

Cooperative Extension Work in Agriculture  
and Home Economics.

U. S. DEPARTMENT OF AGRICULTURE  
AND STATE AGRICULTURAL COLLEGES  
COOPERATING.

STATES RELATIONS SERVICE,  
OFFICE OF EXTENSION WORK, SOUTH.  
FARMERS' COOPERATIVE DEMONSTRATION WORK.

REPORT OF WORK OF THE COUNTY AGENT,

CALENDAR YEAR 191

DUE DECEMBER 31, 19

STATE, Virginia

COUNTY, Henry

REPORT OF J. Ernest Delp COUNTY AGENT.

Sept. 17, 1917

FROM January 1, 1917, TO DECEMBER 31, 1917.

APPROVED:

\_\_\_\_\_  
STATE AGENT.

\_\_\_\_\_  
DATE FORWARDED.

\_\_\_\_\_  
DIRECTOR OF EXTENSION WORK.

## ANNUAL REPORT FORM AND INSTRUCTIONS TO AGENTS.

The agent's annual report should be a complete summary of all the work performed during the year. This is the only record that the officials of the Extension Division of the State and the Department have of the agent's activities.

The only means of making such a report is to keep field notes or a field diary of everything that is done each day. It is well to not only keep notes of things actually done, but to make some brief observations of general conditions as found from time to time. Many things, which seem of minor importance to the agent may be very valuable to the head offices when asked for detailed information regarding certain localities.

An agent's efficiency and the success of his work is necessarily judged from this Office by what is contained in his report. Your District and State Agent may know that you are rendering efficient service, but it is absolutely essential to have something on record to show that the work has been done, when outside parties who can not possibly inspect your work desire definite and accurate information in regard to the results that are being accomplished in local territory.

Every agent in the work has been instructed, by circular letter and by the supervising force at agents' meetings, as to the importance of keeping systematic records throughout the year. If this advice has been followed you should have no difficulty in rendering your annual report upon the forms which are herewith attached. These are broad enough to include the activities of the agents in the entire territory covered by the Extension Work in the South. Some of the questions will not apply to your local territory, and these, of course, need not be answered.

In some instances you will observe that the same form is used for several crops. Be sure to use separate sheets for each crop named under the heading. For example, take the sheet headed "Small Grains", under which are included oats, wheat, barley and rye. In this case all the demonstrations in oats should be included on one sheet, all the demonstrations in rye on another, and so on for all the crops included under this heading.

Be sure to answer the questions in the order in which they are asked, and see that you give the information called for. If this is done, all the reports will be uniform when they are sent in to the State Agent's office, and in like manner the State Agents' reports will be uniform when sent to the Director's office in the State and then to the Washington Office.

It should be distinctly understood that these forms are only to summarize the statistical part of the report, and under each crop or heading such remarks, observations or points of interest as may be useful should be briefly

written out. The back of the respective sheets may be used for remarks on the crops reported on. No doubt many interesting features will be called to mind, which, if written up and sent in to the State Agent's office along with the replies to these definite questions, would be very valuable in giving the report that personal touch which proves of great value and interest in all reports of this nature.

In collecting the replies to the questions of a personal nature, the agent will have to depend on his tact and good judgment in approaching the farmer. A few, no doubt, will be averse to furnishing you with some of the information asked for, but if reliable data could be collected with reference to these points, it would enable the Department to get a rather definite idea as to the beneficial effects of the demonstration work in your section.

The forms that we are sending out include the following crops, groups of crops, and other miscellaneous work of the County Agent:

**CROPS:**

Corn  
Cotton  
Tobacco  
Small Grain  
Hay & Forage  
Cover Crops  
Summer Legumes  
Potatoes (Irish & Sweet)  
Truck Crops & Gardens  
Sugar Cane  
Orchards

**LIVE STOCK:**

Horses  
Dairy Cattle  
Beef Cattle  
Hogs  
Sheep & Goats  
Poultry  
Live Stock Diseases & Pests.

**OTHER WORK:**

Fertilizers  
Farm Manures  
Silos  
Dipping Vats  
Seed Selection  
Lime  
Rotations  
Pastures  
Organizations  
Farm Buildings  
Drainage  
Farm Machinery & Tools  
Clearing Land, Stumps, etc.  
Timber & Wood Lots  
Miscellaneous Demonstration Work  
Effect of Demonstration Work on  
Community, and Human Interest  
Features.  
Boys' & Girls' Clubs

If there is anything in any of these forms that is not thoroughly understood, discuss the matter with your District or State Agent or write to this Office for a more specific explanation.

**CORN.**  
(INCLUDING KAFIR, MILO, FETERITA)  
SEPERATE SHEET FOR EACH.

**J. ERNEST DELP,**  
Emergency Demonstration  
Agent,  
**MARTINSVILLE, VIRGINIA**

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage of corn grown under improved methods on demonstration  
farms \_\_\_\_\_
4. Average yield per acre on demonstrations (bushels) \_\_\_\_\_
5. Increased yield on demonstrations over ordinary methods \_\_\_\_\_
6. Number of cooperators \_\_\_\_\_; Acreage \_\_\_\_\_; Yield per A. \_\_\_\_\_ bu.
7. Number who planted pure or selected seed on their demonstrations \_\_\_\_\_
8. Number of farmers you have influenced to select seed for next year's  
crop \_\_\_\_\_; Estimated amount of seed selected \_\_\_\_\_ bu.
9. Number who fall plowed their demonstration acres \_\_\_\_\_
10. Number who turned under cover crops on their demonstration acres \_\_\_\_\_
11. Number of acres harvested for silage \_\_\_\_\_; Yield per acre \_\_\_\_\_ (tons)
12. Number of acres "hogged down" \_\_\_\_\_; Value per acre when utilized  
this way \$ \_\_\_\_\_
13. Number of acres treated for diseases or insect pests \_\_\_\_\_
14. How many farmers have you influenced to use better methods in growing  
corn this year? \_\_\_\_\_
15. Estimate total number of farmers in county who have been influenced to use  
better methods in corn growing since county agent work started \_\_\_\_\_
16. What per cent is this of total number of farmers in your county? \_\_\_\_\_

(FOR REMARKS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

## COTTON.

J. ERNEST DILL,  
 Emergency Demonstration Agt.,  
 MARTINSVILLE, VIRGINIA

1. Number of Demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage grown under improved methods on demonstration farms \_\_\_\_\_
4. Average yield per acre on demonstrations (pounds seed cotton) \_\_\_\_\_
5. Increased yield per acre on demonstrations over ordinary methods \_\_\_\_\_
6. Number of cooperators \_\_\_\_\_; Acreage \_\_\_\_\_; Yield per acre in pounds seed cotton \_\_\_\_\_
7. Number of demonstrators who planted pure or selected seed \_\_\_\_\_
8. Number of farmers you have induced to field select seed for next year's crop \_\_\_\_\_
9. How many fall plowed their demonstration acres? \_\_\_\_\_
10. How many turned under cover crops on their demonstration acres? \_\_\_\_\_
11. Number of acres treated for diseases or insect pests \_\_\_\_\_
12. How many farmers have you influenced to use better methods in cotton growing this year? \_\_\_\_\_
13. Estimate the total number of farmers in your county who have used improved methods since county agent work was started \_\_\_\_\_
14. What per cent of all the farmers of your county have been reached? \_\_\_\_\_
15. Have you been able to get the farmers in any community to grow but one variety of cotton? \_\_\_\_\_; Give particulars \_\_\_\_\_

## TOBACCO.

SPACE FOR AGENT'S STAMP.

