Rockingham County.....Virginia

County Agent Annual Report —1922

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E. S.

Form No. 920-'22

COOPERATIVE EXTENSION WORK IN AGRICULTURE

AND HOME ECONOMICS

U. S. Department of Agriculture
and State Agricultural Colleges
Cooperating.

States Relations Service
Office of Extension Work
Washington, D. C.

REPORT OF WORK OF THE COUNTY AGENT

Due November 30, 1922

State Virginia County Rockingham

Report of Chas. W. Wampler County Agent

From December 1, 1921 to November 30, 1922

Approved:

State Agent

Date Forwarded

Director of Extension Work

97-SRS

ANNUAL REPORT FORM AND INSTRUCTIONS TO AGENTS

The agent's annual report should be a complete summary of all the work performed during the year. This is the only record that the officials of the Extension Division of the State and the Department have of the agent's activities.

The only means of making such a report is to keep field notes or a field diary of everything that is done each day. It is well to not only keep notes of things actually done, but to make some brief observations of general conditions as found from time to time. Many things which seem of minor importance to the agent may be very valuable to the head offices when asked for detailed information regarding certain localities.

An agent's efficiency and the success of his work is necessarily judged from this office by what is contained in his report. Your district and State agent may know that you are rendering efficient service, but it is absolutely essential to have something on record to show that the work has been done, when outside parties who can not possibly inspect your work desire definite and accurate information in regard to the results that are being accomplished in local territory.

Every agent in the work has been instructed, by circular letter and by the supervising force at agents' meetings, as to the importance of keeping systematic records throughout the year. If this advice has been followed you should have no difficulty in rendering your annual report upon the forms which are herewith attached. These are broad enough to include the activities of the agents in the entire territory covered by the Extension Work in the South. Some of the questions will not apply to your local territory, and these, of course, need not be answered.

In some instances you will observe that the same form is used for several crops. Be sure to use separate sheets for each crop named under the heading. For example, take the sheet headed "Small Grains", under which are included oats, wheat, barley, and rye. In this case all the demonstrations in oats should be included on one sheet, all the demonstrations in rye on another, and so on for all the crops included under this heading.

Be sure to answer the questions in the order in which they are asked, and see that you give the information called for. If this is done, all the reports will be uniform when they are sent in to the State agent's office, and in like manner the State agent's reports will be uniform when sent to the Director's office in the State and then to the Washington Office.

It should be distinctly understood that these forms are only to summarize the statistical part of the report.

A separate narrative report should accompany this statistical summary.

In collecting the replies to the questions of a personal nature, the agent will have to depend on his tact and good judgment in approaching the farmer. A few, no doubt, will be averse to furnishing you with some of the information asked for, but if reliable data could be collected with reference to these points, it would enable the Department to get a rather definite idea as to the beneficial effects of the demonstration work in your section.

The forms that we are sending out include the following crops, groups of crops, and other miscellaneous work of the county agent:

CROPS:

Corn
Cotton
Tobacco
Small grain
Hay and forage
Cover crops
Summer legumes
Potatoes (Irish and Sweet)
Truck crops and gardens
Sugar cane
Orchards

LIVE STOCK:

Horses
Dairy cattle
Beef cattle
Hogs
Sheep and goats
Poultry
Live stock diseases and pests

OTHER WORK:

Fertilizers
Farm manures
Silos
Dipping vats
Seed selection
Lime
Rotations
Pastures
Organizations
Farm buildings
Drainage
Farm machinery and tools
Clearing land, stumps, etc.
Timber and wood lots
Miscellaneous demonstration work
Effect of demonstration work on community, and human interest features
Successful undertakings
Work with negroes
Boys' club work

If there is anything in any of these forms that is not thoroughly understood discuss the matter with your district or State agent or write to this office for a more specific explanation.

