

1 **DECISION SUPPORT FOR CIVIL ENGINEERING STUDENTS:**  
2 **AN ANALYSIS OF ALUMNI CAREER PATHS**

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31 **ABSTRACT**

32 Undergraduate students in engineering face many important decisions in the last two years of  
33 their degree program that impact long-term career choices, such as specialization area, career  
34 role of interest, and whether to apply to graduate school. Unfortunately, uninformed decisions  
35 can lead to missed opportunities as well as potentially the student leaving STEM due to choosing  
36 a specialization that is not well-aligned with their interests. This survey-based study assists  
37 students by analyzing the personality types, demographics, and career paths of 567 alumni that  
38 have earned an undergraduate degree in Civil and Environmental Engineering and are no longer  
39 enrolled in a university. Study findings include that certain demographics, personality types, and  
40 job preferences are significant predictors of the final outcome of an alumni's career when  
41 choosing between the different technical areas within Civil and Environmental Engineering and  
42 professional roles. Family history of having an engineer in the immediate family did not prove  
43 to be a significant factor in these decisions. Also, little significance was found between the data  
44 captured in the survey with whether or not someone would go on to earn a graduate degree in  
45 CEE. Given where significant relationships were found, it is recommended that future studies  
46 focus on testing additional personality types (e.g. is enthusiastic) and job traits (e.g. likes a desk  
47 job) in order to provide even greater distinctions between the technical areas and roles.

## 48 INTRODUCTION

49 To remain internationally competitive and account for evolving workforce needs, there has been  
50 a focus to promote STEM (science, technology, engineering, and mathematics) education and  
51 make it more accessible in the United States, even at an early age (1). Student recruitment for  
52 these fields has been of upmost focus in the education system as the Bureau of Labor Statistics  
53 found a 10.5% growth in the number of STEM occupations from 2009-2015 compared to 5.2%  
54 growth of non-STEM occupations (2). Professionals in STEM fields are also expected to be  
55 highly competitive for non-STEM openings due to their critical-thinking, analysis, and problem-  
56 solving skills with recent findings showing a "... deeper understanding of STEM is tied to a more  
57 productive overall workforce — not just STEM industries" (3).

58 In order to evaluate the success of STEM education outreach, current literature has  
59 predominately evaluated factors that affect recruitment (e.g. 4), persistence (e.g. 5), and attrition  
60 (e.g. 6). These studies analyze not only the rates, but also how equitable the rates are among  
61 different groups, for example as with respect to gender, race, or income. While these findings  
62 help realign future investment strategies from a government standpoint, these findings are not as  
63 useful from a student's perspective. That is, these results become diagnostic tests, informing  
64 students how more or less likely they are to succeed in STEM given characteristics about  
65 themselves. To minimize attrition rates, students arguably would benefit more from a  
66 prescriptive study. That is, given a student's history and characteristics, where in engineering  
67 would they be predicted to have a career best aligned with their interests? In which STEM field  
68 do alumni in the workforce most similar to them end up?

69 A prescriptive study benefits students in several ways. First, it could help students  
70 dealing with career indecisiveness. As stated in Cantrell and Ewing-Taylor (7), "when  
71 adolescents explore their own traits along with the characteristics of career options they are  
72 considering, they tend to avoid problems later on such as career indecision or prematurely  
73 making a poorly founded career decision." This indecisiveness can be especially costly if it  
74 occurs later on in a college student's degree program (e.g. the last two years) when they face  
75 questions about which area to specialize in within the major and whether or not to pursue a  
76 graduate degree before entering the workforce. Second, this type of study would recommend an  
77 alternative STEM field for students to try before changing to a non-STEM major, therefore  
78 potentially reducing the attrition rate. Third, a study based on alumni that have worked several  
79 years in the field could help indicate which area a student may have a long-term career with a  
80 reduced chance of burnout. For example, previous studies in the medical field have found that  
81 "although the causes of burnout are multifactorial, individual characteristics play an important  
82 role" (8).