J. ERNEST DELP,  
Emergency Demonstration Agt.  
MARTINSVILLE, VIRGINIA

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage in demonstration \_\_\_\_\_
4. Average yield per acre (pounds) \_\_\_\_\_
5. Increased yield of demonstrations over ordinary methods \_\_\_\_\_
6. How many farmers have you induced to plant pure<sup>st</sup> selected seed? \_\_\_\_\_
7. How many farmers have you induced to field select seed for next  
year's crop? \_\_\_\_\_
8. How many fall plowed their demonstration acres? \_\_\_\_\_
9. How many turned under cover crops on their demonstration acres? \_\_\_\_\_
10. How many tobacco farmers did you influence to adopt a rotation system? \_\_\_\_\_
11. State the number of acres treated for insect pests \_\_\_\_\_
12. Estimate the total number of acres in your county which were worked by  
improved methods due to the county agent's influence \_\_\_\_\_

(FOR REMARKS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

**SMALL GRAINS.**  
(OATS, WHEAT, RYE, BARLEY, BUCKWHEAT.)

**J. ERNEST DELP,**  
Emergency Demonstration Agt.  
**MARTINSVILLE, VIRGINIA.**

**Wheat****DEMONSTRATION.**

ENTER HERE THE NAME OF CROP. SEPARATE SHEET FOR EACH.

1. Number of demonstrators Two for 1918.
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage in this crop grown under improved methods on demonstration farms \_\_\_\_\_
4. Average yield per acre on demonstration farms (bushels) \_\_\_\_\_
5. Increased yield on demonstrations over ordinary methods (bushels) \_\_\_\_\_
6. Number of cooperators \_\_\_\_\_; Acreage \_\_\_\_\_; Yield per acre (bushels) \_\_\_\_\_
7. Number of demonstration acres threshed for grain \_\_\_\_\_
8. Number of demonstration acres cut for hay \_\_\_\_\_
9. Average yield of cured hay per acre on demonstrations (tons) \_\_\_\_\_
10. Increase per acre of cured hay on demonstrations over ordinary methods, tons \_\_\_\_\_
11. Number of acres grazed off \_\_\_\_\_; Estimated value per acre \$ \_\_\_\_\_
12. Number of acres turned under for soil improvement \_\_\_\_\_
13. How many acres were treated for insect pests? \_\_\_\_\_
14. How many bushels of seed were treated for smut, rust, etc? \_\_\_\_\_
15. How many farmers have you induced to plant this crop for the first time? \_\_\_\_\_
16. Estimated total number of farmers in your territory who have been influenced to sow this crop since county agent's work started \_\_\_\_\_
17. What per cent is this of the total number of farmers in the county? \_\_\_\_\_

\*NOTE. UNDER REMARKS STATE THE NATURE AND RESULTS OF TREATMENT OF DISEASE FROM INSECT PESTS.  
USE OTHER SIDE OF SHEET FOR THIS.

SMALL GRAINS.  
(OATS, WHEAT, RYE, BARLEY, BUCKWHEAT.)

SPACE FOR AGENT'S NAME  
J. ERNEST DELP,  
Emergency Demonstration Agt.  
MARTINSVILLE, VIRGINIA.

Rye

DEMONSTRATION.

ENTER HERE THE NAME OF CROP. SEPARATE SHEET FOR EACH.

1. Number of demonstrators One 1918
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage in this crop grown under improved methods on demonstration farms \_\_\_\_\_
4. Average yield per acre on demonstration farms (bushels) \_\_\_\_\_
5. Increased yield on demonstrations over ordinary methods (bushels) \_\_\_\_\_
6. Number of cooperators \_\_\_\_\_; Acreage \_\_\_\_\_; Yield per acre (bushels) \_\_\_\_\_
7. Number of demonstration acres threshed for grain \_\_\_\_\_
8. Number of demonstration acres cut for hay \_\_\_\_\_
9. Average yield of cured hay per acre on demonstrations (tons) \_\_\_\_\_
10. Increase per acre of cured hay on demonstrations over ordinary methods, tons \_\_\_\_\_
11. Number of acres grazed off \_\_\_\_\_; Estimated value per acre \$ \_\_\_\_\_
12. Number of acres turned under for soil improvement \_\_\_\_\_
13. How many acres were treated for insect pests? \_\_\_\_\_
14. How many bushels of seed were treated for smut, rust, etc? \_\_\_\_\_
15. How many farmers have you induced to plant this crop for the first time? \_\_\_\_\_
16. Estimated total number of farmers in your territory who have been influenced to sow this crop since county agent's work started \_\_\_\_\_
17. What per cent is this of the total number of farmers in the county? \_\_\_\_\_

## NOTE.

WHEN REMARKS STATE THE NATURE AND RESULTS OF TREATMENT OF SEEDS FROM INSECT PESTS, USE OTHER SIDE OF SHEET FOR THIS.

Advised about 50 farmers to sow rye as a cover crop where they intended to leave bare; also wrote an article to county newspaper urging the farmers to sow more rye, and I'm sure from what information I can gather from the farmers themselves that by my efforts along this line the farmers of Henry County have some not less than 100 acres which would not have been put in if they had not had an agent.

SMALL GRAINS.  
(OATS, WHEAT, RYE, BARLEY, BUCKWHEAT.)

SPACE FOR AGENT'S SIGNATURE  
J. ERNEST DELP,  
Emergency Demonstration Agent  
MARTINSVILLE, VIRGINIA

## DEMONSTRATION.

ENTER HERE THE NAME OF CROP, SEPARATE SHEET FOR EACH.