MAP OF COUNTY

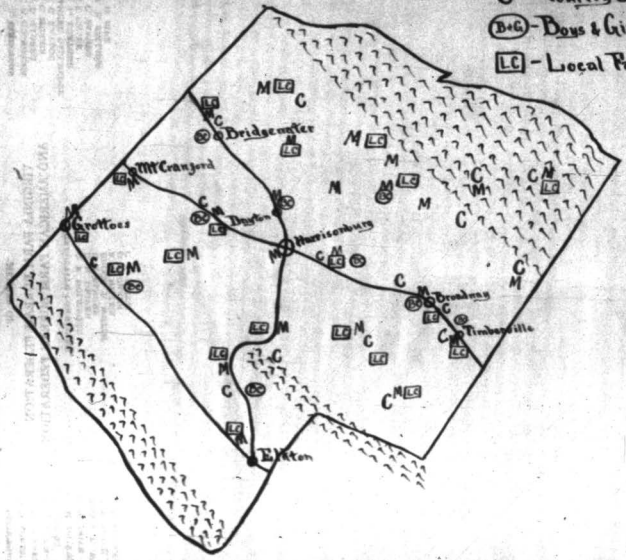
SHOWING KIND AND DISTRIBUTION OF WORK

The following sheet is to be used for an outline map of your county, to show the kinds and distribution of your work. Maps larger in size than this sheet may be used if desired. In some states, suitable maps, showing topography, railroads, rivers, election districts, etc., are obtainable from the Office of the State Geological Survey. It is suggested that a copy of the map furnished with your report be kept for your own office record, unless you already have one answering the same purpose.

The map is intended to show the approximate location of your various demonstrations, community clubs, boys' clubs, etc., each kind of demonstration club, or other activity to be indicated by the same sign or mark, so that a glance at the map will give a general impression of the nature and extent of the work. Be sure to enter at some convenient place along the margin of the map sheet a key or explanation to the various marks. For example, some such set of marks and key as the following might be used:

c	community organizations;	c	corn;		cotton;		
t	tobacco;	w	wheat;	o	oats;	h	hay;
l	legumes;	p	potatoes;		orchards;	ls	livestock;
	poultry;		silo;	bc	boys' clubs;	cr	cream routes, etc.

Additional signs may be used for other lines of work. The use of colored pencils for these signs, using one color for all the work of the same kind, makes such a map very effective. If further suggestions are desired in this connection write direct to this office. It is believed that a large outline map of the county, showing the kind and the location of the work, could be displayed to advantage in every county agent's office.



MAP OF COUNTY

SHOWING MEETINGS AND ACTIVITIES OF THE

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Space for Agent's Stamp

COUNTY ORGANIZATIONS

1. Is there a central county committee supporting your work? Yes (Yes)
2. If so, what is it called? Rockingham Agricultural Advisory Council Rockingham Farm Bureau
3. Who constitute its membership? Three men from each of the Mag. Districts and three for Harrisonburg - 500 farmers of the County
4. How is membership selected or appointed? Advisory Council is appointed by Director of Extension
5. Does this committee help you make a county plan of work? The Advisory Council is responsible for the plans

How long has this county organization been in existence? Council 3 years Bureau a little more than 1 year

6. Number of communities in your county
7. How many community farmers' clubs have you assisted in organizing this year? 18
   Total membership 200
8. How many community farmers' clubs have you in your county? 20
   Total membership 600
9. How many community farmers' clubs have ceased to exist during the year? 12
   (Give reason)
10. How many of these clubs are organized so as to include the farmer's wife, children, and others, in their membership? All 20

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COUNTY ORGANIZATIONS (Continued)

11. How have these clubs been helpful to the farmer and his family? (Use extra pages if necessary)

12. Are these community farmers' clubs dependent on the county agent for their existence and the continuation of their efforts? _____

13. Does each club have a community plan or program of work? (Attach a copy of such plans for the past year) _____

Here to is attached the plan of the work for the Rockingham County Farm Bureau, of which eighteen of the local clubs are branches.

Rockingham County Farm Bureau.

My report would not be complete without making further mention of the Rockingham County Farm Bureau, this organization operated successfully from Aug. 1 1921 to Aug. 1, 1922 with about three hundred members. In August 1922 the membership fee was raised from $5 to $10 and a membership campaign was put on which resulted in increasing the membership to about five hundred and fifty, which encludes the most substantial and progressive farmers of the County and also many of our bankers, business mena and educators, and I understand is the strongest farm bureau in the south.

While the farm bureau is responsible for most of the business enumerated on the opposite page and alos a great deal of saving due to the general change of price by commercial concerns in their effort to meet the prices obtained by the Farm Bureau, yet the Farm Bureau should not be looked upon as mearly a business organization. The Rockingham County Farm Bureau is helping the farmer from a business standpoint from a social and educational standpoint and while it is absolutely nonpartisan it is also looking after the political interests of the farmer.

COOPERATIVE EXTENSION WORK
IN
AGRICULTURE AND HOME ECONOMICS
STATE OF VIRGINIA

VIRGINIA AGRICULTURAL AND MECHANICAL COLLEGE AND POLYTECHNIC INSTITUTE AND UNITED STATES DEPARTMENT OF AGRICULTURE, COOPERATING

EXTENSION SERVICE

ROCKINGHAM COUNTY FARM BUREAU

PROGRAM WORK

In undertaking the following program of work the Farm Bureau requests and expects the cooperation and support of the farmers of the County and urgently requests that they inform themselves as to its purposes and aims before doing or saying anything which would tend to check this movement for better farming conditions.