83 The purpose of this study is to provide current undergraduate students specifically in  
84 Civil and Environmental Engineering (CEE) with decision support during their undergraduate  
85 careers. CEE degree programs typically encourage students to specialize through required  
86 technical electives in their junior and senior years. These specialization decisions for CEE  
87 majors are complex as it is known to be a very diverse field, training students in anything from  
88 designing concrete with a specific strength to forecasting multimodal demand in ten years.  
89 Therefore, this study analyzes career paths of CEE alumni to provide guidance to current  
90 students in the final years of pursuing their undergraduate degrees in the field. This study was  
91 motivated by evident indecisiveness of students enrolled in 3000- and 4000-level courses taught  
92 by the authors.

93

## 94 **METHODOLOGY**

95 Using the online survey software Qualtrics®, CEE alumni were questioned on their  
 96 demographics, family and educational background, and personality traits. The survey  
 97 solicitation was distributed via email to Virginia Tech's CEE alumni as well as posted to the  
 98 group's social media page. The alumni were allowed to forward the survey link to other  
 99 professionals in their network that also met the study's two inclusion criteria: 1) must have  
 100 earned an undergraduate CEE degree, 2) cannot currently be enrolled at a university. The second  
 101 criterion prevents current CEE graduate students from participating as the goal of this study was  
 102 to analyze the professional careers and permanent placement of those with an undergraduate  
 103 degree in CEE. In addition, the authors reached out to contacts at private companies to  
 104 specifically ask that the survey be sent to all graduates with Civil Engineering degrees, not just  
 105 from Virginia Tech.

106 Table 1 lists the information collected from each respondent. The survey first asked  
 107 alumni questions that current undergraduate CEE students could answer about themselves.  
 108 These predictor variables included demographic information, personality type tested through  
 109 likert scale questions, and a description of the circumstances at the beginning of their  
 110 undergraduate degree program. For example, at what age did the alumni begin their  
 111 undergraduate CEE degree and even was either their mother, father, or any immediate family  
 112 member working in the engineering field at the time of their admittance to the CEE degree  
 113 program. Alumni were then asked about their current careers to provide the dependent variables,  
 114 such as the technical area in CEE they currently work in, what job role they have, and whether  
 115 they completed a graduate-level CEE degree after completing their undergraduate studies.  
 116 Alumni were also asked questions about their preferred career in order to indicate if their current  
 117 career matches their interests.

118  
 119 **TABLE 1 Information captured in survey**

120

Category	Variable
Demographics	Ethnicity
	Gender (Female=0, Male=1)
Status at start of undergraduate CEE degree	Father engineer (No=0, Yes=1)
	Mother engineer (No=0, Yes=1)
	Engineer in family (No=0, Yes=1)
	Country of citizenship
	In/out state status
	Year
Personality statements using the likert scale (0= Disagree, 1= Neutral, 2= Agree)	Age
	I like to take risks
	I prefer to work alone over working in groups
	I prefer a desk job over working out in the field
	I tend to procrastinate
	I work well under pressure
	I am enthusiastic
	I am a critical thinker
	I am dependable
	I am anxious
	I am open to new experiences
	I am reserved, quiet
	I am sympathetic, warm
	I am disorganized

	I am calm
Earned CEE degree information	Undergraduate CEE degree university Highest CEE degree obtained
Current career	Current technical area (e.g. structures, geotechnical, etc.). Select up to 2. Current role (e.g. managing, practice/design, etc.). Select up to 2.
Preferred career	Preferred technical area (e.g. structures, geotechnical, etc.). Select up to 2. Preferred role (e.g. managing, practice/design, etc.). Select up to 2. I believe my current job fits my interests. Uses likert scale.

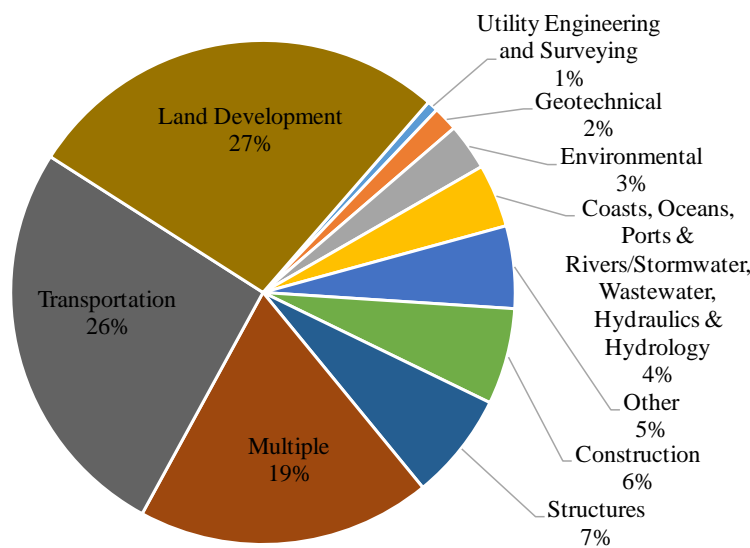
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122 **DATA**

