

Ruth G. Babylon

EDUCATION 2003, Masters Urban and Regional Planning, Virginia Tech
1986, B.S. Horticulture, Virginia Tech, Blacksburg, VA
1983, A.A. Biology, Hagerstown Jr. College, Hagerstown, MD

EXPERIENCE 2000 - present Virginia Outdoors Foundation Blacksburg, VA
Conservation Easement Specialist

- § Coordinate site visits with private landowners
- § Negotiate provisions of voluntarily-donated conservation easements
- § Research deeds, tax maps, and prepare site maps for baseline documentation
- Photograph property boundaries, structures, scenic views
- Monitor easement sites annually to ensure adherence to the terms stated in the gift of easement

2000 - 2001 Riverbend Nursery Riner, VA

Purchaser/Inventory Controller/Photographer

- Purchased perennial plugs and bareroot material for wholesale nursery; maintained database of up to 1,000 items in Excel spreadsheet; worked with vendors on purchasing and shipping options and claims for shortages, damages, etc.
- Responsible for tracking and updating perennial inventory in 30 acre wholesale nursery and conducting quarterly physical counts
- Digital photography and cataloguing of 1800 varieties of perennials for in-house tag production

1996 - 2000 Laurel Creek Nursery Christiansburg, VA

Garden Center Manager

- Hired, trained, and supervised sales staff of 8 - 12 people in sales techniques and customer service
- Supervised department managers, assisting with purchasing, merchandising, and product turn-over
- Planned promotions, seminars, and special events
- Assisted with all aspects of customer newsletter, including feature writing, advertising, layout, and production

1989 - 1996 Laurel Creek Nursery Christiansburg, VA

Nursery Sales/Assistant Manager

- Advised and assisted customers with purchases and questions relating to gardening
- Responsible for purchasing, display, and maintenance of several departments in the garden center

1987 - 1989 Petals 'n Palette Florist Blacksburg, VA

Assistant Manager

Participated in all aspects of the floral business as needed, from purchasing, sales, merchandise display, and basic floral design

1986 - 1987 Garden World of VA Fairfax, VA

Greenhouse Manager

- Sales and customer service
- Purchasing, display, and maintenance of tropical plants and perennials
- Assisted with care of trees and shrubs

**ADDITIONAL
EXPERIENCE**

Photographer (1987 - 1995)

- Virginia Tech Sports Information Dept.
- Radford University
- *The Roanoke Times*
- *The Radford News Journal*
- Virginia Tech College of Vet-Med Media Center

**ACTIVITIES/
OTHER**

Member and Historian, Pathways for Radford citizens group, dedicated to the development of a riverfront bikeway in Radford

New River Community College, courses completed:

Microsoft Word, Parts I & II

Adobe Photoshop

Guitar I: Theory and Practice