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage in this crop grown under improved methods on demonstration farms \_\_\_\_\_
4. Average yield per acre on demonstration farms (bushels) \_\_\_\_\_
5. Increased yield on demonstrations over ordinary methods (bushels) \_\_\_\_\_
6. Number of cooperators \_\_\_\_\_; Acreage \_\_\_\_\_; Yield per acre (bushels) \_\_\_\_\_
7. Number of demonstration acres threshed for grain \_\_\_\_\_
8. Number of demonstration acres cut for hay \_\_\_\_\_
9. Average yield of cured hay per acre on demonstrations (tons) \_\_\_\_\_
10. Increase per acre of cured hay on demonstrations over ordinary methods, tons \_\_\_\_\_
11. Number of acres grazed off \_\_\_\_\_; Estimated value per acre \$ \_\_\_\_\_
12. Number of acres turned under for soil improvement \_\_\_\_\_
13. How many acres were treated for insect pests? \_\_\_\_\_
14. How many bushels of seed were treated for smut, rust, etc? \_\_\_\_\_
15. How many farmers have you induced to plant this crop for the first time? \_\_\_\_\_
16. Estimated total number of farmers in your territory who have been influenced to sow this crop since county agent's work started \_\_\_\_\_
17. What per cent is this of the total number of farmers in the county? \_\_\_\_\_

\*NOTE. UNDER REMARKS STATE THE NATURE AND RESULTS OF TREATMENT OF DISEASE FROM INSECT PESTS.  
USE OTHER SIDE OF SHEET FOR THIS.

**J. ERNEST DELP,**  
Emergency Demonstration Agent

**MARTINSVILLE, VIRGINIA.**

**HAY, FORAGE OR COVER CROPS.**

(NOTE: - This form to be used for such crops as Alfalfa, Grimes, Alsike, Red, Bur and Sweet Clovers, Lespedeza, Vetch, Vetch and Oats - Wheat or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy, Mixed Grasses and Clovers, Sudan, Johnson and other Grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.)

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage in this crop grown under improved methods or demonstrations \_\_\_\_\_
4. Average yield per acre on demonstrations \_\_\_\_\_ (tons of cured hay)
5. Number of acres cut for hay \_\_\_\_\_
6. Increased yield of demonstrations over ordinary methods \_\_\_\_\_ (tons cured hay)
7. Number of acres grazed off \_\_\_\_\_
8. Estimated value per acre of grazing \$ \_\_\_\_\_
9. Number of cooperators \_\_\_\_\_ Acreage \_\_\_\_\_ Yield per acre cured hay (tons) \_\_\_\_\_
10. How many acres of legumes in this class of crops were inoculated? \_\_\_\_\_
11. How many farmers ordered inoculating material through you from the Dept? \_\_\_\_\_
12. How many demonstration acres were turned under for soil improvement purposes? \_\_\_\_\_
13. Estimate total number of acres in county turned under by agent's advice \_\_\_\_\_
14. How many acres were sown this fall? \_\_\_\_\_
15. Estimate acreage grown in county before county agent's work started \_\_\_\_\_
16. What is your estimate of the increased acreage of this crop in the county as the result of the agent's influence? \_\_\_\_\_  
 \_\_\_\_\_ Give increase by year if possible.  
 First year's increase \_\_\_\_\_ Third year's increase \_\_\_\_\_  
 Second " " \_\_\_\_\_ Fourth " " \_\_\_\_\_

J. ERNEST DEMP,  
Emergency Demonstration Agt.

HAY, FORAGE OR COVER CROPS.

MARTINSVILLE, VIRGINIA.

(NOTE: - This form to be used for such crops as Alfalfa, Crimson, Alsike, Red, Bur and Sweet Clovers, Lespedeza, Vetch, Fetch and Oats - Wheat or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy, Mixed Grasses and Clovers, Sudan, Johnson and other Grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.)

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage in this crop grown under improved methods on demonstrations \_\_\_\_\_
4. Average yield per acre on demonstrations \_\_\_\_\_ (tons of cured hay)
5. Number of acres cut for hay \_\_\_\_\_
6. Increased yield of demonstrations over ordinary methods \_\_\_\_\_ (tons cured hay)
7. Number of acres grazed off \_\_\_\_\_
8. Estimated value per acre of grazing \$ \_\_\_\_\_
9. Number of cooperators \_\_\_\_\_ Acreage \_\_\_\_\_ Yield per acre cured hay (tons) \_\_\_\_\_
10. How many acres of legumes in this class of crops were inoculated? \_\_\_\_\_
11. How many farmers ordered inoculating material through you from the Dept? \_\_\_\_\_
12. How many demonstration acres were turned under for soil improvement purposes? \_\_\_\_\_
13. Estimate total number of acres in county turned under by agent's advice \_\_\_\_\_
14. How many acres were sown this fall? \_\_\_\_\_
15. Estimate acreage grown in county before county agent's work started \_\_\_\_\_
16. What is your estimate of the increased acreage of this crop in the county as the result of the agent's influence? \_\_\_\_\_  
 \_\_\_\_\_ Give increase by year if possible!  
 First year's increase \_\_\_\_\_ Third year's increase \_\_\_\_\_  
 Second " " \_\_\_\_\_ Fourth " " \_\_\_\_\_

**J. ERNEST DELP,**  
Emergency Demonstration Agent

**HAY, FORAGE OR COVER CROPS.**

**MARTINSVILLE, VIRGINIA.**

(NOTE: - This form to be used for such crops as Alfalfa, Crimson, Alsike, Red, Bur and Sweet Clovers, Lespedeza, Fetch, Fetch and Oats - Wheat or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy, Mixed Grasses and Clovers, Sudan, Johnson and other Grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.)

DEMONSTRATION.

ENTER HERE THE NAME OF CROP--SEPARATE SHEET FOR EACH.

1. Number of demonstrators 1
2. Number of demonstrators reporting
3. Total acreage in this crop grown under improved methods on demonstrations
4. Average yield per acre on demonstrations        (tons of cured hay)
5. Number of acres cut for hay
6. Increased yield of demonstrations over ordinary methods        (tons cured hay)
7. Number of acres grazed off
8. Estimated value per acre of grazing \$
9. Number of cooperators        Acreage        Yield per acre cured hay (tons)
10. How many acres of legumes in this class of crops were inoculated?
11. How many farmers ordered inoculating material through you from the Dept?
12. How many demonstration acres were turned under for soil improvement purposes?
13. Estimate total number of acres in county turned under by agent's advice
14. How many acres were sown this fall?
15. Estimate acreage grown in county before county agent's work started
16. What is your estimate of the increased acreage of this crop in the county as the result of the agent's influence?         

First year's increase <u>      </u> Second " " <u>      </u>	Give increase by year if possible. Third year's increase <u>      </u> Fourth " " <u>      </u>
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PLACE THE AGENT'S STAMP  
**J. ERNEST DELP,**  
 Emergency Demonstration Agt.  
 MARTINSVILLE, VIRGINIA.

**HAY, FORAGE OR COVER CROPS.**

(NOTE:— This form to be used for such crops as Alfalfa, Crimson, Alsike, Red, Bar and Sweet Clovers, Lespedeza, Vetch, Vetch and Oats - Wheat or Rye, Crimson Clover and Oats - Wheat or Rye, Timothy, Mixed Grasses and Clovers, Sudan, Johnson and other Grasses, Sorghum, Millet, etc. Any combination of these or other similar crops should be reported on this form, the name of the crop or combination to be entered in space below.)

