

(Project 4)

COOPERATIVE EXTENSION WORK IN AGRICULTURE  
AND HOME ECONOMICS

U. S. Department of Agriculture  
and State Agricultural Colleges  
Cooperating

States Relations Service  
Office of Extension Work  
Washington, D. C.

Due January 1 1923

RECEIVED  
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ANNUAL REPORT OF HOME DEMONSTRATION AGENT

of

Virginia  
County.

Statistics

County Home Demonstration Agent.

Date.

Post Office

State

Approved:

Nov 19<sup>th</sup> 1922  
Date.

Mrs. M. M. Davis  
State Home Demonstration Agent.

Approved and forwarded:

Nov 20<sup>th</sup> 1922  
Date.

J. P. Hitchman  
Director.

Form No. 753.

To the County Home Demonstration Agents:

It is very important to send in accurate and complete Annual Reports. The future success and support of the Home Demonstration Work depends upon your activities now. It will aid the cooperating authorities greatly to have adequate records of what has been done. The law requires such reports and the lawmakers are greatly interested in the development of all of the extension work.

The statistical part of the Home Demonstration Work has been simplified and condensed. It is hoped that it will be easier for you to make a full and graphic showing of the achievements of your women and girls. Of course it is not expected that every agent will be conducting demonstrations upon every phase of work every year. Do not hesitate, therefore, to have spaces blank where you have no work being done. On the other hand, it will be unjust to your demonstrators and club members to fail to report all of their real results.

Please note that all reports are to be in the offices of the State agents by January 1 of each year. This enables them to prepare their reports promptly and forward copies to the Washington office in the new year. It makes it possible to prepare reports in the United States Department of Agriculture in time for them to do the most possible good.

Do not wait until January 1 to send in your report if it is ready before that time. It should contain data to December 1. It is impossible to fully show the actual development in statistics. It is therefore suggested that you write a narrative report on separate sheets and attach same to this blank.

Send with the report a map of your county showing the number of demonstrators and cooperative agencies. It is suggested that on this map the data for girls' work be recorded in red ink, for women's work in black ink.

Write numbers of girl demonstrators in red and of women demonstrators in black, and if the demonstrators are in organized clubs enclose the figures in a circle of the corresponding color. For example: Demonstrators not in clubs, 1; demonstrators in organized clubs, ②. If both women and girls have organized clubs in one community have two circles with figures enclosed, one in black, one in red ink.

Indicate "community clubs" with a square in black ink, with membership numbers inside, as 30.

Indicate headquarters of county councils and other supporting organizations with stars, showing membership; e. g. ★

These are minimum suggestions for the map. Other details may well be reported in this graphic form, but it is expected that every agent will send at least a simple map showing the fundamental and essential data indicated.

I. ENROLLMENT AND MEMBERSHIP.

	<u>GIRLS.</u>	<u>WOMEN.</u>
Total enrollment of demonstrators in all lines of work .....	6261	2962
Total number demonstrators reporting .....	4427	1719
Total number of demonstrations in all lines of work .....	6261	2962
Total number of demonstrations reported .....	4540	1700
Total number of other people improving practices from success of demonstrators .....	4030	12314
Total number of clubs .....	365	69
Total enrollment in clubs .....	5971	1243
Total enrollment not in organized clubs .....	290	1719
Number of first year members .....	4624	542
Number of second year members .....	1243	524
Number of third year members .....	240	285
Number of fourth year members .....	93	79
More than four years .....	34	312

II. GARDEN, ORCHARD, GROVE, AND VINEYARD.

<u>GIRLS.</u>	<u>NUMBER.</u>	<u>WOMEN.</u>	<u>NUMBER.</u>
Number of communities in which demonstrations were conducted ...	92	Number of communities in which demonstrations were conducted ..	306
Total garden demonstrators enrolled .....	250	Total garden demonstrators ...	428
Number reporting .....	151	Number reporting .....	341
Number of other people improving practices from success of demonstrators .....	299	Number of other people improving practices from success of demonstrators .....	694
1/10 acre garden demonstrations .....	77	Home garden demonstrations .....	516
1/20 acre garden demonstrations ...	101	Market garden demonstrations ..	41
Smaller acreage demonstrations .....	27	Combination garden demonstrations .....	68
Winter garden demonstrations .....	26	Winter garden demonstrations .....	423
Perennial garden demonstrations ...	8	Perennial garden demonstrations .....	357
Flower garden demonstrations .....	217	Flower garden demonstrations ..	124

Demonstrators growing vegetables for  
 pods (beans, peas, etc.) .....

<u>GIRLS.</u>	<u>WOMEN.</u>
116	365
157	340
94	278
107	245

New vegetables:

Salsify  
Salsify prunella  
Orchard and Grove.

