelly bags.....	—	—
Number jelly bag holders.....	—	—
Number packing paddles.....	4	1

IV. POULTRY.

Chickens.

Total number demonstrators.....	82	21
Number reporting.....	53	—
Number adopting practices.....	83	20
Number demonstrators purchasing standard bred eggs..	50	18
Number dozen standard eggs purchased.....	3207	—
Number demonstrators using incubators.....	4	—
Number demonstrators purchasing standard baby chicks	3	4
Number demonstrators using brooders.....	4	—
Number demonstrators purchasing standard bred breeding stock.....	8	4
Number demonstrators using standard bred males to improve stock.....	5	3

	GIRES	WASH.
Number standard bred chickens purchased.....		
Number poultry houses built.....	4	3
Number poultry houses remodeled.....	9	7
Number demonstrators raising feed for flock.....	1	1
Number flocks culled.....		1
Total number in flocks.....		200
Total number eliminated.....		75
Total egg production.....		
Number flocks producing infertile eggs.....		5
Number dozen eggs sold cooperatively.....		
Total amount gained by cooperative sales.....	\$	\$
Number of egg circles organized.....		
Number dozen eggs used for hatching.....	3257	
Number Breeders' Associations.....		
Number dozen eggs used at home.....		
Number dozen eggs sold (by individuals).....	211	
Number dozen eggs preserved in water glass.....	144	144
Number standard-bred eggs sold for hatching purposes.....	170	375
Total number standard-bred chickens raised.....	270	375
Number standard bred chickens sold for breeding purposes.....	88	20
Total value of all chickens and products sold.....	\$520.00	\$279.00
Total value of all chickens and products used at home.....	\$20.00	\$

Turkeys, Ducks, Guineaas, Geese.

Number demonstrators.....		
Number demonstrators reporting.....		
Number adopting practices.....		
Number turkeys raised.....		
Number turkeys sold.....		
Number dozen eggs sold.....		
Total value.....	\$	\$
Number ducks raised.....		
Number ducks sold.....		
Number dozen eggs sold.....		
Total value.....	\$	\$
Number guineas raised.....		
Number guineas sold.....		
Dozen eggs sold.....		
Total value.....	\$	\$
Number geese raised.....		
Number geese sold.....		
Number dozen eggs sold.....		
Total value.....	\$	\$

Equipment made.

Number self-feeders.....	1	10
Number water fountains.....		
Number candling lamps.....		
Number egg carriers.....		
Number of other equipment.....		

## V. OTHER DEMONSTRATIONS.

	BOYS	GIRLS
<u>Squabs, Rabbits, Fish Ponds, Bees.</u>		
Number demonstrators.....	_____	_____
Number reporting.....	_____	_____
Number adopting practices.....	_____	_____
Number demonstrating with squabs.....	_____	_____
Number of squabs raised.....	_____	_____
Number of squabs used at home.....	_____	_____
Number of squabs sold.....	_____	_____
Value of squabs sold.....	\$ _____	\$ _____
Number demonstrating with rabbits.....	_____	_____
Number of rabbits raised.....	_____	_____
Number of rabbits used at home.....	_____	_____
Number of rabbits sold.....	_____	_____
Value of rabbits sold.....	\$ _____	\$ _____
Number demonstrating with fish ponds.....	_____	_____
Number of fish ponds in county.....	_____	_____
Number of new ponds stocked.....	_____	_____
Number pounds of fish used at home.....	_____	_____
Number pounds of fish sold.....	_____	_____
Value of fish sold.....	\$ _____	\$ _____
Number demonstrating with bees.....	_____	_____
Number of colonies raised.....	_____	_____
Number pounds of honey produced.....	_____	_____
Number pounds of honey sold.....	_____	_____
Value of honey sold.....	\$ _____	\$ _____

Equipment.

Number of pigeon houses made or bought.....	_____	_____
Number of rabbit hutches made or bought.....	_____	_____
Number of improved bee hives made or bought.....	_____	_____
Number of veils made or bought.....	_____	_____
Number of smokers made or bought.....	_____	_____
Number of honey extractors made or bought.....	_____	_____

## VI. MEAT WORK.

Number demonstrators in meat work.....	_____	_____
Number reporting.....	_____	_____
Number adopting practices.....	_____	_____
Number pounds beef canned.....	_____	_____
Number pounds veal canned.....	_____	_____
Number pounds pork canned.....	_____	_____
Number pounds lamb and mutton canned.....	_____	_____
Number pounds meats with vegetables canned.....	_____	_____
Number pounds poultry, game, etc., canned.....	_____	36
Number pounds poultry with vegetables canned.....	_____	_____
Number pounds fish, seafood, etc., canned.....	_____	_____
Number pounds fish with vegetables canned.....	_____	_____
Total value of canned meats, poultry, fish.....	\$ _____	\$ 21.60
Total number pounds canned meat products sold.....	_____	_____
Total value of pounds canned meat products sold.....	\$ _____	\$ _____
Number pounds corned beef.....	_____	44