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage in this crop grown under improved methods on demonstrations \_\_\_\_\_
4. Average yield per acre on demonstrations \_\_\_\_\_ (tons of cured hay)
5. Number of acres cut for hay \_\_\_\_\_
6. Increased yield of demonstrations over ordinary methods \_\_\_\_\_ (tons cured hay)
7. Number of acres grazed off \_\_\_\_\_
8. Estimated value per acre of grazing \$ \_\_\_\_\_
9. Number of cooperators \_\_\_\_\_ Acreage \_\_\_\_\_ Yield per acre cured hay (tons) \_\_\_\_\_
10. How many acres of legumes in this class of crops were inoculated? \_\_\_\_\_
11. How many farmers ordered inoculating material through you from the Dept? \_\_\_\_\_
12. How many demonstration acres were turned under for soil improvement purposes? \_\_\_\_\_
13. Estimate total number of acres in county turned under by agent's advice \_\_\_\_\_
14. How many acres were sown this fall? \_\_\_\_\_
15. Estimate acreage grown in county before county agent's work started \_\_\_\_\_
16. What is your estimate of the increased acreage of this crop in the county as the result of the agent's influence? \_\_\_\_\_  
 \_\_\_\_\_ Give increase by year if possible.  
 First year's increase \_\_\_\_\_ Third year's increase \_\_\_\_\_  
 Second " " \_\_\_\_\_ Fourth " " \_\_\_\_\_

**SUMMER LEGUMES.**  
(COWPEAS, SOY BEANS, VELVET BEANS, PEANUTS, ETC.)

**J. ERNEST DELP,**  
Emergency Demonstration Agent  
**MARTINSVILLE, VIRGINIA.**

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage of this crop grown under improved methods on demonstration farms \_\_\_\_\_
4. Average yield per acre on demonstrations -  
Seed (bushels) \_\_\_\_\_, Cured hay (tons) \_\_\_\_\_
5. Increased yield on demonstrations over ordinary methods -  
Seed (bushels) \_\_\_\_\_, Cured hay (tons) \_\_\_\_\_
6. Number of cooperators \_\_\_\_\_, Acreage \_\_\_\_\_, Yield per acre -  
Seed (bushels) \_\_\_\_\_, Cured hay (tons) \_\_\_\_\_
7. Total acreage of demonstrators and cooperators threshed for seed \_\_\_\_\_
8. Total acreage of demonstrators and cooperators cut for hay \_\_\_\_\_
9. Number of acres grazed by \_\_\_\_\_, Estimated value per acre of grazing \$ \_\_\_\_\_
10. Total number of acres tamed under for soil improvement \_\_\_\_\_
11. Total number of acres inoculated \_\_\_\_\_ by Department cultures \_\_\_\_\_  
by inoculated soils \_\_\_\_\_
12. Give estimate of the number of acres in your territory which were planted to this crop due to your influence \_\_\_\_\_
13. If possible give the increase by years -  
First year's increase \_\_\_\_\_ acres Third year's increase \_\_\_\_\_ acres  
Second " " \_\_\_\_\_ acres Fourth " " \_\_\_\_\_ acres

(FOR ARRANGING INCIDENTS, SPECIAL REPORTS, ETC. USE OTHER SIDE AND ADDITIONAL SHEETS IF NECESSARY.)

**SUMMER LEGUMES.**  
(COWPEAS, SOY BEANS, VELVET BEANS, PEANUTS, ETC.)

**J. ERNEST DELP,**  
Emergency Demonstration Agent  
**MARTINSVILLE, VIRGINIA.**

\_\_\_\_\_ DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH.

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage of this crop grown under improved methods on demonstration farms \_\_\_\_\_
4. Average yield per acre on demonstrations -  
Seed (bushels) \_\_\_\_\_, Cured hay (tons) \_\_\_\_\_
5. Increased yield on demonstrations over ordinary methods -  
Seed (bushels) \_\_\_\_\_, Cured hay (tons) \_\_\_\_\_
6. Number of cooperators \_\_\_\_\_, Acreage \_\_\_\_\_, Yield per acre -  
Seed (bushels) \_\_\_\_\_, Cured hay (tons) \_\_\_\_\_
7. Total acreage of demonstrators and cooperators threshed for seed \_\_\_\_\_
8. Total acreage of demonstrators and cooperators cut for hay \_\_\_\_\_
9. Number of acres grazed off \_\_\_\_\_; Estimated value per acre of grazing \$ \_\_\_\_\_
10. Total number of acres turned under for soil improvement \_\_\_\_\_
11. Total number of acres inoculated \_\_\_\_\_ by Department cultures \_\_\_\_\_  
by inoculated soils \_\_\_\_\_
12. Give estimate of the number of acres in your territory which were planted to this crop due to your influence \_\_\_\_\_
13. If possible give the increase by years -  
First year's increase \_\_\_\_\_ acres Third year's increase \_\_\_\_\_ acres  
Second " " \_\_\_\_\_ acres Fourth " " \_\_\_\_\_ acres

(FOR HARVEST, INCIDENTS, SPECIAL REPORTS, ETC. SEE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

**SUMMER LEGUMES.**  
(COMPEAS, SOY BEANS, VELVET BEANS, PEANUTS, ETC.)

SPACE FOR AGENT'S SIGNATURE  
**J. ERREST DELP,**  
Emergency Demonstration Agent  
**MARTINSVILLE, VIRGINIA.**

DEMONSTRATION.

ENTER HERE THE NAME OF CROP - SEPARATE SHEET FOR EACH

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage of this crop grown under improved methods on demonstration farms \_\_\_\_\_
4. Average yield per acre on demonstrations -  
Seed (bushels) \_\_\_\_\_, Cured hay (tons) \_\_\_\_\_
5. Increased yield on demonstrations over ordinary methods -  
Seed (bushels) \_\_\_\_\_, Cured hay (tons) \_\_\_\_\_
6. Number of co-operators \_\_\_\_\_, Acreage \_\_\_\_\_, Yield per acre -  
Seed (bushels) \_\_\_\_\_, Cured hay (tons) \_\_\_\_\_
7. Total acreage of demonstrators and co-operators threshed for seed \_\_\_\_\_
8. Total acreage of demonstrators and co-operators cut for hay \_\_\_\_\_
9. Number of acres grazed off \_\_\_\_\_; Estimated value per acre of grazing \$ \_\_\_\_\_
10. Total number of acres tilled under for soil improvement \_\_\_\_\_
11. Total number of acres inoculated \_\_\_\_\_ by Department cultures \_\_\_\_\_  
by inoculated soils \_\_\_\_\_
12. Give estimate of the number of acres in your territory which were planted to this crop due to your influence \_\_\_\_\_
13. If possible give the increase by years -  
First year's increase \_\_\_\_\_ acres    Third year's increase \_\_\_\_\_ acres  
Second " " \_\_\_\_\_ acres    Fourth " " \_\_\_\_\_ acres

(FOR REBARKS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

C.S.W.S. NO. 220-2

**POTATOES.**

(SWEET OR IRISH)

SPACE FOR AGENT'S STAMP.