3	59
—	7

Number of communities in which demonstrations were conducted ...	—	12
Total number of demonstrators .....	—	16
Total number reporting .....	—	13
Number of other people improving practices from success of demonstrators .....	—	146
Number demonstrations with apples .....	—	3
Number demonstrations with peaches .....	—	1
Number of demonstrations with pears .....	—	—
Number demonstrations with citrus fruits .....	—	—
Number demonstrations with nut trees .....	—	2
Number demonstrations with other trees .....	—	—
Number demonstrations with combinations .....	—	1
Number trees per demonstrator .....	—	153

Vineyard and Small Fruit Demonstrations.	GIRLS	FUND.
Number of communities in which demonstrations were conducted ..	9	60
Total number of demonstrators .....	22	124
Number reporting .....	21	106
Number of other people improving practices from success of demonstrators .....	95	241
Number of demonstrations with muscadine grapes .....	2	6
Number demonstrations with other grapes .....	2	6
Number demonstrations with strawberries .....	19	78
Number demonstrations with dewberries .....	2	12
Number of demonstrations with blackberries .....	6	19
Number of demonstrations with raspberries .....	3	19
	—	—
	—	—

#### Fresh Vegetables.

Total yield in pounds .....	86,555	116,850
Total number pounds sold .....	21,945	14,362
Value .....	\$4,129.55	\$2,598.90
Total number of pounds used at home .....	29,612	71,226
Value .....	\$2,473.87	\$6,572.40
Total number pounds canned or preserved .....	13,481	40,250
Number of pounds seed saved .....	5,076	2,898

#### Fresh Fruits.

Total yield in pounds .....	4000	15,725
Total number pounds sold .....	1610	7125
Value .....	\$23.50	\$521.60
Total number pounds used at home .....	3653	7878
Value .....	\$350.00	\$709.00
Number pounds canned or preserved .....	2728	5225

#### Flowers.

Number of communities in which demonstrations were conducted ..	19	38
Number demonstrators .....	219	89
Number reporting .....	19	61
Number of other people improving practices from success of demonstrators .....	29	225
Number dozen sold .....	555	174
Value .....	\$57.00	\$97.48
Number dozen used at home .....	100	243
Number pounds seed saved .....	12	87
Number of demonstrations in growing -		
roses .....	19	21
carnations .....	2	19
chrysanthemums .....	24	70
dahlias .....	19	65
peonies .....	3	8
pansies .....	9	19
daisies .....		
other flowers .....	279	78

	<u>BOYS</u>	<u>WOMEN</u>
<u>Number of Garden Tools made and purchased.</u>		
Number of spraying outfits .....	<u>34</u>	<u>73</u>
Number of cold frames .....	<u>62</u>	<u>113</u>
Number of hotbeds .....	<u>54</u>	<u>84</u>

### III. VEGETABLES AND FRUITS CONSERVED.

Number of communities in which demonstrations were conducted ..	<u>165</u>	<u>200</u>
Number demonstrators enrolled in canning .....	<u>657</u>	<u>907</u>
Number reporting .....	<u>440</u>	<u>602</u>
Number of other people improving practices from success of demonstrators.....	<u>566</u>	<u>782</u>
Number quarts vegetables canned in tin.....	<u>82522</u>	<u>21790</u>
Number quarts vegetables canned in glass .....	<u>57227</u>	<u>6212</u>
Value of vegetables canned in tin and glass .....	<u>\$46740</u>	<u>\$45070</u>
Number quarts fruits canned in tin .....	<u>20</u>	<u>197</u>
Number quarts fruits canned in glass .....	<u>333360</u>	<u>792568</u>
Value of fruits canned in tin and glass .....	<u>\$47151</u>	<u>\$556135</u>
Number quarts canned fruits and vegetables sold .....	<u>982</u>	<u>2450</u>
Value of canned products sold .....	<u>\$4572</u>	<u>\$2496</u>
Number quarts fruit juices and syrups made .....	<u>822</u>	<u>2157</u>
Value of fruit juices and syrups made .....	<u>\$4710</u>	<u>\$151045</u>
Number quarts fruit juices and syrups sold .....	<u>2</u>	<u>25</u>
Value of fruit juices and syrups sold .....	<u>\$1200</u>	<u>\$1200</u>
Number quarts of jellies .....	<u>2126</u>	<u>7452</u>
Number quarts preserves, jams, marmalades, and fruit butters .....	<u>19586</u>	<u>23060</u>
Value of jellies, preserves, etc. ....	<u>\$5872</u>	<u>\$12200</u>
Number quarts sold of these products .....	<u>50</u>	<u>450</u>
Number pounds fruit paste, candied, and crystallized fruits made .....	<u>38</u>	<u>30</u>
Value of fruit paste, candied, and crystallized fruits made .....	<u>\$2150</u>	<u>\$500</u>
Number pounds fruit paste, candied, and crystallized fruits sold .....	<u>—</u>	<u>—</u>
Value fruit paste, candied, and crystallized fruits sold .....	<u>\$</u>	<u>\$</u>
Number quarts of vinegar made .....	<u>2094</u>	<u>2779</u>
Number quarts of catsup .....	<u>480</u>	<u>1790</u>
Number quarts of pickles .....	<u>4487</u>	<u>18293</u>
Number quarts of relishes .....	<u>435</u>	<u>1953</u>
Number quarts of chutneys .....	<u>122</u>	<u>857</u>
Value of vinegar, catsup, etc. made .....	<u>\$2241</u>	<u>\$17200</u>
Number quarts of vinegar, catsup, etc. sold .....	<u>—</u>	<u>500</u>
Value of vinegar, catsup, etc. sold .....	<u>\$</u>	<u>\$3300</u>
Number quarts of macedoines .....	<u>—</u>	<u>—</u>
Number quarts of soup mixtures .....	<u>1293</u>	<u>21525</u>
Value of macedoines .....	<u>\$4795</u>	<u>\$32400</u>
Number of quarts of macedoines, etc. sold .....	<u>—</u>	<u>—</u>
Value of macedoines, etc. sold .....	<u>\$</u>	<u>\$</u>