123 The survey was fully completed by a total of 567 Civil Engineering alumni. The majority of  
 124 responses were received from Virginia Tech alumni (52.2%) due to the alumni association  
 125 solicitation channel. Responses from other universities were possible by Virginia Tech alumni  
 126 forwarding the online survey link to their professional network that met the survey criteria. The  
 127 second most common university was Texas A&M with 3.6% of respondents.

128 Of the respondents, 68.4% were male. The ethnical affiliations of respondents were  
 129 87.8% white, 5.6% hispanic, 4.2% asian, and 1.4% black/African American. This means that the  
 130 study oversampled females and whites, which in 2015 were 24.2% and 66.8% of bachelor's  
 131 degrees in CEE, respectively (9). At the start of their undergraduate CEE degree, 97.5% of  
 132 respondents were U.S. citizens, 91.7% were between the ages of 17-19 years old, 68.8% were  
 133 considered in-state at the university they attended. The majority of respondents were somewhat  
 134 new in their careers, where 69.5% began their undergraduate degree in CEE in 2000 or later.  
 135 The highest degree earned in CEE for respondents was 80.4%, 0.2%, 17.5%, and 1.9% for B.S.,  
 136 M.E. (Master's in Engineering with a CEE focus), M.S., and PhD, respectively.

137 Figure 1 presents the distribution of the careers reported by the alumni. The technical  
 138 areas were based on the divisions of the American Society of Civil Engineering (10). Alumni  
 139 that responded "other" cited careers in for example information technology, tax accounting, legal  
 140 services, finance, and facility management. Participants were allowed to select up to two  
 141 technical areas, where 19% of respondents selected two (i.e. "multiple"). It is important to note  
 142 that 93.8% of responses agreed that their current job fits their interests and 4.6% were neutral.  
 143

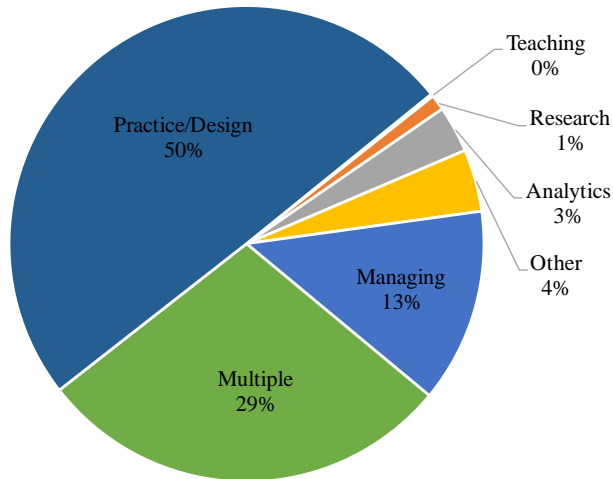


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145

146 **FIGURE 1 Current technical areas of study participants**

147 Figure 2 outlines the role each of the respondents fill at their current position. Half of  
 148 respondents were in the practice/design side of CEE followed by 29% who selected two roles.  
 149 Most teaching responses were coupled with another role, therefore putting the samples in the  
 150 multiple category. Also, these roles were not evenly distributed by the different technical areas  
 151 as earning a CEE degree opens up different opportunities in each area. For example, 74% of  
 152 respondents in construction cited having a managing-only role, but management was only 13%  
 153 of all 567 responses. Similarly, geotechnical, land development, structures, and transportation  
 154 had increased responses of practice/design.  
 155