**J. ERNEST DELP,**  
Emergency Demonstration Agt.  
**MARTINSVILLE, VIRGINIA**

1. Number of demonstrators \_\_\_\_\_
2. Number of demonstrators reporting \_\_\_\_\_
3. Total acreage of potato demonstrations \_\_\_\_\_
4. Average yield per acre on demonstrations (bushels) \_\_\_\_\_
5. Estimate number of acres treated for diseases, insects and pests, due to your influence \_\_\_\_\_
6. Estimate number of acres worked by improved methods due to your advice \_\_\_\_\_
7. Estimate number of acres in potatoes when agent's work started \_\_\_\_\_ Now \_\_\_\_\_
8. Estimate number of acres increased due to county agent's work \_\_\_\_\_
9. How have you been able to assist in marketing the crops? \_\_\_\_\_

(FOR REMARKS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

## ORCHARDS.

SPACE FOR AGENT'S STAMP.

J. ERNEST DELP,  
Emergency Demonstration Agt.  
MARTINSVILLE, VIRGINIA.

1. Number of demonstration home orchards \_\_\_\_\_  
Kind: Apple \_\_\_\_\_ Peach \_\_\_\_\_ (etc.)
  2. Total number of trees in these demonstrations \_\_\_\_\_  
Give statement of results on reverse side.
  3. Number of orchards inspected \_\_\_\_\_ No. trees \_\_\_\_\_
  4. Number of orchards pruned due to your influence \_\_\_\_\_ No. trees \_\_\_\_\_
  5. Number of orchards sprayed due to your influence \_\_\_\_\_ No. trees \_\_\_\_\_
  6. Number of peach orchards wormed due to your influence \_\_\_\_\_ No. trees \_\_\_\_\_
  7. Number of orchards planted due to your influence \_\_\_\_\_ No. trees \_\_\_\_\_
- TOTAL \_\_\_\_\_
8. How many commercial orchards have you assisted in caring for? \_\_\_\_\_
  9. How many trees did you actually spray? \_\_\_\_\_, prune \_\_\_\_\_, worm \_\_\_\_\_
  10. Report of special campaigns, results, etc.

J. ERNEST DELP,  
Emergency Demonstration Agt.  
HARTINSVILLE, VIRGINIA.

**HORSES.**

1. Give number of pure blood stallions \_\_\_\_\_, and jacks \_\_\_\_\_, brought into the county this year due to your influence.
2. Give number of brood mares brought in due to your influence \_\_\_\_\_
3. Give number of demonstrations in feeding horses or mules \_\_\_\_\_
4. Give number of horses or mules in these demonstrations \_\_\_\_\_  
(Give results under "Remarks".)
5. Give number of horses or mules fed and cared for according to methods you have advocated \_\_\_\_\_
6. Give number of pure blood stallions in county when demonstration work started \_\_\_\_\_, Number now \_\_\_\_\_
7. Give number of pure blood jacks in county when demonstration work started \_\_\_\_\_, Number now \_\_\_\_\_

## DAIRY CATTLE.

SPACE FOR AGENT'S NAME

J. ERNEST DELP,  
Emergency Demonstration Agent  
MARTINSVILLE, VIRGINIA.

1. How many head of pure bred dairy stock have been brought into the county through your influence? Bulls \_\_\_\_\_, Cows or Heifers \_\_\_\_\_.
2. How many grade dairy cows have been brought into the county for breeding purposes through your influence? \_\_\_\_\_
3. How many cows have been tested at your instance to determine the profitable milk producers? \_\_\_\_\_
4. Do you carry or own a Babcock tester? \_\_\_\_\_
5. How many farmers have been induced to feed a better balanced ration to their stock? \_\_\_\_\_ How many head of stock so fed? \_\_\_\_\_  
(Give results under "Remarks")
6. How many demonstration in dairy work have you supervised? \_\_\_\_\_
7. How many cows in these demonstrations? \_\_\_\_\_ (Give results under "Remarks")
8. How many new creameries established this year due to your influence? \_\_\_\_\_
9. How many pure bred dairy bulls in the county when county agent work was started? \_\_\_\_\_ How many now? \_\_\_\_\_
10. How many pure bred dairy cows in the county when county agent work was started? \_\_\_\_\_ How many now? \_\_\_\_\_
11. How many new cream routes established this year due to the influence of the county agent's work? \_\_\_\_\_
12. How many cow testing associations established under your influence? \_\_\_\_\_
13. How many dairy breeders' " " " " " " \_\_\_\_\_

## BEEF CATTLE.

STATE OF VIRGINIA  
 J. ERNEST DELP,  
 Emergency Demonstration Agt.  
 MARTINSVILLE, VIRGINIA.

1. How many head of pure blood beef cattle have been brought in this year through your influence? Bulls 2, Cows or heifers \_\_\_\_\_
2. How many head of grade cows have been brought in for breeding purposes through your influence? \_\_\_\_\_
3. How many beef breeding herds were started, due to your influence? \_\_\_\_\_
4. How many head of feeding cattle have been brought in through your influence? \_\_\_\_\_
5. How many beef feeding demonstrations did you supervise? \_\_\_\_\_
6. How many cattle in these demonstrations? \_\_\_\_\_
7. On how many of these demonstrations were records kept? \_\_\_\_\_  
 (Give methods, dates and results in dollars, gains made, cost of gains, total profit, etc., under "Remarks")
8. Estimate the number of beef cattle cared for according to methods which you advocated.  
 Number of cattle where methods were wholly followed \_\_\_\_\_  
 " " " " " partially " \_\_\_\_\_  
 (Give results of these methods and special campaigns along beef cattle lines under "Remarks")
9. Number of beef cattle breeders' associations or clubs formed \_\_\_\_\_  
 Number of members \_\_\_\_\_
10. Number of pure blood beef bulls in county when demonstration work started 2; Number now 4
11. Number of pure blood beef cows in county when demonstration work started 0; Number now 0
12. Give increase in shipments of beef cattle from the county by years since demonstration work started; \_\_\_\_\_

Have been working on the beef cattle problem, and although this county is a tobacco county and has never been considered a livestock county, nevertheless a few farmers handle from 10 to 15 head each of "scrub" cattle for beef and I expect to encourage these men to purchase their calves elsewhere until we get some better blood into the county.

The idea as outlined by the County Agent has appealed to several farmers already, and but few have been reached or approached on the subject.

## DIPPING VATS.

SPACE FOR AGENT'S NAME

J. ERNEST DELP,  
Emergency Demonstration AGT,  
MARTINSVILLE, VIRGINIA.

1. How many dipping vats have been built through your influence this year? \_\_\_\_\_
2. How many have you helped to construct? \_\_\_\_\_
3. How many have you helped to fill with the solution? \_\_\_\_\_
4. For how many have you tested the solution? \_\_\_\_\_
5. Total number built in county by all forces during the year \_\_\_\_\_
6. Total number in the county at this time \_\_\_\_\_
7. Estimate the total number of cattle dipped during the year \_\_\_\_\_
8. Give yearly increase in vats in county \_\_\_\_\_
 

1st year's increase _____	3rd year's increase _____
2nd " " " _____	4th " " " _____



There is a very great shortage of hogs in this county, and I have been advocating "more hogs" for next year since I started work here, November 1st.