	GIRLS.	WOMEN.
Number demonstrators in drying .....	58	322
Number reporting .....	54	267
Number of other people improving practices from success of demonstrators .....	90	100
Number pounds dried vegetables .....	7016	5707
Value of vegetables dried .....	\$70.16	\$57.07
Number pounds dried fruit .....	1824	4541
Value of fruit dried .....	\$364.8	\$908.20
Number pounds dried products sold .....	500	591
Value of dried products sold .....	\$30.00	\$33.20
Number demonstrators in brining .....	16	298
Number reporting .....	16	281
Number of other people improving practices from success of demonstrators .....	50	320
Number quarts vegetables brined .....	285	1204
Value of vegetables brined .....	\$28.00	\$120.40
Number quarts fruit brined .....	—	—
Value of fruit brined .....	—	—
Number quarts brined products sold .....	—	—
Value of brined products sold .....	—	—
Number of demonstrators in storing .....	12	137
Number reporting .....	12	103
Number of other people improving practices from success of demonstrators .....	4	140
Number pounds vegetables stored (pits, cellars, etc.) .....	25275	42724
Value of vegetables stored .....	\$252.75	\$427.24
Number pounds fruits stored .....	2000	4000
Value of fruits stored .....	\$20.00	\$40.00
Total number pounds fruits and vegetables sold .....	3980	7750
Value of products sold .....	\$39.80	\$77.50

Equipment made or purchased.

Number canning outfits (all kinds) .....	43	73
Number of can sealers bought .....	6	15
Number driers .....	8	24
Number fly traps .....	14	163
Number jelly bags .....	68	153
Number jelly bag holders .....	3	12
Number packing paddles .....	16	48

IV. POULTRY.

Chickens.

Number of communities in which demonstrations were conducted .....	242	294
Total number of demonstrators enrolled .....	1167	816
Number reporting .....	757	677
Number of other people improving practices from success of demonstrators .....	1450	2505
Number purchasing standard bred eggs .....	854	456
Number dozen standard bred eggs purchased .....	2540	1874
Number using incubators .....	50	125
Number purchasing standard bred baby chicks .....	26	707
Number using brooders .....	85	184

	<u>GIRLS</u>	<u>WOMEN</u>
Number purchasing standard bred breeding stock .....	128	657
Number standard bred chickens purchased .....	1172	9287
Number using standard bred males to improve flock .....	204	1291
Total number standard-bred chickens raised .....	15540	27303
Number poultry houses built .....	205	181
Number poultry houses remodeled .....	119	235
Number raising feed for flock .....	402	2879
Number flocks culled .....	100	476
Total number in flocks culled .....	995	3071
Total number birds eliminated from flocks culled .....	1538	4100
Total egg production, in dozens .....	4782	35421
Number flocks producing infertile eggs .....	73	62
Number dozen eggs sold cooperatively .....	662	27180
Total amount gained by cooperative sales .....	\$97.25	\$462.16
Number of egg circles organized .....	—	3
Number dozen eggs used for hatching .....	2505	20234
Number Breeders' Associations .....	—	3
Number dozen eggs used at home .....	575	61245
Number dozen eggs sold (by individuals) .....	4094	28316
Number dozen eggs preserved in water glass .....	100	7257
Number standard-bred eggs sold for hatching purposes .....	1104	14748
Number standard-bred chickens sold for breeding purposes .....	200	1227
Total value of all chickens and products sold .....	\$267.68	\$1042.18
Total value of all chickens and products used at home .....	\$6374.10	\$5526.10
Total value of increase in flocks on hand .....	\$2162.01	\$1044.09

Turkeys, Ducks, Guineas, Geese

Number of communities in which demonstrations were conducted .....	5	130
Number demonstrators .....	7	77
Number demonstrators reporting .....	6	24
Number of other people improving practices from success of demonstrators .....	12	69
Number of turkeys raised .....	31	2196
Number turkeys sold .....	—	466
Number dozen eggs sold .....	—	10
Total value of turkey products .....	\$44.00	\$770.84
Number ducks raised .....	28	124
Number ducks sold .....	33	52
Number dozen eggs sold .....	44	—
Total value of duck products .....	\$32.20	\$71.30
Number guineas raised .....	—	3/3
Number guineas sold .....	—	12
Dozen eggs sold .....	—	—
Total value of guinea products .....	—	\$7.50
Number geese raised .....	—	—
Number geese sold .....	—	—
Number dozen eggs sold .....	—	—
Total value of goose products .....	—	—

Equipment made.