1--Feeling that many of the state and national agricultural questions are important, we shall support the Virginia Farm Bureau Federation and the American Farm Bureau Federation in their undertakings.

2--Knowing the County Agents work to have been very beneficial to the farming interests of the County and knowing that this can be made far more effective, the Farm Bureau plans to strengthen and support this work as follows:

2-(A) To back up the County agents program of work in order to get better farming practices established.

3- To employ a man acquainted with the farmers of this County and who is familiar with the farming practices of the section; to be responsible to the Farm Bureau through their Board of Directors and who shall work in co-operation with the County Agent, but whose duties shall be along business lines and whose undertakings shall be those things which the County Agent is not in a position to do.

4-- As suggested by the above the following shall be some of the definite undertakings of the Farm Bureau in this County this year.

A--To assist in organizing a cooperatinve livestock shipping association through which the livestock of members can be shipped direct to market.

B--To assist the members who are producing high class poultry and eggs to secure a market direct to the consumer such as hotels, clubs, etc.

C--To investigate the wheat situation and cooperate with other Valley of Virginia Farmers Organizations to try to establish Baltimore prices for wheat instead of Baltimore less freight prices which are now in effect.

D--To investigate the milk marketing of this section and ascertain the reason for the sectional discrimination in milk prices here.

E-- Ro assemble the wool of Farm Bureau members for manufacturing into blankets and coverlets and dispose of same to the farmers and others of this County so as to provide an attractive market for the wool of the members in the County.

F-- By using the employee of the Farm Bureau to assist local club buyers in the gathering of prices and seeking of markets and to work out a brokerage relationship for the local clubs which will cause such an arrangement to not in any way distrub the work of relationship of the local buyers, but to make their work more effective.

COOPERATIVE EXTENSION WORK
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EXTENSION SERVICE

G-- To investigate the movement of wheat into and out of the Valley section and the relation thereto of the "Milling in transit privilege" and ascertain if Valley wheat is being unjustly discriminated against by this ruling. If so, to take such action as seems advisable in laying such information before the Inter State Commerce Commission.

We recommend the following officers.
President, Vice president, Sec. Treas.
Board of Directors consisting of twenty four.
An executive committee of seven; five and sec, treas. & Pres.
One from each majestrial district and Sec.

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COOPERATIVE BUYING AND SELLING ORGANIZATIONS

1. How many of your farmers' organizations buy and sell cooperatively? _____

2. State the quantity and value of each farm necessity or product bought or sold cooperatively by these organizations and the approximate saving to the farmer. Make a separate list of purchases and likewise one for sales, and indicate which are purchases and which sales. Report all livestock in carload lots, keeping the different kinds of livestock separate, for example, ____cars cattle; _____cars hogs, etc. Report all grains and potatoes in bushels and carloads, making a separate report on each kind of grain, i.e., 10 carloads, or 5000 bushels of corn. Report all seed in bushels, all fertilizer and lime in tons, and wool in pounds. In the column headed "value", report the amount at which the commodity was actually sold, or for which it was bought. If more commodities have been bought or sold than can be listed on this form, use an additional sheet. A full report on this subject is urged.

Article	Cars	Quantity Bu., lbs. or tons	Value	Saving
*Bought				
Fertilizer		1638	$28,164.28	$1,742.00
Feed		1056	8,884.07	898.06
Auto tires and tubes		365	3,975.65	705.05
Miscellaneous			10,415.92	1,608.82
				49.51
*Sold				
Milk			51105	
Cattle, hogs and sheep	14		76,000.00	2,000.00
			22,700.00	576.00
			87710	3575

3. Have you attempted to keep a bulletin board in your office, listing things for sale and things wanted?

_____

4. Have you used the market news service of the U. S. Department of Agriculture or your State market news service?

_____

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SMALL GRAINS

(Oats, Wheat, Rye, Barley, Buckwheat)

? Demonstration

(Enter here name of crop - separate sheet for each)

1. Number of demonstrators 8
2. Number of demonstrators reporting
3. Total acreage grown under improved methods on demonstration farms
4. Average yield per acre on demonstrations (bushels)
5. Estimated average yield per acre for entire county (bushels)
6. Increased yield per acre on demonstrations over ordinary methods (bushels)
7. Number of cooperators
8. Total acreage grown under improved methods by cooperators
9. Average yield per acre by cooperators (bushels)
10. Number of farmers testing seed for germination
11. Number of bushels so tested
12. Number of demonstration acres threshed for grain
13. Acreage planted with pure or selected seed 21
14. Number of demonstration acres cut for hay
15. Average yield of cured hay per acre on demonstrations (tons)
16. Increase per acre of cured hay on demonstrations over ordinary methods (tons)
17. Number of acres grazed off
18. Estimated value per acre of grazing $
19. Number of acres turned under for soil improvement
20. How many bushels of seed were treated for smut? 100
21. On how many farms have you introduced the growing of small grains or improved cultural methods?
22. Number of communities in which demonstrations were conducted 8