156  
 157

158 **FIGURE 2 Current roles of study participants**

159

## 160 RESULTS

161 Table 2 shows the Spearman correlations between 18 of the variables collected in the survey,  
 162 also indicating which relationships are at least 95% significant. Spearman correlations were used  
 163 as many of the variables are likert scale responses (i.e. are ordinal) and this method should be  
 164 used when comparing variables that have "violations of normality, a non-linear relationship or  
 165 when ordinal variables are being used" (11). The highest correlation is between having a father  
 166 in engineering and having any immediate family member in engineering when starting one's  
 167 CEE undergraduate degree. This means that the majority of the time, when there was an  
 168 engineer in the family, it was the respondent's father. While most of the remaining variables are  
 169 not as highly correlated, those that are follow logical trends. For example, someone who is  
 170 reserved and quiet is more likely to want to work alone while those who claim to be enthusiastic  
 171 are more likely to prefer to work in a group setting. Likewise, respondents who agreed to being  
 172 calm were less likely to agree to being anxious. Also, those who work well under pressure are  
 173 more likely to agree to procrastination tendencies than those who do not work well under  
 174 pressure.

175 **TABLE 2 Correlations between respondent characteristics**

176

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	
1. Gender	1																		
2. Father engineer	-0.06	1																	
3. Mother engineer	-0.07	0.22*	1																
4. Engineer in family	-0.08	0.82*	0.31*	1															
5. Likes to take risks	0.08	-0.02	-0.00	-0.02	1														
6. Likes to work alone	0.09	0.06	-0.11*	0.03	-0.12*	1													
7. Likes desk job	-0.06	0.02	-0.04	0.03	-0.18*	-0.06	1												
8. Tends to procrastinate	0.07	0.09	0.04	0.09*	-0.03	0.02	-0.00	1											
9. Works well under pressure	0.07	0.01	0.05	0.02	0.18*	-0.06	0.02	0.15*	1										
10. Enthusiastic	-0.18*	0.01	0.06	0.04	0.14*	-0.21*	0.06	-0.00	0.07	1									
11. Is a critical thinker	0.02	0.03	-0.11*	0.02	0.09	-0.01	0.02	-0.05	0.09	0.06	1								
12. Is dependable	-0.07	-0.01	-0.12*	0.00	0.04	-0.02	0.08	-0.01	0.07	0.10*	-0.02	1							
13. Is anxious	-0.17*	0.10*	0.07	0.11*	-0.12*	0.05	0.08	0.07	-0.10*	-0.01	-0.14*	0.02	1						
14. Open to new experiences	-0.02	-0.10*	-0.01	-0.14*	0.21*	-0.18*	-0.15*	-0.06	0.04	0.13*	0.11*	0.03	-0.11*	1					
15. Is reserved/quiet	0.12*	0.04	-0.08	0.01	-0.29*	0.31*	0.07	-0.02	-0.02	-0.28*	0.03	-0.03	0.14*	-0.13*	1				
16. Is sympathetic/calm	-0.15*	0.08	0.02	0.13*	-0.05	-0.10*	-0.00	-0.01	-0.02	0.27*	0.04	0.05	0.16*	0.10*	0.01	1			
17. Is disorganized	0.06	0.08	0.03	0.12*	0.03	0.03	0.04	0.39*	0.00	0.01	-0.05	0.06	0.11*	-0.01	-0.04	0.01	1		
18. Is calm	0.19*	-0.03	-0.03	-0.05	0.03	0.02	-0.07	-0.08	0.05	-0.01	0.08	-0.03	-0.38*	0.11*	0.18*	0.08	-0.16*	1	

177 \*P-value &lt; 0.05

178

179 The survey responses were then tested for significance and odds ratios were defined  
180 between different cross-cuts of the data, comparing two variables at a time. For each  
181 comparison, the first variable was something that a current CEE student would know about  
182 themselves (e.g. gender, if their father or mother is an engineer, personality trait). The second  
183 variable would be something they would like to find out (e.g. technical area of interest, role of  
184 interest). Tests for significance were run multiple times to check the relationship between two  
185 variables. For example, Pearson chi-squared tests were used to indicate if the current technical  
186 area of alumni was significantly different by gender. The first test compared structures alumni to  
187 non-structures alumni by gender. The second test compared transportation alumni to non-  
188 transportation alumni by gender. The other technical areas were compared with gender using an  
189 identical set up. This goodness of fit test "measures how well the observed distribution of data  
190 fits with the distribution that is expected if the variables are independent" (12). Groups that  
191 significantly reject the independence assumption (i.e. there is no relationship between the two  
192 variables) with 95% confidence are further analyzed using odds ratios.