Number self-feeders .....	160	250
Number water fountains .....	111	216
Number candling lamps .....	8	25
Number egg carriers .....	43	163
Number of other equipment .....	207	207

## V. OTHER DEMONSTRATIONS.

	GIRLS	WOMEN
<u>Squabs, Rabbits, Fish Ponds, Bees.</u>		
Number of communities in which demonstrations were conducted	12	9
Number demonstrators	24	1
Number reporting	24	1
Number of other people improving practices from success of demonstrators	3	6
Number demonstrations with squabs	—	—
Number of squabs raised	—	—
Number of squabs used at home	—	—
Number of squabs sold	—	—
Value of squabs sold	\$ —	\$ —
Number demonstrations with rabbits	8	—
Number of rabbits raised	106	129
Number of rabbits used at home	21	84
Number of rabbits sold	85	45
Value of rabbits sold	\$ 70.50	\$ 23.50
Number demonstrations with fish ponds	—	1
Number of fish ponds in county	—	1
Number of new ponds stocked	—	—
Number pounds of fish used at home	—	400
Number pounds of fish sold	—	—
Value of fish sold	\$ —	\$ —
Number demonstrations with bees	31	21
Number of colonies raised	52	180
Number pounds of honey produced	16	—
Number pounds of honey sold	—	—
Value of honey sold	\$ —	\$ 50.00

Equipment.

Number of pigeon houses made or bought	8	10
Number of rabbit hutches made or bought	10	—
Number of improved bee hives made or bought	22	27
Number of veils made or bought	21	—
Number of smokers made or bought	9	—
Number of honey extractors made or bought	—	—

## VI. MEAT WORK

Number of communities in which demonstrations were conducted	9	34
Number demonstrators enrolled in meat work	11	278
Number reporting	11	245
Number of other people improving practices from success of demonstrators	10	124
Number pounds beef canned	212	1262
Number pounds veal canned	25	52
Number pounds pork canned	270	1025
Number pounds lamb and mutton canned	—	—
Number pounds meats with vegetables canned	18	200
Number pounds poultry, game, etc., canned	27	43
Number pounds poultry with vegetables canned	—	—
Number pounds fish, seafood, etc., canned	500	1,000
Number pounds fish with vegetables canned	—	—
Total value of canned meats, poultry, fish	\$ 1091.75	\$ 2567.00
Total number pounds canned meat products sold	—	—
Total value of canned meat products sold	\$ —	\$ 375
Number pounds corned beef	—	—

	<u>GIRLS</u>	<u>WOMEN</u>
Number pounds pork cured .....	—	252 789
Number pounds sausage made .....	—	7 385
Number pounds lard made .....	—	13 377
Number pounds headcheese, scrapple, pork loaf, or other pork products made under agent's direction ...	—	1 489
Total value of cured meats, lard and by-products .....	\$ —	\$3948 225
Number pounds cured meats, lard, etc., sold .....	—	118 38
Total value of cured meats, etc., sold .....	\$ —	\$2405 64
Number pounds soap made .....	100	26 70
Total value of soap made .....	\$15 00	\$16 70
Number pounds of soap sold .....	—	—
Total value of soap sold .....	\$ —	\$ —
<u>Equipment:</u>		
Number steam pressure canners purchased .....	1	18
Number sausage mills purchased .....	—	22
Number sets of scales purchased .....	23	24
Number meat cutting outfits .....	—	4

VII. MILK AND MILK PRODUCTS.

Number of communities in which demonstrations were conduct- ed .....	9	41
Number demonstrators enrolled .....	2	102
Number reporting .....	6	78
Number of other people improving practices from success of demonstrators .....	30	538
Number milk cows kept by demonstrators and club members ..	21	245
Number milk cows purchased through your influence .....	150	136
Number improving stock through agent's influence .....	6	23
Number demonstrators making butter .....	6	159
Number pounds reported made .....	350	2937
Number pounds reported sold .....	250	2415
Total value of butter sold .....	\$100 00	\$676 00
Number demonstrators making cottage cheese .....	6	27
Number pounds reported made .....	30	467
Number pounds reported sold .....	—	60
Total value of cottage cheese sold .....	\$ —	\$72 50
Number demonstrators making cheddar or other cheeses .....	—	5
Number pounds sold .....	—	5
Total value of cheddar cheese, etc., sold .....	\$ —	\$ —
Number of gallons of cream sold .....	—	1503
Value of cream sold .....	\$ —	\$560 80
Number of gallons sweet milk and buttermilk sold .....	—	\$5180 00
Value of milk sold .....	—	—
Number using more milk and milk products in the family diet ..	—	2232
Number of children benefited by increased use of milk .....	—	2916
Number county schools securing milk for school lunch .....	—	25
Number of children drinking milk at school .....	—	2130

Equipment made or purchased.

Sanitary milking pails	57	Stickers	9	Barrel churns	24
Dairy thermometers	96	Brushes	23	Separators	8
Butter workers	15	Paddles	26	Molds	30
Iceless refrigerators	3	Shotgun cans	40	Cheese presses	9
<i>Dish towels</i>	1				
<i>Sanitary butter wrapper</i>	10			<i>Sanitary Butter packages</i>	10

VIII. CEREAL PRODUCTS.

	GIRLS.	WOMEN
Number of communities in which demonstrations were conducted	163	30
Number demonstrators enrolled	1043	859
Number reporting	982	142
Number of other people improving practices from success of demonstrators	706	548
Number making yeast bread in home	407	826
Number of 1 pound loaves made (wheat)	514	367
Number of 1 pound loaves made (combination)	594	562
Number making quick or hot breads in the home	988	412
Number pounds wheat flour used in quick or hot bread	9227	1232
Number pounds combination flour used in quick or hot breads	506	3000
Number pounds corn meal used in home baking	1080	3240
Number pounds other flours used in making gans, cakes, brown breads, and waffles	225	1325
<hr/>		
Number pounds dried fruit, potatoes, and other material used in bread making	285	304
Number pounds flour used in pies, cakes, and waffles	1011	3294

Equipment made or purchased.