(over)

Six farmers have been furnished certified seed from the experiment station variety and two have head selected their own varieties and will have it certified

14/15

Space for agent's stamp

ORCHARDS

1. Number of demonstration home orchards - - - - (Apple _____) Peach _____ (Other _____

2. Total number of trees in these demonstrations _____

	Orchards	Acres	Trees
3. Orchards inspected by agent	_____	_____	_____
4. Orchards pruned due to your influence	_____	_____	_____
5. Orchards sprayed due to your influence	_____	_____	_____
6. Peach orchards treated for borers due to your influence	_____	_____	_____
7. Orchards planted due to your influence	_____	_____	_____
TOTAL	_____		_____

8. How many commercial orchards in your county - Apple_____ Trees_____

9. How many commercial orchards in your county - Peach_____ Trees_____

10. How many commercial orchards in your county - Other_____ Trees_____

11. How many commercial orchards have you assisted in caring for? _____

12. How many trees did you actually spray? _____

13. How many trees did you actually prune? _____

14. How many trees did you actually worm? _____

15. Estimated value of increased production due to demonstration methods $_____

16. Report of special campaigns, results, etc.

17. Number of communities in which orchard demonstrations were conducted _____

Fruitmen organize.

On a call issued by the County Agent 19 representative orchardmen met Dec. 1, in the County Agents office and made plans for a fruit growers association, which now has about 75 members, representing all of the fruit sections of the County.

The main activities of this association have been along educational lines, although considerable was saved by the cooperative purchasing of spray materials, nitrates etc. In cooperation with the Extension Division and the local news paper, the fruitmen have been given very valuable and accurate information ~~through xxxxxxxx~~ by means of spray calenders, telegrams etc., as to time and method of spraying.

Apple Packing Plant.

Under the guidance of Kent Apperson twelve orchard men representing about 400 acres of bearing orchard within the radius of a few miles of Harrisonburg, built a $10,000 grading and packing plant. About 4000barrels of apples were packed and graded this season and all seemed to agree that a much better pack was put out at a somewhat less cost than would have been possible with the small individual packing plants. I understand that this is the first plant of its kind in Virginia, but I believe that many more should be established.

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DAIRY CATTLE

1. How many head of registered bulls have been secured this year through your influence? 8

2. How many head of registered cows or heifers have been secured this year through your influence? _____

3. How many head of pure-bred dairy cattle have you assisted your farmers in selling this year - through individual sales? _____

4. How many head of pure-bred dairy cattle have you assisted your farmers in selling this year - through group sales? _____

5. How many high-grade dairy cows have been secured this year through your influence? _____

6. How many cows have been tested by individuals at your instance to determine the profitable milk producers? 200

7. Do you carry or own a Babcock tester? _____

8. How many farmers have been induced to feed a better balanced ration to their stock? _____

9. How many head of stock so fed? _____

10. How many demonstrations in dairy work have you supervised? _____

11. How many cows in these demonstrations?(Report results under "Remarks") _____

12. How many new cream stations established this year due to your influence? _____

13. How many cream stations in county? _____

14. How many new cream routes established this year due to the influence of the county agent's work? _____
(If creameries have been established make report)

15. How many cheese factories in your county? _____

16. How many cheese factories established in your county this year? _____

17. How many pure-bred dairy bulls in the county now? _____

18. How many pure-bred dairy cows in the county now? _____

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DAIRY CATTLE (Continued)

19. How many cow testing associations organized this year due to your influence? (Give report if any) _____

20. Number members in above Ass'ns? _____

21. " cows tested by " " ? _____

22. How many dairy breeders' associations established this year due to your influence? (Give report if any) _____

23. How many dairy bull associations established this year? _____

24. Number of members in these associations _____

25. Number of bulls in these associations _____

26. Total number of cows kept by members of these associations _____

27. Total number of bull associations now in operation in your county _____

28. Number of communities in which dairy cattle demonstrations were conducted _____

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Space for agent's stamp

BEEF CATTLE

1. How many head of registered bulls have been secured this year through your influence? (about) 20

2. How many head of registered cows or heifers have been secured this year through your influence? _____

3. How many head of pure-bred beef cattle have you assisted your farmers in selling this year - through individual sales? (about) 10