193 It is important to note that these comparison tests require at least 5 samples in each cell of  
194 the chi-square matrix (12), which some of the smaller groups did not meet at all times. The  
195 technical field of utility engineering and surveying only had 4 respondents, so all of its  
196 subgroups with gender had less than 5 samples. Therefore, technical areas and roles with less  
197 than 5% of the samples were not compared for significance as these groups consistently missed  
198 this minimum requirement for many of the tests. However, these observations were kept in the  
199 other analyses. That is, there is not a comparison of utility engineering and surveying with non-  
200 utility engineering and surveying, but the utility engineering and surveying observations are  
201 included in the other tests (e.g. transportation with non-transportation).

202 While the Pearson chi-squared test was used for many of the cross-cuts, it was not  
203 appropriate for testing significance in the responses to the likert scale personality questions. For  
204 those 14 questions, the Mann-Whitney (MW) non-parametric test, also known as the Wilcoxon  
205 rank-sum test, was used instead as it can account for ordinal responses to surveys when  
206 respondents are asked if they agree, are neutral, or disagree with the statement (13). The test  
207 used for each comparison is specified in the results section.

208

### 209 **Technical Area**

210 Table 3 shows how alumni survey responses correlated with their technical area of interest. The  
211 p-values from the statistical tests are shown where significant values at the 95% level are  
212 highlighted. The table footnotes contain the odds ratio statements attributed to these tests  
213 returning a significant p-value of 0.05 or lower. For example, when the Pearson chi-squared test  
214 was performed on transportation versus non-transportation alumni responses by gender, the test  
215 returned a 0.02 p-value. Using odds ratios on this significant relationship, it was found that  
216 females in the study's sample were 1.4 times or 40% more likely to go into transportation than  
217 males.

218 These findings suggest that gender and personality traits may be better predictors of the  
219 technical field a person ultimately works in than their background, such as their father's or  
220 mother's profession at the beginning of the undergraduate CEE degree. Even having an engineer  
221 in the immediate family at the beginning of one's CEE degree proved to be insignificant. The  
222 significance of personality trait impact on technical area is consistent with literature. Logue et  
223 al. (14) conducted a study on 164 business majors and found that "49% of the variance in major

224 satisfaction could be accounted for by a combination of vocational interest themes and  
225 personality traits."

226 The most distinct finding is that construction alumni have a strong preference of not  
227 wanting a desk job, whereas transportation is the most likely to want a desk job. The only other  
228 personality trait found to be significant was that transportation alumni tended to be more  
229 reserved/quiet while structures alumni were less reserved/quiet. The number of tests returning  
230 insignificant show how civil engineers share many of the same traits even though the technical  
231 areas are very diverse. However, the results highlight that transportation alumni may be the most  
232 unique, as three of the five significant results were with regard to comparing transportation  
233 verses non-transportation alumni.

234 It is also interesting that these findings overcome many limitations that university records  
235 would be unable to show when comparing technical area with gender. First, many universities  
236 do not have undergraduate students officially designate their technical track and only know that  
237 each student completed their degree program in CEE. Technical tracks are only recorded for  
238 graduate students. Second, this survey is able to find the ultimate placement of alumni which  
239 debatably is more valuable over the technical focus while pursuing their degree. A student can  
240 specialize in one technical area, but then work for several decades in a different technical area.  
241 This is common as several respondents working in land development commented in the survey  
242 they did not know that technical area in CEE existed until post-graduation. Also, as evident by  
243 the "other" category, not everyone uses their college degree in the traditional way, such as  
244 applying the analytical skills learned in CEE to the field of finance.

245

246 **TABLE 3 Chi-squared P-values and odds ratio statements for technical area**