	GIRLS.	WOMEN.
Number pounds pork cured.....	_____	_____
Number pounds sausage made.....	_____	_____
Number pounds lard made.....	_____	_____
Number pounds headcheese, scrapple, pork loaf, or other pork products made under agent's direction	_____	_____
Total value of cured meats, lard and by-products....	\$ _____	\$ _____
Number pounds cured meats, lard, etc., sold.....	_____	_____
Total value of cured meats, etc., sold.....	\$ _____	\$ _____
Number pounds soap made.....	_____	_____
Total value of soap made.....	\$ _____	\$ _____
Number pounds of soap sold.....	_____	_____
Total value of soap sold.....	\$ _____	\$ _____

Equipment.

Number steam pressure canners purchased.....	_____	21
Number sausage mills purchased.....	_____	_____
Number sets of scales purchased.....	21	_____
Number meat cutting outfits.....	\$ _____	_____

VII. MILK AND MILK PRODUCTS.

Number demonstrators enrolled.....	_____	121
Number reporting.....	_____	48
Number adopting practices.....	_____	48
Number milk cows kept by demonstrators and club members.....	_____	4
Number milk cows purchased through your influence....	_____	15
Number demonstrators improving stock through agent's influence.....	_____	633
Number demonstrators making butter.....	_____	633
Number pounds reported made.....	_____	\$100.00
Number pounds reported sold.....	_____	4
Total value of butter sold.....	\$ _____	48
Number demonstrators making cottage cheese.....	_____	48
Number pounds reported made.....	_____	\$12.00
Number pounds reported sold.....	_____	-
Total value of cottage cheese sold.....	\$ _____	-
Number demonstrators making cheddar or other cheeses.	_____	287
Number pounds sold.....	_____	\$48.00
Total value of cheddar cheese, etc., sold.....	\$ _____	-
Number of gallons of cream sold.....	_____	40
Value of cream sold.....	\$ _____	205
Number of gallons sweet milk and buttermilk sold....	_____	_____
Value of milk sold.....	\$ _____	_____
Number demonstrators using more milk and milk products in the family diet.....	_____	_____
Number children benefited by increased use of milk....	40	_____
Number country schools securing milk for school lunch.....	_____	_____
Number of children served.....	_____	_____

Equipment made or purchased.

Sanitary milking pails	Coolers	Barrel churns
Dairy thermometers	Brushes	Separators
Butter workers	Paddles	Molds
Iceless refrigerators	Shotgun caps	Cheese presses
_____	_____	_____
_____	_____	_____

VIII. CERIAL PRODUCTS.

	GIRLS.	WOMEN.
Number demonstrators enrolled.....	27	25
Number reporting.....	27	25
Number adopting practices.....	27	20
Number making yeast bread in home.....	27	25
Number of 1 pound loaves made (wheat).....	328	400
Number of 1 pound loaves made (combination).....	_____	_____
Number making quick or hot breads in the home.....	27	11
Number pounds wheat flour used in quick or hot breads....	517	200
Number pounds combination flour used in quick or hot breads.....	_____	_____
Number pounds corn meal used in home baking.....	_____	_____
Number pounds other flours used in making gems, cakes, brown breads, and waffles.....	_____	_____

Number pounds dried fruit, potatoes, and other material used in bread making.....

Number pounds flour used in pies, cakes, and cookies.....

Equipment made or purchased.

Number measuring cups.....	18	6
Number bread mixers.....	_____	_____
Number bread raisers.....	_____	_____
Number sponge boxes.....	_____	_____
Number spatulas.....	6	21
Number oven thermometers.....	_____	_____
Number bread boxes.....	_____	_____
Number cooling racks.....	_____	_____

IX. TEXTILE MATERIAL, STRAPS, BUSHES, SPLITS, FINE NEEDLES.

Number demonstrators.....	47	_____
Number reporting.....	43	_____
Number adopting practices.....	47	_____
Number caps made.....	40	_____
Number aprons made.....	48	_____
Number emblems made.....	1	_____
Number sewing bags made.....	34	_____
Number towels made.....	37	_____
Number holders made.....	31	_____
Number dresses made.....	3	_____