A number of farmers have shown their interest in hogs by asking me to wrk out a rotation pasture crop system for them for 1918.

## SHEEP AND GOATS

SPACE FOR REPORTER'S STAMP  
**J. ERNEST DELP**  
 Emergency Demonstration Agt.  
 MARTINSVILLE, VIRGINIA

## Sheep

## DEMONSTRATION

SPECIFY IF SHEEP OR GOATS - SEPARATE SHEET FOR EACH

- How many head of pure bred rams have been brought into the county through your influence? 1; How many ewes? \_\_\_\_\_
- How many grade ewes have been brought into the county for breeding purposes due to your work? 20
- How many flocks have been started? \_\_\_\_\_
- How many sheep feeding demonstrations did you supervise? \_\_\_\_\_
- How many sheep in these demonstrations? \_\_\_\_\_
- On how many of these demonstrations were records kept? \_\_\_\_\_  
 (Give statement of production in dollars, rate, amount and cost of gain, profit, etc., as attach hereto)
- Give results of grazing of crops in same manner as above.
- Number of farmers induced to grow grazing crops for sheep \_\_\_\_\_
- Estimated number of sheep fed or cared for according to methods which you advocated \_\_\_\_\_
- Number of pure blood rams in county when demonstration started 0, Nov 1
- " " " " sheep " " " " " " \_\_\_\_\_, Nov \_\_\_\_\_
- Give results of campaign for more sheep, eradication of dogs, etc., under "Remarks".
- Give increase in shipments of sheep from county by years since work started

(FOR REMARKS, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE, AND ADDITIONAL SHEETS IF NECESSARY.)

We will have to get rid of our dogs before we will be able to do very much in the sheep industry in Henry county. At present there are approximately 50 dogs to one sheep.

SPACE FOR AGENT'S STAMP.

J. ERNEST DELP,  
Emergency Demonstration Agt.  
MARTINSVILLE, VIRGINIA.

## POULTRY.

1. How many poultry demonstrations? \_\_\_\_\_
2. Number of each kind of poultry grown and cared for according to methods which you advocate.
 

Chickens _____	Turkeys _____
Ducks _____	Geese _____
Guineas _____	
3. On how many farms has poultry management been improved as a result of your work? \_\_\_\_\_ Number of birds on these farms \_\_\_\_\_
4. Do you give advice on poultry diseases? \_\_\_\_\_ (Give results under "Remarks")
5. How many farmers have you induced to produce non fertile eggs? \_\_\_\_\_
6. Give number of eggs produced \_\_\_\_\_; Average price (per doz.) \_\_\_\_\_¢
7. How many communities are raising same kind of poultry? \_\_\_\_\_
8. Are poultry products collected on cream routes? \_\_\_\_\_

**LIVE STOCK  
DISEASES AND PESTS.**

SPACE FOR AGENT'S STAMP  
**J. ERNEST DELP,**  
 Emergency Demonstration Agent  
 MARTINSVILLE, VIRGINIA.

1. How many head of stock have you or other extension workers induced farmers to have treated for diseases or pests?

Cattle treated for blackleg \_\_\_\_\_, anthrax or charbon \_\_\_\_\_,  
 " " " tuberculosis \_\_\_\_\_, ticks \_\_\_\_\_, lice \_\_\_\_\_,  
 " " " digestive and other troubles \_\_\_\_\_  
 (Give results under "Remarks")

Hogs treated for cholera (single treatment) \_\_\_\_\_,  
 " " " " (simultaneous treatment) \_\_\_\_\_,  
 " " " worms \_\_\_\_\_, lice \_\_\_\_\_, mange \_\_\_\_\_,  
 " " " digestive and other troubles \_\_\_\_\_  
 (Give results under "Remarks")

**Complete recovery in every case.**

Sheep treated for stomach worms \_\_\_\_\_, grubs \_\_\_\_\_, scab \_\_\_\_\_,  
 " " " ticks \_\_\_\_\_, Digestive and other \_\_\_\_\_  
 (Give results under "Remarks") troubles \_\_\_\_\_

Horses treated for spinal meningitis \_\_\_\_\_, distemper \_\_\_\_\_,  
 " " " digestive ailments \_\_\_\_\_, accidents \_\_\_\_\_,  
 " " " anthrax or charbon \_\_\_\_\_, other \_\_\_\_\_  
 (Give results under "Remarks") troubles \_\_\_\_\_

2. How many of the above did you actually treat or test? \_\_\_\_\_

Cattle: Blackleg \_\_\_\_\_, Anthrax or Charbon \_\_\_\_\_,  
 Tuberculosis \_\_\_\_\_  
 Hogs: Hog cholera \_\_\_\_\_  
 Horses: Anthrax or Charbon \_\_\_\_\_

3. Have you instruments for such treatments? \_\_\_\_\_

4. Give results of campaigns for eradication or control of diseases or pests.

5. Have you assisted in any way in the control of foot-and-mouth disease;  
 if so, how? \_\_\_\_\_

## FERTILIZER.

SPACE FOR AGENT'S SIGNATURE  
**J. ERNEST DELP,**  
 Emergency Demonstration Agent  
**MARTINSVILLE, VIRGINIA.**

1. How many farmers have you advised regarding proper use of fertilizer? \_\_\_\_\_
2. How many fertilizer demonstrations are the farmers conducting with you? \_\_\_\_\_
3. How much fertilizer used on such demonstrations? \_\_\_\_\_ (tons)
4. How many communities have you influenced to buy fertilizers cooperatively? \_\_\_\_\_

Quantity bought cooperatively - - - - (tons)

Value of fertilizer bought cooperatively - - \$ \_\_\_\_\_

Amount saved - - - - - \$ \_\_\_\_\_

5. Number of farmers home-mixing fertilizer on your advice \_\_\_\_\_
6. Estimated saving per ton to farmers \$ \_\_\_\_\_
7. Number of farmers who top-dressed crops with fertilizer at your suggestion \_\_\_\_\_

## MANURE.

J. ERNEST DEMP, STAMP  
 Emergency Demonstration Agent  
 MARTINSVILLE, VIRGINIA.

1. How many farmers have you induced to take better care of farm manure? \_\_\_\_\_
2. How many have provided manure sheds at your suggestion? \_\_\_\_\_
3. How many are composting farm manure and waste products? \_\_\_\_\_
4. How many manure spreaders are in the county? \_\_\_\_\_
5. How many have you helped to place? \_\_\_\_\_
6. How many farmers are using phosphate or other material for reinforcing farm manure? \_\_\_\_\_
7. Estimated quantity of farm manure now being saved in your territory \_\_\_\_\_ (tons).

on practically every farm I have visited have advised  
better care of manure.