Number measuring cups	258	293
Number bread mixers	2	13
Number bread raisers	2	10
Number sponge boxes	12	16
Number spatulas	47	76
Number oven thermometers	4	25
Number bread boxes	37	136
Number cooling racks	21	16
<i>Bread pans</i>	228	20
<i>Sticks</i>	7	1
<i>Waffle iron</i>	1	4

IX. TEXTILE MATERIAL, FABRICS, STRAWS, BUSHES, SPLITS, PINE NEEDLES.

Number of communities in which demonstrations were conducted	236	39
Number demonstrators enrolled	2783	728
Number reporting	2014	393
Number of other people improving practices from success of demonstrators	1251	1139
Number caps made	530	10
Number aprons made	430	105
Number emblems made	81	—
Number sewing bags made	1864	1
Number towels made	1805	—
Number holders made	421	20
Number dresses made	595	399
Number other garments made	3296	556

	GIRLS	WOMEN
Number hats made .....	57	14
Number table sets made .....	41	52
Number curtains made .....	128	122
Number rugs made .....	59	65
Number dress forms made .....	21	167
Number garments remodeled .....	196	394
Number garments and other articles dyed .....	383	99
Amount saved by making, remodeling, and dying .....	\$11,807	\$10,170
Number baskets made .....	221	14
Number brushes made .....	2	—
Number brooms made .....	—	47
Value of baskets, brushes, brooms made .....	\$2705	\$135
Number of baskets, brushes, brooms sold .....	—	—
Value of baskets, brushes, brooms sold .....	\$2705	—
Number of quilts, coverlets, bedspreads made .....	70	162
Number of mattresses made or renewed .....	14	2
Value of quilts, etc. made .....	\$318.50	\$772.00

**X. HOUSE AND LAWN.**

Number of communities in which demonstrations were conducted .....	27	140
Number demonstrators .....	86	97
Number reporting .....	74	87
Number of other people improving practices from success of demonstrators .....	155	292
Number water systems installed .....	69	lighting systems 36
Number heating systems installed .....	14	septic tanks 18
Number kitchens improved by - screening .....	264	—
Improvement of floors .....	152	rearrangement of equipment 142
Improvements in other parts of house -		
floors .....	181	walls 199
sleeping porches .....	—	23
Club girls' rooms improved .....	22	living rooms improved 72
Number houses screened .....	84	fireless cookers 35
kitchen cabinets .....	44	woodboxes 128
wheel trays .....	—	14
flower boxes .....	103	sinks and drain boards 46
Number washing machines .....	30	ironers 10
ironing boards .....	—	58
other laundry equipment .....	21	—
Number houses repaired .....	102	remodeled 78
new houses built .....	—	24
Number improvements in farmstead - fences repaired .....	63	unsightly buildings repaired or removed 29
Number planting - trees .....	124	shrubs 173
flowers and vines .....	—	628
Number seeding lawns .....	46	number shade trees and shrubs planted 442

**XI. CONDUCT OF WORK.**

**A. Agent's Activities.**

Number demonstrations in methods given by agents in			
Plant propagation .....	346	Labor saving .....	266
Foultry .....	1036		
Food preservation .....	552	Dairy .....	64
Home improvement .....	372		
Food utilization (cooking, feeding, nutrition, etc.) .....	752		
Beautifying the farmstead .....	222	Clothing and handicraft .....	1566
Number of communities in your county .....	692		
<b>Field and Office.</b>			
Girls' club members visited .....	5560	Schools visited .....	2013
Home demonstrators visited .....	3893	Total homes visited .....	9343
Total demonstrators club meetings attended .....	7554		
Total attendance of club members at such meetings .....	75,335		

Other meetings attended 4185 total attendance 116672  
 Number days in field 5704 Number days in office 2515  
 Number consultations at office 8920  
 Number visits from district agent 285 from college or department  
 specialists 277  
 Letters written 46564 Bulletin distributed 26032  
 Miles traveled - by auto 73302 team 1455 rail 33608 walking 514

B. Leont's Aids.

<u>Drills and Camps</u>	<u>GIRLS.</u>	<u>WOMEN.</u>
Number drill meetings and camps held for instruction of club members and prize winners in your county .....	<u>20</u>	<u>7</u>
Total attendance .....	<u>664</u>	<u>390</u>
Total attendance from your county to district drill meetings and camps .....	<u>132</u>	<u>25</u>
Total attendance from your county to state drill meetings and camps .....	<u>222</u>	<u>8</u>

Markets.