4. How many head of pure-bred beef cattle have you assisted your farmers in selling this year - through group sales? 24

5. How many head of high-grade cows have been secured through your influence? _____

6. How many beef breeding herds were started this year due to your influence? _____

7. How many head of feeding cattle have been brought into the county this year through your influence? _____

8. How many beef feeding demonstrations did you supervise? _____
9. How many cattle in these feeding demonstrations? _____

10. On how many of these demonstrations were records kept? _____

(Give methods, dates, and results in dollars, gains made, cost of gains, total profit, etc., under "Remarks")

11. Estimate the number of beef cattle cared for according to methods which you advocated - where methods were wholly followed _____

12. Estimate the number of beef cattle cared for according to methods which you advocated - where methods were partially followed _____

(Give results of these methods and special campaigns along beef cattle lines under "Remarks")

13. Number of beef cattle breeders' associations or clubs formed _____
14. Number of members of such associations or clubs _____

15. Number of pure-bred beef bulls in county now? (about) 700

16. Number of pure-bred beef cows in county now? (about) 150

17. Number of communities in which beef cattle demonstrations were conducted _____

(over)

BEEF SIRE CAMPAIGN

In an effort to encourage the better beef bull campaign all of the ten banks of the County agreed to loan money to the amount of the difference in price of the pure breed and the scrub that was to be replaced for one year at 4%. While about 20 scrub bulls have been replaced, with pure breds only seven can be counted according to the rule of the state contest, and none of these people have applied for the 4% loan.

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H O G S

1. How many head of registered boars have been secured this year due to your influence? 10
2. How many head of registered sows or gilts have been secured this year due to your influence? 10
3. How many head of pure-bred hogs have you assisted your farmers in selling this year - through individual sales? 10
4. How many head of pure-bred hogs have you assisted your farmers in selling this year - through group sales? 110
5. How many herds of pure-bred hogs have been started through your influence? _____
6. How many hog feeding demonstrations did you supervise? _____
7. How many hogs in these demonstrations? _____
8. On how many of these demonstrations were records kept? _____
9. How many farmers used self-feeders secured at your suggestion? _____
10. How many farmers have you induced to start the growing of grazing crops for hogs? _____
11. Estimate number of hogs fed or cared for according to methods which you advocated _____
12. Give number of pure-bred boars in county now 250
13. Number of communities in which hog demonstrations were conducted _____

22

Space for agent's stamp

P O U L T R Y

1. Number of poultry demonstrations _____

2. Number of each kind of poultry grown and cared for according to methods which you advocated

(Chickens	21
(Ducks	
(Guineas	
(Turkeys	
(Geese	
TOTAL	21

3. On how many farms has poultry management been improved as a result of your work? 500

4. How many birds on these farms? 60,000

5. How many communities have adopted a standard variety of poultry? 1

6. On how many cream routes are poultry products collected? _____

7. How many flocks culled through your efforts? 200

8. Number of birds in flocks culled 2,400

9. Number of birds eliminated through culling 240

10. How many farmers were induced to raise standard bred poultry this year? _____

11. How many demonstrators were induced to practice early hatching? _____

12. How many winter feeding demonstrations? 5

13. Number of birds in these demonstrations? 1125

14. Number of new poultry houses erected at your suggestion _____

15. Number of poultry houses remodeled at your suggestion _____

16. Report on reverse side of this sheet any work done on poultry diseases.

17. Number of communities in which poultry demonstrations were conducted 21

(over)

POULTRY CULLING.

Much less work was done in poultry culling this year, than has been done for the past two years, simply because there is not so much need for it. Probably no piece of demonstration work has accomplished more for Rockingham County. There are of course some ~~kinds of~~ hens in Rockingham County and there are some people who will always be satisfied to feed them, but the number is growing very small. Two years ago the average farm flock contained from 25% to 30% of unprofitable birds. This fall I found many flocks that needed practically no culling and I believe it is a conservative estimate to say that we have gotten rid of about 75% of the slackers.

SWAT THE ROOSTER CAMPAIGN

About 2,000 roosters were gotten rid of during the "Swat the Rooster Campaign" week.

COUNTY POULTRY ASSOCIATION.

A Rodkingham County Poultry Association was formed about two months ago, plans are being made to hold a show in Dec. and other things of value to the poultrymen of the County will likely be worked out.