FORM NO. 2257

SILOS.

SPACE FOR AGENT'S NAME

J. ERNEST DELP,  
Emergency Demonstration Agt.  
MARTINSVILLE, VIRGINIA.

1. How many silos built in county this year? 1
2. How many silos built as a result of your advice? \_\_\_\_\_
3. How many silos were in county when county agent's work was started? 11  
How many in county now? 11
4. Of the number of silos in county now there are:  
Tile \_\_\_\_\_, Cement \_\_\_\_\_, Stave \_\_\_\_\_, Stone \_\_\_\_\_, Other \_\_\_\_\_
5. Give growth in number of silos by years:  
First year 11 (1917)  
Second year \_\_\_\_\_ (19  )  
Third year \_\_\_\_\_ (19  )  
Fourth year \_\_\_\_\_ (19  )

Demonstration work was started in county November 1, 1917.

Just one silo was built in summer of 1917.

L I M E

SPACE FOR AGENT'S STAMP

J. ERNEST DELP,  
Emergency Demonstration Agt.  
MARTINSVILLE, VIRGINIA.

1. Number of farmers using lime due to your influence \_\_\_\_\_
  2. Quantity used due to your influence, \_\_\_\_\_ (tons)  
Burned lime \_\_\_\_\_ (tons), Limestone or its equivalent \_\_\_\_\_ (tons)
  3. Number of acres treated first year of demonstration work \_\_\_\_\_ (19\_\_)
  4. " " " " second " " " " \_\_\_\_\_ (19\_\_)
  5. " " " " third " " " " \_\_\_\_\_ (19\_\_)
  6. " " " " fourth " " " " \_\_\_\_\_ (19\_\_)
  7. " " " " fifth " " " " \_\_\_\_\_ (19\_\_)
- Total \_\_\_\_\_
8. Number of local sources of lime developed \_\_\_\_\_
  9. Number of lime crushers installed as a result of your work \_\_\_\_\_
  10. Number of lime kilns built as a result of your work \_\_\_\_\_

Have a number of farmers who will use lime in 1918, due to Agent's advice, etc. Reached county too late to get any used on wheat land.

## ORGANIZATION.

J. ERNEST DELP,  
Emergency Demonstration Agt  
MARTINSVILLE, VIRGINIA.

1. How many farmers' clubs have you assisted in organizing? \_\_\_\_\_
2. Give total membership of these clubs \_\_\_\_\_
3. Give the name and address of each club and state briefly the object of each.  
(Use other side if additional space is necessary)  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
4. Is there a central county organization composed of delegates from the local clubs? \_\_\_\_\_
5. Is there any central county organization supporting your work? Yes  
If so, what is it called? Board of Supervisors  
Who may be members of the central organization? Citizens of county.
6. What other organizations of farmers or business men cooperate with or support your work? Bankers and tobacco warehouse men cooperate.
7. State the quantity of each farm product bought or sold by these organizations and the approximate saving to the farmer \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
8. Have you attempted to keep a bulletin board in your office, listing things for sale and things wanted? \_\_\_\_\_

(FOR MESSAGES, INCIDENTS, SPECIAL REPORTS, ETC., USE OTHER SIDE AND ADDITIONAL SHEETS IF NECESSARY.)

**FARM AND FARMSTEAD  
IMPROVEMENTS.**

SPACE FOR AGENT'S STAMP  
**J. ERNEST DELP,**  
 Emergency Demonstration Agent  
**MARTINSVILLE, VIRGINIA.**

**THINGS DONE WITH AGENT'S ASSISTANCE AND ADVICE.**

1. Number of buildings erected \_\_\_\_\_
2. Number of farm buildings improved \_\_\_\_\_
3. Number of new building plans furnished \_\_\_\_\_
4. Number of farm buildings painted or whitewashed \_\_\_\_\_
5. Number of home water systems installed or improved \_\_\_\_\_
6. Number of home water systems in county before demonstration work started \_\_\_\_\_  
 Number now \_\_\_\_\_
7. Number of home lighting systems installed \_\_\_\_\_
8. Number of home lighting systems in county before demonstration  
 work started \_\_\_\_\_  
 Number now \_\_\_\_\_
9. Number of home grounds improved \_\_\_\_\_
10. Number of farm and home sanitary conditions improved \_\_\_\_\_
11. Number of homes screened against flies and mosquitoes \_\_\_\_\_  
 Number of fly traps installed \_\_\_\_\_
12. Number of sanitary privies erected \_\_\_\_\_
13. Number of telephone systems installed \_\_\_\_\_
14. Number of farmers furnished plans and induced to adopt a systematic rotation
15. Total acreage of such rotations \_\_\_\_\_
16. Crops commonly used in these rotations:

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17. Number of new pastures established \_\_\_\_\_
18. Number of old pastures renovated \_\_\_\_\_ Acreage \_\_\_\_\_
19. Number of drainage systems established in county \_\_\_\_\_
20. Number of farmers induced to drain all or part of their farms \_\_\_\_\_
21. Number of such acres drained - by tile \_\_\_\_\_ - by ditch \_\_\_\_\_
22. Number of farmers induced to remove stumps \_\_\_\_\_ Acreage \_\_\_\_\_
23. Number of farmers induced to terrace their sloping lands \_\_\_\_\_ Acreage \_\_\_\_\_
24. Number of home gardens planted or improved \_\_\_\_\_
25. Number of farmers induced to save surplus farm products for winter use \_\_\_\_\_
26. Number of road improving demonstrations assisted in \_\_\_\_\_
27. Number of miles of improved roads resulting therefrom \_\_\_\_\_
28. Number of farmers who planted cover crops to be turned under 10 approximately
29. Number of acres in each kind of cover crop:
- |                 |                   |
|-----------------|-------------------|
| Crop <u>Rye</u> | Acreage <u>53</u> |
| Crop _____      | Acreage _____     |
| Crop _____      | Acreage _____     |
| Crop _____      | Acreage _____     |
30. Number of new implements and tools bought:
- |                              |                    |                        |
|------------------------------|--------------------|------------------------|
| Binders _____                | Mowers _____       | Hay rakes _____        |
| Hay presses _____            | Grain drills _____ | Ensilage cutters _____ |
| Gas engines _____            | Disk harrows _____ | Cream separators _____ |
| Cultivators: two horse _____ | one horse _____    | Small tools _____      |
| Spraying machines _____      | Etc. _____         | _____                  |

## ORGANIZATION.

REPORT FOR AGENT'S YEAR  
**J. ERNEST DELP,**  
 Emergency Demonstration Agt.  
**MARTINSVILLE, VIRGINIA.**