Number demonstrators selling standard products .....	<u>113</u>	<u>101</u>
Number demonstrators who sell their products under the 4-H Brand .....	<u>58</u>	<u>-</u>
Number demonstrators who sell direct to consumers through parcel post or express .....	<u>17</u>	<u>68</u>
Number curb markets, booths, and exchanges established through influence of home demonstration agent .....	<u>2</u>	<u>1</u>
Number demonstrators who market cooperatively .....	<u>-</u>	<u>57</u>
Number cooperative marketing organizations .....	<u>-</u>	<u>3</u>
Total number of members .....	<u>-</u>	<u>59</u>
Total amount of business .....	<u>\$ -</u>	<u>\$946.16</u>
Amount saved .....	<u>\$ -</u>	<u>\$200.00</u>

Fairs and Exhibits.

Number community exhibits, fairs, and poultry shows held in the county .....	<u>93</u>	<u>56</u>
Number club members and demonstrators making exhibits .....	<u>1299</u>	<u>650</u>
Number receiving awards .....	<u>623</u>	<u>334</u>
Number of county fairs held .....	<u>-</u>	<u>-</u>
Number club members and demonstrators making exhibits .....	<u>1904</u>	<u>497</u>
Number making exhibits at district or State fair .....	<u>506</u>	<u>151</u>
Number receiving awards .....	<u>785</u>	<u>210</u>

Miscellaneous.

Total value of prizes including scholarships awarded to members of your club: \$ 8,134.23

Number club members attending high school and colleges on scholarships 17

Number club members paying part or all of school expenses from money earned in the club work 100

Number club members bank deposits 453

Number rest rooms established 2

Number of 4-H songs and yells taught to club members 744

Number reached in special campaigns and rallies 2853

Number community buildings erected for demonstration club purposes 1

Number schools (country) serving hot lunches through influence of demonstration work 33 Number of pupils attending same 4,627

Do you own a camera? 16 Can you obtain a stereopticon? all agents

Wilson

ANNUAL REPORT  
SOUTH WEST VIRGINIA DISTRICT  
Belle Barbo, District Agent,  
Dec. 1, 1921 - Nov. 30, 1922.

- No. visits to home demonstration agents 121
- No. consultations with home demonstration agents 132
- No. consultations with others 445
- No. visits to unorganized counties 14
- No. boards met 5
- No. appropriations secured: old 6 New 3
- No. schools visited 42 Attendance 3626
- No. clubs visited: girls 23 Attendance 609 Women's 14 Attendance 137
- No. other meetings attended 103 Attendance 13520
- No. meetings of all kinds addressed 112 Attendance 9109
- No. demonstrations given 65 Visited 101
- No. fairs attended 19 Judged 17
- No. letters written 1072
- No. bulletins distributed 422
- No. miles traveled: R.R. and street car 14452, Auto 4433 Foot 15, Total 18901

General History of Year's Work.

The first of the year I visited each agent, and assisted them in working out a plan of work for the year. While some have fallen short of carrying out their plans, I think as a whole my agents have more nearly followed their plans of work and measured up to them than ever before.

Considerable time has been given to lining up the people of the several counties preliminary to asking for appropriations. I am glad to say we have already had three new counties in this district to make appropriations, and

I hope before 1922 comes to a close we shall have two appropriations from counties that have been worked jointly this year.

After getting new counties, of course, I have had to spend some time in them, assisting the agents in becoming established. To my mind this is a very important part of a district agent's work. I believe fifty per cent of the success or failure of a new agent in a new county depends upon the district agent.

I have assisted in all counties with general meetings, demonstrations, etc. I have given sixty-six demonstrations in home made dress forms, use of steam pressure cooker, canning of fruits, vegetables, and meats, Jelly, preserves, pickle, bread, rug making, sewing, etc.

I assisted four agents with short courses for girls and one with a short course for women. I gave the most canning demonstrations at the state short course.

I assisted with Community Days in several of my counties.

Feeling that the fairs are "show windows" for our work, I urged my agents to make especial effort to have the Home Demonstration Department exceptionally good at each Fair. The agents cooperated nicely. In addition to the competitive exhibits we put on an educational exhibit at the Fairs, taking it from county to county in my district.

I am proud that two out of three of the counties in which Kitchen Improvement Contests have been conducted are in my district. I have assisted with these in every way possible, such as lining up the cooperation of the Chamber of Commerce and other organizations.

I assisted with the Milk for Health Week in Richmond, reaching in my talks 2456 people.

I assisted in getting up a Home Demonstration exhibit to be put on at the State Teachers' Conference.

Statistical Report of Eastern Virginia District - - 1922

Sylvia Slocum, District Agent.

Richmond, Virginia.

No. visits to home demonstration agents	_____	123
No. consultations with home demonstration agents	_____	161
No. consultations with others	_____	513
No. visits to unorganized counties	_____	8
No. boards met	_____	10
No. appropriations secured: Old	_____ 9, New	_____ 1
No. schools visited	_____ 75	Attendance _____ 11,855
No. clubs visited: Girls	_____ 38	Attendance _____ 8755
Women's	_____ 15	Attendance _____ 400
No. other meetings attended	_____ 221	Attendance _____ 37,066
No. meetings all kinds addressed	_____ 145	Attendance _____ 6,000
No. demonstrations given	_____ 41	Visited _____ 20
Fairs attended	_____ 18	Judged _____ 15
Letters written	_____	1359
Bulletins distributed	_____	190
Miles traveled: Rail	14,077	Auto 5,971 Total _____ 20,048

Report of Eastern Virginia District - - 1922

Sylvia E. Egan, District Agent,  
Richmond, Virginia.