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Space for agent's stamp

LIVE STOCK DISEASES AND PESTS

1. How many demonstrations have been conducted through your influence in treating or testing livestock for the control of the following: _____

		Demon-strations	* Animals treated
CATTLE	(Blackleg		
	(Anthrax or charbon		
	(Digestive and other troubles		
	(Tuberculosis		
	(Ticks		
	(Lice		
HOGS	(Cholera (single treatment)		
	(Cholera (simultaneous treatment)		
	(Digestive and other troubles		
	(Worms		
	(Lice		
	(Mange		
SHEEP	(Stomach worms		
	(Digestive and other troubles		
	(Grubs		
	(Scab		
	(Ticks		
HORSES	(Spinal meningitis		
	(Digestive ailments		
	(Anthrax or charbon		
	(Distemper		
	(Accidents		
	(Other troubles		

2. State in how many of the above demonstrations you actually treated livestock to demonstrate the method of treatment and the number of animals actually treated by you:

	Demon-strations	Animals
CATTLE, for Blackleg		
CATTLE, for Tuberculosis		
CATTLE, for Anthrax or charbon		
HOGS, for Cholera		
HORSES, for Anthrax or charbon		

3. Have you instruments for such demonstrations? _____

4. Report results of treatments and of campaigns for eradication or control of diseases or pests under "Remarks".

*Include all animals treated through your influence.

1

25

Tuberculosis

The only effort put forth by the County Agent to eradicate disease was with tuberculosis, and while no demonstrations were conducted the campaign was carried on by the County Agent, Veterinarians and Milk dealers, with the result that about 1,200 cows have been tested. and 65 were reactors

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Space for agent's stamp

FERTILIZERS

1. How many farmers consulted you regarding the use of fertilizers? 50
2. How many fertilizer demonstrations are the farmers conducting with you? _____
3. Total acreage in these demonstrations _____
4. How much fertilizer used on such demonstrations? (tons) _____
5. How many communities have you influenced to buy fertilizers cooperatively? _____
6. Quantity bought cooperatively (tons) _____
7. Value of fertilizer bought cooperatively (actual price paid by cooperative purchase) $_____
8. Total amount saved by cooperative purchases $_____
9. Number of farmers home-mixing fertilizer on your advice 10
10. Estimated number of tons home-mixed 65
11. Estimated saving to farmers (per ton) $ 200 6
12. Number of communities in which fertilizer demonstrations were conducted _____

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Space for agent's stamp

MISCELLANEOUS EXTENSION WORK

1. Number of visits by agent to - - -	(Demonstrators - - - - - - - - -	
	)Cooperators - - - - - - - - - -	
	(Other farmers - - - - - - - - -	210
	)Business men - - - - - - - - -	32
	(Boys' and girls' club members	235
	TOTAL	477
2. Number of miles traveled - - - - -	(Railroad - - - - - - - - - - -	2941
	)Team - - - - - - - - - - - - -	
	(Automobile - - - - - - - - - -	
	(Otherwise - - - - - - - - - -	7471
	TOTAL	10,412

3. Calls on agent at office and home relative to work - Personal 1,220

4. Calls on agent at office and home relative to work - Telephone 3,000 est.

5. Number of farmers' meetings held under auspices of agent or Extension Division _____

6. How many meetings of all kinds, including field meetings, did you take part in? 133

7. Total attendance at these meetings (approximate) 6,707

8. How many field meetings held by you? 15

9. Total attendance at these meetings 248

10. Number of days spent at office work? 151

How divided?

(Correspondence	35%
(Conference	40%
(Miscellaneous	25%
TOTAL	100%

11. Number of days spent in field work? 154

How divided?

(Supervising regular demonstrations	25%
(Other farm visits	20%
(At meetings	35%
(Assisted in short course work	3%
(Organization and marketing	15%
TOTAL	100%

2 f

Space for agent's stamp

MISCELLANEOUS EXTENSION WORK
(Continued)

12. Number of official individual letters written 2,495
13. Number of articles relating to your work prepared and published 156
14. Number of different circular letters prepared by you and sent out 3
15. Total number of copies of such letters 2723
(Give list and copy of each, if possible)
16. Number of bulletins or circulars of U. S. Department of Agriculture distributed 3,500
17. Number of bulletins or circulars from State college or State department of agriculture distributed 480
18. Number of visits to schools relating to work 30
19. In how many schools did you assist in outlining an agricultural course? 5
20. How many extension schools or short courses did you assist in? 1
21. Total attendance at these schools 41
22. Total number of days you were engaged in these schools 5
23. Number of farmers who attended short courses at colleges as a result of your effort 6
24. Number of club boys who entered college for first time this year -
25. How many times have you been visited by specialists from college or the Department? 52
26. Was there a county fair held in your county? yes
27. How many demonstrators, cooperators and club members had exhibits? 102
28. How many of these won prizes? 86 members won 131 prizes
29. How many demonstrations have you in truck or small fruit?
30. How many were successful from a financial standpoint?
31. How many farm account books distributed to farmers?
32. How many farmers in your county did you assist to keep cost production records?