1. Number of visits by agent to	DEMONSTRATIONS	_____
	COOPERATIONS	_____
	OTHER FARMERS	<u>75</u>
	COUNCILS MEN	_____
	GOVS. & SINGLE CLUB MEMBERS	_____
2. Number of miles traveled	(Railroad	<u>808</u>
	(Team	_____
	(Otherwise	<u>1000</u> Total <u>1808</u>
3. Calls on agent relative to work at office or home	(Personal	<u>10</u>
	(Telephone	_____
4. Number of farmers' meetings held under auspices of agent or Extension Division		_____
5. How many meetings of all kinds did you address?		<u>32</u>
6. Total attendance at such meetings (approximate)		<u>600</u>
7. How many field meetings held by you?		_____
8. Total attendance at these meetings		_____
9. What per cent of time spent at office work?	<u>16 2/3</u> NOW	CORRESPONDENCE <u>87</u>
	DIVIDED	CONFERENCE <u>47</u>
		LIBELLANOUS <u>87</u>
10. What per cent of time spent in field work?	<u>83</u>	(SUPERVISING REG. GEN. _____
		(OTHER FARM VISITS _____
	NOW	(AT MEETINGS _____
	DIVIDED	(REPORTS IN SHORT _____
		(HOUSE WORK _____
		(ORGANIZATION _____
11. Number of official letters written	<u>110</u>	
12. Number of articles relating to your work prepared for publication		<u>4</u>
13. Number of circular letters prepared by you and sent out (Give list and copy of each if possible)		_____
14. Number of bulletins or circulars of U. S. Department of Agriculture distributed	<u>Circulars</u>	<u>50</u>
15. Number of bulletins or circulars from State, College or State Department of Agriculture distributed		_____
16. Number of visits to schools relating to work		<u>25</u>

17. In how many schools did you assist in outlining an agricultural course? \_\_\_\_\_
18. How many Extension schools or short courses did you assist in? \_\_\_\_\_
19. Total attendance at these schools \_\_\_\_\_
20. Total number of days you were engaged in these schools \_\_\_\_\_
21. Number of farmers who attended short courses at college as a result of your effort \_\_\_\_\_
22. Number of boys attending Agricultural or other schools or colleges as result of club work \_\_\_\_\_
23. How many girls attended industrial or other schools as result of girls' club work? \_\_\_\_\_
24. How many times have you been visited by specialists from college or the Department? \_\_\_\_\_ 3
25. Was there a county fair held in your county? No
26. How many demonstrators, cooperators and club members had exhibits? \_\_\_\_\_
27. How many prizes won? \_\_\_\_\_
28. How many demonstrations have you in truck or small fruit? \_\_\_\_\_
29. Were they successful from a financial standpoint? \_\_\_\_\_
30. How many farmers in your county are keeping cost records at your instance?  
Complete \_\_\_\_\_ Partial \_\_\_\_\_
31. How many farmers in your county are practicing fall plowing as result of county agent's work? \_\_\_\_\_
32. How many farmers are selecting seed? \_\_\_\_\_
33. How many farmers are growing any kind of improved seed for sale? \_\_\_\_\_
34. How many seed lots have been improved at your suggestion? \_\_\_\_\_
35. How many farmers in your county have been influenced to grow sugar cane or sorghum for syrup? \_\_\_\_\_

**EFFECT OF DEMONSTRATION  
WORK ON THE COMMUNITY AND  
HUMAN INTEREST FEATURES.**

**J. ERNEST DELP,  
Emergency Demonstration Agt.  
MARTINSVILLE, VIRGINIA.**

(The data called for on the other sheets are mostly statistics. The replies to the following questions are intended to furnish a basis upon which to make an estimate of the general effect of the demonstration work on the individual and the community. The agent should not restrict his general information to the questions asked, but should give any additional facts that will bring out prominently the good effects of the influence the agent's work has exerted over any individual or over the county in general. Each agent should give at least one human interest story. It would be much better if such stories could take up the work with the individual and follow it through for several years.)

**HOW MANY OF YOUR DEMONSTRATORS AND COOPERATORS ARE:**

1. Raising practically all their home supplies? \_\_\_\_\_
2. Have opened new bank accounts since beginning demonstration work? \_\_\_\_\_
3. Have increased their bank deposits since beginning demonstration work? \_\_\_\_\_
4. Own their farms? \_\_\_\_\_
5. Have mortgages on their farms? \_\_\_\_\_
6. Have paid off their mortgages since beginning demonstration work? \_\_\_\_\_
7. Trading on a cash basis since beginning demonstration work? \_\_\_\_\_
8. Do the bankers and merchants favor demonstration farmers in placing business, such as in the loaning of money and extension of credit? \_\_\_\_\_

If so, give examples. \_\_\_\_\_

**WHAT PER CENT OF YOUR DEMONSTRATORS AND FARMERS ARE:**

9. Decreasing their indebtedness along various lines? \_\_\_\_\_
10. Showing increased interest in agricultural meetings? \_\_\_\_\_

11. Showing a desire to study their farm business and progress? \_\_\_\_\_
12. What additional industries have been established in your territory since demonstration work was begun? \_\_\_\_\_
13. What other signs of progress are apparent as a direct, or indirect, result of demonstration and extension work? \_\_\_\_\_
14. In how many instances among your demonstrators and cooperators have labor saving devices for the home been installed? \_\_\_\_\_
15. Name some of the more noticeable effects on the farmers' home and family, of his greater earning power due to better methods; such as increased opportunities for social intercourse, amusements, entertainments, greater contentment with farm life, increased interest in church work, etc. Give instances:  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

BOYS' AND GIRLS' CLUBS.

SPACE FOR AGENT'S SIGNATURE  
**J. ERNEST DELP,**  
 Emergency Demonstration Agent  
**MARTINSVILLE, VIRGINIA.**

How long has the Club Work been in your county? \_\_\_\_\_

List the various kinds of clubs organized, and state the enrollment in each, number reporting, average yield, number and value of prizes.

KIND OF CLUB	ENROLLMENT	NO. REPORTING	AVERAGE YIELD	NO. OF PRIZES	VALUE OF PRIZES
Corn Club	_____	_____	_____	_____	\$ _____
_____	_____	_____	_____	_____	\$ _____
_____	_____	_____	_____	_____	\$ _____
_____	_____	_____	_____	_____	\$ _____
_____	_____	_____	_____	_____	\$ _____
_____	_____	_____	_____	_____	\$ _____
_____	_____	_____	_____	_____	\$ _____
_____	_____	_____	_____	_____	\$ _____
_____	_____	_____	_____	_____	\$ _____
_____	_____	_____	_____	_____	\$ _____

Have been working hard on my Corn Club. About 150 boys have already expressed a desire to join and I have not visited half of the schools yet. Have not enrolled these boys due to the shortage of enrollment cards at Blacksburg.

Was appointed Emergency Farm Demonstration Agent September 17, 1917,  
but was not assigned to Henry County until November 1, 1917.

Signed

J. Ernest Delp,  
Emergency Demonstration Agent