247

	Statistical Test	Construction	Land Development	Multiple	Structures	Transportation
Gender	Pearson	0.13	0.85	0.38	0.91	0.02 <sup>a</sup>
Father engineer	Pearson	0.95	0.74	0.72	0.92	0.17
Mother engineer	Pearson	1.00	0.70	0.18	0.87	0.10
Engineer in family	Pearson	0.51	0.49	0.44	0.68	0.43
Likes to take risks	MW	0.06	0.73	0.58	0.17	0.76
Likes to work alone	MW	0.66	0.18	0.57	0.13	0.24
Likes desk job	MW	0.00 <sup>b</sup>	0.53	0.14	0.28	0.04 <sup>c</sup>
Tends to procrastinate	MW	0.34	0.23	0.19	0.59	0.19
Works well under pressure	MW	0.32	0.94	0.39	0.72	0.97
Enthusiastic	MW	0.30	0.60	0.21	0.91	0.95
Is a critical thinker	MW	0.48	0.31	0.68	0.92	0.71
Is dependable	MW	0.44	0.27	0.55	0.41	0.21
Is anxious	MW	0.27	0.15	0.37	0.55	0.11
Open to new experiences	MW	0.28	0.33	0.65	0.77	0.23
Is reserved/quiet	MW	0.23	0.48	0.98	0.01 <sup>d</sup>	0.05 <sup>e</sup>
Is sympathetic/calm	MW	0.32	0.86	0.39	0.60	0.11
Is disorganized	MW	0.09	0.80	0.50	0.28	0.91
Is calm	MW	0.14	0.83	0.34	0.98	0.58

<sup>a</sup> Females are 1.4 times more likely to be in transportation than males

<sup>b</sup> Non-construction alumni are 1.8 times more likely to like a desk job than those in construction

<sup>c</sup> Transportation alumni are 1.3 times more likely to like a desk job than those not in transportation

<sup>d</sup> Structures alumni are 1.6 times more likely to be reserved/quiet than those not in structures

<sup>e</sup> Transportation alumni are 1.2 times more likely to be reserved/quiet than those not in transportation

248

249 Respondents were then asked to select up to two characteristics that were important in  
 250 their career and gave them motivation to pursue it. If a respondent chose two, each was  
 251 weighted as half a vote within their technical area compared to if they had chosen one, it would  
 252 be weighted as a full vote. It seems that in general, CEE majors found the ability to grow and  
 253 gain new knowledge, challenging, making a difference, and high salary/financial gain to be  
 254 important aspects of their careers, potentially indicating that CEE majors have a competitive  
 255 nature. However, the ability to grow and gain new knowledge was more important to those in  
 256 structures and transportation while high salary and financial gain was more important to  
 257 construction and land development. The dynamics of each technical area's work schedule  
 258 seemed to be of less importance, such as flexible working hours and whether or not business  
 259 travel was required.

260 These results support current literature as well as reiterate the importance of basing  
 261 decision support on alumni careers and not on student enrollment. A previous study on freshman  
 262 engineering attrition found that students "having a strong belief that engineers are paid well and  
 263 that having an engineering degree helps ensure career security had a positive influence on the  
 264 outcome variable, possibly implying that students who leave in poor standing may be studying  
 265 engineering primarily for its financial rewards" (15). Had students been surveyed, it is  
 266 hypothesized that job security and salary would have had increased importance when compared  
 267 the responses of the alumni.  
 268

269 **TABLE 4 Important characteristics of career**  
 270

	Land				
	Construction	Development	Multiple	Structures	Transportation
Ability to grow and gain knowledge	20.0%	28.3%	26.5%	35.3%	30.0%
Ability to travel for business	2.0%	0.9%	3.0%	0.0%	1.4%
Challenging	22.0%	19.1%	13.9%	22.1%	14.5%
Flexible working hours	2.0%	5.7%	6.6%	8.8%	5.5%
Importance/authority/recognition	8.0%	3.0%	4.2%	2.9%	4.1%
Making a difference	20.0%	11.7%	22.3%	20.6%	22.3%
No business travel	2.0%	0.0%	0.6%	0.0%	0.5%
Predictable working hours	0.0%	2.6%	0.6%	1.5%	0.5%
High salary/financial gain	16.0%	17.8%	8.4%	4.4%	10.0%
Stability/job security	8.0%	10.9%	13.9%	4.4%	11.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%

271 Note: all greater than or equal to 15% are highlighted.  
 272

### 273 Role

274 Similar to technical area, alumni career roles were not well-predicted by immediate family  
 275 careers at the beginning of their CEE degree, as shown in Table 5. However, gender and  
 276 personality traits were significant. Also, a high portion of the significant comparisons occurred  
 277 with respect to those in the practice/design role, indicating that the traits of alumni in that role are  
 278 especially unique. When comparing Tables 3 and 5, more qualities were found to be  
 279 significantly different between the roles than between the technical areas. This suggests that  
 280 using questionnaires to support students in their decisions may provide more guidance when  
 281 recommending roles rather than technical area. Therefore, it would be beneficial for future  
 282 research to obtain larger samples of the excluded roles (analytics, research, teaching, other) so  
 283 that students can gain insight into the common characteristics in those groups.