Space for agent's stamp

MISCELLANEOUS EXTENSION WORK

(Continued)

34. How many farmers in your county are practicing fall plowing as a result of county agent's work? _____

35. How many wood lots have been improved at your suggestion? _____

36. How many farmers in your county have been influenced to grow sugar cane or sorghum for syrup? _____

37. How many farmers began keeping bees this year or improved their methods at your suggestion? _____

38. Number of hives involved in previous questions _____

39. How many farmers induced to transfer from old to improved hives? _____

40. Number of hives involved in these transfers _____

41. How many new queens introduced? _____

42. How many honey extractors purchased? _____

43. List in following table work done in connection with seed improvement.

CROP	Improved seed secured		Improved seed offered for sale	
	Farms	Bushels	Farms	Bushels
Corn				
Wheat				
Rye				
Cotton		(lbs)		(lbs)
Oats				
Potatoes				
Tobacco		(oz.)		(oz.)
Other				
____				

30

Space for agent's stamp

SUCCESSFUL UNDERTAKINGS

Each county agent will be expected to report three (3) important pieces of extension work attempted and successfully accomplished by him during the year. Details of your plan, method of procedure, and results, together with any other interesting facts and observations concerning each piece of work, should be included.

This sheet and as many additional sheets as are necessary should be used for this purpose.

Pure Bred Sire Campaign

The Pure Bred Sire Campaign was launched this year for the first and was put in the hands of a committe composed of eleven men and eleven boys representing all sections of the County. Four swine breeders offered pigs and ten poultry breeders offered birds as prizes for the boys who would enroll most members. To date 276 have been enrolled, which is more than has been enrolled by any other County in the United States this year, and puts Rockingham County third in the United States for total number enrolled.

MILK PRODUCORS ORGANIZE

Next to poultry the dairy industry has probably grown faster than any other branch of farming in Rockingham. For a number of years the farmer and dairymen gave his attention to productions and thought very little about the marketing end of his business, with the result that during the year of 1921 the best dairyman made little or no profit, while the average dairyman lost heavily.

After discussing the situation with many of the farmers the County Agent requested the marketing specalist MR. G. P. Warber to come to his office for a conference with the Board of Directors of the Rockingham County Farm Bureau, here it was decided to call a meeting of all the dairymen of the County, and on Feb. 3rd. this meeting was held and it was decided to make an effort to start a cooperative milk producors organization and a committe of six progressive farmers was appointed to take charge of this work.

A binding contract and marketing agbeement covering a period of five years was drawn up and it was agreed that unless the signatures of the owners of at least 2500 cows could be seccured by March 20th., that the contract would not be binding.

The organization committe assisted by a number of volunteers all of which worked without pay, started out to secure the necessary signatures. Considerable opposition developed, many false reports were started and at time the situation looked rather discouraging, but through the determined effort of the committe guided by the Extension Division, and loyaly supported by the Farm Bureau, and the local news paper they soon found themselves organized into a strong strictly cooperative organization and were granted the first charter under the new cooperative law of the State of Virginia, and are known as "The Valley Virginia Cooperative Milk Producors Association" and now have a membership of 422,which own a little more than three thousand cows.

This association is under the directo of a capable Board of Directors and has employed an effecient manager. They have purchased a $25,000 plant and have done aprozimitely $75,000 worth of business, and are already able to show their members that they have made the a profit of at least $2,000. A few days ago I met a man who was in the begining considered one of the bitterst enemies of the association and ask him "How's the Milk Producors Association getting along?" He replied, "Fine, fine, at least a 100% better than I ever thought they could do"

AMERICAS' FIRST ANNUAL MEAT POULTRY SHOW.

Americas first annual meat Poultry show, which was held in the Chesapeake Western Railway Station, November 4th and 6th., was unique in many ways, and has attracted the attention of poultrymen in all parts of America, and by the way I might just add here,that I have already received entries for next year. Birds were entered from ten states and thousands of people representing atleast seven states, ~~[illegible]~~ attended the show. Practically every Poultry Journal in America has made some comment on this show and it is generally regarded as a great success, and it is believed that it will be ~~[illegible]~~ a great asset to Rockingham County.

The twenty-two champion birds which won the $1100 cash and a $600 trophy have all been kept in Rockingham County,and will be used to develop the poultry industry of this section.

One of the important parts of this show was a boys and girls poultry judging contest in which the four best judges were given a free trip to Madison Square Garden Poultry Show. This contest added quite a bit to the interest of the club work and

AMERICIAS FIRST ANNUAL MEAT POULTRY SHOW(continued) caused a great many boys and girls to make a study of poultry judging.