During December 1921 I met with three boards of supervisors and one school board and secured appropriations in each case. Also made visits in the counties in the interests of home demonstration work. This took the time up to Christmas and between the holidays I met a prospective agent and did more visiting.

January. Nine counties were visited during the month. We had a very heavy fall of snow for this section so traveling was difficult. One very interesting meeting took the form of a luncheon in Norfolk County to which club leaders and interested citizens were invited. A steam pressure cooker demonstration was given in connection with a Community Day at Bay Side in Princess Anne County. The greater part of the time was spent helping the agents with 1922 plans. Two days were given to promotion work in Powhatan County. This was the first visit made with the idea of interesting the people in desiring a home demonstration agent. Our Mecklenburg agent resigned January 1st. Several visits were paid the county in the interest of securing another.

February was a month of terrible snows and roads in Eastern Virginia. I was able to visit the home demonstration clubs at Mergo in James City and Great Bridge in Norfolk Counties. Returned to Mecklenburg for conferences with Miss Hicks in regard to taking up the work in the county. Helped Miss Cooke in Brunswick with plans and new work.

In March the roads and weather improved. I had the pleasure of meeting and the school board in Goochland/the board of supervisors in James City Counties. Appropriations for home demonstration work were made in both instances. One week was spent in Richmond assisting with the Milk for Health Campaign. I met with the Fair Association in Powhatan and continued meeting the people. A dress form

demonstration was given in Princess Anne. Visits were made to five counties.

April. On April first an appropriation was secured from the board of supervisors in Powhatan County. Miss Montgomery assumed her duties as county home demonstration agent on the fifteenth. I attended the Henrico County Federation of Home Demonstration Clubs which met at the Y. W. C. A. in Richmond. Also made visits to several other counties for conferences, demonstrations, etc.

May. I visited three home demonstration clubs in Henrico County. Helped to give dress form demonstrations. Also gave a similar demonstration in Goochland. Visited sewing and millinery clubs in New Kent and James City Counties. Helped with canning and cooking demonstrations in Princess Anne and Norfolk Counties. Helped to still further establish the work in Powhatan by organizing an advisory council. Met with the school board in Mecklenburg County and secured the appropriation. I attended and assisted with several 4-H club rallies. Also visited the meeting of the State Federation of Women's Clubs and went to the V. P. I. Golden Jubilee.

June. During the first two days of the month the new agents in the district assembled in Richmond for some intensive training. The short courses began with the Norfolk-Princess Anne one at the Drivers Agricultural High School. I assisted with that and also the four County Short Course at Westhampton College. Those were wonderful days to both girls and agents. I attended the Community Day at Palmer Springs in Mecklenburg County. Also helped with a series of rally days in Dinwiddie County.

July. I went to Essex County for an interview with Miss Rutherford. Met with the Varina Home Demonstration Club of Henrico County. I assisted with the Petersburg District Short Course and also the one at Camp Wagon in Brunswick County. During the latter part of the month I spent some time in Norfolk helping Miss Rutherford get established. Went to West Point to interview several people in regard to home demonstration work. The Glorious Fourth was spent at the State

Farm in Gloucester County attending a community picnic. I went to William and Mary College to see a prospective agent and had the pleasure of meeting the home economics classes.

August. On July 31st, we started to Blacksburg with the boys and girls for the State Short Course. I assisted with the chaperoning of those from Eastern Virginia to and from Blacksburg, besides helping while there. This meeting was followed by the State Farmers' Institute and the joint agents meeting. Miss Massey came to James City County the first of the month. I spent several days with her attending meetings and helping with plans. It was my pleasure to attend the Farm Bureau picnic at Jamestown Island and the one at Ocean. Also I assisted with a steam pressure demonstration at the U. D. C. picnic in Powhatan.

September-October. With September the fairs began. During the two months of September and October I visited eighteen fairs and judged the exhibits at sixteen of them. These activities took me nearly across the State from East to West. I met three county teachers associations and attended the meeting of the Henrico Federation of Home Demonstration Clubs.

November. Miss Hagy began the work in Prince George County the first of this month. This makes the thirteenth county in the district. Here is hoping it will prove "lucky" instead of otherwise. I had the privilege of attending the meeting of the American Country Life Association in New York. Also several days in Richmond while the Educational Conference was in session. One week was spent visiting individuals in Henrico and Chesterfield Counties and in working on my annual report.

ANNUAL REPORT  
SOUTHWEST VIRGINIA DISTRICT  
Elizabeth Rossen, District Agent,  
November 30, 1922.