	BOYS	GIRLS
Number hats made.....	10	5
Number table sets made.....	4	1
Number curtains made.....	3	1
Number rugs made.....	6	1
Number dress forms made - paper..... other.....	1	1
Number garments remodeled.....	4.00	0
Number garments and other articles dyed.....	0	0
Amount saved by making, remodeling, and dyeing.....	0	0
Number baskets made.....	0	0
Number brushes made.....	0	0
Number brooms made.....	0	0
Value of baskets, brushes, brooms made.....	0	0
Number of baskets, brushes, brooms sold.....	0	0
Value of baskets, brushes, brooms sold.....	4	0
Number of quilts, coverlets, bedspreads made.....	0	0
Number of mattresses made or renewed.....	0	0
Value of quilts, etc. made.....	3.00	0

X. HOUSE AND LAWN.

Number demonstrators.....	25
Number reporting.....	23
Number adopting practices.....	40
Number water systems installed..... lighting systems.....	0
Number heating systems installed..... septic tanks.....	0
Number kitchens improved by -- screening.....	0
Improvement of floors..... rearrangement of equipment.....	5
Improvements in other parts of house --	
floors..... walls..... sleeping porches.....	5
Club girls' rooms improved..... living rooms improved.....	4
Number houses screened..... fireless cookers.....	2
kitchen cabinets..... woodboxes..... wheel trays.....	
flower boxes..... sinks and drain boards.....	1
Number washing machines..... ironing boards..... other laundry equipment.....	
Number houses repaired..... remodeled..... new houses built.....	
Number improvements in farmstead -- fences repaired..... unsightly buildings repaired or removed.....	
Number planting -- trees..... shrubs..... flowers and vines.....	25
Number seeding lawns..... number shade trees and shrubs planted.....	

XI. CONDUCT OF WORK

A. Agent's Activities.

Number demonstrations in methods given by agents in	
Plant propagation..... Labor saving..... Poultry.....	36
Food preservation..... Dairy..... Home improvement.....	2
Food utilisation (cooking, feeding, nutrition, etc.).....	40
Beautifying the farmstead..... Clothing and handicraft.....	19

Field and Office.

Girls' club members visited.....	200	Schools visited.....	87
Home demonstrators visited.....	22	Total homes visited.....	234
Total demonstrators club meetings attended.....	11		
Total attendance of club members at such meetings.....	1716		
Other meetings attended.....	31	total attendance.....	2322
Total Girls' Club meetings attended.....	121		1367

Total attendance all meetings 4037

Number days in field 237 number days in office 58  
 Number consultations at home or office 944  
 Number visits from district agent      from specialists       
 Letters written 760 bulletins distributed       
 Miles traveled - by auto 3426 team      rail 1286 walking     

B. Agent's Aids.

Drills and Camps	GIRLS	BOYS
Number drill meetings and camps held for the instruction of club members and prize winners in your county.....	<u>4</u>	<u>3</u>
Total attendance.....	<u>152</u>	<u>80</u>
Total attendance from your county to district drill meetings and camps.....	<u>    </u>	<u>    </u>
Total attendance from your county to state drill meetings and camps.....	<u>6</u>	<u>    </u>

Markets.

Number demonstrators selling standard products.....	<u>    </u>	<u>20</u>
Number demonstrators who sell their products under the 4-H Brand.....	<u>    </u>	<u>    </u>
Number demonstrators who sell direct to consumers through parcel post or express.....	<u>    </u>	<u>    </u>
Number curb markets, booths, and exchanges established through influence of home demonstration agent.....	<u>    </u>	<u>    </u>
Number demonstrators who market cooperatively.....	<u>    </u>	<u>48</u>
Number cooperative marketing organizations.....	<u>    </u>	<u>1</u>
Total number of members.....	<u>    </u>	<u>120</u>
Total amount of business.....	<u>    </u>	<u>\$2670</u>
Amount saved.....	<u>    </u>	<u>\$1200</u>

Fairs and Exhibits.

Number community exhibits, fairs, and poultry shows held in the county.....	<u>    </u>	<u>    </u>
Number club members and demonstrators making exhibits.....	<u>    </u>	<u>    </u>
Number receiving awards.....	<u>    </u>	<u>    </u>
Number of county fairs.....	<u>1</u>	<u>    </u>
Number club members and demonstrators making exhibits.....	<u>97</u>	<u>21</u>
Number making exhibits at district or State fair.....	<u>18</u>	<u>    </u>
Number receiving awards.....	<u>29</u>	<u>    </u>

Miscellaneous.

Total value of prizes including scholarships awarded to members of your clubs \$ 540.00  
 Number club members attending high school and colleges on scholarships       
 Number club members paying part of all of school expenses from money earned in the club work 5  
 Number club members bank depositors 14  
 Number rest rooms established       
 Number of 4-H songs and yells taught to club members 10  
 Number reached in special campaigns and rallies 1500 (approximately)  
 Number community buildings erected for demonstration club purposes       
 Number schools (country) serving hot lunches through influence of demonstration work      Number of pupils attending same       
 Do you own a camera? 100 Can you obtain a stereopticon? 100