This entire show was financed by the Chesapeake Western Raliway, and was under the direct management of the Extension Division. The President of the railroad W. E. D. Stokes, who was responsible for ~~XXXX~~ his railway holding this show got the idea of putting it on while the County Agent was staying at his home during a visit to New York, to study market conditions and requirements.

BOYS' CLUB WORK

Furnish at least three human interest stories, with pictures if possible. Use separate sheet if necessary.

Also furnish the name and address of the club member in each crop or animal demonstration who made the best record for the year, and a statement of the record to include, variety of seed planted, yield per acre, cost, net profit, value of prizes won, and for livestock the number of animals involved, original and final values of the same, net profit, and value of prizes won.

ANNUAL CLUB TRIP

April the 29th, the third annual boys and girls club trip was taken. Forty-nine autos carrying two hundred and forty-nine persons visited ten of Rockingham's leading livestock and poultry farms and one industrial plant. One interesting feature of the trip was a base ball game at the noon hour staged between the club presidents and club leaders.

LIVESTOCK JUDGING CONTEST.

The livestock judging contest continued with the usual interest this year, and our boys are quite proud of the progress they have made. In 1920 the Rockingham team won second in the state contest and one boy was taken on the state team, which won third in the National contest. In 1921 the Rockingham team won first in the State contest, and two boys were placed on the State team, which won second in the National contest. In 1922 the Rockingham team won first, and all three of the boys were placed on the State team, which we hope will win first at the National contest in December.

SHORT COURSES.

Eight girls and twelve boys attended the District short course at Bridgewater and were much pleased with the training received. Only one boy attended the state short course, but was one of the five selected from two-hundred and twenty-two to membership in the All Star Association.

COUNTY FAIR

At the County Fair onehundred and nine club members exhibited three gardens, four potatoes, seven corn, nine calves, sixty-seven pigs and three-hundred and six chickens.

STATE FAIR

At the State Fair ninteen club members made exhibits of 7 pigs, 4 eggs, 23 poultry and won 28 prizes including two championships and 18 firsts.

PIG SHOW IN BANK

The third annual pig show, held in the lobby of The National Bank brought out the best pigs ever shown in Harrisonburg. The first prize pig was the same pig that was champion of the State Fair and the second prize pig was an eight months old Poland China, which weighed379 in breeding condition

At this date a hundred and eighteen members have sent in reports which shows that they have raised $3,411.76 worth of products and made a profit of $1,809.25. This profit does not include the $598 in prizes won or the money for the expense of the stock and poultry judging trips which amounts to more than a thousand dollars, and has been provided for by Mr. W. E. D. Stokes, Swift & Co., The State Fair Association, The First National Bank of Harrisonburg, and others.

Probably the most interesting and valuable part of the club work comes from having the boys and girls working together in their organizations. Clubs are organized in nine different parts of the county and only one club member in the county is not a member of a regularly organized club, which holds its monthly meetings. A beautiful trophy given by the Southern Planter and competed for annually has helped to keep up the spirit of friendly rivalary among the clubs. Many of the club members are apparently more interested in the success of their clubs than they are in their personal success. And the fine spirit of these boys and girls as manifested in their club work is already showing itself as a power for good in their communities.

RECORD OF LIVESTOCK REPORTED BY BOYS' CLUBS.

Kind of club	1. Enrollment in clubs.	2. Total number of members completing demonstrations and reporting	3. Total number of animals	4. Total initial weight (pounds)	5. Total final weight (pounds)	6. Average cost per pound	7. Total cost	8. Total value	9. Total profit
PIGS						$	$	$	$
Fattening demonstrations									
Growing for breeding	49	34	34	1567	8961	.059	87435	1082.20	341.95
Sow and litter	2	2	16						180.18
SHEEP									
Demonstrations									
BEEF CATTLE									
Fattening demonstrations									
Growing for breeding									
Cow-calf									
DAIRY CATTLE									
Growing for breeding	8	3	3	1,175	1,910	.039	30	82.50	58 36.57
Cow-calf									
MISCELLANEOUS									
Demonstrations									
		Number	starting	Produced					
		with birds	with eggs	mature birds	Doz. eggs				
POULTRY	98	75 (reports)	75	1831					1255.04
Demonstrations							759	2,013	1,134.09

Number of pure bred PIGS distributed to club boys ----------
" " grade " " " " " ----------
" " pure bred CALVES " " " " ----------
" " grade " " " " " ----------
" " pure bred SHEEP " " " " ----------
" " grade " " " " " ----------
" " pure bred POULTRY " " " " ----------
" " EGGS from pure bred poultry distributed to club boys (doz.)

97-SRS