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285  
286  
287

**TABLE 5 Chi-squared P-values and odds ratio statements for role**

	Statistical Test	Managing	Multiple	Practice/Design
Gender	Pearson	0.00 <sup>a</sup>	0.53	0.01 <sup>b</sup>
Father engineer	Pearson	0.64	0.60	0.44
Mother engineer	Pearson	0.11	0.80	0.15
Engineer in family	Pearson	0.51	0.11	0.45
Likes to take risks	MW	0.20	0.01 <sup>c</sup>	0.00 <sup>d</sup>
Likes to work alone	MW	0.56	0.32	0.09
Likes desk job	MW	0.03 <sup>e</sup>	0.87	0.08
Tends to procrastinate	MW	0.51	0.04 <sup>f</sup>	0.08
Works well under pressure	MW	0.36	0.40	0.13
Enthusiastic	MW	0.17	0.01 <sup>g</sup>	0.03 <sup>h</sup>
Is a critical thinker	MW	0.31	0.63	0.10
Is dependable	MW	0.24	0.68	0.75
Is anxious	MW	0.08	0.77	0.01 <sup>i</sup>
Open to new experiences	MW	0.18	0.46	0.84
Is reserved/quiet	MW	0.39	0.07	0.03 <sup>j</sup>
Is sympathetic/calm	MW	0.24	0.64	0.65
Is disorganized	MW	0.35	0.98	0.65
Is calm	MW	0.64	0.86	0.33

<sup>a</sup> Males are 2.7 times more likely to be in management than females

<sup>b</sup> Females are 1.3 times more likely to be in practice/design than males

<sup>c</sup> Multiple roles alumni are 1.3 times more likely to like to take risks than those not in multiple roles

<sup>d</sup> Non-practice/design alumni are 1.3 times more likely to like to take risks than those in practice/design

<sup>e</sup> Non-managing alumni are 1.7 times more likely to like a desk job than those in managing

<sup>f</sup> Multiple roles alumni are 1.4 times more likely to tend to procrastinate than those not in multiple roles

<sup>g</sup> Multiple roles alumni are 1.1 times more likely to be enthusiastic than those not in multiple roles

<sup>h</sup> Non-practice/design alumni are 1.1 times more likely to be enthusiastic than those in practice/design

<sup>i</sup> Practice/design alumni are 1.4 times more likely to be anxious than those not in practice/design

<sup>j</sup> Practice/design alumni are 1.4 times more likely to be reserved/quiet than those not in practice/design

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Table 6 presents the career characteristics important to each of the different job roles. All three roles found the ability to grow and gain knowledge as well as making a difference important in their careers. Those in managing had an increased rate of responding that high salary/financial gain was an important career aspect. This is correlated with findings from Table 4, where the majority of alumni in construction are in management. Therefore, salary is important to both construction and management. Given these associations, it is difficult to create well-defined cause-and-effect relationships because it is unknown what characteristics were important in picking one's technical area and what was important in one's role. For example, an alumnus might pick construction in order to gain knowledge and because it is challenging, then go into management for the increased salary. Due to this multi-stage decision-making, it is recommended that future research includes alumni interviews to get a more in-depth view of the decision process.

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**TABLE 6 Important characteristics of career**

	Managing	Multiple	Practice/Design
Ability to grow and gain knowledge	17.7%	25.8%	31.7%
Ability to travel for business	0.8%	2.5%	1.1%
Challenging	21.0%	20.3%	14.2%
Flexible working hours	3.2%	5.5%	7.1%
Importance/authority/recognition	6.5%	4.7%	3.4%
Making a difference	25.0%	22.5%	16.5%
No business travel	0.0%	0.0%	0.2%
Predictable working hours	0.0%	0.8%	1.8%
High salary/financial gain	15.3%	8.9%	13.1%
Stability/job security	10.5%	8.9%	10.8%
Total	100.0%	100.0%	100.0%