No. organized counties - - - - -	8
Total no. members - - - - -	1482
Total no. demonstration - - - - -	-1960 boys and girls: Sewing, Cooking, Canning, Garden, Poultry, Bee, Bread, and Room Improvement.
No. boys and girls attending State Short Course - - - - -	126
No. counties sending exhibits to State Fair - - - - -	5
No. counties having local fairs - - - - -	8
No. counties conducting community fairs - - - - -	1 (in 3 districts of county)
No. counties conducting all day rallies for clubs - - - - -	3
No. counties conducting all day county picnics - - - - -	3
No. counties conducting Extension Day at fairs - - - - -	1
No. counties conducting public demonstration of meals in cooking -	2
No. counties conducting short courses - - - - -	4
No. counties conducting local bread contests - - - - -	8
No. counties contesting in district bread contests - - - - -	7
No. counties winning prizes in district bread contests - - - - -	6
No. counties winning state championships in bread - - - - -	1
No. district bread judging contests held - - - - -	2
No. counties conducting poultry institutes - - - - -	2
No. counties conducting leaders' conference - - - - -	2
No. counties conducting apple campaigns for October - - - - -	2
Work with women and public at large:	
No. counties conducting rat campaigns - - - - -	3 (1 no.) (2 in 1 co.)
No. counties conducting dress form campaigns - - - - -	1

No. counties conducting steam pressure work - - - - -	4 (gen.)
No. counties conducting small fruit work - - - - -	3 (gen.)
No. counties conducting clothing work - - - - -	2 (gen.)
No. counties conducting kitchen improvement - - - - -	1 (3 mo. duration)
No. counties conducting lawn improvement - - - - -	1 (6 mo. time)
No. counties conducting institutes for women - - - - -	2 (2 days each)
No. counties conducting poultry culling campaign - - - - -	7 (1 wk. time)
No. counties entered egg laying contest - - - - -	4 (2 more admitted for 1923)
No. counties assisting in building or remodeling poultry houses -	6
No. counties with organized egg circles - - - - -	1
No. counties organizing leaders for special poultry campaign - -	1
No. counties organizing county associations to assist the agent with demonstration work - - - - -	2
No. counties doing special feed work with local leaders - - - -	1
No. counties doing regular publicity work - - - - -	5
No. counties doing part time publicity work - - - - -	3
No. counties reporting every week - average - - - - -	4

With the exception of Wythe County, all the other seven counties have either held intensive poultry culling campaigns or conducted demonstrations in connection with the regular work. Some reports from local agents are splendid. In Roanoke County a leaders' conference was held on September 16th with 19 people present representing 7 communities in the county. Special instructions were given in calling, after which each leader promised to hold a community culling demonstration and make reports on the same. A number of the leaders not only held the demonstrations as promised, but assisted the agent in other sections by giving demonstrations, publicity, and promoting the work in general. A detailed report has been sent from that county of the above not only showing the work of the Agent but of the chairman and results to date. It is now our plan

to call another meeting of this group of 19 in January or early February to further the cause by waging an early hatching campaign.

Other counties have had splendid campaigns, but this one is more outstanding because of the support and cooperation of this group of local leaders.

While only one county held a paper dress form campaign, the other counties have made a great many. Halifax has made about 27 in all, though about 15 were made during the week of the campaign.

Another outstanding piece of work conducted by a county was the kitchen improvement contest in Wythe County. (See county agent's report for same.) This is spreading far and wide in other States as well as in Virginia. While I did not assist with the work, I visited some of the improved kitchens and attended the meeting of the ladies after the contest closed at which time a county-wide home economics association was formed to further the cause of demonstration work.

Extension Day in Bedford was very interesting in which Roanoke, Amherst, and Campbell were asked to take part on the program. A bread contest (making and baking biscuits), a quilting demonstration contest, and a hose darning contest were the features of the day, with one representative from each county competing.

Both Campbell and Grayson have, and are still working, to get all school children in each county to drink at least one glass of milk and eat an apple each day while at school. So far teachers and parents are cooperating and over fifty per cent are following instructions and reporting.

Tazewell and Henry conducted rat campaigns which were very successful. Reports show that each one saved the county more than the appropriation made for the county home demonstration agent. The latter county, Henry, has

recently organized a county-wide organization of women to spread the news of home demonstration work. Two county meetings were held at the agent's headquarters with an attendance of 20 women at each meeting. They were very enthusiastic women, and I hope we have a real piece of machinery to stand back of the work there.

Last but not least is the publicity work that the counties are doing. Bedford has a regular Home demonstration department; Halifax and Roanoke run a close second with Campbell third. Henry does a great deal, but feels a little modest in reporting it. I feel that the publicity work through local county papers has done a great deal toward establishing the work on a firmer foundation in a great many of the counties.

DISTRICT AGENTS REPORT

No. visits to Home Demonstration Agents \_\_\_\_\_ 76  
 No. consultations with home demonstration agents \_\_\_\_\_ 126  
 No. consultations with others \_\_\_\_\_ 122  
 No. visits to unorganized counties \_\_\_\_\_ 10  
 No. boards met \_\_\_\_\_ 6  
 No. appropriations secured: Old 5 ; New \_\_\_\_\_  
 No. schools visited 16 Attendance 505  
 No. clubs visited: Girls 24 Attendance 420 ; Women's 8 Attendance 145  
 No. other meetings attended 126 Attendance 12174  
 No. meetings of all kinds addressed 80 Attendance 800  
 No. demonstrations given 54 Visited 32  
 No. fairs attended 8 Judged 6  
 No. letters written 1045  
 No. bulletins distributed 25  
 No. miles traveled: Rail 10262 Auto 3371 St. Car, Team, etc. \_\_\_\_\_ Total 13633

Special instructions given to five agents in bread judging work.