310 Note: all greater than or equal to 15% are highlighted.

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### 312 Degree Level

313 The last predictor analyzed was whether or not an alumni earned a graduate degree in CEE. This  
314 includes an M.S. or Ph.D. in CEE as well as a M.E. (Master's in Engineering) with a CEE focus.  
315 For this comparison, only samples that started their CEE undergraduate degree between 1995-  
316 2010 were included, a total of 291 samples. Had all 567 samples been included, the average age  
317 difference between those who did and did not earn a graduate degree was 8 years. The  
318 significant differences were then consistent with what was expected when comparing a younger  
319 group with an older group and not necessarily due to differences in earning a graduate degree in  
320 CEE. After for controlling for age by comparing samples in the 15-year range, the only  
321 distinguishable personality trait was that those who earn a graduate degree in CEE are  
322 significantly less likely to procrastinate. The likert scale responses to being dependable between  
323 the two groups returned a significant p-value, but the lack of diversity in answers resulted in too  
324 few observations in each category of the comparison.

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**TABLE 7 Chi-squared P-values and odds ratio statements for graduate school**

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	Statistical Test	Received CEE Graduate Degree
Gender	Pearson	0.85
Father engineer	Pearson	0.89
Mother engineer	Pearson	0.96
Engineer in family	Pearson	0.45
Likes to take risks	MW	0.34
Likes to work alone	MW	0.07
Likes desk job	MW	0.33
Tends to procrastinate	MW	0.02 <sup>a</sup>
Works well under pressure	MW	0.65
Enthusiastic	MW	0.99
Is a critical thinker	MW	0.85
Is dependable	MW	0.03 <sup>b</sup>
Is anxious	MW	0.89
Open to new experiences	MW	0.07

Is reserved/quiet	MW	0.43
Is sympathetic/calm	MW	0.52
Is disorganized	MW	0.67
Is calm	MW	0.97

<sup>a</sup> Alumni who do not have a CEE graduate degree are 1.5 times more likely to procrastinate than those who do have one.

<sup>b</sup> Does not meet the 5 observations minimum requirement for the statistical test.

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## 329 CONCLUSIONS AND FUTURE RESEARCH

330 This study provides supportive evidence that personality and gender can impact career decisions,  
 331 including technical area and role. The family history of having an engineer in the immediate  
 332 family at the beginning of one's studies was not found to be a significant predictor in alumni  
 333 careers. While there were significant differences in the types of alumni in each technical area  
 334 and role, overall the career goals were mostly consistent across the different group segments,  
 335 suggesting that career goals may help students pick CEE as their major, but not decisions later on  
 336 in their education. Another possibility is that, consistent with previous literature, students  
 337 pursuing a CEE degree with salary and job stability in mind are less likely to complete the  
 338 degree program requirements. Also, the data captured from the survey was not strong at  
 339 predicting whether someone would earn a graduate degree in CEE. While this study gives  
 340 guidance to students in terms of which technical area they should consider pursuing, it seems that  
 341 career role is most easily predicted as the characteristics of alumni in each role are more  
 342 distinguishable from one another.

343 Given where significance was found, it is recommended that future studies focus on  
 344 personality types (e.g. is enthusiastic) and job traits (e.g. desk job) by testing more than 14 of  
 345 these preferences. Future studies may benefit from already developed tests, such as the Myers-  
 346 Briggs Type Indicator to test for personality. Also, it is recommended to focus on traits that do  
 347 not have a negative connotation. For example, very few alumni disagreed or were neutral to  
 348 being a critical thinker, probably because not being a critical thinker is viewed negatively.  
 349 Conversely, there was great diversity in responses to if a desk job is preferred as there was not an  
 350 obvious right or wrong answer. Also, it is recommended for future studies to implement  
 351 methodologies that account for possible correlations between variables, such as regression or  
 352 interview-based. Otherwise, any technical area with a high portion of managers may be  
 353 incorrectly concluded to like a high salary as well. Lastly, while the survey was distributed to  
 354 many alumni outside of Virginia Tech, about half the responses were from Virginia Tech alumni.  
 355 Future research would benefit from teaming with other academic institutions or professional  
 356 organizations to obtain a more representative sample of graduates currently in industry. This  
 357 would highlight any university- or region-related impacts on the correlations as well as the  
 358 robustness of the overall study conclusions.

359

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